



LBS
Innovating Business Leadership



Sample Course File

103: Economic Analysis for Business Decisions

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PEO's &

PO's of

Program

Programme Educational Objectives (PEOs):

1. **PEO1:** Graduates of the MBA program will *successfully integrate core, cross-functional and inter-disciplinary aspects of management theories, models and frameworks with the real world practices and the sector specific nuances to provide solutions to real world business, policy and social issues in a dynamic and complex world.*

2. **PEO2:** Graduates of the MBA program will possess excellent *communication skills, excel in cross-functional, multi-disciplinary, multi-cultural teams, and have an appreciation for local, domestic and global contexts so as to manage continuity, change, risk, ambiguity and complexity.*

3. **PEO3:** Graduates of the MBA program will be appreciative of the significance of *Indian ethos and values in Managerial decision making and exhibit value centered leadership.*

4. **PEO4:** Graduates of the MBA program will be ready to *engage in successful career pursuits covering a broad spectrum of areas in corporate, non-profit organizations, public policy, entrepreneurial ventures and engage in life-long learning.*

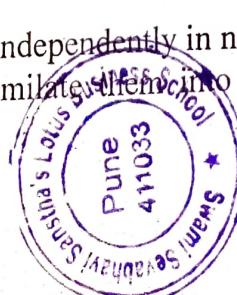
5. **PEO5:** Graduates of the MBA program will be recognized in their chosen fields for their *managerial competence, creativity & innovation, integrity & sensitivity to local and global issues of social relevance and earn the trust & respect of others as inspiring, effective and ethical leaders, managers, entrepreneurs, intrapreneurs and change agents.*



H. Devaraj
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Swami Sevabhanu Sanstha's
Business School
Phone - 011 032

3.2 Programme Outcomes (POs): At the end of the MBA programme the learner will possess the

1. **Generic and Domain Knowledge** - Ability to articulate, illustrate, analyze, synthesize and apply the knowledge of principles and frameworks of management and allied domains to the solutions of real-world complex business issues
2. **Problem Solving & Innovation** - Ability to Identify, formulate and provide innovative solution frameworks to real world complex business and social problems by systematically applying modern quantitative and qualitative problem solving tools and techniques.
3. **Critical Thinking** - Ability to conduct investigation of multidimensional business problems using research based knowledge and research methods to arrive at data driven decisions
4. **Effective Communication** - Ability to effectively communicate in cross-cultural settings, in technology mediated environments, especially in the business context and with society at large
5. **Leadership and Team Work** - Ability to collaborate in an organizational context and across organizational boundaries and lead themselves and others in the achievement of organizational goals and optimize outcomes for all stakeholders.
6. **Global Orientation and Cross-Cultural Appreciation:** Ability to approach any relevant business issues from a global perspective and exhibit an appreciation of Cross Cultural aspects of business and management.
7. **Entrepreneurship** - Ability to identify entrepreneurial opportunities and leverage managerial & leadership skills for founding, leading & managing startups as well as professionalizing and growing family businesses.
8. **Environment and Sustainability** - Ability to demonstrate knowledge of and need for sustainable development and assess the impact of managerial decisions and business priorities on the societal, economic and environmental aspects.
9. **Social Responsiveness and Ethics** - Ability to exhibit a broad appreciation of the ethical and value underpinnings of managerial choices in a political, cross-cultural, globalized, digitized, socio-economic environment and distinguish between ethical and unethical behaviors & act with integrity.
10. **LifeLong Learning** – Ability to operate independently in new environment, acquire new knowledge and skills and assimilate them into the internalized knowledge and skills.



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Mapping of CO & PO & CO Attainment

COURSE ARTICULATION MATRIX for CO - PO MAPPING

Course Code: 103 Economic analysis for Business Decision Course Teacher: Dr.Anil Poman

CO#	COGNITIVE ABILITIES	CO-PSO MAPPING										TOTAL (PSO)
		PO-01	PO-02	PO-03	PO-04	PO-05	PO-06	PO-07	PO-08	PO-09	PO-10	
CO106.1	Remembering	3	1	1	0	0	1	0	0	0	1	7
CO106.2	Understanding	3	2	2	0	0	2	1	1	1	2	14
CO106.3	Applying	3	2	1	0	0	1	0	1	1	2	11
CO106.4	Analysing	3	2	1	1	1	1	1	1	1	2	14
CO106.5	Evaluating	3	2	3	0	0	2	1	1	1	1	14
CO106.6	Creating	3	3	2	1	1	1	1	1	1	1	15
Contribution to PO		3.00	2.00	1.67	1.00	1.00	1.33	1.00	1.00	1.50	15	

Note: "0" - No Correlation, "1" - Low Correlation, "2" - Moderate Correlation, "3" - High Correlation

Weighted Average : **2** **CO Attained Level** **3**

	Target Pos	Actual Attainment	Remedial Measures	TOTAL (PO)	PSO1	PSO2	TOTAL (PSO)
Target Pos	3.00	2.00	1.67	1.00	1.33	1.00	1.00
Actual Attainment	4.50	3.00	2.50	1.50	2.00	1.50	1.50
Remedial Measures	No	No	No	No	No	No	No


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Vision & Mission of Institute



LOTUS BUSINESS SCHOOL

Innovating Business Leadership

The Vision-

To provide an ecosystem that nurtures and enhances managerial competencies through value-based education.

Mission-

To nurture creativity and encourage leadership among students by providing world-class infrastructure, industry-academia interface, along with proficient human capital.

To develop leadership in the competitive business environment through excellence and innovative management education.

To inculcate values among students towards work ethics and corporate and social responsibilities.

Core Values-

- Quality Education
- Research Culture
- Innovation and Creativity
- Ethics and Accountability
- Social Commitment and Equity
- Empowering Individuals
- Holistic Development



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Academic
calendar
of the Institute

Academic Calendar for MBA (CPP)

Semester I & II (2020-21)



January 2021

January 2021	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
							1
	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26 Republic Day	27	28	29
	30	31					

February 2021

February 2021	1	2	3	4	5	6 Industry Guest
	7	8	9	10	11	12
	14	15 Ankuran 2021	16 Ankuran 2021	17	18	19 Chhatrapati Shivaji Maharaj Jayanti
	21	22	23	24	25	26
	28					

March 2021

March 2021	1	2	3	4	5 Fresher's Party	6 CPP- 2
	7	8 Women's Day	9	10	11	12
	14	15	16	17	18	19
	21	22	23	24	25	26
	28	29 Holi	30			
	Sunday/Holidays	Program/ Activity				



Guest Lecture/student
Activity/Industrial visit

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April 2021

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1 Internal Exam Sem-I	2 Internal Exam Sem-I	3 CPP- 4
4	5 Internal Exam Sem-I	6 Internal Exam Sem-I	7 Internal Exam Sem-I	8 Internal Exam Sem-I	9 Internal Exam Sem-I	10 CPP- 4	
11	12 Gudi Padava	13	14 Ambedkar Jayanti	15 Commenceme nt of Sem-II	16	17 CPP- 5	
18	19	20	21	22	23	24 CPP- 5	
25	26	27	28 Synnovation	29 HR-Insight	30 Alma Connect		

May 2021

							1 Maharashtra Din
	2	3	4	5	6	7	8 CPP- 6
	9	10	11	12	13	14	15 CPP-6
	16	17	18	19	20	21	22 CPP- 7
	23	24	25	26	27	28 Industry Visit	29 CPP- 7
	30	31					

June 2021

		1	2	3	4	5 CPP- 8	
	6	7	8	9	10	11	
	13	14	15	16	17	18	
	20	21 Yoga Day	22	23	24	25	
	27	28 Internal Exam Sem-II	29 Internal Exam Sem-II	30 Internal Exam Sem-II			
	Sunday/Holiday	Program/ Activity					



Guest Lecture/student
Activity/Industrial visit
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July 2021

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
July 2021					1 Internal Exam Sem-II	2 Internal Exam Sem-II	3 CPP- 10
	4	5 Commencement of Sem-III	6	7	8	9	10 CPP- 10
	11	12	13	14	15	16	17 CPP- 11
	18	19	20	21	22	23	24 CPP- 11
	25	26	27	28	29	30	31 CPP- 12

August 2021

	1	2	3	4	5	6	7 CPP- 12
August 2021	8	9	10	11	12	13	14 CPP- 13
	15 Independence Day	16	17	18	19	20	21 CPP- 13
	22	23	24	25	26	27	28 CPP- 14
	29	30	31				

September 2021

			1	2	3	4 CPP- 14	
September 2021	5	6 Teachers Day	7	8	9	10 Ganesh Chaturthi	
	12	13	14	15	16	17	18 CPP- 15
	19	20	21	22	23	24	25 CPP- 16

July 2021

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1 Internal Exam Sem-II	2 Internal Exam Sem-II	
	5 Commencement of Sem-III	6	7	8	9	10 CPP- 10
4						
11	12	13	14	15	16	17 CPP- 11
18	19	20	21	22	23	24 CPP- 11
25	26	27	28	29	30	31 CPP- 12

August 2021

1	2	3	4	5	6	7 CPP- 12
8	9	10	11	12	13	14 CPP- 13
15 Independenc e Day	16	17	18	19	20	21 CPP- 13
22	23	24	25	26	27	28 CPP- 14
29	30	31				

September 2021

			1	2	3	4 CPP- 14
5	6 Teachers Day	7	8	9	10 Ganesh Chaturthi	11 CPP- 15
12	13	14	15	16	17	18 CPP- 15
19	20	21	22	23	24	25 CPP- 16
26	27 Internal Exam Sem-III	28 Internal Exam Sem-III	29 Internal Exam Sem-III	30 Internal Exam Sem-III		
Sunday/Holiday	Program/ Activity		Guest Lecture/student Activity/Industrial visit			Examination



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October 2021

October 2021

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1 Internal Exam Sem-III	2 Gandhi Jayanti
3	4 Commencement of Sem-IV	5	6	7	8	9 CPP- 16 Navratri Celebration
10	11 Bhaishree Birthday	12	13	14	15 Dashera	16 CPP- 17
17	18	19	20	21	22	23 CPP- 17
24	25	26	27	28	29	30
	Junoon 2021					
31						

November 2021

November 2021

	1	2	3	4	5	6
Diwali						
7	8	9	10	11	12	13 CPP- 18
14	15	16	17	18	19 International Mens Day	20 CPP- 18
21	22	23	24	25	26	27 CPP- 19
28	29	30				

December 2021

December 2021

			1	2	3	4 CPP- 19
5	6 Internal Exam Sem-IV	7 Internal Exam Sem-IV	8 Internal Exam Sem-IV	9 Internal Exam Sem-IV	10 Internal Exam Sem-IV	11 CPP- 20
12	13	14	15	16	17	18 CPP-20
19	20	21	22	23	24	25 Christmas
26	27	28	29	30	31	

Sunday/Holiday Program/ Activity



Guest Lecture/student
Activity/Industrial visit

Examination

Note-

- This Academic calendar is subject to change.
- SPPU examination schedule not mentioned in Academic Calendar

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*Swami Sevabnvi Sanstha's
Academic Calendar 2021-22*



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List of MoU's with Industry for benefits for students in last 5 years

Name of the institution/ industry/ corporate house with whom MoU is signed	Year	Duration	Activities under MOU
Sarhad College of Arts, Commerce and Science Katraj, Pune-46.	2021	5 year	Certification Program, Career Counseling Sessions
Million minds Consultancy Pvt. Ltd	2018	5 year	Value Added Program, Industry Partner, Placement
Loknete Dr.Balasaheb Vikhe Patil,Pravara Rural Education Society	2020	5 year	Career Counseling Session
Glocal Support Pvt.Ltd	2017	5 year	Certification Program,Internship,Placement
ASPIRE	2021	Till either party terminates	Profession Development & Soft skill sessions
Pro Wisdom	2019	3 year	Guest Session ,Industry Partner
Vikram Tea	2016	6 year	Research Project,Training Sessions
Dr.Mahesh Burande,Director,IPER,Pune	2018	3 year	Guest Session
Mapro Foods Pvt.Ltd	2018	3 year	Industry Visit ,Internship,Internship Support
Nulife Pharmaceuticals ,Pune	2018	3 year	Hospitality Services, Seminar
The O Hotel,Pune	2018	3 year	Training & Development ,Value added programme
Global Fortune Mission India Pvt.Ltd under MoU	2017	5 year	ERP Implementation
Qual Campus Solutions Pvt ltd	2021	Till either party terminates	Research Project,Training Sessions
Bhasishree Ventures	2016	6 year	

[Signature]
Research Project,Training Sessions

ER

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List of Workshops organized in last 5 years

Name of the workshops	Year	Date From - To
Intellectual property Rights	2021	16/8/2021 - 22/08/2021
Research Proposal for getting Research Grants	2021	23 / 12/2021-23 / 12/2021
Research Methodology	2020	10/2/2020-10/2/2020
Research Methodology	2020	09/12/2020-09/12/2020
Basic Outline of Research Proposal & Guidelines for Ph.D Interview	2019	23/10/2019-23/10/2019
Outcome based Education (OBE) & research skills in OBE.	2019	20/7/2019-20/7/2019
Effective use of Teaching Aids	2019	10/07/2019 -10/07/2019
Research Methodology	2019	5/7/2019-5/7/2019
Entrepreneurship Development	2019	24/8/2019-24/8/2019
Intellectual Property Rights	2019	11/5/2019 - 11/5/2019
Ethics in research	2017	10/7/2019-10 / 07/2019
Use of Excel in research	2016	05/08/2017 - 05 / 08/2017
Entrepreneurship Development	2016	28/9/2016 - 28/09/2016



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Course Plan

Teaching Plan
MBA - I Semester I
103 – Economic Analysis for Business Decisions
2020-2021

Semester : January 2021 to March 2021

Instructor : Dr. Anil Poman

Cell no. : 9372917686

E-mail : anilp@lotuscentre.ac.in

Course Objectives:

CO#	COGNITIVE ABILITIES	COURSE OUTCOMES
CO103. 1	Remembering	DEFINE the key terms in micro-economics.
CO103. 2	Understanding	EXPLAIN the key terms in micro-economics, from a managerial perspective.
CO103. 3	Applying	IDENTIFY the various issues in an economics context and DEMONSTRATE their significance from the perspective of business decision making.
CO103. 4	Analyzing	EXAMINE the inter-relationships between various facets of micro-economics from the perspective of a consumer, firm, industry, market, competition and business cycles.
CO103. 5	Evaluating	DEVELOP critical thinking based on principles of micro-economics for informed business decision making.
CO103. 6	Creating	ANTICIPATE how other firms in an industry and consumers will respond to economic decisions made by a business, and how to incorporate these responses into their own decisions.

Format: The course will consist of the following components:

1. Assigned readings- drawn from the text and outside sources. All students are expected to read before and after the respective session.
2. Videos – All students are expected to watch videos as per the schedule.
3. Lectures- designed to clarify and discussion on the assigned reading and cases.
4. Field Visit-All Students will get practical assignment of field visit to understand use of theory into practical.
5. Desk Research work- will be given to observe and study the different research techniques. The work will be allotted according to groups in the class.
6. Case discussion- two current cases will be discussed in the class and students will be given home work to prepare and come for discussion in the class next day. More number of student's participation is expected as evaluation and their internal marks are based on same.

Internal Assessment:

1. Online Test-Quiz (Google form)
2. Video Making (On Given topic)
3. Desk research

Regulations:

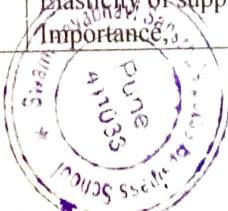
1. Everyone should take active part in class and case discussion.
2. The current issue related to the course is always welcome for discussion in the class with prior permission.


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Class schedule:

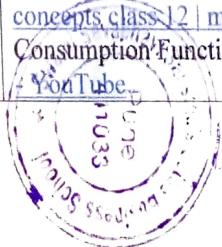
Session No	Unit	Topics
1	1	Managerial Economics: Concept of Economy, Economics
2	1	Microeconomics, Macroeconomics.
3	1	Nature and Scope of Managerial Economics,
4	1	Managerial Economics and decision-making.
5	1	Concept of Firm, Market, Objectives of Firm: Profit Maximization Model,
6	1	Economist Theory of the Firm, Cyert and March's Behavior Theory
7	1	Marris' Growth Maximisation Model, Baumol's Static and Dynamic Models
8	1	Williamson's Managerial Discretionary Theory.
Reading Material/ Video		Managerial Economics and decision-making - https://www.youtube.com/watch?v=nsfPUisgeP4 Economist Theory of the Firm, Cyert and March's Behavior Theory https://www.youtube.com/watch?v=zeXf3EzV8XU Marris' Growth Maximization https://www.youtube.com/watch?v=cCWhA8zjb-I Williamson's Managerial Discretionary Theory. https://www.youtube.com/watch?v=hUhTSFUw6go
9	2	Utility & Demand Analysis: Utility – Meaning, Utility analysis, Measurement of utility, Law of diminishing marginal utility,
10	2	Indifference curve, Consumer's equilibrium - Budget line and Consumer surplus.
11	2	Demand - Concept of Demand, Types of Demand, Determinants of Demand, Law of Demand,
12	2	Elasticity of Demand, Exceptions to Law of Demand.
13	2	Types of Demand, Determinants of Demand, Law of Demand, Elasticity of Demand, Exceptions to Law of Demand..
14	2	Uses of the concept of elasticity. Forecasting: Introduction, Meaning and Forecasting
Assignment No. 1 Questions		Prepare 2 to 3 minutes of Video on given topic
15	2	Level of Demand Forecasting, Criteria for Good Demand Forecasting, Methods of Demand Forecasting, Survey Methods
16	2	, Statistical Methods, Qualitative Methods, Demand Forecasting for a New Products. (Demand Forecasting methods - Conceptual treatment only numericals not expected)
Reading Material/ Video		Utility Analysis: https://www.youtube.com/watch?v=zHRG3SF9WIY Law of diminishing marginal utility - https://www.youtube.com/watch?v=-VIWEkKI4CE Elasticity of Demand- https://www.youtube.com/watch?v=TBQnLOhPeil Methods of Demand Forecasting- https://www.youtube.com/watch?v=5eSZGC9iEwl Assignment: Desk Research
17	3	Supply & Market Equilibrium: Introduction, Meaning of Supply and Law of Supply
18	3	Exceptions to the Law of Supply, Changes or Shifts in Supply.
19	3	Elasticity of supply, Factors Determining Elasticity of Supply, Practical Importance,



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20	3	Market Equilibrium and Changes in Market Equilibrium.
21	3	Production Analysis: Introduction, Meaning of Production
22	3	Production Function Cost of Production.
23	3	Cost Analysis: Private costs and Social Costs, Accounting Costs and Economic costs, Short run and Long Run costs, Economies of scale,
24	3	Cost-Output Relationship - Cost Function, Cost-Output Relationships in the Short Run, and Cost-Output Relationships in the Long Run.
Reading Material/ Video		Factors Determining Elasticity of Supply- https://www.youtube.com/watch?v=z8nblHfthBj Market Equilibrium- https://www.youtube.com/watch?v=RGLHGhqZpGA , https://www.youtube.com/watch?v=5kr6blo0k5k Production Analysis- https://www.youtube.com/watch?v=_z_iV62VFBe Cost-Output Relationships in the Short Run and Long Run- https://www.youtube.com/watch?v=LguOqDJ-dg8 Relationship between Revenues and Price Elasticity of Demand- https://www.youtube.com/watch?v=HQqVeXL0owk
25	4	Revenue Analysis and Pricing Policies: Introduction, Revenue: Meaning and Types, Relationship between Revenues and Price Elasticity of Demand, Pricing Policies, Objectives of Pricing Policies
26	4	Cost plus pricing. Marginal cost pricing. Cyclical pricing. Penetration Pricing. Price Leadership, Price Skimming. Transfer pricing.
27	4	Price Determination under Perfect Competition- Introduction, Market and Market Structure, Perfect Competition
28	4	Price-Output Determination under Perfect Competition,
29	4	Short-run Industry Equilibrium under Perfect Competition, Short-run Firm Equilibrium under Perfect Competition,
30	4	Long-run Industry Equilibrium under Perfect Competition, Long-run Firm Equilibrium under Perfect Competition.
Assignment No. 2		Small Group Project & Internal Viva-Voc
31	4	Pricing Under Imperfect Competition- Introduction, Monopoly, Price Discrimination under Monopoly, Bilateral Monopoly,
32	4	Monopolistic Competition, Oligopoly, Collusive Oligopoly and Price Leadership, Pricing Power, Duopoly, Industry Analysis.
Reading Material/ Video		Price Determination under Perfect Competition - https://www.youtube.com/watch?v=KdyK9ZIB1To Pricing Under Imperfect Competition-
33	5	Profit Policy: Break Even analysis. Profit Forecasting. Need for Government Intervention in Markets. Price Controls.
34	5	Support Price. Preventions and Control of Monopolies. System of Dual Price.
35	5	Consumption Function and Investment Function: Introduction, Consumption Function, Investment Function
36	5	Marginal efficiency of capital and business expectations
37	5	Multiplier, Accelerator. Business Cycle: Introduction
38	5	Meaning and Features, Theories of Business Cycles, Measures to Control Business Cycles
39	5	Business Cycles and Business Decisions
40	5	Revision, Students queries(if any) on particular concept/topic/chapter etc.
Reading Material/ Video		Investment Function - Investment Function Aggregate demand and related concepts class 12 macro economics video 24 - YouTube Consumption Function Consumption & Investment Economics #SEBIGradeA / YouTube



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Marginal efficiency of capital and business expectations- [MEANING OF MARGINAL EFFICIENCY OF CAPITAL IN SIMPLE WORDS - YouTube](#)

Business Cycle- Ch: 5.1 -  Business Cycle II Phases of Business Cycle II Expansion / Upswing , Peak / Boom II CA - YouTube

Assignment No.3 Online Test (Internal Exam) (Google Form)

Suggested Text Books:

1. Managerial Economics, Peterson, Lewis, Sudhir Jain, Pearson, Prentice Hall
2. Managerial Economics, D. Salvatore, McGraw Hill, New Delhi.
3. Managerial Economics, Pearson and Lewis, Prentice Hall, New Delhi
4. Managerial Economics, G.S. Gupta, T M H, New Delhi.
5. Managerial Economics, Mote, Paul and Gupta, T M H, New Delhi.

Suggested Reference Books:

1. Managerial Economics, Homas and Maurice, Tata McGraw Hill
2. Managerial Economics - Analysis, Problems and Cases, P.L. Mehta, Sultan Chand Sons, New Delhi.
3. Managerial Economics, Varshney and Maheshwari, Sultan Chand and Sons, New Delhi.
4. Managerial Economics, D.M. Mithani
5. Managerial Economics, Joel Dean, Prentice Hall, USA.
6. Managerial Economics by H L Ahuja, S Chand & Co. New Delhi.

Journal/New Letter:

Economic and Political Weekly

New Papers

Economic Times Daily

Business Standard Daily

Business Today

Business India

Latest Monetary Policy

Latest Fiscal/Monetary Policy

Websites:

www.indiabudget.nic.in

www.rbi.org.in/home.aspx

www.macroscan.org

www.finmin.nic.in

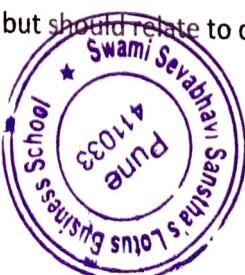
Date of Submission:

Sr. No.	Submission	Date
1	Attendance/Class Participation/Participation in case study discussion	Continues Evaluation
2	Desk Research	10 th March 2021
3	Video Making	1st April 2021
4	Online MCQ Test (Internal Exam)	6 th April 2021

Guidelines for the course:

It is expected that Students' participation and attendance in this course is in a professional manner. Professionalism will be broadly defined to include the following

1. Prepare ahead of time for class. Read related text material and watch all given video links before coming to class. Come well prepared to discuss and ask questions.
2. Arrive/ Login in time in the class.
3. Participation is expected, but should relate to concern subject.



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Coverage of Curriculum aspect, CO-PO, CCE, Evaluation etc. in orientation (Ankuran) every year

Sr. No	Particular	Coverage of Curriculum aspect, CO-PO, CCE, Evaluation etc. in orientation (Ankuran) every year
1	Ankuran 2021-22	Academics @ LBS by Dr.Manisha Purohit Examinations by Prof.Pranita Arbat
2	Ankuran 2020-21	Academics @ LBS, explained by Dr.Ganesh Pathak, Academic Head Examinations by Prof.Pranita Arbat
3	Ankuran 2019-20	Academics and Examinations by Prof.Pranita Arbat
4	Ankuran 2018-19	Academics and Examinations by Prof.Pranita Arbat Academic & Statutory committees by Prof .Rajesh & Prof. Pushkarni



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University
Syllabus
for the Course

2. Organizational Behaviour, Nelson & Quick
3. Organizational Behaviour, Fred Luthans
4. Organizational Behaviour, Stephen Robbins, Timothy Judge, Neharika Vohra
5. Organizational Behaviour, M N Mishra
6. Organizational Behaviour, K Ashwathappa

Suggested Reference Books

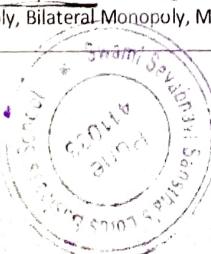
1. Understanding OB, Uday Pareek
2. Change & Knowledge Management, Janakiram, Ravindra and Shubha Murlidhar
3. Human Resource Management, Nkomo, CENGAGE Learning

Semester I		103 – Economic Analysis for Business Decisions
3 Credits	LTP: 2:1:1	Compulsory Generic Core Course

Course Outcomes: On successful completion of the course the learner will be able to

CO#	COGNITIVE ABILITIES	COURSE OUTCOMES
CO103.1	REMEMBERING	DEFINE the key terms in economics.
CO103.2	UNDERSTANDING	EXPLAIN the reasons for existence of firms and their decision making goals.
CO103.3	APPLYING	MAKE USE OF the basic concepts of Demand, Supply, Demand Forecasting, Equilibrium and their determinants.
CO103.4	ANALYSING	ANALYSE cost function and the difference between short-run and long-run cost function and establish the REATIONSHIP between production function and cost function.
CO103.5	ANALYSING	EXAMINE the effect of non-price factors on products and services of monopolistic and oligopoly firms.
CO103.6	EVALUATING	DESIGN competition strategies, including costing, pricing, product differentiation, and market environment according to the natures of products, the market structures and Business Cycles.

1. **Managerial Economics:** Concept of Economy, Economics, Microeconomics, Macroeconomics. Nature and Scope of Managerial Economics, Managerial Economics and decision-making. Concept of Firm, Market, Objectives of Firm: Profit Maximization Model, Economist Theory of the Firm, Cyert and March's Behavior Theory, Marris' Growth Maximisation Model, Baumol's Static and Dynamic Models, Williamson's Managerial Discretionary Theory. (6+1)
2. **Utility & Demand Analysis:** Utility – Meaning, Utility analysis, Measurement of utility, Law of diminishing marginal utility, Indifference curve, Consumer's equilibrium - Budget line and Consumer surplus. Demand - Concept of Demand, Types of Demand, Determinants of Demand, Law of Demand, Elasticity of Demand, Exceptions to Law of Demand. Uses of the concept of elasticity. Forecasting: Introduction, Meaning and Forecasting, Level of Demand Forecasting, Criteria for Good Demand Forecasting, Methods of Demand Forecasting, Survey Methods, Statistical Methods, Qualitative Methods, Demand Forecasting for a New Products. (Demand Forecasting methods - Conceptual treatment only numericals not expected) (8+1)
3. **Supply & Market Equilibrium:** Introduction, Meaning of Supply and Law of Supply, Exceptions to the Law of Supply, Changes or Shifts in Supply. Elasticity of supply, Factors Determining Elasticity of Supply, Practical Importance, Market Equilibrium and Changes in Market Equilibrium. Production Analysis: Introduction, Meaning of Production and Production Function, Cost of Production. Cost Analysis: Private costs and Social Costs, Accounting Costs and Economic costs, Short run and Long Run costs, Economies of scale, Cost-Output Relationship - Cost Function, Cost-Output Relationships in the Short Run, and Cost-Output Relationships in the Long Run. (8+1)
4. **Revenue Analysis and Pricing Policies:** Introduction, Revenue: Meaning and Types, Relationship between Revenues and Price Elasticity of Demand, Pricing Policies, Objectives of Pricing Policies, Cost plus pricing. Marginal cost pricing. Cyclical pricing. Penetration Pricing. Price Leadership, Price Skimming. Transfer pricing. Price Determination under Perfect Competition- Introduction, Market and Market Structure, Perfect Competition, Price-Output Determination under Perfect Competition, Short-run Industry Equilibrium under Perfect Competition, Short-run Firm Equilibrium under Perfect Competition, Long-run Industry Equilibrium under Perfect Competition, Long-run Firm Equilibrium under Perfect Competition. Pricing Under Imperfect Competition- Introduction, Monopoly, Price Discrimination under Monopoly, Bilateral Monopoly, Monopolistic Competition, Oligopoly, Collusive Oligopoly and Price



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Leadership, Pricing Power, Duopoly, Industry Analysis. Profit Policy: Break Even analysis. Profit Forecasting. Need for Government Intervention in Markets. Price Controls. Support Price. Preventions and Control of Monopolies. System of Dual Price. (11+1)

5. **Consumption Function and Investment Function:** Introduction, Consumption Function, Investment Function, Marginal efficiency of capital and business expectations, Multiplier, Accelerator. Business Cycle: Introduction, Meaning and Features, Theories of Business Cycles, Measures to Control Business Cycles, Business Cycles and Business Decisions. (7+1)

Suggested Text Books:

1. Managerial Economics, Peterson, Lewis, Sudhir Jain, Pearson, Prentice Hall
2. Managerial Economics, D. Salvatore, McGraw Hill, New Delhi.
3. Managerial Economics, Pearson and Lewis, Prentice Hall, New Delhi
4. Managerial Economics, G.S. Gupta, T M H, New Delhi.
5. Managerial Economics, Mote, Paul and Gupta, T M H, New Delhi.

Suggested Reference Books:

1. Managerial Economics, Homas and Maurice, Tata McGraw Hill
2. Managerial Economics - Analysis, Problems and Cases, P.L. Mehta, Sultan Chand Sons, New Delhi.
3. Managerial Economics, Varshney and Maheshwari, Sultan Chand and Sons, New Delhi.
4. Managerial Economics, D.M. Mithani
5. Managerial Economics, Joel Dean, Prentice Hall, USA.
6. Managerial Economics by H L Ahuja, S Chand & Co. New Delhi.

Semester I		104 - Business Research Methods
3 Credits	LTP: 2:1:1	Compulsory Generic Core Course

Course Outcomes: On successful completion of the course the learner will be able to

CO#	COGNITIVE ABILITIES	COURSE OUTCOMES
CO104.1	REMEMBERING	Enumerate and define various concepts & terms associated with scientific business research.
CO104.2	UNDERSTANDING	Explain the various types of measurement scales & attitude scaling techniques and their application in the context of business research.
CO104.3	APPLYING	Design a variety of data collection instruments for contemporary business research issues and apply the principles of sampling and sample size determination to contemporary business research problems.
CO104.4	ANALYSING	Analyse and graphically present quantitative data and derive actionable inferences from the same from a decision making perspective.
CO104.5	EVALUATING	Construct different types of testable hypotheses and interpret the statistical test outcomes.
CO104.6	CREATING	Formulate alternative research designs for a real-life business research problem and discuss the pros and cons of each design.

1. **Foundations of Research:** Definition of Research, Need of business research, Characteristics of scientific research method, Typical Research applications in business and management. **Questions in Research:** Formulation of Research Problem – Management Question – Research Question – Investigation Question. **The process of business research:** Literature review - Concepts and theories - Research questions - Sampling - Data collection - Data analysis - Writing up - The iterative nature of business research process, Elements of a Research Proposal. **Practical considerations:** Values – researcher & organization. Ethical principles - Harm to participants, Lack of informed consent, Invasion of privacy, Deception, Reciprocity and trust, Affiliation and conflicts of interest. Legal considerations - Data management, Copyright. (6+1)

2. **Research Design:** Concept, Features of a robust research design. Exploratory, Descriptive, Quasi Experimental, Experimental research designs, Concept of Cause and Effect, Difference between Correlation and causation. Types of Variables – Independent, Dependent, concomitant, mediating, moderating, extraneous variables, Basic knowledge of



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Result analysis (last three years)



LBS
Innovating Business Leadership

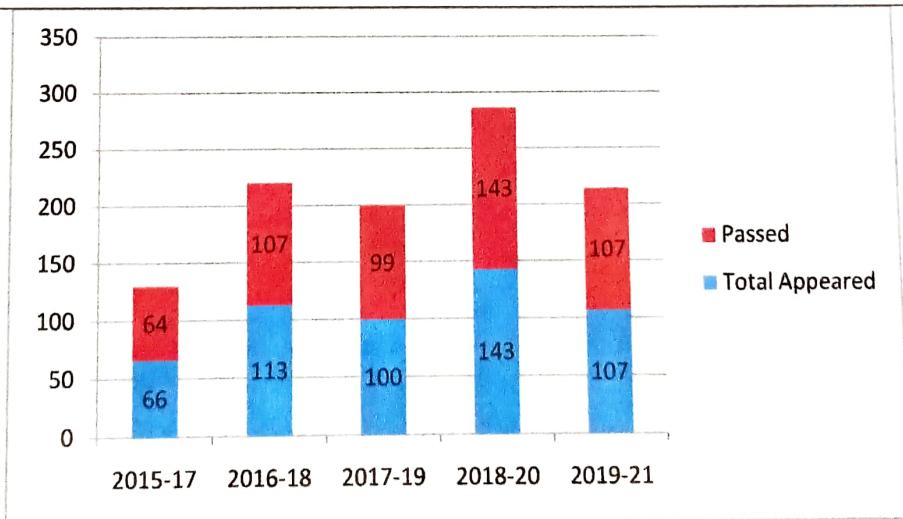


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Summary of Result Analysis (last 5 years)

103: Economic Analysis of Business Decisions

Particuiars	2015-17	2016-18	2017-19	2018-20	2019-21
Total Appeared	66	113	100	143	107
Passed	64	107	99	143	107
Failed	2	6	1	0	0
% of pass	96.97	94.69	99.00	100.00	100.00
% of Fail	3.13	5.61	1.01	0.00	0.00



Graphical Representations of Result Analysis



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103-EABD Academic Year-2015-17

PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051512159	PAWDE SURESH MOTIRAM	47	y
2051411086	SHIVTARE BHAGWAT BAJIRAO	40	y
2051411063	PARHAD HEMANGI ASHOK	40	y
2051512131	MULLA ARSHAD HAMID	57	y
2051512119	PATANE MAHESH MAGADEV	45	y
2051512117	PATHAK VEENA VASUDEO	30	n
2051512156	RAJEGORE BALAJI CHANDRABHAN	53	y
2051512160	SHINDE PRAVIN BALAJI	55	y
2051512114	KULKARNI TEJAS JAYANT	61	y
2051512127	SURYAWANSHI PRADEEP KISANRAO	41	y
2051512123	GHUGE MANGESH JAGANNATH	42	y
2051512155	AMIT CHOUMAL	52	y
2051512166	LAXMAN PANDURANG GAVHANE	51	y
2051411046	KOLHE AVINASH DNYANESHWAR	52	y
2051411087	KAMBLE AMRPALI BHASKAR	59	y
2051411051	BANSODE SHANNTIPRASAD DEVRAO	28	n
2051411078	JADHAO SANTOSH LAHU	53	y
2051411107	ANIRUDH ANAND	41	y
2051512168	SIDDDESHWAR DHANANJAY JADHAV	67	y
2051512158	PAWDE VISHAL BABURAO	55	y
2051512157	AKSHAY PRASHANT CHOPADE	56	y
2051512118	PATIL JITENDRA PANDURANG	43	y
2051512177	PHALKE NILESHKUMAR SHUBHASHRAO	67	y
2051512175	YADAV SUHAS ASHOK	45	y
2051512108	GUNJAL PRASHANT JIJABA	52	y
2051512107	PRATIK LAXMAN KATE	46	y
2051512113	KATKAR SUSHANT SUBHASH	51	y
2051512129	SABNIS SWAPNIL PRAKASH	54	y
2051512138	GAIKWAD PRATIMA PRASHANT	40	y
2051512184	DANGE SHUBHAM SUBHASH	59	y
2051401986	KUMBHAR SANTOSH RAGHUNATH	40	y
2051512151	NUPUR CHOURDHARI	41	y
2051513166	MANE AKSHAY KISAN	42	y
2051512169	VAIBHAV KUMAR SINGH	69	y
2051512170	PEDNEKAR ANIKET RAJENDRA	56	y
2051512145	PHATAK VAIBHAV DATTATRAY	56	y
2051512142	MANISHA JALINDER TAMBDAE	56	y
2051512146	RANADE KAUSTUBH PRAVIN	52	y
2051512143	SAYALI VINOD KOTHARI	41	y
2051512149	SONONE HARSHAL SUDARSHAN	51	y
2051512128	LEDADE SAURABH BALWANTRAO	45	y
2051512126	RAWAT VIDYA DARWAN SINGH	62	y
2051512171	RATHOD RAVI LAXMAN	58	



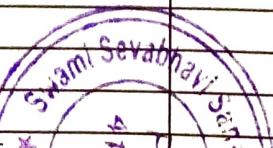
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103-EABD Academic Year-2016-18

PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051611271	JADHAV SACHIN ASHOK	46	Y
2051611286	BHUSSE SHUBHAM NAGNATH	44	Y
2051611280	DNYANESHWAR NAGORAO JADHAV	44	Y
2051611296	INGOLE PAVAN PRABHAKAR	39	N
2051611298	KARTIK SHYAM KUMBHAKARN	43	Y
2051611315	PAWDE DHANANJAY VITTHALRAO	44	Y
2051611281	SATISH PRABHAKAR JADHAV	42	Y
2051611272	SWAPNIL PARASRAM PUNDE	47	Y
2051611291	TUPSHENDRE KIRAN ANKUSH	46	Y
2051611309	WAGHAYE HARSHAL DATTATRAY	40	Y
2051611295	SUNIL JALINDAR BHOR	40	Y
2051611274	ANGSHUMAN DEBRAJ	43	Y
2051611324	AWCHAR DIPALI BHAGWANRAO	45	Y
2051611371	BAHIRAM PANDIT POPAT	46	Y
2051611341	BANGAR RANI CHANDRABHAN	44	Y
2051611347	BHAJNAVALE AMAR GANPATI	44	Y
2051611331	PATIL PARAG MOTILAL	40	Y
2051611348	PATIL NILESH PRATAPRAO	42	Y
2051611326	PATIL KOUSTUBH RAJGONDA	51	Y
2051611325	PATIL KOMAL SANJAY	49	Y
2051611370	PATIL CHETAN DEELIP	51	Y
2051611320	NIMBALKAR SAURABH SUNIL	67	Y
2051611328	NIKAM NIHIL RAJENDRA	57	Y
2051611373	MOHALKAR NAMDEV GOVIND	41	Y
2051611351	KANCHAN SHANKAR BALASAHEB	59	Y
2051611360	KAMBLE SUJIT SURENDRA	27	N
2051611337	KALASKAR VRUKSHALI SHASHIKANT	57	Y
2051611366	KADAM SHRIDEVI LAXMANRAO	46	Y
2051611330	KADAM OMKAR ABASAHEB	42	Y
2051611343	KADAM CHHAYA SUBHASHRAO	46	Y
2051611364	JADHAV SUNIL VAIJANATH	49	Y
2051611339	JADHAV SONALI CHANDRAKANT	69	Y
2051611329	JADHAV NISHA KISAN	48	Y
2051611323	JADHAV ASHVINI RAMDAS	50	Y
2051611335	GUNE SHRIYAS RAMESH	49	Y
2051611334	GHATGE AMRUTA SHASHIKANT	62	Y
2051611362	GHALKE SAUDAGAR VITTHAL	53	Y
2051611375	GADHE GOVIND JAYRAM	50	Y
2051611357	GADAVE DEEPAK SANJAY	50	Y
2051611352	DURGULE SIDDHESH MANOHAR	56	Y
2051611355	DUBE NITIN ASHOKRAO	43	Y
2051611344	DOUNDKAR SACHIN BALASAHEB	43	Y
2051611369	DOMBALE NAVNATH KISAN	57	Y
2051611336	BHONGALE SNEHA KAILAS	66	Y
2051411061	SHRUTI PRAVEEN SHETTY	30	N
2051411051	BANSODE SHANNTIPRASAD DEVRAO	46	Y
2051411078	JADHAO SANTOSH LAHU	53	Y
2051411087	KAMBLE APRAPALI BHASKAR	59	Y
2051311634	SAMIDHA SANJAY SAIKHEDKAR	55	Y
2051411086	SHIVTARE BHAGVAT BAJIRAO	40	Y
2051611359	SHINDE YOGESH BALU	43	Y
2051611332	TAWADE RAKSHA SUDHIR	46	Y
2051611276	Salve suyog subhash	42	Y
2051611287	RALAL JEEVANDAO RIDGECERE		

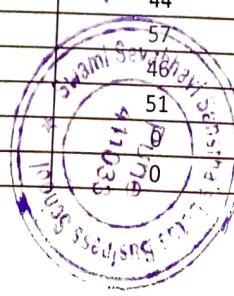


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103-EABD Academic Year-2016-18

PRN	Student Name	Marks Out of 100)	Pass (Y/N)
2051611300	SAIKUMAR GANGADHAR GANDHAPHULE	52	Y
2051611293	SONWANE SANGHARSH NANDKISHOR	46	Y
2051611284	CHAVAN ADITI ASHOK	69	Y
2051611277	GAUTAMI ANANDA KAMBLE	40	Y
2051611285	KULKARNI SAMRUDDHI SUNIL	43	Y
2051611308	AVINASH ARVINDKUMAR PASHINE	56	Y
2051611273	SANTOSH BHIKU MAHADKAR	50	Y
2051611327	MAHAJAN ONKAR MADHUKARRAO	40	Y
2051611279	SHWETA SANTOSH DESHPANDE	52	Y
2051611288	VAIDYA SMITA SUNIL	53	Y
2051611292	UTKARSH KAPOOR	45	Y
2051611322	BHOSALE AKSHAY ANIL	57	Y
2051512144	ERANDE SNEHAL BHAUSAHEB	42	Y
2051512173	AMIT SHYAM KASTURE	47	Y
2051512140	SONAM VIJAYSINGH CHAVAN	41	Y
2051512155	AMIT CHOUMAL	52	Y
2051512147	GAHIR ONKARSINGH KARNALSINGH	56	Y
2051512137	HAMBARDE ABHISHEK BHASKAR	46	Y
2051512162	KHANDARE ASHWINI SANTOSH	43	Y
2051512114	KULKARNI TEJAS JAYANT	61	Y
2051512166	LAXMAN PANDURANG GAVHANE	51	Y
2051513166	MANE AKSHAY KISAN	42	Y
2051512119	PATANE MAHESH MAHADEV	45	Y
2051512117	PATHAK VEENA VASUDEO	23	N
2051512118	PATIL JITENDRA PANDURANG	43	Y
2051512107	PRATIK LAXMAN KATE	46	Y
2051512146	RANADE KAUSTUBH PRAVIN	41	Y
2051512160	SHINDE PRAVIN BALAJI	55	Y
2051611340	PATIL VIKAS BHIMRAO	56	Y
2051611367	SHINDE NANA SAMPAT	49	Y
2051512172	AKSHAY TRAMBAK PANDAV	50	Y
2051611354	WAGH SAMEER PRAKASH	41	Y
2051611321	SHUVAM SAHA	43	Y
2051611349	SUPRIYO SANTRA	43	Y
2051611314	DASWANI RAHUL KHEMCHAND	46	Y
2051611307	ANAND KISHOR	46	Y
2051611305	SANJAY SINGH	49	Y
2051611303	NANDINI KANWAR ASHIYA	46	Y
2051611311	SURESH KAFHLE	45	Y
2051611310	SWAPNIL UTTAM BHAGAT	54	Y
2051611319	RUPAM GHOSH	52	Y
2051611278	NIKHIL HANUMANT BHISE	47	Y
2051611312	LALMAWIPUIA	49	Y
2051611306	MD SAMSUDDIN	55	Y
2051611313	LALRUATFELA HRAHSEL	44	Y
2051611294	PANDEY VIVEK SANJAY	47	Y
2051611361	CHAVAN ADITYA RAVINDRA	63	Y
2051611363	OTARI GAURI SANJAY	54	Y
2051611275	PAWAR PRATIKSHA VILAS	51	Y
2051611297	TRIBHUWAN BHAGYASHRI SITARAM	44	Y
2051611289	DSOUZA VENESSIA MARIO	57	Y
2051611368	NAWALE JOTIRAM RAJABHAU	46	Y
2051611350	PATIL ABHISHEK DINKAR	51	Y
2051108828	KHANDEKAR MINAKSHI Bhanudas	50	N
2051411043	BOBITA DUARAH	53	N



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Date: 27.12.2016

103-EABD Academic Year-2017-19

PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051712680	ARPIT SURENDRA SALVI	58	Y
2051712665	CHAVAN VISHWAJEET VINODRAO	57	Y
2051712641	GAIKWAD ABHIEET ANKUSRAD	51	Y
2051712650	MAYUR MANIK JAISWAL	43	Y
2051712606	PATIL LAXMIKANT SHIVRAJ	40	Y
2051712579	PAWAR AVINASH CHANDRAKANT	40	Y
2051712667	SAENGULE KRISHNA ANJIRAM	54	Y
2051712670	SONTAKKE AKASH YADAVRAO	50	Y
2051712609	DESHMUKH AVISHKAR ARUNRAO	46	Y
2051712601	JAMADAR SURAJ SHRISHAIL	55	Y
2051712661	OHAL JYOTIRLING MADHUKAR	40	Y
2051712574	PATIL NAGESH MAHENDRA	42	Y
2051712671	PUNDGE SHUBHANGI SONAJI	43	Y
2051712611	TAWADE SHIVRAJ SHIVAJIRAO	40	Y
2051712585	BHARDWAJ ANKITA ANIL	36	N
2051611302	MUHAMMED NAJEEB U	56	Y
2051712608	DESHMUKH PRATIK PRAKASH	58	Y
2051712622	BHASKARE JEJERAO MARUTI	50	Y
2051712678	CHITTE JAYESH NARENDRA	50	Y
2051712643	CHOURDHARY SOURABH SEVAKRAM	68	Y
2051712637	JADHAV MAHESH MAHADEV	43	Y
2051712652	KALE SURAJ SUKHDEV	45	Y
2051712631	KAMBLE KIRAN PRAKASHRAO	41	Y
2051712624	KHANDALE ADITYA LAXMAN	49	Y
2051712592	MOHITE RAHUL DATTATRAYA	59	Y
2051712653	MUSANDE SHRIKANT VYANKETRAO	59	Y
2051712645	PATANE SURAJ SUDHIR	41	Y
2051712599	RITHE MONALI LAXMAN	49	Y
2051605778	TARATE SURAJ RAMDAS	47	Y
2051712619	MANE DIPESH DINKAR	50	Y
2051712578	BHORE GOPAL ABHIMANYU	54	Y
2051712577	BHUSARE NIKHIL RAVINDRA	55	Y
2051712664	CHANDAWAD DNYANESHWAR DHONDIKA	57	Y
2051712673	CHHABRA KARAN HARAJITSINGH	57	Y
2051712674	CHINTAWAR GAJANAN RAJESHWAR	53	Y
2051712669	DOIBALE PRASHANT DHARMENDRA	55	Y
2051712626	HARISH SINGH	49	Y
2051712662	LOHAKARE DEVENDRA AMBADASJI	56	Y
2051712586	PATIL CHAITANYA BALAJIRAO	45	Y
2051712628	RATHOD YASHKUMAR GYANSING	40	Y
2051712647	ROHAN RAJESHWARRAO SHESH	41	Y
2051712575	THITE KAILAS KALYAN	56	Y
2051712605	UMREKAR SHIVPRASAD NILKANTH	52	Y
2051712576	BAVISKAR RAHUL MADHUKAR	40	Y
2051712675	JOSHI VEDANT SURESHRAO	53	Y
2051712572	KSHIRSAGAR KIRAN THAKAJI	46	Y
2051712573	MANDEKAR KUMAR RAMESH	50	Y
2051712663	MEKA VICKY SURESH	44	Y
2051712672	RAMGADIYA HARMANPREETSINGH BHABAANSINGH	44	Y
2051712604	SETHIYA SHUBHAM NEMICHAND	44	Y
2051712614	SADARE ROHIT NISHIKANT	44	Y



Deepak
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103-EABD Academic Year-2017-19

PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051812621	AVHALE GAJANAN RAJENDRA	54	Y
2051712589	AWAGAN PAWAN KISHOR	69	Y
2051712583	BETWAR SHUBHAM YOGESHWAR	61	Y
2051712597	CHAVAN PRABHANJAN YUVRAJ	50	Y
2051712656	CHONDKAR SAGAR VITHOBA	54	Y
2051712651	LENDAVE AKSHAY ASHOK	55	Y
2051712612	SAWANT NITIN SHANKAR	47	Y
2051712632	WAGH AISHWARYA SURESH	53	Y
2051712644	WALSE KOMAL RAMESH	47	Y
2051611333	YADAV ROHIT SANJAY	55	Y
2051611322	BHOSALE AKSHAY ANIL	57	Y
2051611286	BHUSSE SHUBHAM NAGNATH	44	Y
2051611280	DNYANESHWAR NAGORAO JADHAV	44	Y
2051611344	DOUNDKAR SACHIN BALASAHEB	43	Y
2051611355	DUBE NITIN ASHOKRAO	43	Y
2051611352	DARGULE SIDDHESH MANOHAR	56	Y
2051411087	KAMBLE AMRAPALI BHASKAR	59	Y
2051512117	PATHAK VEENA VASUDEO	43	Y
2051512119	PATANE MAHESH MAHADEV	45	Y
2051512166	LAXMAN PANDURANG GAVHANE	51	Y
2051512173	AMIT SHYAM KASTURE	47	Y
2051512155	AMIT CHOUMAL	52	Y
2051411078	JADHAO SANTOSH LAHU	53	Y
2051611364	JADHAV SUNIL VAIJANATH	49	Y
2051611330	KADAM OMKAR ABASAHEB	42	Y
2051611360	KAMBLE SUJIT SURENDRA	47	Y
2051611351	KANCHAN SHANKAR BALASAHEB	59	Y
2051611320	NIMBALKAR SAURABH SUNIL	67	Y
2051611315	PAWDE DHANANJAY VITTHALRAO	44	Y
2051611276	SALVE SUYOG SUBHASH	42	Y
2051611272	SWAPNIL PARASRAM PUNDE	47	Y
2051712682	BIRVATKAR SHAILESH RAMCHANDRA	50	Y
2051712582	UMESH BHAGWAN BAGADE	47	Y
2051712593	MORE GAURAV BHAUSAHEB	47	Y
2051712591	BORALE SWAPNALI RAMESHBHAI	52	Y
2051712584	CHAUDHARI CHETAN RAVINDRA	59	Y
2051712600	DHAGE SANDIP JANARDAN	57	Y
2051712588	SHENDE SHRUTI RAJESH	57	Y
2051712580	AMIT SOHAN HAJARE	61	Y
2051712627	KINGE AKSHITA ASHOK	53	Y
2051712610	KADAM NITIN UTTAMRAO	44	Y
2051712603	SHRINIVAS RAJARAM JADHAV	56	Y
2051712595	TEKALE GAJANAN VASANTRAO	42	Y
2051712590	KHAN SAMEER SHAKOOR	40	Y
2051712598	BAGADE SHRUTI RAJESH	53	Y
2051512118	PATIL JITENDRA PANDURANG	43	Y
2051611342	AGHALATE MANGESH BHASKAR	45	Y
2051611358	TAMBE GANESH MAHADU	43	Y
2051512140	SONAM VIJAYSINGH CHAVAN	41	Y



Director
 Swami Sevabhakti Sanskriti
 Lotus Business School
 Date 10/12/2018

103-EABD Academic Year-2017-19

PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051712621	AVHATE GAJANAN RAJENDRA	54	Y
2051712589	AWAGAN PAWAN KISHOR	69	Y
2051712583	BETWAR SHURHAM YOGESHWAR	61	Y
2051712597	CHAVAN PRABHANJAN YUVRAJ	50	Y
2051712656	CHONDKAR SAGAR VITHOBHA	54	Y
2051712651	EENDAVE AKSHAY ASHOK	55	Y
2051712612	SAWANT NITIN SHANKAR	47	Y
2051712632	WAGH AISHWARYA SURESH	53	Y
2051712644	WALSE KOMAL RAMESH	47	Y
2051611333	YADAV ROHIT SANJAY	55	Y
2051611322	BHOSALE AKSHAY ANIL	57	Y
2051611286	BHUSSE SHUBHAM NAGNATH	44	Y
2051611280	DNYANESHWAR NAGORAO JADHAV	44	Y
2051611344	DOUNDKAR SACHIN BALASAHEB	43	Y
2051611355	DUBE NITIN ASHOKRAO	43	Y
2051611352	DARGULE SIDDHESH MANOHAR	56	Y
2051411087	KAMBLE AMRAPALI BHASKAR	59	Y
2051512117	PATHAK VEENA VASUDEO	43	Y
2051512119	PATANE MAHESH MAHADEV	45	Y
2051512166	LAXMAN PANDURANG GAVHANE	51	Y
2051512173	AMIT SHYAM KASTURE	47	Y
2051512155	AMIT CHOUMAL	52	Y
2051411078	JADHAO SANTOSH LAHU	53	Y
2051611364	JADHAV SUNIL VAIJANATH	49	Y
2051611330	KADAM OMKAR ABASAHEB	42	Y
2051611360	KAMBLE SUJIT SURENDRA	47	Y
2051611351	KANCHAN SHANKAR BALASAHEB	59	Y
2051611320	NIMBALKAR SAURABH SUNIL	67	Y
2051611315	PAWDE DHANANJAY VITTHALRAO	44	Y
2051611276	SALVE SUYOG SUBHASH	42	Y
2051611272	SWAPNIL PARASRAM PUNDE	47	Y
2051712682	BIRVATKAR SHAILESH RAMCHANDRA	50	Y
2051712582	UMESH BHAGWAN BAGADE	47	Y
2051712593	MORE GAURAV BHAUSAHEB	47	Y
2051712591	BORALE SWAPNALI RAMESHBHAI	52	Y
2051712584	CHAUDHARI CHETAN RAVINDRA	59	Y
2051712600	DHAGE SANDIP JANARDAN	57	Y
2051712588	SHENDE SHRUTI RAJESH	57	Y
2051712580	AMIT SOHAN HAJARE	61	Y
2051712627	KINGE AKSHITA ASHOK	53	Y
2051712610	KADAM NITIN UTTAMRAO	44	Y
2051712603	SHRINIVAS RAJARAM JADHAV	56	Y
2051712595	TEKALE GAJANAN VASANTRAO	42	Y
2051712590	KHAN SAMEER SHAKOOR	40	Y
2051712598	BAGADE SHRUTI RAJESH	53	Y
2051512118	PATIL JITENDRA PANDURANG	43	Y
2051611342	AGHALATE MANGESH BHASKAR	43	Y
2051611358	TAMBE GANESH MAHADU	43	Y
2051512140	SONAM VIJAYSINGH CHAVAN	41	Y



Director
 Swami Sevabhawan Trust
 Lotus Business School
 Date : 10/10/2018

103-EABD Academic Year-2018-20

PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051812250	PAWAR SANKET VILAS	62	Y
2051812239	GAHWADE TEJAS SURYAKANT	41	Y
2051812150	GAWADE AARTI ASHOKRAO	54	Y
2051812194	SABALE VINAYAK BHASKAR	65	Y
2051812235	SUDHIR DEENATH	51	Y
2051812254	MADANE NISHANT PRAVINKUMAR	40	Y
2051812229	BHARAT BABURAO GANGALEWAD	45	Y
2051812211	MURKUMBI SHEETHANK PRADEEP	66	Y
2051812225	MORE RAJESH ANANDRAO	55	Y
2051812159	NAVPUTE RAMESHWAR KARBHARI	46	Y
2051812173	SOLANKE DHANANJAY RAMESH	61	Y
2051812206	AROHA DESHPANDE	45	Y
2051812222	SHAIKH IMRAN MOHAMADHANIB	52	Y
2051812153	SHUBHAM SABLOK	67	Y
2051812244	PRAVIN EKHARE	64	Y
2051812169	ARUN V J	44	Y
2051812165	PATIL PRANAV SHUBHASH	60	Y
2051812158	SUYASH CHOPADE	44	Y
2051812161	KULKARNI NIKHIL PRADIP	52	Y
2051812162	KALE SAURABH GANESH	59	Y
2051812221	ABHISHEK HARISH PATKI	53	Y
2051812238	BANSODE PRAJAKTA ANAND	40	Y
2051812233	BANDE GAJANAN NAMDEV	46	Y
2051812172	KADAM RAMESH KUMAR	45	Y
2051712607	SARIKA ANIL BHANGARE	45	Y
2051712609	DESHAMUKH AVUSHKAR ARUNRAO	46	Y
2051812196	DETHER VIKAS BHANUDAS	57	Y
2051812195	DOIFODE SWAPNIL JAGANNATH	41	Y
2051812193	SHELAKE PRAVIN ARJUN	64	Y
2051812186	DESHMUKH VISHWAJEET SURESHRAO	42	Y
2051812185	HANDE DHIRAJ ASHOKRAO	45	Y
2051812183	SANJAY BALASAHEB LAVANGE	43	Y
2051812181	SUYOG NANDRAM WAGH	42	Y
2051812180	CHAUDHARI SANKET DEVIDAS	45	Y
2051812179	DHOKARE PRAMOD DHANAJI	43	Y
2051812178	GAYGOPAL GANESH SADGURU	46	Y
2051812177	BHAGWAT ASHOK PATIL	49	Y
2051812174	DHANANJAY KESHAV MHASKE	46	Y
2051812157	DHARE GAJANAN BHAGWAN	44	Y
2051712644	WALSE KOMAL RAMESH	47	Y
2051712642	REDKAR PRACHI PRAKASH	42	Y
2051611348	PATIL NILESH PRATAPRAO	42	Y
2051712653	MUSANDE SHRIKANT VYANKETRAO	59	Y
2051611360	KAMBLE SUJIT SURENDRA	47	Y
2051712633	KALE SACHIN VITTHAL	56	Y
2051712594	JADHAV VIKAS RANGANATH	44	Y
2051812258	AVIJIT ROY	48	Y
2051812257	Chowdam Venkata Bhanu Prathap	51	Y
2051812255	Tupe Akash Dattatraya	41	Y
2051812251	SUBHAM DOLUI	44	Y
2051812249	ABHISHEK MAKANI	44	Y
2051812248	SATHE MANGESH BHARAT	44	Y

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Swami Sevabnavi Sanstha
Lotus Business School
Pune - 411 037

103-EABD Academic Year-2018-20

PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051812246	ARPAN GHOSH	50	Y
2051812241	KHATIK DNYANDEEP LAXMAN	63	Y
2051812242	KUMRIHAR ABHIINAV DATTATRAY	64	Y
2051812237	JADHAV DHANANJAY SHIVAJI	46	Y
2051812232	GIRIDHAR PATRA	43	Y
2051812209	RUSHIKESH NAMDEO SUBHAGE	44	Y
2051812200	GETHE SHUBHAM SHATARAM	59	Y
2051812201	PATIL SUMIT BHAGWAN	55	Y
2051812212	AKSHAY SUNIL MANE	46	Y
2051812217	AGALE SACHIN GANPAT	40	Y
2051812226	DUDHATE KIRAN RAMRAO	42	Y
2051812216	DATIR AKSHAY ANNASAHEB	54	Y
2051712587	TAGAD YOGESH BALASAHEB	47	Y
2051812198	JAGTAP PRATIK VILAS	45	Y
2051812218	TAKALE AKSHAY SUKHADEO	61	Y
2051712635	TAYADE SANKET GAUTAM	53	Y
2051712623	TAGADE YOGESH CHANDRAKANT	47	Y
2051611364	JADHAV SUNIL VAIJANATH	49	Y
2051712596	GAIKWAD RAHUL RAMDAS	55	Y
2051611355	DUBE NITIN ASHOKRAO	43	Y
2051611344	DAUNDKAR SACHIN BALASAHEB	43	Y
2051712615	DALVI VIVEK ARVIND	56	Y
2051712621	AVHALE GAJANAN RAJENDRA	54	Y
2051712636	SUTADE MADHAVRAO BALAJI	43	Y
2051812208	SALUNKHE AKSHAY JAYWANT	40	Y
2051812213	PEDGE ONKAR BABANRAO	45	Y
2051812240	MORE HARSHADA MACHHINDRA	59	Y
2051812227	LALGE SMITA GANGADHAR	46	Y
2051812184	JOSHI PRANAV MILIND	49	Y
2051812182	GOSAVI SURAJ MARUTI	43	Y
2051712659	BOTLAWAR BALAJI MARUTI	57	Y
2051712646	LAMKHADE ROHIT BHAUSAHEB	41	Y
2051812205	Pawar Snehal Satish	40	Y
2051812204	KONDAR ASHA SOMA	43	Y
2051812202	BHANGARE JAYASHREE KASHINATH	49	Y
2051812199	GHODKE ROHIT RANGNATH	51	Y
2051812187	SUBRADIPYA DEY	53	Y
2051812162	KALE SAURABH GANESH	59	Y
2051812230	MANE JAYESH DEEPAK	40	Y
2051812197	VYAVAHARE ROHAN JAYKUMAR	49	Y
2051812253	SHAIKH SHAMOIL AZAD	45	Y
2051812163	SUCHIT KUMAR VERMA	40	Y
2051812154	ISBELLA NIHILA JOSE	64	Y
2051812151	GOYAL SHRISHTI MANOJ	60	Y
2051712608	DESHMUKH PRATIK PRAKASH	58	Y
2051812243	PAHLIWAN AKSHAY PRAKASH	54	Y
2051512118	PATIL JITENDRA PANDURANG	43	Y
2051812245	SANDBHOR PRIYANKA CHANDRAKANT	45	Y
2051712593	MORE GAURAV BHAUSAHEB	47	Y
2051812234	CHAVAN CHETAN MARUTI	44	Y
2051512140	SONAM VIJAYSINGH CHAVAN	41	Y
2051812189	RIDDHI PASWAN	52	Y

Director

Swami Sevabnvi Sanstha

Lotus Business Schoo

June 413 032

103-EABD Academic Year-2018-20

PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051812188	SONAL DESHMUKH	43	Y
2051812171	JAWARE BHAGYASHRI RAVINDRA	43	Y
2051812170	MOHINE GIRE	42	Y
2051712585	BHARDWAJ ANKITA ANIL.	77	Y
2051611316	KAMBLE BHAGYASHRI NARAYAN	41	Y
2051512144	FRANDE SNEHAL BAHSU AHER	42	Y
2051411078	JADHAO SANTOSH LAHU	53	Y
2051812168	Kothekar Abhishek Nilkanth	46	Y
2051812166	Bendkhale Saurabh Suresh	52	Y
2051812152	Ashwini Kumar Singh	40	Y
2051812149	Tamil Kaviya J	43	Y
2051712581	Salve Amol Narhari	43	Y
2051611272	Swapnil Parasram Punde	47	Y
2051712606	Patil Laxmikant Shivraj	40	Y
2051712650	Mayur Manik Jaiswal	43	Y
2051712590	Khan Sameer Shakoor	40	Y
2051712625	Imran Hussain Borbhuyan	43	Y
2051812167	Chavan Nikhil Vaijnath	50	Y
2051812175	Chavan Sanket Subhash	42	Y
2051812192	Giri Govind Jaigir	44	Y
2051812207	Kamble Shikalp Shivedas	45	Y
2051812160	Soni Kapil Ishwar	54	Y
2051512119	Patane Mahesh Mahadev	45	Y
2051512166	Laxman Pandurang Gavhane	51	Y
2051512173	Amit Shyam Kasture	47	Y
2051512155	Amit Choumal	52	Y
2051611296	Ingole Pavan Prabhakar	68	Y
2051812259	Gunjal Rupali Sahebrao	49	Y
2051812256	Nidhi Kumari	51	Y
2051812247	Siddhant Khond Nitin	64	Y
2051812236	Ashish Kumar Singh	42	Y
2051812228	Gaikwad Neha Pramod	41	Y
2051812220	Kadam Marotrao Ravaheb	52	Y
2051812219	Kalyankar Preetam Shivajirao	46	Y
2051812215	Pawar Swayam Vijay	60	Y
2051812190	Sneha Nath	63	Y
2051812176	Salunke Rameshwar Chhaburao	42	Y
2051611315	PAWDE DHANANJAY VITALRAO	44	Y
2051812252	SWALIKA SINGH	59	Y
		Total	143




Director
Swami Sevabnvi Sanstha's
Lotus Business School
Pune - 411 033

103-EABD Academic Year-2019-21

PRN No	Student Name	Marks (Out of 100)	Pass (Y/N)
2051912544	SWAPNIL VISHWANATH RAUT	76	Y
2051912559	SAMEER PRATAP WAGH	63	Y
2051912528	SHUBHAM SUNIL RAJEGORE	71	Y
2051912535	VISHAL VILAS PUDAT	57	Y
2051912477	ABHISHEK ANANT PIMPALKAR	79	Y
2051912512	SANGMESHWAR KASHINATH	55	Y
2051912444	VINIT MADAN MORE	83	Y
2051912475	PRIYANKA SHASHIKANT KAPURE	79	Y
2051912527	SURAJ BALASAHEB KALKHAIR	53	Y
2051912494	GELE SNEHAL SONYABA	86	Y
2051912549	MEGHA VIJAYSINGH WAGH	53	Y
2051912555	RESHMA GUNDAN MAKARAND	77	Y
2051912439	RAHUL HARIDAS CHAVAN	63	Y
2051912524	SHIRIRAME ABHIJEET RAMRAO	57	Y
2051912530	VIKRAM PRAKASH JADHWAR	59	Y
2051912446	VANASHRI LAXMAN MANNOLKAR	69	Y
2051912510	ADITI MUKUNDRAO KOTHEKAR	73	Y
2051912509	SHUBHAM GURUNATH ZUNJARE	69	Y
2051912498	DIPSHIKA DILIP THUL	77	Y
2051912505	SOLUNKE NAMOSH MADHAVRAO	57	Y
2051912504	MAHESH VAJINATH PALASKAR	65	Y
2051912534	SHITAL ASHOK LIGADE	59	Y
2051912554	ROHINI TANAJIRAV KOKATE PATIL	73	Y
2051912540	VINAYA DATTAJI KHAIRE	73	Y
2051912548	SHWETA NANDKISHOR BORLE	79	Y
2051912539	LALIT SHIRISH BEHERE	75	Y
2051912521	SHAHIR JAYRAM DHAMALE	67	Y
2051912463	PRATIK PRABHAKAR BODKHE	59	Y
2051912502	LAXMIKANT VITTHAL DONODE	61	Y
2051912454	KIRAN SARJERAO JAGDHANE	73	Y
2051912541	MAYUR ANANDRAO DHAIGUDE	83	Y
2051912441	SIMRAN NANDKUMAR DESAI	73	Y
2051912481	SHIVANI PRAKASH BODAKE	77	Y
2051912474	AJAY RAMHARI BHOR	61	Y
2051912457	RAHUL PRADIPRAO BAMBAL	53	Y
2051912523	MAYUR DATTATRAYA JADHAV	73	Y
2051912532	APARNA VIJAY ALASPURE	53	Y
2051912537	GIRAMKAR SHUBHAM SAMBHADI	61	Y
2051912469	SHUBHAM ANANTRAO AMBHORE	65	Y
2051912508	MORE TUSHAR RAVINDRA	67	Y
2051912556	JAGDALE ADITYA DATTATRAY	83	Y
2051912487	PARDESHI APURVA RAJESH	67	Y
2051912517	ANANDE POONAM RAGHUNATH	73	Y
2051912489	PRAJKTA ARUN BANSODE	65	Y



Deepak
Director
Swami Sevabnavi Sanstha's
Business School
 Date: 11/06/22

103-EABD Academic Year-2019-21

PRN No	Student Name	Marks (Out of 100)	Pass (Y/N)
2051912543	SANIKA PURUSHOTTAM SHINDE	73	Y
2051912465	SWARANJALI SANJAY GHARE	74	Y
2051912513	SUJIT SAKHARAM MOTE	86	Y
2051912472	PRIYANKA KAILAS MAHAJAN	76	Y
2051912511	SHUBHAM DHANAJI NIMBALKAR	57	Y
2051912493	SUJATA GULAB JADHAV	79	Y
2051912490	AKSHAY KANTILAL BHUSARI	71	Y
2051912557	ADARSH RAJESH BHOSALE	77	Y
2051912467	SANJITA PURUSHOTTAM YADAV	55	Y
2051912456	DIPAKA PRABHAKAR WALSE	81	Y
2051912536	AKASH EKNATH WAGH	57	Y
2051912515	ADITYA SHIVAJI THORBOLE	75	Y
2051912501	SNEHAL DEEPAK BAMBAL	61	Y
2051912553	SNEHA RAMESH DONODE	75	Y
2051912453	SAPANA SHASHIKANT WAGH	84	Y
2051912450	OMKAR HANUMANT BHAGAT	63	Y
2051912452	PRIYANKA SADASHIV BORCHATE	79	Y
2051912500	SHUBHAM SUNIL CHOGULE	65	Y
2051912448	MUGDHA ANAND DEVLEKAR	75	Y
2051912442	RUSHIKESH BABASAHEB DHOKALE	65	Y
2051912464	SHIVANI PRADEEP DONGARE	69	Y
2051912499	OMKAR MACHINDRA GULDAGAD	67	Y
2051912531	SUNIDHI SAMPATRAO PATIL	71	Y
2051912451	POOJA MOHANLAL CHOUDHARY	82	Y
2051912480	PRACHI SHIVSHANKAR MADYE	75	Y
2051912492	ABHISHEK KESHAV KUDNAR	76	Y
2051912471	YOGESH RANGRAO KARANDE	69	Y
2051912478	KAIWALYA SUNIL KULKARNI	67	Y
2051912488	VAIBHAV KESHAV JADHAV	69	Y
2051912491	POOJA NITIN BALLAL	79	Y
2051912461	ASHWINI SAMBHAJI KIRKAR	67	Y
2051912479	AKSHAY LAXMAN BURASE	69	Y
2051912476	RUPALI PRAFULLA MAHANT	69	Y
2051912459	SOURABH TUKARAM ZAGADE	71	Y
2051912514	VHANMANE SANGRAMSINH	63	Y
2051912503	SHRADDA DATTATRY NALAWADE	84	Y
2051912447	SHOWRAB ASHOK GAVLI	73	Y
2051912529	JUNDALE SHIVKUMAR BHIMRAO	69	Y
2051912466	NEHA LAXMAN SHIRUDE	82	Y
2051912468	VISHAL RAMBHAU SHENDGE	67	Y
2051912522	SHARAD RAMNATH KALWANE	67	Y
2051912455	ANIKET KAILASH SARYAM	67	Y


Director
Swami Sevabnavi Sanstha
Lotus Business School
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103-EABD Academic Year-2019-21

PRN No	Student Name	Marks (Out of 100)	Pass (Y/N)
2051912497	MAHESH AANNAPPA CHAVAN	67	Y
2051912525	YOGESH SUNIL NARUTE	63	Y
2051912542	GANESH NARAYAN OMBALE	61	Y
2051912507	KUNAL SUBHASH BHOSALE	55	Y
2051912438	TEJAS SANJAY GHARE	69	Y
2051912485	VISHAL VASANT JANKAR	81	Y
2051912518	GAURAV PRATAP TAMBE	53	Y
2051912443	KOMAL RAJENDRA JAGTAP	61	Y
2051912550	SNEHAL UTTAM PAWAR	75	Y
2051912520	AKSHAY DHANAJI KAKADE	73	Y
2051912486	SHASHANK HIRALAL KALE	80	Y
2051912552	VAIBHAV APPASO KHANDAGALE	57	Y
2051912440	CHAITANYA NIRUTTI MORE	71	Y
2051912462	SHUBHAM DNYANESHWARAO	69	Y
2051912495	RUSHIKESH DEVARAM HASE	57	Y
2051912449	TEJAS DILIP SAWANT	63	Y
2051912558	ANAGHA SHANKAR THORAT	79	Y
2051912484	MAHESH SANDIPAN SATPUTE	59	Y
2051912546	AKSHAY BALKRISHNA NEVASE	55	Y
	Count		107


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 Swami Sevabnavi Sanstha's
 Lotus Business School
 Pune - 411 033



103-EABD Academic Year-2015-17

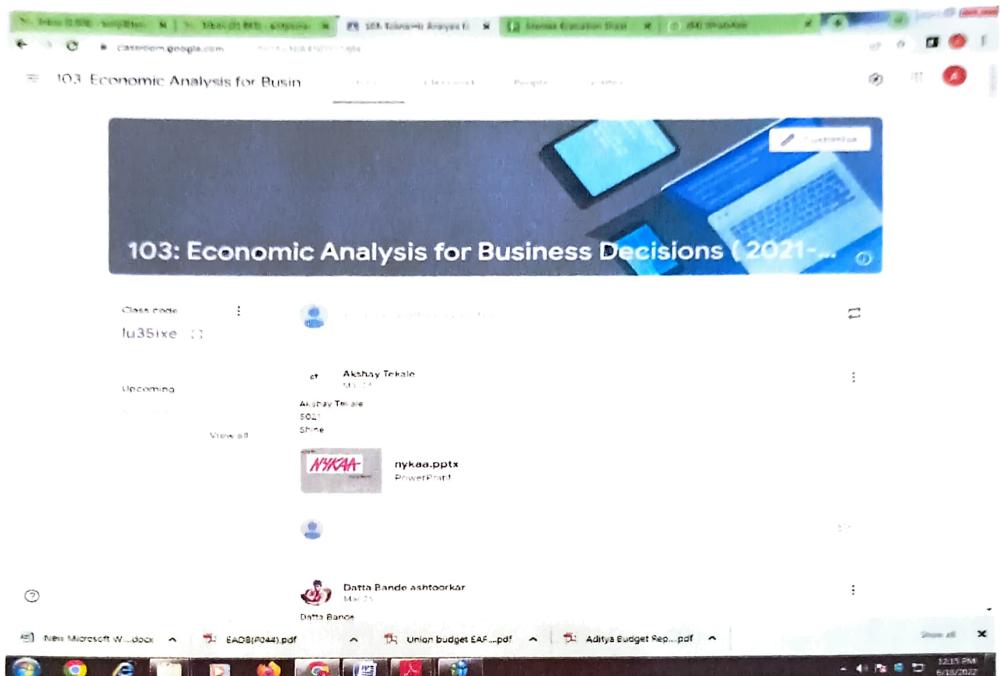
PRN	Student Name	Marks(Out of 100)	Pass (Y/N)
2051512183	PHOOLKA VINAY VINOD	54	y
2051512185	SAWANT PRASHANT SHANTILAL	50	y
2051311642	BHOLE SUDARSHAN PRABHAKAR	47	y
2051512180	MATE YOGESH BALASAHEB	49	y
2051512165	PATIL RAJASHRI BALU	54	y
2051512130	POKALE MAHESH DATTATRAY	61	y
2051411019	CHAVAN LAXMAN RANGLAL	41	y
2051512178	GHERADE JITU BHAGWAN	52	y
2051512181	NADAF RAHIMAN DAVALMALIK	55	y
2051512174	SNEHAL SUBHASH PANDE	58	y
2051512124	SHAUNAK PRAVIN SUGANDHI	60	y
2051512134	KALE SONALI PURUSHOTAM	41	y
2051512125	LAKSHMI R	65	y
2051512150	MALABADE SOURBH SUBHASH	44	y
2051512167	WAGHUMBARE POOJA ASHOK	47	y
2051512186	MUPPID ABHIJIT JAGDISH	40	y
2051512182	BHOSALE SHUBHAM ANAND	64	y
2051512154	BHAVSAR PIYUSH NANDLAL	51	y
2051512179	MANE AKSHAY SUBHASH	52	y
2051512152	PATIL GITA GOPALRAO	52	y
2051512153	PATIL NITA GOPALRAO	69	y
2051214902	ANNIE KUMAR	57	y
2051512133	MANDAVE PRAJAKTA RAMCHANDRA	58	y
		Count	64


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Swami Sevabnvi Sanstha's
Lotus Business School
Phone 013032

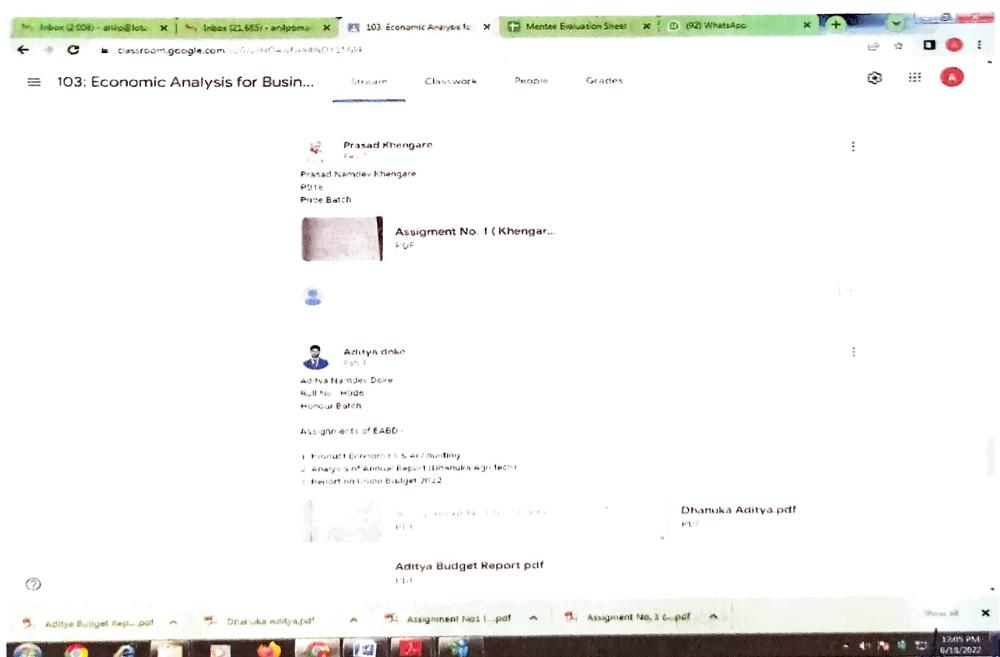


Innovative
Practice
implemented

Google Classroom of Course 103: EABD



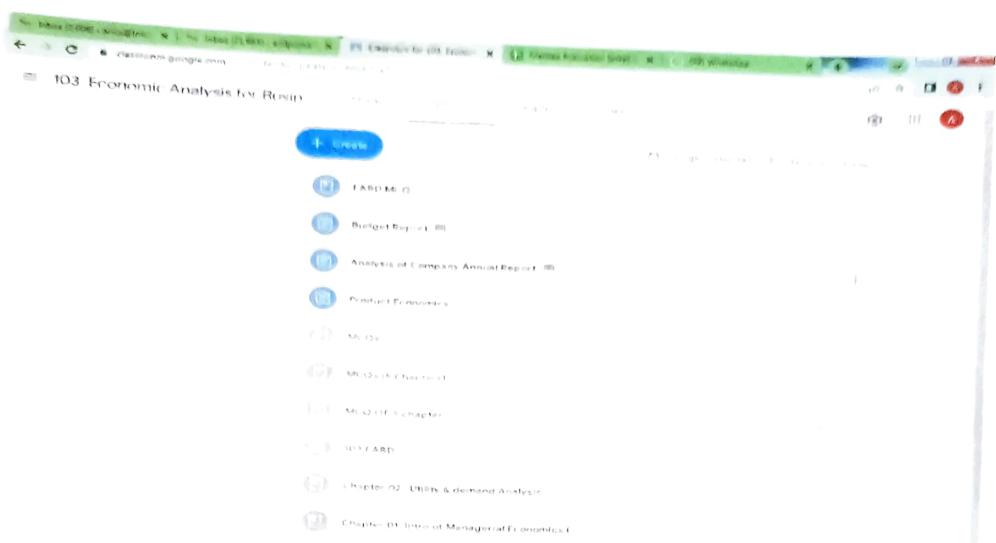
Snap of Google Classroom of Course 103: EABD



Snap about Students Assignment are collected in Google Classroom



Director
Swami Sevabnava Sanstha's
Lotus Business School
Pune - 411032



Snap about Notes, PPTs & assignment circulated using Google Classroom

The screenshot shows a Google Classroom page with the following visible content:

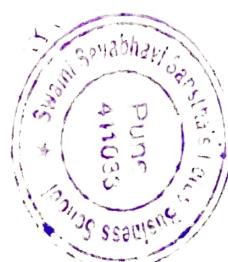
- Stream** tab is selected.
- Classwork** section:
 - Assignment titled "Budget Report" (due 11/11/2019) - Grade: 9/10
 - Assignment titled "Analysis of Company Annual Report" (due 11/11/2019) - Grade: 8/10
 - Assignment titled "Product Economics" (due 11/11/2019) - Grade: 9/10
- Grades** section:

	Fee 2 Budget Report	Fee 2 Analysis of Company Annual Report	Fee 2 Product Economics
Sort by last name	9/10	8/10	9/10
Sort by first name	9/10	8/10	9/10

 The table lists student names and their grades for each assignment:

Student Name	Fee 2 Budget Report	Fee 2 Analysis of Company Annual Report	Fee 2 Product Economics
aakash shinde	9/10	8/10	9/10
Aareeb Sayyad	8/10	7/10	7/10
Abdulkader shaikh	8/10	7/10	7/10
Abhi Khade	8/10	8/10	9/10
Abhijit Khade	8/10	7/10	9/10
adithi azza	8/10	9/10	9/10
Aditya doke	8/10	7/10	8/10
Aditya Jaiswal	8/10	9/10	8/10
Aditya Salam	8/10	9/10	8/10
Aley Panher	8/10	9/10	8/10

Snap about Evaluation of assignments done using Google Classroom



[Signature]
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Activity Calendar

FABD

Week		Activity	Details
First 3 Sessions	To create Curiosity about subject	Mind Opening Session Indian Economy About Subject, Purpose & Exam Pattern	
First Chapter	Basic of Economics	Product Economics Understanding Economists (Indian & novel winner)	One Small business Real Estate Example Other As per List
Second Chapter	Demand & Supply	Demand Forecasting of companies Understanding Key in Economics	Review from Sales ,B/S data ,trend analysis IIP,WPI,CPI,MPR,Budget,Tax, Innovative Economy(Presently 66),HDI
Third Chapter	Cost & Risk	Creating Decision Tree Diversification	Simulation Understand Companies Diversification(i.e. Tata)
Four Chapter	Market Structure	Understand Share Market Understand Currencies	Basics
Fifth Chapter	Public Finance Infrastructure	Regulators website report Budget	RBI,SEBI,IRDA,BSE,NSE,IMF,W HO Review of Budget decisions & impact on Economy

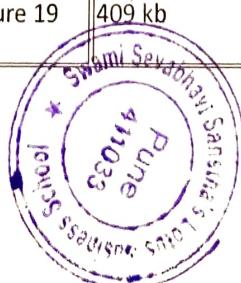

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NPTL Notes of Managerial Economics

Module Name	Download	Description	Download Size
Introduction to Managerial Economics	Lecture 01	Lecture 01	568 kb
Introduction to Managerial Economics	Lecture 02	Lecture 02	581 kb
Introduction to Managerial Economics	Lecture 03	Lecture 03	688 kb
Introduction to Managerial Economics	Lecture 04	Lecture 04	566 kb
Introduction to Managerial Economics	Lecture 05	Lecture 05	452 kb
Introduction to Managerial Economics	Lecture 06	Lecture 06	686 kb
Introduction to Managerial Economics	Lecture 07	Lecture 07	536 kb
Theory Of Demand	Lecture 08	Lecture 08	526 kb
Theory Of Demand	Lecture 09	Lecture 09	813 kb
Theory Of Demand	Lecture 10	Lecture 10	914 kb
Theory Of Demand	Lecture 11	Lecture 11	617 kb
Theory Of Demand	Lecture 12	Lecture 12	680 kb
Theory Of Demand	Lecture 13	Lecture 13	663 kb
Theory Of Demand	Lecture 14	Lecture 14	623 kb
Theory Of Demand	Lecture 15	Lecture 15	363 kb
Theory Of Demand	Lecture 16	Lecture 16	394 kb
Theory of Production	Lecture 17	Lecture 17	588 kb
Theory of Production	Lecture 18	Lecture 18	634 kb
Theory of Production	Lecture 19	Lecture 19	409 kb


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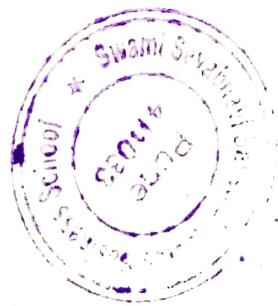
NPTL Notes of Managerial Economics

Theory of Production	Lecture 20	Lecture 20	942 kb
Theory of Production	Lecture 21	Lecture 21	983 kb
Theory of Production	Lecture 22	Lecture 22	387 kb
Theory of Production	Lecture 23	Lecture 23	446 kb
Theory of Market	Lecture 24	Lecture 24	375 kb
Theory of Market	Lecture 25	Lecture 25	782 kb
Theory of Market	Lecture 26	Lecture 26	514 kb
Theory of Market	Lecture 27	Lecture 27	655 kb
Theory of Market	Lecture 28	Lecture 28	578 kb
Theory of Market	Lecture 29	Lecture 29	659 kb
Theory of Market	Lecture 30	Lecture 30	467 kb
Theory of Market	Lecture 31	Lecture 31	463 kb
Theory of Market	Lecture 32	Lecture 32	437 kb
Theory of Market	Lecture 33	Lecture 33	378 kb
Theory of Market	Lecture 34	Lecture 34	333 kb
Theory of Market	Lecture 35	Lecture 35	581 kb
Theory of Market	Lecture 36	Lecture 36	498 kb
Theory of Market	Lecture 37	Lecture 37	424 kb
Theory of Market	Lecture 38	Lecture 38	416 kb
Theory of Market	Lecture 39	Lecture 39	395 kb
Theory of Market	Lecture 40	Lecture 40	424 kb

NPTL Notes of Managerial Economics

Module Name	Download	Description	Download Size
Introduction to Managerial Economics	Module 1- Quiz1	Quiz1	1 kb
Introduction to Managerial Economics	Module 1 - Questions	Module 1 - Questions	32 kb
Theory Of Demand	Module 2- Quiz2	Module 1- Quiz2	1 kb
Theory Of Demand	Module 2 - Questions	Module 2 - Questions	17 kb
Theory of Production	Module 3- Quiz3	Module 3- Quiz3	1 kb
Theory of Production	Module 3 - Questions	Module 3 - Questions	33 kb
Theory of Market	Module 4- Quiz4	Module 4- Quiz4	1 kb
Theory of Market	Module 4 - Questions	Module 4 - Questions	33 kb

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LIST OF NOBEL PRIZE WINNERS IN ECONOMICS:

Akerlof, George A.
Allais, Maurice
Arrow, Kenneth J.
Aumann, Robert J.
Becker, Gary S.
Buchanan, James M., Jr.
Coase, Ronald H.
Debreu, Gerard
Engle, Robert F.
Fogel, Robert W.
Friedman, Milton
Frisch, Ragnar
Granger, Clive W. J.
Haavelmo, Trygve
Harsanyi, John C.
Heckman, James J.
Hayek, Friedrich August Von
Hicks, Sir John R.
Kahneman, Daniel
Kantorovich, Leonid Vitaliyevich
Klein, Lawrence R.
Koopmans, Tjalling C.
Kuznets, Simon
Kydland, Finn E.
Leontief, Wassily
Lewis, Sir Arthur
Lucas, Robert
Markowitz, Harry M.
McFadden, Daniel L.
Meade, James E.
Merton, Robert C.
Miller, Merton M.
Mirrlees, James A.
Modigliani, Franco
Mundell, Robert A.

D. Jayalakshmi
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100
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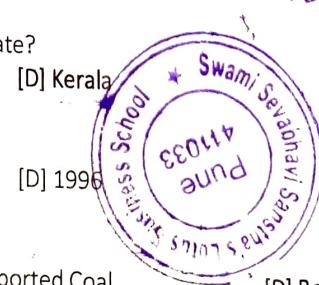
1. The National Motto Of India, 'Satyameva Jayate' Inscribed Below The Emblem Of India Is Taken From:
(A) Katha Upanishad (B) Chandogya Upanishad (C) Aitareya Upanishad (D) Mundaka Upanishad
2. "To Abide By The Constitution And Respect Its Ideals And Institutions, The National Flag And The National Anthem" Is A Provision Made In The
(A) Preamble Of The Constitution (B) Directive Principles Of State Policy
(C) Fundamental Rights (D) Fundamental Duties
3. Recently, Which One Of The Following Has Inaugurated The World's First-Ever Facility Dedicated To Monitoring Space Debris And Safeguarding Assets In Space?
(A) SpaceX (B) NASA (C) ISRO (D) JAXA
4. Mukundara Hills National Park, Recently Seen In News Is Located In
(A) Maharashtra (B) Madhya Pradesh (C) Rajasthan (D) Gujarat
5. In Which One Of The Following States Is Singalila National Park Located?
(A) Arunachal Pradesh (B) Sikkim (C) West Bengal (D) Odisha
6. In Which One Of The Following States Is Neora Valley National Parks Located?
(A) Himachal Pradesh (B) Uttarakhand (C) Assam (D) West Bengal
7. "The Crop Is Semi-Tropical Crop In Nature. It Needs 100-120 Days Of Frost-Free Climate, Medium Rainfall, Loamy Soil With High Potash And Iron Content. It Cannot Tolerate High-Speed Winds And Storms." Which One Of The Following Is That Crop?
(A) Cotton (B) Sugar Cane (C) Tobacco (D) Wheat
8. Open Acreage Licensing, Often Seen In News, Is Related To
(A) Hydrocarbon Exploration (B) Railways (C) Mining Of Iron Ore (D) Land Acquisition
9. Global Liveability Index Is Released By Which Of The Following?
(A) Economist Intelligence Unit (B) Amnesty International
(C) World Economic Forum (D) United Nations Development Programme
10. The Famous Shreya Singhal Case Was In News Recently, Is Related To Which Of The Following?
(A) Capital Punishment (B) Disqualification Of Legislators
(C) Model Code Of Conduct (D) None Of The Above
11. Which Of The Following Generation Of Computers Is Associated With Artificial Intelligence?
[A] First [B] Third [C] Fifth [D] Seventh
12. The Vice President Of India Is To Inaugurate The Centre Of Excellence For Studies Of Which Indian Language, In Nellore?
[A] Kannada [B] Telugu [C] Tamil [D] Malayalam
13. The Recent Taiwanese Anti-Infiltration Law Is Seen As A Move Against Which Country?
[A] Japan [B] North Korea [C] Russia [D] China
14. Which Country Is Set To Sign A Deal With The Taliban Group For Reduction In Violence Across Afghanistan?
[A] India [B] Pakistan [C] United States [D] Bangladesh
15. Which Country Recently Assumes Presidency Of The UN Security Council For The Month Of March 2020?
[A] India [B] China [C] Japan [D] Nepal
16. Which Middle East Country Recently Legalized Cannabis Farming For Medicinal Use?
[A] Saudi Arabia [B] Lebanon [C] Oman [D] Yemen

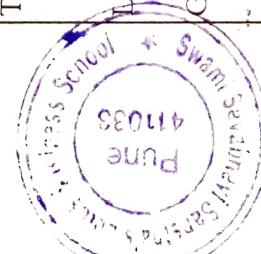
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17. In The Year 2020, Which Country Holds The Chairmanship Of The Asean Bloc?
 [A] Thailand [B] Vietnam [C] Singapore [D] Philippines
18. Which Country, That Currently Holds The Brics Presidency, Hosted The Meeting Of The Brics Heads Of Tax Authorities?
 [A] Brazil [B] Russia [C] China [D] South Africa
19. Which Indian Cricketer Won The Best Male International Cricketer Award Of Bcci, Named Polly Umrigar Award?
 [A] Virat Kohli [B] Mahendra Singh Dhoni [C] Jasprit Bumrah [D] Cheteshwar Pujari
20. Shafali Verma, Who Was Making News Recently, Is A Famous Personality In Which Sports?
 [A] Wrestling [B] Cricket [C] Boxing [D] Tennis
21. The National Disaster Response Force (Ndrf) Academy Is To Be Established In Which City?
 [A] Mussoorie [B] Dehradun [C] Nagpur [D] Hyderabad
22. The Inter-Korean Liaison Office Building, That Has Been Demolished, Is Located In Which Country?
 [A] South Korea [B] North Korea [C] Taiwan [D] Cambodia
23. Kaziranga National Park And Tiger Reserve (Knptr) Is Located In Which State?
 [A] Sikkim [B] Assam [C] Manipur [D] Meghalaya
24. Which Of The Following State Is Home To The Jawai Forests That Has Been Given Conservation Reserve Status?
 [A] Rajasthan [B] Kerala [C] Assam [D] Bihar
25. Which State Will Have The Country's First Rehabilitation Centre For Freshwater Turtles?
 [A] Madhya Pradesh [B] Bihar [C] Chhattisgarh [D] Odisha
26. The Prime Minister Is Going To Release The Fourth Installment Of The Pm Kisan Samman Nidhi. What Is The Purpose Of This Scheme?
 [A] Farm Loan Waiver [B] Agricultural Loan [C] Pension For Farmers [D] Income Support For Farmers
27. Which Organization Has Manufactured The 51st K-9 Vajra T Gun?
 [A] Defence Research And Development Organisation [B] Hindustan Aeronautics Limited
 [C] Larsen And Toubro [D] Mahindra Defence Systems
28. 'Sharang', Which Is To Be Inducted Into The Indian Army, Is An Upgraded Version Of Which Weapon?
 [A] Artillery Gun [B] Assault Rifle [C] Combat Shotgun [D] Sniper Rifle
29. The Flagship "Ganga Amantran Abhiyan" Programme Is Conducted By Which Organisation?
 [A] National Mission For Clean Ganga [B] Ganga Flood Control Mission
 [C] National Water Development Agency [D] Central Water Commission
30. Which Indian State Has Announced Its Renewable Energy Export Policy?
 [A] Andhra Pradesh [B] Karnataka [C] Maharashtra [D] Rajasthan
31. Which Port Is Known As Queen Of Arabian Sea?
 [A] Vizag Port [B] Paradip Port [C] Kochi Port [D] Mumbai Port
32. Hirakud Hydel Power Station Is Located On Which River?
 [A] Chambal [B] Gandak [C] Mahanadi [D] Sonbhadrā
33. The Mathikettan Shola National Park (MSNS) Is Located In Which State?
 [A] Karnataka [B] Andhra Pradesh [C] Odisha [D] Kerala
34. In Which Year, Environment (Protection) Act Was Enacted?
 [A] 1985 [B] 1986 [C] 1995 [D] 1996
35. On Which Of The Following 'Clean Energy Cess' Is Levied In India?
 [A] Gasoline [B] Domestically Produced Coal [C] Imported Coal [D] Both 2 & 3

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Song Name		Lyrics		Motivational songs	
				Meaning in Hindi	
Ruk Jana Nahi Tu Kahi Haar Ke	O Raahi, O Raahi , O Raahi, O Raahi	Ruk Jana Nahin Tu Kahiin Haar Ke, Kaanton Pe Chalke Milenge Saaye Bahaar Ke O Raahi, O Raahi , O Raahi, O Raahi	Aye Saala !	Only by treading on thorns will you get to the pleasures of spring Oh traveler, oh traveler; oh traveler, oh traveler Aye Saala !	Do not stop, you defeated!
Roobaroo – Rang De Basanti		Abhi Abhi Huua Yaqeen, Ki Aag Hai Mujh Mein Kahi Hui Subaah Main Jal Gaya Suraj Ko Main Nigal Gaya Ruu-Ba-Ruu Roshni Heyy !! Aazmale aazmale, aaj khud ko aazmale, Phirta hai kab se, ye dil sambhale Bol ye lab pe ruke hain Tere sajde mein jhuke hain		Abhi Abhi Huua Yaqeen, Ki Aag Hai Mujh Mein Kahi Hui Subaah Main Jal Gaya Suraj Ko Main Nigal Gaya Ruu-Ba-Ruu Roshni Heyy !! Aazmale aazmale, aaj khud ko aazmale, Phirta hai kab se, ye dil sambhale Bol ye lab pe ruke hain Tere sajde mein jhuke hain	Abhi Abhi Huua Yaqeen, Ki Aag Hai Mujh Mein Kahi Hui Subaah Main Jal Gaya Suraj Ko Main Nigal Gaya Ruu-Ba-Ruu Roshni Heyy !! Chance It Out, Chance Yourself Out Today
Aazmale Aazmale Aaj Khud Ko Aazmale		Pal pal bikhre hain, kitne ujaale Aazmale aazmale, aaj khud ko aazmale		You Heart Has Been Taking Care Of It For A While Now Words Are Stopped On Your Lips, They Are Respecting You Every Moment New Hopes/Lights Show Up	An angel was so badly broken That he could not be healed Somebody stole (the wings) from the angel That he could not fly anymore
Allah ke bande Hasde Jo Bhi Ho Kal Fir Ayega		Toota Toota Ek Parinda Aise Toota, Ke Phir Jud Naa Paaya Loota Loota Kisne Usko Aise Loota, Ke Phir Ud Naa Paaya Girtta Hua Woh Asman Se, Aakar Gira Zameen Par Khwabon Mein Phir Bhi Badal Hi The, Woh Kehta Raha Magar Ke Allah Ke Bande Hasde Jo Bhi Ho Kal Phir Ayega Woh sikandar hi doston kehlaata hai,	 <p>Swami Sevabnavi Sansthan 'Om Srishti Sankalpa' 411035 June 2012 Swami Sevabnavi Sansthan Director Swami Sevabnavi Sansthan 'Om Srishti Sankalpa' 411035 June 2012</p>	<p>He fell from the sky Onto the earth ~</p> <p>Yet in his dreams there were still only clouds. <i>Apne Dost</i> saying</p> <p>That a new day would surely come knowing that everything that happens is God's wish.</p> <p>Hey Friends, he is called the champion who</p>	Only by treading on thorns will you get to the pleasures of spring Oh traveler, oh traveler; oh traveler, oh traveler Aye Saala !

Haari baazi ko jeetna jise aata hai
Niklenga maidan mein jis din hum jhoomke
Dharti dolegi ye kadam choomke

Jo sab karte hain yaaron vo kyon hum tum karein
Yonhi kasrat karte karte kaahae ko hum marein
Yahan ke hum sikandar !!!!

Is capable of winning the losing game

When we shall march into the fields dancing

This earth has shaken after kissing our feet

Why should we do what everyone else is doing?

Why should we die (tire) ourselves while exercising?

Ke Hum
ar

Aashayein Aashayein !!!

Desires Desires !!!

Kuchh Paane Ki Ho Aas Aas, Kuchh Armaan Ho Jo Khaas Khaas
The wish to acquire something, Some specific yearnings

Aashayein ...

Desires ...

Har Koshish Mein Ho Vaar Vaar, Kare Dariyaon Ko Aar Paar

Aashayein ...

Every attempt should have the strength To rend seas asunder

Toofano Ko Cheer Ke, Manzilo Ko Chheen Le

Desires ...

Rip the storms And seize your destination

Aashayein Khile Dil Ki, Ummeedin Hanse Dil Ki

Let your heart's desires blossom And your hopes smile

Ab Mushkil Nahi Kuchh Bhi, Nahi Kuchh Bhi

Now nothing is difficult Nothing at all

Aashayein Aashayein !

Desires Desires !!!

Gaadi Bula Rahi Hai, Seetee Bajaa Rahi Hai
Chalnaa Hi Zindagi Hai, Chalti Hi Ja Rahi Hai

The train is calling, her whistle is blowing
Life is all about going on, and it is going on

There is storm brewing ahead, and it is raining in the rear, with lightning
in the sky

Aage Toofaan, Peechhe Barsaat, Up Gagan Pe Bijli

Gaadi Bula Rahi Ha

W

Soche Na Baat, Din Ho Ke Raat, Sigh Huua Ke Nikli
Dekho Wo Aa Rahi Hai, Dekho Wo Ja Rahi Hai
Gaadi Bula Rahi Hai, Seetee Bajaa Rahi Hai
a Rahi Hai

The train does not bother about all that, she proceeds as soon as she gets the signal.
Look here she comes, look there she goes

Yeh Hosla Kaise Juke, Yeh Aarzoo Kaise Ruke
Manzil Mushkil To Kya, dhundla Sahil To Kya, Tanha Ye Dil To
Kya,

The train is calling, her whistle is blowing
This courage will not bow, This desire will not stop
The goal, journey is difficult so what, Horizon is hazy so what, I am alone
and lonely so what

Raah Pe Kante Bikhere Agar, Us pe To Phir Bhi Chalna Hi Hai,
Saam Chhupale Suraj Magar, Raat Ko Ek Din Dhalana Hi Hai,
Rut Ye Tal Jayegi, Himmel Rang Layegi, Subha Phir Aayegi,
Yeh Hosla Kaise Juke, Yeh Aarzoo Kaise Ruke

The road is laden with thorns so what, Whatever happens I must walk

Sun may hide the evening, But night must pass
Season will change, Courage will show the results. Again there will be
light and morning

Haunsla Kaise
like

This courage will not bow, This desire will not stop

Haan Yehi Rasta Hai Tera Toone Ab Jana Hai
Haan Yehi Sapna Hai Tera Toone Pehchana Hai
Tujhe Ab Yeh Dikhana Hai
Roke Tujhko Aandhiyan Ya Zameen Aur Aasman
Paayega Jo Lakshya Hai Tera
Lakshya To Har Haal Mein Pana Hai

Yes this the path You have to go, Now You have realized it

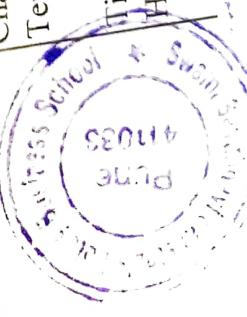
Yes this is the dream Which You have realized

Now you have to prove it

Storms cannot stop you Neither earth nor sky can stop you will achieve
the goal

Haan Yehi Rasta Hai
Tera

Whatever conditions may come the way, the goal will be achieved.
It's (The Boat) Unable To Cross Upward Waves. Why Is Your Boat
Moving Sideways


Boat Moving Sideways
Adding Little Breaths Like Sighs
Jod Ke Saanse Kyun Haanpti Si Naav Hai Teri Naav
Hai Teri

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Be Courageous, Be Confirmed That This Thing Is Important As Your Life Keep Singing Haiya Ho (As In, Be Bold, Fearless) As This Thing Is Related To Your Life And Pride

Jigar Juta Kya Baat Baandh Le Hai Baat Thehri Jaan Pe Teri Jaan Pe Teri

Haiya Ho Ki Taan Saath Le Jo Baat Tehri Jaan Pe Teri Shaan Pe Teri

Naav

Dhundhla jaayein jo manzilein, Ik pal ko tu nazar jhuka,

Jhuk jaaye sar jahan wahin Milti hai rab ka raasta,

Teri kismat tu badal de Rakh himmat bas chal de,

Tere saathi mere kadmon ke hain nishaan,

Tu Na Jaane Aas Paas Hai Khuda

Tu na jaane aas pass hai khuda !!!

Jai Ho, Jai Ho, Jai Ho, Jai Ho, Jai Ho
Aaja Aaja Jind Shamiyaaein Ke Tale
Aaja Zariwaale Neele Aasmaan Ke Tale
Jai Ho, Jai Ho !!!

Jodi tor dak sune keu na ashe,

Tobe ekla cholo, ekla chalo, aekla chalo re,

Aikla cholo re,

Jodi kue kotha na koe,

ore o re o obaghaga, keu kotha na koe

Jodi sobai thake muhk phirae , sobai kore bhoye,

Tobe poran khule,

If the destinations get hazy, lower your sight for a moment,

Wherever your head bows down, there only the way to God is found.

You Change your luck Be strong, just start moving.

My footprints are your companion

You do not know God is nearby... !!

Victory to thee, Victory to thee, Victory to thee, Victory to thee
Come come below the decorated tent of life
Come below blue sky decorated with 'jari' threads
Victory to thee, Victory to thee !!!!

If no one answers your call,

Then walk alone,
(be not afraid) walk alone my friend.

If no one talks to you,

O my unlucky friend, if no one speaks to you,

If everyone looks the other way and everyone is afraid,

Then bare your soul and let out what is in your mind.

brc

Ekla Cholo Re

Zindagi Ki Yahai

Hai

O tui, mukh phute tor moner kotha,

Eka bolo re

Zindagi ki yehi reet
Haar ke baaz hi jeet hai
Thode aansu hai, thodi hasi
Aaj gham hai to kal hai khushi
Zindagi ki yehi reet hai
Haar ke baad hi jeet hai
Raaste Bhaage Paaon Se Aage

(be not afraid) Speak alone my friend !!

This is the way of life,
there's victory only after defeat
There's some tears, some laughter
If today there is sadness, then tomorrow there is happiness
This is the way of life,
there's victory only after defeat.

The path to travel runs ahead of the feet.
Let us ask for something else as well from life
Why think where we have to go?
Go wherever your impatience takes you

Zindagi Se Chal Kuch Aur Bhi Aange

BESABRIYAAN

Jaaye Wahi Le Jaaye Jahan

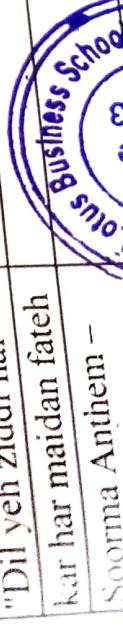
Besabriyaan Besabriyan..

Besabriyaan Besabriyan..

Aankhon Mein Sapna
Idiots-Aal Izz Well
(Full Song)

yunhi kat jaega safar
Kholo Kholo
DarwazeParde Karo
KinareKhutey Se
Bandhi Hai Hawa
"Dil yeh ziddi hai
kar har maidan fateh
Soorma Anthem -

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Student Pre-assessment

Test on Course basic Knowledge

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Questions for Pre-assessment Test on Course basic Knowledge

1. When & Who presented Union Budget 2021?
2. Which is largest company in Paint sector?
3. Who Present Monetary Policy?
4. Where is head office of World Health Organisation?
5. Which Indian has received Nobel Prize in Economics?
6. Which product in smart speaker of Amazon is competing against Google HOME?
7. In which listed company LIC has invested their funds?
8. Who is regulator of Share Market?
9. Relationship between Demand & price is? (Direct or Inverse)

10. Which is most innovative company of 2020?
Apple
Alphabet
Amazon
Microsoft

11. Which of the following company has highest revenue earned per minutes?
Apple
Alphabet
Amazon
Microsoft

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12. From which state central Govt. receive highest GST revenue?

- UP
- MP
- Maharashtra
- Gujrat

13. Where does the India get most FDI inflow from?

- Singapure
- USA
- UK
- Japan

14. Which is largest company in terms of Market Capitalisation?

- TCS
- HDFC
- Reliance
- HUL

15. Where do the Indian keep their wealth?

- FD
- Bank Deposit
- Life Insurance
- PF

16 . Who is present Health minister of India?


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Pune 411033
Dated : 01.03.2012



Sr.no	Answer	Sr.no	Answer
1	1/2/2021,Nirmala Sitaraman	9	Inverse
2	Asian paint	10	1
3	RBI Governer	11	2
4	Geneva,Switzerland	12	3
5	Amartya Sen	13	1
6	Alexa	14	3
7		15	1
8	SEBI	16	



16. Dr Harsh Vardhan (Minister of Health)
 17. Narendra Singh Tomar (Minister of Agriculture)
 18. Peter Drucker

[Handwritten signature]
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18

Ans 15/1/21

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Answers of Quiz for the course of 103: ECONOMICS

Name of the Student: Rajput Shubham Pravinsingh Roll No X B9

Question No	Correct Answer	Question No	Correct Answer
1	1 Feb Nirmalasitram	11	Microsoft
2	Asian Paints	12	Maharashtra
3	—	13	UK
4	Jeneva	14	Reliance
5	AmarAtya sen	15	PD
6	Alexa	16	Dr. Harshwardhan
7	—	17	Narendra tomars
8	BSC	—	—
9	Direct	—	—
10	Amazon	—	—

Date: 15/2/2021



Rajput
Sign of Student

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12
18

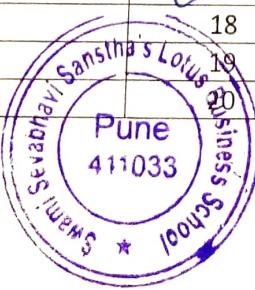
Ans 15/1/21

Name of the Student: Rahil N. Kamble.

Roll No B08

Question No	Correct Answer	Question No	Correct Answer
1	Nirmal sitaraman.	11	Apple.
2	Asian paints	12	SEB Maharashtra
3	RBI Govt	13	Singapore
4	Rupe. Delhi Genera.	14	HDFC.
5	—	15	Reliance.
6	Alexa.	16	Dr. Harshwardhan.
7	—	17	Narendra Tomar.
8	SEBI.	18	Ch. Giriraj Mahajan.
9	Direct	19	—
10	Apple.	20	—

Date: 15/2/2021



Rahil
Sign of Student

Kamble
Sign of Student

Concurrent Evaluation

LOTUS BUSINESS SCHOOL

DR. ANIL ARUN POMAN (B. COM, M.COM, MBA, UGC NET(MGMT. & COMMERCE) Ph.D
Email: anilpoman1987@gmail.com
Mob. +91 9372917686

Concurrent Evaluation No.01:Desk Research			
Programme: MBA		A.Y. 2020-21	
Semester: I		Div.: MBA I	
Course Type: Full Credit		Course: (103)EABD	

Concept Note

CBCS makes the learning process continuous and the evaluation process is not only made continuous but also made learner-centric. The evaluation is designed to recognize the capability and talent of a student. This assignment is focus on **Application to Concept Approach (A2C)** where students will gather information from various source so learn application point of view, these contains are part of syllabus afterwards theses concept faculty will discuss in class as a concept.

Instruction

Students in team are expected to visit/desk research of one organization (Mfg/Service/Agric. etc) to understand and analyses product economics/accounting on below given point, after study students has to submit/fill online report & faculty will evaluate their understanding of concepts.

Product Economics/Accounting

Sr.No	Parameters
1	Name of Organization/Company & Address
2	Nature of Firm/Organization
3	Vision & Mission
4	Name of the Products/Services
5	Who are Customers & Nature (B2C,B2B,B2G etc)
6	Factors which make effect on Demand of the company's Products & Services?
7	Production & Operation (Raw Material, Prod ⁿ Process, Logistics etc)
8	Type of Competitions orgn face in Market?
9	Price & Pricing Method/Policies adopted by orgn.
10	Types of Cost/Expenses associated with Business (Classification of cost-in detail)
11	Business Cycle Stag at orgn.
12	Loan Status (Yes-No , Short term-Long term, Working capital-Capital budgeting etc)
13	Do orgn prepare Budget? (Yes-No , Type etc)
14	Do they prepare cost sheet?
15	Do company set Standards (cost/price/Hrs/Production etc) & compare with actual?
16	Dose company calculates their Break Even Point?
17	Which Financial Statement Company Prepares? (Trading , P & L A/c,B/S)
18	Preparation of Financial Statement work has outsource or done by in-house person?

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Dune - 411 032



Chapter wise content beyond Classroom

103 EABD

Chapter 1: Managerial Economics

- Indian Economy
- ABC Analysis
- Aarya Chanakya Story

Chapter 2: Demand Analysis

- ❖ Demand Analysis of HUL
- ❖ Demand Analysis of Maruti

Chapter 3: Supply Analysis and Market Equilibrium

- ❖ Supply Analysis & Pricing of HUL
- ❖ Supply Analysis & Pricing of Maruti

Chapter 4: Revenue Analysis and Pricing Policies

- ❖ Revenue Analysis and Pricing of HUL
- ❖ Revenue Analysis and Pricing of Maruti

Chapter 5: Consumption Function & Investment Function

- Saving & Investment Pattern of Indian

b Deepak
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Swami Sevabhavi Sanstha's
Loyola Business School
Pune - 411033



LOTUS BUSINESS SCHOOL

DR. ANIL ARUN POMAN (B. COM, M.COM, MBA, UGC NET(MGMT. & COMMERCE) Ph.D
Email: anilpoman1987@gmail.com
Mob. +91 9372917686

Concurrent Evaluation No.02: Video making on allocated topic

Programme: MBA	A.Y. 2020-21
Semester: I	Div.: MBA I
Course Type: Full Credit	Course: (103)EABD

Concept Note

Video is one of the most successful forms of media used today to engage, inspire or educate a viewer. By combining both visual and audio elements, video production allows students to fully engage a specific topic and take it in deep by the help of creative and technical handling also Video familiarizes students with students personality.

Instructions

1. Videos must not be less than 5 Min. on allocated topic.
2. Video makes learning convenient.
3. Consider the Multimedia works well with device screens. Attention-grabbing content, Use of multimedia formats like clear videos and images


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Lotus Business School
Pune - 411 033



LOTUS BUSINESS SCHOOL

DR. ANIL ARUN POMAN (B. COM, M.COM, MBA, UGC NET(MGMT.& COMMERCE) Ph.D

Email:anilpoman1987@gmail.com

Mob. +91 9372917686

Concurrent Evaluation No.03: Internal Exam

Programme: MBA	A.Y. 2020-21
Semester: I	Div.: MBA I
Course Type: Full Credit	Course: (103)EABD

Concept Note

Internal assessments evaluate the knowledge of students internally and help an Course coordinator to assess the students learning in classroom. The main advantage of internal assessment is that an internal evaluator is engaged in conducting the tests who is well equipped to carry out the checks. The evaluation is designed to recognize the capability and talent of a student. This assignment is focus on in-depth learning of students, where questions have been designed considering course outcome & cognitive abilities.

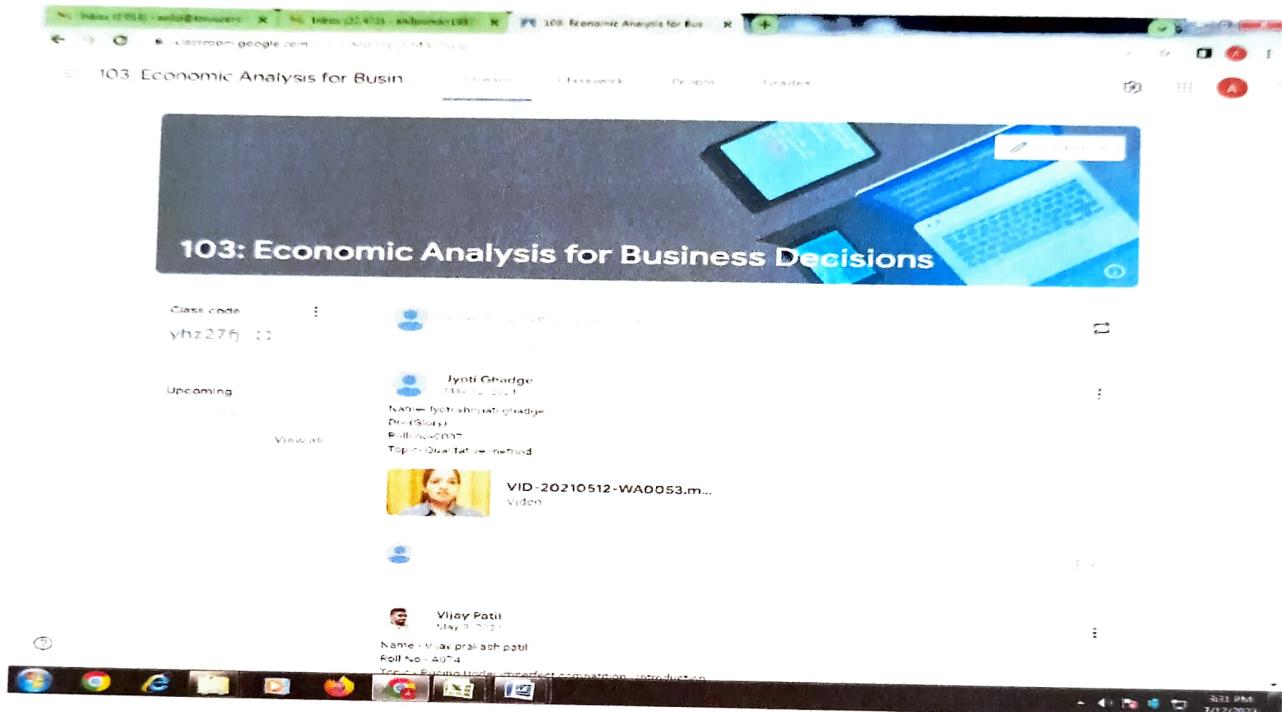
Instructions

As per the time table student's online MCQ test will be conducted. After examination get over students will come to know marks received in exam. Students who have any query in any question is asked when faculty member take review of questions -Answers in the classroom/Online session.

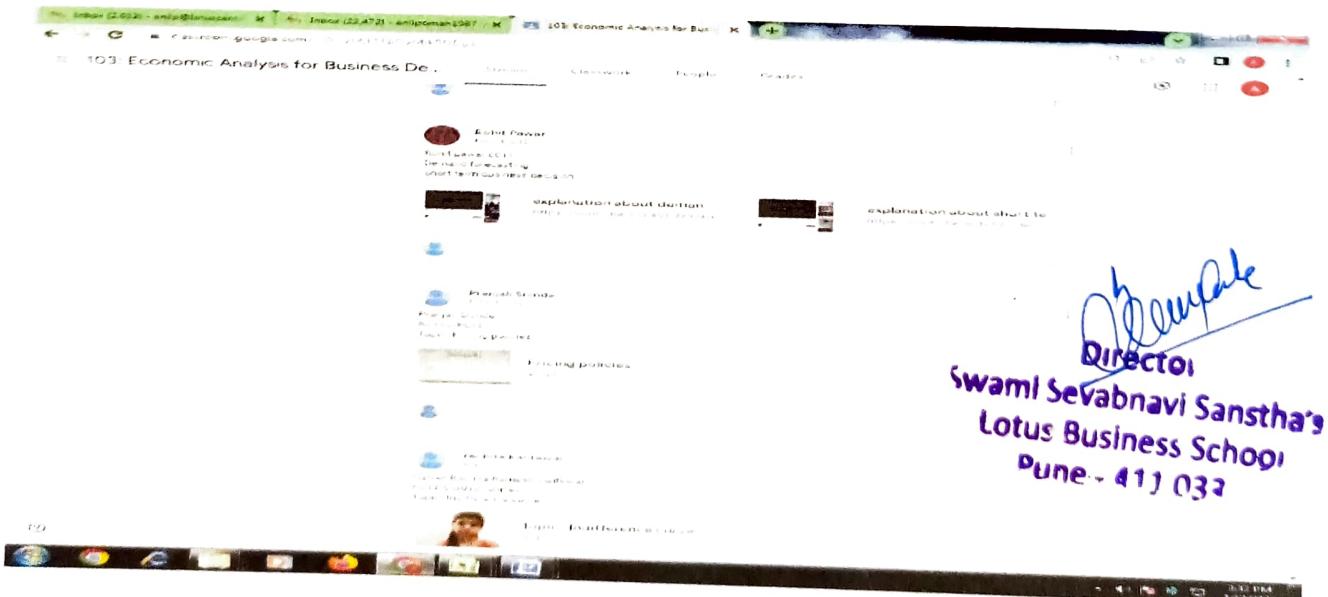
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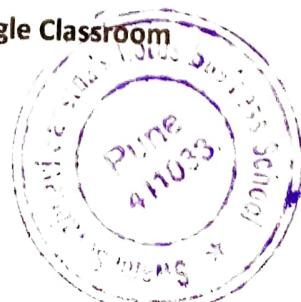
Concurrent Evaluation No.02: Video making on allocated topic



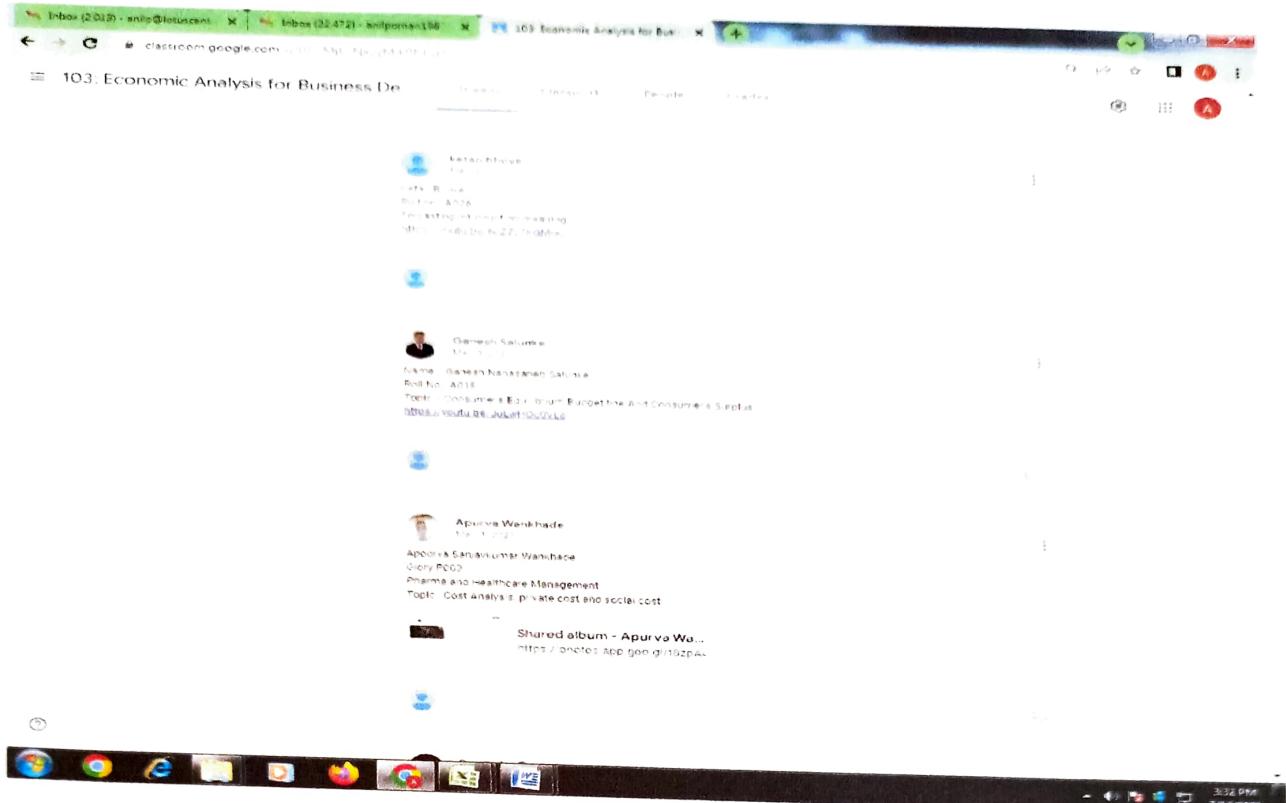
Snap of Videos uploaded by students in Google Classroom



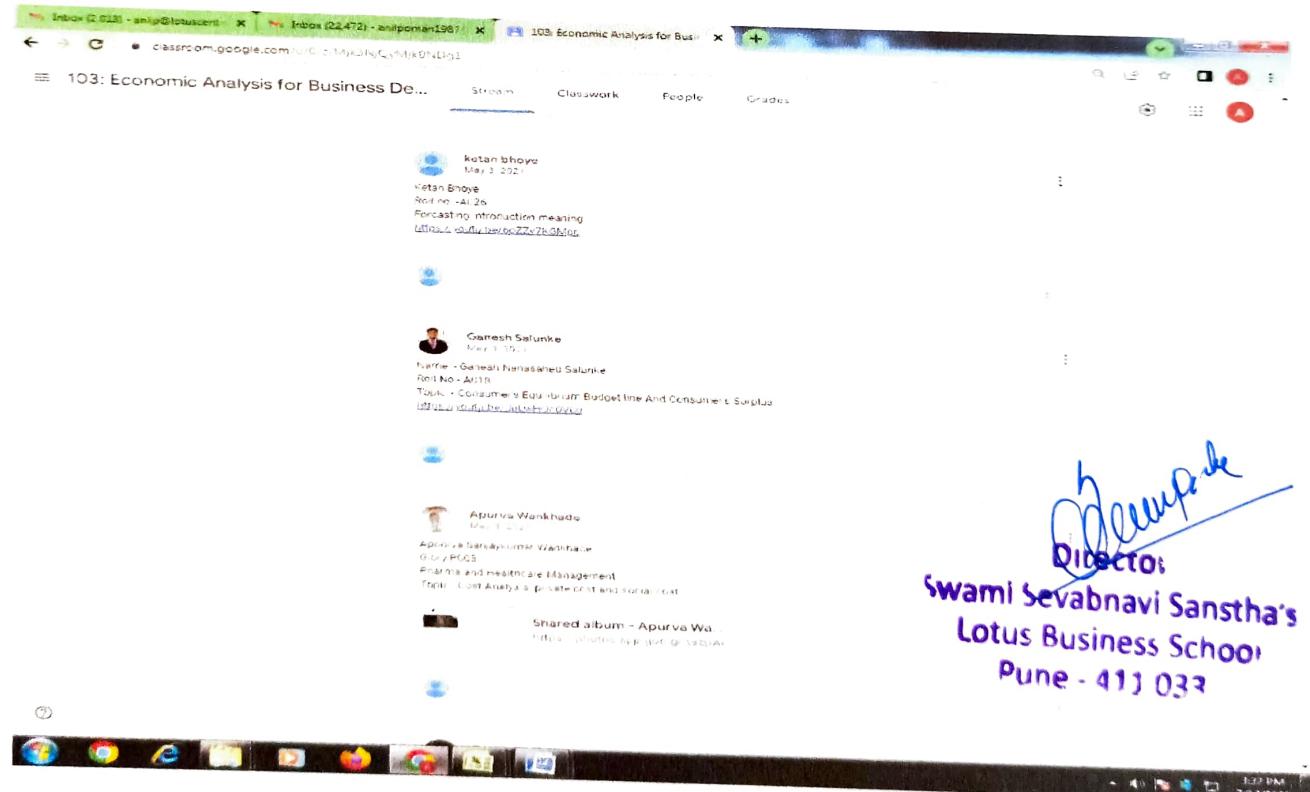
Snap of Videos uploaded by students in Google Classroom



Snap of Videos uploaded by students in Google Classroom



Snap of Videos uploaded by students in Google Classroom



Snap of Videos uploaded by students in Google Classroom

You tube links of Videos

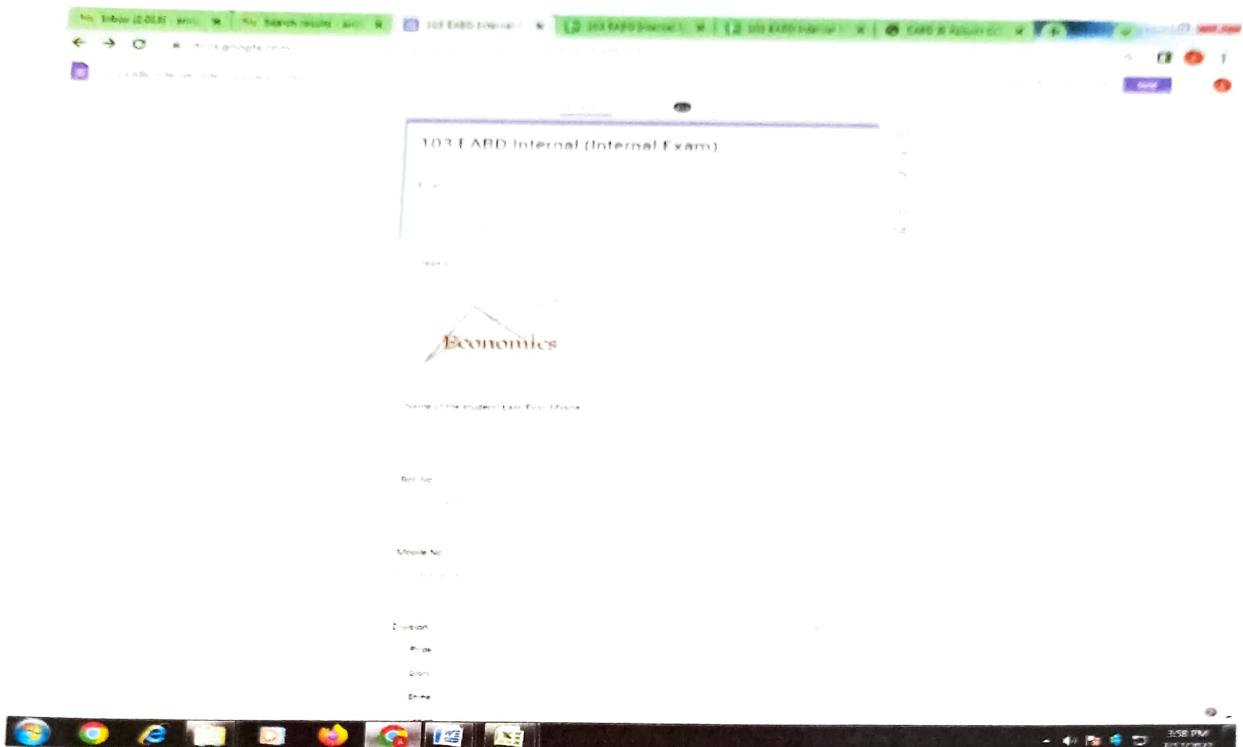
Name of Student	Utube Link
Pratik Rajendra Rajput	https://youtu.be/BhUSNUIZ5aM
Ingle Krushna Shesherao	https://youtu.be/LYSVjvgSvco
Satyam Sakhare	https://www.youtube.com/watch?v=pMAQvdfrPQo
Gaurav singh	https://youtu.be/XCTbUqvn84g https://youtu.be/_2XpNZFFqv4
Ganesh Salunke	https://youtu.be/JuLwHOc0VLo
Ketan bhoye	https://youtu.be/6oZZv7KGMPc
Pratik patil	https://youtu.be/pQqlWcBq29A

Deepti
Director

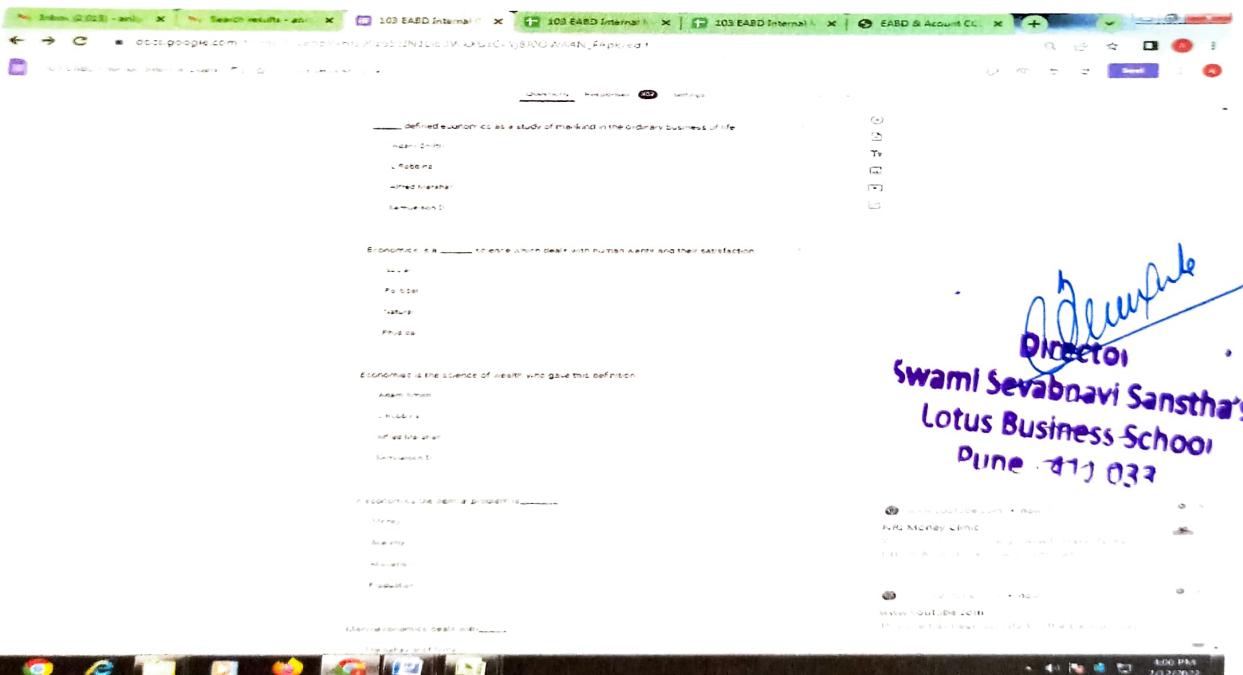
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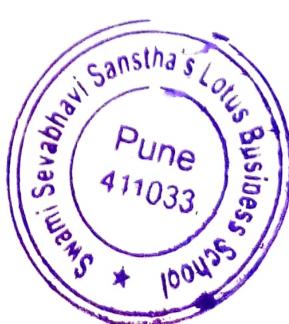
Concurrent Evaluation No.03: Internal Exam



Snap of Google form crated form Internal Exam



Snap of Google form crated form Internal Exam



1. Opportunities are _____.

2. Risks are _____.

3. Cost is the amount of money spent to produce a product or service. It is also the amount of money spent to do something else. Cost can be measured in terms of time, effort, or money.

4. Resource is anything that is used to produce a product or service. Resources include people, equipment, materials, and facilities.

5. Capacity is the amount of resources available to produce a product or service. Capacity is often measured in terms of time, effort, or money.

6. Demand is the amount of resources required to produce a product or service. Demand is often measured in terms of time, effort, or money.

7. Surplus is the difference between total available resources and total necessary payments. It is called organizational slack. It is given by _____.

8. Scarce is the opposite of surplus. It is the lack of resources required to produce a product or service. It is often measured in terms of time, effort, or money.

9. Cost is the amount of money spent to produce a product or service. It is also the amount of money spent to do something else. Cost can be measured in terms of time, effort, or money.

10. Resource is anything that is used to produce a product or service. Resources include people, equipment, materials, and facilities.

11. Capacity is the amount of resources available to produce a product or service. Capacity is often measured in terms of time, effort, or money.

12. Demand is the amount of resources required to produce a product or service. Demand is often measured in terms of time, effort, or money.

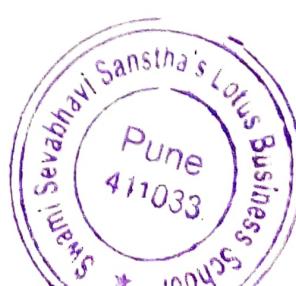
13. Surplus is the difference between total available resources and total necessary payments. It is called organizational slack. It is given by _____.

14. Scarce is the opposite of surplus. It is the lack of resources required to produce a product or service. It is often measured in terms of time, effort, or money.

Snap of Google form crated form Internal Exam

Sevabnati
Director —

Snap of Google form created form Internal Exam



CCE Sheet of CCE

Sub : 103:EABD

Sem	I	Desk Research										CCE2						Video Making						CCE3						Internal Exam							
		CO1	CO2	CO3	CO4	CO5	CO6	Total	CO1	CO2	CO3	CO4	CO5	CO6	Total	CO1	CO2	CO3	CO4	CO5	CO6	Total	CO1	CO2	CO3	CO4	CO5	CO6	Total	CO1	CO2	CO3	CO4	CO5	CO6	Total	
A001	Abhilash Yashwantrao Salke	0	0	10	10	10	40	10	10	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	50	(out of 50)						
A002	Athishik Nandkumar Bhoite	0	0	8	7	8	8	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.87	6.87	6.87	6.87	6.87	6.87	44	41 36					
A003	Aishwarya Sayaji Bhadange	0	0	9	7	8	7	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	40	39 55					
A004	Ajay Marotrao Kadu	0	0	8	7	8	7	30	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	4.67	4.67	4.67	4.67	4.67	4.67	28	33 18					
A005	Akash Dhanraj Khiradkar	0	0	9	7	6	7	29	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.33	6.33	6.33	6.33	6.33	6.33	40	39 00					
A006	Akshay Dilip Rahate	0	0	9	8	7	7	32	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	4.67	4.67	4.67	4.67	4.67	4.67	42	40 00					
A007	Akshay Prafulla Patel	0	0	9	8	3	8	33	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	44	41 36					
A008	Akshay Viththal Chavan	0	0	8	7	8	8	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.50	6.50	6.50	6.50	6.50	6.50	41	40 45					
A009	Ariket Mahadeo Dukare	0	0	9	8	6	7	30	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.33	6.33	6.33	6.33	6.33	6.33	39	40 00					
A010	Arachana Dadabhai Thorave	0	0	8	7	7	7	29	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	5.83	5.83	5.83	5.83	5.83	5.83	38	38 54					
A011	Ashutosh Santosh Ghanmode	0	0	9	7	8	7	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	0.00	0.00	0.00	0.00	0.00	0.00	0	36 82					
A012	Aviraj Jotiram Bhangale Bragyashree Hariseth Chandra	0	0	9	7	6	7	29	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	40 00					
A013	Jadhav	0	0	8	7	7	7	29	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	41	40 00					
A014	Tcpale	0	0	8	8	7	7	30	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	5.83	5.83	5.83	5.83	5.83	5.83	35	36 38					
A015	Deitta Dhanraj Ubhale	0	0	9	8	7	8	32	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	42	42 27					
A016	Dhananjay Vasant Shinde	0	0	8	7	8	8	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	41	40 45					
A017	Dinesh Shankar Lothe	0	0	9	7	6	7	29	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	0.00	0.00	0.00	0.00	0.00	0.00	0	21 38					
A018	Ganesh Nanasaheb Salunke	0	0	8	7	8	8	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	38 64					
A019	Ganesh Sopan Nagere	0	0	9	7	8	7	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	41	40 00					
A020	Gaurav Sanjay Patil	0	0	8	7	6	8	29	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	4.17	4.17	4.17	4.17	4.17	4.17	25	32 73					
A021	Govind Baliram Kolekar	0	0	8	7	6	7	28	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	5.33	5.33	5.33	5.33	5.33	5.33	32	35 00					
A022	Harshal Rajesh Khaderkar	0	0	9	7	8	7	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	39 55					
A023	Jaydeep Mahesh Pci	0	0	8	8	8	8	32	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	42	40 45					
A024	Juni Liladhar Parchake	0	0	9	8	6	7	30	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	41 36					
A025	Kalyani Sunil Khade	0	0	8	7	7	7	30	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	39 09					
A026	Ketan Manohar Bhowe	0	0	9	8	7	7	31	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	39 55					
A027	Madhavi Dnyaneshwar Shinde	0	0	9	7	7	7	30	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	42	40 45					
A028	Manisha Shailesh T lekar	0	0	9	8	7	7	32	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	40 45					
A029	Mansi Vijay Rane	0	0	8	7	8	8	32	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	40 00					
A030	Mayur Ashok Chate	0	0	9	7	7	7	32	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.50	6.50	6.50	6.50	6.50	6.50	39	39 08					
A031	Mayur Dattatray Ghaihne	0	0	9	8	6	7	32	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	39 09					
A032	Mayur Murlidhar Kamble	0	0	8	7	7	8	32	8	8	0	0	0	0	0	20	0	0	0	0	0	0	0	16	6.33	6.33	6.33	6.33	6.33	6.33	39	38 18					

Swastha Sanskruti
Business School



Swami Sevabnavi Sanstha
Lotus Business School



Sub	Sem	103:EABD										CCE2										Video Making										CCE3									
		CO1	CO2	CO3	CO4	CO5	CO6	Total	CO1	CO2	CO3	CO4	CO5	CO6	Total	CO1	CO2	CO3	CO4	CO5	CO6	Total	CO1	CO2	CO3	CO4	CO5	CO6	Total	CO1	CO2	CO3	CO4	CO5	CO6	Total					
A001	I	Abhilash Yashwantrao Salke	0	0	10	10	10	40	10	10	0	0	0	0	0	20																			50 (out of 50)						
A002		Abhishek Nandkumar Bhoite	0	0	8	7	8	31	8	8	0	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	44	41.36																	
A003		Aishwarya Sayaji Bhadange	0	0	9	7	8	7	31	8	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	39.55																	
A004		Ajay Marotrao Kadli	0	0	8	7	8	7	30	8	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	42	40.00																	
A005		Akash Dhamraj Khiradkar	0	0	9	7	6	7	29	8	8	0	0	0	0	16	4.67	4.67	4.67	4.67	4.67	4.67	28	33.18																	
A006		Akshay Dilip Rahate	0	0	9	8	8	7	32	8	8	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	41	40.45																	
A007		Akshay Prafulla Patel	0	0	8	7	8	8	31	8	8	0	0	0	0	16	6.50	6.50	6.50	6.50	6.50	6.50	39	40.00																	
A008		Akshay Vitthal Chavhan	0	0	8	7	7	7	30	8	8	0	0	0	0	16	6.33	6.33	6.33	6.33	6.33	6.33	38	38.64																	
A009		Aniket Mahadeo Dukare	0	0	9	8	6	7	30	8	8	0	0	0	0	16	5.83	5.83	5.83	5.83	5.83	5.83	35	36.82																	
A010		Arachana Dadabhai Thorave	0	0	8	7	7	7	29	8	8	0	0	0	0	16	0.00	0.00	0.00	0.00	0.00	0.00	0	20.91																	
A011		Ashutosh Santosh Ghanmode	0	0	9	7	8	7	31	8	8	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	40.00																	
A012		Aviraj Jotiram Bhave	0	0	9	7	6	7	29	8	8	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	41	40.00																	
A013		Bragyashree Harish Chandra Jadhav	0	0	8	7	7	7	29	8	8	0	0	0	0	16	5.83	5.83	5.83	5.83	5.83	5.83	35	36.26																	
A014		Bragyashree Manohar Tcopale	0	0	8	7	7	7	30	8	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	42	42.27																	
A015		Datta Dhanraj Ubhale	0	0	9	8	7	8	32	8	8	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	41	40.45																	
A016		Dhananjay Vasant Shinde	0	0	8	7	8	8	31	8	8	0	0	0	0	16	0.00	0.00	0.00	0.00	0.00	0.00	0	21.36																	
A017		Dinesh Shankar Lothe	0	0	9	7	6	7	29	8	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	38.64																	
A018		Ganesh Nanasaheb Salunke	0	0	8	7	8	8	31	8	8	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	47	40.00																	
A019		Ganesh Sopan Nagare	0	0	9	7	8	7	31	8	8	0	0	0	0	16	4.17	4.17	4.17	4.17	4.17	4.17	32.73	40.45																	
A020		Gaurav Sanjay Patil	0	0	8	7	6	8	29	8	8	0	0	0	0	16	5.33	5.33	5.33	5.33	5.33	5.33	35.00	35.00																	
A021		Govind Baliram Kolakar	0	0	8	7	6	7	28	8	8	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	39.55																	
A022		Harshal Rajesh Khadekar	0	0	9	7	8	7	31	8	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	42	42.27																	
A023		Jaydeep Mahesh Patil	0	0	8	8	32	8	8	0	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	41.36																		
A024		Juni Liladhar Parchake	0	0	9	8	6	7	30	8	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	39.09																	
A025		Kalyani Sunil Khade	0	0	8	7	6	7	28	8	8	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	39.55																	
A026		Ketan Manohar Bhowe	0	0	9	8	7	7	31	8	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	42	40.45																	
A027		Madhavi Dnyaneshwar Shinde	0	0	9	7	7	7	30	8	8	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	43	40.45																	
A028		Manisha Shailesh Tikekar	0	0	9	8	7	32	8	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	40.00																		
A029		Mansi Vijay Rane	0	0	8	7	8	8	31	8	8	0	0	0	0	16	6.50	6.50	6.50	6.50	6.50	6.50	39	39.09																	
A030		Mayur Ashok Chate	0	0	9	7	7	7	30	8	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	40	40.00																	
A031		Mayur Dattatray Gahine	0	0	9	8	6	7	30	8	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	42	40.45																	
A032		Mayur Murlidhar Kamble	0	0	8	7	7	8	30	8	8	0	0	0	0	16	6.33	6.33	6.33	6.33	6.33	6.33	38	38.18																	

A033	Nikita Nanokumar Phadtare	0	0	8	7	8	7	30	8	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	7.33	7.33	44
A034	Nikita Anil Deshmukh	0	0	9	7	7	7	30	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	7.00	42	
A035	Nikita Nanaji Datre	0	0	8	7	6	7	28	8	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	7.33	44	
A036	Nikita Pralhad Dancile	0	0	8	7	6	7	28	8	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	7.17	40.00	
A037	Pranav Ganesh Tambe	0	0	9	8	8	7	32	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	7.00	40.00	
A038	Pranavraj Dilip Parlikar	0	0	9	7	6	7	29	8	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	7.33	43	
A039	Pranjal Jagannath Shekar	0	0	9	7	7	7	30	8	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	6.83	43	
A040	Prashant Satish Zagade	0	0	9	8	7	7	31	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	7.00	42	
A041	Pratik Ajabsing Patil	0	0	8	7	8	7	30	8	0	0	0	0	16	5.67	5.67	5.67	5.67	5.67	5.67	5.67	40.45	
A042	Pratik Rajendra Rajput	0	0	9	7	6	7	29	8	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	7.33	44	
A043	Pratiksha Hari Gosavi	0	0	9	7	8	7	31	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	6.67	40	
A044	Pravin Rajendra Deokar	0	0	9	7	8	7	31	8	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	6.83	40.00	
A045	Rahul Barindrakumar Gavit	0	0	9	7	8	7	31	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	6.67	40	
A046	Rahul Namdevrao Kamble	0	0	9	7	7	7	30	8	0	0	0	0	16	6.33	6.33	6.33	6.33	6.33	6.33	6.33	38	
A047	Ranjit Gajinath Atole	0	0	9	7	6	7	29	8	0	0	0	0	16	6.33	6.33	6.33	6.33	6.33	6.33	6.33	38	
A048	Rasika Ramesh Mandlik	0	0	9	7	6	7	32	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	6.67	39	
A049	Ravikiran Laxman Patil	0	0	9	7	8	8	32	8	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	7.33	40	
A050	Rupak Rajendra Thakare	0	0	8	7	8	7	30	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	7.00	40.91	
A051	Rushikesh Vijay Gawande	0	0	9	7	6	8	30	8	0	0	0	0	16	6.17	6.17	6.17	6.17	6.17	6.17	6.17	37	
A052	Rushikesh Vilas Shingade	0	0	9	7	6	7	29	8	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	7.17	40	
A053	Sahil Devraj Wagh	0	0	9	7	8	8	32	8	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	7.33	41	
A054	Sanchita Rajesh Udjhane	0	0	9	7	7	8	31	8	0	0	0	0	16	2.83	2.83	2.83	2.83	2.83	2.83	2.83	17	
A055	Sandip Baliram Poul	0	0	9	7	6	7	29	8	0	0	0	0	16	5.67	5.67	5.67	5.67	5.67	5.67	5.67	35.91	
A056	Sangram Sunil Patil	0	0	9	8	7	7	31	8	0	0	0	0	16	6.83	6.83	6.83	6.83	6.83	6.83	6.83	40.00	
A057	Sanket Diliprao Nikam	0	0	9	7	8	8	32	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	6.67	38.84	
A058	Satyam Janak Sakre	0	0	9	8	8	7	32	8	0	0	0	0	16	7.17	7.17	7.17	7.17	7.17	7.17	7.17	41.36	
A059	Saurabh Ankush Solunke	0	0	9	7	8	8	32	8	0	0	0	0	16	6.67	6.67	6.67	6.67	6.67	6.67	6.67	40.91	
A060	Saurabh Dilip Deokar	0	0	9	8	7	7	32	8	0	0	0	0	16	7.67	7.67	7.67	7.67	7.67	7.67	7.67	37.27	
A061	Sayali Kantaling Mali	0	0	9	8	7	7	31	8	0	0	0	0	16	5.83	5.83	5.83	5.83	5.83	5.83	5.83	40.45	
A062	Sejal Sandip Pawar	0	0	8	6	7	29	8	0	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	7.00	39.55	
A063	Shankar Vitthal Virkar	0	0	9	7	7	7	30	8	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	7.33	41.82	
A064	Sharayu Pradip Ghodake	0	0	9	7	8	7	31	8	0	0	0	0	16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.61	
A065	Shital Anil Kachare	0	0	9	7	6	7	29	8	0	0	0	0	16	7.33	7.33	7.33	7.33	7.33	7.33	7.33	35.91	
A066	Shubham Nag Nath Shinde	0	0	9	7	8	8	32	8	0	0	0	0	16	7.00	7.00	7.00	7.00	7.00	7.00	7.00	40.91	
A067	Shubham Pravinsinh Rajput	0	0	9	8	8	7	32	8	0	0	0	0	16	6.33	6.33	6.33	6.33	6.33	6.33	6.33	38.84	
A068	Shweta Sampat Shinde	0	0	9	7	8	7	31	8	0	0	0	0	16	6.00	6.00	6.00	6.00	6.00	6.00	6.00	37.27	
A069	Siddharth Dhanaji	0	0	9	7	8	7	30	8	0	0	0	0	16	5.83	5.83	5.83	5.83	5.83	5.83	5.83	36.61	
A070	Sumeet Poopat Kadamb	0	0	8	7	6	8	30	8	0	0	0	0	16	5.17	5.17	5.17	5.17	5.17	5.17	5.17	31	
A071	Surai Vilas Choudhary	0	0	9	7	7	8	31	8	0	0	0	0	16	5.17	5.17	5.17	5.17	5.17	5.17	5.17	35.91	

A074	Vijay Prakash Patil	32	8	8	0	0	0	16	6.67	6.67	6.67	6.67	6.67	40
A075	Vikkee Bapu Kumbhar	0	0	8	7	6	9	30	8	0	0	16	7.17	7.17
A076	Vinay Suresh Gadge	0	0	8	8	6	7	29	8	0	0	16	7.33	7.33
A077	Vishal Mohan Magar	0	0	8	7	8	31	8	8	0	0	16	7.83	7.83
A078	Yash Vinod Deshmukh	0	0	9	7	8	7	31	8	0	0	16	7.33	7.33
A079	Sanjeevan Rajaram Salunkhe	0	0	9	8	7	7	31	8	0	0	16	5.67	5.67
G001	Aeshiya Rahul Dhere	0	0	8	8	8	7	31	8	0	0	16	6.33	6.33
G002	Akshay Kishor Satpute	0	0	9	8	6	7	30	8	0	0	16	6.00	6.00
G003	Arnil Khandu Lokare	0	0	9	9	8	8	34	8	0	0	16	0.00	0.00
G004	Ankur Kumar Srivastava	0	0	9	7	8	7	31	8	0	0	16	0.00	0.00
G005	Ashlesha Sudhish Pachpande	0	0	8	8	8	7	31	8	0	0	16	6.00	6.00
G006	Dipalee Rajaram Mane	0	0	9	7	7	7	30	8	0	0	16	0.00	0.00
G007	Durgatai Gangadhar Gajjalwar	0	0	9	7	6	7	29	8	0	0	16	6.50	6.50
G008	Gaurav Sarode	0	0	9	7	7	7	30	8	0	0	16	6.83	6.83
G009	Gauri Prakash Maral	0	0	9	7	6	8	30	8	0	0	16	0.00	0.00
G010	Pavan Maroti Mungade	0	0	9	7	6	8	30	8	0	0	16	5.83	5.83
G011	Pavankumar Ravincira Karankar	0	0	8	7	8	31	8	0	0	0	16	5.83	5.83
G012	Piyush Jitendra Borkar	0	0	8	7	6	7	28	8	0	0	16	7	7
G013	Praful Sudhakar Gadge	0	0	9	7	6	8	30	8	0	0	16	8	7
G014	Prapti Balkishan Baladawa	0	0	9	7	6	7	29	8	0	0	16	0	0
G015	Priya Shivaji Waghmode	0	0	9	7	6	7	29	8	0	0	16	0	0
G016	Rachita Ramesh Kantewar	0	0	9	7	8	8	32	8	0	0	16	8	7
G017	Rahul Rajendra Kumbhar	0	0	8	8	7	7	30	8	0	0	16	4	3
G018	Rahul Shankarrao Mungde	0	0	9	8	8	8	33	8	0	0	16	6	6
G019	Sachin Nitin Rajbhoj	0	0	9	8	8	8	33	8	0	0	16	6	6
G020	Sejal Nemichand Sethiya	0	0	9	7	8	8	32	8	0	0	16	9	8
G021	Uday Arun Raut	0	0	8	8	7	7	30	8	0	0	16	5	5
C001	Ankit Baliram Suryawanshi	0	0	9	7	8	8	32	8	0	0	16	5	4
C002	Chandrakant Rayba Survive	0	0	8	7	6	8	29	8	0	0	16	7	7
C003	Dnyaneshwar Vilasrao Diwakar	0	0	8	8	7	31	8	8	0	0	16	8	7
C004	Ganesh Balasaheb Deokar	0	0	8	7	8	8	31	8	0	0	16	9	8
C005	Gaurav Prembahadur Singh	0	0	8	8	7	31	8	0	0	0	16	9	8
C006	Gopal Sitaram Patil	0	0	9	8	7	7	31	8	0	0	16	9	8
C007	Jyoti Shripati Ghadge	0	0	8	8	6	7	29	8	0	0	16	7	4
C008	Ninad Atul Sapre	0	0	9	7	7	7	30	8	0	0	16	9	7
C009	Pravin Balasaheb Dongare	0	0	9	8	8	8	33	8	0	0	16	9	8

C010	Ram Baburao Solanke	0	0	8	6	7	29	8	0	0	0	0	16	7	7	7	7	7	43	40.00	
C011	Rohit Pradeep Pawar	0	0	9	7	7	30	8	0	0	0	0	16	9	8	6	6	7	4	40	39.09
C012	Rucha Ravindra Pisolkar	0	0	9	8	7	31	8	0	0	0	0	16	8	7	6	6	6	4	37	38.18
C013	Rushikesh Anil Yadav	0	0	8	7	8	30	8	0	0	0	0	16	8	7	8	5	5	43	40.45	
C014	Sanchita Sunil Wagh	0	0	9	7	8	32	8	0	0	0	0	16	9	7	7	6	7	5	41	40.45
C016	Sanket Ramchandra Shelke	0	0	8	7	7	29	8	0	0	0	0	16	6	6	6	6	6	5	36	36.82
C017	Shubham Bhandare Bapurao	0	0	9	7	6	30	8	0	0	0	0	16	8	7	7	6	8	5	43	40.45
C018	Sudhanshu Kartik Gaikwad	0	0	9	8	7	31	8	0	0	0	0	16	6	6	6	6	6	5	35	37.27
C019	Sukhadia Sunil Kulkarni	0	0	8	7	8	31	8	0	0	0	0	16	7	7	7	6	6	5	38	38.64
C020	Sumit Rajesh Totale	0	0	9	7	7	31	8	0	0	0	0	16	8	7	7	6	6	5	39	38.18
C021	Tanmay Meenbahadur Rana	0	0	9	7	6	29	8	0	0	0	0	16	8	7	7	6	6	5	39	33.18
C022	Vishal Rajaram Askar	0	0	8	7	6	28	8	0	0	0	0	16	8	7	7	6	6	5	41	39.55
C023	Mayuri Vaijanath Yadde	0	0	9	8	6	30	8	0	0	0	0	16	7	6	6	6	5	37	37.73	
P001	Akash Balaji Balgude	0	0	9	7	7	30	8	0	0	0	0	16	7	6	7	6	6	5	37	37.27
P002	Akshay Gangadhar Waje	0	0	8	6	7	29	8	0	0	0	0	16	7	6	7	6	6	5	39	33.18
P003	Aroorva Sanjaykumar Wankhade	0	0	9	7	7	30	8	0	0	0	0	16	8	7	7	6	7	5	40	39.09
P004	Gejanan Bhagwanrao Chavhan	0	0	9	8	7	31	8	0	0	0	0	16	7	5	7	4	4	31	35.45	
P005	Jayesh Rajendra Patil	0	0	9	8	7	32	8	0	0	0	0	16	0	0	0	0	0	0	21.82	
P006	Krushna Shesherao Ingle	0	0	8	7	8	31	8	0	0	0	0	16	7	7	6	4	4	32	35.91	
P007	Mayur Rajendra Navale	0	0	9	7	6	29	8	0	0	0	0	16	8	7	7	6	7	5	40	39.55
P008	Mayuri Bhagwanrao Sapate	0	0	9	7	6	31	8	0	0	0	0	16	8	7	7	6	7	5	40	38.64
P010	Pankaj Laxman Mulhekar	0	0	9	7	8	31	8	0	0	0	0	16	9	7	7	7	7	6	40.00	
P011	Pooja Maruti Sarvade	0	0	8	7	7	29	8	0	0	0	0	16	9	7	6	7	5	40	39.55	
P012	Pooja Ravindra Mali	0	0	9	7	6	29	8	0	0	0	0	16	9	7	7	6	7	5	41	40.00
P013	Pranjali Sanjay Shinde	0	0	9	7	6	29	8	0	0	0	0	16	9	7	7	7	7	6	43	40.00
P014	Shubham Laxman Zagade	0	0	9	8	8	33	8	0	0	0	0	16	9	7	6	8	7	5	40	38.64
P015	Shweta Arkush Dhakane	0	0	9	8	6	31	8	0	0	0	0	16	6	7	6	6	6	5	36	30.91
P016	Tejaswina Nandkishor Machade	0	0	8	7	7	29	8	0	0	0	0	16	9	8	7	7	7	5	44	42.27
P017	Tushar Kisan Tikance	0	0	9	8	8	33	8	0	0	0	0	16	8	7	7	6	7	5	40	40.45
P018	Vikas Achyutrao Sonwane	0	0	8	7	7	29	8	0	0	0	0	16	9	8	8	8	8	5	43	40.00
P019	Yogesh Dhanaji Shirole	0	0	8	7	7	29	8	0	0	0	0	16	6	7	6	6	6	5	36	37.73

Dwarka
Sector 1

Case Study

Case Study Grameen Bank- Micro-Finance Model for Financial Inclusion

Dr.Anil Poman



Objectives of Case Study Discussion

- To make understand what is microfinance.
- To understand how microcredit initiated by Muhammad Yunus through Grameen Bank.
- To discuss credit delivery system, risk management of Grameen Bank.
- To understand structure & culture of Grammen bank.
- To evaluate growth, restructuring policies of Grameen bank.
- Understand weather Indian microfinance model (BFIL) became successful or not?
- To understand Demand ,Supply, Govt.Policies impact, Human Behaviours, PESTAL Analysis, Banking Terms etc .


Swami Sevashram Sanstha's
Lotus Bala Bhawan School
Dated : 11/3/2022



Key Questions of the case ?

- How Grameen Bank (GB) originated or get started ?
- Why M.Yunus selected ‘Women” as borrows.
- How was Statutes of GB?
- How was GB “Group Lending System”
- How GB managed risk of Repayment?
- How was banks Five star rating operations system?
- How GB Developed Culture i.e. 16 decision?
- What major problems faced by GB?
- What banks done in GB II?
- How diversified himself & how its affected on borrowers positively?
- What are key strategy ,growth & compensation highlights of GB?
- What is difference between CB & GB?
- What is Social & Financial impact of GB?
- What are issues faced by BFIL (Formerly SKS)?
- What is overall conclusion of case. Success or failure? How?
- What is future of GB & Microfinance?

[Signature]
Swami Sevahnau Sanstha's
Tatva Bhawan, 24, 25, 26
Opposite - 41 J. D. 2



Discussion points

- Background
- Origin
- Credit Delivery system
- Structure
- Culture
- Risk Management
- Problems
- GB II → Diversifying GB
- Social & Financial impact
- Issues of BFIL (formerly SKS)
- Conclusion



- 1. To whom Prof.Muhammad Yunus lent \$27 firstly.
 1. Begum Malia
 2. Sufia Begum
 3. Jobra Begum
 4. Begum Jobra

- 2. How was repayment schedule of Grameen Bank?
 1. Month
 2. Quarterly
 3. Weekly
 4. After 10 days

b. Bellupure
Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033

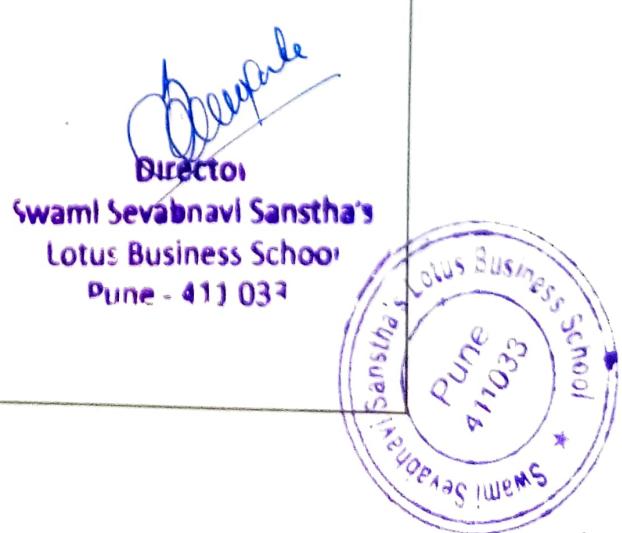


3. What was average loan size of of
Grameen Bank?

1. \$ 40 to \$ 250
2. \$ 35 to \$ 250
3. \$ 35 to \$ 200
4. \$ 40 to \$ 200

4. ---- star system designed to promote
core Grameen values & monitor
performance?

1. Four
2. Five
3. Six
4. Seven



5. First line of defense for lesser default & risk management was?

1. Centre Manager
2. Late Payment
3. Social & peer presser
4. Boycott

6. Culture of Grammen bank used to be?

1. Social welfare
2. 16 decisions
3. Social Happiness
4. 17 decisions

Swami Sevabnavi
Director

Swami Sevabnavi Sanstha's
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7. Which of the following not crises faced by Grameen Bank?

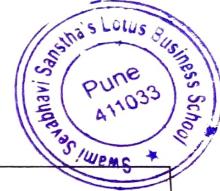
1. Boycott Movement
2. Floods
3. Social Happiness
4. Issues of Transparency & Credibility

8. What grameen bank done in diversifying banks operations?

1. Loan waiver
2. Fixed to Flexible loan
3. Network Companies
4. Risk Management

[Signature]
Chairman

Director
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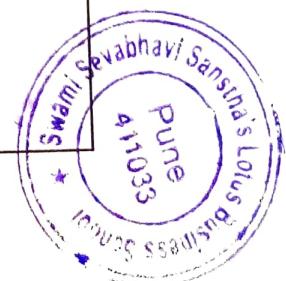


9. What is name of company which highlight Indian attempt of microfinance ?
1. SSS Microfinance
 2. SMS Microfinance
 3. SKS Microfinance
 4. SBS Microfinance

10. As per case, what is heart of Microfinance?

1. Welfare
2. People
3. Poverty
4. Helpfulness

Deepti
Director
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11. What is prominent/main reason for which Prof.Muh.Yunus decided to give loans to women?

1. They are poor
2. Socially backward
3. Lesser share in credit
4. Social upliftment

12. What was repayment rate of Grammeen bank?

1. 93%
2. 94%
3. 95%
4. 96%

b. Devalakhe
Director
Swami Sevabnati Sanstha's
Lotus Business School
Date - 4/7/03



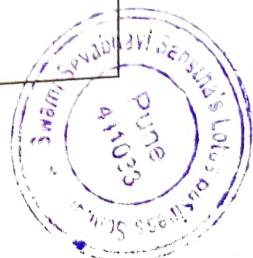
13. What is currency of Bangladesh?

- 1. Dollar
- 2. Rs.
- 3. Yen
- 4. Taka

14. This case also focus on?

- 1. Rural stress
- 2. NGO
- 3. social entrepreneurship
- 4. Business model

[Signature]
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15. Structure of Grammen bank like?

1. Several Centre Manager & Branch Manager
2. Branch Manager & Several Centre Manager
3. Area Manager & Several Centre Manager
4. Country Manager & Several Centre Manager

16. In which field Muhammad Yunus awarded the Nobel Prize?

1. Management
2. Social
3. Peace
4. Economics

Jamal

Answers

Q.No	Answer	Q.No	Answer
1	2	9	3
2	3	10	3
3	3	11	3
4	2	12	3
5	3	13	4
6	2	14	3
7	3	15	2
8	3	16	3


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Swami Sevabnvi Sanstha's
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Pune 411 032



Inflation – Impact on the Nation – Case of Venezuela

The present case analysis discusses the adverse impact of inflation on Nations. The case discusses the economic crisis in Venezuela due to Hyperinflation. Venezuela's crisis has been marked by corruption, hyperinflation, one of the world's highest homicide rates, food and medicine shortages and the largest exodus. On December, 2016, Venezuela, once Latin America's richest country, entered the record book of historical events in the economic history of the world to have experienced hyper-inflation.

Objectives

- To understand the impact of inflation on a Nation like Venezuela.
- To understand the concept of Inflation

Analyzing past catastrophe losses in Venezuela is complicated by the country's troubling economic conditions. Venezuela has been in an economic and political crisis for several years, with economists regarding the fall as the single largest economic collapse outside of war in at least 45 years (Kurmanaev 2019). The causes behind Venezuela's collapse are complex and have been attributed to years of poor governance, political corruption, and misguided economic policies.

The crisis accelerated in 2014, coinciding with falling global oil prices and the election of President Nicolás Maduro following the death of Hugo Chávez. The fall in oil prices helped trigger a recession and runaway inflation, which continue today. Venezuela's economic decline has led to a devastating decrease in household purchasing power, food and medicine shortages, and the mass emigration of millions of Venezuelans.

Hyperinflation has rendered Venezuela's currency nearly worthless. Inflation has exceeded 100% each year since 2015, peaking at over 65,000% in 2018 (International Monetary Fund 2021). In 2018, Venezuela's currency, the Bolívar Fuerte (VEF), was replaced with a new currency, the Bolívar Soberano (VES). The currency replacement attempted to address



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Venezuela's currency instability by cutting five zeros off the old currency. Bloomberg began measuring inflation in real-time by tracking the cost of a cup of coffee at a bakery located in the city of Caracas, the nation's capital. In the past year, the price of a café con leche jumped from VES 250,000 (USD 1.27) to VES 5,918,500 (USD 1.91), an increase of 2,267% (Bloomberg 2016).¹

Venezuela's annual inflation rate hit 686.4%, demonstrating a deceleration of consumer price growth versus the previous year when inflation was 2,959.8%, the country's central bank said on Saturday.

Monthly inflation in December rose 7.6% and, since September, the inflation rate has remained in the single digits.

The deceleration in prices follows government measures which include the restriction of credit and lower spending in bolivars to maintain the stability of the exchange rate.

During an interview broadcast on state television at the start of this month, Venezuela's President Nicolas Maduro said hyperinflation - which ran for four years - had been left behind.

Despite measures to improve supplies and control inflation, prices remain high and continue to hit the earnings of Venezuelan families, limiting their ability to buy goods like food and medicine. A minimum monthly salary is equivalent to \$1.50.

In 2019, amid hyperinflation and economic collapse, Venezuela's government relaxed economic controls, allowing greater quantities of foreign currency to circulate, which provided some sectors with breathing space. The central bank has yet to publish data regarding the country's economic growth.



Cashless Economy- Reality for India

Demonetization: On November 8, 2016, India went through demonetization by abolishing high-value currency overnight— a move that gave an unanticipated fillip to a cashless Indian economy. It nudged the cash-dependent Indians to go digital in unprecedented ways. Over the past few years, we have seen unprecedented growth in the economies of the developing countries. With the opening up of markets, these countries have witnessed a rise in employment and productivity. Nevertheless, the scenario of the developed countries has been quite different. Many European countries have witnessed stagnant economic situations with interest rates hovering around the zero lower bound. These lower interest rates have urged Europeans to hoard cash rather than keeping it in the bank. With an urgent need to pump up inflation, these countries have adopted a strategy to move towards a cashless economy thereby rendering the hoarding of cash as illegal. A cashless economy enables the government to increase consumer spending and curb the existence of black money. Considering these benefits, many developing countries have taken measures of shifting towards a cashless economy. The government in these developing countries have increased incentives and promoted the use of digital payments but shifting to a cashless economy is going to be a major challenge. Cash-based transactions are still on a rise in developing countries and with majority of the population without a bank account, this becomes the only means for transaction. Apart from the operational challenges, there is going to be a huge impact on the framing of the monetary policy and the capability of the central bank in controlling money supply in the economy.

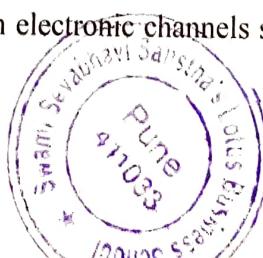
Objectives

- To understand the role of financial regulators (RBI) in the economy
- To understand monetary policy, fiscal policy and money supply in the financial systems
- To understand the impact of cashless economy on the society

When the transactions in an economy are not heavily based on the money notes, coins or any other physical form of money but are aided by the use of credit cards, debit cards and prepaid payment instruments, such an economy is called cashless economy.

The cashless Economy in India has been amplified with the Indian Government's initiative of Digital India. This is a flagship programme with a vision to transform India into a digitally empowered society and knowledge economy.

Cashless Economy can be defined as a situation in which the flow of cash within an economy is non-existent and all transactions must be through electronic channels such as direct debit, credit




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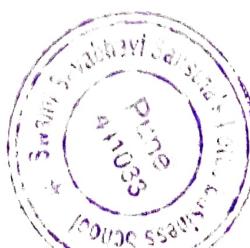
cards, debit cards, electronic clearing, and payment systems such as Immediate Payment Service (IMPS), National Electronic Funds Transfer (NEFT) and Real-Time Gross Settlement (RTGS) in India.

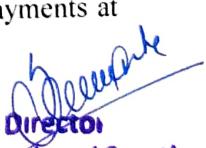
Highlights of Cashless Economy in India

- Post Demonetization the Centre is making a big push for online and card-based transactions in the country to achieve its target of becoming a largely cashless economy.
- The rapid growth of e-payment startups in the country.
- Launch of Unified Payments Interface (UPI) to facilitate cashless transactions.
- The Covid-19 pandemic fueled a massive shift towards digital transactions in India aligning with the prime minister's vision of a Digital India. In fact, according to the National Payments Corporation of India (NPCI) data, payments on UPI in June 2020 hit an all-time high of 1.34 billion in terms of volume with transactions worth nearly Rs 2.62 lakh crore.

Cashless Economy – Types of Cashless Modes and Payments

- **Mobile wallet:** It is basically a virtual wallet available on your mobile phone. You can store cash in your mobile to make online or offline payments. Various service providers offer these wallets via mobile apps, which is to be downloaded on the phone. You can transfer the money into these wallets online using credit/debit card or Net banking. This means that every time you pay a bill or make a purchase online via the wallet, you won't have to furnish your card details. You can use these to pay bills and make online purchases.
- **Plastic money:** It includes credit, debit and prepaid cards. The latter can be issued by banks or non-banks and it can be physical or virtual. These can be bought and recharged online via Net banking and can be used to make online or point-of-sale (PoS) purchases, even given as gift cards. Cards are used for three primary purposes – for withdrawing money from ATMs, making online payments and swiping for purchases or payments at PoS terminals at merchant outlets like shops, restaurants, fuel pumps etc.




Director
Swami Sevabnvi Sanstha's
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- Net banking: It does not involve any wallet and is simply a method of online transfer of funds from one bank account to another bank account, credit card, or a third party. You can do it through a computer or mobile phone. Log in to your bank account on the internet and transfer money via national electronic funds transfer (NEFT), real-time gross settlement (RTGS) or immediate payment service (IMPS), all of which come at a nominal transaction cost.
- The cashless economy in India is being promoted through various platforms and applications which provide easy methods of funds transfer and payments:BHIM,UPI

Cashless Economy – Prepaid Payment Instrument

- The RBI classifies every mode of cashless fund transfer using cards or mobile phones as '**prepaid payment instrument**'. They can be issued as smart cards, magnetic stripe cards, Net accounts, Net wallets, mobile accounts, mobile wallets or paper vouchers. They are classified into four types:
- **Open Wallets:** These allow you to buy goods and services, withdraw cash at ATMs or banks and transfer funds. These services can only be jointly launched in association with a bank. Apart from the usual merchant payments, it also allows you to send money to any mobile number linked with a bank account. M-Pesa by Vodafone is an example.
- **Semi-Open Wallets:** You cannot withdraw cash or get it back from these wallets. In this case, a customer has to spend what he loads. For example, Airtel Money/Ola Money is a semi-open wallet, which allows you to transact with merchants having a contract with Airtel/Ola.
- **Closed Wallets:** This is quite popular with e-commerce companies; wherein a certain amount of money is locked with the merchant in case of a cancellation or return of the product or gift cards. Flipkart and Book My Show wallets are an example.
- **Semi-Closed Wallets:** These wallets do not permit cash withdrawals or redemption, but it allows you to buy goods and services from listed vendors and perform financial services at listed locations. Paytm is an example.



b. Deopale
Director
Swami Sevabnati Sanshtha's
Lotus Business School
Pune - 411 032

Bitcoin: A Cryptocurrency or an Asset Class?

Bitcoin is a digital asset and a payment system classified as a decentralized digital currency. It is a form of digital money with decentralized ledger that keeps a record of each peer-to-peer transactions. It is an open source software that is owned by no person or company. It is also not backed by any Central Bank and anyone can verify payment and record the transaction into the block chain. Each of the coin has a unique block chain. It is created by miners electronically and is traded through computer networks.

The cryptocurrency, being a peer-to-peer system, transactions can be done without any intermediary like a Bank or PayPal. It is taken as a blend between fiat currency and commodity currency and is independent of monetary or government authority. Bitcoin prices have jumped from almost 0 in 2009 to \$1200 in 2014, thus, giving astonishing returns. Currently, it is used worldwide as a mode of payment with Microsoft, PayPal and even US Federal Election Committee accepting Bitcoin in payments. The Bitcoin distributed ledger can be accessed by anyone to know which public key holds how much but the true identity behind the public key cannot be known; just like the creator of Bitcoin is unknown. This study is intended to determine whether Bitcoin is a cryptocurrency or an asset class.

Objectives :

- To understand the concept of Bitcoin
- To understand the economy as a whole and currencies in particular
- To understand the behaviour of assets

The cryptocurrency industry is growing at a rapid pace with Bitcoin, Dogecoin, Ethereum being the hot buzzwords today, even as the government plans to table a reworked bill on crypto assets in the ongoing Winter Session of Parliament. According to NASSCOM, the Indian cryptocurrency market has been growing exponentially over the last few years and is expected to reach up to \$241 million by 2030 in India and \$2.3 billion by 2026. The government has already said that the income earned from investing in crypto currencies would be taxable. It is discussing with stakeholders whether crypto assets should be completely banned or should be allowed in a limited way, with a regulator regulating those.



Dinesh Patel
Director
Swami Sevabnvi Sanstha's
Lotus Business School
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While it is uncertain if the proposed bill will facilitate the realisation of the estimated worth of this huge market, crypto assets, unlike the stock market, do not have any regulation. Crypto value sees wild swings up and down on a regular basis. Given the extreme volatility of these digital assets, it is important that investors are guided and advised on all the do(s) and don't(s) of crypto assets market before investing in it.

Cognizant of the volatility of investing in crypto assets, India's most trusted financial website Financial Express, through this personal finance workshop cum advisory platform, aims to bring related experts, crypto trading platforms, blockchain enthusiasts, to put their minds together and shed light on intricacies of how and when to invest in crypto assets.

Points to be discuss:

Crypto or Investment in Digital Currency

Cryptocurrency as part of your investment portfolio

Should you invest in cryptocurrency? Why? Why not?

How much of the entire investment portfolio should you put in crypto currency?

Beware of the risks - how to calculate your VAR?

Which crypto currencies to consider?

Tax implications

Regulatory requirements

When to sell?

What is expected from the Bill?


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Swami Sevabnavi Sanstha's
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Question Bank

Question Bank

UNIT -I

Q1) Define Managerial Economics

Explain how firms and individuals participate and interact in the product market and in the factor market.

Q2) Define Managerial Economics

Explain its scope and importance for managerial decisions

Q3) Can one firm in a market afford to be socially responsible if its competitors are not?

Justify your opinion.

Q4) Distinguish between Accounting Profit & Economic Profit. Which one is useful in managerial decision-making? Explain.

Q5) Explain the role of profit in the Market system.

Q6) What do you understand by Principal-Agent problem? How would you resolve the same for your organization?

UNIT-II

Q1) State the features of Perfect Competition and show how Price-Output is determined under the same in the long run.

Q2) What is demand Forecasting? Briefly give an account of various methods of the same.

Q3) What is Price Elasticity? Explain it's types.

Q4) Explain how Price-Output determination takes place under:

a. Non- Collusive Oligopoly and

b. Collusive Oligopoly

Q5) How do you relate Individual Demand with the Market Demand?

Q6) What are the determinants of Market Demand?

Q7) Differentiate between the following on the basis of elasticity of demand:

a. Superior goods and inferior goods.

b. Complimentary goods and substitutes.

h. Deopurle
DIRECTOR

Swami Sevabnati Sanstha's

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UNIT-III

- Q1)** Elaborate the meaning and various types of costs.
Q2) Explain CVP analysis and its techniques in detail.
Q3) (a) How is Marginal Cost different from Incremental Cost?
 (b) How Sunk Costs are treated in Managerial Decision Making? Why?
Q4) What is Risk? How risk is managed through Hedging?
Q5) Define Risk and Explain decision-making under risk in detail.

Unit IV

- Q1)** Explain in detail functions and composition of Money market.
Q2) Explain various money market instruments.
Q3) Write detailed note on stock exchanges in India giving appropriate details on BSE and NSE.
Q4) Explain the role of SEBI in detail.
Q5) Explain the role of stock markets in economic growth of the country.
Q6) Functions of RBI

Unit V

- Q1)** Discuss in detail principles and functions of WTO.
Q2) What do you mean by Revenue Account and Capital Account? Differentiate between revenue deficit and fiscal deficit.
Q3) Explain GATT and principles & defects.
Q4) Explain various National Income estimates and state its importance.
Q5) Define National Income. Explain following terms:
 a. GDP
 b. GNP
 c. NNP
 d. PPP
Q6) Write a detailed note on Union Budget.
- 

UNIT -I

Q1) Define Managerial Economics

Explain how firms and individuals participate and interact in the product market and in the factor market.

Q2) Define Managerial Economics

Explain its scope and importance for managerial decisions

Q3) Can one firm in a market afford to be socially responsible if its competitors are not? Justify your opinion.

Q4) Distinguish between Accounting Profit & Economic Profit. Which one is useful in managerial decision-making? Explain.

Q5) Explain the role of profit in the Market system.

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*Deepak
Director*
**Swami Sevabnvi Sanstha's
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Unit IV

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- Q6)** Functions of RBI

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 - Q4)** Explain various National Income estimates and state its importance.
 - Q5)** Define National Income. Explain following terms:
 - a. GDP
 - b. GNP
 - c. NNP
 - d. PPP
 - Q6)** Write a detailed note on Union Budget.
- Open Date*

University Question Papers

Total No. of Questions : 5]

SEAT No. :

P4061

[Total No. of Pages : 2

[5565]-1002

M.B.A. (Semester - I)

**102 : ECONOMIC ANALYSIS FOR BUSINESS DECISIONS
(2016 Pattern)**

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) Solve any one from each questions.
- 2) All questions are compulsory.
- 3) All questions carry equal marks (10 marks).

Q1) a) What is Circular Flow of Economic Activity? Explain four sector model of Circular Flow.

OR

b) Explain the difference between Accounting profit & Economic profit. Also, elaborate role of profit in the market system.

Q2) a) What is demand forecasting? Elaborate objectives of demand forecasting.

OR

b) Discuss pricing & importance of pricing under monopolistic competition in short & long run.

Q3) a) Define 'Cost'. Describe the following costs with example (Any two) :

- i) Opportunity Cost
- ii) Incremental Cost
- iii) Sunk Cost.

OR

b) What is Risk? Explain Risk Management & its tools.



P.T.O.

Q4) a) What is 'Stock Exchange'. Explain the role & functions of 'Stock Exchange' in India.

OR

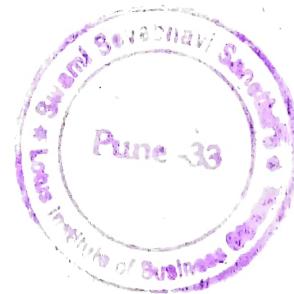
b) Describe role & functions of Reserve Bank of India.

Q5) a) Write short notes on (any two) :

- i) GATT
- ii) WTO
- iii) GDP
- iv) PPP (Purchasing Power Parity)

OR

b) Explain various concepts of 'Union Budget of India'.



Total No. of Questions : 5]

P2184

SEAT No. :

[Total No. of Pages : 2

[5565]-102

M.B.A. (Semester - I)

**102 : ECONOMIC ANALYSIS FOR BUSINESS DECISIONS
(2013 Pattern)**

Time : 2.30 Hours]

/Max. Marks : 50

Instructions to the candidates:

- 1) *Solve any 1 from each questions.*
- 2) *All questions are compulsory.*
- 3) *All questions carry equal marks.*

Q1) a) Define economics and explain circular flow of economic activity with the help of 4 sector model.

OR

b) Explain the concept of 'Invisible Hand' given by Adam Smith with suitable example.

Q2) a) Explain various determinants of demand at firm and industry level.

OR

b) Discuss price and output determination under perfect competition in short run.

Q3) a) Explain the concept of average fixed cost, average variable cost, marginal cost and describe their relationship.

OR

b) What is hedging? How hedging is useful in risk management?

Q4) a) Explain functions of RBI and its regulatory role.

OR

b) Explain role and functions of capital market in Indian Economy.

P.T.O.



Q5) a) Explain following terms with respect to national income

- i) GDP
- ii) PPP
- iii) Growth rate

b) Differentiate between the following terms.

- i) Capital account and revenue account
- ii) Revenue deficit and fiscal deficit.



Total No. of Questions : 5]

SEAT No. : _____

P2179

[5465] - 1002

[Total No. of Pages : 1

M.B.A.

**102 : ECONOMIC ANALYSIS FOR BUSINESS DECISIONS
(2016 Pattern) (Semester - I)**

Time : 2 $\frac{1}{4}$ Hours]

/Max. Marks : 50

Instructions to the candidates:

- 1) Solve any one from each question.
- 2) All questions are compulsory.
- 3) All questions carry equal marks.

Q1) a) Discuss the circular flow of income and output in open economy. [10]

OR

b) "Is profit the only objective of a firm explain" ? [10]

Q2) a) What is price discrimination ? Explain with the help of suitable diagram and examples. [10]

OR

b) Discuss the features of oligopoly ? Explain price rigidity. [10]

Q3) a) With the help of suitable diagram and example explain cost-output relationship in short-run. [10]

OR

b) Write a note on decision tree approach. [10]

Q4) a) Explain the components of money market. [10]

OR

b) What are the objectives of monetary policy ? Explain the quantitative methods of Monetary policy. [10]

Q5) a) Who implements fiscal policy ? Explain the structure and deficits of Union Budget. [10]

OR

b) Write short note on : [10]

- i) GDP (Gross Domestic Product)
- ii) Purchasing power parity.



Total No. of Questions : 5]

SEAT No. :

P2264

[5465] - 102

[Total No. of Pages : 1

M.B.A.

**102 : ECONOMIC ANALYSIS FOR BUSINESS DECISIONS
(2013 Pattern) (Semester - I)**

Time : 2½ Hours]

[Max. Marks : 50]

Instructions to the candidates:

- 1) Solve any one from each question.
- 2) All questions are compulsory.
- 3) All questions carry equal marks.

Q1) a) What is basic economic problem of the society ? How understanding of Micro and Macro-economic theories are helpful to overcome it ?

OR

b) Distinguish between 'Accounting Profit' and 'Economic' profit with suitable illustration.

Q2) a) What is price elasticity of demand ? Explain the factors affecting price elasticity.

OR

b) How the price discrimination takes place in oligopoly? Explain with the help of kinked demand curve.

Q3) a) What is CVP Analysis & how it is used in decision making ?

OR

b) How risk analysis could be used in estimating expected value ?

Q4) a) Discuss various instruments used in money market.

OR

b) Discuss the regulatory and developmental functions of SEBI.

Q5) a) Explain the difference between revenue Deficit and Fiscal Deficit regards to the National Budget.

OR

b) What are the principal objectives of WTO ?



Total No. of Questions : 5]

SEAT No. : _____

P1422

[5365]-1002

[Total No. of Pages : 2

M.B.A.

EABD - 102 : ECONOMIC ANALYSIS FOR BUSINESS DECISIONS
(Semester - I) (2016 Pattern)

Time : 2.15 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) Solve any one from each question.
- 2) All questions are compulsory.
- 3) All questions carry equal marks. (10 marks)

Q1) a) Define Managerial Economics. Explain its scope and importance for managerial decisions.

OR

b) Discuss the meaning and objectives of firm.

Q2) a) Give meaning and characteristics of Market, Classify Market on the basis of competition.

OR

b) What are the importance and limitations of demand forecasting? Explain any two methods of Demand forecasting.

Q3) a) What do you understand by Cost-Volume-Profit Analysis (CVP). Give different techniques of CVP Analysis.

OR

b) Discuss meaning of risk. Explain the various techniques of Risk Management.

Q4) a) Explain composition and role of Reserve Bank of India in regulating money market in India.

OR

b) Discuss role and features of various instruments used in Capital Market operations.



- Q5)** a) Explain following terms related to National Income and their measurement.
- i) Gross Domestic Product (GDP).
 - ii) Purchasing Power Parity (PPP).
 - iii) Growth Rate
 - iv) Disposable Income (DI).

OR

- b) Explain following terms in relation with Union Budget.
- i) Revenue Account.
 - ii) Capital Account.
 - iii) Budget Deficit.
 - iv) Capital Deficit.
 - v) Plan and non-Plan expenditure.



Total No. of Questions : 7]

[Total No. of Pages : 1

P601

[3975]-103

April 2011

M.B.A.

(103) : MANAGERIAL ECONOMICS
(New) (2008 Pattern) (Sem. - I)

Time : 3 Hours]

/Max. Marks : 70

Instructions to the candidates:

- 1) Attempt any five questions.
- 2) All questions carry equal marks.
- 3) Draw suitable diagrams wherever necessary.

Q1) Define Managerial Economics. Explain its nature and scope.

Q2) State and explain law of demand. Are there any exceptions to it?

Q3) Explain law of variable proportions with production schedule and diagram.

Q4) How does a monopoly firm reaches an equilibrium in short and long run?

Q5) What are the steps involved in Project Evaluation.

Q6) Discuss any two pricing strategies used by the business firm.

Q7) Write short notes on (any two) :

- a) Types of price elasticity.
- b) Types of costs.
- c) Break-even Analysis.
- d) Need for Government Intervention.



Deputy
Director

Swami Sevabnavi Sanstha's
Lotus Business School
Pune 411 032



Total No. of Questions : 7]

[Total No. of Pages : 1

P752

[3875]-103

M.B.A. (Semester - I)
(103) : MANAGERIAL ECONOMICS
(New) (2008 Pattern)

Nov - 2010

Time : 3 Hours]

/Max. Marks : 70

Instructions to the candidates:

- 1) Attempt any 5 questions.
- 2) All questions carry equal marks.
- 3) Draw suitable diagrams wherever necessary.

- Q1) Which tools of Managerial Economics are helpful in decision making.
- Q2) What is demand forecasting? Explain any two methods of it?
- Q3) State and explain the 'Law of Variable Proportion'.
- Q4) Compare the short run and long run equilibrium of a perfectly competitive firm by stating the conditions of equilibrium.
- Q5) Explain any two pricing strategies.
- Q6) a) What are the barriers to entry of a firm under imperfect markets?
b) What are the exceptions to the law of demand?
- Q7) Write short notes (any two) :
a) Capital-budgeting.
b) Opportunity cost.
c) Income elasticity of demand.
d) 'U' shape cost curve.



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Total No. of Questions : 7]

[Total No. of Pages : 4

P752

[3875]-103

M.B.A. (Semester - I)

Nov - 2010

(103) : MANAGERIAL ECONOMICS

(New) (2008 Pattern)

Time : 3 Hours]

/Max. Marks : 70

Instructions to the candidates:

- 1) Attempt any 5 questions.
- 2) All questions carry equal marks.
- 3) Draw suitable diagrams wherever necessary.

Q1) Which tools of Managerial Economics are helpful in decision making.

Q2) What is demand forecasting? Explain any two methods of it?

Q3) State and explain the 'Law of Variable Proportion'.

Q4) Compare the short run and long run equilibrium of a perfectly competitive firm by stating the conditions of equilibrium.

Q5) Explain any two pricing strategies.

Q6) a) What are the barriers to entry of a firm under imperfect markets?

b) What are the exceptions to the law of demand?

Q7) Write short notes (any two) :

- a) Capital-budgeting.
- b) Opportunity cost.
- c) Income elasticity of demand.
- d) 'U' shape cost curve.



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Total No. of Questions : 7]

P582

[Total No. of Page : 1

[3775]-103

M.B.A.

April - 2010

(103) : MANAGERIAL ECONOMICS

(Sem. - I) (2008 Pattern) (New)

Time : 3 Hours]

[Max. Marks : 70

Instructions :

- 1) Attempt any **FIVE** questions.
- 2) All questions carry equal marks.
- 3) Draw suitable diagrams wherever necessary.

Q1) Which economic decisions taken by the managers are based on economic concepts?

Q2) 'Relationship between price and demand for a commodity can be inverse as well as direct'. – Explain.

Q3) Why increasing, decreasing and negative returns to scale are experienced?

Q4) Compare the short run and long run equilibrium of a monopoly firm by stating the conditions of equilibrium.

Q5) Explain any two pricing methods.

Q6) a) What is product differentiation?
b) Explain income elasticity of demand.

Q7) Write notes on any two :

- a) Exceptions the law of supply.
- b) Cost forecasting.
- c) Capital budgeting.
- d) Need for government intervention in the market.



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Sample PPT

103:Economic Analysis for Business Decisions

(Full credit course of MBA 1st semester)
Savitribai Phule Pune University

Prof.Dr.Anil Poman

MBS,MBA(Finance) UGC -JRF S-NET(Mgmt), Ph D (Mutual Fund)
AMFI Registered & NISM certified in Mutual Fund
IRDA certified in Insurance

Unit Number 01

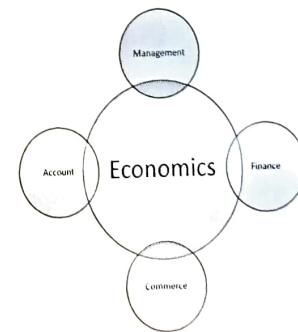
Managerial



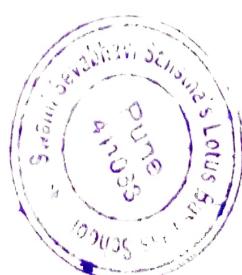
Why to study



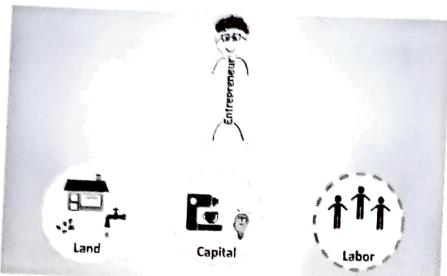
Mother of Management branches



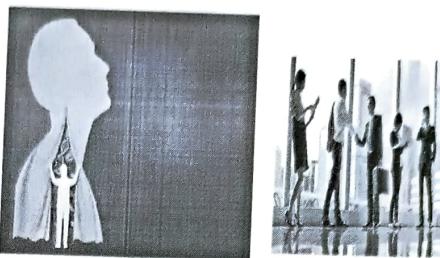
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Director
Swami Sevabnava Sanstha's
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Scare/Limited Resources



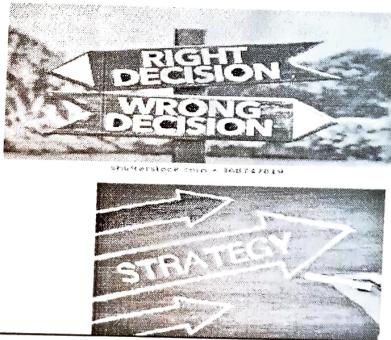
Understand individual, group & orgn. behavior



Understand Govt. Policies and its effect on individual, group & orgn. Behavior.



Economics improve decision making



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0982001
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Develop economic way of thinking



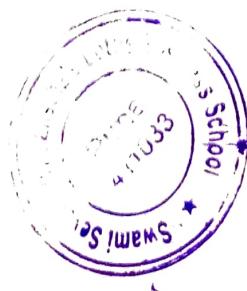
Economics may not fetch you a placement, but it may help make you a CEO in the long run!



Why to study Economics?

1. Mother of Management branches
2. Scarce/Limited Resources
3. Money earn more money
4. Understand individual, group & orgn. behavior
5. Understand Govt. Policies and its effect on individual, group & orgn. Behavior.
6. Economics improve decision making
7. Develop economic way of thinking
8. Economics may not fetch you a placement, but it may help make you a CEO in the long run!

What is
economy



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Director
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Business School
M. No. 01. 722

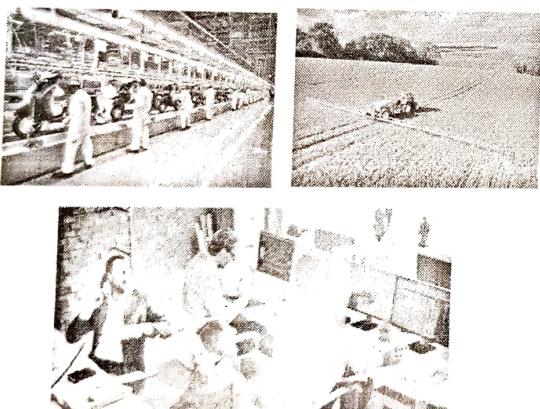
- Economy is place(Geographical area) where economic activities(PDC) takes place between individuals and institutions(Four Sector circular flow of economy) in Economic systems(CMM).



economy

- An **economy** is a relationship between production, distribution , consumption and management of resources in specific geographic area.

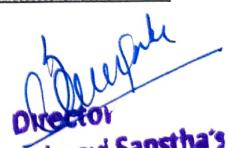
Production activities

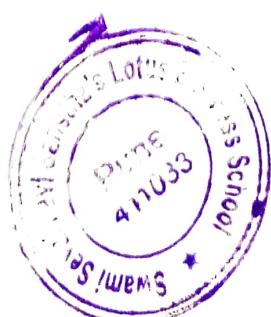


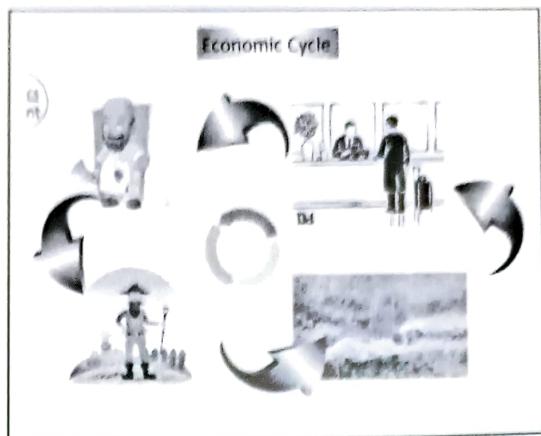
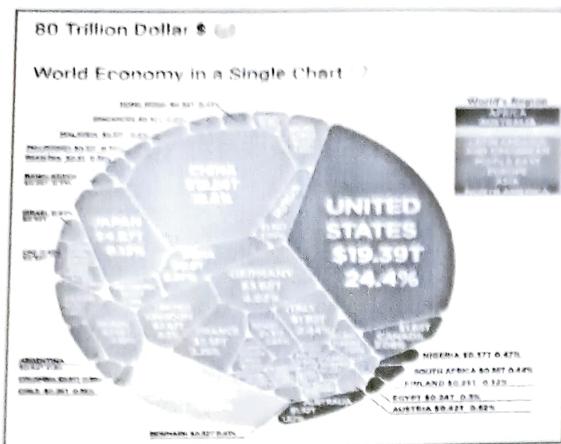
Size of Economies

Rank	Country/Region	GDP
1	US	\$24.40 trillion
2	China	\$12.24 trillion
3	Japan	\$4.42 trillion
4	Germany	\$3.68 trillion
5	UK	\$2.98 trillion
6	India	\$2.63 trillion
7	France	\$2.90 trillion
8	Italy	\$2.16 trillion
9	Brazil	\$2.09 trillion
10	Canada	\$1.82 trillion

Source: www.focusonconomy.com


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Economic Cycle



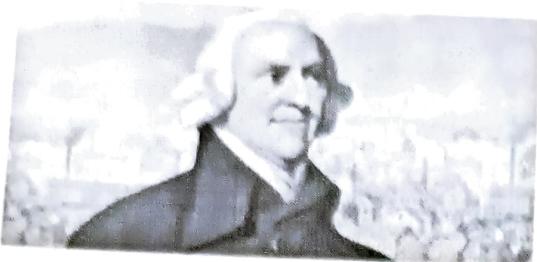
Economics

- Economics: Greek Word ,Oikos Nemain Oikos=Household
 - Nemain =Management



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- “Economics is the practical science of the production and distribution of wealth”
Adam Smith(Wealth approach)



- Scottish Economist



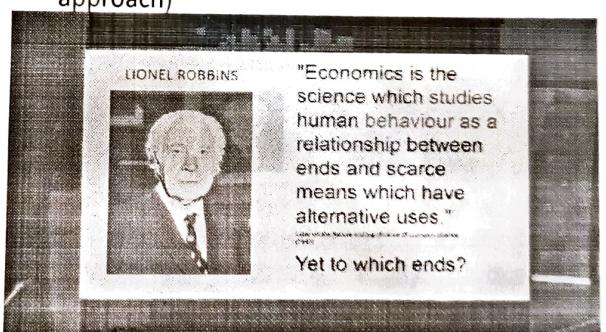
- Economics** is a study of mankind in the ordinary business of life; it examines that part of individual and social action which is most closely connected with the attainment and with the use of **material requisites of well-being**.
Dr. Marshall(Material approach)



Biography

- Born on July 26, 1842 in Bermondsey, London, England; died on July 13, 1924.
- His father was a bank cashier.
- Grew up in the London suburb of Clapham.
- Graduated at Merchant Taylors' School, Liverpool and St John's College, Cambridge.
- 1885: He became professor of political economy at Cambridge.
- Retired in 1908.

- “Economics is a science which studies human behavior as a relationship between multiple ends and scarce resources which have alternative uses”. Prof.Lionel Robbins(Growth approach)



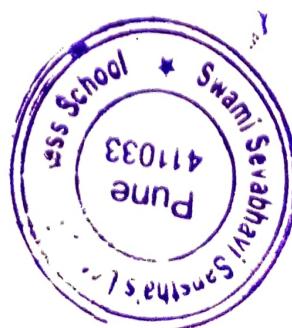
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Any other
documents,
if any

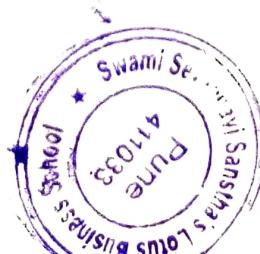
KSA Inventory		
K	S	A
Information	Communication Skill	Creative & Critical Thinking
Remembering	Analytical Skill	Logical Thinking
Basic Concepts	Research Skill	Business Intelligence
Current Affairs	Technical Skill	Patience
	Problem Solving Skill	Flexibility
	Listening Skill	Active Listening
	Leadership & Management	Corporate Ethics
	Result Oriented	Motivation
	Computer Skill	Professionalism
	Administrative Skill	Inspiration
	Custer Handling Skill	Wisdom
	Negotiation Skill	Competence
	Decision Making Skill	Curious
	Interpersonal Skill	Tech Savi
	Teamwork Skill	Observation
	Time Management Skill	Learning
	Soft Skill & Hard Skill	
	Functional Skills (Finance/HR/Marketing etc)	
	Demonstrative	
	Observation	
	Training	
	Ability to Work Under Pressure	
	Self Motivation Skill	
	Conflict Management Skill	
	Adaptability/Flexibility Skill	
	Quick Learner	
	Organisational Skill	
	Written Communication	
	Data Analysis	


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Lotus Business School
 Date: 17.1.032



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Criteria	Presentation Marking Rubric (Proficiency Dimension)			
	Proficient	Excellent	Good	
	3	2	1	Mark
Visual Appeal	<p>There are no errors in spelling, grammar and punctuation. Information is clear and concise on each slide.</p> <p>Visually appealing/engaging.</p>	<p>There are some errors in spelling, grammar and punctuation. Too much information on two or more slides.</p> <p>Significant visual appeal.</p>	<p>There are many errors in spelling, grammar and punctuation. The slides were difficult to read and too much information had been copied onto them.</p> <p>No visual appeal.</p>	
Comprehension	<p>Extensive knowledge of topic.</p> <p>Members showed complete understanding of assignment. Accurately answered all questions posed.</p>	<p>Most showed a good understanding of topic.</p> <p>All members able to answer most of audience questions.</p>	<p>Presenters didn't understand topic.</p> <p>Majority of questions answered by only one member or majority of information incorrect.</p>	
Presentation Skills	<p>Regular/constant eye contact, The audience was engaged, and presenters held the audience's attention.</p> <p>Appropriate speaking volume & body language.</p>	<p>Most members spoke to majority of audience; steady eye contact.</p> <p>The audience was engaged by the presentation.</p> <p>Majority of presenters spoke at a suitable volume.</p> <p>Some fidgeting by member(s).</p>	<p>Minimal eye contact by more than one member focusing on small part of audience.</p> <p>The audience was not engaged.</p> <p>Majority of presenters spoke too quickly or quietly making it difficult to understand.</p> <p>Inappropriate/disinterested body language.</p>	
Content	<p>The presentation was a concise summary of the topic with all questions answered.</p> <p>Comprehensive and complete</p>	<p>The presentation was a good summary of the topic.</p> <p>Most important information covered; little irrelevant info.</p>	<p>The presentation was a brief look at the topic but many questions were left unanswered.</p> <p>Majority of information irrelevant and significant points left out.</p>	
Preparedness/Participation/Group Dynamics	<p>All presenters knew the information, participated equally, and helped each other as needed.</p> <p>Extremely prepared and rehearsed.</p>	<p>Slight domination of one presenter. Members helped each other.</p> <p>Very well prepared.</p>	<p>Unbalanced presentation or tension resulting from over-helping.</p> <p>Multiple group members not participating.</p> <p>Evident lack of preparation/rehearsal.</p> <p>Dependence on slides.</p>	
			Total	



b. Deopatra
 Director
 Swami Sevabnai Sangathan's
 Lohia Business School
 Date: 01/06/2013

Rubrics for Group Presentation

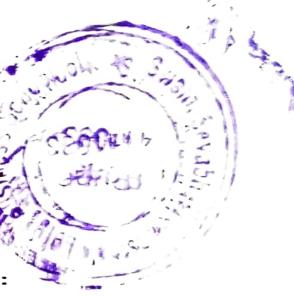
		Proficiency Level(Criteria)		
ya)	Fair	Good	Excellent	
Did not attempt to engage audience	1	Engaged audience and held their attention most of the time by remaining on topic and presenting facts with enthusiasm	Engaged audience and held their attention throughout with creative articulation, enthusiasm and clearly focused presentation	3
	2	Sequence of information is well organized for the most part, but more clarity with transitions is needed	Development of content is clear through use of specific and appropriate examples ,transitions are clear and maintain a flow.	
	3	Contains are unclear and information appears randomly chosen	Contains are somewhat correct with relevant poing but unstructured	Exceptional use of material that clearly relates to a focused contents with supported material
		Delivery is repetitive with little or no variety in presentation techniques	Exceptional originality of presented material and interpretation	
Length		Greatly exceeding or falling short of allotted time	Remained close to allotted time	Presented within the allotted time
Is		Monotone speaker seemed uninterested in contain delivery	Little eye contact,fast speaking rate, little expression,mumbling,lacks confidence	Clear articulation,exceptional confidence with contain displayed through poise,eye contact and enthusiasm



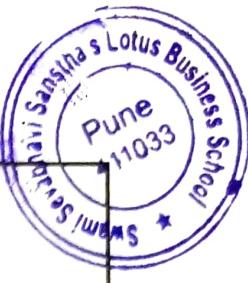
Rubric for Poster Design Competition

Performance Criteria	Performance Dimension				
	1	2	3	4	5
Content Poster contains appropriate items and information (information is appropriate to	Content is accurate and all required information is presented in a logical order.	Content is accurate but some required information is missing and/or not presented in a logical order, but is still appropriate to	Content is accurate but some required information is missing and/or not presented in a logical order, making it difficult to follow.	Content is either questionable or incomplete. Information is not presented in a logical order, making it difficult to follow.	Content is inaccurate. Information is incomplete, inaccurate, or not presented in a logical order, making it difficult to follow.
Presentation	Presentation is neat, clean, well-organized and presented in a manner that is clean, neat and organized. Information is organized in a logical manner and shows some degree of creativity. The overall presentation is interesting.	Presentation is mostly neat and clean. Information is organized in a logical manner and shows acceptable understanding.	Presentation flows well. Some tools are used to show acceptable understanding.	Presentation is unorganized. Tools are not used in a relevant manner. Lacking some of the members' information and or information is not identified	Presentation has no flow. Insufficient information and lacking some of the member's information.
Pictures, Clip Art and Artwork	Posters are colorful and creative. The information is well organized, interesting, Information is accurate, and reflects an understanding of the topic.	Images, pictures, clip art and drawn artwork are colorful, and appropriate to the topic. Layout	Most images and/or artwork are colorful and appropriate. The layout shows little creativity and/or is not appropriate. Layout	Images are inappropriate and artwork shows little, if any, creativity. The layout is messy.	No images or artwork included.


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Images, pictures, clip art and drawn artwork are colorful and appropriate to the assigned topic. The layout flows well and shows creativity. The overall result is	may show some degree of creativity but is not organized logically and/or is cluttered.	organized logically or cluttered.	disorganized or cluttered.
Mechanics Spelling, grammar, and punctuation in any text on the poster is accurate.	No spelling, grammar, or punctuation errors in the text. Text is in the student's own words.	A few (2-3) errors in spelling, grammar or punctuation errors. Most where the text is not in student's own words.	No more than 5 spelling, grammar or punctuation errors. Several instances where the text is not in authors' own words.
Attractiveness	The poster is exceptionally attractive in terms of design, layout, and neatness. The overall organization and use of color and space make the poster interesting.	The poster is attractive in terms of design, layout and neatness. Color and space use is good but a little disorganized.	The poster is acceptably attractive though it may be a bit messy.
Overall Presentation	The poster fulfills all requirements of the assignment and represents the student's full potential.	The poster fulfills all but one of the requirements of the assignment and shows that the student put forth an honest effort to	The poster somewhat fulfills all but one of the requirements of the assignment.
			The poster dose not fulfill all requirements of the assignment.



[Signature]
Direction
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 Pune - 411 033