

## **CRITERIA 5-STUDENT SUPPORT AND PROGRESSION**

### **KEY INDICATOR-5.1 STUDENT SUPPORT**

5.1.3 - Percentage of students benefitted by guidance for competitive examinations and career counselling offered by the institution during the last five during the last five years.

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Swami Sevabhavi Sanstha's

## LOTUS BUSINESS SCHOOL

Innovating Business Leadership

**Book Review Activity in Library** 

Date: Friday, 07th January 2022

10.45 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	~
2	Invitation Letter	NA
3	Guest Profile	NA
4	Attendance Sheet	
5	Payment Invoice	NA
6	Thanks Letter	NA

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033









Swami Sevabhavi Sanstha's

## LOTUS BUSINESS SCHOOL

**Book Review Activity in Library** 

Date: Friday, 07th January 2022

10.45 AM Onwards

Swami Sevabnavi Sanstha's Lotus Business Schoo Pune - 411 032



### Activity Title: Book review activity in Library.

- To understand importance of books in our life.
- To understand what is book review.
- To increase vocabulary.

Session conducted By: Mr. Pravin Talekar

Designation: Assistant Librarian

Target Audience: Students

Summary of Session: Today we have conducted activity on book review. Writing a book review is a chance to examine literature and digest it in a more complex way than simply following the story and understanding its plot. Compile a list of questions to help children think critically about the book they're reading and draw conclusions based on both facts and feelings.

A book review is a guide for potential readers. In a concise manner, a review summarizes the author's qualifications and main points, often providing examples from the text. A review also provides an opinion on whether the author succeeds or not in convincing readers of his or her points.

The book review writing activity is an essential part of the curriculum and it has not been widely studied in the school libraries of India. The present study attempts to investigate the effect of writing a book review on the reading competency of our students with following objectives

- (i) To conduct library activity to improve reading competency of students
- (ii) To device action plan to increase writing activity of students
- (iii) To investigate the effect of 'Book Review' writing activity on the reading competency development of students



## Photographs:





" me : Trustale Greeking it's walnut t att syn - Zi nett 4 10114 In I have I hnavetens : story talling 7/01/2021 introduction of Book People Nam - Long walk to Freedom the Author - Nolson Mandela Publisher - Great Briton in 1994, By Littl Brown & company - 3048 ACC NO. 6 1 Edition published - Abacces 10 1995 man - 1089 UK OR & 1030 P price , he Book Review 7 Mandela wates with rare and moving candour - The Econome A Remarkable document - Cape Times long walk to Freedom 9s, conexpectedly, a socialogical freedom - a work of constant Revelations aj - wole sofinka, Times Higher education suppliment. ... An enthanking take told Simply, the Story of one mans Firmilable. 18 Pe and of a people which Finally become be ( mr mandela's narrative 90 perhaps most stocking for 91's self Revealing candon and sensitivity - Generaly Howe, Code by 1780 Page 17 - 21.

when the Author was 9 years old one Night He awase of commotions of his Father's Chughing to were Suffring from lung disease but that i not diagnosed yet. and Still they Continouel 8m that line they take their Lout breath. After A his father's mourned the author o his mother Shifted themselves From quine of for another place to start a prewlike join. the more of to magnekezweni. Where the meet ston theer like with New Hopes, No any ambitions and even without expertion. They tought the MURE might hold more for me than bleing a Chair

Mandela suits rule mure and morning Cardon - the 1 conomics

An enthalling date told simply, It story of one unants remarkable life and of a punchable findly became for - hudray likene

The authentic voice of Mardela shines through the book humane, dignified and magnificieny unempithed.

- Rw · Johnson, The Times

Summary who the author was nive yr old, he was aware of commotion, his father was suffering from lary diseases his fail shill he continued smoking with the pipe and after an hour he took a fisher and let and he died After his feether clied they shift to the another hours raile author mother shift to the other hours hours raile author mother shift to the other hours for the journy toward was found he got in shop and sarried him to sown for his family to feed After his warring Journ he got many difficulties.



Name & Neha Laxman Chandke Division: along . Pate: 09/01/2022 ROLL NO: GOIL Grecy Nome: Inouchors Activity: Story Telling Book Name: Long Walk to freedom Author Nome: Nesson Mandela . ACC NO: 3048 Publisher Name: Great britan in 1994 by little Brown and Company prodition publisher - By Abacus in 1995 Price: 1033 INR /2.99 Eddition - 6th BOOK Reviews. 1) Absorbing Reading ... the work of great politician who still retains the ability to reflect on himself as mere mortal Beverley Maidoo, The times educate (2) Mandela writes with rane and moving candor Sansina storm Economist 3) The remarkable documents 4) Long work to breedom is Story that is at once appalling and inspirational; appalling in its depiction of waste of human potential, inspirational in the

Canberra Times

triumph of the human spirit

## Book Review Activity in Library Date: Friday, 07th January 2022 10.45 AM Onwards

10.45 AM Onwards			
SR No	Students Name	Attendance	
1	BORADE SWATI RAJARAM	P	
2	BONDRE RAJ SUDHIR	P	
3	PATIL RUCHITA DILIP	D	
4	TEJASWINI KAMLESH HASTE	P	
5	SRUSHTI SATISH PATIL	P	
6	TANUSHRI VERMA	0	
7	PRACHI SUNIL GADE	P	
8	PARMAR VISHWARAJ YOGENDRASINGH	0	
9	SNEHAL ARVIND HINGE	0	
10	THAKARE SAURABH ASHOK	0	
11	YOGESH RAJENDRA AVHALE	0	
12	SAURABH DEVIDAS SANKPAL	P	
13	PRASANNA DATTAPRASAD CHILHAL	P	
14	KUMBHAR NIKHIL ANIL	P	
15	CHANDURKAR MEHER SHATRUGHAN	0	
16	KATHALE PRAJWAL MOHAN	0	
17	CHAITRALI BALKRUSHNA BHAVAR	0	
18	KAPADNIS GAURAV KHUSHAL*	P	
	ASHWINI BALASAHEB JADHAV	P	
19	KALE SAIPRASAD ANKUSH	P	
20	DHANASHREE SATISH PATIL	P	
21	NALAWADE YASH DILIP	9	
22	LANDAGE MAHESH DAGDU	P	
23	DESHMUKH SUDARSHAN CHANDRAKANT	P	
24	PRADIP UTTAM SAWANT	P	
25	PATIL RUSHIKESH RATNAKAR	P	
26	VISHAL DIWAKAR KHADE	A	
27	SHELKE SNEHA SUNIL	A	
28	GEETANJALI RAMHARI TANDALE	-	
29			



30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	P
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	Р
35	AKSHAY BALAJIRAO PAWAR	0
36	MANDLIK PRATHMESH DEVIDAS	9
37	PRAVIN BHAGAWAT BHAKADE	
38	DOKE ADITYA NAMDAEV	P
39	ANKUSH ROHIT RAJU	P
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	
	BAGUL VAIBHAV NANDKISHOR	A
42	GADKAR CHETAN MUKUND	A
43	BANGAR RUSHIKESH NAVNATH	P
44	PATIL KOMAL AVINASH	P
45	JADHAO PRANJALI VIJAY	P
46	KALE SHIVRAM VIJAY	A
47	SHINDE RUSHIKESH NANDKISHOR	7
48	CHOUDHARI SWAPNALI LAXMAN	P
49	MUNGDE SANDEEP BHIMRAO	P
50	KABADE SWARUP PRASHANT	P
51	SHINDE AKASH ANGADRAO	P
52	KHATRI SAURABH BHAGWANDAS	P
53 54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
	NIMBALKAR ADESH BRAHAMDEV	P
56 57	BHOSALE PRATIKSHA MADHUKAR	P
	BANDE DATTA BHIMRAO	P
58	DHAMANE ASHWINI VITTHAL	P
59	PATIL TUSHAR VASANTRAO	P
60	KANCHAN RAMESH WAGHMARE	P
61		P

12.



62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	P
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	?
79	SANAP AMOL VILAS .	P
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	P
87	DHAINJE SAHYADRI DATTATRAY	P
88	KSHIRSAGAR SHRADDHA SUNIL	P
89	TUPE ASHISH PRAKASH	D
90	YACHAWAD BALAJI PRALHADRAO	P
91	ADITYA PRAKASH SALAM	P
92	PAWAN VIKRAM GOGAWALE	A
93	RAUNDAL JAYESH BAPU	P



94	BURAN VAISHNAVI VIJAYRAO	A
95	PATIL SHIVANJALI SURESH	A
96	JAISWAL ADITYA KISHOR	A
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	P
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	P
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	P
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	P
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	P
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P
117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE PRACHI DEEPAK GAIKWAD	P
121	RAJPUT GANESH VIJAY	P
122	GAIKWAD PRADNYA LIMBAJI	P
123	MANDWADE VAIBHAV LAXMAN	P
124	KOKARE GANESHJI DATTU	P
125	KO, W. T. S. W. ZOTIOI DATTU	٩

11.



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UDEKAR JYOTI MAHADEV	9
BACHATE SHUBHAM EKANATH	P
LULLA PURU VIJAY	b
KHOSE GANESH BHAGAVANRAO	P
SHELKE GHANSHYAM GAJANAN	P
AHIRE PRASAD SANJAY	P
MANDE SANKET CHANDRABHAN	P
SHWETA VYANKATESH SAKHARE	P
MOON AKASH SANJAY	þ
DESHMUKH MAYUR VISHWANATH	P
MALI NILESH SANTOSH ,	P
RUSHIKESH VIJAY KALE	P
WAYKAR SHUBHAM VASANT	P
RETWADE PRADNYA BABAN	P
INGLE ANIKET GANGADHAR	P
TUSHAR KISAN POKHARKAR	A
MHASKE SACHIN ROHIDAS	P
KADAM AKSHAYKUMAR VAIJNATH	9
VISHAL BHAGWAN MAHAJAN,	P
SAYYAD AAREEB AHEMAD	A
PARWE NIKITA SAHEBRAO ,	P
KHENGARE PRASAD NAMDEY	P
KALGANE LAKHAN KAMLAKAR	A
MANTE SWAPNIL SHIVANAND	A
LANDAGE SAMADHAN ASHOK,	9
UPHADE AKSHAY SAHEBRAO	P
MATHEKAR MAHESH SURESH	A
GORE NILESH PRAKASH	0
KANETKAR SAMRUDDHI JAYANT	P
KUSHAL RAJARAM PATIL	0
BODKE VISHAL RAJESHWAR	0
	1
	BACHATE SHUBHAM EKANATH  LULLA PURU VIJAY  KHOSE GANESH BHAGAVANRAO  SHELKE GHANSHYAM GAJANAN  AHIRE PRASAD SANJAY  MANDE SANKET CHANDRABHAN  SHWETA VYANKATESH SAKHARE  MOON AKASH SANJAY  DESHMUKH MAYUR VISHWANATH  MALI NILESH SANTOSH  RUSHIKESH VIJAY KALE  WAYKAR SHUBHAM VASANT  RETWADE PRADNYA BABAN  INGLE ANIKET GANGADHAR  TUSHAR KISAN POKHARKAR  MHASKE SACHIN ROHIDAS  KADAM AKSHAYKUMAR VAIJNATH  VISHAL BHAGWAN MAHAJAN  SAYYAD AAREEB AHEMAD  PARWE NIKITA SAHEBRAO  KHENGARE PRASAD NAMDEY  KALGANE LAKHAN KAMLAKAR  MANTE SWAPNIL SHIVANAND  LANDAGE SAMADHAN ASHOK  UPHADE AKSHAY SAHEBRAO  MATHEKAR MAHESH SURESH  GORE NILESH PRAKASH  KANETKAR SAMRUDDHI JAYANT  KUSHAL RAJARAM PATIL



158 N	IULEY DIPAK RAJU	P
	VIRAT YUVRAJ SALUNKE	9
	HELAR UNNATI UTTAM	9
	ARIHAR AJAY AATMARAM	P
	HANTANU EKNATH RAHANE	P
	ILLEY VYANKTESH SUBHASH	9
164 W	AGH CHETAN SOPANRAO	P
165 M	AHESH GOPICHAND NIKAM,	P
166 S	HINGARE VAIBHAV GHANSHAM	P
167 S	HASHIKANT VASUDEO MAHURE	P
168 M	ORE SHUBHANGI BALASAHEB	P
169 S.	ACHIN SANJAY DESHMUKH	9
170 K	HADE ABHIJIT VASUDEO ,	P
171 K	HEDKAR KISHOR DATTU	P
172 R	AJGURU RUSHIKESH KAILAS	P
173	HANURE PRASHANT IRVANT	P
174 R	AJGURU ROHITASHAV KAILĄS	A
175	OKE DHIRAJ MANMATH	P
176	HAUGULE SIDHESHWAR GOYIND	P
177	HAIKH ABDUL KADAR ABDUL RUF	P
178	KHE MUKTA SANJAY	P
179	ORE PRASAD ARUNRAO	P
180	ALSE SHWETA RAM	P
181	AOOT RADHIKA SATISHKUMAR ZA ADITI NITIN	P
182	ANE RUSHIKESH DILIP	P
183	TIL RUSHIKESH HANUMANT	P
184	AROTI MADHAV DHALE	P
185	RMAL HRUSHIKESH DINKAR	7
186	TISH SANJAY TALOLE	0
187 SH	IINDE MADHURI BABASAHEB	Y
188 AK	SHAY KUMAR VASANTRAO TEKALE	1
189		1

160



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190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	1
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	1
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	9
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	A



## Book Review Activity in Library Date: Friday, 07th January 2022 10.45 AM Onwards

No	Student Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	A
2	AKASH DHANRAJ KHIRADKAR	A
3	PAWAR SEJAL SANDIP	P
	KHADE KALYANI SUNIL	P
4	MALI POOJA RAVINDRA	100
5		P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	0
9	SINGH GAURAV PREMBAHADUR	P
	SALKE ABHILASH YASHVANTRAO	P
10	APOORVA SANJAYKUMAR	P
11	WANKHADE GAVIT RAHUL BARINDRAKUMAR	p
12	DONGARE PRAVIN BALASAHEB	,
13		P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
	SHINDE MADHAVI	P
18	VINAY SURESH GADGE	P
19	GHODAKE SHARAYU PRADIP	0
20	SANCHITA SUNIL WAGH	P
21	Constitution of the Consti	- '
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
	SUKHADA SUNIL KULKARNI	P
25	CHOUNDKAR SURAJ VILAS	ρ
26	SHELKE SANKET RAMCHANDRA	P
27		



20	DATRE NIKITA NANAJI	P
28	BALGUDE AKASH BALAJI	r
30	SHINGADE RUSHIKESH VILAS	0
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	0
33	KUMBHAR VIKEE BAPU	7
34	DEOKAR PRAVIN RAJENDRA	þ
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P
38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	ſ
42	KRUSHNA SHESHERAO INGLE	ρ
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	A
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM TILEKAR MANISHA SHAILESH	A
55	DESHMUKH NIKITA ANIL	P
56	RAJPUT SHUBHAM PRAVINSING	A
57	DVIICVIIVO	f



58	PATIL VIJAY PRAKASH	P	
59	VIKAS ACHYUTRAO SONWANE	P	
60	KHAWATODE SIDDHARTH DHANAJI		
61	DINESH SHANKAR LOBHE	P	
62	PATIL PRATIK AJABSING	P	
63	SURVE CHANDRAKANT RAYBA	A	
64	SAKRE SATYAM JANAK	A	
65	UBHALE DATTA DHANRAJ	P	
66	VISHAL MOHAN MAGAR	P	
67	PRANJALI SANJAY SHINDE	P	
68	TAMBE PRANAV GANESH	A	
69	RANJIT GAJINATH ATOLE	P	
70	SURAJ TANAJI WAGHMARE	P	
71	GOPAL SITARAM PATIL	P	
72	ASKAR VISHAL RAJARAM	P	
73	PATIL GAURAV SANJAY		
	CHAVAN AKSHAY VITTHAL		
	GAHINE MAYUR DATTATRAY		
76	JYOTI SHRIPATI GHADGE	P	
77	VIRKAR SHANKAR VITTHAL	P	
78	DUKARE ANIKET MAHADEO	P	
79	BHOYE KETAN MANOHAR	P	
80	KHADEKAR HARSHAL RAJESH	P	
81	KADU AJAY MAROTRAO	<u> </u>	
82	ZAGADE PRASHANT SATISH	P	
83	ASHUTOSH SANTOSH GHANMODE	9	
84	BHOITE ABHISHER NANDRUMAR	P	
85	SANKET DILIPRAO NIKAM	P	
86	PRANAVRAJ DILIP PARLEKAR	P	
87	SEJAL NEMICHAND SETHIYA	A	



88	CHAVHAN GAJANAN	A
88	BHAGWANRAO	I I
89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
	KADANKAD DAVANKUMA	1
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	0
95	RAM BABURAO SOLANKE	0
96	UDAY ARUN RAUT	r
59.7%	CATTALWAR	P
97	GAJJALWAR DURGATAI GANGADHAR	0
102000	SACHIN NITIN RAJBHOJ	Y
98	VAIBHAV LAXMAN PARIHAR	P
99	- L. COS-see a liberal not conswer and whomes	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	0
109	GOSAVI PRATIKSHA HARI	0
110	RAVIKIRAN LAXMAN PATIL	<u> </u>
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	12
113	RASIKA RAMESH MANDLIK	
114	SHINDE DHANANJAY VASANT	<u> </u>
115	POUL SANDIP BALIRAM	
	SUMIT RAJESH TOTALE	P
116	1	P



118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
KOLEKAR GOVIND BALIRAM		P
121	BALDAWA PRAPTI BALKISHAN	Δ
122	MARALGAURI PRAKASH	A
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	A
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE  MAYURI VAIJANATH YADDE	P
135	SOLUNKE SAURABH ANKUSH	A
136	PISOLKAR RUCHA RAVINDRA	A
137	NAVALE MAYUR RAJENDRA	9
138	GAURAV SARODE	A
139	5,1513,1	









Swami Sevabhavi Sanstha's

## LOTUS BUSINESS SCHOOL

Innovating Business Leadership

## ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Kiran Tupshendre

Date: 12<sup>th</sup> January 2022, Saturday

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	



Jones

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Latus Business School, Pune Invites You To Join

# ALMA CONNECT INTERACTION WITH LBS ALUMNI

Mr. Kiran Tupshendre Sales Executive Oppo Mobile MU Pvt. Ltd.





12



11:30









Alumini session: Mr. Kiran Tupshendre

Organization : Oppo Mobile MU Pvt.Ltd.

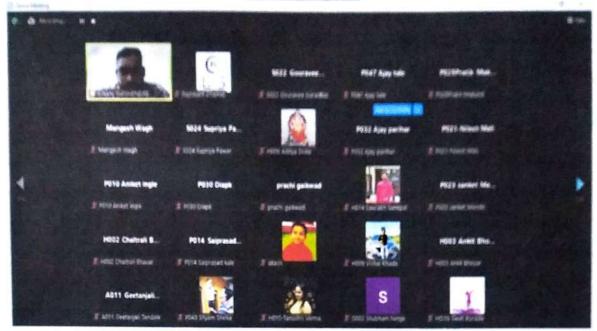
**Designation**: Sales Executive



Director
Swami Sevabnavi Sanstha's
Lotus Business Schoor
Pune - 411 032

## 25

## Photographs:







Date of Session: 12/01/2022

Day: Wednesday

Time: 11:30AM

Subject: Alumini experience at LBS and After LBS.

### Main Topic covered:

He guided the students with experience in Industry. He told students to go through recent trends and to be aware of trends in corporate. He advised to take initiate in different activities and take efforts to fulfill their dreams. He focused those sales skills are important and need to develop by students if they want to be in Marketing. He advised students not take language as the barrier to progress. He guided students to improve communication skills. He discussed on Interviews preparation and students attitude change for corporate life. He advised students to take part in different activities in college to learn leadership skills through these activities. He also stressed that HARD WORK is key to success. Self grooming is also necessary for corporate life and it would help students build confidence.





Dear Alumni,

Greetings!!!

Subject- Invitation for Webinar schedule on Saturday 12<sup>th</sup> January 2022 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 12th January 2022. We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 12<sup>th</sup> January 2022 (11.00 AM onwards )

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat **Assistant Professor Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033. 



### KIRAN. A. TUPSHENDRE

Mobile: +917040107460, E-mail: ka

E-mail: karantupshendre@gmail.com.

#### Personal Profile

Date of birth

: 06th November 1995.

Gender

: Male

Height

: 5.7" Inch

Languages known

: Marathi, Hindi & English.

Current Address

: Fl No. 6, Burud Galli Shivdarshan Apartment, Maliwada, Ahmadnagar.

Permanent Address

: House No.5-10-19, Near M.P. School, Indiranagar, Mukundwadi,

Aurangabad 431001.

Native place

: Tadpimpalgao, Tal. Kannad, Dis.Auranagabad.

Region

: Chambhar (Maratha)

Income

: Basic Salary: 23000/- Incentive: 32000/- To 40000/-

LinkedIn Profile

: Https://www.linkedin.com/in/kiran-tupshendre-00a71197

#### **Family Details**

Father Name

: Ankush Digambar Tupshendre.

Mother Name

: Hirabai Ankush Tupshendre

Grandfather Name

: Digamabar laxman Tupshendre

Uncle Name

: Prakash Digambar Tupshendre (Arya fast Food, Near Prozon)

Siblings Name

: Aarti Santosh Lokhande (Baliram Patil High school, Auranagabad)

Komal Ganesh Ghodke (Ozar Ganpati Mandir, Pune)

Shital Sagar kadve ( Kadve Cusion Works, Gangapur, Aurangabad)

Mama's Name

: Baban Panduranag Satpute (Kurla Mumbai)

Sachin Panduarang Satpute (Kurla Mumbai)

Other Relatives

: Kadve, Ghodke, Satpute, Lokhande, Raybhane, Ille, Sonawane, Gore,

Surashe, Waghmare, Maismale, Barse.

#### **Educational Qualifications**

- Master of Business Administrator from SAVITRIBAI PHULE PUNE UNIVERSITY with B
  Grade.
- Diploma in computer Hardware & Networking from Technical World institutes Aurangabad.
- B.B.A form Dr. BAMU UNIVERSITY with 72.00%



#### **Work Experience**

#### Professional Experience in (Telecom Industry)

 Oppo mobile MU Pvt Ltd Role- Working as Sales Officer from 06<sup>th</sup> June 2018 to till date.

Location - GOA ( From 1st Sept 2018 to 6th November 2019)

Ahamdnagar City (7th November 2019 to till date)

- Direct the activity of the vertical sale for the achievements of short or long-term business objectives.
- Prepare regular report and analysis of achievement and performance against plan KPIs.
- · Identify and evaluate new business opportunities.
- Maintains existing retailers relationship
- Manage and resolve retailer's issues with the help of seniors.

#### **Summer Internship Project**

"A Study of Effectiveness of Distribution Channel for Carlsberg in Pune City."

Carlsberg India Pvt Ltd.
 Role- worked as Jr. Sales Executive from 17th May 2017 to 15th July 2017.

#### **Activities & Events:**

- Generating orders from retailers.
- · Did Branding & Display of shops & Bars.
- Sampling & Promotions of Carlsberg Brand.
- How to plan for achieving targets with giving different kinds of schemes.

#### **Industry Experience**

Worked with GREAVES COTTON LTD. (Telnet Service Ltd.)
 Role-As Support Engineer from 10<sup>th</sup> Jun 2014 to 12<sup>th</sup> June 2015.

#### Responsibilities:

- Installing, configuring and troubleshooting operating systems, Hardware and software.
- · Repair and Troubleshooting Laser, DeskJet, DMP, Barcode Printers.
- Configuration of Internet Connection Implementing Network, Accessing File & Folder on Network, IP Addressing, Sharing Network Printer & Scanner.
- Outlooks configure, Microsoft standard Outlook, Exchange & POP3 outlook.
- Taking Backup of Data, Maintaining of MIS inventory, Maintenance of Laptop, All in on Printer, Scanner and Web Camera.



KIRAN TUPSHENDRE.

Alumini session by : Kiran Tupshendre Date of Session : 12/01/2022

Day : Saturday

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
	PRACHI SUNIL GADE	P
7	PARMAR VISHWARAJ YOGENDRASINGH	A
8	SNEHAL ARVIND HINGE	A
9	THAKARE SAURABH ASHOK	A
10	YOGESH RAJENDRA AVHALE	P
11	SAURABH DEVIDAS SANKPAL	P
12	PRASANNA DATTAPRASAD CHILHAL	P
13	KUMBHAR NIKHIL ANIL	P
14	CHANDURKAR MEHER SHATRUGHAN	P
15	KATHALE PRAJWAL MOHAN	þ
16	CHAITRALI BALKRUSHNA BHAVAR	P
17	KAPADNIS GAURAV KHUSHAL	P
18	ASHWINI BALASAHEB JADHAV	P
19	KALE SAIPRASAD ANKUSH	1
20	DHANASHREE SATISH PATIL	P
21	NALAWADE YASH DILIP	P
22	LANDAGE MAHESH DAGDU	P
23	DESHMUKH SUDARSHAN CHANDRAKANT	P
24		Р
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	P
27	VISHAL DIWAKAR KHADE	P
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	p
·		



.30	JADHAV RAJESH GAJANAN	
24	SARDAR SWETAMBARI ASHUTOSH	P
31		P
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	D
35	AKSHAY BALAJIRAO PAWAR	Р
36	MANDLIK PRATHMESH DEVIDAS	P
37	PRAVIN BHAGAWAT BHAKADE	AP
38	DOKE ADITYA NAMDAEV	A
39	ANKUSH ROHIT RAJU	A
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	P
45	PATIL KOMAL AVINASH	0
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	D
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
770000	KHATRI SAURABH BHAGWANDAS	p
53	KANADE GAURI SANJAY	A
54	AGA SALONI AYUB	A
55	NIMBALKAR ADESH BRAHAMDEV	A
56	BHOSALE PRATIKSHA MADHUKAR	P
57	BANDE DATTA BHIMRAO	1
58	DHAMANE ASHWINI VITTHAL	, n
59	PATIL TUSHAR VASANTRAO	P
60	KANCHAN RAMESH WAGHMARE	P
61	TO THE TANKE OF TWACHWAILE	P



62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	0
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
	SHEWALE PRATHAMESH RAJENDRA	P
69	RUPANWAR KETAN SUBHASH	P
70	ANKIT PURUSHOTTAM BHOYAR	P
71	GAIKWAD KISHOR RAMDAS	P
72	LOKESH SURENDRA DHAGRATWAR	P
73	SHINDE TUSHAR ASHOK	P
74	MARKAD SHUBHAM RATNADIP	P
75	KANCHAN RAMESH GAVIT	A
76	CHAVAN PRAJWAL BHARAT	A
77	DHAWADE SACHIN RAJU	A
78	SANAP AMOL VILAS	
79	DIVATE DNYANADA DADA	P
80	PARSUWALE TOUFIK MAHAMAD RAFIK	P
81	PAWAR MADHUKAR SHESHERAO	· ·
82	LOKHANDE GAURAV KAMALAKAR	P
83	REVANSIDHA SHIVANAND MALI	P
84	TAKATE RUSHIKESH ARJUN	P
85	CHAVAN AKSHAY RAMDAS	
86	DHAINJE SAHYADRI DATTATRAY	P
87	KSHIRSAGAR SHRADDHA SUNIL	P
88	SARCH	P
89	TUPE ASHISH PRAKASH	P
90	YACHAWAD BALAJI PRALHADRAO	P
91	ADITYA PRAKASH SALAM	P
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P



94	BURAN VAISHNAVI VIJAYRAO	P
	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	12
101	MANDLIK AJIT PANDURANG	Р
102	ABHIJIT ZANAKRAO INGALE	2
103	BHIRUD HEMANT MEGHASHYAM	P
104	BADAL MARKAND THAVARE	P
104	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
2000 A 40	ARBAT MAYURI VINOD	P
107	PATKI ABHISHEK MANOJ	P
108	DESHMUKH RAMKUMAR SANJAY	P
109	KAKADE YASHPAL BANDU	P
110	VISHNU SAJJAN PARATWAGH	12
111	HRUSHIKESH MILIND MORE	P
112	JAGTAP AMEYA AVINASH	P
113	LOKESH ARJUN WAGH	P
114	PATIL VAIBHAV SURESH	
115	PULATE ASHISH DINKAR	P
116	ULHAS SANJAY PATIL	P
117	KANGLE RAMESHWAR SURESH	P
118		P
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	P
122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	P
125	KOKARE GANESHJI DATTU	P



126	UDEKAR JYOTI MAHADEV	7
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
epietore e	MALI NILESH SANTOSH	P
136	RUSHIKESH VIJAY KALE	P
137	WAYKAR SHUBHAM VASANT	P
138	RETWADE PRADNYA BABAN	12
139	INGLE ANIKET GANGADHAR	P
140	TUSHAR KISAN POKHARKAR	P
141	MHASKE SACHIN ROHIDAS	P
142	KADAM AKSHAYKUMAR VAIJNATH	P
143	VISHAL BHAGWAN MAHAJAN	
144	SAYYAD AAREEB AHEMAD	- F
145	PARWE NIKITA SAHEBRAO	P
146	KHENGARE PRASAD NAMDEV	P
147	KALGANE LAKHAN KAMLAKAR	P
148	MANTE SWAPNIL SHIVANAND	P
149		P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	Р
152		A
153		P
154	KANETKAR SAMRUDDHI JAYANT	P
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	P
157	SAGAR BAPURAO GORE	Р



158	MULEY DIPAK RAJU	P
- 159	AVIRAT YUVRAJ SALUNKE	р
160	SHELAR UNNATI UTTAM	Р
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	P
168	MORE SHUBHANGI BALASAHEB	Р
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	Р
172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	p
174	RAJGURU ROHITASHAV KAILAS	D
	DOKE DHIRAJ MANMATH	D
175	CHAUGULE SIDHESHWAR GOVIND	P
176	SHAIKH ABDUL KADAR ABDUL RUF	0
177	VIKHE MUKTA SANJAY	P
178	MORE PRASAD ARUNRAO	P
179	VALSE SHWETA RAM	P
180	DHOOT RADHIKA SATISHKUMAR	P
181	OZA ADITI NITIN	P
182	MANE RUSHIKESH DILIP	
183	PATIL RUSHIKESH HANUMANT	P
184	MAROTI MADHAV DHALE	P
185	NIRMAL HRUSHIKESH DINKAR	1
186	SATISH SANJAY TALOLE	P
187		
188		P
189	THE TOWNS WORTH THE	P



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190	KARACKAR GOURANCE DIPAK	P
191	MANAL VILLY SAMESH	P
192	DAI/E YDGESH JETHAW	P
193	PAWAR SURPIYA BALASO	P
134	AHER SUYDG SITARAM	P
195	SHIVAM UTTAM SALUNKE	D
195	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAMJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	D



Alumini session by : Kiran Tupshendre

Date of Session : 12/01/2022

Day : Saturday Time : 11 am

r No	Student Name	Attendance
	MACHADE TEJASWINA	P
1	NANDKISHOR	
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
1	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
	JADHAV BHAGYASHREE	0
6	HARISHCHANDRA	r
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	A
10	APOORVA SANJAYKUMAR	0
11	WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	A
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
	DANDILE NIKITA PRALHAD	P
17	SHINDE MADHAVI	
18	DNYANESHWAR	A
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	1
21	SANCHITA SUNIL WAGH	0
22	MALI SAYALI KANTALING	0
	NAGARE GANESH SOPAN	^
23	DANE MANCE VITAV	A
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P



28	DATRE NIKITA NANAJI	Λ
29	BALGUDE AKASH BALAJI	A
30	SHINGADE RUSHIKESH VILAS	A
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	0
37	BHAGYASHREE MANOHAR	P
38	SALUNKE GANESH NANASAHEB	0
39	BHADANGE AISHWARYA SAYAJI	0
40	UDHANE SANCHITA RAJESH	- 0
41	SAHIL DEVRAJ WAGH	0
42	KRUSHNA SHESHERAO INGLE	0
43	AVIRAJ JOTIRAM BHANGE	P
0.000	SAPRE NINAD ATUL	0
44	SHELAR PRANJAL JAGANNATH	0
45	TANMAY MEENBAHADUR RANA	A P
46	SHINDE SHWETA SAMPAT	<u> </u>
47	GANESH BALASAHEB DEOKAR	P
48	AKSHAY PRAFULLA PATEL	P
49	KAMBLE MAYUR MURLIDHAR	P
50	SHITAL ANIL KACHARE	P
51	CONTRACTOR PROPERTY AND ADMINISTRATION OF A SECTION OF A	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P



58	PATIL VIJAY PRAKASH	A
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	A
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	A
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	A
74	CHAVAN AKSHAY VITTHAL	P
	GAHINE MAYUR DATTATRAY	P
75	JYOTI SHRIPATI GHADGE	P
76	VIRKAR SHANKAR VITTHAL	0
77	DUKARE ANIKET MAHADEO	0
78	BHOYE KETAN MANOHAR	A
79	KHADEKAR HARSHAL RAJESH	P
80	KADU AJAY MAROTRAO	P
81	ZAGADE PRASHANT SATISH	P
82	ASHUTOSH SANTOSH	P
83	GHANMODE BHOITE ABHISHEK NANDKUMAR	P
84	SANKET DILIPRAO NIKAM	P
85	PRANAVRAJ DILIP PARLEKAR	
86		P
87	SEJAL NEMICHAND SETHIYA	P



	CHAVHAN GAJANAN	. ^
88	BHAGWANRAO	· •
89	SAURABH DILIP DEOKAR	ſ
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	e
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	A
96	UDAY ARUN RAUT	C
97	GAJJALWAR DURGATAI	P
	GANGADHAR SACHIN NITIN RAJBHOJ	A
98	VAIBHAV LAXMAN PARIHAR	P
99	TUSHAR KISAN TIKANDE	
100	PRIYA SHIVAJI WAGHMODE	0
101	CHATE MAYUR ASHOK	ρ
102	Separate solution in the control of	٩
103	YASH VINOD DESHMUKH	A
104	PHADTARE NIKHIL NANDKUMAR	A
105	PAVAN MAROTI MUNGADE	A
106	PRAFUL SUDHAKAR GADGE	A
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
	RAVIKIRAN LAXMAN PATIL	P
110	MUNGDE RAHUL SHANKARRAO	P
111	GAWANDE RUSHIKESH VIJAY	0
112	RASIKA RAMESH MANDLIK	9
113	SHINDE DHANANJAY VASANT	
114		<u>v</u>
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	A



118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	A
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	A
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	ń
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	A
139	GAURAV SARODE	P



Réceiver's Signature



Swami Sevabhavi Sanstha's

# Lotus Business School

Principal / Di





12th January 2022

To.

Mr.Kiran Tupshendre

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session.

Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33











Swami Sevabravi Sanstha's

# LOTUS BUSINESS SCHOOL

nnovating Business Leadership

Career counselling session on

"Trends in packaging"

Saturday, 15th January 2022

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	~
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	~
6	Thanks Letter	~

Pune 411033 ch

CHECKED AND SUBMITTED

**Exclusively Arranged For Enrolled Students** 

Lotus Business School, Pune Invites You To Join A Session On



# TRENDS IN PACKAGING

Mr. Madhav Kawathekar General Manager Manufacturing Nichrome India Ltd.





15 JANUARY



Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mum Expressway, Punawale, Pune. For More Info : 74981 21610 | 74981 03036 | 88307 16419

Date: Saturday, 15th January 2022

11.00 AM Onwards



Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033.

#### Objectives:

- To understand major opportunities in packaging.
- To understand various packaging solutions.
- To know players in packaging world.

Session conducted By: Mr. Madhav Kawathekar

Designation: General Manager Operations.

Organization: Nichrome India Ltd.

Guest Profile: Mr. Madhav Kawathekar

General Manager Manufacturing at NICHROME INDIA LTD.

Pune

Experience

NICHROME INDIA LTD.

15 years

General Manager

Manufacturing March 2011 - Present (11 years 5 months)

Pune Area, India

Target Audience: Students

#### Topic Covered:

#### **Packaging Industry Trends**

- 1. Digital Printing Revolution.
- 2. Personalized Packaging.
- 3. Transparency and Clean Labels.
- 4. Private Labels and Store Brands Dominating.
- 5. Playful Colours, Designs and Gradients.
- 6. Growth in Flexible Packaging.
- 7. Recycled Packaging Products in Use.
- 8. Vintage Packaging.



#### Following are the functions of packaging

- a Centainment
- b Protection
- dentification
- d Convenience
- e Attractiveness
- f Promotional Appeal
- g Re-Use
- h Economy

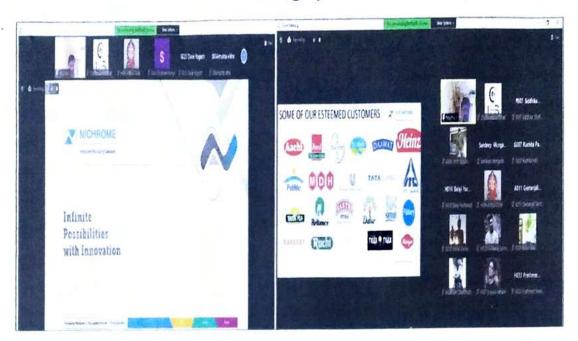
#### Opportunities in packaging industry

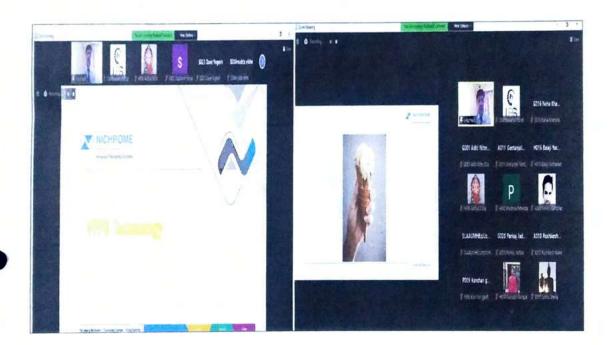
A career in Packaging Science and Technology Offers a Global Platform Global packaging market is expected to expand up to US\$975 billion by 2018 and grow at an annual rate of 4%. Asia alone has the potential to represent over 40% of the global demand. There has been an increase in demand for the flexible packaging

Summary of Session: Today we have arranged career counselling session on Trends in packaging I for that We have invited. Mr.Madhav Kawathekar, to conduct the session. Through this session Madhav sir has guide the students about how packaging industry constantly comes up with new ideas for packaging. The sector certainly offers plentiful opportunities to those seeking rewarding and growing job opportunities. In this industry, there is a constant need for fresh and exciting ideas relating to product packaging, advertising, marketing, and communications.



#### **Photographs**







#### Career counselling session on ""Trends in packaging" Saturday, 15th January 2022 11.00 AM Onwards

SR No	Students Wante	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL.	P
1360	TANUSHRI VERMA	P
6	PRACHI SUNIL GADE	P
7	PARMAR VISHWARAJ YOGENDRASINGH	P
8	SNEHAL ARVIND HINGE	0
9	THAKARE SAURABH ASHOK	
10		P
11	YOGESH RAJENDRA AVHALE	T
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	P
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
	KAPADNIS GAURAV KHUSHAL	P
18	ASHWINI BALASAHEB JADHAV	P
19	KALE SAIPRASAD ANKUSH	P
20	DHANASHREE SATISH PATIL	P
21	NALAWADE YASH DILIP	1
22	LANDAGE MAHESH DAGDU	P
23	DESHMUKH SUDARSHAN CHANDRAKANT	0
24		T
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	P
27	VISHAL DIWAKAR KHADE	P
	SHELKE SNEHA SUNIL	P



29	GEETANJALI RAMHARI TANDALE	P	
30	JADHAV RAJESH GAJANAN	P	
31	SARDAR SWETAMBARI ASHUTOSH	P	
32	WAGH MANGESH SHEKHAR	P	
33	SUYOG BHEDLAL LILHARE	P	
34	BOBADE PRIYANKA VITTHAL	P	
35	AKSHAY BALAJIRAO PAWAR	P	
36	MANDLIK PRATHMESH DEVIDAS	P	
37	PRAVIN BHAGAWAT BHAKADE	A	
38	DOKE ADITYA NAMDAEV	P	
39	ANKUSH ROHIT RAJU	P	
40	BHANDARE INDRAJEET RAJENDRA	P	
41	JAGDALE PANKAJ SANJAY	P	
42	BAGUL VAIBHAV NANDKISHOR	P	
43	GADKAR CHETAN MUKUND	P	
44	BANGAR RUSHIKESH NAVNATH	P	
45	PATIL KOMAL AVINASH	P	
46	JADHAO PRANJALI VIJAY	A	
47	KALE SHIVRAM VIJAY	P	
48	SHINDE RUSHIKESH NANDKISHOR	P	
49	CHOUDHARI SWAPNALI LAXMAN	A	
50	MUNGDE SANDEEP BHIMRAO	P	
51	KABADE SWARUP PRASHANT	P	
52	SHINDE AKASH ANGADRAO	P	
53	KHATRI SAURABH BHAGWANDAS	P	
54	KANADE GAURI SANJAY	P	
55	AGA SALONI AYUB	P	
56	NIMBALKAR ADESH BRAHAMDEV	P	
57	BHOSALE PRATIKSHA MADHUKAR	D	
58	BANDE DATTA BHIMRAO	P	
59	DHAMANE ASHWINI VITTHAL	P	
60	PATIL TUSHAR VASANTRAO	P	



·61	KANCHAN RAMESH WAGHMARE	P
.52	MEHA LAXMAN KHANDKE	P
53	DINESHKUMAR BABURAO RATHOD	P
54	KHAIRNAR HARSHAL SUNIL	P
	PADOL MAYUR RAJENDRA	D
55	THORVE SHUBHAM BHARAT	P
55	PALGHADWAL HAPSHADA BABASAHEB	P
€7	SURNA WANSHI RUTUJA RAMDAS	
58	SHEWALE PRATHAMESH RAJENDRA	P
59	RUPANWAR KETAN SUBHASH	P
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71	ANKT PUPUSHOTTAM BHOYAR	P
72	34 KWAD KISHOR RAMDAS	P
73	LOYESH SUPENDRA DHAGRATWAR	P
7.4	SHINDE TUSHAR ASHOK	A
75	MARKAD SHUBHAW RATNADIP	P
75	KANCHAN RAMESH GAVIT	P
7.5	CHAVAN PRAJWAL BHARAT	P
6.0	DHA NADE SACHIN RAJU	P
78	SANAP AMOUNTAS	
79	DIVATE DNYANADA DADA	P
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82	PAWAP MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
	CHAVAN AKSHAY RAMDAS	D
86	DHAMUE SAHYADRI DATTATRAY	
87	KSHIRSAGAR SHRADDHA SUNIL	P
88	TUPE ASHISH PRAKASH	A
89	A CONTRACTOR	P
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91	ADITYA PRAKASH SALAM	ρ
92	PAWAN VIKRAM GOGAWALE	P
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10	RAUNDAL JAYESH BAPU	d.
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9	PAUL SHIVANJALI SURI STI	P
90	JAISWAL ADITYA KISHOR	P
9	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
90	NIKALAJE ANCHAL SUNIL	P
10	SHINDE BHUMIKA RAVINDRA	Þ
10	MANDEIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	A
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	A
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	A
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	P
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	P
	PATIL VAIBHAV SURESH	b
115	PULATE ASHISH DINKAR	P
116	ULHAS SANJAY PATIL	1
117	KANGLE RAMESHWAR SURESH	P
118	KALE SHRIKANT KESHAO	P
119	SHUBHAM SHANKAR NIMJE	P
120	PRACHI DEEPAK GAIKWAD	P
121	RAJPUT GANESH VIJAY	P
122	GAIKWAD PRADNYA LIMBAJI	P
123		P
124	MANDWADE VAIBHAV LAXMAN	P



125	KOKARE GANESHJI DATTU	P
.126	UDEKAR JYOTI MAHADEV	P
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
	MANDE SANKET CHANDRABHAN	P
132	SHWETA VYANKATESH SAKHARE	
133	MOON AKASH SANJAY	P
134	DESHMUKH MAYUR VISHWANATH	P
135	MALI NILESH SANTOSH	P
136	RUSHIKESH VIJAY KALE	P
137	WAYKAR SHUBHAM VASANT	P
138		P
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	P
143	KADAM AKSHAYKUMAR VAIJNATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHEMAD	P
146	PARWE NIKITA SAHEBRAO	P
147	KHENGARE PRASAD NAMDEV	P
	KALGANE LAKHAN KAMLAKAR	7
148	MANTE SWAPNIL SHIVANAND	
149	LANDAGE SAMADHAN ASHOK	P
150	UPHADE AKSHAY SAHEBRAO	P
151	MATHEKAR MAHESH SURESH	P
152	GORE NILESH PRAKASH	1
153	KANETKAR SAMRUDDHI JAYANT	P
154	KUSHAL RAJARAM PATIL	P
155	BODKE VISHAL RAJESHWAR	P P
156	DODRE VISHAL RAJESHWAR	P



157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	Þ
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	P
21021994100	MORE SHUBHANGI BALASAHEB	B
168	SACHIN SANJAY DESHMUKH	P
169	KHADE ABHIJIT VASUDEO	P
170	KHEDKAR KISHOR DATTU	6
171	RAJGURU RUSHIKESH KAILAS	
172	DHANURE PRASHANT IRVANT	<u> </u>
173	RAJGURU ROHITASHAV KAILAS	<u> </u>
174	DOKE DHIRAJ MANMATH	P
175	CHAUGULE SIDHESHWAR GOVIND	P
176	SHAIKH ABDUL KADAR ABDUL RUF	P
177	VIKHE MUKTA SANJAY	P
178	MORE PRASAD ARUNRAO	P
179	VALSE SHWETA RAM	P
180	DHOOT RADHIKA SATISHKUMAR	P
181	OZA ADITI NITIN	P
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183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	P
187	SATISH SANJAY TALOLE	P
188	SHINDE MADHURI BABASAHEB	P



189	AKSHAY KUMAR VASANTRAO TEKALE	P
190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	B
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





Dear Madhav sir,

Greetings!!!

Subject- Invitation for Career counseling session schedule on Saturday 15th January 2022 (11.00 AM to 12.00 PM)

This is in reference with the above mentioned subject out college is planning a program under the title of Career counseling program on "Trends in packaging". that is scheduled on 15th January 2022. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time: 15<sup>th</sup> January 2022 (11.00 AM to 12.00 PM)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: "Trends in packaging".

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat Assistant Professor Lotus Business School Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





15<sup>th</sup> January 2022

To.

Mr. Madhav Kawathekar

General Manager Operations.

Nichrome India Ltd.

Subject: - Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on ""Trends in packaging". The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



#### Lotus Business School

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

www.lotuscentre.ac.in





## Madhav Kawathekar

General Manager Manufacturing at NICHROME INDIA LTD.

#### Experience

NICHROME INDIA LTD. 15 years

General Manager Manufacturing March 2011 - Present (11 years 5 months) Pune Area, India

Deputy General Manager August 2007 - March 2011 (3 years 8 months)

Nichrome India Ltd, Pune Divisional Manager June 2008 - March 2009 (10 months)

Responsible for New projects and implementation.

Deeply involved with R and D and execution team for projects in Liquid Division. Support to production for Non-standard Orders. Performance boosting Modifications and cost saving majors are additional functions.

#### Education

Symbiosis Institute of Management Studies MBA · (2008 - 2011)

Doctor Babasaheb Ambedkar Marathwada University





# Lotus Business School

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

 info@lotuscentre.ac.in
 www.lotuscentre.ac.in

Rs. 1500/-	PAYME	NT VO	UCHER	No. :
Pay Mr. /Mrs. Madha	Kawa the	Kar		Date: 03.02-2022
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Swami Sevabhavi Sanstha's

### LOTUS BUSINESS SCHOOL

Innovating Business Leadership

#### Career counselling session on

Overview of pharma business and opportunities for MBA graduates in Domestic and International Market

Wednesday, 19th January 2022

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	V
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

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CHECKED AND SUBMITTED
LBS- IQAC

**Exclusively Arranged For Enrolled Students** 

Lotus Business School, Pune Invites You To Join A Session On



OVERVIEW OF PHARMA BUSINESS
AND OPPORTUNITIES FOR MBA
GRADUATE IN DOMESTIC AND
INTERNATIONAL MARKET

Mr. Nishant Mishra
Manager International Marketing





19



Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mum Expressway, Punawale, Pune. For More Info: 74981 21610 | 74981 03036 | 88307 16419

Date: Wednesday, 19th January 2022

11.00 AM Onwards



Swam! Sevabnavi Sanstha's Lotus Business School Pune - 411 033

62

Activity Title: Career counselling session on "Overview of pharma business and opportunities for MBA graduates in Domestic and International Market.

#### Objectives:

- To understand major opportunities in pharma business.
- To understand challenges faced by pharma industry.
- To know Indian pharma industry.

Session conducted By: Mr. Nishant Mishra.

Designation: Manager International Marketing

Organization: Virchow Healthcare Pvt Ltd.

Guest Profile: Mr. Nishant Mishra.

#### Session Flow:

- a) Introduction to Virchow
- b) Overview of Pharma Market Domestic and

International

- c) Opportunity Areas in Pharma for Management Professionals.
- d) What the industry expects from Management Professionals
- e) Open session for participants
- f) Close

#### Challenges Faced by Industry:

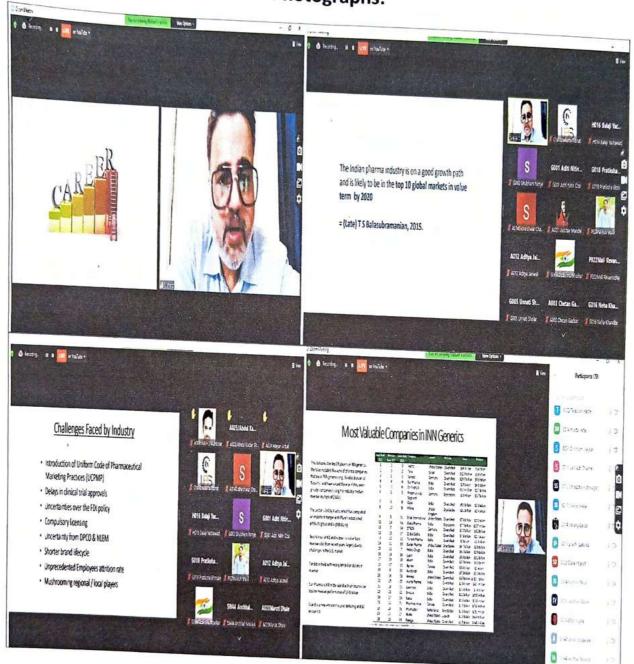
- Introduction of Uniform Code of Pharmaceutical Marketing Practices (UCPMP)
- Delays in clinical trial approvals
- Uncertainties over the FDI policy
- Compulsory licensing
- Uncertainty from DPCO & NLEM
- Shorter brand lifecycle
- Unprecedented Employees attrition rate
- Mushrooming regional / local players

Target Audience: Students





#### Photographs:





#### Photographs:







Dear Nishant sir,

Greetings!!!

Subject- Invitation for Career counseling session schedule on Wednesday 19th January 2022 (11.00 AM to 12.00 PM)

This is in reference with the above mentioned subject our college is planning a program under the title of Career counseling program on "Overview of pharma business and opportunities for MBA graduates in Domestic and International Market.". that is scheduled on 19th January 2022. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

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Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: "Overview of pharma business and opportunities for MBA graduates in Domestic and International Market packaging".

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat Assistant Professor Lotus Business School Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in



#### Lotus Business School

Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



# Career counselling session on ""Overview of pharma business and opportunities for MBA graduates in Domestic and International Market." Wednesday, 19th January 2022 11.00 AM Onwards

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1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
	TEJASWINI KAMLESH HASTE	P
4	SRUSHTI SATISH PATIL	P
5	TANUSHRI VERMA	P
6	PRACHI SUNIL GADE	P
7	PARMAR VISHWARAJ YOGENDRASINGH	P
	SNEHAL ARVIND HINGE	P
	THAKARE SAURABH ASHOK	<u> </u>
	YOGESH RAJENDRA AVHALE	1
P. Bartottelli.	SAURABH DEVIDAS SANKPAL	B
	PRASANNA DATTAPRASAD CHILHAL	, , , , , , , , , , , , , , , , , , ,
13	KUMBHAR NIKHIL ANIL	A
14	CHANDURKAR MEHER SHATRUGHAN	P
15	KATHALE PRAJWAL MOHAN	A
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76	CHAVAN PRAJWAL BHARAT	P
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133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	B
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145	SAYYAD AAREEB AHEMAD	P
146	PARWE NIKITA SAHEBRAO	P
147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	P
152	MATHEKAR MAHESH SURESH	A
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	P
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	4



157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
41144633	SHELAR UNNATI UTTAM	P
160	PARIHAR AJAY AATMARAM	P
161	SHANTANU EKNATH RAHANE	NA PA
162	PILLEY VYANKTESH SUBHASH	<u>r</u> )
163	WAGH CHETAN SOPANRAO	<u> </u>
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165	MAHESH GOPICHAND NIKAM	A
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	A
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168	SACHIN SANJAY DESHMUKH	P.
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172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	6
	DOKE DHIRAJ MANMATH	P
175	CHAUGULE SIDHESHWAR GOVIND	P
176	SHAIKH ABDUL KADAR ABDUL RUF	P
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187	SATISH SANJAY TALOLE	Р
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192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	A





19<sup>th</sup> January 2022

To,

Mr. Nishant Mishra

Manager International Marketing

Virchow Healthcare Pvt Ltd.

Subject: - Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "Overview of pharma business and opportunities for MBA graduates in Domestic and International Market". The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Swami Sevabhavi Sansiha's

## Lotus Business School

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Swami Sevabhavi Sanstha's

## LOTUS BUSINESS SCHOOL

Innovating Business Leadership

## ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Jeevan Naik

Date: 22<sup>nd</sup> January 2022, Saturday

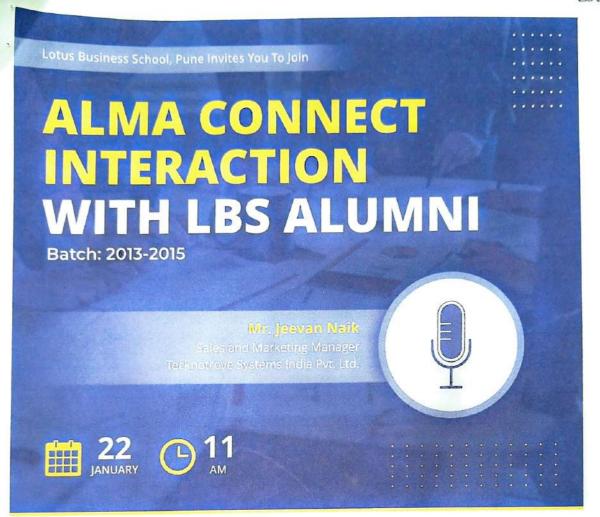
11.00 AM Onwards

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1	Session Details File	V
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

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75













Organization : Tecknotrove Systems India Pvt Ltd.

**Designation**: Sales and Marketing Manager

Date of Session: 22/01/2022 Day: Satyrday Time: 11 am

Subject: Alumini experience at LBS and After LBS.

#### Main Topics covered:

He shared his experience at LBS. He guided students to improve communication skills. He discussed on Interviews preparation and student's attitude change for corporate life. He advised students to take part in different activities in college to learn leadership skills through these activities. He also stressed that HARD WORK is key to success. Self-grooming



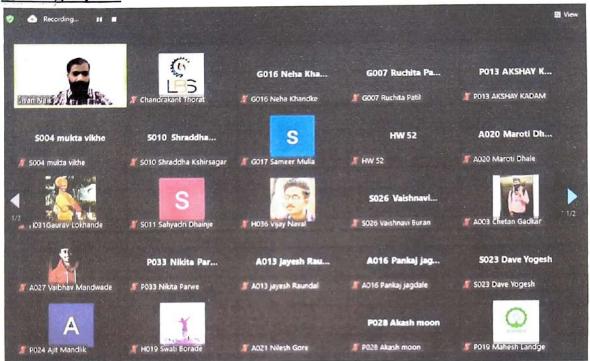
Director

Swami Sevabnavi Sanstha's Lotus Business School

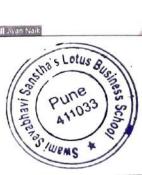
Pune - 411 033

is also necessary for corporate life and it would help students build confidence. He advised students to watch English movies, web series for improving English communication. He explained the Importance of CPP Certification and its plus point in the interview and selection process.

## **Photographs:**









Dear Alumni,

Greetings!!!

Subject- Invitation for Webinar schedule on Saturday 22<sup>nd</sup> January2022 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 22<sup>nd</sup> January2022 . We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 22<sup>nd</sup> January2022 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat** Assistant Professor **Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in



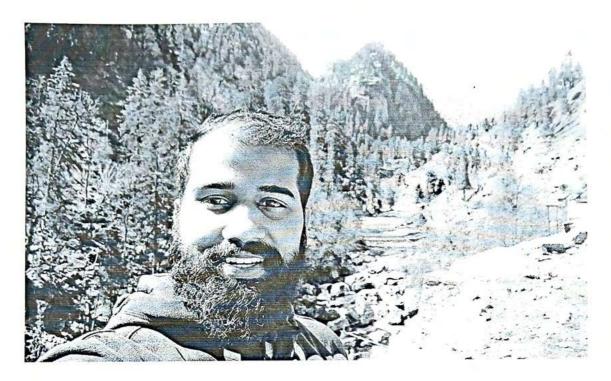


Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

@+91 20 6529 1082 @ info@lotuscentre.ac.in

www.lotuscentre.ac.in





Name: Jivan Naik Mobile: 91-9049915089 Email: naik.jivan@gmail.com Address: Kalina, Santacruz Mumbai

#### **Professional Experience:**

#### 1) Tecknotrove Systems (India) Pvt Ltd (May 2017 till date)

Tecknotrove Systems, is the leading manufacturer of Tech-enabled Simulation Development Company with our solutions designed on Simulator, VR, AR, Gamified learning. Tecknotrove has successfully completed numerous simulation training applications for various industries like Airports, Mining, Logistics, Oil/gas, Transport & licensing authorities, Military, Air force, Law enforcement, Vehicle Manufacturers.

#### **Current Designation: Sales & Marketing Manager**

- Identify business opportunities through market research
- Prepare company and product presentations
- Make presentations to customers and introducing Tecknotrove's Innovative Simulation Solutions
- · Represent the company in Key Seminars, conferences, Exhibitions and tender openings
- Planning and executing seller focused marketing campaigns
- Leading Sales Team of 5 members
- Maintain relationships with clients by providing support, information, and guidance; researching and recommending new opportunities



- Demonstrate and understand each client's requirement and assist in customizing various formats through value additions and competitive solutions
- Possess market intelligence on including related projects & opportunities, competition and competitor activities / trends, contingency plans for changing market conditions

#### 2) Repro India Limited (Jan 2015 to May 2017)

Repro is a NSE/BSE listed company which is a provider of content, print and fulfilment solutions to publishers, corporate, educational institutions and governments.

#### **Designation: Senior Business Executive**

- Was responsible for achieving business targets of Rs. 27 Crores for FY 2016-17
- Acquire new clients, retain existing Publishing and Corporate clients, manage key accounts and enhance relationships, keeping in mind the company's long term goals and objectives
- Demonstrate and understand each client's requirement and assist in customizing various formats through value additions and competitive solutions
- Coordinate with Creative & Operation teams to strategize client specific design and print needs thus allowing the Clients to focus on their core competencies
- Monitor and improve the margins for projects & ensure timely collection of payments as per the agreed terms
- Supervise, co-ordinate and mentor the activities of 2 Key Account Managers

#### **Academic Qualifications:**

- MBA in Marketing from Lotus Business School, Pune with an Outstanding grade- 74.30% (2015)
- B A in Economics from Dhempe College of Arts and Science, Panjim-Goa with a Distinction- 76% (2012)
- HSSC from Don Bosco, Panjim with a First class-72% (2009)
- SSC from Our Lady of Divar High School, Divar with a First class-65% (2007)



Alumini session by : Jeevan Naik Date of Session : 22/01/2022

Day : Saturday Time : 11 am

R No	Students Name	Attendance	
1	BORADE SWATI RAJARAM	P	
BONDRE RAJ SUDHIR		P	
3	PATIL RUCHITA DILIP	P	
4	TEJASWINI KAMLESH HASTE	8	
5	SRUSHTI SATISH PATIL	Pr	
6	TANUSHRI VERMA	19)	
7	PRACHI SUNIL GADE		
8	PARMAR VISHWARAJ YOGENDRASINGH	P	
9	SNEHAL ARVIND HINGE	<i>p</i>	
10	THAKARE SAURABH ASHOK		
	YOGESH RAJENDRA AVHALE	P	
11	SAURABH DEVIDAS SANKPAL	P	
12	PRASANNA DATTAPRASAD CHILHAL	P	
13	KUMBHAR NIKHIL ANIL	P	
14	CHANDURKAR MEHER SHATRUGHAN	<i>†</i>	
15	KATHALE PRAJWAL MOHAN	A	
16	CHAITRALI BALKRUSHNA BHAVAR	A	
17	KAPADNIS GAURAV KHUSHAL	A	
18		P	
19	ASHWINI BALASAHEB JADHAV	P	
20	KALE SAIPRASAD ANKUSH	P	
21	DHANASHREE SATISH PATIL	P	
22	NALAWADE YASH DILIP	P	
23	LANDAGE MAHESH DAGDU	P	
24	DESHMUKH SUDARSHAN CHANDRAKANT	P	
25	PRADIP UTTAM SAWANT	P	
26	PATIL RUSHIKESH RATNAKAR	P	
27	VISHAL DIWAKAR KHADE	P	
	SHELKE SNEHA SUNIL		
28	GEETANJALI RAMHARI TANDALE	8	





	JADHAV RAJESH GAJANAN	P
30	SARDAR SWETAMBARI ASHUTOSH	P
31	WAGH MANGESH SHEKHAR	P
32	SUYOG BHEDLAL LILHARE	P
33	BOBADE PRIYANKA VITTHAL	P
34	AKSHAY BALAJIRAO PAWAR	A
35	MANDLIK PRATHMESH DEVIDAS	P
36	PRAVIN BHAGAWAT BHAKADE	P
37	DOKE ADITYA NAMDAEV	P
38	ANKUSH ROHIT RAJU	P
39	BHANDARE INDRAJEET RAJENDRA	
40	JAGDALE PANKAJ SANJAY	P
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42	GADKAR CHETAN MUKUND	_D
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45	PATIL KOMAL AVINASH	P
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	A
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
56	NIMBALKAR ADESH BRAHAMDEV	P
57	BHOSALE PRATIKSHA MADHUKAR	P
58	BANDE DATTA BHIMRAO	P
59	DHAMANE ASHWINI VITTHAL	p
60	PATIL TUSHAR VASANTRAO	p
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68	SURYAWANSHI RUTUJA RAMDAS	A
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	D
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84	TAKATE RUSHIKESH ARJUN	A
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89	TUPE ASHISH PRAKASH	A
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98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	P
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
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114	PATIL VAIBHAV SURESH	A
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137	RUSHIKESH VIJAY KALE	A
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146	KHENGARE PRASAD NAMDEV	<u> </u>
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148		A
149	MANTE SWAPNIL SHIVANAND	A
150	LANDAGE SAMADHAN ASHOK	A
151	UPHADE AKSHAY SAHEBRAO	A
152	MATHEKAR MAHESH SURESH	A
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165	SHINGARE VAIBHAV GHANSHAM	P
166	SHASHIKANT VASUDEO MAHURE	A
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199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	B





22<sup>nd</sup> January 2022

To,

Mr.Jeevan Naik

Sales and Marketing Manager

Tecknotrove Systems India Pvt Ltd.

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33



Lotus Business School

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Swami Sevabhavi Sanstha's

# Lotus Business School

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Swami Sevabhavi Sanstha's

## LOTUS BUSINESS SCHOOL

Innovating Business Leadership

## ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Chaitanya Patil

Date: 16th February 2022, Saturday

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	~
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

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Lotus Business School, Pune Invites You To Join

# **ALMA CONNECT** NTERACTION LBS ALUMNI

Batch: 2017-2019





16 FEB











Alumini session: Chaitanya Patil

: TIAA, GBS, WTC, Kharadi Pune. Organization

Designation : Operations Analyst.

Date of Session: 16/02/2022

Day: Wednesday

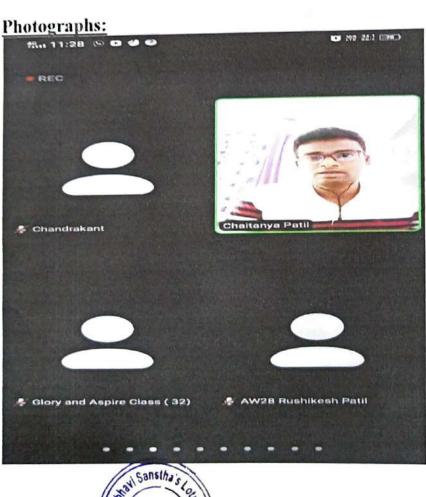
Time: 11 am

Swaml Sevabnavi Sanstha's Lotus Business School Pune - 411 033.

Subject: Alumini experience at LBS and After LBS.

### Main Topics covered:

He guided the students with experience in Industry. He told students to go through recent trends and to be aware of trends in corporate. He advised to take initiate in different activities and take efforts to fulfill their dreams. He focused those sales skills are important and need to develop by students if they want to be in Marketing. He advised students not take language as the barrier to progress. He guided students to improve communication skills. He discussed on Interviews preparation and students attitude change for corporate life. He advised students to take part in different activities in college to learn leadership skills through these activities. He also stressed that HARD WORK is key to success. Self grooming is also necessary for corporate life and it would help students build confidence.





## Resume

## CHAITANYA BALAJIRAO PATIL

C-104, Vyankatesh Imperia, Near Balaji mandir, Pandhare wasti, Punawale, Pune. E-mail: chaitanya12patil@gmail.com, Contact No: +91 7588067362

Objective

Aiming to be associated with a Progressive Organization that gives me an opportunity to apply my knowledge, skills in the best possible manner towards organizational & personal goals.

## Academic Qualifications

Degree	Specialization	Institution	University/Board	Year of passing	Marks Obtained
MBA (IInd Year)	Marketing	Lotus Business School, Pune	SPPU, Pune	Pursuing	•
MBA (Ist Year)	Marketing	Lotus Business School, Pune.	SPPU, Pune	2018	SGPA-8.37
B.E.	Electronics	MET Bhujbal Knowledge City,Nashik	SPPU, Pune	2017	67%
H.S.C.	-	Yashwant College,Nanded	LATUR Division	2012	70%
S.S.C.	-	Shree Shivaji High school,Kandhar	LATUR Division	2010	87.82%

## Experience: (Summer Internship Project)

: Vijay Sales(Consumer Electronics) Company

: Selling of laptops Work

Project title : The study of Consumer behavior while selling of laptops. Designation : As a intern in area of Sales Department (Direct B2C selling)

Achievement: Total sale of 26.67 Lakh done personally in 60 days

## Co-Curriculum Achievements

A] Project title: "Soldier Health And Position Monitoring System"

1. Duration: 1 year

2. Learning: Raspberry Pi Technology

3. College: MET Bhujbal knowlwdge City, Nashik

:"Mapro Falero Relaunch Field Activity" B] Project title

: 5 days 1. Duration

: B2B selling and negotiation 2. Learning 3. Organization: Mapro Foods private limited



### · Certifications

- MS CIT
- Successfully held 'ROBORACE' event as a "EVENT HEAD"
- Appreciation Certificate of "The National Agree Tourism Conference"

### Strengths

- Quick Learner
- Team Management
- Hardworking
- Punctual

#### Interests

- Reading Motivational Biographical Articles
- Listening songs
- Reading newspaper
- · Watching movies in theatre

#### **Personal Information**

• Gender : Male

• Date of Birth : 28 April 1995

Age : 23 years.Marital Status : Unmarried

Permanent Address: At post Sambhaji Nagar Kandhar Tq. Kandhar Dist. Nanded





Dear Alumni,

Greetings!!!

Subject- Invitation for Webinar schedule on Saturday 16<sup>th</sup> February 2022 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 16<sup>th</sup> February 2022 . We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 16<sup>th</sup> February 2022 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat Assistant Professor Lotus Business School Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



Alumini session by : Chaitanya Patil Date of Session : 16/02/2022

Day : Saturday Time : 11 am

SR No	Students Name	Attendance	
1	BORADE SWATI RAJARAM	P	
2	BONDRE RAJ SUDHIR	P	
3	PATIL RUCHITA DILIP	P	
4	TEJASWINI KAMLESH HASTE	P	
	SRUSHTI SATISH PATIL	P	
5	TANUSHRI VERMA		
6	PRACHI SUNIL GADE	P	
7	PARMAR VISHWARAJ YOGENDRASINGH	Р	
8	SNEHAL ARVIND HINGE	P	
9		P	
10	THAKARE SAURABH ASHOK	Р	
11	YOGESH RAJENDRA AVHALE	P	
12	SAURABH DEVIDAS SANKPAL	P	
13	PRASANNA DATTAPRASAD CHILHAL	P	
:50.0	KUMBHAR NIKHIL ANIL	P	
14	CHANDURKAR MEHER SHATRUGHAN	P	
15	KATHALE PRAJWAL MOHAN	0	
16	CHAITRALI BALKRUSHNA BHAVAR	P	
17	KAPADNIS GAURAV KHUSHAL	P	
18		P	
19	ASHWINI BALASAHEB JADHAV	P	
20	KALE SAIPRASAD ANKUSH	p	
21	DHANASHREE SATISH PATIL	P	
22	NALAWADE YASH DILIP	P	
23	LANDAGE MAHESH DAGDU	P	
V20-74-1-1-1	DESHMUKH SUDARSHAN CHANDRAKANT	P	
24	PRADIP UTTAM SAWANT		
25	PATIL RUSHIKESH RATNAKAR	7	
26	VISHAL DIWAKAR KHADE	P	
27		Þ	
28	SHELKE SNEHA SUNIL	P	
29	GEETANJALI RAMHARI TANDALE	P	



30	JADHAV RAJESH GAJANAN	P P	
31	SARDAR SWETAMBARI ASHUTOSH	P	
32	WAGH MANGESH SHEKHAR	P	
33	SUYOG BHEDLAL LILHARE	P	
34	BOBADE PRIYANKA VITTHAL	P	
35	AKSHAY BALAJIRAO PAWAR	P	
36	MANDLIK PRATHMESH DEVIDAS	P	
37	PRAVIN BHAGAWAT BHAKADE	P	
38	DOKE ADITYA NAMDAEV	P	
39	ANKUSH ROHIT RAJU	P	
40	BHANDARE INDRAJEET RAJENDRA	P	
	JAGDALE PANKAJ SANJAY	P	
41	BAGUL VAIBHAV NANDKISHOR	P	
42	GADKAR CHETAN MUKUND	P	
43	BANGAR RUSHIKESH NAVNATH		
44	PATIL KOMAL AVINASH	P	
45	JADHAO PRANJALI VIJAY		
46	KALE SHIVRAM VIJAY	P	
47	SHINDE RUSHIKESH NANDKISHOR	P	
48	CHOUDHARI SWAPNALI LAXMAN	P	
49	MUNGDE SANDEEP BHIMRAO	P	
50	KABADE SWARUP PRASHANT	1	
51	SHINDE AKASH ANGADRAO	P	
52	KHATRI SAURABH BHAGWANDAS	P	
53	KANADE GAURI SANJAY	P	
54	AGA SALONI AYUB	P	
55	NIMBALKAR ADESH BRAHAMDEV	P	
56		P	
57	BHOSALE PRATIKSHA MADHUKAR	P	
58	BANDE DATTA BHIMRAO	P	
59	DHAMANE ASHWINI VITTHAL	P	
60	PATIL TUSHAR VASANTRAO	P	
61	KANCHAN RAMESH WAGHMARE	P	



62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	D
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
200	LOKESH SURENDRA DHAGRATWAR	P
73	SHINDE TUSHAR ASHOK	P
74	MARKAD SHUBHAM RATNADIP	P
75	KANCHAN RAMESH GAVIT	P
76	CHAVAN PRAJWAL BHARAT	<b>P</b>
77	DHAWADE SACHIN RAJU	P
78	SANAP AMOL VILAS	P
79	DIVATE DNYANADA DADA	P
80	PARSUWALE TOUFIK MAHAMAD RAFIK	P
81	PAWAR MADHUKAR SHESHERAO	P
82	LOKHANDE GAURAV KAMALAKAR	<del>- '</del> -
83	REVANSIDHA SHIVANAND MALI	<b>Q</b>
84	TAKATE RUSHIKESH ARJUN	P
85	CHAVAN AKSHAY RAMDAS	P
86	DHAINJE SAHYADRI DATTATRAY	p
87	KSHIRSAGAR SHRADDHA SUNIL	P
88	TUPE ASHISH PRAKASH	
89	YACHAWAD BALAJI PRALHADRAO	P
90	ADITYA PRAKASH SALAM	P
91	PAWAN VIKRAM GOGAWALE	P
92	RAUNDAL JAYESH BAPU	P
93	RAUNDAL JATESH BAPU	P



94	BURAN VAISHNAVI VIJAYRAO	P	
95	PATIL SHIVANJALI SURESH	P	
96	JAISWAL ADITYA KISHOR	P	
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P	
98	SARANG RAVIKANT KAKDE	P	
99	NIKALAJE ANCHAL SUNIL	P	
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101	ABHIJIT ZANAKRAO INGALE	P	
102	BHIRUD HEMANT MEGHASHYAM		
103	BADAL MARKAND THAVARE	P	
104	DNYANESHWARI SANJAY HUDE	P	
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108	PATKI ABHISHEK MANOJ	P	
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110	KAKADE YASHPAL BANDU	P	
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116	PULATE ASHISH DINKAR	ρ	
117	ULHAS SANJAY PATIL	P	
118	KANGLE RAMESHWAR SURESH	4	
119	KALE SHRIKANT KESHAO	<del>P</del>	
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126	UDEKAR JYOTI MAHADEV	Р
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130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
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136	RUSHIKESH VIJAY KALE	P
137	WAYKAR SHUBHAM VASANT	P
138	RETWADE PRADNYA BABAN	
139	INGLE ANIKET GANGADHAR	P
140	TUSHAR KISAN POKHARKAR	P
141	MHASKE SACHIN ROHIDAS	P
142	KADAM AKSHAYKUMAR VAIJNATH	P
143		P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHEMAD	P
146	PARWE NIKITA SAHEBRAO	4.
147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	4
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	Р
151	UPHADE AKSHAY SAHEBRAO	P
152	MATHEKAR MAHESH SURESH	P
(000-800)	GORE NILESH PRAKASH	D
153	KANETKAR SAMRUDDHI JAYANT	P
154	KUSHAL RAJARAM PATIL	P
155	BODKE VISHAL RAJESHWAR	
156	SAGAR BAPURAO GORE	P
157		ρ



158	MULEY DIPAK RAJU	P	
159	AVIRAT YUVRAJ SALUNKE	P	
160	SHELAR UNNATI UTTAM	P	
161	PARIHAR AJAY AATMARAM	P	
162	SHANTANU EKNATH RAHANE	P	
163	PILLEY VYANKTESH SUBHASH	Φ	
164	WAGH CHETAN SOPANRAO	P	
165	MAHESH GOPICHAND NIKAM	P	
166	SHINGARE VAIBHAV GHANSHAM	P	
167	SHASHIKANT VASUDEO MAHURE	P	
168	MORE SHUBHANGI BALASAHEB	Р	
169	SACHIN SANJAY DESHMUKH	ρ	
170	KHADE ABHIJIT VASUDEO	P	
171	KHEDKAR KISHOR DATTU	P	
	RAJGURU RUSHIKESH KAILAS	•	
172	DHANURE PRASHANT IRVANT	P	
173	RAJGURU ROHITASHAV KAILAS	P	
174	DOKE DHIRAJ MANMATH	p	
175	CHAUGULE SIDHESHWAR GOVIND	b	
176	SHAIKH ABDUL KADAR ABDUL RUF	P	
177	VIKHE MUKTA SANJAY	•	
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179	VALSE SHWETA RAM	P	
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181	OZA ADITI NITIN		
182	MANE RUSHIKESH DILIP	P	
183	PATIL RUSHIKESH HANUMANT		
184	MAROTI MADHAV DHALE	ρ	
185	NIRMAL HRUSHIKESH DINKAR	P	
186	SATISH SANJAY TALOLE	P	
187	SHINDE MADHURI BABASAHEB	P	
188	AKSHAY KUMAR VASANTRAO TEKALE	P	
189	ANOTAL NOWAN VACANTRAO LENALE	P	



190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	ρ
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	ρ
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	A
200	NAGRE PANKAJ SANJAY	P





16th February 2022

To,

Chaitanya Patil

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33





Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.







Swami Savabhavi Sanstha's

# Lotus Business School

Near Sai Expessway F		ac.in www.lo		
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Swami Sevabhavi Sanstha's

## LOTUS BUSINESS SCHOOL

Innovating Business Leadership

### Career counselling session on

"Plastic injection moulding and entrepreneurship development".

Date: 29th March 2022, Tuesday

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC	
1	Session Details File		
2	Invitation Letter		
3	Guest Profile		
4	Attendance Sheet		
5	Payment Invoice		
6	Thanks Letter		

Pune A11033 SS

CHECKED AND SUBMITTED
LBS- IQAC



# 5 LOTUS BUSINESS SCHOOL Invites you to a Session on





# PLASTIC INJECTION MOULDING AND ENTREPRENEURSHIP DEVELOPMENT

29th March 2022, At 11 AM



Speaker:

Mr.Sanjay Unde, Director, Universal Engineering,

Contact Details
Lotus Business School,
S.No. 52/53, Jhambe Road, Pune-Mumbai Expressway, Punawale,
Pune.

Date: Tuesday, 29th March 2022

11.00 AM Onwards

Pune Ario33 Sendar Selection of Juleus & Send

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033 <u>Activity Title</u>: Career counselling session on "Plastic injection moulding and entrepreneurship development".

## Objectives:

To understand what is plastic injection moulding.

To understand entrepreneurship development.

To know about plastic moulding industry.

Session conducted By: Mr. Sanjay Unde

Designation: Director

Organization: Universal Engineering

Guest Profile: Mr. Sanjay Unde

Graduate Engineer. Senior Maintenance/Service professional. Sound maintenance knowledge of capital equipments like heavyMechanical/hydraulic presses, Forging machines, Rolling mills, Utilityequipments. Installation and commissioning of heavy equipments, Refurbishment and upgradation of old machines. Green field project handling experienceWorked with companies like, Schuler India, Bharat Forge, TV Sgroup, Indian Seamless. Currently working with Schuler India as aVP Service for serving Indian customers

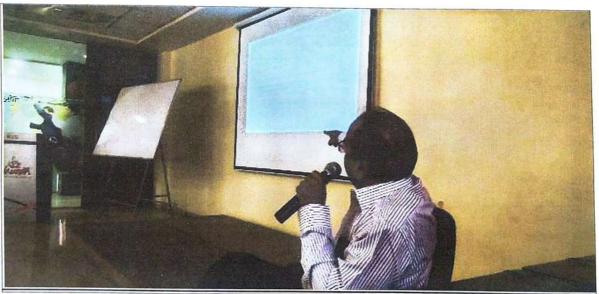
Target Audience: Students

Summary of Session: Today we have conducted career counselling session on Plastic injection moulding and entrepreneurship development".for that We have invited Mr.Sanjay Unde to conduct the session. Through this session Sanjay sir has guide the students about how plastic industry constantly comes up with new ideas for packaging, marketing, advertising, and communicating their brands. He has also explained how MBA degree is the minimum qualification needed to be a part of this industry for leading the roles in junior management, brand marketing, or finance parts. The sector certainly offers plentiful opportunities to those seeking rewarding and growing job opportunities. In this industry, there is a constant need for fresh and exciting ideas relating to product packaging, advertising, marketing, and communications.



## Photographs









Dear Sanjay sir,

Greetings!!!

Subject- Invitation for Career counseling session schedule on Tuesday 29th March 2022 (11.00 AM to 12.00 PM)

This is in reference with the above mentioned subject our college is planning a program under the title of Career counseling program on "Plastic injection moulding and entrepreneurship development". that is scheduled on 29th March 2022. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time: 29<sup>th</sup> March 2022 (11.00 AM to 12.00 PM)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: "Plastic injection moulding and entrepreneurship development".

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat Assistant Professor Lotus Business School Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in



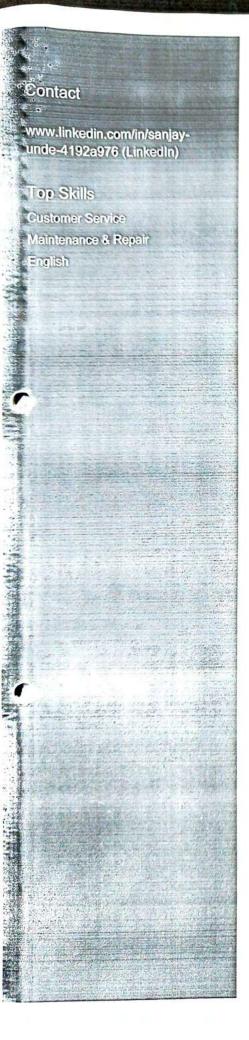
### Lotus Business School

Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

O+91 20 6529 1082

info@lotuscentre.ac.in
www.lotuscentre.ac.in





### sanjay unde

### Summary

Graduate Engineer. Senior Maintenance/Service professional.

Sound maintenance knowledge of capital equipments like heavy

Mechanical/hydraulic presses, Forging machines, Rolling mills, Utility
equipments. Installation and commissioning of heavy equipments,
Refurbishment and upgradation of old machines. Green field project
handling experience

Worked with companies like, Schuler India, Bharat Forge, TVS group, Indian Seamless. Currently working with Schuler India as a VP Service for serving Indian customers.

Ability to lead team of Engineers

Manpower selection and deligation

Team building and development capability. Motivational skills

SAP/ERP knowledge.

Capital equipment selection/inspection experience of 50+ machines at overseas

### Experience

Schuler India,Pune VP Maintenance/Service June 2012 - Present (10 years 2 months)

Bharat Forge AVP Maintenance August 2007 - May 2012 (4 years 10 months)

GPPL AGM Maintenance-Corporate April 2005 - July 2007 (2 years 4 months)



### Education

Walchand College Of Engineering, Sangli Mechanical Engg · (1984 - 1987)

Ashok Public School, Ashoknagar . Graduation in Ind Engineering, Dip in Mech. Engg



# Career counselling session on ""Plastic injection moulding and entrepreneurship development". Tuesday, 29th March 2022 11.00 AM Onwards

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
	PARMAR VISHWARAJ YOGENDRASINGH	P
8	SNEHAL ARVIND HINGE	P
9	THAKARE SAURABH ASHOK	P
10	YOGESH RAJENDRA AVHALE	P
313.54	SAURABH DEVIDAS SANKPAL	P
12	PRASANNA DATTAPRASAD CHILHAL	P
13	KUMBHAR NIKHIL ANIL	A
14	CHANDURKAR MEHER SHATRUGHAN	A
15	KATHALE PRAJWAL MOHAN	A
16	CHAITRALI BALKRUSHNA BHAVAR	
17	KAPADNIS GAURAV KHUSHAL	P
18	ASHWINI BALASAHEB JADHAV	l'
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21	NALAWADE YASH DILIP	P
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26	PATIL RUSHIKESH RATNAKAR	P
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30	JADHAV RAJESH GAJANAN	P
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99	NIKALAJE ANCHAL SUNIL	P
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111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	P
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114	LOKESH ARJUN WAGH	p
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P
117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	P
	KALE SHRIKANT KESHAO	P
119	SHUBHAM SHANKAR NIMJE	P
120	PRACHI DEEPAK GAIKWAD	P
121	RAJPUT GANESH VIJAY	
122	GAIKWAD PRADNYA LIMBAJI	P
123	MANDWADE VAIBHAV LAXMAN	<u> </u>
124	KOKARE GANESHJI DATTU	<u> </u>
125	NOVAKE GAMESTIM DATTO	P



126	UDEKAR JYOTI MAHADEV	A
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	P
139	RETWADE PRADNYA BABAN	P
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	TUSHAR KISAN POKHARKAR	P
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143	VISHAL BHAGWAN MAHAJAN	P
144	SAYYAD AAREEB AHEMAD	9
145	PARWE NIKITA SAHEBRAO	P
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151	MATHEKAR MAHESH SURESH	D
152	GORE NILESH PRAKASH	D
153	KANETKAR SAMRUDDHI JAYANT	P
154	KUSHAL RAJARAM PATIL	P
155	BODKE VISHAL RAJESHWAR	D
156	SAGAR BAPURAO GORE	P
157	- The state of the	<i>V</i>



158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	1
	PILLEY VYANKTESH SUBHASH	D
163	WAGH CHETAN SOPANRAO	P
164	MAHESH GOPICHAND NIKAM	P
165	SHINGARE VAIBHAV GHANSHAM	-
166	SHASHIKANT VASUDEO MAHURE	f
167	MORE SHUBHANGI BALASAHEB	P
168		P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	P
	DHANURE PRASHANT IRVANT	8
173	RAJGURU ROHITASHAV KAILAS	P
174	DOKE DHIRAJ MANMATH	4
175	CHAUGULE SIDHESHWAR GOVIND	P
176		P
177	SHAIKH ABDUL KADAR ABDUL RUF	P
178	VIKHE MUKTA SANJAY	P
179	MORE PRASAD ARUNRAO	P
180	VALSE SHWETA RAM	P
100 miles	DHOOT RADHIKA SATISHKUMAR	P
181	OZA ADITI NITIN	
182	MANE RUSHIKESH DILIP	
183	PATIL RUSHIKESH HANUMANT	P
184		P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	P
187	SATISH SANJAY TALOLE	P
	SHINDE MADHURI BABASAHEB	D
188	AKSHAY KUMAR VASANTRAO TEKALE	
189	3000 ACCOUNTS (\$1.00)	P



190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	₹
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





# Lotus Business School

Swami Seval Ganstha's

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Paid by cash/ cheque on		Rs.   500  -
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anch		
Cheque No Date :		0
Accountant Princi	DI Director	, Receiver's Signature



29<sup>th</sup> March 2022

To,

Mr. Sanjay Unde

Director- Universal Engineering.

Subject: - Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "Plastic injection moulding and entrepreneurship development". The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

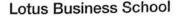
Thank you again for your contribution.

Dr.Satish Warpade

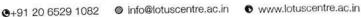
Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.











Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

### Career counselling Session on

### **MS Power Point Skill Development Session**

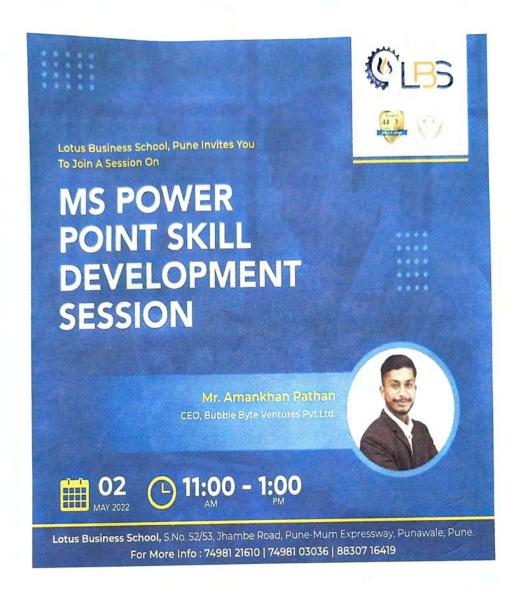
Date: Monday, 2<sup>nd</sup> May 2022

11 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	~
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	~
5	Payment Invoice	~
6	Thanks Letter	

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033





# Career counselling Session on

**MS Power Point Skill Development Session** 

Date: Monday, 2<sup>nd</sup> May 2022

11 AM Onwards

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



### Activity Title: MS Power Point Skill Development

### **Objectives:**

To communicate with your audience. You can add pictures, graphics, text, and videos in your PowerPoint .. Microsoft PowerPoint is synonymous with presentations. Whether in an office, a classroom, or a conference: there is simply no better tool for creating professional presentations than Microsoft PowerPoint. It is an absolute must-have skill for any career that requires communicating with groups of people.

Microsoft PowerPoint is a presentation graphics program that you can easily use to create professional-level presentations. Users can easily add animation, photos, videos, and sound effects to make their presentation more engaging.

PowerPoint is a part of the iconic <u>Microsoft Office</u> software suite. The other programs in Microsoft Office are <u>Word</u> (word processing), <u>Excel</u> (spreadsheets), <u>Outlook</u> (email client), <u>Publisher</u> (desktop publishing), and <u>Access</u> (database).

Session conducted By:Mr. Amankhan Pathan

Designation: CEO Bubble Byte

Organization: Member at Dream Team 1%

Guest Profile: Mr. Amankhan Pathan

I am an entrepreneur who is passionate about teaching and learningtechnology and what the next generation of startups can do for thehigher education landscape. I am currently Co-Founder& CEO of Bubble Byte India a startup tackling the big challenges of gettingstudents acquainted with the technical skill courses. And I am agood team player and an initiator. I always for opportunities to putmy efforts into the betterment of the company. My goal is to build anenvironment where enthusiasts can utilize their skills and gain further experience while enhancing their productivity and career goals. I ama poet by passion and a basketball player by hobby. I am good atgraphic designing and exploring computer technology. Also, I am acertified Microsoft PowerPoint Specialist. I believe in the quote, "Ifyou can't bring the change, be the change."



### **Target Audience: Students**

### **Topic Covered by Guest:**

- Use a template to design your slides. Rather than starting from scratch, you can use a
  presentation template. ...
- · Add notes to your presentation. ...
- Add interest to your slides with images, animation, and audio. ...
- Reuse a slide from another presentation. ...
- Use Slide Sorter view to reorder slides.
- Prepared to Win. Research, plan and prepare your presentation professionally. It helps you
  deliver an effective message to your target audience.
- Designed Correctly. Your visual points should stand out without overwhelming your audience. A
  good PowerPoint presentation visual shouldn't complicate your message.
- Practiced to Perfection. Rehearse your timing and delivery so that your points land as practiced
  with a live audience.
- Delivered with Poise. Present with a relaxed inner-calm and confident outward projection. Give your audience warmth, excitement, and energy.
- Free from Mistakes. Avoid typos, cheesy clip art, and miscues like reading directly from your slides.

Summary of Session: Today we have conducted session on MS Power Point Skill Development for the We have invited Mr.Amankhan Pathan to conduct the session. He has explained how It increases the memory capacity of the mind. It also helps students remember information for a long time. A PowerPoint presentation can enhance the intellect of students. At the same time, it helps the teachers in their teaching methods.



## Photographs:











Dear Aman Sir,

Greetings!!!

Subject-Invitation for Digital Marketing Session on Monday, 2<sup>nd</sup> May 2022, 11.00 AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of on Digital Marketing. That is scheduled on 2<sup>nd</sup> May 2022. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time: Monday, 2<sup>nd</sup> May 2022,11.00 AM Onwards

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Digital Marketing

Looking forward...

Thanks & Regards, Mr. Vivek Keskar. **Head-Placement & Corporate Relations Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8888851323 www.lotuscentre.ac.in







Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

@+91 20 6529 1082 @ info@lotuscentre.ac.in

www.lotuscentre.ac.in



# Career counselling Session on MS Power Point Skill Development Session Date: Monday, 2nd May 2022

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	ρ
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	P
10	THAKARE SAURABH ASHOK	P
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	Ä
15	CHANDURKAR MEHER SHATRUGHAN	A
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	P
	ASHWINI BALASAHEB JADHAV	P
19	KALE SAIPRASAD ANKUSH	P
20	DHANASHREE SATISH PATIL	P
	NALAWADE YASH DILIP	A
22	LANDAGE MAHESH DAGDU	Ρ
23	DESHMUKH SUDARSHAN CHANDRAKANT	P
24	PRADIP UTTAM SAWANT	P
25	PATIL RUSHIKESH RATNAKAR	P
26	VISHAL DIWAKAR KHADE	P
27	SHELKE SNEHA SUNIL	P
28	GEETANJALI RAMHARI TANDALE	?



127

30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	6
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	A
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	9
37	PRAVIN BHAGAWAT BHAKADE	P
38	DOKE ADITYA NAMDAEV	P
7-272	ANKUSH ROHIT RAJU	P
39	BHANDARE INDRAJEET RAJENDRA	P
40	JAGDALE PANKAJ SANJAY	P
41	BAGUL VAIBHAV NANDKISHOR	A
42	GADKAR CHETAN MUKUND	A
43	BANGAR RUSHIKESH NAVNATH	P
44	PATIL KOMAL AVINASH	P
45	JADHAO PRANJALI VIJAY	P
46	KALE SHIVRAM VIJAY	A
47	SHINDE RUSHIKESH NANDKISHOR	P
48	CHOUDHARI SWAPNALI LAXMAN	A
49	MUNGDE SANDEEP BHIMRAO	P
50	KABADE SWARUP PRASHANT	А
51	SHINDE AKASH ANGADRAO	F)
52	KHATRI SAURABH BHAGWANDAS	A
53,	KANADE GAURI SANJAY	W 18
54	AGA SALONI AYUB	P
55		P
56	NIMBALKAR ADESH BRAHAMDEV	P
57	BHOSALE PRATIKSHA MADHUKAR	P
58	BANDE DATTA BHIMRAO	P
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	P
61	KANCHAN RAMESH WAGHMARE	P

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62	NEHA LAXMAN KHANDKE	A
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	þ
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
125.0	PALGHADMAL HARSHADA BABASAHEB	8
67	SURYAWANSHI RUTUJA RAMDAS	0
68	SHEWALE PRATHAMESH RAJENDRA	0
69	RUPANWAR KETAN SUBHASH	0
70	ANKIT PURUSHOTTAM BHOYAR	P
71	GAIKWAD KISHOR RAMDAS	
72	LOKESH SURENDRA DHAGRATWAR	P
73		P
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	9
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
	PAWAR MADHUKAR SHESHERAO	A
82	LOKHANDE GAURAV KAMALAKAR	P
83	REVANSIDHA SHIVANAND MALI	P
04	TAKATE RUSHIKESH ARJUN	P
85	CHAVAN AKSHAY RAMDAS	Þ
86	DHAINJE SAHYADRI DATTATRAY	P
87	KSHIRSAGAR SHRADDHA SUNIL	9
88	TUPE ASHISH PRAKASH	7
89	YACHAWAD BALAJI PRALHADRAO	r
90	ADITYA PRAKASH SALAM	P
91	43-14-15-11-11-15-11-11-11-11-11-11-11-11-11-	P
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P



94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	ľ
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	ρ
98	SARANG RAVIKANT KAKDE	A
F.050	NIKALAJE ANCHAL SUNIL	A
99	SHINDE BHUMIKA RAVINDRA	P
100	MANDLIK AJIT PANDURANG	P
101	ABHIJIT ZANAKRAO INGALE	P
102	BHIRUD HEMANT MEGHASHYAM	P
103	BADAL MARKAND THAVARE	P
104	DNYANESHWARI SANJAY HUDE	P
105	TALE AJAY RAJENDRA	P
106	ARBAT MAYURI VINOD	P
107	PATKI ABHISHEK MANOJ	A
108	DESHMUKH RAMKUMAR SANJAY	P
109	KAKADE YASHPAL BANDU	0
110	VISHNU SAJJAN PARATWAGH	A
111	HRUSHIKESH MILIND MORE	0
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114	LOKESH ARJUN WAGH	10
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P
117	JLHAS SANJAY PATIL	P
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158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	P
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
Page 20 March 1	RAJGURU RUSHIKESH KAILAS	P
172	DHANURE PRASHANT IRVANT	P
173	RAJGURU ROHITASHAV KAILAS	P
174	DOKE DHIRAJ MANMATH	P
175	CHAUGULE SIDHESHWAR GOVIND	P
176	SHAIKH ABDUL KADAR ABDUL RUF	P
177	VIKHE MUKTA SANJAY	7
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182	MANE RUSHIKESH DILIP	P
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184	MAROTI MADHAV DHALE	P
185	NIRMAL HRUSHIKESH DINKAR	. 1/
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187	SHINDE MADHURI BABASAHEB	
188		P
189	AKSHAY KUMAR VASANTRAO TEKALE	P



190	KARADKAR GOURAVEE DIPAK	
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192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	1 A
194	AHER SUYOG SITARAM	6
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	A
200	NAGRE PANKAJ SANJAY	A





# Bubble Byte Ventures Pvt. Ltd.

M NO 1857 A/P Hajarmachi, Tal. Karad, Satara, Maharashtra, India, 415110 CIN: U80903PN2021PTC201764

Date: 30/04/2022

Ref: BBV/APR22/PRP009

To, The Director, Lotus Business School, Punawale, Pune.

Subject: MS PowerPoint Skill Development session for students.

Respected Sir/Madam,

This is Amankhan Pathan, CEO at Bubble Byte Ventures Pvt. Ltd, an incorporated startup from NRiT-TBI with an aim to empower learners to grow by providing interactive and easy to access techniques with the help of emerging technologies.

Looking forward into the demand from industry regarding presentation preparation and its delivery, we would like to conduct the following training sessions for your institute students to impart the skill of fluent and effective presentation. This training sessions will be conducted by a Certified MS Office Specialist.

Session Title	Duration	Charges 800/-	
Essentials of Effective Presentation	45 mins		
Graphics with PowerPoint	90 mins	1400/-	

Looking forward for your response.

PLANTE BYTE VENTURES PAT LTD.

Yours Sincerely,

Mr. Amankhan Pathan

CEO, Bubble Byte Ventures.

+91 8605445039

C-04 NRiT-TBI, Rajarambapu Institute of Technology, Islampur, Dist. Sangli, Maharashtra 415414



Rushilan sir

bubble\_byte\_india@ritindia.edu www.bubblebyteindia.com





Swami Sevabhavi Sanstha's

## **Lotus Business School**

Power Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033. info@lotuscentre.ac.in www.lotuscentre.ac.in PAYMENT VOUCHER Rs. 2200]-Date: 02/05/2022 Pay Mr. /Mrs. Amankhan 1201than a sum of Rs. Two Thousand Two Hundsed Being MS power point skell Development session for Students and debit on \_\_\_\_\_ \_ Account. Received the sum of Paid by cash/ cheque on 2200 |-

Accountant

Cheque No.

\_\_\_\_\_ Date :\_\_

Principal / Director

Receiver's Signature



2<sup>nd</sup> May 2022

To,

Mr. Amankhan Pathan

CEO Bubble Byte

Member at Dream Team 1%

**Subject: Letter of Appreciation** 

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Digitization Session on MS Power Point Skill Development".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33





Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.











# Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Career counselling session on

"Product life cycle management"

Saturday, 7<sup>th</sup> May 2022

02.00 PM Onwards

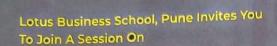
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2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
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6	Thanks Letter	



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# PRODUCT LIFE CYCLE MANAGEMENT

Dr. Davender Duggal
Head-Supplier development for e-mobility,
FEV India Pvt Ltd.





**07** MAY 2**0**22



2:00

Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mum Expressway, Punawale, Pune. For More Info: 74981 21610 | 74981 03036 | 88307 16419

Date: Saturday, 7th May 2022

02.00 PM Onwards



Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

### Objectives:

To understand major activities related to project implementation.

To understand project communication plan.

To know major aspects of product life cycle management.

Session conducted By: Dr.Davender Duggal

Designation: Head- Supplier development for e-mobility

Organization: FEV India Pvt Ltd.

Guest Profile: Dr.Davender Duggal

### **Professional Profile**

Electronics & communication Engineer with MBA having 26+ years of rich leadership experience in Research & Development for New Product Development of Electrical/Electronic systems, supplier development and management, Program Management, Quality Improvement, Process Improvement, Cost Reduction, and Vendor Development for the automobile sector (Electric vehicles, Hybrid Tractor, Heavy Commercial Vehicles, Benchmarking EE systems, Special Defense Vehicles(Infantry combat vehicle, Troops Carrier), Two wheelers.

**B** Skilled in streamlining the design and development process and effectively managing cross-functional teams to attain project objectives of enhanced product reliability, significant reductions in warranty rejections and product and operational/design costs.

■ Adept in leading and motivating medium size teams for achieving challenging outcomes through open & clear communications for robust team building and collective commitment.

■ Acknowledged people manager with strong development aptitude and friendly disposition in building effective relationships.

■ Proven positive analytical and decision making skills.

Target Audience: Students



### Topic Covered:

1. What is Product life cycle? A product life cycle is the length of time from a product first being introduced to consumers until it is removed from the market. A product's life cycle is usually broken down into four stages; introduction, growth, maturity, and decline.

Product life cycles are used by management and marketing professionals to help determine advertising schedules, price points, and expansion to new product markets, packaging redesigns, and more. These strategic methods of supporting a product are known as product life cycle management. They can also help determine when newer products are ready to push older ones from the market.

### 2. 5 Stages of Product Life cycle

The product life cycle is the progression of a product through 5 distinct stages—development, introduction, growth, maturity, and decline. The concept was developed by German economist Theodore Levitt, who published his Product Life Cycle model in the Harvard Business Review in 1965. We still use this model today.

# 3. CHARACTERISTICS OF THE PRODUCT LIFE CYCLE STAGES AND THEIR MARKETING IMPLICATIONS

All products and services have a certain life span which is measured by the chronological history of sales from the launch of the product until its withdrawal from the market. For the development of effective and understanding of the different characteristics of the product life cycle stages is absolutely crucial. Based on this understanding, marketing implications can be derived. In the following, each stage is explained in detail. After investigating the characteristics of the product life cycle stages, the marketing activities that accompany each stage are explicated.

### 4. Characteristics of Product:-

Product characteristics are attributes of the product itself that need to be controlled. Examples of product characteristics are size, shape, weight, color, quality, hardness, etc. The list of product characteristics depends on your product and how its functional design requirements have been defined.

### 5. Important Factors Affecting PLC

Rate of Technical Changes, Rate of Market Acceptance, Ease of Competitive Entry and a Few Others. There are many factors affecting life cycle of a product. The statement of Joel Dean is very important in this regard.



Dear Dr. Davender sir,

Greetings!!!

Subject- Invitation for Career counseling session schedule on Saturday 7th May 2022 (02.00 PM to 03.00 PM)

This is in reference with the above mentioned subject out college is planning a program under the title of Career counseling program on The Importance of Management Education for building a new product in the Agrochemical Industry.. That is scheduled on 7th May 2022.We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time: 7th May 2022 (02.00 PM to 03.00 PM)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Product life cycle management

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

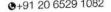
Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat Assistant Professor Lotus Business School Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in



### Lotus Business School

Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



www.lotuscentre.ac.in



### Davender Duggal

E MAIL:dduggal1970@gmail.com

TEL. 020-29520034 (R) MOBILE: +917276098359

#### Objective

Looking for assignments of Senior position in the areas of Automotive Electrical & Electronics Parts Development, supplier development for EE aggregates, Program Management, and Engineering Services.

### **Professional Profile**

- Electronics & communication Engineer with MBA having 26+ years of rich leadership experience in Research & Development for New Product Development of Electrical/Electronic systems, supplier development and management, Program Management, Quality Improvement, Process Improvement, Cost Reduction, and Vendor Development for the automobile sector (Electric vehicles, Hybrid Tractor, Heavy Commercial Vehicles, Benchmarking EE systems , Special Defense Vehicles(Infantry combat vehicle, Troops Carrier), Two wheelers.
- Skilled in streamlining the design and development process and effectively managing cross-functional teams to attain project objectives of enhanced product reliability, significant reductions in warranty rejections and product and operational/design
- Adept in leading and motivating medium size teams for achieving challenging outcomes through open & clear communications for robust team building and collective commitment.
- Acknowledged people manager with strong development aptitude and friendly disposition in building effective relationships.
- Proven positive analytical and decision making skills.

#### Career Highlight

 Working with FEV India Private Limited-Pune - Head IN-BE-Integration and supplier development for e-mobility - From August 2019 till date

Responsibility: System Integration for Electric, Hybrid and conventional vehicles, Test cell set-up requirements & supplier development.

### Achievements:

- Co-ordination with supplier of china for product development for wiring harness for EE HV Powertrain & LV aggregate of premium electric SUV, Sedan for China.
- CCS1 and CCS2 wiring harness development for premium electric car with manual charge in-let emergency lock actuator concept.
- DRE for ACM (Air bag control module & system) for above vehicles.
- Program lead from India for evaluation of largest selling Indian electric SUV (sub 4 meter). Jointly completed with German experts.



 Two wheeler Battery pack testing of Japanese customer for Indian EV at ARAI.

 Benchmarking report for Japanese customer for identifying supplier base for EV component & integration.

 Detailed proposal submission and supplier selection for management approval for high end e-mobility test lab at FEV-India.

 Proposal submitted for 9M,12M electric bus benchmarking and tear down exercise.

 Proposal for architecture review & modular harness for conversion of heavy commercial vehicle to electric vehicle for North American market.

Worked with Escorts Limited (Agri Machinery Group) - Chief Manager - Innovation Cell - Diesel-Electric Hybrid Tractors - From July 2018 to July 2019.

**Responsibility:** Develop Hybrid Tractors range & head for EE systems for current vehicles.

### Achievements:

- Finalization of Product Development Strategy for hybrid tractor.
- Supplier selection for Hybrid tractor development.
- Successfully build proto hybrid proto tractor.
- Product development and supplier selection for conventional tractor.
- Worked with Mahindra Defense systems Limited Head (Electrical & Electronics Systems) -from Sep 2016 to June 2018.

Responsibility: Product development and supplier selection for defense vehicle.

Product Development and Achievements:

Driver Control Panel development.

- Display System CAN Based development.
- Supplier development and selection.
- Engine ECU & TCU configuration development.
- Integration of new developments with legacy systems (Wiring Harness Development)
- Developed and installed "1st Time Right" above components.
- Customer Trials and field Testing.
- Complete electrical system integration, Wiring harness routing, clipping, clamping, Installation/Info –fitment drawings preparation and 2D drawing Preparation, circuit diagrams.
- Validation of functional/fitment requirements as per military standards which include EMI/EMC requirements, IQA sign off for electrical system.
- Selection of electrical and electronics aggregates from suppliers like Acc Padel, Hand throttle, switches, sensor for fuel Gauge, connectors and wires as per MIL standard.



- Assist in complete proto build support at client location for the above said vehicles.
- Preparation of simulator fixture for defense vehicle to simulate all electrical and electronics features for display system.
- Diagnostic of Engine and Transmission software.
- Project Management and resource management for Navicair project for Linux Administration. The project is carried at 7 different locations in India.
- Worked at Tata Motors Pune-Senior Manager Engineering Research
   Centre Commercial Vehicle Business Unit Electrical & Electronics systems From May 2011 to April 2016.

**Responsibility**: Develop electrical and Electronics Aggregates for Current and Prima Range of Heavy commercial Vehicles and supplier development.

### **Product Development and Achievements:**

- CHS (Capital-Harness-XC) Implementation- Software tool which enables to create fully detailed, verify & validate and manufacture ready harness.
- On time Release of Ergo Pack & Prima High Line cluster by interaction with supplier and testing department by resolving design issues related to EMI/EMC, PCB design, software verification & Validation.
- Interaction with COC for body controller module release and implementation.
- Develop DC DC controller for HCV vehicle.
- Strategy to use Battery cut off switch in HCV & Prima vehicles.
- Strategy for Bi polar vehicle for Petroleum Tanker application.
- Introduced microcontroller based Auto drain controller for Water in fuel system in all HCV range of commercial vehicles.
- Deletion of HFM sensor from 697 engine & subsequently change in wiring harness & ECU under cost reduction.
- Release of Low cost ABS 4S/3M on Prima Tractor.
- Mega Fuse implementation in starting system for HCV & Prima Range of vehicles to reduce starter warranty & thermal issues.
- New generation clips, clamps, HAPA coating brackets in HCV range of commercial vehicle.
- Development of wiring harness suitable for -40 degree centigrade for Russia application.
- Communization of wiring harnesses & connectors to reduce the inventory & complexity.
- Introduce starter with TCO in Prima range of Vehicle to reduce warranty failure.
- Release Internal Fan alternator in Prima Range of vehicle.



- Major cost reduction in wiring harness design for Prima Lx (Low cost) wiring harness. All the low cost design released & implemented.
- Electrical Integration of Prima Russia Euro V for 40T, 49T
   Tractor & Tippers.
- · Electrical Integration for Prima LNG vehicle.
- Electrical Integration of Defense vehicles Like LPTA 1109, LPTA 1613, LPTA 909, LPTA 1623 for Troops carriers.
- Electrical Integration of Mine Protected Vehicle (MPV) for defense application.
- Electrical integration of LAMV (Light Armored Multipurpose Vehicle)
- Release of new starter motor, Alternator, Battery for HCV & Prima Range of vehicle under quality improvement & cost reduction.
- Electrical Integration for Prima Cargo vehicle 25T & 31T.
- Electrical integration for Petroleum Tanker with Bi-Polar components.
- Electrical Integration for Prima 7548 AMT.
- LPT 1613 with BS IV with Tata 697 Engine CR BSIV & CR BSIII.
- LPT 16T to 31T trucks with Tata 697 Engine with VP ECU.
- Release of Low cost ABS 4S/3M on Prima Tractor.
- Deletion of HFM sensor from 697 engine & subsequently change in wiring harness & ECU under cost reduction
- Worked as Senior Manager (Head Electrical & Electronics Systems) R&D Asia Motor works limited. From September 2009 to May 2011.
   Responsibility: Design & Development of Electrical & Electronics Aggregates for Heavy commercial vehicles.

### **Product Development and Achievements:**

- Electrical Integration of all Electrical aggregates for Heavy commercial Vehicle at AMW for new models Like 2518 COWL & existing running Platform from 25T to 49T.
- Development of Frequency converter for AMW range of HCV vehicle.
- New Instrument cluster and head Lamp development for AMW range of HCV vehicle.
- · Team Building.
- Electrical Lab set up at AMW for Proto build support & testing of vehicles.
- Battery size downsize by doing charge balance test for commercial vehicle. Major cost reduction activity at AMW.
- Development of electrical Aggregates at AMW for new COWL platform launch.



 Worked with Mahindra Engineering services as Manager- Electrical & Electronics systems. From May 2005 to September 2009.

Responsibility: Project Manager for Navistar Heavy commercial vehicle and School buses for wiring harness design in PT 08 software-A Customized software in UG for wiring harness design which enables to create fully detailed, and manufacture ready harness for North American market.

#### **Product Development and Achievements:**

- Member of implementing complete Navistar PLM/team center system at Mahindra Engineering services.
- Complete 4000 hrs. Project at Mahindra Engineering services for wiring harness design conversion from 2D to PT -08 for school Bus platform.
- On site coordinator (North America Fort Wayne) for 6 months – two times for Projects execution and Management.
- Worked as Deputy Manager Product Development with Minda Sai Ltd. From October 2004 to September April 2005.

**Responsibility**: Development of wiring harnesses for all two wheeler like TVS, Yamaha, Kinetic, Honda Motorcycles & scooters, Hero Honda, & four wheelers like Swaraj Mazda & Maruti for development of wiring harnesses.

#### **Product Development and Achievements:**

- New development of wiring harness for Honda Two wheelers.
- New development of wiring harness for Hero Honda Two wheelers.
- New design & development of wiring harness for Swaraj Mazda medium duty Truck.
- Worked as a Senior Engineer R&D LML Limited From December 1997 to October 2004.

**Responsibility**: Design and Development of starting and charging system like Magneto, starter motor, wiring harness, regulator, CDI for LML Vespa range of scooters & Motorcycles & Scooterette with manual & Auto start system.

#### **Product Development and Achievements:**



Development of Miniature regulator with SMT components under cost reduction activity.

Management Development Program

■ IDEAS, UG, Catia, PCB designing.

□ Capital Harness XC, Zuken, CAN J1939, Software diagnostic tools, EMI/EMC. □ Knowledge on HIL system ,Matlab simulink, ISO 26262.

■ Kaizen, QS-9000, 5S, TS-16949. ■ Project Leadership & MS Project at MES

Design FMEA, Project Management,

#### Professional Details:

Date of Birth:

Feb 03, 1970

Address

Flat No.-303, OMKAR Bldg.,

Prasun Dham -Chichwad 411033, Pune, India

Marital Status:

Married

Other interests: Listening Music, Adventure sports.

Date:

(Davender Duggal)



# Photographs:







# Career counselling session on "A Product Life Cycle Management" Saturday, 7th May 2022 02.00 PM Onwards

SR No	ordaerits italiic	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	Δ
10	THAKARE SAURABH ASHOK	P
Constant Constant	YOGESH RAJENDRA AVHALE	ادا
11	SAURABH DEVIDAS SANKPAL	P
12	PRASANNA DATTAPRASAD CHILHAL	P
13	KUMBHAR NIKHIL ANIL	1
14	CHANDURKAR MEHER SHATRUGHAN	P
15	KATHALE PRAJWAL MOHAN	
16	CHAITRALI BALKRUSHNA BHAVAR	P
17	KAPADNIS GAURAV KHUSHAL	P
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20	KALE SAIPRASAD ANKUSH	P
21	DHANASHREE SATISH PATIL	P
22	NALAWADE YASH DILIP	P
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	P
25	PRADIP UTTAM SAWANT	ρ
26 F	PATIL RUSHIKESH RATNAKAR	A
27	/ISHAL DIWAKAR KHADE	D
	SHELKE SNEHA SUNIL	1



29	GEETANJALI RAMHARI TANDALE	D
	JADHAV RAJESH GAJANAN	P
30	SARDAR SWETAMBARI ASHUTOSH	
31	WAGH MANGESH SHEKHAR	P
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33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	P
	PRAVIN BHAGAWAT BHAKADE	P
37	DOKE ADITYA NAMDAEV	1
38	ANKUSH ROHIT RAJU	1 5
39	BHANDARE INDRAJEET RAJENDRA	1 2
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41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	P
2000000	PATIL KOMAL AVINASH	0
45	JADHAO PRANJALI VIJAY	P
46	KALE SHIVRAM VIJAY	
47	SHINDE RUSHIKESH NANDKISHOR	P
48		P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
	KHATRI SAURABH BHAGWANDAS	D
53	KANADE GAURI SANJAY	1
54	AGA SALONI AYUB	1 5
55	NIMBALKAR ADESH BRAHAMDEV	
56		P
57	BHOSALE PRATIKSHA MADHUKAR	P
	BANDE DATTA BHIMRAO	P
58		
58 59	DHAMANE ASHWINI VITTHAL	P



61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	5
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	D
	THORVE SHUBHAM BHARAT	D
66	PALGHADMAL HARSHADA BABASAHEB	7
67	SURYAWANSHI RUTUJA RAMDAS	0
68	SHEWALE PRATHAMESH RAJENDRA	
69	RUPANWAR KETAN SUBHASH	P
70	ANKIT PURUSHOTTAM BHOYAR	P
71	GAIKWAD KISHOR RAMDAS	P
72	LOKESH SURENDRA DHAGRATWAR	P
73	SHINDE TUSHAR ASHOK	T
74	MARKAD SHUBHAM RATNADIP	P
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76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	P
87	DHAINJE SAHYADRI DATTATRAY	P
88	KSHIRSAGAR SHRADDHA SUNIL	P
	TUPE ASHISH PRAKASH	P
	YACHAWAD BALAJI PRALHADRAO	P
	ADITYA PRAKASH SALAM	P
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93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	P
100	MANDLIK AJIT PANDURANG	P
101	ABHIJIT ZANAKRAO INGALE	P
102	BHIRUD HEMANT MEGHASHYAM	P
	BADAL MARKAND THAVARE	P
104	DNYANESHWARI SANJAY HUDE	P
105	TALE AJAY RAJENDRA	P
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108	DESHMUKH RAMKUMAR SANJAY	
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113	LOKESH ARJUN WAGH	Р
114	PATIL VAIBHAV SURESH	<u> </u>
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116	ULHAS SANJAY PATIL	P
117	KANGLE RAMESHWAR SURESH	P
118	KALE SHRIKANT KESHAO	P
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120	PRACHI DEEPAK GAIKWAD	P
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122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	D



125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	P
127	BACHATE SHUBHAM EKANATH	D
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	٩
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147	KALGANE LAKHAN KAMLAKAR	P
148	MANTE SWAPNIL SHIVANAND	P
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150	UPHADE AKSHAY SAHEBRAO	P
151	MATHEKAR MAHESH SURESH	P
152	GORE NILESH PRAKASH	P
153	KANETKAR SAMRUDDHI JAYANT	P
154	KUSHAL RAJARAM PATIL	P
155	BODKE VISHAL RAJESHWAR	7
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- 157	SAGAR BAPURAO GORE	P
	MULEY DIPAK RAJU	P
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190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





7<sup>th</sup> May 2022

To,

Dr. Davender Duggal

Head-Supplier development for e-mobility

FEV India Pvt Ltd.

Subject:- Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "Product life cycle management". The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33





♦ Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Swami Sevabhavi Sanstha's

# Lotus Business School

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

## Pharma Summit 2022

# "A National Conference on Future of Pharmaceutical Industry"

Date: 28th May 2022









A National Conference on "Future of Pharmaceutical Industry"

- Consequence of the control of the property of the participants.

Castingarts need to make a present about of the read business plant to be presented in front of proges on 25th May 2023.

orday, 28th May 2022 | Time- 10.00 am to 4.00 pm School, Pune

7498121610 | 7498103036 | 9022931175 S.No. 52/53, Jhambe Road, Pune-Mumbai Expressway, Punawale, Pune.

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033





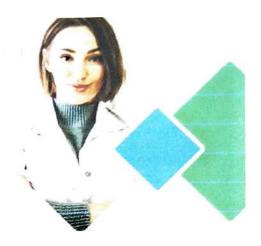








A National Conference on "Future of Pharmaceutical Industry"



Registration Fee: Rs.100/ - Per Student

Last Date of Registration

23rd May 2022

egistration Fire + Show-Case

## **SHOWCASE** Poster Presentation Competition

Winner Prize

1st Runner-Up

2nd Runner-Up

Rs.5,000/-Rs.7,000/

Rs.3,000/

#### **BUSINESS FUNDA** Business Plan Competition

**Winner Prize** 

1st Runner-Up

2nd Runner-Up

Rs.10,000/-

Rs.7.000

Rs.5,000/-

Trophy + Certificate

For Registration

Scan QR Code

EVENT DAY & DATE : Saturday, 28th May 2022 | Time- 10.00 am to 4.00 pm **VENUE**: Lotus Business School, Pune

FOR DETAILS CONTACT 7498121610 | 7498103036 | 9022931175

S.No. 52/53, Jhambe Road, Pune-Mumbai Expressway, Punawale, Pune.

Swaml Seval-navi Sanstha's Lotus Business School Pune - 411 033



#### **Activity Title:**

One day Conference on "Future of Pharmaceutical Industry""

#### Objectives:

The Pharmaceutical industry has an important role in designing and developing drugs and vaccines. The Pharma and Healthcare industry plays a significant role in improving the quality of life.

- To build a culture that inculcates, facilitates and nurtures innovation through an interaction with eminent personalities representing the pharmaceutical industry.
- To provide an excellent platform for students to interact with industry experts from various sectors of the Pharmaceutical Industry.
- To make aware students about the various opportunities and scope in pharmaceutical industry.
- To provide an opportunity for students to participate in the SHOWCASE (Poster Presentation Competition) and BUSINESS FUNDA (Business Plan Competition) where students can explore themselves and also win attractive Prizes. The aforesaid summit will have an august gathering of Industry Delegates and Academia (students from final year B.Pharm).

## **Target Audience:**

Students from various pharmacy colleges across Maharashtra

#### Schedule:

Timings: 10.00 AM to 4.00 PM on Saturday, 9th March 2022



## Work Distribution:

Pharma Summit 2022
<b>Work Distribution</b>

Sr. No	Particulars	Responsibility	
	Overall Responsibility	Dr. Rajesh Gade	
1	Registration form, Creatives	Prof. Sonali Indalkar	
1	Marketing- Digital and offline	Admission Team, Prof. Prajkta Gajare	
2	Event Location Finalization	Dr. Rajesh Gade, Prof. Prajkta Gajare	
3	Seating Arrangement	Prof. Sunil Prajapati	
4	Campus Maintainance	Mr. Pravin talekar	
5	Stage Arrangements	Prof. Pranita Arbat	
6	Registration fees, Fund Arrangements	Mr. Sunil Prajapati, Mr. Rushikesh Kolhe	
7	Photos, Video Bytes, Event cover, Music	W SALSON SOUND	
8	Refreshments	Mr. Pravin talekar	
9	Student Registration	Admission Team	
10	Anchoring	Prof. Prajkta Gajare	
11	Event Flow	Dr. Rajesh Gade, Dr. Ganesh Pathak	
12	Student Committees	Prof. Prajkta, Prof. Sudarshan	
13	Guest Co-ordination	Prof. Pranita Arbat, Prof. Chandraka Thorat	
14	Guest Finalization	Dr. Rajesh Gade, Dr. Ganesh Pathak, D Satish Warpade, Prof. Vivek Keskar	
15	Business Funda Competition	Dr. Manisha Purohit, Dr. Deshpande	
16	Poster Presentation	Dr. Anil Poman, Prof. Drishti	
17	Judeges finalization	Prof. Prajkta gajare, Rajesh gade, Dr. Satish sir	
18	Evaluation Sheet	Competitions Heads	
19	Validictory Session	Prof. Prajkta Gajare	
20	Trophies, Momento	Prof. Pranita Arbat	
21	Stage Co-ordination	Prof. Pranita Arbat	
22	Prize distribution	Prof. Pranita Arbat	
23	Vote of Thanks	Dr. Rajesh Gade	



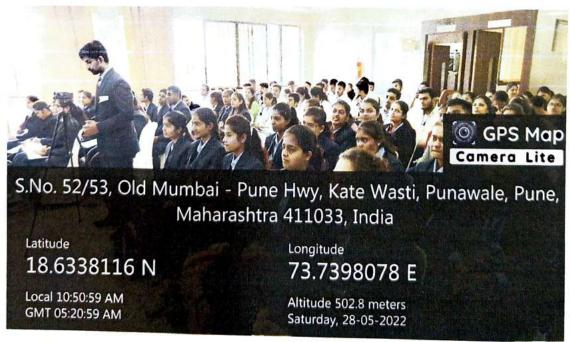
# **Expenditure Statement:**

# Tentative Budget

Sr. No	Particulars	Amount (Rs.)
1	Lunch, Refreshment & Tea for the students (200*120)	24,000/-
2	Honorarium for the Guest (4*5000) and Judge (4*2000)	28,000/-
3	Prize money for the poster making completion	37,000/-
4	Branding & Miscellaneous	20,000/-
5	Travelling expenses for colleges visits (For LBS students & staff) (1000*50 colleges = 50,000/-)	50,000/-
6	Stage and Pandal if event planned on ground *	1,00,000/-*
	Total	2,59,000/-

## **Photograph**















164

Think for Better Healthcare!

Sr No	Student Name	Contact No	Signature
1	Aakanksha mane	7447541352	· - 900. (100)
2	Aarti pravin kawade	80102 63199	Aguarde (200)
3 *	Abhijeet Hemant Patil	8007789637	A
4	Abhishek Galgate	9011342998	. 4 (100)
5	Aditi Deepak More	7499306318 / 7030193404	
6	Aditi Sunil Sawant	9322005246	favort.
7	Aditya ashok walunj	9284981866	(00)
8	Aditya Balkrishna Korde	9970817448	Olling (101)
9	Aditya bhagwat	8308204550	
10	Adsul Pranali Sharad	9604337893	P-S-Adiw.
11	Advait Balajirao Chautmal	8806731398	felichanie (100
12	Aishwarya Mahangade	9503701928	· day . (200
	Aishwarya Ravindra Pawar	9834337639	Bours
13	Ajay Nagare	9623863427	Zm. (00)
14	Ekhande	7,38,57,87,37,59,02,29,00,000	
15	Akanksha Nitin Chavan	9359623351	
16	Akhote Ashwini Dattatray	7028854441	· Athit (200)
17	Akshada Durgesh Phanse	8668861176	
18	Akshada Gangaram Rathod	8867542287	(A) Fathod (200)
19	Alia Asif Shaikh	9552786082	MM (700)
20	(PARTITION TO THE PARTITION THE PARTITION TO THE PARTITION TO THE PARTITION TO THE PARTITION THE PARTITION TO THE PARTITION T	9765373932	Jan (100).
21	Amey Chandrakant Khilare Amruta satish bodake	8530483875	· 1200
22		9673940387	Adadha (100
23	Anjali Sanjay Jadhav	9579711710	Tracina (100)
24	Anushka Dipak Shedge	9665551297	Muchale (200)
- 25	Apurva Nitin Wabale	9146018673	GEST . (100)
26	Arati laxman panchal	7218326627	Artica . Ciec
27	Asavari Ramesh Shinde	8999753942	·A70 (200
28	Asif shabbir mulani	7709157747	200
29	Atharva Sudhakar Gahine		DWNUL . (100)
30	Ayesha Sikandar Momin	7083103309	(200
31	Ayush kamal gupta	8459678729	
32	Berad Rohit Machhindra	9370063339	photon (200).
33	Bhalerao Dhanashri Balkrishna	7709462532	Bhot .
34	Bhor Sayali Dattatray	8308972431	
35	BHUSHAN DEEPAKRAO KADAM	8421671767	(100).
36	BIRAJDAR AKSHATA BALAJI	9359219896	
37	Brahmpurkar Akanksha Navneet	9284621413	Akanksha (100
38	Chakave Shubhangi Tukaram.	7028160285	thanks (100)
39	Dama Dhanashree Shailesh	9657925949	Follow 6
40	Darshana Harishchandra wani	9764537611	Cookana (100
41	Dere Omkar Mangesh	9975727228	(100)
42	Deshmukh Suvarna sunil	9112815718	(100)
143	Devashish Pradeep Rane (1) YR	9834518946	(200).
44	Disha shivaji patil	7218915931	- tunf (200).
V45	Divya Janardan Karkar	7666080772	diye . (00).
46	Dnyaneshwari Ravindra Chopade	9420327818	35)

47	Dumbre Snehal Dhananjay	8208055559	Soch a). (200)
48	Firdos Firoj Bagwan	7248981942	
49	Gaikwad Hemant Rohidas	9130787820	1 0
50	Gaikwad shraddha prakashrao	7038625033	Chradolin (100)
51	Ganesh Bramhadev Kachare	9867798008	
52	Ganesh Rajendra Gadekar	7776947084	(D) 1:
53	Garad Pooja Shankar	9579706240	Stern . (100)
54	Gaurav Arun Mahajan	7768053933	CABNETERN (200)
55 0		8766816451	
56	Gaurirani Anil Telang	9422150816	- Garriani (100)
57	Geeta Anawade	9049104869	CO. (105
58	Godbharle amrut namdev	9970340513	Nant (100)
59	Hande Sanyukta Sandeep	7387028693	(100)
60	Harshal Dattatray Mahajan	7887728931	(utnestryut) 1100
61	Harshwardhan changdev waydande	7385417611	
62	Hemant Dhananjay Mane	7058432088	· (mar (300)
63	Jadhav Gaurav Vikas	7887701407	
AT A TOUR	Jadhav Pooja Rajaram	8999688677	Didhar .
64		9561353003	Thurston (100)
65		7038750828	Tourse.
66	Jaydeep mukund kale Jitendra Mali	9890922159	1,1
67		8669538409	(Model (200)
68	Kadav Namrata Haresh		(200)
69	Kajal Bankar	7821099180	
70	Kajal Chandrakant Mane	7875531755	(Shandajal (200)
71	Kajai machindra khandagle	9359124717	
72	Kakade Rohini Anil	9561447348	Philade (200)
73	Kale Snehal Adhikrao	9764807785	
74	Kamble Akanksha Mahesh	9702798097	
75	Kamble Virendrakumar Madhukar	9657999231	(Mkul) (100)
76	, kanchan Ekhande		
77	Kanchan Madhukar Jadhav	7775809407	1: (.100).
78	Kanse Apeksha Sanjay.	7020177213	Azebria (100)
79	Kavita Vishnu shinde	9890149391	Annak.k.V.
80	Keshav Dilip Shinde	7900176964	
81	Khorde Rushikesh Vikram	9604402024	, RAS. (200
82	Kolekar Utkarsha Uttam	9119414791	Telepare (100
83	Komal Maruti Bote	7378605709	
84	Komal sandeep latambale	7977120055	(tolutembale (200)
85	Krishna Vasudeorao Supalkar	9021662203	(Cnot (100)
86	Kudal Dnyaneshwari Rajendra	9325693306	P. Kudat (109)
87	Kumbhar dnyaneshwari sambhaji	9960455304	
	Lohar Paurnima Vijay	8208652960	· 220/00 (100)
88	Lokesh Ravindra Patil	9325254727	Walshith (10g.)
89	Madhavi Chandrakant Kadam	9503581503	Exadam (100
90		9156929317	(200)
91	Magar Vaishnavi Sanjay	8779624341	1
92 •	Mahesh Ramrao Tapshale	7558392001	
93	Manasvi Avinash Dhokale	8483902396	1 January
94	Mane sayali adhikaro	The state of the s	Lomario
95	Mansi sanjay chaphale	9370227249	(200)
96	Mayuri Borbane	9975298327	
97	Minal Bagul	8788892652	Magast (100)
98	Miss. Akanksha Dattatray Nikam	9665359328	
99	Miss.AMRUTA VINOD KUMTHEKAR	9960560019	
100	Mohit A. Mahajan	9511721630	mobile (100).
101	Moin Mehboob Kazi	8080518953	moly care (lat)

102	M. Via	2022762670	(Murali (200).
102	Mrunali Sanjay Sonawane	9082763679 9561032418	Top (100)
	Ms. Radhika somnath vyavahare	7744010199	(100)
204	Ms.Bhosale Akanksha Anil		= hallus (100)
105	Ms.rutuja Udhav gaikwad	9359085956	
106	Naik Tejas Suresh	8390790412	mail (200)
107	Nandini Namdev shelar	7058271010	guel (200)
108	Nangare Gauri Sanjay	9307363547	1
109	Neha Anil Deshmukh	9370653045	Degrap. (100)
110	Neha Sambhaji Pandit	7721851295	(200)
111	Nidhi Sambhaji Tangade	7517986626	(100)
112	Nikita Sunil Matkar	7350641580/9699677251	· (Nikiter, (200)
113	Ninad Shashikant Deshmukh	9322469313	· golofronds (100)
114	Nisha Vilas Kumbhar	7796824923	
115	Omkar Dhomase	7972778985	
116	Omkar Sanjay Patil	9356738123	· (200)
117	Pallavi Girish Jadhav	7249898804	9(9) (100)
118	Pallavi Ramesh Lilhare	9370483431	(100)
	Parveen Amir mMujawar	8600761408	January (200)
119	Patil Pranita Anil	7350198282	Value (200)
120	Patil Vaishnavi Vijaysinh	8378983683	
121	Poonam Rajendra Bramhane	9370152566	_
122	Prachi Shrimant Farande	9822254776	32 to and (200
123		7058959988	
124	Pragati omprakash kokate	9356702092	· 1000 (100)
125	Prajakta mahadev pandole	9028720865	(130)
126	PRAJAKTA MOHITE	8625808424	
127 ⊌	Prajakta Pandit Zirmire	9552579099	(100)
128	Pranita Pradip Mane	9.19176E+11	100
129	Prathamesh Balu Waghmode		and the same
130	Prathamesh Shah	7972211709	Delate: Care
131	Pratiksha Valmik Sabale	9096575146	- Pabale; (200)
132	Priya shekhar Daingade	8788211748	
133	Priyanka Gulab Ombase	9359953819	
134 -	Priyanka Jagannath Anbhule	9404751347	43 10 45 3
135	Priyanka Pote	9145036324	· Shitarkin (200)
136	Priyanka Sampat Nevase	7397941271	· PSNeuse. (200)
137	Priyanshu Suryawansh i	7.51727E+11	· Mesha. (100).
138	Purva Vijay Sangekar	8356084798	forge (200)
139	Pushpanjali Rajkumar Shinde	9370158284	P. P. Shinde Clous
140	Rahul Gangadhar Arote	9021870632	CAROL.
141	Raut Dinesh Jeevanrao	9.19767E+11	East (100)
142	Rithik Modi	8329156958	
143	Rohit jadhav	7264969414	Riadbar (100)
143	Rushikesh Tamhane	8484897080	The second second
	Rutuja Ajinath Rayjade	9373511549	Pulia (100).
145	Rutuja Mohan Umrekar	7083871025	
146	Said Tejal Vijay	9970377935	=P. 0 -
147	Sald Tejal Vijay  Sakshi Arvind Kadam	9529241314	Fredag
148		8767824157	section .
149	Sakshi Bharat Dhane	9011682670	
150	Saloni Vinodkumar Mutha		Salayur 100
151	Salunkhe Vinaya Milind	8669070586	
152	Samiksha surendra agarkar	9011713973	0.004
153	Samruddhi Sunilrao Kukade	9145782773	1000
154	Sandesh Chandrakant Shelake	9699655342	· Shill (200)
155	Sanika hemant zanjurne	8956955249	(200)
156	Sanket nitin kumbhar	9004171385	(200)

157	Sanket parmeshwar jawale	8010658146	-
158	Sanket Rajendra Shirsath	7057101294	
159	Sanket Sanjay Patil	9767229524	
160	Saudagar Noman Mainoddin	9970824092	
161	Saurabh Indrabhan Wadghule	7040600199	
162	Saurabh Lalasaheb Ingale	8308349409	Forde (100).
163	Sayali Milind Jawahire	9130930521	Harrie (200).
164	Sejal shatrughan mohite	9359672607	Mohist .
165	Sejal subhash mane	8830049385	Gara · (100)
166	Shefali Dineshrao Wankhade	7888126646	Fullehall (200)
167	Shilpa SanjayKumar Biradar	9422155924	· Sales . (200)
168	Shinde Namrata Narsingrao	9860892624	mid . (200)
169	Shinde namrata rajendra	8485839647	Friedrik (200)
<b>-</b> 170	Shirude Sagar Ravindra	9518723707	Ge (400.)
100000000000000000000000000000000000000	Shivani Baliram Gorkatte	8459294808	Shirasily .
171	Shivani Balifati Gorkate Shivanjali Santosh Talekar	9359945546	Sitalekan.
172	Shivtej Devane	8788382949	1
173		9545453520	· 10 (200)
174	Shivtej uday devane Shraddha Phadatare	9322776047	Madatare (200)
175		9921009301	· Stelle . (100)
176	Shraddha salunkhe	80107 16318	160,000
177	Shruti survase	8459662539	
178	Shrutika Rajendra jadhav		
179	Shubham Siddheshwar Kakade	9075713242	
180	Shubham Somnath Dange	9545182456	( ) and att 2000.
<b>~</b> 181	Shubhangi Bhagwat Deshmane	8421891233	& hutstramy.
182	Shweta Rajesh Jogdand	7972955822	1 Sugar
183	Shweta Tayappa Lavate	7768878428	of hade
184	Siddharth Avinash kale	9359899532	serce (100)
185	Siddhi Shivaji Todarmal	7447753853	
186	Sneha Nandkumar Rashinkar	9146858821	1
187	Snehal bharat unde	9702880847	2001-4 (200)
188	Snehal Ramkrushna Jawarkar	9834429245	· Dunkal (100
189	Sonam Jaywant Bendre	9545127779	gender (2009)
190	Srushti jamdade	7058956082	Sandade (10.0)
<b>=</b> 191	Sujit Shelke	9503300489	The state of the s
192	<ul> <li>Supriya Tanaji Shelke</li> </ul>	9146160958	
193	Suryawanshi Mayuri Bharat	9096906227	· WILLIAM, (100)
194	Swapnali Dasharath Gujar	7218096230	(200)
195	Swarupa Thavare	7743950397	Struppe (100)
196	Tejal Jalindar Nikam	7385348306	Nikara (200)
197	Tejas Prashant Kirdat	9833176387	
198	Tejas Sunil Pawar	7387792983	(100)
199	Tejashri Milind Buchade	7447219572	(200)
<b>₽</b> 200	Thosar sakshi bhausaheb	9595323037	
201	Tushar Mahesh Phalke	7038806395	(0)
202	Uchale pratik haribhau	10/// 50-00-01 / 75-00-01 / 76-00-00	(200
203	Ugale Pranjali Dilip	7822965264	July. 400)
203	Uma Digvijay Sangle	9373877512	2 1
205		9870188676	Sangle
	Upadhye Ayush Shrenik	9156715108	(d)
206	Vaishnavi Suresh Shedge	9130322955	
207	Varpe Mayur Maruti	9172816706	(M) 000 (100)
208	Vibhavari Gore	9022120039	9
209	Waghmare pradnya sangram	7028609467	Madria (100)
210	Walunj Prajot Ravindra	7387851123	M 60 (100)
211	Yashoda Tidake	9421258224	· (300) (200

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212	Yashodhan Raghunath Ponde	8956802385	Mahabado	(200)
213	Yogish Dharamdas Garhwani	8847791920 9765664337	77	(200)
214	Zalte Avijeet Jitendra		Auhandagade	
215	Apeksha khandagale	9503892451	Alphant	W.
216	kishor M. khot	8788382949	Hondi	7
217	Giriday Lature.	7218647780	fer.	(100)
218	Proutikeha katkad.	9970977687	auto	(100)
219	vaishnavi kale	7083871270	Markey Voltage	(100)
220	kanchan Jaiswal	7447494018	Quision)	(100)
221	Shrikant Dyandeo Tembar	C 28	Dry	(100)
222	Mruney Ackark Man	e- 7841879545	afracu	
223	submita Sardip kun	mbhar 8421678864	Kembhero	(.Loo)
224	Kamaa Vilas Ma			(100)
225	More Anil B	ane 9662089868	King .	(100)
226.	Pote Sonali Anur	). 8767750898-	Brong	C100.)
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228,	Shrutika Jamardar	18hogde 1770043298		(200)
229.	dachin Shingari	95955808	#	(100)
2-1.	Ashwini Pansare.	-() -	AR	(240)
33℃.	Vinod R. Gaikwad		2 0	
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332	Shabham Humnahadus			
333	Stablish Humnabadica Sidheshwar L. Jadhan	9405491473 7745048257	sett.	Class
534	Syzyamand ? a .v.	1143040257	30 Joshow	(100)
3350	Syzyawanshi pratikoha	7219588293	- Juzyany	(100)
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	subodh shinde	07377695031	glind	(200)
	Pratile T Josi	7219255071	Parketne	C (00)
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			2	91



Sr No	Student Name	Signature
1	Begw shweta S. (278)	(100) 9359002831
1	kukode samruddhi s. (235)	(100) 9145782773
3	sweety katkac (115)	(100) 8669345021 State.
4	kanse sayali (247)	(100) 8530810810 Alanax
×	sweephali Gregat (301)	(200) 72 1809 6230 Apre-
6	Ruksto Gujaran (211)	(200) 74832 2580
7	kajal Bankar (102)	(100) 7821099180 Jebauly
8	Gausi Nangre (159)	(100) 9307363547 Junquice
9	Payay Pisal (177)	(100) 8329606421
10	Nainag sheikh (156)	(100) 8329604421. NJ whith
11	Sanika zanjurne (238)	(200)8956955249 10-
12	Anushka D. shedge (87)	(200) 9579711710 Tes
13	Digg shah (69)	(200) 82379 47089 Typen
14	Riyo shah (251)	(200) 721892 6422 Auch
Xs.	Youshnavi Patil (176)	(200) 8378983683 (Pah).
76	Aditi More 7	(200) 7499306318 Quy
17	Shreyo Sangale 266	(100) 95030300975amg
18	Vaishnani Jathar 318	(100) 9049386880 Neight.
×	Rout Dinesh 213	(100) 9767343632 But
200	seisting Suparkot 124	(100) JO21662203 Polito
21	Salunkhe Vinaya 232	(100) 8669070586
22	Nadgave Paúja 178	(100) 8552917534 Pinodga
23	Sumit mude 294	(200) 5627619002 88
24	Dange shubhym 274	(100) 9545182456 Bus
25	Judhav shrutika 271	(100) 8459662539 Roullidu
26 (	haphale Mansi 137	(100) 9370227249 Ms. (napha)
27 (	shubham Korado 272	(400) 7719036176 D
28 1	ngqwall Swapnil V	1001 8999199956 Augus
29 K	adam proshant	1001 9370959250 BE
0	Tadhar Tegas	(100) 7030032879 86
1	Shelfe Suchitra 292 1	200) 8999458711 Shelle
22		(100) 9284560147 July
3	Akshay chan 27 (	100) 8668364131
4	V	
		69 (35) (33)

Borhade Akanksha Ashok	(100) g022g02014 Borhade At
Ekhande kanchan Sudam	(100) 7385787375 (Bylan .
X Thosar Sakshi Bhausaheb	(2) AD = 222 B
38 100 Torveror Vaibhar Sampag	10 0 0 0 0 0 0 0
39/GU Der AKSLON NIHO	(100) 80175739092 ANRY
40 Kafare Snehal Sandip	(100) 9372607820 Karase
41 Prayakta Balaraheb Potalaro	(100) do11036213 majalore
42 voushanni suresh shedge (320)	
* priyanka guiab ombase (20)	
44 Tejashon Milind Budhade 908	(100) 7447219572 Com
45 Komal Maouti Bote 12)	(100) 7378605709 00
X6 Akshada durgesh Phanse	(10°) 8668861176 Q
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1 / 1 / 129	(100) 92/03581503 Fudgin
A Aditi Sunil Sawant"	(100) 932200529 ( Aunt
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51 Mrunal Prakash Mone" 52 kumbhar Susmita. 299	1200) QUALETORES HERWAY
	100 9833176987 TELEST
54 Shrikant Tembre 267	(100) 7620643658 Tetalor
55 Prothmerh wagmodo 191	(100) 9175793505 Roguede
56 Phanastron kattern 66	(100) 9172451388 1000
57 Pradnya Khelbude 181	(100) 9405492077 Exercise
58 Kumthekar Amnuta Vino 6 (142)	(100) 9689644366 PS
59 Pauson Nikita 165	(100) 8796214278 Amura
	(160) 7972784699 MANY
61 (hovon Akonksha Nilin 22	(100) 9359623351 Days
62 kumbhar Nisha Vilas (169)	(100) 7796824922 (10)2
63 Pawade Kajal Sany (105)	(100) 8399973694 Way.
64 Anbhu, Priyonko jogonnath (202)	(100) 9404751347 PARISHULE
65 Prandi Anundras Bhandou (186)	(100) 9403141964 today
66 Nikam Akanksha Dattatray (14)	(100) 9665359328 Altan
67 Asavam Ramesh Shinde 41	(100) 7218326627 ABhirde
68 Kale spehal Adhikrao 107	(100) 9764807785 Alak
69 Rashinkas julia Nevydkumar 284	(100) 946858821 Suhap
70 Doyaneshwari Sambhaji Kumbhar 127	(100) 9960455304 Dent
71 Surabhi shivaji shinole 296	(100) 9834804450 Diake.
72 Abhirt Baronaheb Charles 5	6/00 9019907496 AVE
73 Rushikesh. Nitin. Nikalie 220	(100) 9923709760 Rest
74 galchopude Dnyaneshwari Ravindra	(100) 9420327818 Jorgan
	(100) 9075713242 A
(273)	470
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	T .	
76	Bhosale Alcanksha Anil	(100) 9744010199 Thosak.
V.77 0	Attacksha P. Amriticas	(100) 860 562 7751 Alcalolin
78	Samilesha 'S Agarhay	(100) 90/17/3323 \$
- 79	Gianesh Pore	(100) 7720988249 8
- 80	Abhijeet Deshmulch	(100) 9016778115 2
81	Monsin Mansoni	(100) 8668359737 Nov.
82	Bagwan firdos	(200) 7248981942 Backen
83	Athorn Gahine	(100) 770915100747 Jac
X 84 ·	Kachare Ganesh	(200) 7887701407
× 85	Gaurav Jadhav	[200] 9807798008
× 86	Patil Sanket	(100) 9767229524 Soule
87	Mayuri Auti	(100) 9284391836 Cole.
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Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

## Career counselling session on

"Performance rating in companies"

Saturday, 04th June 2022

#### 10.45 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

Orrector Swami Sevabnavi Sanstha's Lotus Business Schoor Pune - 411 033









Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Career counselling session on

"Performance rating in companies"

Date: Saturday, 04th June 2022

10.45 AM Onwards

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 03 a



Activity Title: Career counselling session on "Performance Rating in Companies".

- To understand what criteria companies are considered while performance rating.
- To understand what is KRA.
- To understand how to increase performance during job.

Session conducted By: Mr.Chetan Yeolekar.

Designation: Lead Compensation & Benefits.

Organization: Thermax Ltd.

Guest Profile: Mr.Chetan Yeolekar.

Experience- 12 years in HR

Qualification- MBA in HR & Marketing. Pursuing Diploma in Labour Laws now.

Current Company- Thermax Ltd

Designation- Lead Compensation & Benefits

Earlier to Thermax, Worked with Vishay Components Ind Pvt Ltd & Sterling Holidays

(Thomas cook company) in various domains of HR.

Result oriented HR business partner with 11 years of experience invarious domains of HR & contributing towards the success.

Target Audience: Students

C

Summary of Session: Today we have conducted career counselling session on Performance rating in companies for that We have invited Mr. Chetan Yeolekar to conduct the session. Through this session Chetan sir has guide the students about how to develop performance in the job. What is KRA? How communication is important to increase performance during job. He counsel students how they can develop their overall rating in job area.

# Photographs:



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Dear Chetan sir,

Greetings!!!

Subject- Invitation for Career counseling session schedule on Saturday 04<sup>th</sup> June 2022 (10.45 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of Career counseling program on "Performance rating in companies". that is scheduled on Saturday 04<sup>th</sup> June 2022 (10.45 AM onwards) We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time: on Saturday 04<sup>th</sup> June 2022 (10.45 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: "Performance rating in companies ".

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat Assistant Professor Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in

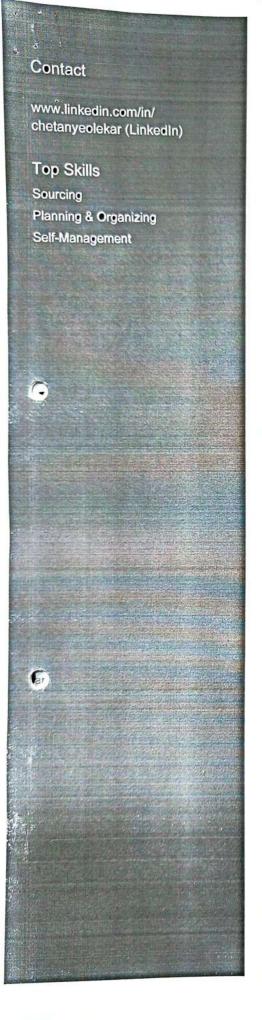






## Lotus Business School

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



# Chetan Yeolekar

Human Resource professional-Creating Stories @ Work

#### Summary

Result oriented HR business partner with 11 years of experience in various domains of HR & contributing towards the success.

## Experience

Thermax Limited 5 years 8 months

Lead-Compensation and Benefits August 2021 - Present (1 year) Pune. Maharashtra, India

Assistant Manager

December 2016 - July 2021 (4 years 8 months)

Pune Area, India

Human Resource Professional partnering with businesses and contributing towards people development.

Sterling Holidays
Assistant Manager-HR
February 2015 - December 2016 (1 year 11 months)
Pune

Human Resource Professional-

- Involved in hiring of sales & Customer Service candidates. (End to End process)
- · Also drawn in Training, Orientation of new entrants.
- Making Rewards and Recognition schemes to increase productivity and better engagement of employees.
- · Up keeping Payroll inputs.
- · Ensuring smooth employee exit management.
- Ensuring smooth Performance Management activities & getting it done in given time frame.
- · Mentoring employees to increase their productivity as well as retaining them.
- · Conducted branch wise & region wise engagement activities.

Page 1 of 2

Vishay Components Human Resourses November 2010 - February 2015 (4 years 4 months)

Human Resource Professional-

- Managing end to end hiring process of Diploma & Graduate Engineers as well as Laterals.
- Also drawn in Inducting new hires, in house training's & various engagement activities for factory employees.
- Ensuring smooth exit formalities & capturing employee feedback's.
- · Handling of employee grievances.
- Coordination with external agencies, colleges, government bodies.
- Involved in wage Agreement Surveys & HR Audits
- · Maintained Library for employees.
- · Preparing HR MIS. Providing Payroll Inputs.

Vishay Components
HR trainee
October 2009 - December 2009 (3 months)
HRIS, ISEI, EMS

#### Education

Indian Institute of Education & Business Management MBA, Human Resourses+Marketing · (2008 - 2010)

K.K.Wagh College, Pune University B.Sc, Biotechnology (2005 - 2008)

Maharashtra State Board HSC, Science · (2004 - 2005)

Maharashtra State SSC · (2001 - 2002)



## Career counselling session on ""Performance Rating in Companies" Saturday, 04th June 2022 10.45 AM Onwards

R No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	A
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	A
10	THAKARE SAURABH ASHOK	A
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	D
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	P
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	A
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	P
19	ASHWINI BALASAHEB JADHAV	A
20	KALE SAIPRASAD ANKUSH	ρ
21	DHANASHREE SATISH PATIL	A
22	NALAWADE YASH DILIP	P
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	P
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	ρ
27	VISHAL DIWAKAR KHADE	P
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	P

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30 31 32	SARDAR SWETAMBARI ASHUTOSH	Δ.
		P
32	WAGH MANGESH SHEKHAR	P
	SUYOG BHEDLAL LILHARE	P
33	BOBADE PRIYANKA VITTHAL	0
34	20500	
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	
37	PRAVIN BHAGAWAT BHAKADE	P
	DOKE ADITYA NAMDAEV	P
38	ANKUSH ROHIT RAJU	P
39	BHANDARE INDRAJEET RAJENDRA	P
40	JAGDALE PANKAJ SANJAY	P
41	BAGUL VAIBHAV NANDKISHOR	P
42	GADKAR CHETAN MUKUND	P
43	BANGAR RUSHIKESH NAVNATH	A
44		
45	PATIL KOMAL AVINASH	A
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
2020	SHINDE RUSHIKESH NANDKISHOR	P
48	CHOUDHARI SWAPNALI LAXMAN	P
49	MUNGDE SANDEEP BHIMRAO	P
50	KABADE SWARUP PRASHANT	A
51	SHINDE AKASH ANGADRAO	P
52	KHATRI SAURABH BHAGWANDAS	P
53	KANADE GAURI SANJAY	1
54	AGA SALONI AYUB	A
55	AND AND STORE OF THE STORE OF T	A
56	NIMBALKAR ADESH BRAHAMDEV	P
57	BHOSALE PRATIKSHA MADHUKAR	P
58	BANDE DATTA BHIMRAO	A
	DHAMANE ASHWINI VITTHAL	P
59	PATIL TUSHAR VASANTRAO	P
60	KANCHAN RAMESH WAGHMARE	P



62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	A
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	A
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	A
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	A
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	A
83	LOKHANDE GAURAV KAMALAKAR	P
. 84	REVANSIDHA SHIVANAND MALI	P
.85	TAKATE RUSHIKESH ARJUN	P
86		P
87	DHAINJE SAHYADRI DATTATRAY	P
88	KSHIRSAGAR SHRADDHA SUNIL	A
89	TUPE ASHISH PRAKASH	ρ
90	YACHAWAD BALAJI PRALHADRAO	P
91	ADITYA PRAKASH SALAM	P
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P

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95	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
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99	SHINDE BHUMIKA RAVINDRA	P
100	MANDLIK AJIT PANDURANG	P
101	ABHIJIT ZANAKRAO INGALE	A
102	BHIRUD HEMANT MEGHASHYAM	P
103	BADAL MARKAND THAVARE	r
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105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	P
109	DESHMUKH RAMKUMAR SANJAY	A
20000	KAKADE YASHPAL BANDU	P
110	VISHNU SAJJAN PARATWAGH	P
111	HRUSHIKESH MILIND MORE	Þ
112	JAGTAP AMEYA AVINASH	8
113	LOKESH ARJUN WAGH	1
114	PATIL VAIBHAV SURESH	A
115		P
116	PULATE ASHISH DINKAR	P
117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	0
-37	SHUBHAM SHANKAR NIMJE	9
120	PRACHI DEEPAK GAIKWAD	
121	RAJPUT GANESH VIJAY	r
122	GAIKWAD PRADNYA LIMBAJI	
123	MANDWADE VAIBHAV LAXMAN	r
124	KOKARE GANESHJI DATTU	P
125	KONANE GANESHOLDATTO	P



126	UDEKAR JYOTI MAHADEV	A
127	BACHATE SHUBHAM EKANATH	ρ
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	A
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	F)
133	SHWETA VYANKATESH SAKHARE	9
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	9
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	A
142	MHASKE SACHIN ROHIDAS	A
143	KADAM AKSHAYKUMAR VAIJNATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHEMAD	P
146	PARWE NIKITA SAHEBRAO	P
147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	P
152	MATHEKAR MAHESH SURESH	A
	GORE NILESH PRAKASH	P
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153 154	KANETKAR SAMRUDDHI JAYANT	P
154	KUSHAL RAJARAM PATIL	P



150	MULEY DIPAK RAJU	P
158 159	AVIRAT YUVRAJ SALUNKE	P
	SHELAR UNNATI UTTAM	P
160	PARIHAR AJAY AATMARAM	P
161	SHANTANU EKNATH RAHANE	P
162	PILLEY VYANKTESH SUBHASH	P
163	WAGH CHETAN SOPANRAO	A
164	MAHESH GOPICHAND NIKAM	P
165	SHINGARE VAIBHAV GHANSHAM	Α
166	SHASHIKANT VASUDEO MAHURE	P
167	MORE SHUBHANGI BALASAHEB	P
168	SACHIN SANJAY DESHMUKH	A
169	KHADE ABHIJIT VASUDEO	P
170	KHEDKAR KISHOR DATTU	p
171	RAJGURU RUSHIKESH KAILAS	P
172	DHANURE PRASHANT IRVANT	P
173	RAJGURU ROHITASHAV KAILAS	P
174	DOKE DHIRAJ MANMATH	P
175	CHAUGULE SIDHESHWAR GOVIND	Α
176	SHAIKH ABDUL KADAR ABDUL RUF	Α
177 178	VIKHE MUKTA SANJAY	P
178	MORE PRASAD ARUNRAO	P
180	VALSE SHWETA RAM	P
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	P
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	p
187	SATISH SANJAY TALOLE	P
188	SHINDE MADHURI BABASAHEB	A
189	AKSHAY KUMAR VASANTRAO TEKALE	P
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190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	A
193	PAWAR SURPIYA BALASO	A
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	A
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	Ρ

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04<sup>th</sup> June 2022

To,

Mr.Chetan Yeolekar

**Lead Compensation & Benefits** 

Thermax Ltd

Subject: - Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on ""Performance Rating in Companies". The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr. Satish Warpade

Director

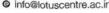
Lotus Business School, Punwale, Pune -33





♥Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.









Swami Sevabhavi Sanstha's

## Lotus Business School

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# Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL

Innovating Business Leadership

# Quantitative Aptitude Session by Prof.Sunil Prajapati Batch 2021-22

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 034



## **Activity Title: Quantitative Aptitude Session**

#### Objectives:

To enhance student's aptitude skills to become budding manager.

- To increase ability of an individual to solve numerical and mathematical calculation and it's important because a person with quantitative aptitude will be in a better position to analyze and make sense of the data given.
- To understand and acknowledge the abilities of a learner.

Session conducted By: Prof.Sunil Prajapati

**Designation:** Assistant Professor

Profile:-

#### Summary

Total 17.6 years of Competitive work experience in educational organization and Software Company.

### **Professional Qualification**

Course	Institute	Board/University	Year	Percentage
Master in Personal Management	Lotus Institute of Business Studies	Savitribai Phule Pune University	2016	72.20 %
Master of Computer Application	Institute of Technology and Management Gwalior (M.P.)	R.G.P.V. Bhopal(M.P.) Univ. of Technology of M.P.	2004	70.73 %

Target Audience: Students

#### **Topic Covered:**

- 1 BODMAS
- 2 Number Series
- 3 Percentages
- 4 Quadratic Equations
- 5 Profit and Loss
- 6 Simple and Compound Interest
- 1 BODMAS:-BODMAS is an acronym to help children remember the order of mathematical operations the correct order in which to solve maths problems. Bodmas stands for B-Brackets, O-Orders (powers/indices or roots), D-Division, M-Multiplication, A-Addition, S-Subtraction.
- 2 Number Series:-Number Series refers to a sequence of numbers following some pattern. Candidates need to find the missing or wrong number in the provided series.
- 3 Percentage: In mathematics, a percentage is a number or ratio that can be expressed as a fraction of 100. If we have to calculate percent of a number, divide the number by the whole and multiply by 100. Hence, the percentage means, a part per hundred. The word per cent means per 100.
- 4. Quadratic Equation:-A quadratic equation is represented as  $ax^2 + bx + c = 0$ , where a, b, c are the values of real numbers, and the value of 'a' is not equal to zero. This is also known as the standard form of the quadratic equation. An interesting fact to note is that many people believe that Babylonians were the first to solve quadratic equations.



- 5. Profit and Loss: **Profit and Loss** formula is used in mathematics to determine the price of a commodity in the market and understand how profitable a business is. Every product has a cost price and a selling price. Based on the values of these prices, we can calculate the profit gained or the loss incurred for a particular product. The important terms covered here are cost price, fixed, variable and semi-variable cost, selling price, marked price, list price, margin, etc.
- 6. Simple and Compound Interest: The interest, typically expressed as a percentage, can be either simple or compounded. Simple interest is based on the principal amount of a loan or deposit. In contrast, compound interest is based on the principal amount and the interest that accumulates on it in every period



## QUANTITATIVE APTITUDE

Questions asked in XLRI Examination held on January 9, 2005

Directions: In each question below, choose the correct alternative from the four options provided

1. Last year Mr Basa bought two scoaters. This year be sold both of them for Rs 30,000 each. On one, he earned 20% profit, and on the other he made a 20% loss. What was his net profit or loss?

(A) He gained less than Rs 2000

(B) He gained more than 8s 2000

(C) He lost less than Rs 2000

(D) He lost more than Rs 2000

2. In an examination, the average marks obtained by students who passed was | x%, while the average of those who failed was y%. The average marks of all students taking the exam was z%. Find in terms of x, y and z, the percentage of students taking the exam who failed.

$$(A) = \frac{(z-x)}{(y-x)}$$

(B) 
$$\frac{(x-z)}{(y-z)}$$

(C) 
$$\frac{(y-x)}{(z-y)}$$

(D) 
$$\frac{(y-z)}{(x-z)}$$

3. Three circles A, B and C have a common centre O. A is the inner circle, B middle circle and C is outer circle. The radius of the outer circle C, OP cuts the inner circle at X and middle circle at Y such that OX = XY = YP. The ratio of the area of the region between the inner and middle circles to the area of the region between the middle and outer circle 150

$$(A)^{-\frac{1}{3}}$$

(B) 
$$\frac{2}{5}$$

$$\langle C \rangle = \frac{3}{5}$$

$$\langle D \rangle = \frac{1}{2}$$

4. Hos sides of a thombus ABCD measure 2 cm each and the difference between two angles is 90° then the area of the rhombus is:

(A) 
$$\sqrt{2}$$
 sq cm

(D) 
$$4\sqrt{2}$$
 so cm

5. If S denotes the sum of the first a terms in an Anthmetic Progression and  $S_i \cdot S_i = 1:10$  then the ratio of tirst term to fourth term is:

(B) 2:3

(C) : 1:4

(D) 1:5

**6.** The curve  $y = 4x^2$  and y' = 2x meet at the origin O

and at the point P, forming a loop. The straight line OP divides the loop into two parts. What is the ratio of the areas of the two parts of the loop?

(B) 3:2

(C) 2:1

(D) 1:1

7. How many numbers between 1 to 1800 (both excluded) are both squares and cubes?

(A) none

(C) 2

8. An operation 'S' is defined as follows

For any two positive integers x and y.

$$xSy = \sqrt{\sqrt{\frac{x}{y} + \sqrt{\frac{y}{x}}}}$$
 then which of the following is an

integer?

(A) 459

(B) 4516

(C) 454

(D) None of the above

**9.** If  $f(x) = \cos(x)$  then 50th derivative of f(x) is: (A) sin x

 $(B) - \sin x$ 

(C) cos x  $(D) = \cos x$ 10. If a, b and clare three real numbers, then which of

the following is NOT true? (A) |a+b|≤|a|+|b|

(8) 
$$|a-b| \le |a| + |b|$$

(D) 
$$|a-c| \le |a-b| + |b-c|$$

**11.** If  $R = \{(1, 1), (2, 2), (1, 2), (2, 1), (3, 3)\}$  and  $S = \{(1, 1), (2, 2), (2, 3), (3, 2), (3, 3)\}$  are two relations in the set  $X = \{1, 2, 3\}$ , the incorrect statement is:

(A) R and S are both equivalence relations

(B) R = S is an equivalence relations

(C) g<sup>-1</sup> ≤ g<sup>-1</sup> is an equivalence relations

(D) RUS is an equivalence relations

12. If x > 8 and y > -4, then which one of the following is always true?

 $|A| \propto r < 0$ 

(B) x' < -x

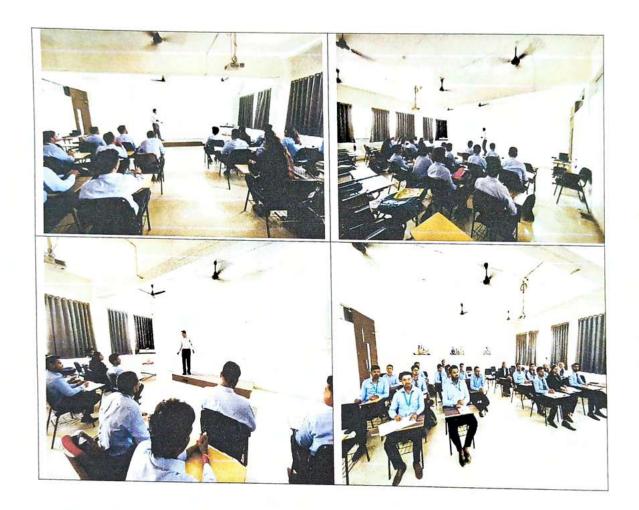
(C) - x < 2y

(D)  $x \ge y$ 

**13.** For n = 1, 2, ..., let 1 = 1' + 2' + ... + n', which one of the following statements is correct?



## Photographs





					Atter	ndance :	sheet to	r Quan	titative	Aptitud	de Sessi	on Batc	h 21-22								
	tudent Name	Session 1 Date	Session 2 Date 1812	Session 3 Date	Session 4 Date	Session 5 Date 23/4	Session 6 Date 2814	Date	Session 8 Date 1216	Session 9 Date	Session 10 Date	Session 11 Date	Session 12 Date	Session 13 Date	Semion 14 Date	Session 15 Date	Session 16 Date	Session 17 Date	Session 18 Date	Session 19 Date	Session 20 Date
1	BORADE SWATI RAJARAM	P	P	P	P	P	P	P	P	P											
2	BONDRE RAJ SUDHIR	P	P	P	P	P	P	P	P	P											
3	PATIL RUCHITA DILIP	A	Α	P	P	A	A	P	P	P											
4	TEJASWINI KAMLESH HASTE	P	A	A	P	P	Α	P	P	P								-			
5	SRUSHTI SATISH PATIL	p	P	P	P	A	P	P	P	P											
6	TANUSHRI VERMA	p	P	A	A	P	P	12	P	P											
7	PRACHI SUNIL GADE	p	P	P	P	P	P	P	P	A											
8	PARMAR VISHWARAJ YOGENDRASINGH	p	A	A	P	A	A	P	P	8							-				
9	SNEHAL ARVIND HINGE	P	P	P	A	A	A	P	P	P											
10	THAKARE SAURABH ASHOK	ρ	P	P	0	P	P	P	P	A											
11	YOGESH RAJENDRA AVHALE	ρ	A	P	P	A	P	P	P	P											
12	SAURABH DEVIDAS SANKPAL	ρ	P	P	P	P	P	P	P	P											
13	PRASANNA DATTAPRASAD CHILHAL	ρ	P	P	P	P	P	P	P	A											
14	KUMBHAR NIKHIL ANIL	P	A	P	P	A	A	A	A	P											
15	CHANDURKAR MEHER SHATRUGHAN	ρ	P	P	9	P	P	P	P	P											
16	KATHALE PRAJWAL MOHAN	P	P	P	P	A	P	P	P	P											
17	CHAITRALI BALKRUSHNA BHAVAR	P	A	A	P	P	A	A	A	P											
18	KAPADNIS GAURAV KHUSHA	L P	P	P	P	P	P	P	P	P										//	Seval
19	ASHWINI BALASAHEB JADHAV	P	P	P	P	P	A	P	P	P											D
20	KALE SAIPRASAD ANKUSH	P	P	P	P	A	P	P	P	P										1	2043

_	DHANASHREE SATISH PATIL	10	0	P		P		P	P	e Aptitu									
21	Digital Control of the Control of th	P	P	r	P	1	A	1	1	-	-	-	+	-					
22	NALAWADE YASH DILIP	A	A	A	A	A	P	5	P	Δ		-	-	-					
23	LANDAGE MAHESH DAGDU	P	P	P	P	P	P	P	P	P									
24	DESHMUKH SUDARSHAN CHANDRAKANT	P	Д	A	P	P	P	p	P	P			_						
25	PRADIP UTTAM SAWANT	P	A	P	A	A	P	P	P	P									
26	PATIL RUSHIKESH RATNAKAR	P	P	P	A	f	P	P	P	9						_			
27	VISHAL DIWAKAR KHADE	P	p	P	A	A	A	P	A	A									
28	SHELKE SNEHA SUNIL	A	19	P	P	ſ	P	P	P	P									
29	GEETANJALI RAMHARI TANDALE	P	p	P	þ	P	P	P	P	P									
30	JADHAV RAJESH GAJANAN	P	0	P	P	P	P	P	P	P									
1	SARDAR SWETAMBARI ASHUTOSH	D	8	P	0	P	P	P	ρ	P									
2	WAGH MANGESH SHEKHAR	0	0	P	ρ	A	A	P	A	A									
resident and the second	SUYOG BHEDLAL LILHARE	P	0	P	P	P	P	P	P	P							_		
3	BOBADE PRIYANKA VITTHAL	0	0	P	P	P	P	P	P	P									
4	AKSHAY BALAJIRAO PAWAR	0	0	0	P	A	ρ	P	P	P									
-	MANDLIK PRATHMESH	0	-	P	P	P	P	P	P	2									- 8-
5	DEVIDAS PRAVIN BHAGAWAT	P	9	0	A	P	P	P	P	P									
7	DOKE ADITYA NAMDAEV	1	r	p	P	p	P	P	P	P								-	nin.
8	ANKUSH ROHIT RAJU	P	P	0	0		0	P	P	P							1	Savab	navi
9	BHANDARE INDRAJEET	5	r	1	0	A	P	P	P	0							1	A	P
)	RAJENDRA JAGDALE PANKAJ SANJAY	А	P	P	0	A	P	P	P	P							× 8	AND	pune
i	BAGUL VAIBHAV	9	P	Г	r	1	1	P	P	P							1	20400	

43	GADKAR CHETAN MUKUND	P	A	P	P	A	P	P	P	P						
44	BANGAR RUSHIKESH NAVNATH	P	P	P	P	P	P	P	P	A						
45	PATIL KOMAL AVINASH	P	А	P	P	A	P	P	P	P						
46	JADHAO PRANJALI VIJAY	P	A	P	P	P	P	P	P	P						
47	KALE SHIVRAM VIJAY	P	P	A	P	P	9	P	P	P						
48	SHINDE RUSHIKESH NANDKISHOR	P	P	A	A	r	P	P	P	P						
49	CHOUDHARI SWAPNALI LAXMAN	A	P	A	P	P	P	P	P	A						
50	MUNGDE SANDEEP BHIMRAO	ρ	P	P	ρ	P	P	P	P	P						
51	KABADE SWARUP PRASHANT	ρ	P	ρ	Α	P	p	P	P	P						
52	SHINDE AKASH ANGADRAO	ρ	P	P	P	ρ	P	P	P	P						
53	KHATRI SAURABH BHAGWANDAS	P	D	P	ρ	A	p	P	P	P						
54	KANADE GAURI SANJAY	ρ	P	P	P	P	P	P	P	P						
55	AGA SALONI AYUB	P	A	P	P	P	P	P	P	P						
56	NIMBALKAR ADESH BRAHAMDEV	P	Р	P	p	P	P	P	P	P						
57	BHOSALE PRATIKSHA MADHUKAR	P	P	P	P	P	P	P	P	P						
58	BANDE DATTA BHIMRAO	P	P	A	P	P	P	P	P	P					li .	
59	DHAMANE ASHWINI VITTHAL	P	A	P	P	A	P	P	P	P						
60	PATIL TUSHAR VASANTRAO	P	P	ρ	P	р	P	P	P	P						
61	KANCHAN RAMESH WAGHMARE	P	P	P	P	P	P	P	P	P						
62	NEHA LAXMAN KHANDKE	P	P	P	P	P	P	P	P	A						ward!
63	DINESHKUMAR BABURAO RATHOD	P	P	P	P	P	ρ	P	ρ	P						*
64	KHAIRNAR HARSHAL SUNIL	P	. 0	P	P	P	P	P	p	P					1	300

cr	PADOL MAYUR RAJENDRA	P	P	P	P	r	P	P	P	P			tch 21-2								
65		,	1	1	,	1	1	1	,	1	_	+	_	_		-	-	+			
66	THORVE SHUBHAM BHARAT	P	0	P	P	P	A	P	P	P											
67	PALGHADMAL HARSHADA BABASAHEB	P	b	P	A	A	P	P	P	P											
68	SURYAWANSHI RUTUJA RAMDAS	P	F	P	P	P	P	P	P	P											
69	SHEWALE PRATHAMESH RAJENDRA	P	10	A	P	P	P	P	P	P											
70	RUPANWAR KETAN SUBHASH	P	P	A	A	1	P	P	P	P											
71	ANKIT PURUSHOTTAM BHOYAR	P	0	P	A	P	P	P	P	P											
72	GAIKWAD KISHOR RAMDAS	P	P	P	P	A	P	P	P	Α											
73	LOKESH SURENDRA DHAGRATWAR	P	P	P	P	P	A	9	P	A											
74	SHINDE TUSHAR ASHOK	P	P	P	P	P	A	P	9	P											
75	MARKAD SHUBHAM RATNADIP	P	P	P	P	P	P	P	P	P											
76	KANCHAN RAMESH GAVIT	P	P	P	P	P	P	12	P	P											
77	CHAVAN PRAJWAL BHARAT	P	P	P	P	A	A	P	P	P											
8	DHAWADE SACHIN RAJU	P	P	P	P	P	P	P	P	P									_		
9	SANAP AMOL VILAS	P	P	P	P	P	A	P	P	P											
0	DIVATE DNYANADA DADA	0	P	P	A	P	P	P	P	P	*										
1	PARSUWALE TOUFIK MAHAMAD RAFIK	0	P	8	P	P	P	P	P	P											
2	PAWAR MADHUKAR SHESHERAO	P	A	P	P	P	p	P	P	P										wabha	VI Sa
3	LOKHANDE GAURAV KAMALAKAR	P	P	P	P	9	P	1	P	P								_	1	3evabla	0
1	REVANSIDHA SHIVANAND MALI	P	P	P	P	P	P	P	P	P									S#GI	A11033	une
8	TAKATE RUSHIKESH ARJUN	P	A	P	P	P	ρ	r	P	P							_		V	School	-
	CHAVAN AKSHAY RAMDAS	0	0	h	P		0	P	P	P					- 1	- 1				428	5500

The second	DHAINJE SAHYADRI	45.00		_	Atter	idance S	heet fo	r Quan	titative	Aptitude :	Session Batc	h 21-22						_
87	DATTATRAY	P	P	A	P	P	P	P	P	P								$\dashv$
88	KSHIRSAGAR SHRADDHA SUNIL	A	A	A	P	P	A	P	p	P								
89	TUPE ASHISH PRAKASH	P	0	P	P	P	P	P	P	P								
90	YACHAWAD BALAJI PRALHADRAO	n	A	P	P	P	P	10	P	P				+				
91	ADITYA PRAKASH SALAM	P	8	P	P	P	P	P	P	P			-					
92	PAWAN VIKRAM GOGAWALE	P	A	P	P	P	P	B	P	9							-	
93	RAUNDAL JAYESH BAPU	P	9	A	P	P	P	P	P	P							+	-
94	BURAN VAISHNAVI VIJAYRAO	P	P	+	P	P	P	P	P	P						-		-
95	PATIL SHIVANJALI SURESH	P	P	A	P	P	P	P	p	P						-	+	_
96	JAISWAL ADITYA KISHOR	P	P	P	P	10	P	B	P	P							+	
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	8	p	A	A	A	P	P	P	P								
98	SARANG RAVIKANT KAKDE	P	P	A	P	12	P	P	P	P					1			
99	NIKALAJE ANCHAL SUNIL	P	P	P	P	P	P	P	P	P								
100	SHINDE BHUMIKA RAVINDRA	P	p	A	P	P	P	P	P	P								
101	MANDLIK AJIT PANDURANG	P	p	A	P	P	P	P	P	P								
102	ABHIJIT ZANAKRAO INGALE	P	8	P	P	P	p	P	P	P								
103	BHIRUD HEMANT MEGHASHYAM	A	P	P	P	p	P	P	P	P								
104	BADAL MARKAND THAVARE	P	p	P	8	P	P	ø	P	P								
105	DNYANESHWARI SANJAY HUDE	P	P	P	P	P	P	P	A	9								
106	TALE AJAY RAJENDRA	P	P	P	P	P	P	P	P	P							8	Se
107	ARBAT MAYURI VINOD	8	P	P	P	P	P	P	P	P							8	
108	PATKI ABHISHEK MANOJ	P	P	P	P	A	P	P	P	P							1/2	Our Town

					Atter	dance !	Sheet fo	r Quar	ititative	2 Aptitud	e Sessi	on Batc	n 21-22	_						1
109	DESHMUKH RAMKUMAR SANJAY	P	P	P	P	P	H	P	P	P								-	-	-
110	KAKADE YASHPAL BANDU	P	P	P	P	P	P	P	P	P										-
111	VISHNU SAJJAN PARATWAGH	P	A	P	P	P	P	P	P	P								-		-
12	HRUSHIKESH MILIND MORE	P	A	P	P	P	P	P	P	P							-			-
113	JAGTAP AMEYA AVINASH	P	P	P	P	P	P	P	P	$\mathcal{P}$					_		-			+
114	LOKESH ARJUN WAGH	A	P	P	P	P	P	P	P	P									+	-
115	PATIL VAIBHAV SURESH	A	P	P	P	P	P	P	P	P										+
116	PULATE ASHISH DINKAR	P	P	P	P	P	P	P	P	P									-	-
117	ULHAS SANJAY PATIL	P	P	P	P	P	P	P	P	P									-	+
118	KANGLE RAMESHWAR SURESH	P	A	P	P	P	P	P	P	P									-	-
119	KALE SHRIKANT KESHAO	þ	P	P	P	P	P	P	P	P										_
120	SHUBHAM SHANKAR NIMJE	P	A	p	P	P	P	10	P	P										
121	PRACHI DEEPAK GAIKWAD	P	P	P	p	P	P	P	P	P										_
122	RAJPUT GANESH VIJAY	P	P	P	P	4	1	P	P	P										
123	GAIKWAD PRADNYA LIMBAJI	P	P	P	P	P	P	P	P	P										
124	MANDWADE VAIBHAV LAXMAN	p	p	P	P	A	P	P	P	P										
125	KOKARE GANESHJI DATTU	P	8	P	P	A	P	P	P	P										
126		P	P	P	P	P	P	P	P	P								//	Sev-	
127		P	P	P	8	A	P	P	P	P							æ	1 5×10	mi Sev-	
128	LULLA PURU VIJAY KHOSE GANESH	P	P	P	P	A	P	P	P	P								*		
129	BHAGAVANRAO	A	A	P	P	A	P	A	P	P	_							OF S	seiness ?	ارجان
130	SHELKE GHANSHYAM GAJANAN	P	P	P	P	A	A	P	P	P								11	a sonie	A

F	AHIRE PRASAD SANJAY	0	-	_		dance S					Sessio	n Batch	21-22	 					2
1		P	P	P	P	P	P	P	P	P									
32	MANDE SANKET CHANDRABHAN	P	P	A	P	P	P	P	P	P									
	SHWETA VYANKATESH SAKHARE	P	P	10	P	P	P	P	r	P									
134	MOON AKASH SANJAY	A	P	+	P	P	P	r	p	P									
135	DESHMUKH MAYUR VISHWANATH	1	P	P	P	P	P	A	P	A									
136	MALI NILESH SANTOSH	1	P	A	P	P	P	P	P	P									
137	RUSHIKESH VIJAY KALE	P	P	A	A	A	9	p	9	P									
138	WAYKAR SHUBHAM VASANT	P	p	P	A	A	P	P	P	P									
139	RETWADE PRADNYA BABAN	P	D	P	P	1	P	P	P	P									
140	INGLE ANIKET GANGADHAR	P	8	P	P	P	P	P	P	P									
141	TUSHAR KISAN POKHARKAR	p	P	P	P	A	A	A	P	P									
142	MHASKE SACHIN ROHIDAS	A	P	P	P	A	A	A	P	P									
143	KADAM AKSHAYKUMAR VAIJNATH	P	P	P	P	A	A	A	P	p									
144	VISHAL BHAGWAN MAHAJAN	P	P	0	P	A	A	A	P	p							1		
145	SAYYAD AAREEB AHEMAD	P	Q	P	P	P	P	9	P	A									1
146	PARWE NIKITA SAHEBRAO	P	8	D	P	P	P	P	P	P									1
147	KHENGARE PRASAD NAMDEV	P	P	P	P	A	9	P	P	P									1
148	KALGANE LAKHAN KAMLAKAR	P	P	8	P	P	P	P	P	P									-
149	MANTE SWAPNIL SHIVANAND	P	P	P	P	P	P	P	P	A							11.	ani Sev	40
150 _	LANDAGE SAMADHAN ASHOK	P	ρ	P	P	P	P	P	P	8							(( *	5ev	-
151	UPHADE AKSHAY SAHEBRAO	P	P	P	P	P	P	P	P	P							1	20000	-
152	MATHEKAR MAHESH SURESH	P	P	0	p	P	P	P	P	P						+		12.20	3

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2	1	V	h	þ
2		-	1	•

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					Atte	ndance	Sheet fo	or Quar	ititative	Aptitu	de Ses	sion Bato	h 21-22		 		_		_
153	GORE NILESH PRAKASH	P	P	P	P	P	P	A	P	P	P								_
154	KANETKAR SAMRUDDHI JAYANT	P	А	P	P	P	P	P	P	P	P								
155	KUSHAL RAJARAM PATIL	P	P	P	P	P	P	P	P	P	P								_
156	BODKE VISHAL RAJESHWAR	P	P	P	P	P	p	ľ	P	P	P								
157	SAGAR BAPURAO GORE	P	P	P	P	P	P	P	P	A	P								_
158	MULEY DIPAK RAJU	P	P	P	P	P	P	P	P	P	P					_			
159	AVIRAT YUVRAJ SALUNKE	P	P	P	P	P	P	P	P	P	P				_	_			
160	SHELAR UNNATI UTTAM	0	P	P	P	P	P	A	P	P	P			_		_			
161	PARIHAR AJAY AATMARAM	12	ρ	P	P	A	P	P	P	P	P								
162	SHANTANU EKNATH RAHANE	p	9	P	P	P	A	P	P	P	P					_			
163	PILLEY VYANKTESH SUBHASH	0	P	P	P	P	P	P	P	P	P								
164	WAGH CHETAN SOPANRAO	P	P	P	P	P	P	P	r	₽	P						_		
165	MAHESH GOPICHAND NIKAM	P	P	P	P	Α	P	P	P	P	P							_	
166	SHINGARE VAIBHAV GHANSHAM	17	P	P	P	P	P	P	P	P	P						_		
167	SHASHIKANT VASUDEO MAHURE	P	p	P	8	C	P	P	P	P	P						-		



	MORE SHUBHANGI	-	_		Attend	uance 5	neet to	r Quant	itative /	Aptitud	Sessi	on Batc	h 21-22					
168	BALASAHEB	P	P	P	A	A	P	P	P	P				-				
169	SACHIN SANJAY DESHMUKH	P	P	A	P	P	r	p	p	p								
170	KHADE ABHIJIT VASUDEO	0	P	P	P	P	P	P	P	P								
171	KHEDKAR KISHOR DATTU	P	p	P	A	P	P	P	P	P								_
172	RAJGURU RUSHIKESH KAILAS	ρ	p	ρ	A	P	p	p	P	r								
173	DHANURE PRASHANT IRVANT	P	p	Р	p	A	P	P	P	p		1-						
174	RAJGURU ROHITASHAV KAILAS	P	P	P	P	P	A	P	P	P								
175	DOKE DHIRAJ MANMATH	P	P	P	p	p	A	P	P	p								
176	CHAUGULE SIDHESHWAR GOVIND	P	p	P	P	p	р	P	P	1								
177	SHAIKH ABDUL KADAR ABDUL RUF	P	P	P	P	p	P	P	A	P								
178	VIKHE MUKTA SANJAY	P	P	P	P	P	p	P	P	P								
179	MORE PRASAD ARUNRAO	ρ	P	P	P	P	p	P	P	P								
180	VALSE SHWETA RAM	P	ρ	p	P	P	P	p	P	P								
181	DHOOT RADHIKA SATISHKUMAR	P	P	P	P	P	p	p	P	P								
182	OZA ADITI NITIN	P	P	ρ	P	P	P	P	P	P								
183	MANE RUSHIKESH DILIP	ρ	P	B	ρ	P	P	P	P	P								
184	PATIL RUSHIKESH HANUMANT	f	P	P	P	P	P	P	P	P								
185	MAROTI MADHAV DHALE	P	P	P	P	P	P	P	P	P								
186	NIRMAL HRUSHIKESH DINKAR	ρ	P	P	P	P	P	P	P	P							-	
187	SATISH SANJAY TALOLE	P	P	P	ρ	P	p	P	P	P					Ď,		1	3 8
188	SHINDE MADHURI BABASAHEB	P	P	P	P	P	P	P	P	P							1 3	

\* ATTO Se abrain se abrain









Swami Sevabhavi Sanstha's

## LOTUS BUSINESS SCHOOL

Innovating Business Leadership

## ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Shiram Totala

Date: Saturday , 25<sup>th</sup> September 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	<u></u>
2	Invitation Letter	
3	Guest Profile	~
4	Attendance Sheet	
5	Payment Invoice	-
6	Thanks Letter	

Pune
411033

CHECKED AND SUBMITTED LBS- IQAC











Alumini session: Shriram Totla
Organization: Elite Landmar

Organization : Elite Landmarks
Designation : Operations Head

Swaml Sevabnavi Sanstha's Lotus Business School Pune - 411 033.

Date of Session: 25/09/2021 Day: Wednesday Time:11 am

Subject: Alumini experience at LBS and After LBS.

#### Main Topics covered:

He explained the importance of punctuality in academics at LBS, He advised students to be passionate every day. He told students "Your attitude is what can change your future." He advised students to take part in different activities. He also explained the importance of summer internship and learning that practical session. He advised students to read English news paper and watch YouTube English films. He also explained importance of body language in interview. He explained digital marketing importance for the managers. He shared his life at LBS and after LBS.







## Contact

www.linkedin.com/in/shriram-totala-417940a1 (LinkedIn)

Top Skills

Commercial Real Estate

Corporate Finance

Investor Relations

## Shriram Totala

Investor Relations & Corporate Finance at HDIL Mumbai

## Experience

HDIL

Investor Relations & Corporate Finance March 2014 - Present (8 years 5 months)

#### Education

University of Pune

Master of Business Administration (M.B.A.), Finance · (2012 - 2014)





Dear Alumni,

Greetings!!!

Subject- Invitation for Webinar schedule on Saturday 25<sup>th</sup> September 2021 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 25<sup>th</sup> September 2021. We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 25<sup>th</sup> September2021 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat Assistant Professor Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in







Alumini session by : Shiram Totala Date of Session : 25/09/2021 Time : 11 am

r No	Student Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	' P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	A
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	B
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
(1.59.40 V	SHINDE MADHAVI	P
18	VINAY SURESH GADGE	P
19	GHODAKE SHARAYU PRADIP	P
20	SANCHITA SUNIL WAGH	P
21	MALI SAYALI KANTALING	P
22	NAGARE GANESH SOPAN	
23	DANE MANSI VITAY	P
24	SUKHADA SUNIL KULKARNI	P
25	CHOUNDKAR SURAT VILAS	P
26	**	P
27	SHELKE SANKET RAMCHANDRA	P



28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	9
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	A
	RAJPUT PRATIK RAJENDRA	P
32	KUMBHAR VIKEE BAPU	P
33	DEOKAR PRAVIN RAJENDRA	P
	YOGESH DHANAJI SHITOLE	P
35	POL JAYDEEP MAHESH	P
36	BHAGYASHREE MANOHAR	9
37	TOPALE SALUNKE GANESH NANASAHEB	0
38	BHADANGE AISHWARYA SAYAJI	A
39	UDHANE SANCHITA RAJESH	0
40	SAHIL DEVRAJ WAGH	
41	KRUSHNA SHESHERAO INGLE	A
42	AVIRAJ JOTIRAM BHANGE	PA
43	1	P
44	SAPRE NINAD ATUL	Ϋ́
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	A
50	KAMBLE MAYUR MURLIDHAR	D
7-5000	SHITAL ANIL KACHARE	P
51	SARVADE POOJA MARUTI	12
52	KAMBLE RAHUL NAMDEVRAO	Q
53	SALUNKHE SANJEEVAN RAJARAM	0
54	TILEKAR MANISHA SHAILESH	<u> </u>
55	DESHMUKH NIKITA ANIL	
56	RAJPUT SHUBHAM PRAVINSING	P
57	TOOL OT OTTOBINATI FRAVINGING	1



	PATIL VIJAY PRAKASH	0
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59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
20000	PATIL PRATIK AJABSING	P
62	SURVE CHANDRAKANT RAYBA	P
63	SAKRE SATYAM JANAK	A
64	UBHALE DATTA DHANRAJ	B
65	VISHAL MOHAN MAGAR	11-00
66	PRANJALI SANJAY SHINDE	P
67	15-01-05-06-05-05-06-06-06-05-05-05-05-05-05-05-05-05-05-05-05-05-	P
68	TAMBE PRANAV GANESH	A
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	A
	ASKAR VISHAL RAJARAM	P
72	PATIL GAURAV SANJAY	P
73	CHAVAN AKSHAY VITTHAL	A
74	GAHINE MAYUR DATTATRAY	PA
75	JYOTI SHRIPATI GHADGE	P
76	VIRKAR SHANKAR VITTHAL	P
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78	DUKARE ANIKET MAHADEO	
79	BHOYE KETAN MANOHAR	P
80	KHADEKAR HARSHAL RAJESH	P
	KADU AJAY MAROTRAO	P
81	ZAGADE PRASHANT SATISH	P
82	ASHUTOSH SANTOSH	P
83	GHANMODE BHOITE ABHISHEK NANDKUMAR	P
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85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
	SEJAL NEMICHAND SETHIYA	P



88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
	AASHIYA RAHUL DHEPE	P
91	KARANKAR PAVANKUMAR	P
92	RAVINDRA RACHITA RAMESH KANTEWAR	
93	ANKIT BALIRAM SURYAWANSHI	P
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95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GANGARHAR	P
98	GANGADHAR SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	P
	TUSHAR KISAN TIKANDE	B
100	PRIYA SHIVAJI WAGHMODE	P
101	CHATE MAYUR ASHOK	
102		P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	B
106	PRAFUL SUDHAKAR GADGE	Р
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	A
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	Р
111	MUNGDE RAHUL SHANKARRAO	ρ
112	GAWANDE RUSHIKESH VIJAY	*
113	RASIKA RAMESH MANDLIK	Ρ
114	SHINDE DHANANJAY VASANT	P
-	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
	ÅNIL KHANDU LOKARE	P
117		•



VAJE AKSHAY GANGADHAR	P
AYESH RAJENDRA PATIL	P
COLEKAR GOVIND BALIRAM	P
BALDAWA PRAPTI BALKISHAN	P
1ARALGAURI PRAKASH	P
1ANE DIPALEE RAJARAM	P
HORAVE ARACHANA DADABHAU	P
SHANDARE SHUBHAM BAPURAO	Р
HUBHAM NAGNATH SHINDE	P
USHIKESH ANIL YADAV	P
HAKANE SHWETA ANKUSH	P
IWAKAR DNYANESHWAR	P
AHUL RAJENDRA KUMBHAR	P
NKUR KUMAR SRIVASTAVA	P
ANKAJ LAXMAN MUKHEKAR	P
AIKWAD SUDHANSHU KARTIK	ρ
SHLESHA SUDHISH PACHPANDE	P
IAYURI VAIJANATH YADDE	P
OLUNKE SAURABH ANKUSH	P
ISOLKAR RUCHA RAVINDRA	P
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AVALE MAYUR RAJENDRA	P
	COLEKAR GOVIND BALIRAM BALDAWA PRAPTI BALKISHAN MARALGAURI PRAKASH MANE DIPALEE RAJARAM HORAVE ARACHANA DADABHAU BHANDARE SHUBHAM BAPURAO BHUBHAM NAGNATH SHINDE BUSHIKESH ANIL YADAV DHAKANE SHWETA ANKUSH DIWAKAR DNYANESHWAR MILASRAO BAHUL RAJENDRA KUMBHAR BILASRAO BAHUL RAJENDRA KUMBHAR BAIKWAD SUDHANSHU KARTIK SHLESHA SUDHISH PACHPANDE BAYURI VAIJANATH YADDE OLUNKE SAURABH ANKUSH

F





25<sup>th</sup> September 2021

To,

Shriram Totala

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

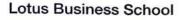
Thank you again for your contribution.

Dr.SatishWarpade

Director

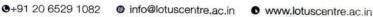
Lotus Business School, Punwale, Pune -33





Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.









Swami Sevabhavi Sanstha's

# Lotus Business School

PAYMENT VOUCHER

No.:

Payment Voucher

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According

Principal Director

Receiver's Signature







#### Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

#### ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Aroha Deshpande and Abhishek Patki

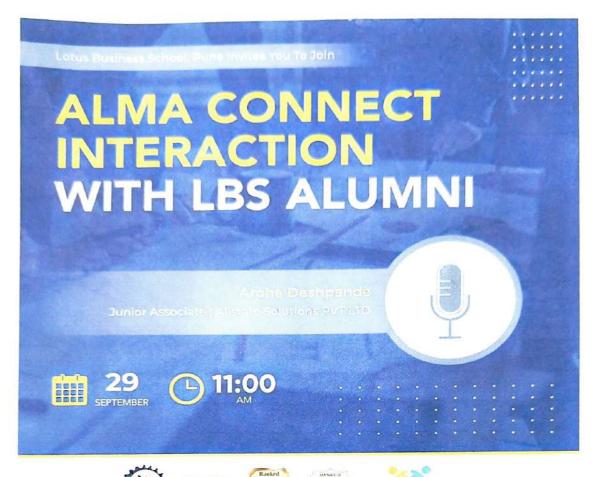
Date: Wednesday, 29<sup>th</sup> September 2021

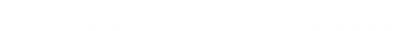
11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	~
2	Invitation Letter	
3	Guest Profile	~
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	~

Pune 411033 ses

CHECKED AND SUBMITTED LBS- IQAC





Alumini session: Aroha Deshpande and Abhishek Patki

Organization : Allstate solutions Pvt Ltd

**Designation**: Junior Associate

Date of Session: 29/09/2021

Day: Wednesday

Sanstha Time: 11 am

1001/2

Subject: Alumini experience at LBS and After LBS

Main Topics covered:

Abhishek Patki explained the importance of punctuality in academics at LBS he told he as present in college 99%, He advised students to be passionate every day. He advised students not change job due to work pressure. Take practical knowledge along with theories.

Aroha Deshpande guided the students with experience in Industry. He told students to go through recent trends and to be aware of trends in Corporate. He advised to take initiate in different activities and take efforts to fulfil their dreams.

Offector Swami Sevabnavi Sanstha Lotus Business School **Photographs:** 









Dear Alumni.

Greetings!!!

Subject- Invitation for Webinar schedule on Wednesday 29<sup>th</sup> September 2021 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on  $29^{\mathrm{th}}$ September 2021 . We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 29<sup>th</sup> September 2021 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma , B.Sc, B.Com etc fresh graduates pursuing career in Management.

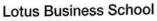
Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat Assistant Professor Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



# Curriculum Vitae

Name: - Aroha Milind Deshpande

Contact No:- 9021744227

E-mail ID: - arohad9021@gmail.com



## Objective

Obtain a challenging leadership position applying creative problem solving and lean management skills with a growing company to achieve optimum utilization of its resources and maximum profits.

#### Personal Details

> Full Name

Date of Birth

> Address for Correspondence

> Sex

> Marital Status

> Mobile No

> E-Mail ID

Language Known

:- Aroha Milind Deshpande

:- 28th March 1996

:- PlotNo 13/A Navyug Colony, Aurangabad.

:- Male

:- Unmarried

:- 9021744227

:- arohad9021@gmail.com

:-Marathi, Hindi, English.



## **Educational Qualification**

Sr No.	Class	Name of Board / University	Year of Passing	Percentage / Grade
1	MBA	Lotus Business School, Pune	2019	Pursuing
2	ВСОМ	Dr.Babasaheb Ambedkar Marathwada University, Aurangabad.	2018	59%
3	HSC	Deogiri College, Aurangabad.	2014	71.23%
4	SSC	Saraswati Bhuvan High School, Aurangabad.	2012	81.40%

### PROJECT UNDERTAKEN

Company: PUMA Sports India PVT.LTD.(PMC)

Duration: 45 Days

Project Title: Consumer Buying Behaviour at PUMA Store.

Work: Worked as Sales Associate.

Learning: To Study on Effectiveness of Brand Value, And Store Keeping.

## EXTRA CURRICULAR ACTIVITIES

Played Handball at state level in year (2012)

Organised and Managed or successfully arranged corporate parties, events and other activities.

Captain in School Cricket Team in Gadia Trophy.

## INTERPERSONAL QUALITIES:

- **Ambitious**
- Keen learner
- Problem-solver
- Leadership
- Team worker
- Ability to handle pressure
- Ability to handle the team.
- Ability to deal with people

#### Certificate

- Played at State Level in Hand Ball Game.
- NCC Certified (Air Wing).

## Work Experience

Guru Creative Constructions Pvt.Ltd. And For Better Conception Event Management and Marketing.

(Duration:- 6 months.)

#### Interest and Hobbies

- Singing,
- Listening Music.
- Travelling.
- Watching/Playing Cricket.



## Declaration

I hereby declare that the information furnished above is correct to the best of my knowledge & belief.

Place:

Date:

Yours Faithfully

Mr. Aroha Milind Deshpande.



#### Contact

abhishekpatki10@gmail.com

www.linkedin.com/in/abhishekpatki-04bb4b169 (LinkedIn)

#### Top Skills

Management

Leadership

Microsoft Excel

#### Languages

Marathi (Elementary)

English (Elementary)

Hindi (Elementary)

#### Certifications

Six Sigma: Green Belt

How to Make Strategic Thinking a Habit

CISSP Cert Prep (2021): 1 Security and Risk Management

**Effective Listening** 

Creating a Communications Strategy

#### Honors-Awards

Best Attendance Award

Star of the month

Star of the month

## Abhishek Patki

Associate

Pune

#### Summary

Associate at Allstate Pune,India
AIDA Certified
MBA from Lotus Business school Pune

#### Experience

Allstate India

Associate

August 2020 - Present (2 years)

Pune, Maharashtra, India

For 18 months I was in team of 3P Medbill Input.

In April 22 i moved to IDS (Imaged Document Support) Team

#### MAHLE BEHR INDIA PRIVATE LIMITED

Finance Intern

May 2019 - July 2019 (3 months)

Pune Area, India

I was intern trainee there for two month.

Handled Various Assets Management processes

- o Daily verification of Fixed Assets
- o To Check Bar-Codes on Fixed Assets
- o Documentation of Vendors List

Maharashtra Knowledge Corporation Limited (MKCL)

Coordinator

February 2017 - April 2017 (3 months)

Parnhari Mahareshua

I worked there as an examinar at MS-CIT Institute.

#### Education

Lotus Business School

MBA, finance · (January 2018 - August 2020)



Shri Shivaji College, Vasmat Road, Parbhani Bachelor of Commerce - BCom, Business/Commerce, General · (2015 - 2018)

The Institute of Chartered Accountants of India intermediate, Business/Commerce, General (2016 - 2017)

Shri Shivaji College, Vasmat Road, Parbhani HSC, Business/Commerce, General · (2013 - 2015)



Alumini session by : Aroha Deshpande and Abhishek Patki

Date of Session :29/09/2021

Day : Wednesday

r No	Student Name	Attendance
1	MACHADE TEJASWINA	
	NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	Pi
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	A
5	MALI POOJA RAVINDRA	P
	JADHAV BHAGYASHREE	
6	HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
10	APOORVA SANJAYKUMAR	1
11	WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	A
14	SUMEET POPAT KADAM	A
15	MAYURI BHAGWANRAO SAPATE	n
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20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	A
	MALI SAYALI KANTALING	A
22	NAGARE GANESH SOPAN	A
23	DANE MANCY VITAV	
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	Pr
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P



28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
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	YOGESH DHANAJI SHITOLE	P
35	POL JAYDEEP MAHESH	A
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39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	A
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
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46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	Ρ.
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	A
50	KAMBLE MAYUR MURLIDHAR	A
51	SHITAL ANIL KACHARE	P
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53	SALUNKHE SANJEEVAN RAJARAM	P
54	TILEKAR MANISHA SHAILESH	P
55	DESHMUKH NIKITA ANIL	•
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	GOPAL SITARAM PATIL	P
71	ASKAR VISHAL RAJARAM	ρ
72	PATIL GAURAV SANJAY	A
73	CHAVAN AKSHAY VITTHAL	A
74	GAHINE MAYUR DATTATRAY	P
75	JYOTI SHRIPATI GHADGE	P
76	VIRKAR SHANKAR VITTHAL	0
77	DUKARE ANIKET MAHADEO	P
78	BHOYE KETAN MANOHAR	P
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80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	A
83	ASHUTOSH SANTOSH GHANMODE	A
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAQ NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P.
87	SEJAL NEMICHAND SETHIYA	P

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90	CHAVHAN GAJANAN	0
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90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
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100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	Р
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104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	Р
107	ROHIT PRADEEP PAWAR	B
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	A
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	A
113	RASIKA RAMESH MANDLIK	A
114	SHINDE DHANANJAY VASANT	P
370,2100	POUL SANDIP BALIRAM	P
115	SUMIT RAJESH TOTALE	P
116	ANIL KHANDU LOKARE	P
117		



118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	·P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	ρ
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





29th September 2021

To,

Abhishek Patki

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33





♦ Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

@+91 20 6529 1082 @ info@lotuscentre.ac.in

www.lotuscentre.ac.in





29th September 2021

To,

Aroha Deshpande

Subject: - Letter of Appreciation

Dear Alumni,

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Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Receiver's Signature



Swami Sevabhavi Sanstha's

# **Lotus Business School**

♀ Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033. info@lotuscentre.ac.in www.lotuscentre.ac.in No.: PAYMENT VOUCHER Rs. \_ | 500 | Date: 29/09/2021 Pay Mr. /Mrs. Abhishela Fire Hundred onh housand september 2021 session Being Alumni Received the sum of and debit on \_\_\_ Paid by cash/ cheque on \_\_\_\_ 1500/ \_ Date :\_



Swami Sevabhavi Sanstha's

# **Lotus Business School**

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Being Alumni session (September 2021)

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Bank \_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_ Advance.

Pear Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

Accountant

Principal Director

Receiver's Signature







Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

## ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Dhiraj Kulkarni

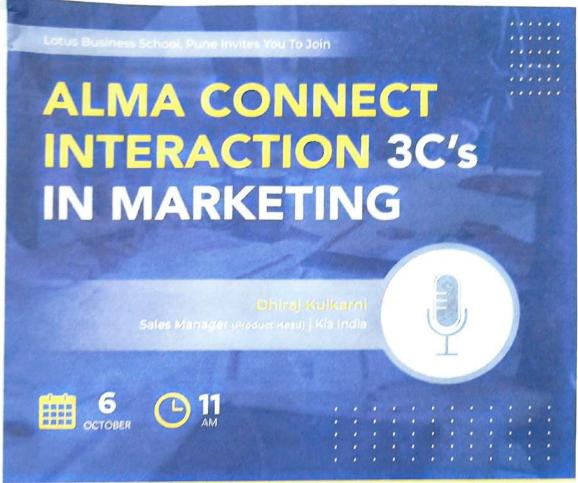
Date: 6<sup>th</sup> October 2021, Wednesday

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	<u></u>
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

Pune A11033 SS INEMS \* NOW DAY

CHECKED AND SUBMITTED
LBS- IQAC











Alumini session: Dhiraj Kulkarni

Designation

: Sales Manager (Product Head),

Organisation

:KIA Motors

**Date of Session : 6/10/2021** 

Day: Wednesday

Time: 11 am

Subject: 3 c's in Marketing

#### Main Topics covered:

Speakers explained 3'c concept 1)Clarity 2) Confidence and 3) Consistency.

Advised the students to Overcome the fear and be confident, Be time punctual in academics .He asked students to decide to Invest or to WASTE.

He explained the importance of maintaining daily dairy. Thought process change is required and ask students to be positive thinking. His advice to students ,Keep calm and play cool and you will win. He explained students they are writer and artist of their own lifes. He told students to exposure Pune and places near by Pune and Pune

> Swami Sevabnavi Sanstha's Lotus Business School

Pune - 411 033





(



Dear Alumni,

Greetings!!!

Subject- Invitation for Webinar schedule on 6<sup>th</sup> October 2021 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 6<sup>th</sup> October 2021 . We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 6<sup>th</sup> October 2021 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: 3c's in Marketing.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat Assistant Professor Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



Confeed

www.linkedin.com/in/dhirajkulkami-a244a6175 (Linkedin)

Too Skills

Customer Service

Se वि

Manager de

# Dhiraj Kulkarni

Sales Consultant at Mercedes-Benz-Trinity Motors

#### Experience

Mercedes-Benz-Trinity Motors Sales Consultant January 2018 - Present (4 years 7 months)

#### Education

LOTUS BUSINESS SCHOOL, PUNE

Master of Business Administration - MBA, Sales, Distribution, and Marketing Operations, General  $\cdot$  (2013 - 2015)



Alumini session by : Dhiraj Kulkani Date of Session : 06/10/2021 Day : Wedmesday

Sr No	Student Name	Attendance
	MACHADE TEJASWINA	P
1	NANDKISHOR	
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	A
	JADHAV BHAGYASHREE	A
6	HARISHCHANDRA	
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	A
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
245	APOORVA SANJAYKUMAR	P
11	WANKHADE	
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	A
15	MAYURI BHAGWANRAO SAPATE	A
16	RAHATE AKSHAY DILIP	A
17	DANDILE NIKITA PRALHAD	P
	SHINDE MADHAVI	n
18	DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	Р
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
	RANE MANSI VIJAY	P
24	SUKHADA SUNIL KULKARNI	P
25	CHOLINDKAD CLIDATATI AC	
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P



28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	Р
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
	YOGESH DHANAJI SHITOLE	P
35	POL JAYDEEP MAHESH	ρ
36	BHAGYASHREE MANOHAR	P
37	SALUNKE GANESH NANASAHEB	P
38	BHADANGE AISHWARYA SAYAJI	A
39	UDHANE SANCHITA RAJESH	11
40	SAHIL DEVRAJ WAGH	A
41	KRUSHNA SHESHERAO INGLE	P
42		P
43	AVIRAJ JOTIRAM BHANGE	A
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	A
46	TANMAY MEENBAHADUR RANA	A
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	A
49	AKSHAY PRAFULLA PATEL	<u>D</u>
50	KAMBLE MAYUR MURLIDHAR	
	SHITAL ANIL KACHARE	A
51	SARVADE POOJA MARUTI	
52	KAMBLE RAHUL NAMDEVRAO	H
53	SALUNKHE SANJEEVAN RAJARAM	A
54	TILEKAR MANISHA SHAILESH	<b>P</b>
55	DESHMUKH NIKITA ANIL	P
56		P
57	RAJPUT SHUBHAM PRAVINSING	P



58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	A
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	A
65	UBHALE DATTA DHANRAJ	P
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66	PRANJALI SANJAY SHINDE	1)
67	TAMBE PRANAV GANESH	P P
68	RANJIT GAJINATH ATOLE	P
69	SURAJ TANAJI WAGHMARE	
70	GOPAL SITARAM PATIL	P
71	patric mines to complete an extra foliation of the Section of the	17
72	ASKAR VISHAL RAJARAM	p
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	B
76	JYOTI SHRIPATI GHADGE	B
77	VIRKAR SHANKAR VITTHAL	A
78	DUKARE ANIKET MAHADEO	A
79	BHOYE KETAN MANOHAR	Р
80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P
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88	CHAVHAN GAJANAN BHAGWANRAO	•	P
89	SAURABH DILIP DEOKAR	4	?
90	BORKAR PIYUSH JITENDRA	м	P
91	AASHIYA RAHUL DHEPE	,	P
92	KARANKAR PAVANKUMAR RAVINDRA	,	P
93	RACHITA RAMESH KANTEWAR	*	P
94	ANKIT BALIRAM SURYAWANSHI	,	P
95	RAM BABURAO SOLANKE	ه	P
96	UDAY ARUN RAUT	+	P
97	GAJJALWAR DURGATAI GANGADHAR		P
98	SACHIN NITIN RAJBHOJ		P
99	VAIBHAV LAXMAN PARIHAR	3	P
100	TUSHAR KISAN TIKANDE		P
101	PRIYA SHIVAJI WAGHMODE	•	P
102	CHATE MAYUR ASHOK	. 5	P
103	YASH VINOD DESHMUKH	4	P
104	PHADTARE NIKHIL NANDKUMAR		P
105	PAVAN MAROTI MUNGADE	•	P
106	PRAFUL SUDHAKAR GADGE	:	P
107	ROHIT PRADEEP PAWAR	*	A
108	ZAGADE SHUBHAM LAXMAN	4	A
109	GOSAVI PRATIKSHA HARI		A
110	RAVIKIRAN LAXMAN PATIL	$\top$	P
111	MUNGDE RAHUL SHANKARRAO		P
112	GAWANDE RUSHIKESH VIJAY		P
113	RASIKA RAMESH MANDLIK		P
114	SHINDE DHANANJAY VASANT		P
115	POUL SANDIP BALIRAM		A
116	SUMIT RAJESH TOTALE		P
117	ANIL KHANDU LOKARE		P



118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	8
120	KOLEKAR GOVIND BALIRAM	P
	BALDAWA PRAPTI BALKISHAN	8
121	MARALGAURI PRAKASH	9
122	MANE DIPALEE RAJARAM	P
123	THORAVE ARACHANA DADABHAU	A
124	BHANDARE SHUBHAM BAPURAO	A
125	SHUBHAM NAGNATH SHINDE	P
126	RUSHIKESH ANIL YADAV	0
127	DHAKANE SHWETA ANKUSH	P
128	DIWAKAR DNYANESHWAR	P
129	VILASRAO RAHUL RAJENDRA KUMBHAR	R
130	ANKUR KUMAR SRIVASTAVA	P
131	PANKAJ LAXMAN MUKHEKAR	P
132	GAIKWAD SUDHANSHU KARTIK	P
133	ASHLESHA SUDHISH PACHPANDE	P
134	MAYURI VAIJANATH YADDE	0
135	SOLUNKE SAURABH ANKUSH	
136	PISOLKAR RUCHA RAVINDRA	9
137	NAVALE MAYUR RAJENDRA	0
138	GAURAV SARODE	<u> </u>
139	GAOIGI SARODE	1





6<sup>th</sup> October 2021

To,

Dhiraj Kulkarni

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.SatishWarpade

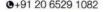
Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Receiver's Signature



Swami Sevabhavi Sanstha's

# Lotus Business School

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033. www.lotuscentre.ac.in o info@lotuscentre.ac.in No.: PAYMENT VOUCHER Rs.\_ 1500 Date: 06/10/2021 Kulkarni Pay Mr. /Mrs. Dhirai Thousand session (actober 2021 Received the sum of Account. and debit on \_ Paid by cash/ cheque on \_\_ \_ Date : Cheque No.







# Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL

Career counselling session on

"Industry's expectations today from students."

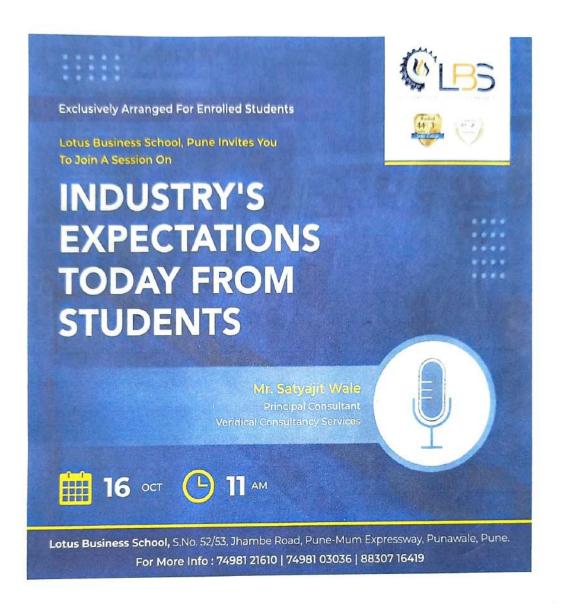
Date: Saturday, 16<sup>h</sup> October 2021

11 AM Onwards

	Documents	Approved By IQAC
Sr.No		~
1	Session Details File	
2	Invitation Letter	
3	Guest Profile	./
	Attendance Sheet	
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5	Thanks Letter	
6	Thanks Et	

Pune 41033 SS

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Date: Saturday, 16h October 2021

11 AM Onwards



Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033 Activity Title: Industry's expectations today from students.

#### **Objectives:**

• To understand corporate industry.

• To understand expectations of corporate industry from management students.

To understand the various aspects of corporate industry.

Session conducted By:Mr.Satyajit Wale

Designation: Principal Consultant

Organization: Veridical Consultancy Services

Guest Profile: Mr. Satyajit Wale

Expert level communication skills, Superior Listening Skills, Strong ability to build caring relationships, friendly, Excellent Organization Skills, Strong Work Ethicks

Experience: Veridical Consultancy Services Principal Consultant November 2009 - Present (12 years 8 months) Pune, Maharashtra, India Various Management Colleges Visiting Faculty June 2013 - Present (9 years 1 month) Pune Area, India I am a Visiting Faculty at various management colleges in Pune. I teach Marketing, Digital Marketing, Retail Marketing, Product Marketing Management, Entrepreneurship Development, Supply Chain Management, Human-Computer Interaction (HCI), Application Packaging, Indian Constitution, Triumph Systems & Solutions Pvt. Ltd. Manager - Business Development April 2008 - November 2009 (1 year 8 months) SEED Infotech Ltd. 3 years 6 months Manager - Corporate Training September 2006 - October 2007 (1 year 2 months) SEED Infotech Limited; based in Pune, is the leading training provider in the field of Information Technologies (IT), Project Management, General Management and soft skills.

Education: Savitribai Phule Pune University Master of Business Administration - MBA, Business, Management, Marketing, and Related Support Services · (June 2003 - March 2005) Savitribai Phule Pune University Master in Management Studies (MMS), Marketing · (2004 - 2005) Savitribai Phule Pune University PG DBM, Business Administration and Management Studies (June 2001 - March 2003) Savitribai Phule

Pune University Post-Graduate Diploma, Business Administration and Management, General · (2001 - 2003), Shivaji University Master of Science - MS, Electronics · (June 1996 - March 1998)

**Target Audience: Students** 

#### Topic Covered by Guest:

What do corporate expect from MBA graduates?

Be it any company, the primary things that a recruiter looks forward in interviewee are-Leadership skills

Interpersonal skills

Adaptability

Analytical mindset

Time management skills

#### 5 Qualities fresher should process

Flexibility.

Communication Skills.

Honesty and Integrity.

Punctuality and Determination.

Loyalty.

#### Expectations of an employer from management trainee:

Positive approach.

Dependability.

Frequent learning or knowledge seeking enthusiasm.

Initiative.

Assistance behaviour.



## Photographs:







# Career counseling session on "Industry's expectations today from students." Date: 16h October 2021 11 AM Onwards

Sr No	Student Name	Attendance
	MACHADE TEJASWINA	0
1	NANDKISHOR	7
2	AKASH DHANRAJ KHIRADKAR	A
3	PAWAR SEJAL SANDIP	A
4	KHADE KALYANI SUNIL	A
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	A
15	MAYURI BHAGWANRAO SAPATE	A
16	RAHATE AKSHAY DILIP	A
17	DANDILE NIKITA PRALHAD	A
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	A
22	MALI SAYALI KANTALING	A
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	A
25	SUKHADA SUNIL KULKARNI	A
26	CHOUNDKAR SURAJ VILAS	P



27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P ·
	YOGESH DHANAJI SHITOLE	0
35	POL JAYDEEP MAHESH	P.
36	BHAGYASHREE MANOHAR	A
37	SALUNKE GANESH NANASAHEB	A
38	BHADANGE AISHWARYA SAYAJI	0
39	UDHANE SANCHITA RAJESH	0
40	SAHIL DEVRAJ WAGH	P
41	KRUSHNA SHESHERAO INGLE	0
42	AVIRAJ JOTIRAM BHANGE	r
43	SAPRE NINAD ATUL	P
44	SHELAR PRANJAL JAGANNATH	P
45	TANMAY MEENBAHADUR RANA	- Ρ
46		P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	A
49	AKSHAY PRAFULLA PATEL	A
50	KAMBLE MAYUR MURLIDHAR	A
51	SHITAL ANIL KACHARE	A
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
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55	TILEKAR MANISHA SHAILESH	P



57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	9
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH	P
61	DHANAJI DINESH SHANKAR LOBHE	P
	PATIL PRATIK AJABSING	P
62	SURVE CHANDRAKANT RAYBA	P
63	SAKRE SATYAM JANAK	0
64	UBHALE DATTA DHANRAJ	0
65	VISHAL MOHAN MAGAR	P
66	PRANJALI SANJAY SHINDE	0
67	TAMBE PRANAV GANESH	Y
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71	GOPAL SITARAM PATIL	P
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73	PATIL GAURAV SANJAY	ρ.
74	CHAVAN AKSHAY VITTHAL	P
	GAHINE MAYUR DATTATRAY	P
75	JYOTI SHRIPATI GHADGE	A
76	VIRKAR SHANKAR VITTHAL	A.
77	DUKARE ANIKET MAHADEO	A.
78	BHOYE KETAN MANOHAR	A
79	KHADEKAR HARSHAL RAJESH	0
80	KADU AJAY MAROTRAO	<u> </u>
81		P
82	ZAGADE PRASHANT SATISH	P.
	ASHUTOSH SANTOSH GHANMODE	P
83	BHOITE ABHISHEK NANDKUMAR	P
	BHOTTE ABITESTICATION	<u> </u>
83 84 85	SANKET DILIPRAO NIKAM	P



87	SEJAL NEMICHAND SETHIYA	P
88	CHAVHAN GAJANAN BHAGWANRAO	B
89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	B
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	A
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	12
96	UDAY ARUN RAUT	0
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	A
101	PRIYA SHIVAJI WAGHMODE	A
102	CHATE MAYUR ASHOK	A
103	YASH VINOD DESHMUKH	A
104	PHADTARE NIKHIL NANDKUMAR	A
105	PAVAN MAROTI MUNGADE	B
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
	GOSAVI PRATIKSHA HARI	P
109	RAVIKIRAN LAXMAN PATIL	A
110	MUNGDE RAHUL SHANKARRAO	8
111	GAWANDE RUSHIKESH VIJAY	A
112	RASIKA RAMESH MANDLIK	<u> </u>
113	SHINDE DHANANJAY VASANT	<u></u>
114	POUL SANDIP BALIRAM	
115	SUMIT RAJESH TOTALE	P
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WAJE AKSHAY GANGADHAR  JAYESH RAJENDRA PATIL  ROLEKAR GOVIND BALIRAM  P  BALDAWA PRAPTI BALKISHAN  P  MARALGAURI PRAKASH  MANE DIPALEE RAJARAM  P  THORAVE ARACHANA DADABHAU  P  BHANDARE SHUBHAM BAPURAO  SHUBHAM NAGNATH SHINDE  RUSHIKESH ANIL YADAV  P  DHAKANE SHWETA ANKUSH  P  DIWAKAR DNYANESHWAR  VILASRAO  RAHUL RAJENDRA KUMBHAR  ANKUR KUMAR SRIVASTAVA  P  ANKUR KUMAR SRIVASTAVA  ANKUR KUMAR SRIVASTAVA  P  GAIKWAD SUDHANSHU KARTIK  P  MAYURI VAIJANATH YADDE  B  GAIKWAD SULANATH YADDE  P  SOLUNKE SAURABH ANKUSH  P  PISOLKAR RUCHA RAVINDRA  P  JAMANALE MAYUR RAJENDRA  P  GAURAV SARODE	117	ANIL KHANDU LOKARE	P
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BALDAWA PRAPTI BALKISHAN  P MARALGAURI PRAKASH  P MANE DIPALEE RAJARAM  P THORAVE ARACHANA DADABHAU  BHANDARE SHUBHAM BAPURAO  SHUBHAM NAGNATH SHINDE  P RUSHIKESH ANIL YADAV  DHAKANE SHWETA ANKUSH  DIWAKAR DNYANESHWAR  VILASRAO  RAHUL RAJENDRA KUMBHAR  ANKUR KUMAR SRIVASTAVA  ANKUR KUMAR SRIVASTAVA  P ANKAJ LAXMAN MUKHEKAR  P ANKAJ LAXMAN MUKHEKAR  ASHLESHA SUDHISH PACHPANDE  MAYURI VAIJANATH YADDE  MAYURI VAIJANATH YADDE  SOLUNKE SAURABH ANKUSH  P PISOLKAR RUCHA RAVINDRA  NAVALE MAYUR RAJENDRA  RAVALE MAYUR RAJENDRA  P RAVALE MAYUR RAJENDRA  P RAVALE MAYUR RAJENDRA  P RAVALE MAYUR RAJENDRA  P RAVALE MAYUR RAJENDRA	119	JAYESH RAJENDRA PATIL	P
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GAURAV SARODE	137		
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	139	GAURAV SARODE	P

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Dear Satyajit sir,

Greetings!!!

Subject-Invitation for Career counseling session schedule on Saturday 16th October 2021 (11:00 AM) Onwards

This is in reference with the above mentioned subject out college is planning a program under the title of Career counseling program on Industry's expectations today from students. That is scheduled on 16th October 2021. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time: 16th October 2021 (11:00 AM)Onwards

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

**Topic:** Industry's expectations today from students.

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat Assistant Professor **Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





QNear Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





16th October 2021

To,

Mr.Satyajit Wale

**Principal Consultant** 

Veridical Consultancy Services

Subject:- Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "Industry's expectations today from students". The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr. Satish Warpade

Director

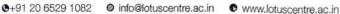
Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.













Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL

Innovating Business Leadership

#### ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Omkar Bhagat

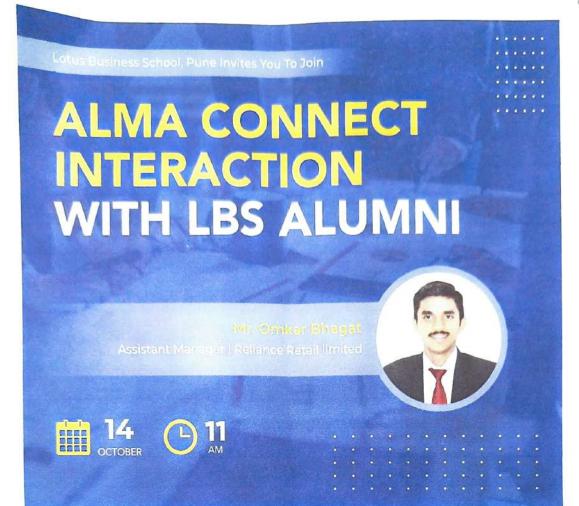
Date: Wednesday, 14th October 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	~
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	~
5	Payment Invoice	~
6	Thanks Letter	

Pune
411033
Ses
10005

CHECKED AND SUBMITTED











Alumini session: Omkar Bhagat
Organization: Reliance Retail Ltd
Designation: Assistant Manager

Date of Session: 14/10/2021 Day: Wednesday Time: 11 am

111033

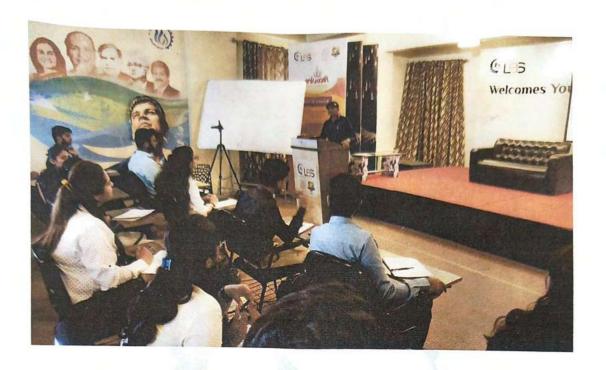
Subject: Tips for Entry in Corporate World

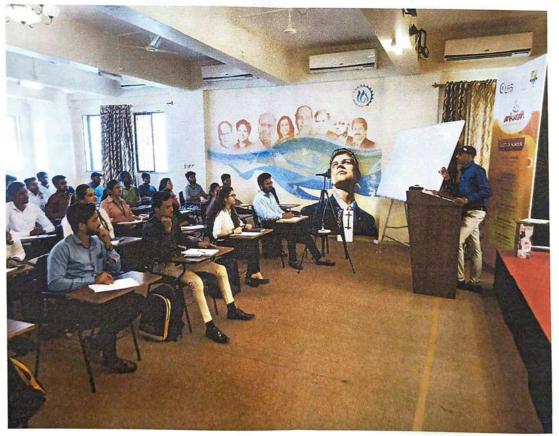
Main Topics covered:

He shared his experience at LBS . He explained importance of Positive attitude and Hard work. He advised students to catch every opportunity to do work . Focus on the goals in life and at same time ask students to participate in every college activity. Preparartion of aptitude test and numerial problems was

discussed in the session. Sanstha's Lotte

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033.









Dear Alumni,

Greetings!!!

Subject- Invitation for Webinar schedule on Wednesday 14th October 2021 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 14th October 2021 . We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 14th October 2021 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat Assistant Professor Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



#### RESUME

Name :- Bhagat Omkar Hanumant

Mobile No : +91-9975023781

E-mail:- omkarbhagat1997@gmail.com

#### Objective

To secure a challenging position in a field of Operation and Supply Chain Management, which values skills and abilities, respects hard work. Where I can apply my Knowledge and be a part of a team that helps to achieve the organization's success.

#### **Personal Qualities**

- > Highly motivated and eager to learn new things.
- > Strong motivational and leadership skills.
- > Ability to produce best result in pressure situation.
- > Excellent communication skills in written and verbal both.
- Ability to work as individual as well as in group.

#### STRENGTHS

- > Hard working and positive attitude.
- > Self motivated to learn new things.
- Good communication skills and good team player.

#### ACADEMIC RECORD

Course	Institution/University	Percent	Year of Passing
S.S.C	Maharashtra State Board	62.36%	March 2013
H.S.C.	Maharashtra State Board	56.77%	Feb.2015
B.B.A. (Agri.)	Mahatma Phule Krishi Vidhyapeeth Rahuri .	75.00%	May.2019
M.B.A.(A.B.M.)	Savitribai Phule Pune University, Pune	80.67%	July 2021

#### Work Experience

I. Company :- Hydrabad Agro Chemicals Pvt. Ltd.

Duration :- 10 Months
Designation :- Sales Executive

II. Company :- Reliance Retail Limited

Duration :- 1 year 9 Months
Designation :- Department Manager



PERSONAL DETAI	
Name	Bhagat Omkar Hanumant
Father's Name	Bhagat Hanumant Kondaji
Mother's Name	Manisha
Date of birth	14th september1997.
Gender	Male
Languages known	English, Hindi, Marathi
Interests	Communicate with people, Writing, Delivering Speech, etc.
Contact Address	A/p-Khanapur (Bhagatmala), Tal-Junnar , Dist-Pune 410502

#### DECLARATION

I hereby confirm that the information given above is true to the best of my knowledge.

Place: pune Date:

Your Faithfully Omkar Bhagat



Alumini session by : Omkar Bhagat Date of Session : 14/10/2021 Day : Wednesday

CO

r No	Student Name	Attendance
1	MACHADE TEJASWINA	P
2	NANDKISHOR AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	Р
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	A
13	DONGARE PRAVIN BALASAHEB	A
14	SUMEET POPAT KADAM	A
15	MAYURI BHAGWANRAO SAPATE	A
16	RAHATE AKSHAY DILIP	A
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	A
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P



28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	Ρ.,
*1957656	YOGESH DHANAJI SHITOLE	P
35	POL JAYDEEP MAHESH	P
36	BHAGYASHREE MANOHAR	P
37	SALUNKE GANESH NANASAHEB	R:
38	BHADANGE AISHWARYA SAYAJI	P
39	UDHANE SANCHITA RAJESH	P
40	SAHIL DEVRAJ WAGH	P
41	KRUSHNA SHESHERAO INGLE	B
42	AVIRAJ JOTIRAM BHANGE	P
43	SAPRE NINAD ATUL	
44	SHELAR PRANJAL JAGANNATH	P
45		P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	ρ
56	DESHMUKH NIKITA ANIL	P
THE MARKS	RAJPUT SHUBHAM PRAVINSING	٦
57		



58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	ρ
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
100 E	SAKRE SATYAM JANAK	P
64	UBHALE DATTA DHANRAJ	P
65	VISHAL MOHAN MAGAR	0
66	PRANJALI SANJAY SHINDE	A
67	TAMBE PRANAV GANESH	1)
68		P
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	2
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
00000	GAHINE MAYUR DATTATRAY	P
75	JYOTI SHRIPATI GHADGE	P
76	VIRKAR SHANKAR VITTHAL	P
77	DUKARE ANIKET MAHADEO	P
78	BHOYE KETAN MANOHAR	
79	KHADEKAR HARSHAL RAJESH	A
80	KADU AJAY MAROTRAO	P
81		P
82	ZAGADE PRASHANT SATISH	Р
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P
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88	CHAVHAN GAJANAN	P
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	Ρ
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	B
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	ρ
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	ρ
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	p
113	RASIKA RAMESH MANDLIK	P

SHINDE DHANANJAY VASANT

P

POUL SANDIP BALIRAM

SUMIT RAJESH TOTALE

ANIL KHANDU LOKARE

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88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	P
- 90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR	P
93	RAVINDRA RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
	GAJJALWAR DURGATAI	P
97	GANGADHAR SACHIN NITIN RAJBHOJ	. · P
98	VAIBHAV LAXMAN PARIHAR	
99	TUSHAR KISAN TIKANDE	P
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107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	A
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	0
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
	SUMIT RAJESH TOTALE	P
116	ANIL KHANDU LOKARE	P
117	A value of the same of the sam	1



	WAJE AKSHAY GANGADHAR	P
118	WIGE ARSTIAT GANGAPTIAN	
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	A
129	DIWAKAR DNYANESHWAR	A
130	VILASRAO RAHUL RAJENDRA KUMBHAR	ρ
	ANKUR KUMAR SRIVASTAVA	P
131	PANKAJ LAXMAN MUKHEKAR	P
132	GAIKWAD SUDHANSHU KARTIK	B
133	ASHLESHA SUDHISH PACHPANDE	A
134	MAYURI VAIJANATH YADDE	(2)
135	SOLUNKE SAURABH ANKUSH	0
136	PISOLKAR RUCHA RAVINDRA	17
137		M
138	NAVALE MAYUR RAJENDRA	17
139	GAURAV SARODE	P

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14th October 2021

To,

**Omkar Bhagat** 

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Swami Sevabhavi Sanstha's

### **Lotus Business School**

<ul> <li>Near Sai Expessway Petrol Pump, Mumbai Pune</li> <li>info@lotuscentre.ac.in</li> </ul>	
PAYMENT VOU  Pay Mr. /Mrs. Omkar Bhagat  a sum of Rs. One Thousand Five H	Date: 1/4/10/ 2-02/
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### Swami Sevabhavi Sanstha's

### LOTUS BUSINESS SCHOOL

Innovating Business Leadership

#### ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Shriniyas Jadhav

Date: Wednesday, 20th October 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	~
6	Thanks Letter	~

Pune A11033 SS Juleans \* 100

CHECKED AND SUBMITTED

Lotus Business School, Pune Invites You To Join

## ALMA CONNECT INTERACTION WITH LBS ALUMNI

MM Shrinwase back by Team Leader | OPPO MU Pur 1 o





**20** 











Alumini session: Shrinivas Jadhav

Organization : OPPO MU Pvt.Ltd

Designation : Team Leader

Date of Session: 20/10/2021 Day: Wednesday Time: 11 am

Subject: Alumini interaction

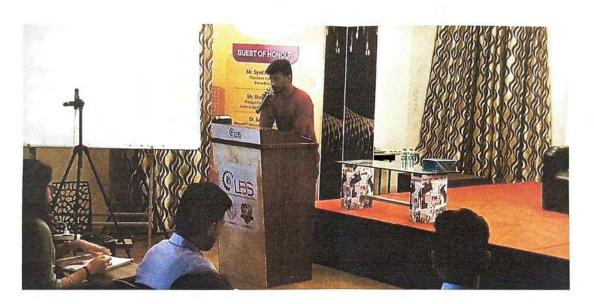
Main Topics covered:

He shared his experience at LBS. He guided students to improve communication skills. He discussed on Interviews preparation and students attitude change for corporate life. He advised students to take part in different activities in college to learn leadership skills through this activities. He also stressed that HARD WORK is key to success. Self grooming is also necessary for corporate life and it would help students build confidence. He advised students to watch English movies ,web series for improving English communication. He explained the Importance of CPP Certification and its plus point in the interview and selection process

Pune 111033

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033









Dear Alumni,

Greetings!!!

Subject-Invitation for Webinar schedule on Thursday 20th October 2021 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 20th October 2021. We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 20th October 2021 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat** Assistant Professor **Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





♥ Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



#### Shrinivas Rajaram Jadhav

shrinivasjadhav16@gmail.com

+919096671971



SUMMARY
---------

Results-oriented sales representative with 3 years of experience, three as a sales manager, looking to leverage the knowledge of office supply sales and maintaining client relationships to exceed sales goals through ambitious strategies. The applicant highlights their experience, skills and desires

#### CAREER OBJECTIVE

To work in a stimulating environment where I can apply and enhance my knowledge, skills to serve the organisation to the best through my efforts.

#### - SKILLS -

#### Communication

Communication skills

#### EXPERIENCE -

#### Apr-2019 - Till Today

#### OPPO Mobile MU Pvt Ltd.

Team Leader

- 1. Handling Team management, WOD management, Target management and Distributors channel in Indapur Baramati.
- 2. Handling for Branding management in area.
- 3. Handling for OEC management in area.
- 4. Handling for Main push Scheme, Relationship building, Training.
- 5. Handling for Stock management, inventory checking, retailers problem follows up, counter share.
- 6. Handling for market awareness program or activity in emerging

markets.

#### Mar-2018 - Jun-2019

#### Life Space Property Solutions Pvt Ltd.

Relationship Manager

- 1. Property deal with customers.
- 2. Customers site visits.
- 3. Property negotiation with customers.
- 4. Working with channel partner.
- 5. Documentation verification.

#### **PROJECTS**

Project Name: Study On Distribution Channels For Mapro In Pune City

Role: Sales and Marketing Team Size: 4

Project Duration: 60 Day

Project Detail

Relaunch process, How to deal with retailers, Negotiation.

Project Name: Re-Launching Of Falero

Role: Re-Launching

Team Size: 3

Project Duration: 10 Day

promotion

Project Detail

Branding, Promotion, Sampling

**EDUCATION** 

Degree/Course	Institute/ College	University/ Board	Percentage/ CGPA	Year of Passing
MBA	Lotus Business School Pune	Savitribai Phule Pune University	65 %	2019
BBA	ITM College Nanded	S.R.T.M University Nanded	78 %	2017
12th	K.S.M.J.P Highschool Rajura bk	Latur Board	72 %	2013

#### **ACHIEVEMENTS**

**Dist Certificate** 

Shooting volleyball

Intermediate Certificate Drawing

MS-CIT

STRENGTHS -

Adaptable Hardworking Fast Learner

HOBBIES -

Sports Bike Riding Travelling

#### PERSONAL DETAILS -

Address

At. Post. Rajura bk. Tq: Mukhed Dist: Nanded

Nanded, Maharashtra, 431715

Date of Birth

16/05/1994

Gender

Male

Nationality

40.0

Marital Status

Indian

Marital Status

Single

Languages Known

English, Hindi, Marathi

**DECLARATION** 

I hereby declare that information given above is correct and true.



Siraives .

Shrinivas Rajaram Jadhav

Alumini session by : Shrinivas Jadhav

Date of Session : 20/10/2021

Sr No	Student Name	Attendance
01 140	MACHADE TEJASWINA	P
1		1
	NANDKISHOR AKASH DHANRAJ KHIRADKAR	P
2	AKASH DHANKAS KITZIWIE	1
	PAWAR SEJAL SANDIP	P
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	KHADE KALYANI SUNIL	P
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	MALI POOJA RAVINDRA	r
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	JADHAV BHAGYASHREE	1 0
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10	APOORVA SANJAYKUMAR	
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17	SHINDE MADHAVI	
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10	DNYANESHWAR	
19	VINAY SURESH GADGE	P
15	GHODAKE SHARAYU PRADIP	2
20	GHODAKE SHAKATO PRADIP	P
20	SANCHITA SUNIL WAGH	•
21	SANCHITA SUNIL WAGH	A
21	MALI CAVALI KANITALING	
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23	NAGARE GANESH SOPAN	0
23	DANE MANCT VITAV	
24	RANE MANSI VIJAY	6
24	SUKHADA SUNIL KULKARNI	1
25	SUKHADA SUNIL KULKAKNI	P
23	CHOUNDKAR SURAJ VILAS	1
26	CHOONDRAK SUKAJ VILAS	P
20	SHELKE SANKET RAMCHANDRA	^
27	SHELKE SANKET KAMCHANDKA	P



Ventor	DATRE NIKITA NANAJI	P
28	BALGUDE AKASH BALAJI	P
29	SHINGADE RUSHIKESH VILAS	P
30	SANGRAM SUNIL PATIL	P
31	RAJPUT PRATIK RAJENDRA	0
32	KUMBHAR VIKEE BAPU	
33	DEOKAR PRAVIN RAJENDRA	
34	YOGESH DHANAJI SHITOLE	
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36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P
38	SALUNKE GANESH NANASAHEB	12
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
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41	KRUSHNA SHESHERAO INGLE	P
42	AVIRAJ JOTIRAM BHANGE	P
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77	VIRKAR SHANKAR VITTHAL	P
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81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
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87	SEJAL NEMICHAND, SETHIYA	P



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	CHAVHAN GAJANAN	P	
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89	BORKAR PIYUSH JITENDRA		
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91	AASHIYA RAHUL DHEPE	P	
92	KARANKAR PAVANKUMAR RAVINDRA	5 P	
93	RACHITA RAMESH KANTEWAR	P	
	ANKIT BALIRAM SURYAWANSHI	P	
94	RAM BABURAO SOLANKE	0	
95	UDAY ARUN RAUT	0	
96	GAJJALWAR DURGATAI	- V	
97	GANGADHAR		
98	SACHIN NITIN RAJBHOJ	P	
99	VAIBHAV LAXMAN PARIHAR	P	
100	TUSHAR KISAN TIKANDE	P	
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101	CHATE MAYUR ASHOK	P	
102	YASH VINOD DESHMUKH	P	
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107	ROHIT PRADEEP PAWAR	P	
108	ZAGADE SHUBHAM LAXMAN	R	
109	GOSAVI PRATIKSHA HARI	P	
/	RAVIKIRAN LAXMAN PATIL	P	
110	MUNGDE RAHUL SHANKARRAO	P	
111	GAWANDE RUSHIKESH VIJAY	D	
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115	POUL SANDIP BALIRAM	P	
116	SUMIT RAJESH TOTALE	P	
117	ANIL KHANDU LOKARE	9	



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119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	A
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	. P
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	A





20th October 2021

To,

Shrinivas Jadhv

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Ch Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Swami Sevabhavi Sanstha's

## Lotus Business School

<ul> <li>Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 03</li> <li>⊚ info@lotuscentre.ac.in</li> <li>⊚ www.lotuscentre.ac.in</li> </ul>					
Rs. 1500	PA	YMENT VO	DUCHER	No.: Date: 20/10/2021	
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## LOTUS BUSINESS SCHOOL

Innovating Business Leadership

#### Career counselling session on

"The importance of Consistency in life."

Thursday, 21st October 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	NA
6	Thanks Letter	

Swaml Sevabnavi Sanstha's Lotus Business School Pune - 411 033





Lotus Business School, Pune Invites You To Join

# INTERACTION WITH MR. YOGESH PATIL

IAS OFFICER



**2**] ост





Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mum Expressway, Punawale, Pune.
For More Info: 74981 21610 | 74981 03036 | 88307 16419

Date: Thursday, 21st October 2021

11.00 AM Onwards

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



Activity Title: Career counselling session on "The importance of Consistency in life."

#### **Objectives:**

To understand what is consistency in life.

To understand how consistency play major part in life.

To know how to be passionate about our work.

Session conducted By: Mr. Yogesh Patil .

Designation: IAS Officer from batch 2020.

Guest Profile: Mr. Yogesh Patil.

Yogesh Patil hails from Pune, Maharashtra. After completing his schooling, Yogesh sir has completed his engineering degree. During his graduation, he had made up his mind to enter the civil service field. For this, he had also started studies with a good strategy. Yogesh sir gave his first attempt in the Civil Services Examination in the year 2018. Yogesh sir had secured 201 rank in his very first attempt. Under this rank, he was selected for IPS. However, Yogesh sir always wanted to become an IAS officer. In such a situation, he continued preparing for the Civil Services Examination. After all, due to determination and hard work, Yogesh sir had secured 63rd rank in the second attempt of Civil Services Examination in the year 2019.

Summary of the session: - On Thursday, 21st October 2021 LBS has organized an Interaction session with Mr.Yogesh Patil, IAS Officer from Batch 2020. With dedication and hard work, he achieved this position at a very young age. He has given guidance to our budding manager on how to be passionate about your goal. He also discussed the importance of Consistency in life. After the interaction session students were inspired and motivated by his speech.

Target Audience: All Students.



# Photographs:









Dear Yogesh sir,

Greetings!!!

Subject- Invitation for Career counseling session schedule on Thursday, 21st October 2021 (11.00 AM onwards).

This is in reference with the above mentioned subject our college is planning a program under the title of Career counseling session on "The importance of Consistency in life". that is scheduled on 21st October 2021 . We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time: 21st October 2021 (11.00 AM onwards).

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: "The importance of Consistency in life".

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat Assistant Professor Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in



Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.







Career counseling sessio	n on
"The importance of Consisten	cy in life.
Date: Thursday, 21st Octob	er 2020
11 00 AM Onwards	

	11.00 AM Onwards	
Sr No	Student Name	Attendance
1	MACHADE TEJASWINA	P
	NANDKISHOR AKASH DHANRAJ KHIRADKAR	P
2	PAWAR SEJAL SANDIP	
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE	P
7	HARISHCHANDRA THAKARE RUPAK RAJENDRA	8
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI	A
19	DNYANESHWAR VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	B
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
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27	SHELKE SANKET RAMCHANDRA	P





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30	SHINGADE RUSHIKESH VILAS	P
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35	POL JAYDEEP MAHESH	P
36	BHAGYASHREE MANOHAR	Q
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38	BHADANGE AISHWARYA SAYAJI	P
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59	VIKAS ACHYUTRAO SONWANE	P
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88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	A
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97	GAJJALWAR DURGATAI	P
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110	RAVIKIRAN LAXMAN PATIL	P
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73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P
79	BHOYE KETAN MANOHAR	P
80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	Р
82	ZAGADE PRASHANT SATISH	Р
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P



99	CHAVHAN GAJANAN	P	
88	SAURABH DILIP DEOKAR	P	
89	BORKAR PIYUSH JITENDRA	P	
90	AASHIYA RAHUL DHEPE	P	
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92	KARANKAR PAVANKUMAR RAVINDRA	P	
93	RACHITA RAMESH KANTEWAR	P	
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94	RAM BABURAO SOLANKE	P	
95	UDAY ARUN RAUT	b	
96	GAJJALWAR DURGATAI		
97	GANGADHAR	P	
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104	PHADTARE NIKHIL NANDKUMAR	P	
105	PAVAN MAROTI MUNGADE	P	
	PRAFUL SUDHAKAR GADGE	P	
106	ROHIT PRADEEP PAWAR	P	
107	ZAGADE SHUBHAM LAXMAN		
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109	GOSAVI PRATIKSHA HARI	P	
110	RAVIKIRAN LAXMAN PATIL	P	
111	MUNGDE RAHUL SHANKARRAO	P	
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115	POUL SANDIP BALIRAM	P	
116	SUMIT RAJESH TOTALE	P	
110	ANIL KHANDU LOKARE	P	



110	WAJE AKSHAY GANGADHAR	P
118	JAYESH RAJENDRA PATIL	P
119	KOLEKAR GOVIND BALIRAM	P
120	BALDAWA PRAPTI BALKISHAN	
121	MARALGAURI PRAKASH	P
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123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	Р
128	DHAKANE SHWETA ANKUSH	P
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130	RAHUL RAJENDRA KUMBHAR	P
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132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAIJANATH YADDE	P
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136	PISOLKAR RUCHA RAVINDRA	P
137	NAVALE MAYUR RAJENDRA	P
138	GAURAV SARODE	P
139		Τ

https://youtu.be/Mttoxnw5bfk





21st October 2021

To,

Mr. Yogesh Patil

IAS Officer

Batch 2020

Subject: - Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "The importance of Consistency in life". The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33















Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

## ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Arpit Salvi

Date: Tuesday, 16<sup>th</sup> November 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	
3	<b>Guest Profile</b>	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

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LBS- IQAC

309

Lotus Business School, Pune Invites You To Join

# **ALMA CONNECT** INTERACTION WITH LBS ALUMNI















pune

A11033

Alumini session: Arpit Salvi

Organization : Xanadu Reality

Designation : Assistant Manager Sales

Date of Session: 16/11/2021

Day: Tuesday

Time: 11 am

Swami Sevabnavi Sanstha's Lotus Business School

Pune - 411 033

Subject: Alumini interaction

Main Topics covered:

Arpit Salvi talked about FMCG and Real Estate sector and shared his experience in this field. .He guided students to improve Aptitute test skills which would help to score more marks in selection process. He discussed on Interviews preparation and students attitude change for corporate life. He advised students to take part in different activities in college to learn leadership skills through this activities. He explained the Importance of CPP Certification and its plus point in the interview and selection process. First job is turning point in students life and advised students to take maximum new skills in first job. He also stressed to take academics seriously and attend college on regular basis.









Dear Alumni,

Greetings!!!

Subject- Invitation for Webinar schedule on Tuesday 16<sup>th</sup> November 2021 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 16<sup>th</sup> November 2021 . We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 16<sup>th</sup> November 2021 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, **Prof.Chandrakant Thorat** Assistant Professor **Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



#### **RESUME**

Arpit Surendra Salvi B.E. Mechanical, Flat No. 39, Dattanagari Vadgaon Maval, Pune- 412106

Contact No.:9890095829

Email: arpit.salvi326@gmail.com

#### **CAREER OBJECTIVES**

- · To be a Skilled Sales & Marketing Engineer.
- · To Learn latest Technologies
- · To work with a team of top notch professional to achieve management goals.

#### **EDUCATIONAL QUALIFICATIONS**

Examination	Board/ University	Name of Institute	Year of Passing	Marks
MBA	Pune University	Lotus Business School, Pune	2019	First Class.60%
B.E. Mech	Pune University	N.M.I.E.T. Talegaon Dabhade	2017	Higher Second Class 57%
H.S.C.	Maharashtra Board	Marathwada Mitra Mandal College of Science, Pune	2012	64%
S.S.C.	Maharashtra Board	Mount St Ann Convent High School	2010	85%

#### **TECHNICAL SKILLS**

 Well practiced with CAD/CAM and analysis softwares: Solid Edge, Ansys, Feature Cam, Auto CAD, MS Office, MS Excel & Power Point Presentation.

#### **KEY STRENGTH**

- · Time Management & Team oriented Player.
- Dedication, sincerity & effort taking ability to complete the project work well under pressure in scheduled deadline.
- Quick learner
- Flexibility and Adaptability

#### PERSONAL PROFILE

Name : Arpit Surendra Salvi

Permanent Address : Flat No. 39, Dattanagari, Vadgaon Maval,

Pune 412106

Date of Birth : 14<sup>th</sup> May 1994

Marital Status : Single
Dependent : One
Nationality : Indian
Gender : Male.

Language Known : English, Marathi and Hindi

Contact Number : 9890095829

E-mail ID : arpit.salvi326@gmail.com



#### HOBBIES

Listening Songs, Playing Sports, Working Out.

#### WORK EXPERIENCE

1. Organization: Graviss Foods Pvt Ltd. (BASKIN ROBBINS)

Designation: Area Manager

Joining Date: 01 Apr 2019 till date

Work Description:

Franchise Management Baskin Robbins Parlor Operations

Work in following areas.

(a) Franchise Management

\* Monitoring Franchise Viability

\* Managing Franchise Break even Analysis

(b) Sales.

\* Achieving Secondary Sales Targets

\* Managing Primary Sales

\* Implementing New strategies to improve Tertiary Sales

(c) Operations.

\*Co-ordinating between Company and Franchise

\*Ensuring MBBS to be maintained by the Franchise

\* Ensuring SOP to be followed

(d) Marketing Strategies

\*Implementing New Marketing Strategies at Franchise level

\*Co-ordinating with Marketing Team

(e) Logistics & Supply Chain Management

\* Handling Distributors

\*Stock Management

\*Co-ordinating with Supply Chain Team

(f) Achievement & Accomplishments

\*Achieving Monthly Sales Target

\*Managing Two Company owned outlet

\* Managing of total 17 Outlets in Mumbai West Suburban

2. Organization: Big V Telecom

Designation: Sales & Marketing Associate

Joining Date: 20 Mar 18 Leaving Date: 20 May 18

Work Description:

Responsible for generating revenue for company through B2B sales.

Work in following areas.

B2B field sales

- Lead Generation
- Cold Calling
- Closing deals
- Customer handling & its satisfaction.

3. Organization: NYK Auto Logistics India Pvt. Ltd.

Designation: Quality Engineer.

Joining Date: 20 Apr 17 Leaving Date: 14 Mar 18

Work Description:

Work as Quality Engineer in NYK Auto Logistics provide yard management and vehicle distribution facility to Volkswagen India



Work in following areas.

- Customer handling & its satisfaction
- Analysis of defects accurance
- Control the defect trend
- Data analysis
- Process Improvement
- Time study, KVP Kaizen & 5S improvement
- PDCA Cycle
- Work and process measurement
   Audit and evaluation & Training

#### **ACHIEVEMENTS**

Participated at National Level Weightlifting Championship. Medalist at STATE Level Weightlifting Championship.

#### DECLARATION

I am confident about my ability to work in a team. I hereby declare that the information furnished above is true to the best of my knowledge.

Regards,

**ARPIT SALVI** 

Place: PUNE



Alumini session by : Arpit Salvi Date of Session : 16/11/2021

Day : Tuesday Time : 11 am

No	Student Name	Attendance
	MACHADE TEJASWINA	
1	NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
	KHADE KALYANI SUNIL	
4		P
5	MALI POOJA RAVINDRA	P
	JADHAV BHAGYASHREE	D
6	HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
10225	JUHI LILADHAR PARCHAKE	A
8		19.0
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
10	APOORVA SANJAYKUMAR	
11	WANKHADE	P)
organia.	GAVIT RAHUL BARINDRAKUMAR	D
12		P
13	DONGARE PRAVIN BALASAHEB	P
	SUMEET POPAT KADAM	D
14	Table Art William Court Visit Art Bardon State Visit Art Court Control Control	P
15	MAYURI BHAGWANRAO SAPATE	P
	RAHATE AKSHAY DILIP	P
16		P
17	DANDILE NIKITA PRALHAD	P
	SHINDE MADHAVI	6
18	DNYANESHWAR	P
19	VINAY SURESH GADGE	P
-5/	GHODAKE SHARAYU PRADIP	
20		A
21	SANCHITA SUNIL WAGH	P
21	MALE CAVALE KANTALING	
22	MALI SAYALI KANTALING	P
	NAGARE GANESH SOPAN	D
23	DANE MANGELIEU	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
23	CHOUNDKAR SURAJ VILAS	- 1/2 Th
26		P
	SHELKE SANKET RAMCHANDRA	P



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28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR	B
38	SALUNKE GANESH NANASAHEB	P
	BHADANGE AISHWARYA SAYAJI	The Cil
39	UDHANE SANCHITA RAJESH	A
40	SAHIL DEVRAJ WAGH	P
41	KRUSHNA SHESHERAO INGLE	P
42	AVIRAJ JOTIRAM BHANGE	P
43	SAPRE NINAD ATUL	P
44	SHELAR PRANJAL JAGANNATH	A
45	TANMAY MEENBAHADUR RANA	<u>i</u>
46	SHINDE SHWETA SAMPAT	A
47	GANESH BALASAHEB DEOKAR	A
48	AKSHAY PRAFULLA PATEL	P
49		P
50	KAMBLE MAYUR MURLIDHAR	A
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	B
53	KAMBLE RAHUL NAMDEVRAO	Р
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	P
	RAJPUT SHUBHAM PRAVINSING	P



	PATTI ATTA	
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	A
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	P
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	A
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	B
76	JYOTI SHRIPATI GHADGE	B
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79	BHOYE KETAN MANOHAR	P
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89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	A
92	KARANKAR PAVANKUMAR RAVINDRA	A
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	Р
97	GAJJALWAR DURGATAI	P
98	GANGADHAR SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	A
	PRIYA SHIVAJI WAGHMODE	P
101	CHATE MAYUR ASHOK	P
102	YASH VINOD DESHMUKH	A
103	PHADTARE NIKHIL NANDKUMAR	P
104	PAVAN MAROTI MUNGADE	A
105	PRAFUL SUDHAKAR GADGE	P
106	ROHIT PRADEEP PAWAR	A
107	ZAGADE SHUBHAM LAXMAN	A
108	GOSAVI PRATIKSHA HARI	P
109	RAVIKIRAN LAXMAN PATIL	P
110	MUNGDE RAHUL SHANKARRAO	•
111	GAWANDE RUSHIKESH VIJAY	P
112	RASIKA RAMESH MANDLIK	P
113	SHINDE DHANANJAY VASANT	P
114	POUL SANDIP BALIRAM	P
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119	JAYESH RAJENDRA PATIL	P
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121	BALDAWA PRAPTI BALKISHAN	A
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	ρ
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	A
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	A
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	Ρ
134	ASHLESHA SUDHISH PACHPANDE	Р
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	A
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P







16th November 2021

To,

Arpit Salvi

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33







Swami Sevabhavi Sanstha's

# Lotus Business School

info@lotuscentre.ac.in www.lotuscentre.ac.in				
PAYMENT VOUCHE  Pay Mr. Mrs. Aprit Salvi  a sum of Rs. One Thousand Five Hund:  Being Alumni Session (November 2	Date: 1611112021			
and debit on Account.  Paid by cash/ cheque on  Bank	Received the sum of			
Cheque No Date :	Page Varia Signatur			

♀ Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.







# Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL Innovating Business Leadership

# ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Ankit Pareek

Date: 24th November 2021, Wednesday

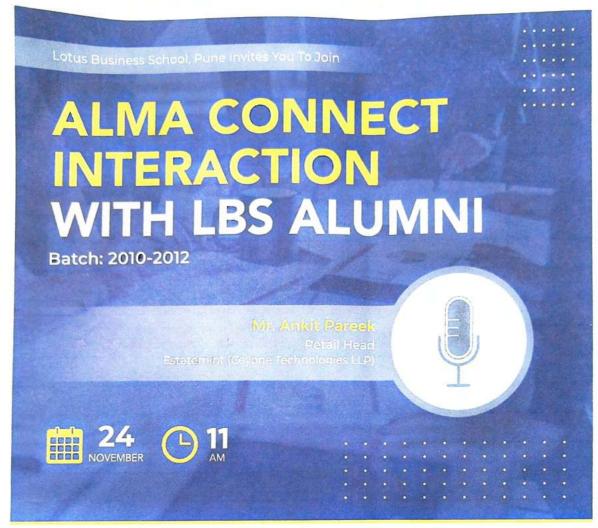
11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
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4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

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Alumini session: Anikit Pareek

: Estatemint ( Ceyone Technologies LLP) Organization

Designation : Retail Head

**Date of Session: 24/11/2021** 

Subject: Alumini interaction

Main Topics covered:

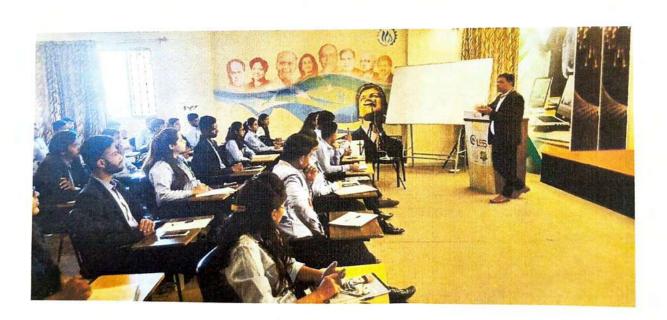
Day: Wednes

Time: 11 am 200 110 -Lotus Business Schoor ewami Sevabnavi San**stha** 

Anikit Pareek talked about practical knowledge; he stressed its importance in the life. He asked students to set target for themselves and work to achieve the target. He explained students how to learn from the failures. He advised students to justify the CV/Resume; students must explain the points written on CV. He advised students to enjoy every work and enjoying the work would make them successful. He told students to think like a King. Work hard, Study hard and also enjoy the college life by taking part in every event in the

college. He focused those sales skills are important and need to developed by students if they want to be in Marketing. He advised students not take language as the barrier to progress. He advised students to do self analysis through SWOT analysis.









Dear Alumni,

Greetings!!!

Subject- Invitation for Webinar schedule on Wednesday 24<sup>th</sup> November 2021 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 24th November 2021. We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 24<sup>th</sup> November 2021 (11.00 AM onwards)

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma , B.Sc, B.Com etc fresh graduates pursuing career in Management.

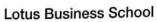
Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat Assistant Professor **Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



#### **ANKIT PAREEK**

Address: Flat no.104 B Building shilp society jambe road Koyte Wasti, Punewale, Pune -411033

Contact: +91 9028800422 ; E-mail: ankitskr.pareek60@gmail.com

#### RELATIONSHIP MANAGEMENT PROFESSIONAL

Seeking challenging assignments across Sales/Business Development in Finance, Automobile Sales and Real Estate Sector that will strategically utilize my existing skill sets while providing opportunities to amalgamate personal enrichment with professional goals

#### **PROFILE**

Competent, diligent & result oriented professional with an experience of 9.5 years in **Finance**, **relationship management**, **operations management**, **customer service** currently working in 360 REALTORS LLP as UNIT CONSULTANT.

- An individual with strong marketing acumen and the capability of handling channel management, distribution network
  and other sales activities of the company. Anticipating & capitalizing on market trends, identifying profit potential,
  creating value, & positioning the company's products & services to maximize market share.
- Acquired knowledge and understanding of subjects like Consumer Behaviour, Market Research, Brand Management,
   Sales & Distribution, Market Development through the subjects included in the curriculum and Academic Projects.
- Consummate professional with excellent planning, execution, monitoring and resource balancing skills, attention to
  detail as well as the ability to build and lead effective teams. Outstanding presentation and leadership skills.
- Manager with proven time/people management, multi-tasking and problem solving abilities.

#### CORE COMPETENCIES

Relationship Management ♦ Sales Operations♦ Business Development ♦ Liaison/Coordination ♦ Customer Relationship Management ♦ Strategic Planning.

#### PROFESSIONAL EXPERIENCE 360 REALTORS LLP. UNIT CONSULTANT (TEAM MANAGER)

FEB. 21-To- TILL DATE

- Managing team by daily/weekly/monthly team meetings and review.
- Help team for client prospecting by daily unique client meeting.
- JFW with team members.
- Manage our client base through excellent follow up on leads for existing and new clients.
- Sending out details of new properties of the market to people in your data base.
- Providing guidance to buyer in purchasing property for the right price under the best teams.
- Manage team with sales guidance and help them achieve their target.
- Build relationship with builders and bring them on-board.

#### HOMZHUB ADVISORS PVT.LTD.

TEAM MANAGER

SEP. 20-To- JAN.21

- Generate supply side (property owners) and demand side (tenants) leads through cold calling, direct engagement and digital marketing campaigns.
- Manage team with sales guidance and help them achieve their target.
- Build relationship with builders and bring them on-board.
- Advise clients with right property choice and help them close the deal.



#### ANKIT PAREEK

Address: Flat no.104 B Building shilp society jambe road Koyte Wasti, Punewale, Pune -411033

Contact: +91 9028800422 ; E-mail: ankitskr.pareek60@gmail.com

## HOME SPACE PROPERTY & MARKETING PVT. LTD.

MAY 17-TO- SEP.20

#### **TEAM MANAGER**

- Company working with the builders as channel partner to help them to sell their project.
- Managing Sales team.
- Helping them for achieving their monthly target.
- Recognizes potential customers, creating business and reaching profitability level and sales growth.
- Lead management and lead distribution.

#### PROPTIGER.COM RELATIONSHIP MANAGER

FEB.16-TO-APRIL 17

- Company working in pan India with the builders as channel partner to help them to sell their project. As well Dealing in resale properties.
- Part of the resale team in Aundh branch, Pune responsible for achieving sales target.
- Received the clients lead from company then reach the client via. Call and fix up the meeting and site visit.
- Recognizes potential customers, creating business and reaching profitability level and sales growth.
- Perform as a team member to achieve the self and company revenue.

#### VISHWAKARMA PROMOTERS & REALTORS SALES MANAGER

AUG.14-TO-JAN.2016

- Company working with the builders as channel partner to help them to sale their project.
- Recognizes potential customers, creating business and reaching profitability level and sales growth.
- Handel the team of the sales person to achieve the company revenue.

#### ING VYSYA BANK LTD, PUNE ASSISTANT SALES MANAGER

DEC.13-TO-JULY.14

- Responsible for activities regarding sales, marketing, customer relation management
- Organizes promotional programs to improve sales & attain set goals in sales.
- Expertise in designing and applying various methods to accomplish targets on monthly, quarterly, and yearly basis.
- Accountable for answering inquiry, questions & complaints of clients in order to keep client satisfactions.
- Recognizes potential customers, creating business and reaching profitability level and sales growth.

#### AXIS CAPITAL LTD, PUNE SR. BUSINESS EXECTIVE

MARCH.13-TO-DEC.13

- Handling a branch for getting good clients. Activities regarding sales, marketing, and customer relation management.
- Working as business developer for car loan section Give the product knowledge to potential clients (Walk in).
- Creative abilities in developing wide network with car Dealership Company for Promotional activity for improve sales.
- Accountable for answering inquiry, questions & complaints of clients in order to keep client satisfactions.
- Recognizes potential customers, creating business and reaching profitability level and sales growth



### ANKIT PAREEK

Address: Flat no.104 B Building shilp society jambe road Koyte Wasti, Punewale, Pune -411033

Contact: +91 9028800422 ; E-mail: ankitskr.pareek60@gmail.com

## PASHANKER AUTOMOTIVE PVT LTD, PUNE (SKODA AUTO) SALES EXECTIVE

MAY.12-To-FEB.13

- Responsible for activities regarding sales & also responsible for Finance and RTO Process.
- Organizes promotional programs to improve sales & attain set goals in sales.
- Accountable for answering inquiry, questions & complaints of clients in order to keep client satisfactions.

#### **EDUCATIONAL CREDENTIALS**

MMM-MASTER OF Marketing Management (Marketing & Sales) 2010-2012

Lotus Business School, Pune

Bachelor of Commerce 2010

Rajasthan University, Rajasthan

Intermediates 2006

Secondary Board of Rajasthan, Rajasthan

Matriculation 2004

Secondary Board of Rajasthan, Rajasthan

**Technical Skills** 

Windows, MS-Office and Internet Applications

Internship

Organization

NGO- Seva Sahyog, Pune

Duration

15 Days

Project Undertaken

Organization

Hindustan Uni Liver Ltd

Duration

2 months

Synopsis

Provided information about the Product "Pure It" in the outlet and help the customer to select the best Product. Provided best Alternative product of our company. Executed various cross-promotional tie-ups so as to acquire incremental subscribers, increasing distribution width while maintain the

brand equity.

Date of Birth: 08th December 1988

Languages Known: English, Hindi and Marwari.



Alumini session by : Ankit Pareek Date of Session : 24/11/2021 Day : Wednesday

r No	Student Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
	PAWAR SEJAL SANDIP	P
3	KHADE KALYANI SUNIL	
4	MALI POOJA RAVINDRA	P
5	JADHAV BHAGYASHREE	P
6	HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR	P
10000	WANKHADE GAVIT RAHUL BARINDRAKUMAR	P
12	DONGARE PRAVIN BALASAHEB	0
13	SUMEET POPAT KADAM	P
14	MAYURI BHAGWANRAO SAPATE	A
15	RAHATE AKSHAY DILIP	1270.001 Feb.
16	DANDILE NIKITA PRALHAD	P
17		P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
C 50%	RANE MANSI VIJAY	P
24	SUKHADA SUNIL KULKARNI	
25	CHOUNDKAR SURAJ VILAS	P
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27	SHELKE SANKET RAMCHANDRA	P



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28	DATRE NIKITA NANAJI	-!-
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
22.00	SANGRAM SUNIL PATIL	P
31	RAJPUT PRATIK RAJENDRA	P
32	KUMBHAR VIKEE BAPU	ρ
33	DEOKAR PRAVIN RAJENDRA	P
34		P
35	YOGESH DHANAJI SHITOLE	<u> </u>
-26	POL JAYDEEP MAHESH	P
36	BHAGYASHREE MANOHAR	P
37	TOPALE SALUNKE GANESH NANASAHEB	P
38	BHADANGE AISHWARYA SAYAJI	
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40	UDHANE SANCHITA RAJESH	ρ
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41	KRUSHNA SHESHERAO INGLE	P
42	AVIRAJ JOTIRAM BHANGE	P
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46	SHINDE SHWETA SAMPAT	P
47	GANESH BALASAHEB DEOKAR	Â
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49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
100000	SHITAL ANIL KACHARE	ρ.
51	SARVADE POOJA MARUTI	P
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53		P
54	SALUNKHE SANJEEVAN RAJARAM	P
	TILEKAR MANISHA SHAILESH	P
55	DESHMUKH NIKITA ANIL	8
56	RAJPUT SHUBHAM PRAVINSING	
57	RAJI OT SHODHAM PRAVINSING	P



58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH	P
110 (S)	DHANAJI DINESH SHANKAR LOBHE	P
61	PATIL PRATIK AJABSING	P
62	SURVE CHANDRAKANT RAYBA	P
63	SAKRE SATYAM JANAK	P
64	UBHALE DATTA DHANRAJ	P
65	VISHAL MOHAN MAGAR	4
66	PRANJALI SANJAY SHINDE	P
67		P
68	TAMBE PRANAV GANESH	P
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
	GAHINE MAYUR DATTATRAY	P
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91	KARANKAR PAVANKUMAR	P
92	RAVINDRA RACHITA RAMESH KANTEWAR	-
93	ANKIT BALIRAM SURYAWANSHI	P
94	RAM BABURAO SOLANKE	<u> </u>
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97	GAJJALWAR DURGATAI	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	ρ
100	TUSHAR KISAN TIKANDE	ρ
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	Р
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
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60	KHAWATODE SIDDHARTH	P
	DINESH SHANKAR LOBHE	P
61	PATIL PRATIK AJABSING	P
62	SURVE CHANDRAKANT RAYBA	P
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64	UBHALE DATTA DHANRAJ	P
65	VISHAL MOHAN MAGAR	P
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69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
0600	GOPAL SITARAM PATIL	P
71	ASKAR VISHAL RAJARAM	P
72	PATIL GAURAV SANJAY	P
73	CHAVAN AKSHAY VITTHAL	1
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77	VIRKAR SHANKAR VITTHAL	P
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79	BHOYE KETAN MANOHAR	ρ
	KHADEKAR HARSHAL RAJESH	P
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107	ROHIT PRADEEP PAWAR	Р
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112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
COCO 9744	POUL SANDIP BALIRAM	P
115	SUMIT RAJESH TOTALE	
116	ANIL KHANDU LOKARE	9
117		



118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	Р
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	. V
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	Р
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





24th November 2021

To,

Ankit Pareek

Subject: - Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.SatishWarpade

Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Swami Sevabhavi Sanstha's

# **Lotus Business School**

Near Sai Expessway Petrol Pump, Mu @ info@lotuscentre.a	umbai Pune Expresswac.in 🚳 www.lotusc	SERVICE SERVIC
Rs. 13007	JENT VOUGHER	No.: Date: 24/11/2021
Pay Mr. /Mrs. Ankit Parcelc  a sum of Rs. One Thousand Fr  Being Allumini Session	n Hundred	ant
Paid by cash/ cheque on		Received the sum of
Bank		77

Principal / Director







Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

# ALMA CONNECT INTERACTION WITH LBS ALUMNI

Alumni Session: - Trilok Sahani

Date: Thursday, 2<sup>nd</sup> December 2021

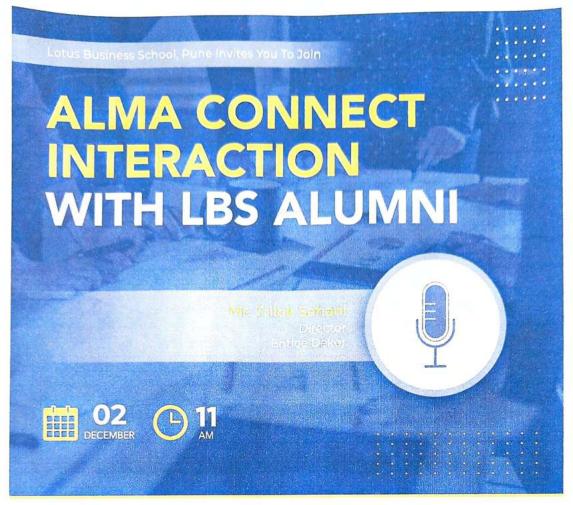
11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	~
2	Invitation Letter	~
3	Guest Profile	~
4	Attendance Sheet	~
5	Payment Invoice	
6	Thanks Letter	

Swami Sevabnavi Sanstha's Lotus Business Schoo Pune - 411 033















Alumini session: Trilok Sahani Organization: Entice Dekor

**Designation** : **Director** 

Date of Session: 02/12/2021 Day: Thursday Time: 11 am

Subject: Alumini interaction

# Main Topics covered:

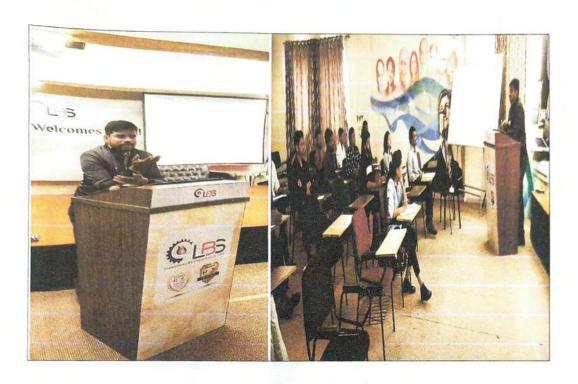
Trilok Sahani advised students to learn from mistakes. He advised students to start with small business and grow the business with hard work and market penetration. He advised students to take start of career from Startup organization as it would allow them to learn many new things in the business as compared to the exposure one gets in MNC He advised students to be ready for every opportunity they get in life. He asked students to set their goals and achieve the goals in next the same start with small business and detail.

Director

Swami Sevabnavi Sanstha's

Lotus Business School

Pune - 411 033









Dear Alumni,

Greetings!!!

Subject-Invitation for Webinar schedule on Thursday 2<sup>nd</sup> December 2021 (11.00 AM onwards)

This is in reference with the above mentioned subject our college is planning a program under the title of ALMA CONNECT INTERACTION WITH LBS ALUMNI. Session is scheduled on 2<sup>nd</sup> December 2021. We would like to invite you to grace the session. In which you can share your experience. Details of the Session are as follows,

Date & Time: 2<sup>nd</sup> December 2021 (11.00 AM onwards)

**Audience:** Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Experience at LBS and after LBS.

And also request you to kindly share your Brief profile, Photograph as soon as possible. We need it for digital creative.

Looking forward...

Thanks & Regards,
Prof.Chandrakant Thorat
Assistant Professor
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8830260426
www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

O+91 20 6529 1082

info@lotuscentre.ac.in

www.lotuscentre ac in





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Looking forward...

Thanks & Regards, Prof.Chandrakant Thorat Assistant Professor **Lotus Business School** Punawale Campus, Pune-411033 Tel No. +91 - 8830260426 www.lotuscentre.ac.in





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

@+91 20 6529 1082 @ info@lotuscentre.ac.in

www.lotuscentre.ac.in



#### Trilok Kumar Sahani

Email: sahanitrilok@gmail.com

Mobile: (+91)7276051987

Linkdn Profile -

https://www.linkedin.com/in/trilo

k-sahani-3b0a942b

# RESUME

# Career Objective

To achieve growth and excellence in the job I undertake for the organization benefit as well as to improve my overall potential.

# **Professional Qualification**

Master in Marketing Management (MMM)

From: LBS ( Pune University), Pune Year of Passing - 2012

PGPM (Post Graduate Program in Marketing)

From: LBS, Pune Year of Passing - 2012

Higher Secondary School Certificate (HSC)

From: U.P Board Year of Passing - 2006

Secondary School Certificate (SSC)

From: U.P Board Year of Passing - 2004

#### Address for Communication:

Flat No. 611, Legacy Urbania, Pandhare Wasti, Punawale, Pune

Nationality

:Indian

Gender

:Male

Date of Birth

:24/12/1987

# Personal skills

- Computer skill
- Comprehensive problem solving skills
- Creative Skills
- Negotiation Skills
- Team Handling
- Flair to sell and achieve targets
- Willingness to Learn

# **Extra Certifications**

#### Certification Course in International Marketing

Name of college : Global School of Technology And Management

Program Name : International Management Exposure

Place :Tanjong Pagar, Singapore

#### International Conference on Rural Marketing

Name of College: IFFIL

Program Name : Challenges of rural marketing



# WORK EXPERIENCE

Current Company: - Featherlite Product Pvt Ltd

Duration :- From 1<sup>st</sup> April 2016 to Till Date

Current Designation :- Business Development Manager

 Job Profile:-Actively coordinating and establishing personal rapport with various agencies like Architects, PMCs, Builders and corporate.

Responsible for timely collection of payment.

 Monitored customer buying trends, market conditions and competitor actions to adjust strategies and achieve sales goals.

 Managed order cycle to enhance business development and maintain sustainability and customer satisfaction.

 Developed value-added solutions and approaches by leveraging trends in customer marketplaces and industries.

Increased revenue by working closely with key vendors.

 Created effective strategies to target new markets after researching and analyzing competitor behavior.

Set and achieved sales targets for Pune region.

About Company and Products: Featherlite is one of the leading furniture manufacturing organization in India today, providing complete office furniture solutions for all segments of market through its strong base of direct and franchisee offices present across 66 locations in India.

Company Name : MARVEL (Accumax Interior Products Pvt. Ltd.)

Designation : Area Sales Manager (Maharashtra & Goa)

Date Of Joined : May 2014 to Mach 2016

Job Profile:- Coordinating with the Architects, Interiors designer

Achieving the sales target mutually decided by company through direct project sales

Handling Chanel Partner /Dealers Network In all Maharashtra and Goa a

Appointing New Channel Partner

 Hired, trained and managed sales staff and administered and implemented compensation plan to support area sales goals.

Monitoring Installation and Technical issues regarding blinds

Product Presentation

About Company and Products:

MARVEL range of products such as Roller Blinds, Wooden Venetian Blinds, Automation System, Vertical Blinds, Bamboo Blinds, and Curtain Rod & Track adds a touch of sophistication to the interior of a room



Company Name

: Futura Kitchen Sink India Pvt. Ltd.

Designation

: Business Development Executive

Date Of Joined

:1stAugust 2012 to April 2014

- Job Profile:- Meeting with builders and Architects, Interior Designer
  - Selling products to the Dealers and Distributers, Arranging Product Display, Negotiation, Payment Collection
- About Company:- The Company has today evolved as one of theleading and reputed manufacturing of kitchen sinks and accessories establishing in the process a brand identity.

## PROJECTS EXPERIENCE

### Winter Internship

Have completed winter internship with NGO

Name of the NGO

: SevaSahayog

Project Title

: ToranaRajgad Honey processing centre

Project Duration: 15 Days

Place of the project

: Pune, MH

- Key Area:- Market Research & analyze the market price of honey
- Analyze how to make pure honey
- Analyze packaging availability in Market

### Summer Internship

Name of the Company : Fazarinfotech Pvt. Ltd.

Project Title : "Sales force strategy for web site and customizedsoftware"

Project Duration : 2 Months

Place of the project : Pune, MH

- Key Areas- Analyze current sales force strategy of Fazarinfotechpvt. Ltd.
- Analyze the customer awareness about software & website.

### AWARDS & ACHIEVEMENTS

- Second runner-up in ADD-MAD SHOW in Lotus Business School
- Winner in POSTER COMPETITION in Lotus Business School
- Winner in NEWS PAPER QUIZ in lotus business school
- Winner in BUSINESS PLAN event
- Winner in FEET ON STREET event



# HOBBIES

- Travelling
- Photography
- Cooking foods

# PERSONAL DETAILS

Father's Name : Ram KishunSahani

Father's Occupation : Retired Government Employee

Mother's Name : Bhagyawati Devi

Marital Status : Married

Languages Known : English, Hindi, Marathi

Place: - Pune

Trilok Kumar Sahani



Alumini session by : Trilok Sahani Date of Session : 02/12/2021

Day: Thursday Time: 11 am

r No	Student Name	Attendance
1	MACHADE TEJASWINA	P
	NANDKISHOR AKASH DHANRAJ KHIRADKAR	8
2	PAWAR SEJAL SANDIP	
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6	HARISHCHANDRA	11
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	8
	SINGH GAURAV PREMBAHADUR	<b>A</b> .
9	SALKE ABHILASH YASHVANTRAO	0
10		A
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
12	DONGARE PRAVIN BALASAHEB	8
13	SUMEET POPAT KADAM	
14	A consideration of the Constitution of the Con	P
15	MAYURI BHAGWANRAO SAPATE	A
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16	DANDILE NIKITA PRALHAD	9
17	SHINDE MADHAVI	
18	DNYANESHWAR	P
19	VINAY SURESH GADGE	A
28983	GHODAKE SHARAYU PRADIP	A
20	SANCHITA SUNIL WAGH	P
21	Annual Control of the	1
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
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24	SUKHADA SUNIL KULKARNI	P
25	CHOUNDKAR SURAJ VILAS	7
26		P
27	SHELKE SANKET RAMCHANDRA	10



	DATRE NIKITA NANAJI	0
28	BALGUDE AKASH BALAJI	
29		P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR	P
	SALUNKE GANESH NANASAHEB	P
38	BHADANGE AISHWARYA SAYAJI	A
39	UDHANE SANCHITA RAJESH	· 9
40	SAHIL DEVRAJ WAGH	P
41	KRUSHNA SHESHERAO INGLE	
42	AVIRAJ JOTIRAM BHANGE	P
43		. P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	. P
46	TANMAY MEENBAHADUR RANA	. A
47	SHINDE SHWETA SAMPAT	A
48	GANESH BALASAHEB DEOKAR	A
49	AKSHAY PRAFULLA PATEL	A
50	KAMBLE MAYUR MURLIDHAR	A
	SHITAL ANIL KACHARE	P
51	SARVADE POOJA MARUTI	
52	KAMBLE RAHUL NAMDEVRAO	P
53	SALUNKHE SANJEEVAN RAJARAM	P
54	TILEKAR MANISHA SHAILESH	<u>P</u>
55	DESHMUKH NIKITA ANIL	P
56		P
57	RAJPUT SHUBHAM PRAVINSING	P



58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	'. Р
69	RANJIT GAJINATH ATOLE	: P
70	SURAJ TANAJI WAGHMARE	. 9
71	GOPAL SITARAM PATIL	A
72	ASKAR VISHAL RAJARAM	. 9
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P
79	BHOYE KETAN MANOHAR	A
80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P



88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI	P
98	GANGADHAR SACHIN NITIN RAJBHOJ	R
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	A
101	PRIYA SHIVAJI WAGHMODE	B
	CHATE MAYUR ASHOK	A
102	YASH VINOD DESHMUKH	A
103	PHADTARE NIKHIL NANDKUMAR	
104	PAVAN MAROTI MUNGADE	A
105	PRAFUL SUDHAKAR GADGE	<u> </u>
106	ROHIT PRADEEP PAWAR	<u> </u>
107	ZAGADE SHUBHAM LAXMAN	. Y
108		P
109	GOSAVI PRATIKSHA HARI	9
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	8



118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	A
120	KOLEKAR GOVIND BALIRAM	A
121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	A
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	8
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	A
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	A
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	A
139	GAURAV SARODE	P





19th December 2021

To,

Trilok Sahani

Subject:- Letter of Appreciation

Dear Alumni,

On behalf of the Lotus Business School, I want to thank you for your session. Students got a lot of information and inspiration from you. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

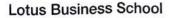
Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

www.lotuscentre.ac.in



Alumini session by : Trilok Sahani Date of Session : 02/12/2021

Day : Thursday Time : 11 am

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	A
3	PATIL RUCHITA DILIP	P
ė.	TEJASWINI KAMLESH HASTE	8
4	SRUSHTI SATISH PATIL	P
5	TANUSHRI VERMA	P
6	PRACHI SUNIL GADE	0
7	PARMAR VISHWARAJ YOGENDRASINGH	P
8	SNEHAL ARVIND HINGE	1
9	THAKARE SAURABH ASHOK	P .
10	YOGESH RAJENDRA AVHALE	Y
11	100 (00.00) 1 TO 1	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	A
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	A
18	KAPADNIS GAURAV KHUSHAL	8
19	ASHWINI BALASAHEB JADHAV	P
	KALE SAIPRASAD ANKUSH	0
20	DHANASHREE SATISH PATIL	P
21	NALAWADE YASH DILIP	
22	LANDAGE MAHESH DAGDU	P
23	DESHMUKH SUDARSHAN CHANDRAKANT	0
24	PRADIP UTTAM SAWANT	Y
25	PATIL RUSHIKESH RATNAKAR	P
26	VISHAL DIWAKAR KHADE	
27	SHELKE SNEHA SUNIL	P
28	STEERE SHELL SONIE	P

1		
29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	A
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	P
37	PRAVIN BHAGAWAT BHAKADE	A
	DOKE ADITYA NAMDAEV	P
38	ANKUSH ROHIT RAJU	P
39	BHANDARE INDRAJEET RAJENDRA	P
40	JAGDALE PANKAJ SANJAY	P
41	BAGUL VAIBHAV NANDKISHOR	A
42	GADKAR CHETAN MUKUND	P
43	BANGAR RUSHIKESH NAVNATH	
44	PATIL KOMAL AVINASH	P
45	JADHAO PRANJALI VIJAY	P
46	KALE SHIVRAM VIJAY	A
47	Franciscoperation (Personal Properties and Properti	P
48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	A
51	KABADE SWARUP PRASHANT	A
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
1-35-28	NIMBALKAR ADESH BRAHAMDEV	P
56	BHOSALE PRATIKSHA MADHUKAR	A
57	BANDE DATTA BHIMRAO	P
58	DHAMANE ASHWINI VITTHAL	0
59	PATIL TUSHAR VASANTRAO	b
60		P

61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	A
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	A
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	A
73	LOKESH SURENDRA DHAGRATWAR	A
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	A
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	A
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	P
87	DHAINJE SAHYADRI DATTATRAY	A
88	KSHIRSAGAR SHRADDHA SUNIL	P
89	TUPE ASHISH PRAKASH	P
90	YACHAWAD BALAJI PRALHADRAO	ħ
91	ADITYA PRAKASH SALAM	A
92	PAWAN VIKRAM GOGAWALE	ρ

93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	A
95	PATIL SHIVANJALI SURESH	A
96	JAISWAL ADITYA KISHOR	A
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	ρ
101	MANDLIK AJIT PANDURANG	A
102	ABHIJIT ZANAKRAO INGALE	A
103	BHIRUD HEMANT MEGHASHYAM	A
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	A
108	PATKI ABHISHEK MANOJ	A
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	A
113	JAGTAP AMEYA AVINASH	A
114	LOKESH ARJUN WAGH	P
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P
117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	A
120	SHUBHAM SHANKAR NIMJE	A
121	PRACHI DEEPAK GAIKWAD	P
122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	P

125	KOKARE GANESHJI DATTU	A
126	UDEKAR JYOTI MAHADEV	8
127	BACHATE SHUBHAM EKANATH	A
128	LULLA PURU VIJAY	iv
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	B
133	SHWETA VYANKATESH SAĶHARE	
134	MOON AKASH SANJAY	A
135	DESHMUKH MAYUR VISHWANATH	n
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	10
138	WAYKAR SHUBHAM VASANT	A
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	0
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	P
143	KADAM AKSHAYKUMAR VAIJNATH	P
144	VISHAL BHAGWAN MAHAJAN	A
145	SAYYAD AAREEB AHEMAD	P
146	PARWE NIKITA SAHEBRAO	P
147	KHENGARE PRASAD NAMDEV	0
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	A
150	LANDAGE SAMADHAN ASHOK	1
151	UPHADE AKSHAY SAHEBRAO	0
152	MATHEKAR MAHESH SURESH	0
153	GORE NILESH PRAKASH	p
154	KANETKAR SAMRUDDHI JAYANT	6
155	KUSHAL RAJARAM PATIL	P
messes	BODKE VISHAL RAJESHWAR	P
156		

10		
157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	A
160	SHELAR UNNATI UTTAM	P
	PARIHAR AJAY AATMARAM	P
161	SHANTANU EKNATH RAHANE	A
162	PILLEY VYANKTESH SUBHASH	P
163	WAGH CHETAN SOPANRAO	P
164	MAHESH GOPICHAND NIKAM	A
165	SHINGARE VAIBHAV GHANSHAM	P
166	SHASHIKANT VASUDEO MAHURE	1
167	MORE SHUBHANGI BALASAHEB	P
168		P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	A
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	0
175	DOKE DHIRAJ MANMATH	
0.000	CHAUGULE SIDHESHWAR GOVIND	H
176	SHAIKH ABDUL KADAR ABDUL RUF	A
177	VIKHE MUKTA SANJAY	P
178	MORE PRASAD ARUNRAO	P
179	The American Control of the American Control of the American Control of the Contr	A
180	VALSE SHWETA RAM	P
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	p
183	MANE RUSHIKESH DILIP	
184	PATIL RUSHIKESH HANUMANT	A
185	MAROTI MADHAV DHALE	A
	NIRMAL HRUSHIKESH DINKAR	P
186	SATISH SANJAY TALOLE	P
187	SHINDE MADHURI BABASAHEB	ρ
188	DADASAHEB	P

189	AKSHAY KUMAR VASANTRAO TEKALE	P
190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	A
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	A
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	A
197	MULLA SAMEER ESAK	A
198	DESHMUKH SIDDHIKA SATYAVIJAY	A
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	p

Receiver's Signature



Swami Sevabhavi Sanstha's

# **Lotus Business School**

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Being Alumni Session (December 2021)

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Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

# On the occasion of Human Rights Day

#### Session on

"Social responsibility and duties from a Human rights perspective."

Friday, 10<sup>th</sup> December 2021

09:30AM -10:30 AM

Sr.No	Documents	Approved By IQAC
1	Session Details File	V
2	Invitation Letter	
3	<b>Guest Profile</b>	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033

CHECKED AND SUBMITTED LBS- IQAC



Lotus Business School, Pune Invites You To Join A Session On



# SOCIAL RESPONSIBILITY AND DUTIES FROM A **HUMAN RIGHTS PERSPECTIVE**

Adv. Madhavi Bal Potdar.

Children's Welfare Activist.







Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mum Expressway, Punawale, Pune. For More Info: 74981 21610 | 74981 03036 | 88307 16419

Date: Friday, 10<sup>th</sup> December 2021

09:30AM -10:30 AM



Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

Activity Title: Social responsibility and duties from a Human rights perspective.

# Objectives:

• To understand what is our social responsibility.

To know what duties we should do as a Human.

· To know more about Human Rights.

Session conducted By: ADV. Madhavi Bal Potdar.

Designation: CRIMINAL LAWYER, WOMEN AND CHILDRENS WELFARE ACTIVIST

Guest Profile: ADV. Madhavi Bal Potdar

#### **EXPERIENCE**

2007- till date working as a criminal, civil and matrimonial lawyer. Contributed successfully giving justice tithe people in need. Successfully resolving and making a solution of cases involvingin criminal, matrimonial and civil suit.2019- till date appointed as legal head of Sakhi OneStop Center, a non - profit Government organization for welfare of Women and Children. Working for this NGO since2019 for providing social justice and rights to the Women and Children who are less privileged in the society. For last six year working as District Legal head for Social justice and Security Organization (SOJUS.Org.) Working as a POSCH committee president, member in various I.T.Companies. Working as a legal advisor in various N.G.O's at Kolhapur, Sangali, Pune and Mumbai.

Target Audience: Students

# **Topic Covered:**

What is Social Responsibility?

Social responsibility is an ethical theory in which individuals are accountable for fulfilling their civic duty, and the actions of an individual must benefit the whole of society. In this way, there must be a balance between economic growth and the welfare of society and the environment.

Corporate social responsibility is traditionally broken into four categories: environmental, philanthropic, ethical, and economic responsibility.

Human rights are standards that recognize and protect the dignity of all human beings. Human rights govern how individual human beings live in society and with each other, as well as their relationship with the State and the obligations that the State have towards them.



Summary of Session: Today we have arranged a session on Social Responsibility and Duties from a Human Rights perspective. For this we have invited Adv.Madhavi Bal Potdar mam (Criminal Lawyer,Women and Children's Welfare Activist). She is working as a legal advisor in various N.G.O's at Kolhapur,Sangali Pune and Mumbai. She is working as a POSCH committee president,member in various IT companies. She shared various aspects of Human Rights. She has advised girl students to come forward and communicate when faced with inappropriate conduct. Students actively participated in the session.

# **Photographs:**







Dear Ma'am,

Greetings from Lotus Business School!!!

Hope you and your loved ones are doing well and keeping safe.

Subject-Invitation for Webinar schedule at Lotus Business School on Friday 10th December 2021 (09.30AM to 10.30 AM).

This is in reference with the above mentioned subject our college is planning a program on the occasion of Human Rights Day. That is scheduled on 10th December 2021. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

As discussed, for our FirstYear MBA students we are arranging a one hour webinar (On Zoom Platform) on Friday10<sup>th</sup>December.We are expecting you to deliver the session on **Social** Responsibility and Duties from a Human Rights perspective.

#### The Itinerary for the webinar would be

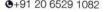
- Short introduction of topic by coordinator -2 to 3 mins.
- Welcome of the Speaker by coordinator 2 3 mins.
- Brief Introduction of the Speaker 2-3 mins.
- Speech of the Key Speaker 40 45 mins.
- Q&A 10 m (if any)
- Thanks note by Coordinator

Thanks & Regards, Vanashree Gosavi Lotus Business School Please follow us on facebook http://www.facebook.com/LotusBusinessSchool



#### Lotus Business School

QNear Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





#### ADV. MADHAVI BAL POTDAR

CRIMINAL LAWYER, WOMEN AND

CHILDRENS WELFARE ACTIVIST



#### ABOUT ME

I was born in Kolhapur, Maharashtra in the year of 1977. I completed my LLB graduation from Savitribai Phule University, Pune. Born in the family of Social Welfare Activists, I have always been interested in helping people in the need and give out my best to the society without expecting anything other than immense social development and social justice for them. The utmost idea of well being and growth of less privileged, women and children of the society fascinates me more day by day. I will always be keen to work for their betterment and development socially in every way possible.

## CONTACT PERSON

9881001768

smartlegalsolutions 14@gmail.com



2007- till date Working as an criminal, civil and matrimonial lawyer.

Contributed successfully giving justice to the people in need. Successfuly rsolving and making a solution of cases involving in criminal, matrimonial and civil suit.

## 2019- till date

Appointed as legal head of Sakhi One Stop Center, a non-profit Government organization for welfare of Women and Children. Working for this NGO since 2019 for providing social justice and rights to the Women and Children who are less privileged in the society.

For last six year working as District Legal head for Social justice and Security Organization (SOJUS.Org.)

Working as a POSCH committee president, member in various I.T. Companies.

Working as a legal advisor in various N.G.O's at Kolhapur, Sangali, Pune and Mumbai.



Session on
Social responsibility and duties from a Human rights perspective"
Date: Friday, 10th December 2021

lo	Student Name	Attendance
2	MACHADE TEJASWINA	P
1	NANDKISHOR	
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
3	KHADE KALYANI SUNIL	P
4	MANA DOGIA DAVINDRA	
5	MALI POOJA RAVINDRA	P
	JADHAV BHAGYASHREE	P
6	HARISHCHANDRA THAKARE RUPAK RAJENDRA	-
7		P
8	JUHI LILADHAR PARCHAKE	P
	SINGH GAURAV PREMBAHADUR	P
9	CALLES A SULVI A SULVIA SULVIA NUTRA C	1
10	SALKE ABHILASH YASHVANTRAO	1 6
	APOORVA SANJAYKUMAR	A
11	WANKHADE GAVIT RAHUL BARINDRAKUMAR	
12	GAVIT RATIOE BARTINDRAKOMAK	P
13	DONGARE PRAVIN BALASAHEB	P
13	SUMEET POPAT KADAM	D
14		P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
16	DANDILE NIKITA PRALHAD	-
17		P
18	SHINDE MADHAVI	P
10	DNYANESHWAR VINAY SURESH GADGE	P
19	The production from the control of t	1 11
20	GHODAKE SHARAYU PRADIP	A
016.00	SANCHITA SUNIL WAGH	A
21	MALL CAVALL KANTALING	
22	MALI SAYALI KANTALING	A
	NAGARE GANESH SOPAN	B
23	RANE MANSI VIJAY	
24	KAINE MAINSI VIJAT	B
25	SUKHADA SUNIL KULKARNI	P
23	CHOUNDKAR SURAJ VILAS	P
26		1,00
27	SHELKE SANKET RAMCHANDRA	P



28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P)
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P
38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	A
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	R
51	SHITAL ANIL KACHARE	A
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	A
55	TILEKAR MANISHA SHAILESH	A
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	ρ



	DATH WIAV DDAKACH	-
58	PATIL VIJAY PRAKASH	13
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH	P
61	DHANAJI DINESH SHANKAR LOBHE	P
*****	PATIL PRATIK AJABSING	P
62	SURVE CHANDRAKANT RAYBA	P
63	SAKRE SATYAM JANAK	P
64	UBHALE DATTA DHANRAJ	1
65	Production of the Control of the Con	P
66	VISHAL MOHAN MAGAR	Γ
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	P
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
60.00/A	GOPAL SITARAM PATIL	A
71	ASKAR VISHAL RAJARAM	P
72	PATIL GAURAV SANJAY	P
73	CHAVAN AKSHAY VITTHAL	0
74	GAHINE MAYUR DATTATRAY	0
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76	JYOTI SHRIPATI GHADGE	H
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	A
79	BHOYE KETAN MANOHAR	P!
	KHADEKAR HARSHAL RAJESH	P.
80	KADU AJAY MAROTRAO	A
81	ZAGADE PRASHANT SATISH	P
82	ASHUTOSH SANTOSH	P
83	GHANMODE BHOITE ABHISHEK NANDKUMAR	
84	8 mg 10 M	P,
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHÁND SETHIYA	P



88	CHAVHAN GAJANAN	P
89	BHAGWANRAO SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
V2-200-5-F	UDAY ARUN RAUT	P
96	GAJJALWAR DURGATAI	P
97	GANGADHAR SACHIN NITIN RAJBHOJ	P
98	VAIBHAV LAXMAN PARIHAR	P
99	TUSHAR KISAN TIKANDE	1
100	PRIYA SHIVAJI WAGHMODE	<u>P</u>
101		P
102	CHATE MAYUR ASHOK	6
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P .
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	R
110	RAVIKIRAN LAXMAN PATIL	R
111	MUNGDE RAHUL SHANKARRAO	B
111	GAWANDE RUSHIKESH VIJAY	P
200000000000000000000000000000000000000	RASIKA RAMESH MANDLIK	P
113	SHINDE DHANANJAY VASANT	P
114	POUL SANDIP BALIRAM	P
115	SUMIT RAJESH TOTALE	ρ
116	ANIL KHANDU LOKARE	l .
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118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	A
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
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124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
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128	DHAKANE SHWETA ANKUSH	P
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130	RAHUL RAJENDRA KUMBHAR	Ą
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	A
134	ASHLESHA SUDHISH PACHPANDE	A
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	A
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





10th December 2021

To,

ADV. Madhavi -Bal Potdar

CRIMINAL LAWYER, WOMEN AND CHILDRENS WELFARE ACTIVIST

Dear Mam,

Thank you very much for delivering an informative session on "Social responsibility and duties from a Human rights perspective". The students who attended your session are impressed with your thoughts. Your valuable thoughts and knowledge sharing will definitely help our students to act as human.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





#### Swami Sevabhavi Sanstha's

# Lotus Business School

Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

info@lotuscentre.ac.in www.lotuscentre	.ac.in
Rs. 1500 PAYMENT VOUCHER PayMr. Mrs. Guest Expenses	No.: Date: 12\07\2022
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and debit on Account.  Paid by cash/ cheque on	Received the sum of
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Thanks & Regards	Sahavi Sansıtışı









Swami Sevabhavi Sanstha's

# LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Career counselling session on

"Innovation in Agri Business"

Date: Saturday, 19<sup>th</sup> December 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	~
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	=
6	Thanks Letter	

Directo.

anstha's Log

Swami Sevabnavi Sanstha's

Lotus Business School

Pune - 411 033

CHECKED AND SUBNITTED

LBS-IQAC



# LOTUS BUSINESS SCHOOL



Invites you to join the webinar on

## **INNOVATION IN AGRI-BUSINESS**



**Dr. Abhay Shendye**Founder Director, Swasti Agro
Partner ABT Bioproducts

#### **BRIEF WORK PROFILE:**

- -Developed new technologies
- -Launched 2 novel products
- -Working in sustainable agriculture for last 20 + years, with key
- -Focus on microbes-beneficial pathogens, auxotrophs, epiphytes, endophytes etc.



JOIN US FOR LIVE INTERACTIVE
SESSION ON Saturday, 19th December at 11 AM

Contact Details

Lotus Business School, S.No. 52/53, Jhambe Road,
Pune-Mumbai Expressway, Punawale, Pune.

www.lotuscentre.ac.in

Date: Saturday, 19th December 2021

11.00 AM Onwards



Director Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033 Activity Title: "Innovation in Agri Business"

#### Objectives:

• To know innovations in Agri business.

To know innovative techniques in Agriculture field.

• To know objectives of personal sale.

Session conducted By: Dr. Abhay Shendye

Designation: Founder Director

Organization: Swasti Agro Partner ABT Bioproducts.

Guest Profile: Dr. Abhay Shendye.

<u>PROFESSIONAL EXPERIENCE:</u> Developed new technologies, launched 2 novel products single handedly for companies. Working in sustainable agriculture for last 20 + years, with key focus on microbes – beneficial, pathogens, auxotrophs, epiphytes, endophytes... These bugs I trust can give the real solution(s) in sustainable farming, Right now building disease resistance in plants using simple sprayable products (100% biological, nontoxic), and developing simple point of care disease prediction tools which can be made IOT based at a later stage.

Target Audience: All Students

Summary of Session: Today we have conducted career counsleiing session on "Innovation in Agri Business" for that We have invited Dr. Abhay Shendye to conduct the session. Through this session Abhay sir has guide the students about how Agri industry constantly comes up with new ideas for packaging, marketing, advertising, and communicating their brands. He has also explained how MBA degree is the minimum qualification needed to be a part of this industry for leading the roles in junior management, brand marketing, or finance parts. The sector certainly offers plentiful opportunities to those seeking rewarding and growing job opportunities. In this industry, there is a constant need for fresh and exciting ideas relating to product packaging, advertising, marketing, and communications.

## **Photographs**







----- Forwarded message -----

From: Vivek keskar <vivekk@lotuscentre.ac.in>

Date: Thu, Dec 17, 2020 at 5:20 PM

Subject: Invitation for webinar as a Key Speaker from Lotus Business School, Pune

To: Abhay Shendye <swasti.agro@gmail.com>

Cc: Ganesh Pathak <ganeshp@lotuscentre.ac.in>, Pushkarni Khade

<pushkarnik@lotuscentre.ac.in>

Dear Sir,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion today. It was a pleasure discussing with you various aspects of the MBA freshers. Thank you very much for showing a keen interest in our institute.

\*LOTUS BUSINESS SCHOOL\* is a part of a Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from renowned organizations. \*LOTUS BUSINESS SCHOOL\* is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA First Year ( With B.Sc Agri / B.Tech Food Technology / B.Pharm / B.Sc / B.Com / B.A. etc background ) students we are arranging one hour webinar ( Mostly on Zoom Platform ) on every Saturday. The objective of such a webinar is to guide and motivate students by adding value to their knowledge and help them to better prepare them for future challenges.

We are pleased to inform you that for the current week that is on Saturday, 19th Dec 2020 (@ 11.00 AM )we would like to invite you as a Key Guest Speaker for the Webinar.

sanstha's Lotus

Pune



#### The itinerary for the webinar would be

- · Short introduction of topic by coordinator -2 to 3 mins.
- · Welcome of the Speaker by coordinator 2 3 mins.
- · Brief Introduction of the Speaker 2-3 mins.
- · Speech of the Key Speaker 40 45 mins.
- · Q&A 10 mins
- · Thanks note by Coordinator

Total 60 to 75 mins

Topic for the webinar can be decided as per your interest & expertise suitable for the students.

Kindly request you to forward us your professional photograph, brief career profile & topic for the webinar also request you to confirm your suitability for the same to proceed further.

Looking forward....

Thanks & Regards,

Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in

FB\_LotusBusinessSchool Youtube\_LotusBusinessSchoolTwitter\_LotusBusinessSchool



#### Profile of Dr. Abhay Shendye

Founder Director: Swasti Agro & Bioproducts Pvt. Ltd.

Former positions held:

Head Biotechnology Division: Camlin Fine Chemicals Ltd.

Proprietor: AgroBioTech Partner: ABT Bioproducts

Adress: 4 Rajashree CHS, 138 A Narayan, Pune 411 030 INDIA

Mobile: 9730015901 E mail: abhay.shendye@gmail.com



#### **EDUCATIONAL ACHIEVEMENTS:**

Ph.D. [molecular biology] and Masters [microbiology], Dr. Abhay Shendye has a ten international publications. He has been national merit holder during graduation. He ranked in the top 5% in CSIR-UGC national level entrance test [qualifier for PhD] 1988. During PhD received 'Best Research Paper Award' [Biochemical Sciences] for 1994 – 95.

PROFESSIONAL EXPERIENCE: Developed new technologies, launched 2 novel products single handedly for companies. Working in sustainable agriculture for last 20 + years, with key focus on microbes – beneficial, pathogens, auxotrophs, epiphytes, endophytes... These bugs I trust can give the real solution(s) in sustainable farming, Right now building disease resistance in plants using simple sprayable products (100% biological, nontoxic), and developing simple point of care disease prediction tools which can be made IOT based at a later stage.

#### ACHIEVEMENTS:

- 1. National and State merit holder during graduation.
- Received special merit certificate from CSIR for being in the top 5 % in the joint CSIR UGC examination held in 1987.
- 3. Received Best Research Paper Award (Biochemical Sciences) for 1994-95.
- 4. Written more than 40 popular articles on sustainable organic farming.

Pune

- 5. Three full patents one national and 1 PCT, and 1 granted W.O. application.
- 6. Technology Board of India (DBT) has identified one technology developed for building disease resistance in plants (under provisional patent) for further commercialization and sanction (in-principle) grant of INR 50 lakh.
- 7. Won Gold Medal at IIGP 2016
- 8. Won Millennium Alliance Award 2016
- 9. Won Award of Rs 5 Lakh at ET-Power of Ideas.
- 10. USAID sponsored visit to GES2016 at Stanford
- 11. Shortlisted among top 3 at Time India Award as "Startup Sustainability Pioneer of the Year"

#### PATENTS:

Publication No. WO2011004398 A3 is granted already in South Africa, Chili, and EU (EP20100796821). Prov Indian Application: E-2/554/2016-Mum dated Feb 29 2016.

Career counseling session on "Innovation in Agri Business" Date: Saturday, 19th December 2021 11.00 AM Onwards

	11.00 AM Onwards	
Sr No	Student Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	0
	JADHAV BHAGYASHREE	0
6	HARISHCHANDRA THAKARE RUPAK RAJENDRA	A
7	JUHI LILADHAR PARCHAKE	A
9	SINGH GAURAV PREMBAHADUR	A
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	8
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	8)
19	VINAY SURESH GADGE	n
20	GHODAKE SHARAYU PRADIP	A
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	R
23	NAGARE GANESH SOPAN	P.
24	RANE MANSI VIJAY	A
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	1





272	DATRE NIKITA NANAJI	9
28	BALGUDE AKASH BALAJI	0
29	SHINGADE RUSHIKESH VILAS	
30		P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
	POL JAYDEEP MAHESH	8
36	BHAGYASHREE MANOHAR	0
37	TOPALE SALUNKE GANESH NANASAHEB	
38	BHADANGE AISHWARYA SAYAJI	<u>r</u>
39		
40	UDHANE SANCHITA RAJESH	ρ
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	PI
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
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46	SHINDE SHWETA SAMPAT	9
48	GANESH BALASAHEB DEOKAR	9
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	0
52	SARVADE POOJA MARUTI	P
	KAMBLE RAHUL NAMDEVRAO	0
53	SALUNKHE SANJEEVAN RAJARAM	
54	TILEKAR MANISHA SHAILESH	P
55	DESHMUKH NIKITA ANIL	Y
56	The second secon	P
57	RAJPUT SHUBHAM PRAVINSING	P



58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
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MUNGDE RAHUL SHANKARRAO	P
GAWANDE RUSHIKESH VIJAY	P
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119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
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133	GAIKWAD SUDHANSHU KARTIK	8
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P

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Swami Sevabhavi Sanstha's

## LOTUS BUSINESS SCHOOL

Innovating Business Leadership

# Quantitative Aptitude Session by Prof.Sunil Prajapati Batch 2020-21

CHECKED AND SUBMITTED

Sullisines ivenders

Swaml Sevabnavi Sanstha's Lotus Business School Pune - 411 033

**Activity Title: Quantitative Aptitude Session** 

#### Objectives:

To enhance student's aptitude skills to become budding manager.

 To increase ability of an individual to solve numerical and mathematical calculation and it's important because a person with quantitative aptitude will be in a better position to analyze and make sense of the data given.

To understand and acknowledge the abilities of a learner.

Session conducted By: Prof.Sunil Prajapati

**Designation:** Assistant Professor

Profile:-

#### Summary

Total 17.6 years of Competitive work experience in educational organization and Software Company.

### **Professional Qualification**

Course	Institute	Board/University	Year	Percentage		
Master in Personal Management	Lotus Institute of Business Studies	Savitribai Phule Pune University	2016	72.20 %		
Master of Computer Application	Lotus Institute of Business Studies Institute of Technology	R.G.P.V. Bhopal(M.P.) Univ. of Technology of M.P.	2004	70.73 %		

Pune A11033 School A11033 School

Target Audience: Students

#### **Topic Covered:**

- 1 BODMAS
- 2 Number Series
- 3 Percentages
- 4 Quadratic Equations
- 5 Profit and Loss
- 6 Simple and Compound Interest

1 BODMAS:-BODMAS is an acronym to help children remember the order of mathematical operations – the correct order in which to solve maths problems. Bodmas stands for **B-Brackets**, **O-Orders** (powers/indices or roots), **D-Division**, **M-Multiplication**, **A-Addition**, **S-Subtraction**.

2 Number Series:-Number Series refers to a sequence of numbers following some pattern. Candidates need to find the missing or wrong number in the provided series.

3 Percentage: - In mathematics, a percentage is a number or ratio that can be expressed as a fraction of 100. If we have to calculate percent of a number, divide the number by the whole and multiply by 100. Hence, the percentage means, a part per hundred. The word per cent means per 100.

4. Quadratic Equation:-A quadratic equation is represented as  $ax^2 + bx + c = 0$ , where a, b, c are the values of real numbers, and the value of 'a' is not equal to zero. This is also known as the standard form of the quadratic equation. An interesting fact to note is that many people believe that Babylonians were the first to solve quadratic equations.

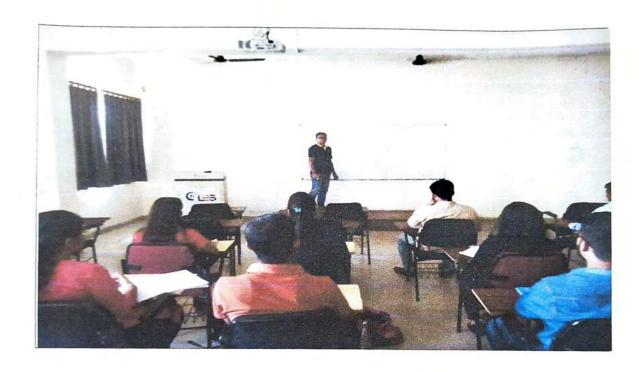


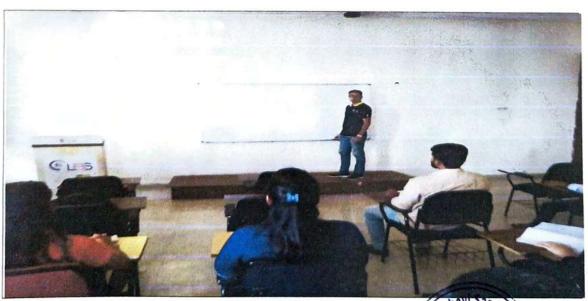
5. Profit and Loss: - **Profit and Loss** formula is used in mathematics to determine the price of a commodity in the market and understand how profitable a business is. Every product has a cost price and a selling price. Based on the values of these prices, we can calculate the profit gained or the loss incurred for a particular product. The important terms covered here are cost price, fixed, variable and semi-variable cost, selling price, marked price, list price, margin, etc.

6. Simple and Compound Interest: - The interest, typically expressed as a percentage, can be either simple or compounded. Simple interest is based on the principal amount of a loan or deposit. In contrast, compound interest is based on the principal amount and the interest that accumulates on it in every period



## **Photographs**





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JAYESH RAJENDRA PATIL	WAJE AKSHAY GANGADHAR	ANIL KHANDU LOKARE	SUMIT RAJESH TOTALE	POUL SANDIP BALIRAM	SHINDE DHANANIAY VASANT	RASIKA RAMESH MANDLIK	GAWANDE RUSHIKESH VIJAY	MUNGDE RAHUL SHANKARRAO	RAVIKIRAN LAXMAN PATIL	GOSAVI PRATIKSHA HARI	ZAGADE SHUBHAM LAXMAN	ROHIT PRADEEP PAWAR	PRAFUL SUDHAKAR GADGE	PAVAN MAROTI MUNGADE	PHADTARE NIKHIL NANDKUMAR	YASH VINOD DESHMUKH	CHATE MAYUR ASHOK	PRIYA SHIVAJI WAGHMODE	TUSHAR KISAN TIKANDE	Student Name
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GAURAV SARÓDE	NAVALE MAYUR RAJENDRA	PISOLKAR RUCHA RAVINDRA	SOLUNKE SAURABH ANKUSH	MAYURI VAJJANATH YADDE	ASHLESHA SUDHISH PACHPANDE	GAIKWAD SUDHANSHU KARTIK	PANKAI LAXMAN MUKHEKAR	ANKUR KUMAR SRIVASTAVA	RAHUL RAJENDRA KUMBHAR	DIWAKAR DNYANESHWAR VILASRAO	DHAKANE SHWETA ANKUSH	RUSHIKESH ANIL YADAV	SHUBHAM NAGNATH SHINDE	BHANDARE SHUBHAM BAPURAO	THORAVE ARACHANA DADABHAU	MANE DIPALEE RAJARAM	MARALGAURI PRAKASH	BALDAWA PRAPTI BALKISHAN	KOLEKAR GOVIND BALIRAM	Student Name
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