



Lotus Business School

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**Supporting Documents - Criterion-6.1.1**

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## Lotus Business School

### The Vision

To provide an ecosystem that nurtures and enhances managerial competencies through value-based education.

### Mission

- To nurture creativity and encourage leadership among students by providing world-class infrastructure, industry-academia interface, along with proficient human capital.
- To develop leadership in the competitive business environment through excellence and innovative management education.
- To inculcate values among students towards work ethics and corporate and social responsibilities.



  
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## Lotus Business School

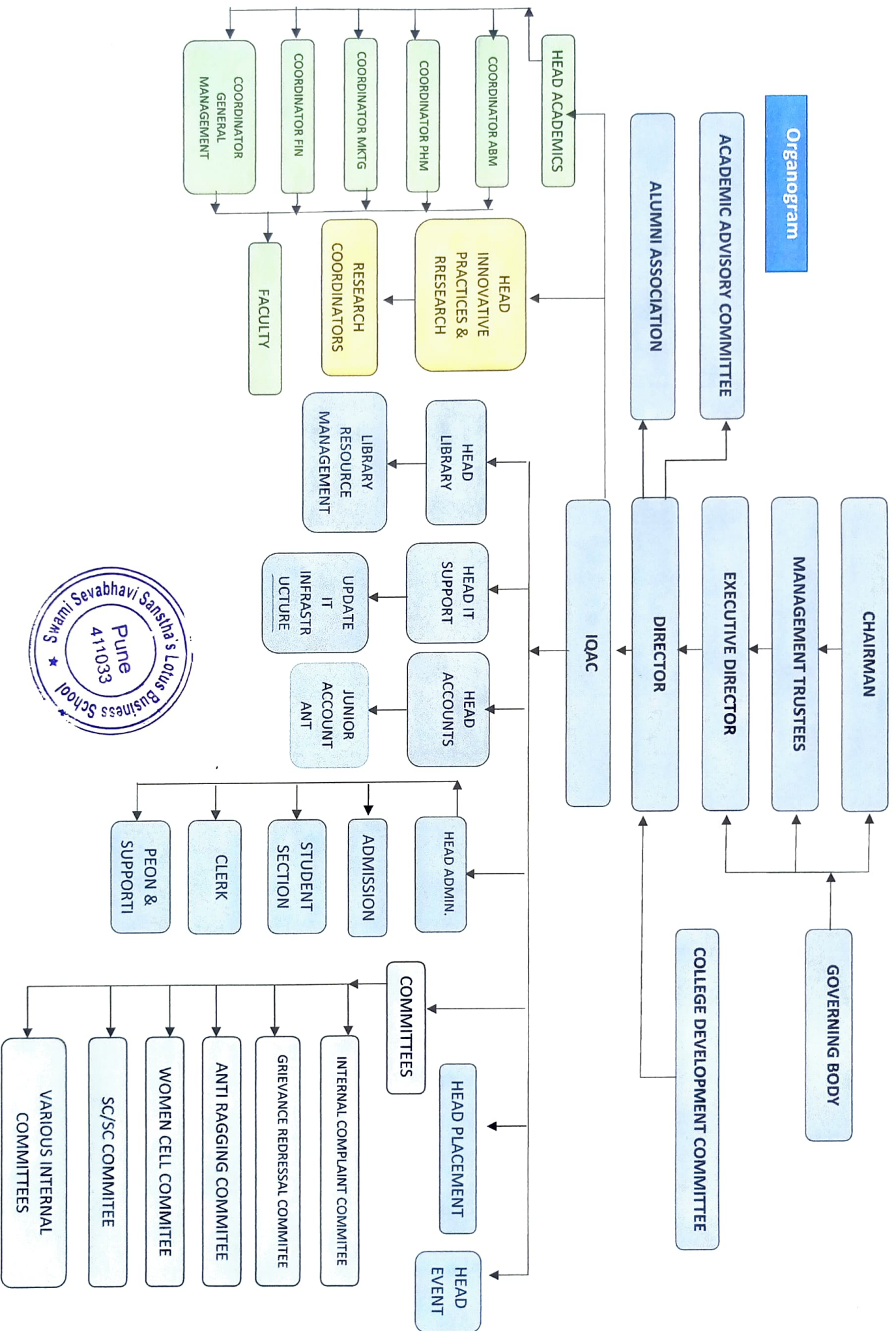
### Core Values

- Quality Education
- Research Culture
- Innovation and Creativity
- Ethics and Accountability
- Social Commitment and Equity
- Empowerment of Individuals
- Holistic Development



  
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# Organogram







## Lotus Business School

Governing Body

Swami Sevabhavi Sanstha

Sr. No.	Name	Role
1	Mr. Rameshbhai Chotabhai Patel	Chairman
2	Mr. Bhaveshbhai Rameshbhai Patel	Vice Chairman
3	Mr. Makarand Dwarkanath Deshpande	Secretary
4	Mr. Nirajkumar Mahendrakumar Patel	Joint Secretary
5	Mr. Jasmitsingh kuldipsingh Chhabda	Treasurer
6	Mr. Rameshwar Radhakisan Mundada	Member
7	Mr. Ramprasad Badrinarayan Dhoot	Member



  
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## Lotus Business School

### College Development Committee

Sr. No.	Name	Role	Position
1	Mr. Charudatta Bodhankar	Chairperson	Nominated by Chairman of Trust
2	Dr. Jasmit Chabada	Member	Nominated by Secretary of Trust
3	Mr. Sunil Kasat	Member	Industry Expert
4	Dr. Bharat Kasar	Member	Expert- Research
5	Dr. Sunil Dhanawade	Member	Expert- Education
6	Mr. Shriram Totla	Member	Alumni
7	Dr. Ganesh Pathak	Member	Head Research & IQAC Coordinator
8	Dr. Manisha Purohit	Member	Head Academics
9	Dr. Rajesh Gade	Member	Nominee Teaching Representative
10	Dr. Dhananjay Deshpande	Member	Nominee Teaching Representative
11	Ms. Pranita Arbat	Member	Women Teacher Representative
12	Mr. Rushikesh Kolhe	Member	Nominee Non-Teaching Representative
13	Ms. Aishwarya Bhadange	Member	President, College student Council
14	Ms. Aditi Oza	Member	Secretary, College student Council
15	Dr. Satish Warpade	Member Secretary	Director, Lotus Business School



  
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## Lotus Business School

### INTERNAL QUALITY ASSURANCE CELL (IQAC)

#### IQAC Committee Members

Sr. No.	Name	Designation
1	Dr.SatishWarpade	Director and Chairman of IQAC
2	Mr.Charudatta Bodhankar	Management Representative
3	Ms.Sushma Kolwankar	Expert from Industry (Member)
4	Dr.Sachin Borgave	Expert from Academic (Member)
5	Mr. Yashkumar Rathod	Alumni Representative (Member)
6	Mr.Abhishek Patki	Alumni Representative (Member)
7	Miss.Shweta Shinde	Student Member
8	Miss.Aditi Oza	Student Member
9	Mr.Saurabh Sankpal	Student Member
10	Dr.Manisha Purohit	Faculty Member
11	Dr.Dhananjay Deshpande	Faculty Member
12	Dr. Rajesh Gade	Faculty Member
13	Dr.Anil Poman	Faculty Member
14	Prof.Pranita Arbat	Faculty Member
15	Mr.Rushikesh Kolhe	Administrative Member
16	Dr.Ganesh Pathak	Coordinator



*Director*  
**Director**  
Swami Sevabhavi Sanstha's  
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# Lotus Business School

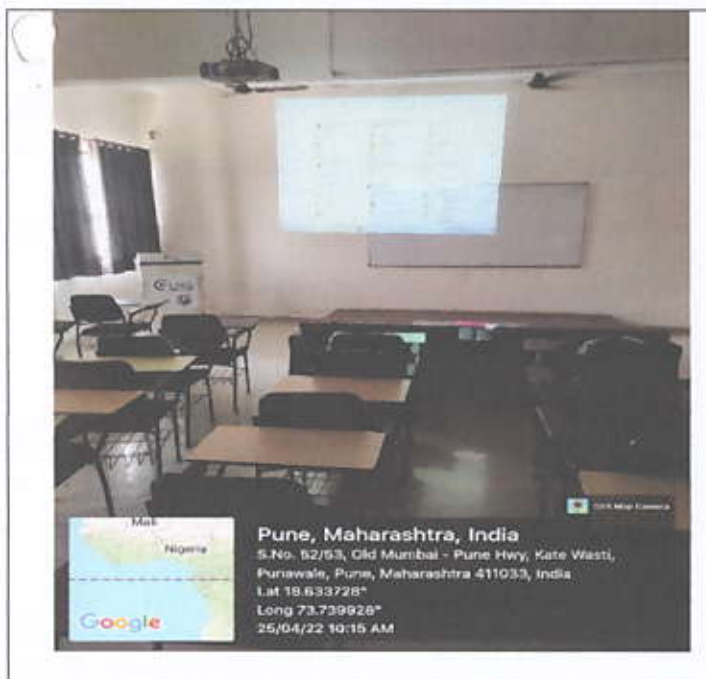
## Physical Infra Structure



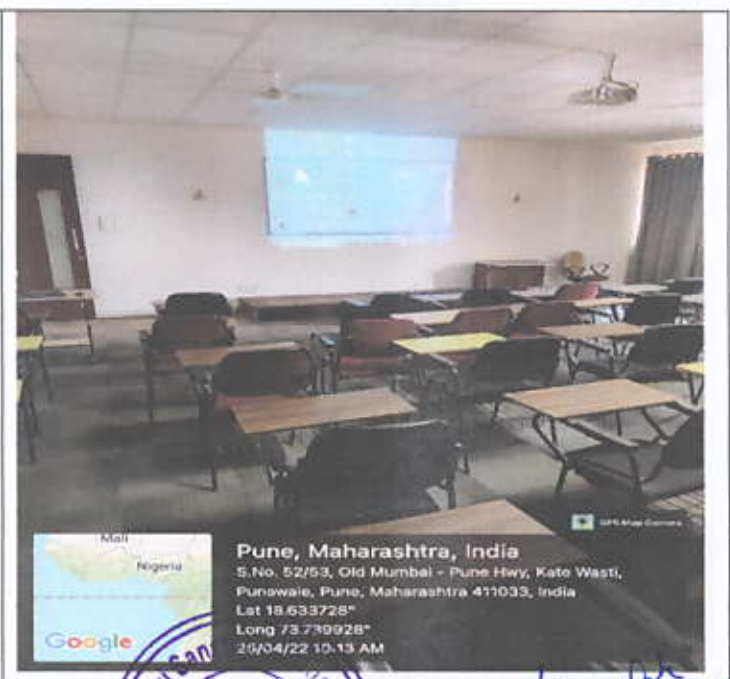
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 411033, India  
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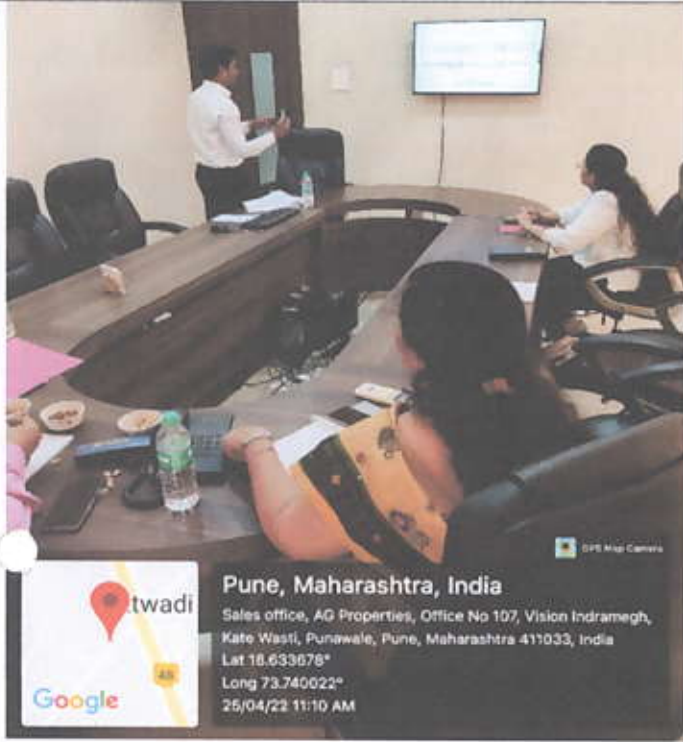


**Pune, Maharashtra, India**  
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 Punawale, Pune, Maharashtra 411033, India  
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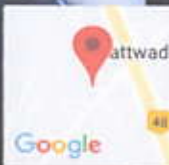


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**Director**  
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**Pune, Maharashtra, India**  
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 Kate Wasti, Punawale, Pune, Maharashtra 411033, India  
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 Dattwadi, Maharashtra 411033, India  
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**Dattwadi, Maharashtra, India**  
 Lotus Bussiness School, Kate Wasti, Tathawade,  
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**Dattwadi, Maharashtra, India**  
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### Staff Room



### Board Room



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## Canteen





## Gymnasium



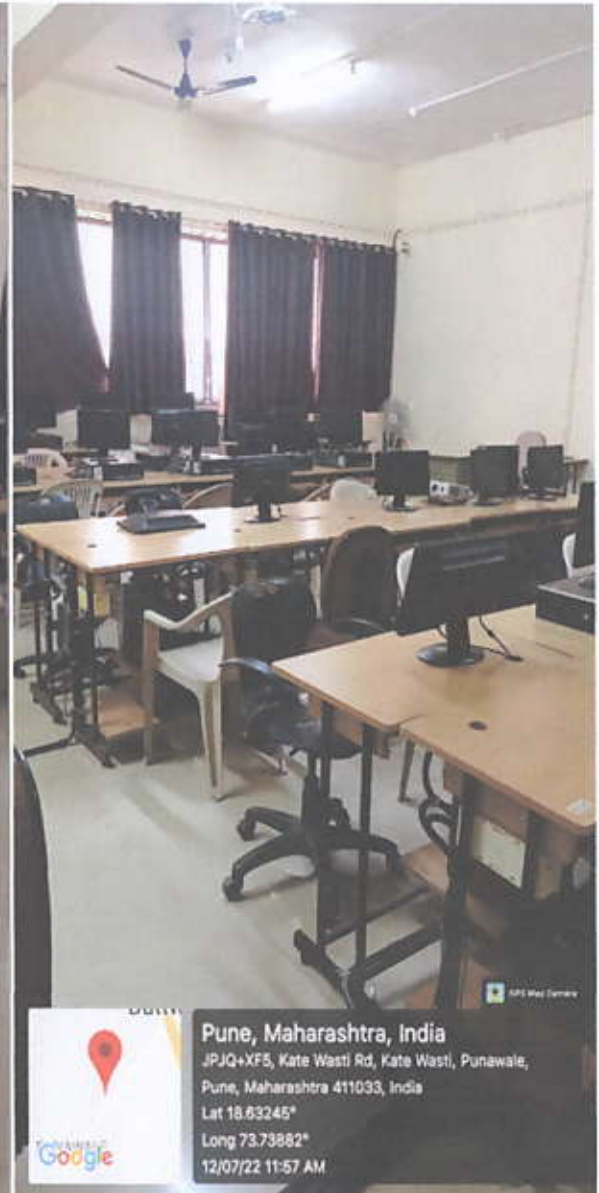
## Library



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## Computer Lab



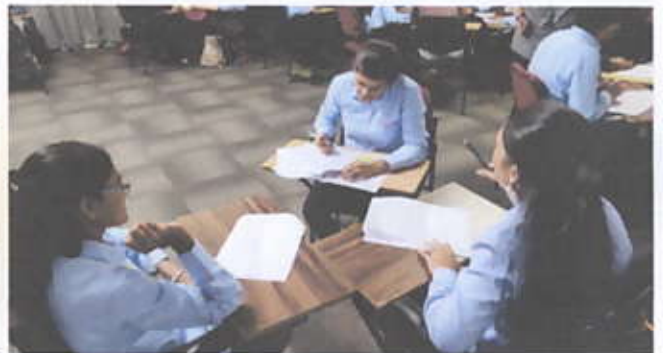
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Managerial competencies Development

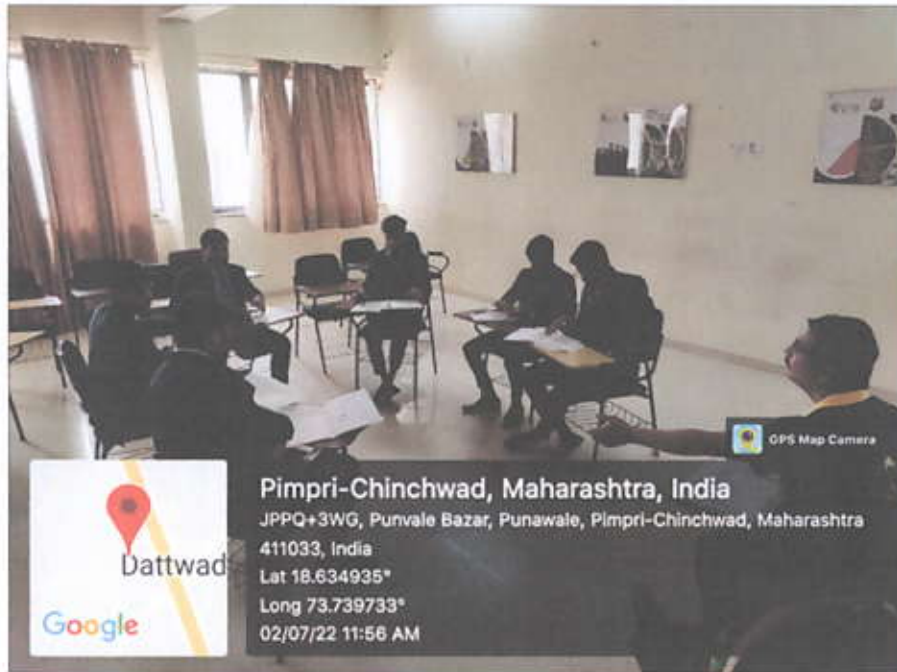
Aspire- English communication/ Skill Building



*Aspire*

Swami Sevabhavi Sanstha's Lclius Business School  
Pune  
411033

## Group Discussion



## Personal Interview





## Industry Academia Interface - Industrial Visit

### Industrial Visit- Desai Brothers Mothers Recipe



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DIRECTOR:  
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Industrial Visit- Mapro Garden



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## Industrial Visit: Bombay Stock Exchange



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*Swami Sevabhavi*  
Director  
Swami Sevabhavi Sanstha's  
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## LBS-CPP Basket

Sr	ABM MKT	ABM OSCM	PHM MKT	PHM OSCM	GEN MKT	GEN FIN
1	Digitization in Agriculture & Food Industry	Digitization in Agriculture & Food Industry	Digitization in Pharmaceutical and Healthcare Industry	Digitization in Pharmaceutical and Healthcare Industry	Digitization	Digitization
2	Business Analysis for Decision Making	Business Analysis for Decision Making	Business Analysis for Decision Making	Business Analysis for Decision Making	Business Analysis for Decision Making	Business Analysis for Decision Making
3	Digital Marketing for Agriculture & Food Industry	Digital Marketing for Agriculture & Food Industry	Digital Marketing for Pharmaceutical and Healthcare Industry	Digital Marketing for Pharmaceutical and Healthcare Industry	Digital Marketing	Digital Marketing
4	Corporate Etiquettes & Business Ethics	Corporate Etiquettes & Business Ethics	Corporate Etiquettes & Business Ethics	Corporate Etiquettes & Business Ethics	Corporate Etiquettes & Business Ethics	Corporate Etiquettes & Business Ethics
5	SMART for Agriculture Business Management	SMART for Agriculture Business Management	SMART for Pharmaceutical and Healthcare Management	SMART for Pharmaceutical and Healthcare Management	SMART	SMART
6	Agriculture & Food Industry Environmental Analysis	Agriculture & Food Industry Environmental Analysis	Pharmaceutical and Healthcare Industry Environmental Analysis	Pharmaceutical and Healthcare Industry Environmental Analysis	Industry Environmental Analysis	Industry Environmental Analysis
7	Agriculture and Food Product Packaging Management	Agriculture and Food Product Packaging Management	Pharmaceutical Packaging Management	Pharmaceutical Packaging Management	Marketing Analytics	Financial / Banking Analytics
8	Export Import Management in Agriculture and Food Sector	Export Import Management in Agriculture and Food Sector	Export Import Management in Pharmaceutical and Healthcare Industry	Export Import Management in Pharmaceutical and Healthcare Industry	Export Import Management	Export Import Management
9	Intellectual Property Right for Agriculture & Food Industry	Intellectual Property Right for Agriculture & Food Industry	Intellectual Property Right for Pharmaceutical and Healthcare Industry	Intellectual Property Right for Pharmaceutical and Healthcare Industry	Intellectual Property Right	Intellectual Property Right
10	Presentation Skills and Public Speaking	Production Planning & Operation Management in Agriculture & Food Industry	Presentation Skills and Public Speaking	Production Planning & Operation Management in Pharmaceutical and Healthcare Industry	Presentation Skills and Public Speaking	Mutual funds
11	Marketing Analytics	Quality Assurance & Control Management in Agriculture & Food Industry	Marketing Analytics	Quality Assurance & Control Management in Pharmaceutical and Healthcare Industry	Marketing of Financial Product	Marketing of Financial Product
12	Event Management	Supply Chain & Logistics Management in Agriculture & Food Industry	Event Management	Supply Chain & Logistics Management in Agriculture & Food Industry	Event Management	Security Analysis and Portfolio Management
13	Premium Brand Management	Financial Reporting & Analysis	Premium Brand Management	Financial Reporting & Analysis	Premium Brand Management	Premium Brand Management



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**Industry Academia Interface - CAREER PROGRESSION PROGRAM (CPP).**

To complement its AICTE approved and SPPU affiliated MBA program, Lotus Business School has incorporated several value added certification program under its own CAREER PROGRESSION PROGRAM (CPP). These certification programmes is delivered by industry experts peoples like Managing Directors, Chief Executive Officer and the seniors from industry from various fields like marketing, finance, Production. Students are get benefited to acquire knowledge from industry people with practical examples.

**CPP- Premium Brand management**



Vogesh Bafna		Invoice	
Lotus Business School Plot No. 15, Sector 15, Vashi, Mumbai - 400 705 Phone: 022-25500000, 25500001 Email: info@lotusbusinessschool.edu		Invoice No: 000004 Date: 24/11/2024	
SERVICE CPP - Premium Brand Management Fee: 10000/-	GST 18%	PRICE 11800/-	TOTAL 11800/-
Payment Method Bank Transfer / Cash / Cheque		Bank Name: SBI Branch: Vashi	Account No: 12345678901234567890

*(Signature)*  
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**Pune - 411 033**





Exclusively Arranged For Enrolled Students

Lotus Business School, Pune Invites You  
To Join A Session On



# INDUSTRY'S EXPECTATIONS TODAY FROM STUDENTS



**Mr. Satyajit Wale**  
Principal Consultant  
Veridical Consultancy Services



**16** OCT




**11** AM

Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mum Expressway, Punawale, Pune.

For More Info : 74981 21610 | 74981 03036 | 88307 16419

Date: Saturday, 16<sup>th</sup> October 2021

11 AM Onwards

  
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**Activity Title:** Industry's expectations today from students.

**Objectives:**

- To understand corporate industry.
- To understand expectations of corporate industry from management students.
- To understand the various aspects of corporate industry.

**Session conducted By:** Mr. Satyajit Wale

**Designation:** Principal Consultant

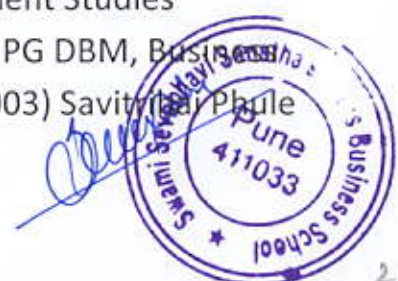
**Organization:** Veridical Consultancy Services

**Guest Profile:** Mr. Satyajit Wale

Expert level communication skills, Superior Listening Skills, Strong ability to build caring relationships, friendly, Excellent Organization Skills, Strong Work Ethicks

**Experience:** Veridical Consultancy Services Principal Consultant November 2009 - Present (12 years 8 months) Pune, Maharashtra, India Various Management Colleges Visiting Faculty June 2013 - Present (9 years 1 month) Pune Area, India I am a Visiting Faculty at various management colleges in Pune. I teach Marketing, Digital Marketing, Retail Marketing, Product Marketing Management, Entrepreneurship Development, Supply Chain Management, Human-Computer Interaction (HCI), Application Packaging, Indian Constitution, Triumph Systems & Solutions Pvt. Ltd. Manager - Business Development April 2008 - November 2009 (1 year 8 months) SEED Infotech Ltd. 3 years 6 months Manager - Corporate Training September 2006 - October 2007 (1 year 2 months) SEED Infotech Limited; based in Pune, is the leading training provider in the field of Information Technologies (IT), Project Management, General Management and soft skills.

**Education:** Savitribai Phule Pune University Master of Business Administration - MBA, Business, Management, Marketing, and Related Support Services · (June 2003 - March 2005) Savitribai Phule Pune University Master in Management Studies (MMS), Marketing · (2004 - 2005) Savitribai Phule Pune University PG DBM, Business Administration and Management, General · (June 2001 - March 2003) Savitribai Phule



Pune University Post-Graduate Diploma, Business Administration and Management, General · (2001 - 2003), Shivaji University Master of Science - MS, Electronics · (June 1996 - March 1998)

## **Target Audience: Students**

### **Topic Covered by Guest:**

#### **What do corporate expect from MBA graduates?**

Be it any company, the primary things that a recruiter looks forward in interviewee are-

- Leadership skills- ...
- Interpersonal skills- ...
- Adaptability- ...
- Analytical mindset- ...
- Time management skills-

#### **5 Qualities fresher should process**

Flexibility. Today's world is such that the global business scene has a direct influence on the local market. ...

- Communication Skills. ...
- Honesty and Integrity. ...
- Punctuality and Determination. ...
- Loyalty.

#### **Expectations of an employer from management trainee:**

- Positive approach.
- Dependability.
- Frequent learning or knowledge seeking enthusiasm.
- Initiative.
- Assistance behavior.





**Photographs:**







Exclusively Arranged For Enrolled Students

# MANAGEMENT EDUCATION, THE VACCINE FOR CORPORATE SUCCESS

**Mr Deepak Toshniwal**

CEO, Deesha Foods

Global Business Consultant & Strategist



**19**

AUGUST



**10:30**

AM



Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mum Expressway, Punawale, Pune.

For More Info : 74981 21610 | 74981 03036 | 88307 16419

Date: Saturday, 19<sup>th</sup> August 2021

10.30 AM Onwards

*Deepak Toshniwal*  
Director

Swami Sevabhavi Sanstha's  
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**Activity Title:** The Management education vaccine for corporate success.

**Objectives:**

- To understand corporate life.
- To understand basic ethics of corporate life.
- To know what qualities required to become a successful in corporate life.

**Session conducted By:**Mr.Deepak Toshniwal

**Designation:** CEO

**Organization:** Deesha Foods

**Guest Profile:** Mr.Deepak Toshniwal

I am an innovative thinker, able to apply analysis and creativity to problem solving. I am a highly personable, self-motivated and diligent individual with flexibility to adapt to new situations. My core competencies include Business Development, Business Planning, Research & Development, Procurement, Outsourcing, Process Development, Corporate Affairs, Operations, CRAMS, Regulatory Outsourcing ,Dossiers Acquiring, International Marketing, Dealing with CRO s, Vendor Management, Techno Commercial Operations Management, Team Management and Liaison & Coordination. Deesha Chocolates is an innovative and fast-growing chocolate company, offering a range of over 230 plus varieties of chocolates in India and various parts of the world. Flavorful, rich, melt-in-your-mouth tender comes from the carefully chosen ingredients and Deesha's unique chocolate-crafting process and years of research and experience.

**Experience:**

Deesha Foods Chief Executive Officer August 2012 - Present (9 years 11 months)

**Education:** St.Joseph Convent school Gulbarga Bachelors of Pharmacy University of Pune,  
Bachelor of Science (BSc), Microbiology, General (2013-2015)  
University of Pune,  
Bachelor of Science (BSc), Microbiology, General (2011-2013)

**Target Audience:** Students





## Topic Covered:

Some of the following Corporate Skills Necessary in Corporate Life

### 1. Communication Skills

When it comes to excellent corporate skills, communication has to be in the first place. Communication skills in the corporate sector are something other than speaking in any language. It includes holding on language, verbal and non-verbal skills, body language, writing skills, visual communication, public speaking, presentation skills, and so forth. Anger management, ability to understand perceptions, power of acceptance, negotiation skills are also critical corporate skills. Team communication is also an integral part of corporate skills.

### 2. PC and Basic Technical education



In today's corporate world, PC and basic technical knowledge are one of the most crucial skills. Almost all kinds of jobs and occupations these days require essential competency in PC and IT skills. In case, in your business, PC aptitudes are pertinent to your field, you should always include these skills in your resume.

### 3. Interpersonal Skills

With this organization skill, you will have the capacity to work in groups, connect with other individuals, and oversee different conflicts. It is an essential resource in the work environment. This ability is critical in all your professional life, as when you advance in your career, the inclination to work with others turns out to be more pivotal.

### 4. Project Management Skills

Ability to organize, arrange, and viably actualize different projects and associated tasks is one of the most usual corporate skills in contemporary times. It is understood that project managers have to have these skills, but in today's time, businesses expect the entirety of their workers to have specific attributes of project management.





## 5. Critical thinking/Problem-Solving Skills

The capacity to utilize critical thinking, experience, data, and accessible assets to determine issues is crucial as one of the essential corporate skills in today's time. Such thinking patterns empower the workforce in solving different types of problems without being perturbed. When your teams or company are in a tight spot, such corporate skills will help them.

Critical problem-solving skills you need to have while honing your corporate skills are-

- Active listening
- Analysis
- Research
- Creativity
- Communication
- Dependability
- Decision making
- Team-building

## 6. Strong Work Ethics

Companies like employees that step up to take responsibility. Employees with strong work ethics are dependable and can carry out the responsibility even for the very first time. Excellent work ethics are critical in empowering a business to be result-oriented

Some of the work ethic skills are-

- Reliability
- Dedication
- Discipline
- Productivity
- Cooperation
- Integrity
- Responsibility
- Professionalism



Photographs:



*Deepika*



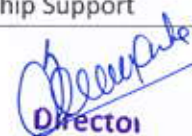




## List of (MoU) Memorandum of understanding

Sl. No.	Name of the MoU / Collaboration / linkage	Name of the collaborating agency / institution / industry / corporate house with whom the MoU / collaboration / linkage is made, with contact details	Year of signing MoU / collaboration / linkage	Duration of MoU / collaboration / linkage	List the actual activities under each MOU and web - links year-wise
1	Educational	SSPM Dr.N.J.Paulbudhe College of Pharmacy,Ahmednagar	2022	5 year	Career Counseling Session
2	Educational	Sarhad College of Arts, Commerce and Science,Katraj, Pune-46.(9923107832)	2021	5 year	Certification Program, Career Counselling Sessions
3	Industry	ASPIRE Pvt. Ltd	2021	Till either party terminates	Profession Development & Soft skill sessions
4	Industry	Qual Campus solutions Pvt ltd	2021	Till either party terminates	ERP Implementation
5	Educational	Loknete Dr.Balasaheb Vikhe Patil,Pravara Rural Education Society	2020	5 year	Career Counselling Session
6	Industry	National Agriculture & Food Analysis & Research Institute (NAFARI)	2020	3 year	Guest Session
7	Industry	Pro Wisdom	2019	3 year	Guest Session ,Industry Partner
8	Educational	JSPM's Rajashri Shahu College of Engineering ,Pune	2019	Till either party terminates	Quality Initiatives
9	Industry	Millionminds Consultancy Pvt. Ltd(8788027627)	2018	5 year	Value Added Program, Industry Partner, Placement
10	Industry	Dr.Mahesh Burande,Director,IPER,Pune	2018	3 year	Guest Session
11	Industry	Mapro Foods Pvt.Ltd	2018	3 year	Industry Visit ,Guest Session, Internship Support



  
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12	Industry	Nulife Pharmaceuticals ,Pune	2018	3 year	Industry Visit, Internship, Placement
13	Industry	The O Hotel, Pune	2018	3 year	Hospitality Services, Seminar
14	Industry	Kalash Seeds Pvt.Ltd	2018	3 year	Training Program
15	Industry	Glocal Support Pvt.Ltd	2017	5 year	Certification Program, Internship, Placement
16	Industry	Global Fortune Mission India Pvt.Ltd under MoU	2017	5 year	Training & Development ,Value added programme
17	Educational	Sharadchandra Pawar Institute of Management,Otur	2017	5 year	Career Counseling Session, Resource Person for FDP
18	Industry	Vikram Tea	2016	6 year	Research Project, Training Sessions
19	Industry	Bhasishree Ventures	2016	6 year	Research Project, Training Sessions



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Director

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## List of workshops organized

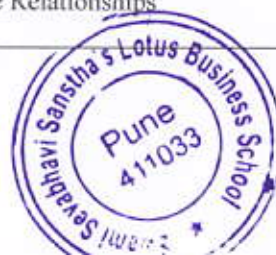
Year	Name of the workshop	Number of Participants	Date From – To
2022	Intellectual property Rights trough Research	17	12/4/2022-12/04/2022
2021	Intellectual property Rights	38	16/8/2021 - 22/08/2021
2021	Research Proposal for getting Research Grants	15	23 / 12/2021-23 / 12/2021
2021	Role of Startup	14	13/03/2021-13/3/2021
2020	Research Methodology	60	09/12/2020-09/12/2020
2020	Research Methodology	14	10/2/2020-10/2/2020
2019	Basic Outline of Research Proposal & Guidelines for Ph.D Interview	47	23/10/2019-23/10/2019
2019	Outcome based Education (OBE) & research skills in OBE.	36	20/7/2019-20/7/2019
2019	Effectuve use of Teaching Aids	14	10/07/2019 -10/07/2019
2019	Research Methodology	40	5/7/2019-5/7/2019
2019	Entrepreneurship Development	40	24/8/2019-24/8/2019
2019	Intellectual Property Rights	25	11/5/2019 - 11/5/2019
2019	Ethics in research	15	10/7/2019-10 /07/2019
2017	Use of Excel in research	15	05/08/2017 - 05 / 08/2017



  
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# Family Development Program

Sr	Name of Staff	Topic	Date
1.	Dr. Satish Warpade	Book review: The Goal 2	30/09/2019
2.	Ms. Nutan Gholap	Different platforms for Online Shopping	23/11/2019
3.	Dr.Ganesh Pathak	How to Solve Case Study	26/12/2019
4.	Ms. Sonali Indalkar	Use of Social Media for Personal Branding	28/12/2019
5.	Prof.Sunil Prajapati	Conflict Management	04/01/2020
6.	Dr. Dhananjay Deshpande	Book review-Five dysfunctions of a team	25/01/2020
7.	Mr.Charudatta Bodhankar	Understand Indian Union Budget	07/03/2020
8.	Mr. Rajnikant Dhamal	Basic of Computer for Troubleshooting	21/10/2020
9.	Prof.Chandrakant Thorat	Organic Food - Need of an hour	30/01/2021
10.	Prof.Sudarshan Babar	MS EXCEL as Data Management Tool	12/04/2021
11.	Dr. Anil Poman	Personal Financial Planning	23/07/2021
12.	Prof. Prajka Gajare	Use of IoT to track daily health routine	16/10/2021
13.	Mr.Pravin Talekar	Read 2 Rise	12/10/2021
14.	Prof.Rajesh Gade	Importance of Insurance	27/10/2021
15.	Mr. Sachin Krishna Bagave	Daily Banking Operating	18/12/2021
16.	Prof.Pranita Arbat	Public Speaking and Presentation Skill	03/01/2022
17.	Mr. Rushikesh kolhe	Individual Tax planning	15/02/2022
18.	Dr. Manisha Purohit	"Managing Work Life Balance - A Juggling Act"	04/02/2022
19.	Mr. Navnath Tanpure	Know your Car	19/03/2022
20.	Mrs.Vanashree Gosavi	Understanding your kid ( know your kid)	09/04/2022
21.	Prof.Drishti Kaj	Human Rights	05/25/2022
22.	Prof.Tushar Pokharnikar	Building Corporate Relationships	02/06/2022



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Director,  
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Social Responsibility

International Yoga Day



Blood Donation Camp



  
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### Farmer's Education Programme



### "Importance of hygiene for women's health"



### Tree Plantation



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### VACCINATION DRIVE



### Save Soil save Earth



*Shreyas*  
Director

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