

# **CRITERIA 1: Curricular Aspects**

# **KEY INDICATOR: 1.3 Curriculum Enrichment**

1.3.2. Percentage of students undertaking project work/ field work/ internships (Data for the latest completed Academic year)

# INDEX

S.NO	Title	Page No.
1	List of students	2-17
2	Circulars/ Notifications/ GR - SPPU-MBA Revised Curriculum 2019 - SPPU notification regarding COVID-19 - AICTE notification for COVID-19 - Maharashtra State Government GR enforcing Lockdown	18-36
3	Sample Project Details <ul> <li>Covering page of SIP report</li> <li>Institute Certificate</li> <li>Company/ firm Certificate</li> </ul>	37-67
4	Sample Field Work Presentation	68-75

# CRITERIA 1.3.2: PERCENTAGE OF STUDENTS UNDERTAKING PROJECT WORK/FIELDWORK/INTERNSHIPS (ACADEMIC YEAR: 2021-22)

# **LIST OF STUDENTS**

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

Sr. No.	Name of student	Course	CONOMICS Departing To	Batch	Semester	Work	
5F. NO.	Name of student	course	Reporting To		Semester	WOLK	
1	Sachin Rohidas Mhaske	MBA	Dr. Anil Poman	2021- 22	First Year	Field Work	
2	Ashwihi Balasaheb Jadhav	мва	Dr. Anil Poman	2021- 22	First Year	Field Work	
3	Chetan Mukund Gadkar	мвл	Dr. Anil Poman	2021- 22	First Year	Field Work	
4	Hrushikesh Dinkar Nirməl	MBA	Dr. Anil Poman	2021- 22	First Year	Field Work	
5	Rushikesh Kailas Rajguru	MBA	Dr. Anil Poman	2021- 22	First Year	Field Work	
6	Rohitashav Kailas Rajguru	мвл	Dr. Anil Poman	2021- 22	First Year	Field Work	
7	Mangesh Shekhar Wagh	мва	Dr. Anil Poman	2021- 22	First Year	Field Work	
8	Nikhil Anil Kumbhar	МВА	Dr. Anil Poman	2021- 22	First Year	Field Work	
9	Prasad Sanjay Ahire	MBA	Dr. Anil Poman	2021- 22	First Year	Field Work	
10	Rushikesh Dilip Mane	мва	Dr. Anil Poman	2021- 22	First Year	Field Work	
11	Geetanjali Rambari Tandale	MBA	Dr. Anil Poman	2021- 22	First Year	Field Work	
12	Aditya Kishor Jaiswal	МВА	Dr. Anil Poman	2021- 22	First Year	Field Work	
13	Jayesh Bapu Raundal	мва	Dr. Anil Poman	2021- 22	First Year	Field Work Field Work	
14	Sidheshwar Govind Chougule	МВА	Dr. Anil Poman	2021- 22	First Year		
15	Radhika Satishkumar Dhoot	мвл	Dr. Anil Poman	2021- 22	First Year	Field Work	
16	Pankaj Sanjay Jagdale	МВА	Dr. Anil Poman	2021- 22	First Year	Field Work	
17	Vaibhav Suresh Patil	мва	Dr. Anil Poman	2021- 22	First Year	Field Work	
18	Vishal Rajeshwär Bodke	мва	Dr. Anil Ponian	2021- 22	First Year	Field Work	
19	Maroti Madhav Dhale	МВА	Dr. Anil Poman	2021- 22	First Year	Field Work	
20	Nilesh Prakash Gore	мвл	Dr. Anil Poman	2021- 22	First Year	Field Work	
21	Ramkumar Sanjay Deshmukh	МВА	Prof. Pranita Arbat	2021- 22	First Year	Field Work	

Swami Sevabnavi Sanstha's Lotus Business School Rune - 411 033 hav

A11033

IWERS

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

C- M-	Name of student		conomics"	D-t-t	Constants	1471-
Sr. No.	Name of student	Course	Reporting To	Batch	Semester	Work
22	Mayuri Vinod Arbat	МВА	Prof. Pranita Arbat	2021- 22	Fírst Year	Field Work
23	Abdul Kadar Abdul Ruf Shaikh	MBA	Prof. Pranita Arbat	2021- 22	First Year	Field Work
24	Shashikiran Sudhakar Choudha <del>r</del> y	МВА	Prof. Pranita Arbat	2021- 22	First Year	Field Work
25	Vaibhay Laxman Mandwade	мва	Prof. Pranita Arbat	2021- 22	First Year	Field Work
26	Madhukar Shesherao Pawar	мвл	Prof. Pranita Arbat	2021-22	First Year	Field Work
27	Pradnya Limbaji Gaikwad	MBA	Prof. Pranita Arbat	2021- 22	First Year	Field Work
28	Lokesh Arjun Wagh	мва	Prof. Pranita Arbat	2021- 22	First Year	Field Work
29	Dnyanada Dada Divate	мва	Prof. Pranita Arbat	2021- 22	First Year	Field Work
30	Rushikesh Hanumant Patil	мва	Prof. Pranita Arbat	2021- 22	First Year	Field Work
31	Aditi Nitin Oza	мва	Prof. Pranita Arbat	2021- 22	First Year	Field Work
32	Shubham Shankar Nimje	мвл	Prof. Pranita Arbat	2021- 22	First Year	Field Work
33	Swetambari Ashutosh Sardar	МВА	Prof. Pranita Arbat	2021- 22	First Year	Field Work
34	Snehal Arvind Hinge	мва	Prof. Pranita Arhat	2021- 22	First Year	Field Work
35	Unnati Uttam Shelar	мва	Prof. Pranita Arbat	2021- 22	First Year	Field Work
36	Shweta Ram Valse	мва	Prof. Pranita Arbat	2021- 22	First Year	Field Work
37	Ruchita Dilip Patil	МВА	Prof. Pranita Arbat	2021- 22	First Year	Field Work
38	Dhanashree Satish Patil	MBA	Prof. Pranita Arbat	2021- 22	First Year	Field Work
39	Adesh Brahamdev Nimbalkar	МВА	Prof. Pranita Arbat	2021- 22	First Year	Field Work
40	Vaibhav Nandkishor Bagul	мва	Prof. Pranita Arbat	2021- 22	First Year	Field Work
41	Sagar Bapurao Gore	МВА	Prof. Prajakta Gajare	2021- 22	First Year	Field Work
42	Shweta Vyankatesh Sakhare	MBA	Prof. Prajakta Gajare	2021- 22	First Year	Wield Work

41103

VEMS

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

Sr. No.	Name of student	Course	Reporting To	Batch	Semester	Work	
43	Ganesh Bhagavanrao	мва	Prof. Prajakta	2021-	First Year	Field Work	
15	Khose	DIDA	Gajare	22	Thistreat	FIELD WORK	
44	Shubham Ekanath	мва	Prof. Prajakta	2021-	First Year	Field Work	
9'1	Bachate	MDA	Gajare	22	riistiteat	PIEL WORK	
45	Saloni Ayub Aga	MBA	Prof. Prajakta	2021-	First Year	Field Work	
45	Saloni Ayuu Aga	MDA	Gajare	22	Plist leal	FIEId WOIK	
46	Neha Laxman Khandke	MBA	Prof. Prajakta	2021-	First Year	Field Work	
40	Nella Laxillari Kilalluke	MDA	Gajare	22	FIISCIEAL	FIELD WOLK	
47	Sameer Esak Mulla	мва	Prof. Prajakta	2021-	First Year	Field Work	
47	Sameer Esak Mulia	MDA	Gajare	22	First rear	FIEId WOFK	
40	Pratiksha Madhukar	MIDA	Prof. Prajakta	2021-	Elect Vand	El al la Marala	
49	Bhosale	MBA	Gajare	22	First Year	Field Work	
10	Madhuri Babasaheb	MDA	Prof. Prajakta	2021-	Elect V-	R:_1-1	
49	Shinde	MBA	Gajare	22	First Year	Field Work	
	1		Prof. Prajakta	2021-	E'	F	
50	Harshal Sunil Khairnar	MBA.	Gajare	22	First Year	Field Work	
	Swapnali Laxman		Prof. Prajakta	2021-	D:		
51	Choudhari	MBA	Gajare	22	First Year	Field Work	
-	Rushikesh Navnath		Prof. Prajakta	2021-			
52	Bangar	MBA.	Gajare	22	First Year	Field Work	
	Chaitrali Balkrushna		Prof. Prajakta	2021-			
53	Bhavar	МВА	Gajare	22	First Year	Field Work	
	Ankit Purushottam		Prof. Prajakta	2021-			
54	Bhoyar	MBA	Gajare	22	First Year	Field Work	
			Prof. Prajakta	2021-			
55	Raj Sudhir Bondre	MBA.	Gajare	22	First Year	Field Work	
	Prasanna Dattaprasad		Prof. Prajakta	2021-			
56	Chilhal	MBA	Gajare	22	First Year	Field Work	
			Prof. Prajakta	2021-		244	
57	Aditya Namdev Doke	MBA	Gajare	22	First Year	Field Work	
			Prof. Prajakta	2021-			
58	Dhiraj Manmath Doke	MBA:	Gajare	22	First Year	Field Work	
			Prof. Prajakta	2021-		-	
59	Prachi Sunil Gade	MBA	Gajare	22	First Year	Field Work	
	<u> </u>		Prof. Prajakta	2021-			
60	Vishal Diwakar Khade	MBA	Gajare	2021-	First Year	Field Work	
			Prof.			1	
61	Vishal Bhagwan	MBA	Chandrakant	2021-	First Year	Field Work	
01	Mahajan	MDN		22	This real	Field Work	
		-	Thorat Prof.	-	-		
62	Sandeep Bhimrao	MBA	Chandrakant	2021-	First Year	Field Works	
02	Mungde	MBA	Changrakant	22	ensi rear	TICK NULL	

pune

ILI'RINS

411033

Livender

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

Sr. No.	Name of student	Course	Reporting To	Batch	Semester	Work
63	Vishwaraj Yogendrasingh Pormar	мва	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
64	Tushar Kisan Pokharkar	MBA	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
65	Saurabh Devidas Sankpal	MBA	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
66	Tanushri Prasen Verma	МВА	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
67	Balaji Pralhadrao Yachawad	мва	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
68	Suyog Sitaram Aher	MBA	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
69	Indrajeet Rajendra Bhandare	MBA	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
70	Swati Rajaram Borađe	мва	Prof. Chändrakant Thorat	2021- 22	First Year	Field Work
71	Akshay Ramdas Chavan	МВА	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
72	Mayur Vishwanath Deshmukh	мва	Prof, Chandrakant Thorat	2021- 22	First Year	Field Work
73	Ashwini Vitthal Dhamane	MBA	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
74	Amey Avinash Jagtap	мва	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
75	Rushikesh Vijay Kale	MBA	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
76	Shivram Vijay Kale	МВА	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work

Pune

WER'S

A1103

Meuq

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

Sr. No.	Name of student		Reporting To	Ratal	Comostar	Werk
r. NO.	Name of student	Соцгзе	Reporting To Prof.	Batch	Semester	Work
77	Rameshwar Suresh Kangle	мва	Chandrakant Thorat	2021- 2 <b>2</b>	First Year	Field Work
78	Prajwal Mohan Kathale	мва	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
79	Swarup Prashant Kabade	MBA	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
60	Saurabh Bhagwandas Khatri	MBA	Prof. Chandrakant Thorat	2021- 22	First Year	Field Work
81	Suyog Bhedlal Lilhare	MBA	Dr. Manisha Purohit	2021- 22	First Year	Field Work
82	Gauray Kamalakar Lokhande	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
83	Shashikant Wasudeo Mahure	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
84	Prathmesh Devidas Mandlik	MBA	Dr. Manisha Purohit	2021- 22	First Year	Field Work
85	Prasad Arunrao More	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
86	Yash Dilip Nalawade	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
87	Vijay Ganesh Naval	МВА	Dr. Manisha Purohit	2021- 22	First Year	Field Work
88	Toufik Mahamad Rafik Parsuwale	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
89	Tushar Vasantrao Patil	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
90	Vyanktesh Subhash Pilley	MBA	Dr. Manisha Purohit	2021- 22	First Year	Field Work
91	Pradnya Baban Retwade	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
92	Aditya Prakash Salam	MBA	Dr. Manisha Purohit	2021- 22	First Year	Field Work
93	Pradip Uttam Sawant	мвл	Dr. Manisha Purohit	2021- 22	First Year	Field Work
94	Prathmesh Rajendra Shewale	MBA	Dr. Manisha Purohit	2021- 22	First Year	Field Work
95	Akash Angadrao Shinde	MBA	Dr. Manisha Purohit	2021- 22	First Year	Field Working

41103

EJEN.S

# Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

Sr. No.	Name of student	Course	Reporting To	Batch	Semester	Work
96	Rushikesh Nandkishor Shinde	МВА	Dr. Manisha Purohit	2021- 22	First Year	Field Work
97	Tushar Ashok Shinde	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
98	Satish Sanjay Talole	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
99	Shubham Bharat Thorve	мва	Dr. Manisha Purohit	2021- 22	First Year	Field Work
100	Shubhangi Balasaheb More	MBA	Dr. Manisha Purohit	2021- 22	First Year	Field Work
101	Shubham Ratnadip Markad	мва	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
102	Sachin Raju Dhawade	мва	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
103	Komal Avinash Patil	MBA	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
104	Gauri Sanjay Kanade	мвл	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
105	Yogesh Rajendra Avhale	мва	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
106	Pravin Bhagawat Bhakade	МВА	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
107	Priyanka Vitthal Bobade	MBA	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
108	Meher Shatrughna Chandurkar	МВА	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
109	Prajwal Bharat Chavan	MBA	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
110	Sachin Sanjay Deshmukh	мва	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
111	Siddhika Satyavijay Deshmukh	мва	Prof. Sudarshan Babar	2021- 22	First Year	Field Work

1

Lotus Busin

WERS

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

Sr. No.	Name of student	Course	Reporting To	Batch	Semester	Work
112	Prashant Irvant Dhanure	мва	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
113	Kanchan Ramesh Gavit	мва	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
114	Aniket Gangadhar Ingle	МВА	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
115	Pranjali Vijay Jadhao	MBA	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
116	Rajesh Gajanan Jadhav	МВА	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
117	Akshay Vaijnath Kadam	MBA	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
118	Saiprasad Ankush Kale	MBA	Prof. Sudarshan Bahar	2021- 22	First Year	Field Work
119	Gaurav Khushal Kapadnis	MBA	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
120	Abhijit Vasudeo Khade	мва	Prof. Sudarshan Babar	2021- 22	First Year	Field Work
121	Kishor Dattu Khedkar	MBA	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
122	Prasad Namdev Khengare	мва	Dr. Dh <mark>ananjay</mark> Deshpande	2021- 22	First Year	Field Work
123	Mahesh Dagdu Landge	MBA	Dr. Dhananjay Deshpande	2021- 22	Fi <del>r</del> st Year	Field Work
124	Samadhan Ashok Landge	MBA	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
125	Nilesh Santosh Mali	МВА	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
126	Revansidha Shivanand Mali	MBA.	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
127	Sanket Chandrabhan Mande	MBA	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
128	Ajit Pandurang Mandlik	мвл	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
129	Swäpnil Shivanand Monte	MBA	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
130	Akash Sanjayrao Moon	MBA	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
131	Pratik Dilip Mukund	MBA	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Work
132	Dipək Raju Muley	мва	Dr. Dhananjay Deshpande	2021- 22	First Year	Field Yoge

102

S /WEMS

ivend

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

Sr. No.	Name of student	Course	Reporting To	Batch	Semester	Work	
			Dr. Dhananjay	2021-		Field Work	
133	Mayur Rajendra Padol	MBA	Deshpande	22	First Year	FIEID WORK	
134 Ajay Atmaram Parihar		MBA	Dr. Dhananjay	2021-	First Year	Field Work	
134	Ajdy Athidi ani Parinai	PIDA	Deshpande	22	riist rear	Field Work	
135	Nikita Sahebrao Parwe	MBA	Dr. Dhananjay	2021-	First Year	Field Work	
132	Mikita Saliebrao Farwe	PIDA	Deshpande	22	ruscica	FIELD WORK	
136	Kushal Rajaram Patil	MBA	Dr. Dhananjay	2021-	First Year	Field Work	
130	Austial Rujaruti Facu	PIDA	Deshpande	22	That Ital	TICIL WORK	
137	Rushikesh Ratnakar	MBA	Dr. Dhananjay	2021-	First Year	Field Work	
137	Patil	FIDA	Deshpande	22	That real	Tield to ork	
138	Srushti Satish Patil	мва	Dr. Dhananjay	2021-	First Year	Field Work	
150	Stustici Sacisti Fach	MDA	Deshpande	22	Those rear		
139	Ashish Dinkar Pulate	MBA	Dr. Dhananjay	2021-	First Year	Field Work	
		- Dibit	Deshpande	22	THE FORM	Tiera Weine	
140	Shantanu Eknath	MBA	Dr. Dhananjay	2021-	First Year	Field Work	
	Rahane		Deshpande	22	THUC TELL	THEIR TO THE	
141	Avirat Yuvaraj Salunke	MBA	Dr. Ganesh	2021-	First Year	Field Work	
	in at the any culture		Pathak	22			
142	Shivam Uttam Salunke	MBA	Dr. Ganesh	2021-	First Year	Field Work	
			Pathak	22			
143	Amol Vilas Sanap	МВА	Dr. Ganesh	2021-	First Year	Field Work	
			Pathak	22			
144	Aareeb Ahemad Sayyad	MBA	Dr. Ganesh	2021-	First Year	Field Work	
			Pathak	22			
145	Ghanshyam Gajanan	MBA	Dr. Ganesh	2021-	First Year	<b>Field Work</b>	
	Shelke		Pathak	22			
146	Vaibhav Ghansham	MBA	Dr. Ganesh	2021-	First Year	Field Work	
	Shingare	· · · · · ·	Pathak	22			
147	Rutuja Ramdas	мва	Dr. Ganesh	2021-	First Year	Field Work	
	Suryawanshi	·	Pathak	22			
148	Rushikesh Arjun Talaata	MBA	Dr. Ganesh	2021-	First Year	Field Work	
	Takate		Pathak De Cesseb	22			
149	Ajay Rajendra Tale	МВА	Dr. Ganesh	2021-	First Year	Field Work	
	Coursel Ashul		Pathak Dr. Consoli	22			
150	Saurabh Ashok	MBA	Dr. Ganesh	2021-	First Year	Field Work	
	Thakare Alsohon Sahahara		Pathak De Casach	22			
151	Akshay Sahebrao	MBA	Dr. Ganesh Pathak	2021-22	First Year	Field Work	
	Uphade		Pathak Dr. Ganesh	2021-			
152	Chetan Sopanrao Wagh	MBA	Pathak	2021-	First Year	Field Work	
			Dr. Ganesh	2021-		Field Work	
153	Ganeshji Dattu Kokare	MBA	Pathak	2021-	First Year	Field Work	

abhavi San

Pune

WEAS

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

Sr. No.	Name of student	Course	Reporting To	Batch	Semester	Work
154	Lakhan Kamlakar Kalgane	MBA	Dr. Ganesh Pathak	2021- 22	First Year	Field Work
155	Mahesh Suresh	мва	Dr. Ganesh Pathak	2021- 22	First Year	Field Work
156	Mathekar Tejaswini Kamlesh	МВА	Dr. Ganesh	2021-	First Year	Field Work
157	Haste Mukta Sanjay Vikhe	мва	Pathak Dr. Ganesh	22	First Year	Field Work
158	Puru Vijay Lulla	мва	Pathak Dr. Ganesh Dablah	22	First Year	Field Work
159	Vishnu Sajjan Paratwagh	МВА	Pathak Dr. Ganesh Pathak	22 2021- 22	First Year	Field Work
160	Rohit Raju Ankush	MBA	Dr. Ganesh Pathak	2021- 22	First Year	Field Wor
161	Kishor Ramdas Gaikwad	мва	Prof. Rajesh Gade	2021- 22	First Year	Field Work
162	Shubham Vasant Waykar	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
163	Shraddha Sunil Kshirsagar	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
164	Sahyadri Dattatraya Dhainje	мва	Prof. Rajesh Gade	2021- 22	First Year	Field Work
165	Datta Bhimrao Bande	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
166	Sneha Sunil Shelke	МВА	Prof. Rajesh Gade	2021- 22	First Year	Field Work
167	Sarang Ravikant Kakde	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
168	Bhumika Ravindra Shinde	MВА	Prof. Rajesh Gade	2021- 22	First Year	Field Work
169	Prachi Deepak Gaikwad	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
170	Shrikant Keshao Kale	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
171	Yashpal Bandu Kakade	МВА	Prof. Rajesh Gade	2021- 22	First Year	Field Work
172	Akshay Vasantrao Tekale	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
173	Gouravee Dipak Karadkar	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
174	Yogesh Jethan Dave	мва	Prof. Rajesh Gade	2021- 22	First Year	Field Wart

411033

IUER.S

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

r. No.	Name of student	Course	Reporting To	Batch	Semester	Work
75	Supriya Balaso Pawar	мва	Prof. Rajesh Gade	2021- 22	First Year	Field Work
76	]yoti Mahadev Udaykar	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
177	Vaishnavi Vijayrao Buran	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
178	Hrushikesh Milind More	мвл	Prof. Rajesh Gade	2021- 22	First Year	Field Work
179	Abhijit Zanakrao Ingale	мва	Prof. Rajesh Gade	2021- 22	First Year	Field Work
180	Ketan Subhash Rupanwar	MBA	Prof. Rajesh Gade	2021- 22	First Year	Field Work
181	Sanıruddhi Jayant Kanetkar	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
182	Kanchan Ramesh Waghmare	мва	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
183	Dineshkumar Baburao Rathod	МВА	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
184	Lokesh Surendra Dhagratwar	мва	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
185	Akshay Balajirao Pawar	мва	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
186	Ashish Prakash Tupe	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
187	Harshada Babasahe Palghadmal	мвл	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
188	Pawan Vikram Gogawale	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
189	Hemant Meghashyam Bhirud	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
190	Ulhas Sanjay Patil	мва	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
191	Ganesh Vijay Rajput	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
192	Anchal Sunil Nikalaje	мва	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
193	Abhishek Manoj Patki	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
194	Asmita Pravin Yewale	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
195	Pankaj Sanjay Nagre	МВА	Prof. Sonali Indalkar	2021- 22	First Year	Field Work

Lotus Business

Field Research Course under "Business Research Methodology" Topic covers concept of "Bacsics of Marketing/ Digital Business/ Economics"

			cononnes			
5r. No.	Name of student	Course	Reporting To	Batch	Semester	Work
196	Badal Markand Thavare	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
197	Dnyaneshwari Sanjay Hude	МВА	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
198	Şhivanjali Suresh Patil	мва	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
199	Sudarshan Chandrakant Deshmukh	мва	Prof. Sonali Indalkar	2021- 22	First Year	Field Work
200	Mahesh Gopichand Nikam	MBA	Prof. Sonali Indalkar	2021- 22	First Year	Field Work



Sr. No.	Name of Students	Program	Batch	Year
1	Machade Tejaswina Nandkishor	MBA	2020-21	Second Year
2	Akash Dhanraj Khiradkar	MBA	2020-21	Second Year
3	Pawar Sejal Sandip	МВА	2020-21	Second Year
4	Khade Kalyani Sunil	MBA	2020-21	Second Year
5	Mali Pooja Ravindra	МВА	2020-21	Second Year
6	Jadhav Bhagyashree Harishchandra	MBA	2020-21	Second Year
7	Thakare Rupak Rajendra	MBA	2020-21	Second Year
8	Juhi Liladhar Parchake	MBA	2020-21	Second Year
9	Singh Gauray Prembahadur	МВА	2020-21	Second Year
10	Salke Abhilash Yashvantrao	MBA	2020-21	Second Year
11	Apoorva Sanjaykumar Wankhade	МВА	2020-21	Second Year
12	Gavit Rahul Barindrakumar	MBA	2020-21	Second Year
13	Dongare Pravin Balasaheb	MBA	2020-21	Second Year
	Sumeet Popat Kadam	MBA	2020-21	Second Year
14 15	Mayuri Bhagwanrao Sapate	MBA	2020-21	Second Year
16	Rahate Akshay Dilip	MBA	2020-21	Second Year
17	Dandile Nikita Pralhad	MBA	2020-21	Second Year
	Shinde Madhavi Dnyaneshwar	MBA	2020-21	Second Year
18 19		MBA	2020-21	Second Year
20	Vinay Suresh Gadge	MBA	2020-21	Second Year
	Ghodake Sharayu Pradip Sanghita Sunil Magh	MBA	2020-21	Second Year
21	Sanchita Sunil Wagh	MBA	2020-21	Second Year
22	Mali Sayali Kantaling		2020-21	Second Year
23	Nagare Ganesh Sopan	MBA	2020-21	Second Year
24	Rane Mansi Vijay Sulbada Suril Kultorni		2020-21	Second Year
25	Sukhada Sunil Kulkarni	MBA		Second Year
26	Choundkar Suraj Vilas	MBA	2020-21	
27	Shelke Sanket Ramchandra	MBA	2020-21	Second Year Second Year
28	Datre Nikita Nanaji	MBA	2020-21	
29	Balgude Akash Balaji	MBA	2020-21	Second Year
30	Shingade Rushikesh Vilas	MBA	2020-21	Second Year
31	Sangram Sunil Patil	MBA	2020-21	Second Year
32	Rajput Pratik Rajendra	MBA	2020-21	Second Year
33	Kumbhar Vikee Bapu	MBA	2020-21	Second Year
34	Deokar Pravin Rajendra	MBA	2020-21	Second Year
35	Yogesh Dhanaji Shitole	MBA	2020-21	Second Year
36	Pol Jaydeep Mahesh	MBA	2020-21	Second Year
37	Bhagyashree Manohar Topale	MBA	2020-21	Second Year
38	Salunke Ganesh Nanasaheb	MBA	2020-21	Second Year
39	Bhadange Aishwarya Sayaji	MBA	2020-21	Second Year
40	Udhane Sanchita Rajesh	MBA	2020-21	Second Year
41	Sahil Devraj Wagh	MBA	2020-21	Second Year
42	Krushna Shesherao Ingle	MBA	2020-21	Second Year
43	Aviraj Jotiram Bhange	MBA	2020-21	Second Year
-44	Sapre Ninad Atul	MBA	_2020-21_	Second Year

Swaml Sevabnavi Sansthat Lotus Business School Pune - 411 033



Shelar Pranjal Jagannath Tanmay Meenbahadur Rana Shinde Shweta Sampat Ganesh Balasaheb Deokar	MBA MBA MBA MBA	2020-21 2020-21 2020-21	Second Year Second Year Second Year
Tanmay Meenbahadur Rana Shinde Shweta Sampat Ganesh Balasaheb Deokar	MBA	2020-21	
Shinde Shweta Sampat Ganesh Balasaheb Deokar			Second Year
	MBA		
	- PIVO	2020-21	Second Year
Akshay Prafulla Patel	MBA	2020-21	Second Year
Kamble Mayur Murlidhar	MBA	2020-21	Second Year
Shital Anil Kachare	MBA	2020-21	Second Year
Sarvade Pooja Maruti	MBA	2020-21	Second Year
Kamble Rahul Namdevrao	MBA	2020-21	Second Year
Salunkhe Sanjeevan Rajaram	MBA	2020-21	Second Year
Tilekar Manisha Shailesh	MBA	2020-21	Second Year
Deshmukh Nikita Anil	MBA	2020-21	Second Year
Rajput Shubham Pravinsing	MBA	2020-21	Second Year
Patil Vijay Prakash	MBA	2020-21	Second Year
Vikas Achyutrao Sonwane	MBA	2020-21	Second Year
Khawatode Siddharth Dhanaji	MBA	2020-21	Second Year
Dinesh Shankar Lobhe	MBA	2020-21	Second Year
Patil Pratik Ajabsing	MBA	2020-21	Second Year
Surve Chandrakant Rayba	MBA	2020-21	Second Year
Sakre Satyam Janak	MBA	2020-21	Second Year
Ubhale Datta Dhanraj	MBA	2020-21	Second Year
Vishal Mohan Magar	MBA	2020-21	Second Year
Pranjali Sanjay Shinde	MBA	2020-21	Second Year
Tambe Pranav Ganesh	MBA	2020-21	Second Year
Ranjit Gajinath Atole	MBA	2020-21	Second Year
Suraj Tanaji Waghmare	MBA	2020-21	Second Year
Gopal Sitaram Patil	MBA	2020-21	Second Year
Askar Vishal Rajaram	MBA	2020-21	Second Year
Patil Gaurav Sanjay	MBA	2020-21	Second Year
Chavan Akshay Vitthal	MBA	2020-21	Second Year
Gahine Mayur Dattatray	MBA	2020-21	Second Year
Jyoti Shripati Ghadge	MBA	2020-21	Second Year
Virkar Shankar Vitthal	MBA	2020-21	Second Year
Dukare Aniket Mahadeo	MBA	2020-21	Second Year
Bhoye Ketan Manohar	MBA	2020-21	Second Year
Khadekar Harshal Rajesh	MBA	2020-21	Second Year
	MBA	2020-21	Second Year
Zagade Prashant Satish	MBA	2020-21	Second Year
Ashutosh Santosh Ghanmode	MBA	2020-21	Second Year
Bhoite Abhishek Nandkumar	МВА	2020-21	Second Year
	MBA	2020-21	Second Year
			Second Year
			Second Year
Chavhan Gajanan Bhagwanrao	МВА	2020-21	Second Year Second Year
	Sarvade Pooja Maruti Kamble Rahul Namdevrao Salunkhe Sanjeevan Rajaram Tilekar Manisha Shailesh Deshmukh Nikita Anil Rajput Shubham Pravinsing Patil Vijay Prakash Vikas Achyutrao Sonwane Khawatode Siddharth Dhanaji Dinesh Shankar Lobhe Patil Pratik Ajabsing Surve Chandrakant Rayba Sakre Satyam Janak Ubhale Datta Dhanraj Vishal Mohan Magar Pranjali Sanjay Shinde Tambe Pranav Ganesh Ranjit Gajinath Atole Suraj Tanaji Waghmare Gopal Sitaram Patil Askar Vishal Rajaram Patil Gaurav Sanjay Chavan Akshay Vitthal Gahine Mayur Dattatray Viyoti Shripati Ghadge Virkar Shankar Vitthal Dukore Aniket Mahadeo Bhoye Ketan Manohar Khadekar Harshal Rajesh Kadu Ajay Marotrao Zagade Prashant Satish Ashutosh Santosh Ghanmode	Sarvade Pooja MarutiMBAKamble Rahul NamdevraoMBASalunkhe Sanjeevan RajaramMBAFilekar Manisha ShaileshMBADeshmukh Nikita AnilMBARajput Shubham PravinsingMBAPatil Vijay PrakashMBAVikas Achyutrao SonwaneMBAKhawatode Siddharth DhanajiMBADinesh Shankar LobheMBAPatil Pratik AjabsingMBASurve Chandrakant RaybaMBASakre Satyam JanakMBAUbhale Datta DhanrajMBAPranjali Sanjay ShindeMBAFranagi Gajinath AtoleMBASuraj Tanaji WaghmareMBAGopal Sitaram PatilMBAPatil Gaurav SanjayMBAPatil Gaurav SanjayMBASuraj Tanaji WaghmareMBAPatil Gaurav SanjayMBAPatil Gaurav SanjayMBAPatil Gaurav SanjayMBAChavan Akshay VitthalMBABahine Mayur DattatrayMBAPatil Anket MahadeoMBABhoye Ketan ManoharMBAKhadekar Harshal RajeshMBAKhadekar Harshal RajeshMBAKhadekar Harshal RajeshMBASanket Diliprao NikamMBAPanavraj Dilip ParlekarMBA	Sarvade Pooja MarutiMBA2020-21Kamble Rahul NamdevraoMBA2020-21Salunkhe Sanjeevan RajaramMBA2020-21Tilekar Manisha ShaileshMBA2020-21Deshmukh Nikita AnilMBA2020-21Rajput Shubham PravinsingMBA2020-21Patil Vijay PrakashMBA2020-21Vikas Achyutrao SonwaneMBA2020-21Khawatode Siddharth DhanajiMBA2020-21Dinesh Shankar LobheMBA2020-21Patil Pratik AjabsingMBA2020-21Surve Chandrakant RaybaMBA2020-21Sakre Satyam JanakMBA2020-21Ubhale Datta DhanrajMBA2020-21Vishal Mohan MagarMBA2020-21Pranjali Sanjay ShindeMBA2020-21Tambe Pranav GaneshMBA2020-21Suraj Tanaji WaghmareMBA2020-21Gopal Sitaram PatilMBA2020-21Patil Gaurav SanjayMBA2020-21Virkar Shankar VithalMBA2020-21Oukore Aniket MahadeoMBA2020-21Upoke Ketan ManoharMBA2020-21Wadakar Harshal RajeshMBA2020-21Sakar Vishal RajaramMBA2020-21Sakar Vishal RajaramMBA2020-21Chavan Akshay VitthalMBA2020-21Oukore Aniket MahadeoMBA2020-21Sahine Mayur DattatrayMBA2020-21Wadekar Harshal RajeshMBA2020-21Khadekar Harsha

Sr. No.	Name of Students	Ргодгат	Batch	Year
89	Saurabh Dilip Deokar	MBA	2020-21	Second Year
90	Borkar Piyush Jitendra	MBA	2020-21	Second Year
91	Aashiya Rahul Dhepe	MBA	2020-21	Second Year
92	Karankar Pavankumar Ravindra	MBA	2020-21	Second Year
93	Rachita Ramesh Kantewar	MBA	2020-21	Second Year
94	Ankit Baliram Suryawanshi	MBA	2020-21	Second Year
• 95	Ram Baburao Solanke	MBA	2020-21	Second Year
96	Uday Arun Raut	MBA	2020-21	Second Year
97	Gajjalwar Durgatai Gangadhar	MBA	2020-21	Second Year
98	Sachin Nitin Rajbhoj	MBA	2020-21	Second Year
99	Vaibhav Laxman Parihar	MBA	2020-21	Second Year
100	Tushar Kisan Tikande	MBA	2020-21	Second Year
101	Priya Shivaji Waghmode	MBA	2020-21	Second Year
102	Chate Mayur Ashok	MBA	2020-21	Second Year
103	Yash Vinod Deshmukh	MBA	2020-21	Second Year
104	Phadtare Nikhil Nandkumar	MBA	2020-21	Second Year
105	Pavan Maroti Mungade	MBA	2020-21	Second Year
106	Praful Sudhakar Gadge	MBA	2020-21	Second Year
107	Rohit Pradeep Pawar	MBA	2020-21	Second Year
108	Zagade Shubham Laxman	MBA	2020-21	Second Year
109	Gosavi Pratiksha Hari	MBA	2020-21	Second Year
110	Ravikiran Laxman Patil	MBA	2020-21	Second Year
111	Mungde Rahul Shankarrao	MBA	2020-21	Second Year
112	Gawande Rushikesh Vijay	MBA	2020-21	Second Year
113	Rasika Ramesh Mandlik	MBA	2020-21	Second Year
114	Shinde Dhananjay Vasant	MBA	2020-21	Second Year
115	Poul Sandip Baliram	MBA	2020-21	Second Year
116	Sumit Rajesh Totale	MBA	2020-21	Second Year
117	Anil Khandu Lokare	MBA	2020-21	Second Year
118	Waje Akshay Gangadhar	MBA	2020-21	Second Year
119	Jayesh Rajendra Patil	MBA	2020-21	Second Year
120	Kolekar Govind Baliram	MBA	2020-21	Second Year
		MBA	2020-21	Second Year
121 122	Baldawa Prapti Balkishan	MBA	2020-21	Second Year
	Maralgauri Prakash			Second Year
123	Mane Dipalee Rajaram Thorthya Arnshanii Dadalihan	MBA	2020-21 2020-21	
124	Thorave Arachana Dadabhau Rhundaga Shubhana Ramusaa	MBA		Second Year
125	Bhandare Shubham Bapurao	MBA	2020-21	Second Year
126	Shubham Nagnath Shinde	MBA	2020-21	Second Year
127	Rushikesh Anil Yadav	MBA	2020-21	Second Year
128	Dhakane Shweta Ankush	MBA	2020-21	Second Year
129	Diwakar Dnyaneshwar Vilasrao	MBA	2020-21	Second Year
130	Rahul Rajendra Kumbhar	MBA	2020-21	Second Year
4 5 4	Ankur Kumar Srivastava Pankaj Laxman Mukhekar	MBA	2020-21	Second Year Second Year
131 132		MBA	2020-21	Second Year

WEMS +

Sr. No.	Name of Students	Program	Batch	Year
133	Gaikwad Sudhanshu Kartik	MBA	2020-21	Second Year
134	Ashlesha Sudhish Pachpande	MBA	2020-21	Second Year
135	Mayuri Valjanath Yadde	MBA	2020-21	Second Year
136	Solunke Saurabh Ankush	MBA	2020-21	Second Year
137	Pisolkar Rucha Ravindra	MBA	2020-21	Second Year
138	Navale Mayur Rajendra	MBA	2020-21	Second Year
139	Cauray Sarode	MBA	2020-21	Second Year



# CRITERIA 1.3.2: PERCENTAGE OF STUDENTS UNDERTAKING PROJECT WORK/FIELDWORK/INTERNSHIPS (ACADEMIC YEAR: 2021-22)

# **Documents:**

- SPPU MBA Revised Curriculum 2019
- SPPU Notification regarding COVID-19
- AICTE notification COVID-19
- Maharashtra State Government GR enforcing Lockdown

- 3. Critical Thinking Ability to conduct investigation of multidimensional business problems using research based knowledge and research methods to arrive at data driven decisions
- 4. **Effective Communication** Ability to effectively communicate in cross-cultural settings, in technology mediated environments, especially in the business context and with society at large
- Leadership and Team Work Ability to collaborate in an organizational context and across organizational boundaries and lead themselves and others in the achievement of organizational goals and optimize outcomes for all stakeholders.
- 6. **Global Orientation and Cross-Cultural Appreciation:** Ability to approach any relevant business issues from a global perspective and exhibit an appreciation of Cross Cultural aspects of business and management.
- 7. Entrepreneurship Ability to identify entrepreneurial opportunities and leverage managerial & leadership skills for founding, leading & managing startups as well as professionalizing and growing family businesses.
- Environment and Sustainability Ability to demonstrate knowledge of and need for sustainable development and assess the impact of managerial decisions and business priorities on the societal, economic and environmental aspects.
- 9. Social Responsiveness and Ethics Ability to exhibit a broad appreciation of the ethical and value underpinnings of managerial choices in a political, cross-cultural, globalized, digitized, socio-economic environment and distinguish between ethical and unethical behaviors & act with integrity.
- 10. LifeLong Learning Ability to operate independently in new environment, acquire new knowledge and skills and assimilate them into the internalized knowledge and skills.

**3.3 Programme Specific Outcomes (PSOs):** It is expected that **Institutes define the PSOs** for **each specialization** / **major-minor combination**. PSOs shall also vary based upon the **customized combination** of Generic Core, Generic Elective, Subject Core, Subject Elective, Foundation, Enrichment & Alternative Study Credit Courses that they offer.

3.4 Graduate Attributes (GAs): At the end of the MBA programme the learner shall exhibit:

- GA1: Managerial competence
- GA2: Proficiency in Communication, Collaboration, Teamwork and Leadership
- GA3: Competence in Creativity & Innovation
- GA4: Research Aptitude, Scholarship & Enquiry
- GA5: Global Orientation
- GA6: Proficiency in ICT & Digital Literacy
- GA7: Entrepreneurship & Intrapreneurship Orientation
- GA8: Cross-functional & Inter-disciplinary Orientation
- GA9: Results Orientation

GA10: Professionalism, Ethical, Values Oriented & Socially Responsible behaviour

GA11: Life-Long Learning Orientation

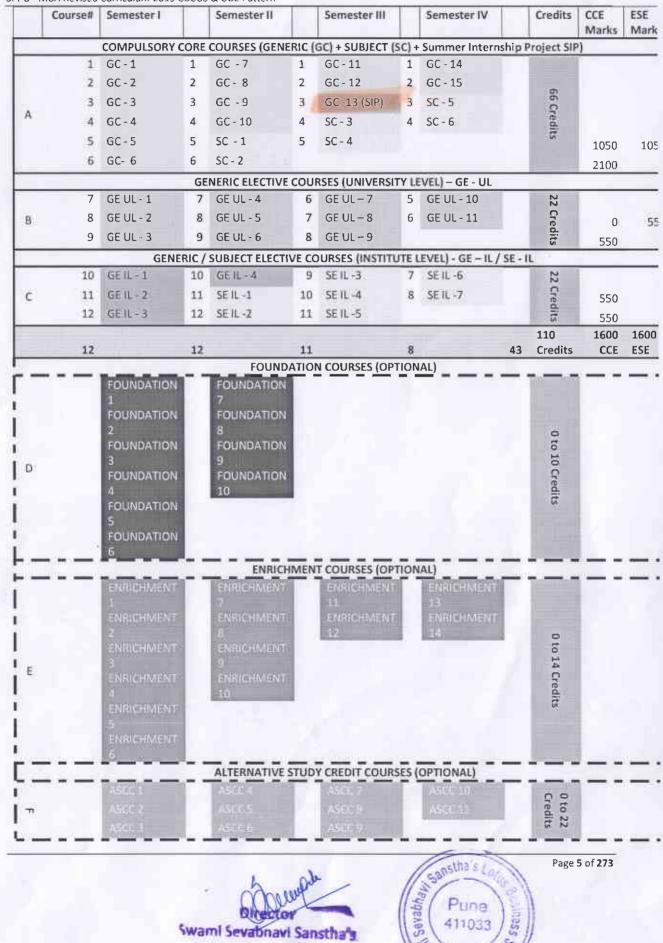
### 4.0 MBA Programme Course Types & Evaluation Pattern:

Sr.No.	Course Type	Credits	Nature	Comprehensive	End	Total
				Concurrent	Semester	Marks
				Evaluation	Evaluation	
				(CCE)	(ESE) Marks	
			BASIC COURSE TYPES			
1	Generic Core (GC)	3	Compulsory	50	50	100
2	Subject Core (SC)	3	Compulsory (Specialization	50	50	100
			specific)			
3	Generic Elective (GE - UL)	2	Elective	0	50	50
4	Generic Elective (GE - IL)	2	Elective	50	0	50
5	Subject Elective (SE - IL)	2	Elective (Specialization	50	0	50
			specific)			
6	Summer Internship	6	Project (Compulsory)	50	50	100
	Project (SIP)					
			ADDITIONAL COURSE TYPES			
1	Enrichment Courses	1	Elective	25	0	25
	(ENR)					

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033.

Pune 411033 100000

Page 3 of 273



Swami Sevatinavi Sanstha Lotus Business School Pune - 411 033

411033

1001

IUERS

- 12. The learner shall select the ASCC that he/she desires to opt for and submit an outline of the proposed study relevant to the course. The faculty guide shall approve the proposal after considering the nature of the work, learning effort required, desired outcomes and comprehensive coverage of the topic.
- 13. There is no defined syllabus for the ASCC courses. Institutes shall define the syllabus and announce the same on the website.
- 14. Since ASCC is a guided self study course 40 45 hours of work shall be equivalent to one credit. The faculty shall oversee the progress of the learner as well as evaluate the learner for 50 marks / 2 credits.
- 15. The start date of the ASCC such as Professional Certifications shall be after the admission date for the MBA programme and the end date of the ASCC shall be within 6 months of the start date of the ASCC, but before the completion of Sem IV.
- 16. The list of ASCC is provided in Annexure I.

**5.7 Combination of Options:** A learner may opt for any combination of earning the 22 credits assigned to Generic Elective (GE - IL) courses and Subject Elective (SE - IL) courses through

- e) Generic Elective (GE IL) courses
- f) Subject Elective (SE IL) courses
- g) Open Elective Courses
- h) Major + Minor specialization combination
- i) Foundation Courses
- j) Enrichment Courses
- k) Alternative Study Credit Courses

**SUBJECT TO THE minimum and maximum limits of credits prescribed and,** subject to institutional norms and guidelines, issued from time to time.

**6.0 Summer Internship Project:** At the end of Second Semester each student shall undertake a Summer Internship Project (SIP) for a minimum of 8 weeks. For SIP, 1 credit is equivalent to minimum 40-45 hours of effective work. SIP shall have 6 credits. It is mandatory for the student to seek advance written approval from the faculty guide and the Director of the Institute about the topic and organization before commencing the SIP.

The SIP may or may not have a Functional Focus, i.e. the student may take up a SIP in his/her intended area of specialization or in any other functional area of management. **Ideally the SIP should exhibit a cross-functional orientation.** SIP can be carried out in a Corporate Entity / NGO / SME / Government Undertaking / Cooperative Sector. SIP may be a research project – based on primary / secondary data or may be an operational assignment involving working by the student on a given task/assignment/project/ etc. in an organization / industry. It is expected that the SIP shall sensitize the students to the demands of the workplace.

Each student shall maintain a SIP Progress Diary detailing the work carried out and the progress achieved on a daily basis. The student shall submit a written structured SIP report based on work done during this period. The student shall submit the SIP Progress Diary along with the SIP Report.

**Students shall also seek a formal evaluation of their SIP from the company guide**. The formal evaluation by the company guide shall comment on the nature and quantum of work undertaken by the student, the effectiveness and overall professionalism. The learning outcomes of the SIP and utility of the SIP to the host organization must be specifically highlighted in the formal evaluation by the company guide. The SIP evaluation sheet duly signed and stamped by the industry guide shall be included in the final SIP report.

The SIP report must reflect 8 weeks of work and justify the same. The SIP report should be well documented and supported by –

- 1. Institute's Certificate
- 2. Certificate by the Company
- 3. Formal feedback from the company guide
- 4. Executive Summary
- 5. Organization profile
- 6. Outline of the problem/task undertaken
- 7. Research methodology & data analysis (in case of research projects only)

Swami Sevabnavi Sanstha's Louis Rusiness School PUDE 413 033



Page 10 of 273

- 8. Relevant activity charts, tables, graphs, diagrams, AV material, etc.
- 9. Learning of the student through the project
- 10. Contribution to the host organization
- 11. References in appropriate referencing styles. (APA, MLA, Harvard, Chicago Style etc.)

The completion of the SIP shall be certified by the respective Faculty Guide & approved by the Director of the Institute. The external organization (Corporate / NGO/ SME/ Government Entity/ Cooperative/ etc.) shall also certify the SIP work.

The students shall submit a spiral bound copy of the SIP report by 15<sup>th</sup> September. The Institute shall conduct an internal viva-voce for evaluation of the SIP for 50 marks between 15<sup>th</sup> September to 30<sup>th</sup> September. The Panel shall comprise of two evaluators appointed by the Director of the Institute / Head of Department (for MBA departments in engineering colleges). Institutes are encouraged to involve senior alumni, industry experts, recruiters to conduct the internal viva-voce. The internal viva-voce panel shall provide a detailed assessment of the SIP report and suggest changes required, if any.

After the internal viva-voce, the student shall finalize the SIP report by incorporating all the suggestions and recommendations of the internal viva-voce panel. The internal guide shall then issue the Institute's Certificate to the student.

The student shall submit TWO hard copies & one soft copy (CD) of the project report before 30<sup>th</sup> October in Sem III. One hard copy of the SIP report is to be returned to the student by the Institute after the External Viva-Voce. In the interest of environmental considerations, students are encouraged to print their project reports on both faces of the paper. Spiral bound copies may be accepted.

There shall be an external viva-voce for the SIP for 50 marks. The external viva-voce shall be conducted after the theory exam of Semester III.

The Internal & the External viva-voce shall evaluate the SIP based on:

- 1. Adequacy of work undertaken by the student
- 2. Application of concepts learned in Sem I and II
- 3. Understanding of the organization and business environment
- 4. Analytical capabilities
- 5. Technical Writing & Documentation Skills
- 6. Outcome of the project sense of purpose
- 7. Utility of the project to the organization
- 8. Variety and relevance of learning experience

Copies of SIP report and records of evaluation shall be maintained by the Institute for a period of 3 academic years.

#### 7.0 Comprehensive Concurrent Evaluation (CCE) / Concurrent Internal Evaluation (CIE):

- 1. The course teacher shall prepare the scheme of Comprehensive Concurrent Evaluation (Formative Assessment) before commencement of the term. The scheme of Comprehensive Concurrent Evaluation shall explicitly state the linkages of each CCE with the Course Outcomes and define the targeted attainment levels for each CO.
- 2. The Director / Head of the Department / designated academic authority shall approve the scheme of Comprehensive Concurrent Evaluation with or without modifications.
- 3. The course teacher shall display, on the notice board, the approved CCE scheme of the course and the same shall also be hosted on the website, not later than the first week of the term.
- 4. Each CCE item shall be of minimum 25 marks.
- 5. For a 3 Credit Course there shall be a MINIMUM of three CCE items. The final scores shall be converted to 50, using an average or best two out of three formula.
- 6. For 2 Credit Course there shall be a MINIMUM of two CCE items. The final scores shall be converted to 50.
- 7. For a 1 Credit Course there shall be a MINIMUM of one CCE item.
- 8. CCE shall be spread through the duration of course and shall be conceptualized, executed, assessed and documented by the course teacher along with student-wise and class-wise attainment levels of the COs and the attainment levels of the course.

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

Pune Hune 411033

Page 11 of 273

		GENERIC CORE (GC) COURSES – 3 Credits Each	
		50 Marks CCE, 50 Marks ESE	
Course No.	Course Code	Course	Semester
101	GC-01	Managerial Accounting	L.
102	GC-02	Organizational Behaviour	1
103	GC-03	Economic Analysis for Business Decisions	- K
104	GC-04	Business Research Methods	T
105	GC – 05	Basics of Marketing	1
106	GC-06	Digital Business	1
201	GC-07	Marketing Management	ļl.
202	GC-08	Financial Management	11
203	GC-09	Human Resources Management	
204	GC-10	Operations & Supply Chain Management	11
301	GC-11	Strategic Management	III
302	GC-12	Decision Science	10
303	GC-13	Summer Internship Project*	10
401	GC-14	Enterprise Performance Management	IV
402	GC - 15	Indian Ethos & Business Ethics	1V

\* Six Credits

DJe Qurector wami Sevabnavi Sanstha's Hatus Business School Bune - 411 033.



Page 18 of 273

शैक्षणिक विभाग गणेशखिंड, गण-४११ ००७ दरावनी कः:०२०-२५६२११६० ई-मेल : boards@pun.unipune.ac.in रकितरथाळ : www.unipune.ac.in



सावित्रीबाई फुले पुणे विद्यापीठ (पूर्वीचे पुणे विद्यापीठ)

Savitribai Phule Pune University (Formerly University of Pune)

Academic Unit Ganeshkhind, Pune-411 007 Phone : 020-25621160 E-mail : boards@pun.unipune.ac.in Website : www.unipune.ac.in

दिनांकः उजीन २०१०

जावक कः: सौबीसीएम/बे८५

### प्रति,

मा. प्राचार्य / संचालक. सर्व संलग्न व्यवस्थापन परिसंस्था

# विषय : एम.बी.ए. आणि बी.एच.एम.सी.टी. अभ्यासक्रमांच्या इंटर्नेशिप प्रोजेक्ट व इंडस्ट्रियल ट्रेनिंग साठी शै. वर्ष २०१९–२० साठी मार्गदर्शकतत्वे

महोदय / महोदया,

आपणांस विदितच आहे की, सध्या आपल्या देशान कोव्हिड १९ च्या प्रादुर्भावामुळे मार्च २०१९ पासून देशातील सर्व क्षेत्र लॉकडाऊनच्या परिस्थितीत आहे. सद्यस्थितीचा विचार करता अखिल भारतीय तंत्रशिक्षण परिषद, दिल्ली, यांचेकडून सूचनापत्रे प्रसिध्द होत असतात. उपरोक्त विषयांदर्भात F.7-2IDDIAdmin/Inter Corr.(Vol. III) dt. 15th April, 2020 अल्वये प्रसिध्द केल्यानुसार विद्यापीठ पुढील प्रमाणे सर्वाना अवगत करत आहे.

- १) सावित्रीबाई फुले पुणे विद्यापीठांतर्गत वाणिज्य व व्यवस्थापन विद्याशाखेतील व्यवस्थापन विषयातील एम.बी.ए. अभ्यासक्रमातील प्रथम वर्षासाठी "इंटर्नशिप प्रोजेक्ट" करण्याबाबत शौक्षणिक वर्ष २०१९–२० साठी मार्गदर्शकतत्वे निर्गमित केलेली असून सदर मार्गदर्शकतत्वे सुलभ संदर्भासाठी सोवत जोडत आहे. (सोबत जोडपत्र क्र. १)
- २) सावित्रीबाई फुले पुणे विद्यापीठांतर्गत वाणिज्य व व्यवस्थापन विद्याशाखेतील व्यवस्थापन विषयातील बी.एच.एम.सी.टी. (२०१६ पॅटर्न) सत्र ५ अभ्यासक्रमातील "इंडस्ट्रियल ट्रेनिंग" या विषयासाठी शैक्षणिक वर्ष २०१९–२० साठी मार्गदर्शकतत्वे निर्गमित केलेली असून सदर मार्गदर्शकतत्वे सुलभ संदर्भासाठी सोबत जोडन आहे. (सोबत जोडपत्र क्र. २)

उपरोक्त मागदर्शक तत्त्वे सर्व संबंधीतांच्या निदर्शनास आणुन द्यावे

Swami Sevabnavi Sanstha's Lotus Business School

Pune - 411 033



आपला

सहायक कलसचिव (খীষ্যणिक विभाग)

# प्रत माहितीसाठी व पुढील कार्यवाहीसाठी :

१. मा. अधिण्ठाता, वाणिज्य व व्यवस्थापन विद्याशाखा
२. मा प्राचार्य / संचालक, सर्व संलग्न महाविद्यालये / परिसंस्था
<ol> <li>मा. विभागप्रमुख, व्यवस्थापनशास्त्र विभाग</li> </ol>
४. मा संचालक, परीक्षा व मूल्यमापन मंडळ
५. मा. संचालक, स्पर्धा परीक्षा केंद्र
६. मा. संचालक, परदेशी विद्यार्थी केंद्र
७. मा. प्रमुख, विद्यापीठ उपकेंद्र : अहमदनगर, नाशिक
८. मा. उपकुलसचिव, परीक्षा (१ व २)
९. मा. उपकुलसचिव, शौधणिक प्रवेश विभाग
१०. मा. उपकुलसचिव, नियोजन व विकास विभाग
११. मा. उपकुलसचिव, शौक्षणिक पात्रता विभाग
१२. मा. उपकुलसचिव, सभा, दप्तर व निवडणूक विभाग
१३. मा. उपकुलसचिव, जनसंपर्क कार्यालय
१४. मा. उपकुलसचिव, कायदा व तक्रार निवारण विभाग
१५. सहायक कुलसचिव, परीक्षा समन्वय
१६. सहायक कुलसचिव, परीक्षा — एस. ॲण्ड टी. विभाग
१७. सहायक कुलसचिव, परीक्षा - गोपनीय विभाग
१८. सहायक कुलसचिव, संलग्नता विभाग
१९. पध्दती विश्लेषक, व्यवस्थापन व माहिती विभाग
२०. कक्षाधिकारी, बहिस्थ विभाग





Faltence loss device image toortse another average FEO CLE - wrigh

जोडपना-(9)

### Savitribai Phule Pune University AY 2019-20 MBA 2019 Pattern (MBA I YEAR) Guidelines for Summer Internship Project

**Preamble:** All of us are aware of the unprecedented crisis that entire mankind and especially our nation is going through due to the outbreak of COVID-19 pandemic. The country is currently observing a lockdown and the situation in this context is continuously evolving.

The Governments at the national, state and local level and policy makers, regulators and other governing bodies are monitoring the situation closely and issuing appropriate guidelines in this context.

It is a fundamental responsibility of all citizens of India to ensure the safety of all citizens of India, during this hour of crisis.

Academic institutes also share the responsibility of safeguarding the health of all stakeholders. In light of this scenario, certain aspects of our key academic activities need a revisit. UGC / AICTE are issuing directives in this regard on an ongoing basis.

AICTE has issued instructions vide letter No. F. 7-2IDDIAdmn/Inter corr.(Vol.-II) Pt Dated: 15th April 2020 which dwells upon several aspects including Internships of students. These guidelines factor in the challenges and issues arising out of the need for physical distancing and the constraints in the light of lockdown.

Against this backdrop, there is a need to address the issue of Summer Internships of MBA I year

students (i.e. batch 2019-21). The following guidelines are issued in this context for the perusal of the key stakeholders.

**1.0** Applicability: For MBA I year students who have been admitted in AY 2019-20 as per the MBA 2019 pattern syllabus

**2.0 Learning Outcomes:** At the end of the Summer Internship, it is expected that the learner develops and provides evidence of business research capabilities by demonstrating:

- 1. An understanding of varied aspects of the theme/topic selected
- 2. An understanding of relevant theoretical, conceptual frameworks and application aspects
- 3. Competence in carrying out an in depth study.
- 4. Ability to critically evaluate secondary data and literature.
- 5. Ability to put forth a unified & cogent argument.
- 6. Ability to write and communicate in a scientific, structured, lucid and coherent manner

**3.0** Virtual Projects: Many students will not be able to pursue their summer internship with the industry, as per the traditional method, due to the ongoing lockdown. Hence, they are advised to

pursue virtual projects / internships. Virtual projects / internships shall be permitted for the MBA batch 2019-21. (one the recommendation of the project guide director / HoD shall certify the completion of project in line with these guidelines

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033. 2 61.1

The nature of the project could be along the following lines -

1 Pure Desk Research

- 2. Desk Research + Digital Primary research
- 3 Virtual projects offered by
  - a. Corporates,
  - b. Start-ups,
  - c. overnment and Semi Government organizations.
  - d. Cooperatives,
    - e. Management Consultants, Management Consultants,
    - f. CSR organizations,
  - g. NGOs,
- 4. Projects may also be conceptualised and offered by the institute.
- 5. Projects may focus on
  - a. Functional areas of management,
  - b. Social issues,
  - c. Policy issues,
  - d. Global issues,
  - e. Technology issues,
  - f. Governance issues,
    - g. Sectoral Analysis, Country Analysis, etc.
- 7. Projects may also focus on impact of COVID 19 from a business and management perspective.
- 8. It is expected that the SIP shall sensitize the students to the demands of the workplace that they will enter post completion of the MBA programme.

### 4.0 Projects conceptualised and offered by the institute:

Topic Selection:

- 1. Institutes shall announce a list of potential topics/themes and the potential guide for each topic/theme.
- 2. Student shall communicate the choice of the topic from the list of the topics floated by the Institute within 7 days.
- The student shall prepare within 1 week, an outline of the proposal prior to starting the work. Respective faculty member shall assist and guide the students in preparing the proposal
- 4. The proposed work should reflect the nature and quantum of work undertaken by the student. The Summer Internship Project (SIP) work must reflect 8 weeks of output (approximately 400 hours).
- 5. The learning outcomes and broader utility must be specifically ensured.
- 6. Once the topic/theme and the broader objectives are approved, there shall be weekly review of the progress of the work. The Director shall define the plan for weekly reporting and the

progress monitoring of the students by the faculty guides.

### 5.0 Submission Guidelines:

The student shall submit a written structured report based on work done during this period on the basis of suggested guidelines and research methodology. Faculty shall ensure that the report meets the following guidelines and address all the evaluation parameters as well.

### The report should be well documented and supported by:

- 1. Introduction/ Executive Summary.
- 2. Objectives of the Study.
- 3. Company/ Organization profile (including Organization Chart)

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

- 4. Research Methodology (Statement of Problem, Hypothesis (if any), Research Design.
- 5. Data analysis, Data Interpretation & Hypothesis Testing.
- 6. If the project is task based / activity based, relevant task /activity details, summary tables of tasks performed, charts, graphs, diagrams, maps etc. should be compiled in appropriate chapters.
- 7. Suggestions & Recommendations, If the project is task based / activity based, key learnings, key contributions to the organization should be documented after the suggestions & recommendations.
- 8. Conclusions.
- 9. References in appropriate referencing styles. (APA, MLA, Harvard, Chicago Style etc.)
- 10. Appendix (Questionnaire, Data Sheets, Maps etc.)

The student shall submit One hard copy & one soft copy (CD) of the project report before 30th October in Semester III. Hard copy is to be returned to the student by the Institute after the External Viva-Voce.

### 6.0 Assessment & Evaluation:

- 1. The Institute shall conduct an internal viva-voce for evaluation of the SIP for 50 marks. The Panel shall comprise of the Internal Faculty Guide & One additional faculty nominated by the Director.
- 2. The University shall conduct an external viva-voce for evaluation of the SIP for 50 marks. The

Panel shall comprise of the Internal Faculty Guide & One additional examiner appointed by the SPPU.

### The student shall be evaluated as per the following parameters

- 1. Presentation by the student 10 marks
- 2. Identification of the contemporary issue 5 marks
- 3. Relevance and Linkages of the identified issue with frameworks, principles and practices of general management and functional areas in management– 10 marks
- 4. Survey of literature (scholarly literature as well as literature from business press, web resources, etc.) 5 marks
- 5. Methodology 5 marks
- Overall understanding of Functional perspectives, Cross functional perspectives, Global perspectives, Interdisciplinary perspectives, Social perspectives of the area of the study – 10 marks

the set of the

7. Ability to put forth a unified & cumulative argument - 5 marks.

Swaml Sevabnavi Sanstha's Lotus Business School Pune - 411 033.



disy7.

计式自己公司 经基金公司经济 计正

Academiko Verar - 2018-2022

BHMCT 2016 Pattern (5th Semester)

#### Guidelines for Industrial Training

**Preamble:** As all of us are aware of the unprecedented crisis that entire mankind and especially our nation is going through due to the outbreak of COVID-19 pandemic. The country is currentlyobserving a lockdown and the situation in this context is continuously evolving.

The Governments at the national, state and local level and policy makers, regulators and other governing bodies are monitoring the situation closely and issuing appropriate guidelines in this context.

It is a fundamental responsibility of all citizens of India to ensure the safety of all citizens of Indiaduring this hour of crisis.

Academic Institutes also share the responsibility of safeguarding the health of all stakeholders. Inlight of this scenario, certain aspects of our key academic activities need a revisit. UGC / AICTE are issuing directives in this regard on an ongoing basis.

AICTE has issued instructions vide letter No. F. 7-21DDIAdmn/Inter corr.(Vol.-II) Pt Dated: 15th April 2020 which dwells upon several aspects including Internships of students. These guidelines factor in the challenges and issues arising out of the need for physical distancing and the constraints in the light of lockdown.

Against this backdrop, there is a need to address the issue of Industrial Training of BHMCT III year (5<sup>th</sup> Semester) students (i.e. batch 2018-22). The following guidelines are issued in this context for the perusal of the key stakeholders.

### 1.0 Applicability:

For BHMCT III year (5th Semester) students.

- 2.0 Learning Outcomes: At the end of the Industrial Training it is expected that the learner develops and provides evidence of Capabilities in understanding Hotel Operations and allied sectors.
  - 1) An understanding of varied aspects of an operational area (Hotel Department), in which the student would also like to pursue his specialization, thereby preparing for a role in this department after completion of his degree.
  - An understanding of the change that the pandemic will have on the operations in the Hotel Industry and learn new skill sets in order to be trained in these new normal operational procedures.
  - 3) An enhancement of employability skills through various virtual and online skills.
  - 4) Further development of on campus learning skills.

Orrector Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033. **3.0 Virtual/ Online learning:** As the students will not be able to pursue their training with the industry, as per the traditional method, due to the ongoing lockdown, they are advised to pursue virtual / online training, in the department of their choice.

### 4.0 The nature of the Industrial Training could be along the following lines -

### FOOD PRODUCTION

- Seminars on HACCP, FSSAI
- Menu Planning, Menu engineering and Kitchen Administration.
- Study the Food safety standards followed in hotels and restaurants
- Change in operations in the wake of the pandemic

### FOOD AND BEVERAGE SERVICE

- Restaurant planning and table management systems for effective sales. (Case study to be done by the students)
- Video lectures on F&B operations (latest trends, bar tending, events, banquet operations etc.)
- The new formalities to be followed during the guest cycle in the wake of the pandemic.

### HOUSE KEEPING

- Comparatives of SOPs for Housekeeping and Front Office department Pre and Post Covid 19 pandemic.
- Hygiene and safety standards followed for staff and guest.
- Study on advanced cleaning agents and equipment's used in hotels.

### FRONT OFFICE

- Study the Technological advancements in Hotels, Use of soft-wares in various areas.
- Understand the functions and importance of various reports generated during the guest cycle
- Changing role of Front Office personnel

### ANCILLARY DEPARTMENTS

- Online Certification course in soft skills/ Communication skills. (Swayam/ MOOC)
- Panel Discussion on Marketing strategies adopted by hotels
- Study on Sales promotion techniques adopted by hotels
- To study the various licenses and legal concerns for a hotel (webinar for the same could be organised)
- Talk by Industry expert (operations department) Highlighting the key aspects of budgeting and budgetary control.
- Talk by HR Manager on Placement norms Post Covid -19.



### ADDITIONAL

- Interaction with Industry Resource persons through webinars/ online sessions, addressing the operations and functions carried out in the departments
- Carry out a Feasibility study on any one organization allotted by the TPO/ Principal of the Institute
- Make a Power point presentation on norms followed by hotels post Covid 19 pandemic

The student has to keep a record of all the activities completed during the Industrial Training programmes and regular correspondence/ update to be done with the Training and Placement Officer of the Institute.

4.0 The Training and Placement Cell of every Institute shall make arrangements of all the webinars, online line learning, expert talks, panels discussions etc... make a schedule and inform the students well in advance.

5.0 Submission Guidelines:

- The student shall submit a detailed report on the work done during the Industrial Training period.
- Students should compile the events to make a final report. Each event report to be checked and signed by departmental HODs

### 6.0 Assessment and Evaluation:

- A total of 350 marks will be allotted for Assessment
- The institute shall conduct an Internal viva-voce for evaluation (175 marks) of Industrial Training. The panel shall comprise of Training and Placement Officer and one additional faculty nominated by the Principal.
- The evaluation parameters
  - > Report -40 marks
  - Online course certificate- 20
  - > PPT- 35 marks
  - Viva Voce- 80 marks
- The University shall conduct an external viva -voce for evaluation (175 marks) of Industrial Training. The Panel shall comprise of Internal Faculty and one External examiner (Industry)
- The evaluation parameters --
  - PPT- 75 marks (it should include the ppt on new norms, and learning outcome from operational and ancillary departments during the industrial training)
  - Viva Voce- 100 marks

Male



Swami Sevabnavi Sanstha's Lotus Business School Pune - 410-033.



प्रो.राजीव कुमार सदस्य सचिव Prof. Rajive Kumar Member Secretary



अखिल भारतीय तकनीकी शिक्षा परिषद् (भारत सरकार का एक सांविधिक निकाय) मानव संसाधन विकास मंत्रालय, भारत सरकार नेल्सन मंडेला मार्ग, वसंत कुंज, नई दिल्ली - 110070 दूरमाषः 011-26131497 ई मेल : ms@aicte-india.org ALL INDIA COUNCIL FOR TECHNICAL EDUCATION (A Statutory Body of the Govt, of India) Ministry of Human Resource Development, Govt. of India Nelson Mandela Marg, Vasant Kunj, New Delhi-110067 Phone: 011-26131497 E-mail: ms@aicte-india.org Dated: 15<sup>th</sup> April 2020

No. F. 7-2/DD/Admn/Inter corr.(Vol.-II) Pt

### Sub.: Instructions to institutes/colleges during lockdown 2.0- regarding.

As we all are aware, our Country is going through a National Emergency that has arisen due to the outbreak of COVID-19 pandemic and hence is currently observing a lockdown till 3<sup>rd</sup> May 2020.

Government of India, Ministry of Home Affairs vide order No.40-3/2020-DM-I(A) dated 15.04.2020 has issued consolidated revised guidelines on the measures to be taken by Ministries/Departments of Government of India and other establishments, for containment of COVID-19 in the Country.

Ensuring safety precautions during the threat posed by COVID-19, would be fundamental responsibility of all citizens of India, during this hour of crisis. Likewise, Heads of Institutions have the onerous responsibility of safeguarding the health and associated interests of all stakeholders of their respective colleges/ institutions. In view of the above, the following guidelines are issued for strict compliance by all Colleges/ Institutions:

**1.** Payment of Fees: It has come to knowledge of AICTE, that certain standalone institutions are insisting that students should pay the fees, including admission fees, during the lockdown. It is clarified that colleges/institutions should not insist on payment of fees till the ongoing lockdown is lifted and normalcy is restored. Further guidelines in this regard communicating the revised timelines will be issued by AICTE in due course. Accordingly, all colleges/institutions are directed to display this information on their website and also communicate the same to the students through e-mail.

2. Payment of salary to faculty members: It has been learnt that various institutions have not paid salary to their faculty and staff members, for the duration of the lockdown. Also certain institutions have terminated the services of certain faculty/staff members. It is clarified that salary and other dues to the faculty/staff members will be released for the duration of lockdown and also terminations, if any, made during the lockdown will be withdrawn. Hence, the same may be strictly complied with. A letter in this regard has also been issued to the respective Chief Secretaries of all States/UTs including reimbursement of fees to colleges/institutions.

Director Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



**3. Discouraging fake news:** Various interest groups / individuals are circulating fake news on social media platforms thereby creating misinformation and rumours. Discouraging any such fake news and reporting the matter to concerned authorities would be prime responsibility of all stakeholders. It is also advised that any information published on the official website of MHRD/UGC/AICTE only may be relied upon. Hence, these websites may be regularly perused for any updates. Similarly, for other government circulars, official websites of the concerned Ministries /Departments may be referred to.

**4.** Prime Minister's Special Scholarship Scheme (PMSSS): Due to ongoing lockdown and restricted access to internet, the activities pertaining to PMSSS for the academic year 2020-2021 have been delayed. However, it is clarified that the scheme will be continued as in the past, once the lockdown is lifted. A calendar of events, laying down fresh timelines will be published in AICTE website in due course.

**5.** Online classes and semester examination: It is clarified that online classes for the current semester will be continued during the extended lockdown. A revised academic calendar will be issued by UGC/AICTE subsequently. Regarding the conduct of semester examinations, it is clarified that UGC has constituted a committee for recommending the modalities of conduct of examinations, award of marks and passing criteria in examinations. Directions in this regard will be issued separately. Websites of UGC/AICTE may be perused regularly.

**6. Internships:** It is clarified that some students would not be able to pursue their summer internship due to the ongoing lockdown. Hence, they are advised to pursue internships from home. In case the same is not feasible, this requirement may be fulfilled in December 2020.

7. Sharing of internet bandwidth with other Colleges/Institutions: Due to the inability of certain students to access internet services, colleges/ institutions are advised to allow students of other colleges/ institutions in their vicinity to access the internet facility at their colleges/ institutions. Hence, colleges/ institutions may accordingly permit students of other colleges/ institutions to share their campus internet facility. Attendance rule may be relaxed in the light of lockdown and unavailability of good bandwidth in certain rural areas.

All Colleges/Institutions must strictly adhere to these instructions, failing which action will be taken as per the prevailing rules.

- 2020

(Prof. Rajive Kumar) Member Secretary

To

All AICTE approved Colleges/ Institutions

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033.



अकृषी विद्यापीठे व त्यांच्याशी संलग्नीत महाविद्यालयांमध्ये. विद्यापीठे. अभिमत स्वयंअर्थसहाय्यित विद्यापीठे ਕ तत्सम शैक्षणिक संस्थांमधील वर्ग ऑनलाईन पध्दतीने घेण्याबाबत.

महाराष्ट्र शासन उच्च व तंत्र शिक्षण विभाग शासन परिपत्रक, क्रमांक: संकीर्ण-२०२१/प्र.क्र.०६/विशि-३, मादाम कामा रोड, हुतात्मा राजगुरू चौक, मंत्रालय, मुंबई - ४०० ०३२ दि.७ जानेवारी. २०२२.

वाचा:- उच्च व तंत्र शिक्षण विभाग शासन परिपत्रक क्र. संकीर्ण-२०२१/प्र.क्र. ०६/विशि-३, दि. १३ ऑक्टोबर, २०२१.

### प्रस्तावना :-

शासन परिपत्रक दि. १३ ऑक्टोबर, २०२१ अन्वये नियमित वर्ग सुरु करण्यासंदर्भात सूचना देण्यात आल्या आहेत. तथापि, कोव्हिड-१९ च्या संभावित तिसऱ्या लाटेमूळे राज्यामध्ये बाधित रुग्णांची संख्या मोठ्या प्रमाणावर वाढत असून ओमायक्रॉन या नव्या व्हेरियंटमूळे बाधित रुग्णांची संख्यासुध्दा मोठ्या प्रमाणावर दिवसेंदिवस वाढत आहे. शासनाने दि. २४/१२/२०२१ व ३०/१२/२०२१ च्या आदेशान्वये सार्वजनिक ठिकाणांवर वावरण्यास प्रतिबंध लावले आहेत. या पार्श्वभूमीवर दि. ०४ जानेवारी, २०२२ रोजी मा. मंत्री, उच्च व तंत्र शिक्षण यांच्या अध्यक्षतेखाली व्हिडीओ कॉन्फरंसिंगद्वारे झालेल्या बैठकीमध्ये सर्व अकृषि विद्यापीठांचे कुलगुरु, सर्व विभागीय आयुक्त, सर्व जिल्हाधिकारी, अतिरिक्त आयुक्त-मुंबई महानगरपालिका यांच्यासमवेत विद्यापीठे व महाविद्यालयातील वर्ग ऑनलाईन पध्दतीने घेणे, त्याचप्रमाणे वसतीगृहे/लसीकरणासंदर्भात चर्चा झाली. वेगाने वाढत असलेल्या कोव्हिड-१९ व ओमायक्रॉनच्या रुग्णांची संख्या पाहता समुहसंसर्गाचा धोका टाळण्यासाठी व रोगाचा फैलाव रोखण्यासाठी विद्यापीठे व महाविद्यालयातील वर्ग तसेच इतर बाबींसंदर्भात निर्णय घेण्याची बाब शासनाच्या विचाराधीन होती.

### आसन परिपत्रक :-

शासन परिपत्रक, दि. १३ ऑक्टोबर, २०२१ अधिक्रमित करण्यात येत असून उपरोक्त पार्श्वभूमीच्या अनुषंगाने खालीलप्रमाणे सूचना देण्यात येत आहेत.

- 9) सर्व अकृषि विद्यापीठे, अभिमत विद्यापीठे, स्वयंअर्थसहाय्यित विद्यापीठे, तंत्रनिकेतन तसेच विद्यापीठांशी संलग्नित महाविद्यालयातील **वर्ग** प्रत्यक्ष ऑफलाईन पध्दतीने न घेता दि. १५ फेब्रुवारी, २०२२ पर्यंत फक्त ऑनलाईन पध्दतीन युह्त इतृष्यात् यावेत.
- २) सर्व अकृषि विद्यापीठे, अभिमत विद्यापीठे, अवस्थित किलापीठे, तंत्रनिकेतन तसेच विद्यापीठांशी संलग्नित महाविद्यालयाती के परीक्ष मध्दतीने घेण्यात

Swaml Sevabnavi Sanstha's Lotus Business Schoor Pune - 411 033

ector

विजेची अनुपलब्धता किंवा नेटवर्क कनेक्टीविटी नसल्यामुळे किंवा विद्यार्थी अथवा त्याचे कुटुंबीय कोरोना बाधित असल्यास किंवा आरोग्यविषयक इतर समस्यांमुळे विद्यार्थी परीक्षा देऊ शकला नाही तर अशा विद्यार्थ्याची ऑनलाईन पध्दतीने पुनर्परीक्षा घेण्यात यावी. परीक्षेपासून कोणताही विद्यार्थी वंचित राहणार नाही याची दक्षता घेण्यात यावी. गोंडवाना विद्यापीठाशी संलग्नित काही भागात तसेच कवयित्री बहिणाबाई चौधरी उत्तर महाराष्ट्र विद्यापीठ, जळगाव विद्यापीठाशी व नांदेड विद्यापीठाशी संलग्नित काही भागात नेटवर्कींग सेवा विस्कळीत असल्यास किंवा उपलब्ध नसल्यास संबंधित जिल्हाधिकाऱ्यांची परवानगी घेऊन ऑफलाईन स्वरुपात या भागातील विद्यार्थांच्या परीक्षा घेण्यात याव्यात.

- 3) परीक्षेच्या काळात विद्यार्थ्यांना येणाऱ्या संभाव्य अडचणी व शंकांचे निरसन करण्यासाठी विद्यापीठे/महाविद्यालयांनी हेल्पलाईनची व्यवस्था करावी. परीक्षा व्यवस्थितरित्या पार पाडण्याच्या दृष्टीने विद्यापीठांनी त्यांच्या संकेतस्थळावर परीक्षांचा अभ्यासक्रम, नमुना प्रश्नसंच, हेल्पलाईन नंबर इ. स्वयंस्पष्ट माहिती उपलब्ध करुन द्यावी.
- 8) सर्व विद्यापीठे तसेच महाविद्यालयांशी निगडित वसतीगृहात राहत असलेल्या विद्यार्थ्यांना पूर्वसूचना व कालावधी देऊन ही वसतीगृहे बंद करण्यात यावीत. फक्त परदेशी विद्यार्थी, प्रयोगशाळांमध्ये संशोधन करीत असलेले विद्यार्थी तसेच पीएचडीचे विद्यार्थी यांना वसतीगृहात राहण्याची परवानगी देण्यात यावी. केंद्रीय स्तरावरील शैक्षणिक संस्था जसे-आयआयटी, आयआयएम इ. येथील वसतीगृहांबाबतचा निर्णय त्या त्या ठिकाणची परिस्थिती पाहून संबंधित संस्थांच्या संचालकांनी घ्यावा. या विद्यार्थ्यांना संसर्ग होणार नाही याबाबत विद्यापीठ व महाविद्यालय प्रशासनाने आवश्यक ती खबरदारी घ्यावी. स्थानिक प्राधिकरणांना कोविड केअर सेंटर म्हणून वसतीगृहांची आवश्यकता असल्यास ती उपलब्ध करुन देण्यात यावीत.
- ५) विद्यापीठे तसेच महाविद्यालयांनी अद्याप लसीकरण न झालेल्या विद्यार्थ्यांची यादी स्थानिक प्राधिकरणांना देऊन लसीकरणासाठी विशेष मोहिम राबवून तसेच विद्यार्थ्यांमध्ये जनजागृती करून तातडीने लसीकरण पूर्ण करुन घ्यावे.
- ६) तंत्रनिकेतनामधील विद्यार्थी १५ ते १८ या वयोगटातील असल्याने व या वयोगटातील व्यक्तींचे लसीकरण सुरु झाले असल्याने संचालक (तंत्र शिक्षण) यांनी लसीकरण करावयाच्या विद्यार्थ्यांची यादी स्थानिक प्राधिकरणांना उपलब्ध करुन द्यावी व विशेष मोहिमेद्वारे लसीकरण पूर्ण करण्यात यावे.
- ७) संचालक (कला) यांनी कला विषयाबाबतच्या परीक्षा ऑनलाईन पध्दतीने घेण्यासाठी परीक्षेचे / प्रश्नपत्रिकेचे स्वरुप निश्चित करावे.
- ८) ज्या शिक्षकीय/शिक्षकेतर कर्मचाऱ्यांचे लसीकरण झालेले नाही त्यांचा तपशिल संबंधित जिल्हाधिकारी कार्यालयांना उपलब्ध करुन देऊन व संबंधित प्राधिकरणांशी संपर्क साधुन विशेष मोहिम राबवून लसीकरण पूर्ण करुन घेण्यात यावे.

Director Swami Sevabnavi Sansthata Lotus Business Schoor Pune - 411 033

पृष्ठ ३ पैकी २

### शासन परिपत्रक क्रमांकः संकीर्ण-२०२१/प्र.क्र.०६/विशि-३,

- ९) सार्वजनिक विद्यापीठे तसेच त्यांच्याशी संलग्नित महाविद्यालयीन शिक्षकीय / शिक्षकेतर कर्मचारी यांची उपस्थिती ५०% करण्यात येऊन चक्राकार पध्दतीने त्यांच्या कार्यालयीन उपस्थितीबाबत व वर्क फ्रॉम होम बाबत विद्यापीठाने नियोजन करावे.
- १०) १५ फेब्रुवारी, २०२२ नंतर परिस्थितीचा आढावा घेऊन पुढील निर्देश देण्यात येतील.

सदरहू शासन परिपत्रक महाराष्ट्र शासनाच्या www.maharashtra.gov.in या संकेतस्थळावर उपलब्ध करून देण्यात आली असून त्याचा संकेतांक क्रमांक २०२२०१०७१७३४५३०२०८ असा आहे. हे शासन परिपत्रक डिजिटल स्वाक्षरीने साक्षांकित करून काढण्यात येत आहे.

महाराष्ट्राचे राज्यपाल यांच्या आदेशानुसार व नावाने.

AJIT MADHUKARRAO BAWISKAR BAWISKAR

> (अजित म. बाविस्कर) उप सचिव

प्रत –

- १. मा. राज्यपाल यांचे प्रधान सचिव.
- २. मा. मुख्य सचिव, महाराष्ट्र राज्य, मंत्रालय, मुंबई.
- ३. मा. मुख्यमंत्री यांचे प्रधान सचिव.
- ४. मा. उप मुख्यमंत्री यांचे प्रधान सचिव.
- ५. सर्व विभागीय आयुक्त.
- ६. सर्व महानगरपालिका आयुक्त.
- ७. कुलगुरू, सर्व अकृषि विद्यापीठे.
- ८. कुलगुरू, सर्व अभिमत विद्यापीठे.
- ९. कुलगुरू, सर्व स्वयंअर्थसहाय्यित विद्यापीठे.

१०.जिल्हाधिकारी, सर्व जिल्हे.

११.संचालक, उच्च शिक्षण संचालनालय, पुणे.

१२.संचालक, तंत्र शिक्षण संचालनालय, मुंबई.

१३.कुलसचिव, सर्व अकृषि विद्यापीठे, अभिमत विद्यापीठे, स्वयंअर्थसहाय्यित विद्यापीठे.

१४.मा. मंत्री (उच्च व तंत्र शिक्षण) यांचे खाजगी सचिव.

१५.मा. राज्यमंत्री (उच्च व तंत्र शिक्षण) यांचे खाजगी सचिव.

१६.निवड नस्ती.



Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033 पृष्ठ 🕽 पैकी 🗦

# CRITERIA 1.3.2: PERCENTAGE OF STUDENTS UNDERTAKING PROJECT WORK/FIELD WORK/INTERNSHIPS (ACADEMIC YEAR: 2021-22)

**Sample Project Details:** 

- Covering Page of SIP report
- Institute Certificate
- Organization Certificate

#### PROJECT REPORT

Α

ON

#### STUDY THE PRE-LAUNCHING MARKET ANALYSIS OF TOMATO SOUP

#### BRANDS BY SAHYADRI FARMS IN NASHIK DISTRICT

Submitted to the

#### SAVITRIBAI PHULE PUNE UNIVERSITY



#### IN THE PARTIAL FULFILLMENT OF

#### "MASTER OF BUSINESS ADMINISTRATION"

BY

#### Mr. Vinay Suresh Gadge

MBA (MARKETING MANAGEMENT)

(2020-2022)

Under Guidance of

Prof. Dhanajay Deshpande

Leadership

1103

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



Date: 25 March 2022

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Vinay Suresh Gadge is a bonafide student of MBA 2<sup>nd</sup> year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

" STUDY THE PRE-LAUNCHING MARKET ANALYSIS OF TOMATO SOUP BRANDS BY SAHYADRI FARMS IN NASHIK DISTRICT"

150000

Prof. Dr. Satish Warpade B Director 11 033

Prof. Dr. Dhananjay Deshpande

Internal Guide





Lotus Business School

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033

●+91 20 6529 1082 ● into@lotuscentre ac.in ● www.lotuscentre.ac.in

Busine

#### Sahyadri Farms Certificate



Seeding acordness

#### Sahyadri Farms Supply Chain Limited

#### Ref: SFSCL/HR/2122/0598

Date: 8th March 2022

#### TO WHOM SO EVER IT MAY CONCERN,

#### Certificate

This is to certify that Mr. Vinay Suresh Gadge, Student of Lotus Business School Pune, has completed his internship with due permission from Sahyadri Farmers Supply Chain Limited, Mohadi, Nashiki

internship duration was from 8<sup>th</sup> December 2021 to 8<sup>th</sup> March 2022.

He has completed his internship in "Brand and Marketing Development "successfully in our Business to Business Department with hard work and devotion. We appreciate his skills shown during the Internship period.

We wish him all the best in his future endeavor.

Thanking you,

For Sahyadri Farmers Supply Chain Ltd.

Authorized Signatory



Swaml Sevabnavi Sanstha's Lotus Business School

Selvedri Ferms Supply Chain Limited

Seltybelri Fermi Supply Chain Umfled Pune - 411 033 Are Dif Gar No 314/2/1 A/p Mohadi, Taliaka Desce Destrict: Nashik 422207 Maharushira indue campade water in have degroups a completion water and starma cam had have No. 100 212 00 2020 CIN UD1100MH/2020/10347106 G51/N 27A8EC55774K120

Project Report On

A

#### "COMPETITOR ANALYSIS FOR CALARIES

#### **EXTRA – HERBICIDE PRODUCT\***

AT

#### "SYNGENTA INDIA LTD KOLHAPUR"

BY

MR. SANDIP BALIRAM POUL

Submitted to



#### UNIVERSITY OF PUNE

SAVITRIBAI PHULE PUNE UNIVERSITY IN THE PARTIAL FULFILMENT OF THE REQUIREMENTFOR AWARED OF DEGREE OF MASTER OF BUSINESS ADMINISTRATION UNDER THE GUIDANCE

OF

PROF.CHANDRAKANT THORAT SIR

LOTUS BUSINESS SCHOOL PUNAWALE, PUNE-411033

2020-2022

Swaml Sevabnavi Sanstha's Lotus Business School Pune - 411 033

atha's Lotus

WEMS

103



Date 25 March 2072

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Sandip Ballram Poul is a bonalide student of MBA 2<sup>rd</sup> year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

" Competitor analysis for calaris extra - Herbicide Product"

d'ars Swami

Prof. DF. Satish Warpade

Director

Prof Chandrakant Thorat Internal Guide



Pune

Lotus Business School

Observe the Experimental field all that a little of Paras I share and a little and the

Sentingung er ferret im gestigt aller in finde feit feit der ferter berechtigten

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033.



syngenta	Cate of internship present this certificate to	adip Baliram Poul Isiness School Pune, pursuing Agriculture Business Impleted his internship with Syngenta India Pvt. Ltd.	conducted between 01-Dec-2021 to 30-Mar-2022	Ede	Sanjay Pawar Divisional Managar ML	
Swami Si Lotus	Me bresent this Business School (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	<b>Sandip Baliram Powl</b> The student of Lotus Business School Pune, pursuing Agriculture Business Management & he has completed his internship with Syngenta India Pvt. Ltd.	The internship was conducted betw		Date: -05-Apr-2022	

115 + 100

# 271/2

#### **PROJECT REPORT**

#### ON

#### BRAND AWARENESS OF ADVANCE PESTICIDES IN MALSHIRAS TAHSIL OF SOLAPUR DISTRICT

#### AT

#### ADVANCE PESTICIDES AT MALSHIRAS, SOLAPUR

#### By

Mr. PRAVIN RAJENDRA DEOKAR (Reg. No. A044)

#### Submitted to

#### LOTUS BUSINESS SCHOOL, PUNE (MS)

#### In partial fulfilment of the requirements for the degree of

MASTER OF BUSINESS ADMINISTRATION (AGRIBUSINESS MANAGEMENT) LOTUS BUSINESS SCHOOL, PUNE- 411 005

Wami Sevabnavi Sanstha's Lotus Business School Pube - 412 023

(2022)





Date: 25 March 2022

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Pravin Rajendra Deokar is a bonafide student of MBA 2<sup>nd</sup> year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

Lotus

41103

· 411 033

He has completed his Project work on the following topic:

"Brand awareness of advance pesticides in malshiras tahsil of solapur district"

Swami Sevabhavi Sanstha's Protobne Satish Wafpadaol Director

l

Prof. Chandrakant Thorat Internal Guide

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

#### Lotus Business School

QNear Sai Expessivay Petrol Pump, Mumbai Pune Expressivay

©+91 20 6529 1082 
S info@lotuscentre.ac.in S www.iotuscentre.ac.in







An ISO 9001 2008 & ISO14001-2004 Certified Company

Gadoun : Defense Age Enterprises, Als. Und Devech, 5 im 112/24, Bimde Vesil, 5a Novel, Dev Ages at 2008 Nab 3166645172

Certificate of Internship

We present this certificate to

Pravin Rajendra Deokar

The student of Lotus Business School, Pune pursing MBA in Agri-Business Management Program and he has completed his intership with Advance Pesticides.

The internship was conducted between 1 Dec To 31 Jan

Date : 10 Feb 2022 Place : Akluj

Sanstha's Lotus

EMS

Pune

411033

nsiness

Signature Name - Dhanaji Uttam Kumbhar

Desi. - Sales Officer

Director

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

#### A

**PROJECT REPORT** 

ON

#### "ANALYSIS OF INVESTMENT PLANNING OF AN INDIVIDUAL ASSESSEE"

AT

#### DALAL AND BROACHA STOCK BROKING PVT. LTD.

SUBMITTED BY

**MR. CHANDRAKANT RAYBA SURVE** 

SUBMITTED TO



#### SAVITRIBAI PHULE PUNE UNIVERSITY

In Partial Fulfillment of the Requirement for the Award of Degree of

MASTER OF BUSINESS ADMINISTRATION (MBA)

UNDER THE GUIDANCE OF

Prof. Dr.Anil Poman

THROUGH



#### LOTUS BUSINESS SCHOOL

, PUNE

(2020-2022)

phan

411033

wami Sevabnavi Sanstha's Lotus Business School Pune - 411 033.



Date: 25 March 2022

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Chandrakant Rayba Surve is a bonafide student of MBA 2<sup>nd</sup> year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

"ANALYSIS OF INVESTMENT PLANNING OF AN INDIVIDUAL ASSESSEE"

AUS EAS

Pune

411033

Directo: Swami Shootha's 11 . 51

Prof. Dr. Satish Warpade

Director

Prof. Dr. Anil Poman Internal Guide

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

Ranked

2015

#### Lotus Business School

Vear Sai Expessway Petrol Pump, Mumba: Pune Expessival Putant

€+91 20 6529 1082 ● info@lotuscentre ac in ● www. Dhiscade

DALAL & BROACHA STOCK BROKING PVT. LTD. BSE SEBI REGN. NO. INB DIOBOG033 - NSE SEBI REGN. NO. INB 230980834 CIN NO. US7130MINIB07PTG111186 MEMDER : B.S.E. & N.S.E. & D.P. - COSL & LP.O. & FIXED INCOME & MUTIAL FUNDE SHOP NO 12. GR. FLOOR, BHARTI PLAZA DIREMEN SCUARE, AUNDH. PUNE 411 007. 761 : (020) 8560 1087 - 1088 - Email . pune aundh @ datal-bicacha com



#### CERTIFICATE

This is to certify that Mr. Chandrakant Rayba Surve, student of Lotus Business School Pune, has successfully completed his project titled "ANALYSIS OF INVESTMENT PLANNING OF AN INDIVIDUAL ASSESSEE" from Dalal and Broacha Stock Broking Pvt Ltd, Pune, for the period from 01/01/2022 to 28/02/2022 under the guidance of Manager and other Staff, in partial fulfilment of MBA course.

Ajay Oturkar

Branch Manager

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

Place: PUNE

Date: 2nd March 2622



Regd. & Admin. Office : 506, Maker Chambels V, 221, Nailman Folnt, Mumbal - 400 021, Tel. : 2282 2992 / 2287 8173 • Fax : 2287 0092 • E-Mail : 85 9 datal-broacha.com

Å

#### PROJECT REPORT

#### ΟN

#### "A Study on Perception of People towards Mutual Fund"

BY Mr. Gaurav Prembahadur Singh

SUBMITTED TO



#### UNIVERSITY OF PUNE

#### SAVITRIBAI PHULE PUNE UNIVERSITY

IN THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR

AWARED OF DEGREE OF

#### MASTER OF BUSINESS ADMINISTRATION

UNDER THE GUIDANCE OF PROF. Dr Anil Poman



LOTUS BUSINESS SCHOOL PUNAWALE, PUNE-411033



2020-2022

1

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



#### Set II Dates

ИC

Date: 26 May 2022

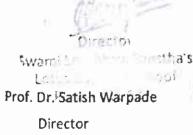
# WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Gaurav Singh is a bonafide student of MBA 2<sup>nd</sup> year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

" A Study on Perception of People towards Mutual Fund"





#### otus Business School

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

Lotus Business School Pupe - 431 023

9+91 20 6529 1082 ● info@lotuscentre.ac.in ● www.lotuscentre.ac.in



Prof. Dr. Anil Poman Internal Guide





Coral Bling Services Pvt. Ltd. Office No.27 & 28, C2 Building, 2<sup>re</sup> Floor, Bramha Estate Kondhwa, Purie-411048 Tel- 020-42046360 www.coralblingservices.com

To,

GAURAV.P.SINGH

Place: Kondhwa, Pune 411048

Subject: Summer Training

Dear Gaurav.P.Singh,

In reference to your application, we would like to congratulate you on being selected for HR Recruiter internship with **Coral Bling Services Pvt. Ltd.** based at **Pune for training.** Your training is scheduled to start effective **17/01/2022 TO 30/03/2022** for a period of 2 Months. All of us at **Coral Bling Services** are excited that you will be joining our team!

As such, your internship will include training/orientation and focus primarily on learning and developing new skills and gaining a deeper understanding of concepts through hands-on application of the knowledge you learned in class.

The project details and technical platform will be shared with you on or before commencement of training. Stipend of Rs. 13000 Per Month will be given during the tenure.

You should report for training at the following address:

Coral Bling Services Pvt. Ltd. Office No.27 & 28, C2 Building, 2<sup>nd</sup> Floor, Bramha Estate Kondhwa, Pune-411048

Contact Person : Sheetal Vishwakarma.

Again, congratulations and we look forward to working with you.

Yours sincerely, For Coral Bling Services Pvt. Ltd.

S. Atmand

Shabbir Ahmad Director



Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

#### A Project Report On

#### "DEMAND GENERATION FOR CALARIS XTRA HERBICIDE PRODUCT IN ISLAMPUR RIGION "

#### AT

#### SYNGENTA INDIA LTD.

#### MR. RAVIKIRAN LAXMAN PATIL

Submitted to



**UNIVERSITY OF PUNE** 

SAVITRIBAI PHULE PUNE UNIVERSITY

IN THE PARTIAL FULFILMENT OF THE REQUIREMENT

FOR AWARED OF DEGREE OF

MASTER OF BUSINESS ADMINISTRATION

UNDER THE GUIDANCE

OF

PROF.CHANDRAKANT THORAT SIR

LOTUS BUSINESS SCHOOL PUNAWALE, PUNE-411033

2020-2022

Diins

WEMS

411033

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033.



Date: 24 May 2022

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Ravikiran Laxman Patil is a bonafide student of MBA 2<sup>nd</sup> year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

"Demand for Calaris Xtra Herbicide Product in Syngenta India Ltd."

anstha's Swami Sev Prof. Dr. Satish Warpade Director Sanstha's Lorg is sevabliar, Pune 411033 Sanstha's Lotus Pune 411033 Lotus Business Scho QNear Sai Expessivaly Petrol Pump, Multibal Pune Expressivaly, Punawale, Pune 411 033

Prof. Chandrakant Thorat Internal Guide

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



ficate We present this certificate to 

# Raviliran Laxman Patil

Sonstha's Lotus pusiness Son Pune 411033

Management & he has completed his internship with Syngenta India Pvt. Ltd The student of Lotus Business School Pune, pursuing Agriculture Business

The internship was conducted between 06-Dec-2021 to 06-Mar-2022

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

Dvsola Malagor MH-1

Date: -05-Apr-2022 Place: -Pune

當該當該該該該該當該當該當該當當當當當當當當當當當當當當當當當當當當當這是這言

おおおおち

ų

ALC: N

which as allow allow

syngenta



Project Report On

"A STUDY ON FARMER SATISFACTION ON CALARIS XTRA HERBICIDE OF SUGERCANE CROP AT SHIRALA REGION"

#### $\mathbf{AT}$

#### "SYNGENTA INDIA LTD SANGLI"

BY

#### MR. SANGRAM SUNIL PATIL

Submitted to



#### **UNIVERSITY OF PUNE**

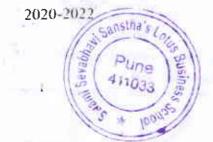
SAVITRIBAI PHULE PUNE UNIVERSITY IN THE PARTIAL FULFILMENT OF THE REQUIREMENTFOR AWARED OF DEGREE OF MASTER OF BUSINESS ADMINISTRATION UNDER THE GUIDANCE

OF

PROF.CHANDRAKANT THORAT SIR



#### LOTUS BUSINESS SCHOOL PUNAWALE, PUNE-411033



Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



Date: 25 March 2022

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Sangram Sunil Patil** is a bonafide student of **MBA 2<sup>nd</sup>** year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

"A Study on Farmers satisfaction on CALARIS XTRRA herbicides of sugarcane crop at Shirala region"

nstha's School Prof. Dr. Satish Warpade Director



Prof. Chandrakant Thorat Internal Guide

wami Sevabnavi Sanstha's Lotus Business School







syngenta

212 S

-

# Gino 4

We present this certificate to

# Sangram Sunil Patil

Management & he has completed his internship with Syngenta India Pvt. Ltd. The student of Lotus Business School Pune, pursuing Agriculture Business

The internship was conducted between 06-Dec-2021 to 06-Mar-2022

Sansiha's Lollus dusine Sansiha's Lollus dusine A 11033 CS Illiems \* 1000

Vami Sevabnavi Sanstha Lotus Business School Pune - 411 033

Date: -05-Apr-2022

ALC: -

Salay Pawal

#### Project report

A

on

# "A study on Analyzing and Determining Customer Buying Behavior

At

## M/s. Namdeo Umaji Agritech (India) Pvt. Ltd. Pune."

Submitted To

#### SAVITRIBAI PHULE PUNE UNIVERSITY



# IN PARTIAL FULLFILMENT OF THE REQUIREMENT FOR THE AWARD OF DEGREE OF

#### "MASTER OF BUSINESS ADMINISTRATION"

(Marketing and Agribusiness Management)

Submitted By:

Mr. Gaurav Sanjay Patil

(Batch: 2020-22)

Under Guidance of:

Dr. Manisha Purohit

(Project Guide)

Lotus Business School Punawale, Pune, Maharashtra 411033



Innovating Business Lesdership



Swami Sevabnavi Sanstha's Lotus Business Schoor Pune - 411 033



Date: 19 March 2022

# TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Gaurav Sanjay Patil** is a bonafide student of **MBA 2<sup>nd</sup>** year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

"A Study on analyzing and Determining customer buying Behavior of M/s.Namdeo Umaji Agritech (India) Pvt., Ltd. in Dist Pune."

Trector

Swam Sey, hhavi Sanstha's Lotus Business School Prof. Dr. Satish Warpade

Director

DEPT Swaml Sevabnavi Sanstha Lotus Business School Pune - 411 033

tus Business School

ear Sai Expessiway Petrol Pump, Mumbai Pune Expressiway, Punawale, Pune 411 033

Pr. Manisha Purohit Internal Guide









NU/XIPL/96R/2021-22

DATE: 04/03/2022

#### CERTIFICATE

This is to certify that Mr. Gaurav S. Patil student of Lotus Business School, Pune - 411033. He has completed his project on "A study on Analyzing and Determining Customer Buying Behavior" at M/s Namdeo Umaji Agritech (India) Pot. Ltd. Shivajinagar, Pune - 411004. From 19<sup>th</sup> January 2022 to 04<sup>th</sup> March 2022.

He has completed his Project with full dedication as per time schedule. We found him to be sincere L well motivated.

We wish him, all the very best for future endeavor.

For Namdeo Umaji Agritech (India) Pvt. Ltd.

tade

Mr. Ganesh Ladkat Director



What

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033.

Regel Office: 121114 Mankas 1912 Nathbay Park Shvanhagar Park 411444 1915 No. 1120 2012 Date Acceleration 25110824 Lanced subscriptions devices and Parad Office: 1011107 Dis Ambeddam Road Hycolita (F) Manifus 2012 1917 No. 1122 2018 Law (1221-2117900), Without which subscriptions PROJECT REPORT

Α

ON

#### "A Study Of satisfaction about Alligo Horizons organic Pesticides and Plant Growth Regulators, in between companies and Farmers in The Nashik District"

BY

MR. PRATIK RAJENDRA RAJPUT SUBMITTED TO



Onlyerally of Fund

#### SAVITRIBAI PHULE PUNE UNIVERSITY

IN THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR AWARED OF DEGREE OF MASTER OF BUSINESS ADMINISTRATION

> UNDER THE GUIDANCE OF PROF. CHANDRAKANT THORAT





LOTUS BUSINESS SCHOOL PUNAWALE, PUNE-411033 2020-2022 Directoi Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 034



Date: 25 May 2022

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Pratik Rajendra Patil is a bonafide student of MBA 2<sup>nd</sup> year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

"A Study of Satisfaction about Alligo Horizons Organic Pesticides and Plant Growth Regulators in Between Companies and farmers in The Nashik District Mentor"

Warth Smath mil Sanstha's

Prof. Dr. Satish Warpad

Director



Prof. Chandrakant Thorat Internal Guide

Sansth:



Swami Sevabravi Sansthan Lotus Business School Pune - 411 033



#### \_otus Business School

Near Sai Expessivaly Petrol Pump, Mumbai Pune Expressivaly, Punawale, Pune 411 033.
91 20 6529 1082 info@lotuscentre.ac.in
www.lotuscentre.ac.in



ze Herrice

27Hg0/00/244/61/cisHH

- art 163 1314 163 40 - 814 000 17 16557

Contraction and conti

13

AN ISO 9001 2015 CER 1116ED CIN: U24110 MH 2009 PTC 19510

(a) Molific Am Course Manta Manta Abrons, Jackson, Name Vol.20 Com Sellin Coursey Nameshi, 201–202 Mathematika, 2019.

Date 25.03.2022

#### LETTER OF RECOMMENDATION TO WHOM EVER IT MAY CONCERN

It is a great pleasure to write a letter of recommendation for Mr. Pratik Rajendra Rajput. He has continued his internship with Agro Marketing and Sales in Alligo Horizon Pvt. Ltd. And actively participated in distributing to the growth of the company.

As he is continuing from 20.1.2022, and he is directly reported to marketing head.

Should you have any questions concerning the above, please do not hesitate to contact me.

Sanstha's 110

Director Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

Alligo Howzon Pvt. Ltd Hr Inchanrge

#### **PROJECT REPORT**

Α

ON

#### "To Study Awareness and Customer Satisfaction survey of Organic Fertilizer of Godavari Company in Mohol Solapur

BY

#### **MR. SUMEET POPAT KADAM**

SUBMITTED TO



#### UNIVERSITY OF PUNE

#### SAVITRIBAI PHULE PUNE UNIVERSITY

IN THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR

AWARED OF DEGREE OF

#### MASTER OF BUSINESS ADMINISTRATION

UNDER THE GUIDANCE

#### **PROF. Dr DHANANJAY DESHPANDE**





#### LOTUS BUSINESS SCHOOL PUNAWALE, PUNE-411033

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411.033



Date: 25 March 2022

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Sumeet Popat Kadam is a bonafide student of MBA 2<sup>nd</sup> year of this Institute for the academic year 2021-2022.

He has undertaken the Summer Internship Project work as required by the rules of the Savitribai Phule Pune University.

He has completed his Project work on the following topic:

To Study Awareness and customer satisfaction survey of Organic Fertilizer of Godavari Company"

pri Dipector 411 032

Sanstha's

une 411033

100

Prof. Dr. Dhananjay Deshpande

Internal Guide

wami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



**\_otus Business School** 

Sevahis

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

9+91 20 6529 1082 @ info@lotuscentre.ac.in @ www.lotuscentre.ac.in

# G

## Godavari bio-fertilizer industries

1 2

Plat No. B-255, M.I.D.C., Malegaon, Tal. Sinnar, Dist. Nashik-422 103. (M.S) © 02551-230289 © godavarinsk@ymail.com © www.godavaribiofertilizers.com

Date: 19/02/2022

# TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Sumeet Popat Kadam**, completed his internship in Customer marketing IBSL Department from 10 December 2022 to 18 Feb.2022, and handled the "Evaluating Digital Arize Campaign including KOL referral program "Project under the guidance of Mr.L.S.Dole, Technical Director at Solapur District. During his tenure with us, we found Mr. Sumeet Popat Kadam to be sincere and hardworking.

We wish him all the best in his future endeavors.

For Godavari Biofertilizer Industries





Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

# CRITERIA 1.3.2: PERCENTAGE OF STUDENTS UNDERTAKING PROJECT WORK/ FIELD WORK/ INTERNSHIPS (ACADEMIC YEAR 2021-22)

# SAMPLE FIELD WORK PRESENTATION



Under Guidance of Prol. Projakta Gajare BY MED-PLUS HEALTH Pvt. Ltd.

MedPlus

## **\*INTRODUCTION**

1.Mcd-plus is one of India's leading healthcare company with an ever growing number of pharmacies. 2.In 2006 FEB first retail outlet open in

- Hyderabad.
- 3.2300+ pharmacy outlet across India in 150 cities.
- 4.1.00.000 stock keeping unit.
- 5.100% genuine& original med.
- 6.3.50,000 Customer's served daily.
- 7.12.000+ Customer focused employees

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



MedPlus

MedPlust

# **\* ABOUT SECTOR**

1.1t is an private sector.

2.1t is pharmacy retail stores company.

3. Medplus Headquarter located in Hyderabad.

4. Medplus sales prescription & OTC Medicine,

Cosmetic's products , Vitamins.& Other

Nutrition Suppliment's.

5.On 22th December 2021 listed On IPO. 6.Five Business Unit's

- Retail Pharmacies Hospital pharmacies
- · Lab's · Optical's · Med-Plus mart.com

# **ABOUT ORGANISATION**

# Founders

1.Dr.Madhukar Gangadi [CEO] 2.Dr.Bhaskar Reddy [COO & DIRECTOR] 3.Surendra Mantena [chief operating officer medplus mart global pvt Itd]

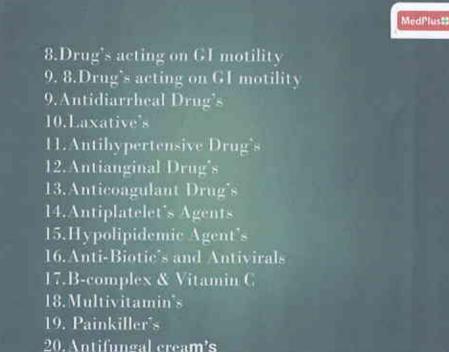


#### MedPlus

# **\* PRODUCT RANGE OFFER**

#### Med-plus offer's variety of product's:

- NSA1D'S (Non Steroidal Anti Inflammatory Drug's.)
- 2. Antidiabetic Drug's
- 3. Digestive Enzymes
- 4. Antacid's
- 5. H2 Blocker & Uleer Healing Drug's
- 6. Proton pump Inhibitor's
- 7. Antiemetic's





21.Bronchodilator's 22.Mucolytic's 23.Asthama Medication 24.Sedative's & Anxiolytic's 25.Oral contraceptive's & Hormones

#### MedPlus

MedPlus

# **\* PRICING STRATEGY**

- The company provides very competitive pricing & It is lower than any other offline or online pharmacy
- There strategy is to provide high discount to customer who purchase medicines for long duration of time
- They have developed a Hyper-local Delivery model wherein the product's ordered online will be delivered to the customer within 2 Hour's
- Med plus offer 20% discount on all medicines
- Med plus offer 5% discount on all cosmetic product's



MedPlust

Medilust

# **\* TARGETED CUSTOMER'S**

Diabetic patient's
Cardiovascular patient's
OTC Medicines
Cleaning kit's of Med-Plus
Optical
Saline Solution & Injection's
Ear Drop & Eye Drop's
Hygiene Product's
Senior Citizen

# **\* PROMOTIONAL STRATEGY**

- 1. Fulfilment of Commitment On next day
- 2. Web Order's
- 3. Home Delivery
- 4. Flexi Reward Offer
- 5. Value Plus Scheme
- 6. Free check up for Senior citizen
- 7. Three to Four Alternative's Available for one medicine
- 8. Public Relation
- 9. Digital Marketing
- 10. Door to Door Marketing









# Team E

- Sameer Mulla (Leader)
- Sagar Gore
- Shweta Sakhare
- Ganesh Khose
- Shubham Bachate
- Pratiksha Bhosale
- Madhuri Shinde

φ,

Harshal Khaimar

### THANKING YOU

