

Criteria 5- Student Support And Progression

Key Indicator - 5.1.2 Capacity Building And skill Enhancement Initiatives taken by the institution include the Following Index

SR No	Year	Initiatives	Year	Page No
1	Academic Year 2019-2020	Corporate Etiquette & Business Ethics	03-08-2019	3-15
2		Skill Development Session On Presentation Skill	11-09-2019	16-25
3		Industrial Mentorship Program	19-09-2019	26-35
4		Skill Development Session on Group Discussion	21-09-2019	36-45
5		Digitization Session on Career Opportunities In Digital Marketing	25-09-2019	46-61
6		Communication session on Importance of English Language	15-10-2019	62-79
7		Skill Development session on Personality Development	18-12-2019	80-93
8		Skill Development Session on How to Develop Presentation Skill	15-01-2020	94-105
9		Skill Development Session on Communication Skill	21-08-2020	106-115
10		Digitization Session on Digital Marketing	01-09-2020	117-132
11	Academic Year 2018-2019	Skill Development Session On Personality Development	06-09-2018	133-142
12		Skill Development Session On Presentation Skills and Public Speaking	07-09-2018	143-155
13		Corporate Etiquette & Business Ethics	17-10-2018	156-165
14		Skill Development Session on Communication Skill	20-10-2018	166-175
15		Skill Development Session on Personal Interview	27-11-2018	176-191
16		Digitization Session on Microsoft Office tools, Email Writing	17-12-2018	192-202

17		Skill Development Session On Group Discussion	09-05-2019	203-212
18		Yoga Day Celebration	21-06-2019	213-218
19	Academic Year 2017-2018	Yoga Day Celebration	21-06-2017	219-224
20		Skill Development Session on Group Discussion Activity	14-09-2017	225-237
21		Digitization Session on Understanding the Basics of Computer Hardware	06-10-2017	238-246
22		Corporate Etiquette & Business Ethics	13-10-2017	247-258
23		Skill Development Session on Personality Development	05-12-2017	259-266
24		Skill Development Session on Communication Skill	03-01-2018	267-278
25		Skill Development Session on How to Improve Presentation Skill	01-06-2018	279-290



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Session on Corporate Etiquette & Business Ethics

Date: Saturday, on 3rd August 2019

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

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[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Session on Corporate Etiquette & Business Ethics

Date: Saturday, on 3rd August 2019

11 AM Onwards


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Corporate Etiquette & Business Ethics

Objective: To Behave sensibly and appropriately at the workplace and create an everlasting impression. To look professional, as it fosters a respectful culture, which should see conflicts be handled in the correct way.

Business etiquette ensures that you put your best foot forward and create a positive atmosphere for yourself and everyone else. Learn how to win people over with Harappa Education's Practicing Excellence course. The Four Selves of Excellence will teach you how to present the best version of yourself to everyone. The 1% Rule framework will show you how even the smallest adjustments can lead to better performance. Make everybody feel comfortable in your presence and leave lasting impressions on others every time!

Session conducted By: Arvind Navagire

Designation: Director in Utopia Edutainment(Franchise partner of Arena Animation)

Organization: Founder of Arvind Learning solutions

Target Audience: Students

Guest Profile: Arvind Navagire

Training and Development Expert, Facilitator, Coach

Solution provider for Soft skills, Leadership, Team Building, Communication , Life skills and Productive Business Science.

Worked with Corporate, Colleges, Institutes, Universities, NGO and CSR Projects

I assure you that "Associating with Arvind Learning Solution is assurance of enhancement" We do have passionate team members who contribute to bring positive change in people's life. So come with your challenges of learning and we will support you to solve it and celebrate joy of victory together.

Main Topics covered:

- BUSINESS MEETING ETIQUETTE
- WORKPLACE ETIQUETTE

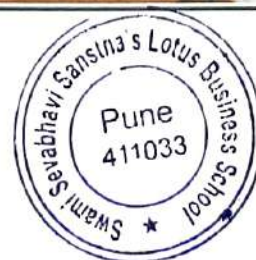


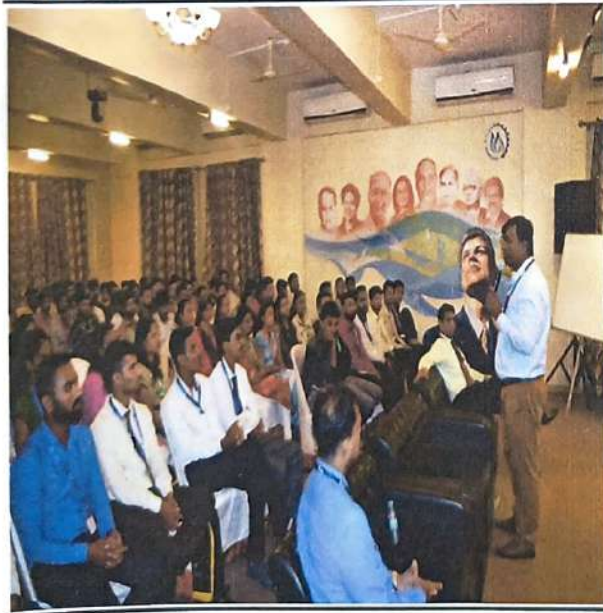
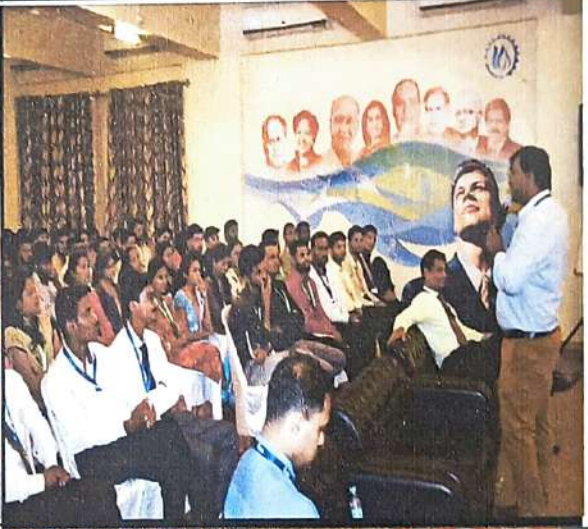
Business etiquette is important because it creates a mutually respectful atmosphere that helps you grow and enjoy work. Let's look at some of the benefits of business etiquette in detail:

1. When you treat everybody with respect, you strengthen your interpersonal relationships. People find it easier to trust you because you value their opinions and empathize with them.
2. Good business etiquette helps you feel more confident because you know what to say and when. Customers and clients will likely feel more secure because you're poised and exhibit professionalism.
3. You're better equipped to avoid misunderstanding and conflict because you separate your emotions from your arguments. You show emotional maturity and look at situations objectively.

Target Audience: Students

Photographs:





Dear Arvind Sir,

Greetings!!!

Subject- Invitation for Presentation Skill program on Corporate Etiquette & Business Ethics
on Saturday, 3rd August 2019 At 11.00 AM

This is in reference with the above mentioned subject our college is planning a program under the title of Corporate Etiquette & Business Ethics. That is scheduled on 3rd August 2019. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : 3rd August 2019 At 11.00 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Importance of English Language

And also request you to kindly share your Brief career profile , Photograph as soon as possible. We need it for digital creatives.

Looking forward,.

Thanks & Regards,
Mr. Vivek Kesar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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3rd August 2019

To,

Mr. Arving Navagire

Director in Utopia Edutainment (Franchise partner of Arena Animation)

Founder of Arvind Learning solutions

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Corporate Etiquette & Business Ethics".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Contact

www.linkedin.com/in/arvind-navgire-47b09216 (LinkedIn)

Top Skills

Teaching

Team Management

Public Speaking

Languages

Marathi

Hindi

Certifications

Power

Arvind Navgire

Founder of Arvind Learning solutions, Director in Utopia Edutainment(Franchise partner of Arena Animation)

Summary

Training and Development Expert, Facilitator, Coach
Solution provider for Soft skills, Leadership, Team Building, Communication , Life skills and Productive Business Science.
Worked with Corporates, Colleges, Institutes, Universities, NGO an CSR Projects

I assure you that "Associating with Arvind Learning Solution is assurance of enhancement" We do have passionate team member who contribute to bring positive change in people's life. So come wi your challenges of learning and we will support you to solve it and celebrate joy of victory together.

Experience

Arvind Learning Solutions
Founder & Director
September 2017 - Present (4 years 11 months)

Tata strive
soft skills coach and facilitator
February 2016 - September 2017 (1 year 8 months)

Facilitation, coaching, training

Lotus Business School
Faculty
January 2012 - January 2016 (4 years 1 month)

Teaching Communication Skills, Presentation Skills and Corporate training

Aptech
Executive
2011 - January 2012 (1 year)



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Training and placement

Don Bosco Institute of Technology, kurla, Mumbai

Lecturer

2006 - 2010 (4 years)

subjects- communication skills, Presentation and communication techniques

Education

udemy online course

sales training, Selling Skills and Sales Operations · (2018 - 2018)

Symbiosis Institute of Management Studies

Advanced instructional design, training · (2016 - 2017)

University of Pune

M.A, English Language and Literature, General · (2000 - 2002)

University of Pune

B.A., English · (1997 - 2000)



Lotus Business School
Session on Corporate Etiquette & Business Ethics
Date: Saturday, on 3rd August 2019

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3	SHUBHAM SUNIL CHOUGULE	P
4	PRIYANKA SADASHIV BORCHATE	P
5	YOGESH RANGRAO KARANDE	P
6	SHIVANI PRADEEP DONGARE	A
7	MAYUR DATTATRAYA JADHAV	P
8	POOJA MOHANLAL CHOUDHARY	P
9	SAPANA SHASHIKANT WAGH	P
10	MUGDHA ANAND DEVLEKAR	P
11	ABHISHEK ANANT PIMPALKAR	A
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13	TEJAS SANJAY GHARE	P
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32	AKASH EKNATH WAGH	P
33	AKSHAY BALKRISHNA NEVASE	P
34	PRIYANKA SHASHIKANT KAPURE	P
35	SWARANJALI SANJAY GHARE	P
36	SNEHAL UTTAM PAWAR	P
37	OMKAR HANUMANT BHAGAT	P



13

38	SOURABH TUKARAM ZAGADE	P
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48	RUPALI PRAFULLA MAHANT	P
49	TEJAS DILIP SAWANT	P
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114	PRAMOD DHARASING RATHOD	P
115	GIRAMKAR SHUBHAM SAMBHAJI	P
116	JAGDALE ADITYA DATTATRAY	P
117	LONDHE CHAITALI KISAN	P
118	ANANDE POONAM RAGHUNATH	P
119	ADARSH RAJESH BHOSALE	P



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120	VAIBHAV APPASO KHANDAGALE	P
121	VISHAL VILAS PUDAT	A
122	MEGHA VIJAYSINGH WAGH	P
123	LALIT SHIRISH BEHERE	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development on Presentation Skills

Date: Wednesday, 11th September 2019

10 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

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 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill Development on Presentation Skills

Date: Wednesday, 11th September 2019

10 AM Onwards


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Effective Presentation Skills

Objectives: To Practised projecting and vary the pitch, pace and tone of their voice to gain and retain audience interest and reinforce the presentation messages, when public speaking. Used posture and movement to give additional impact to verbal messages rather than distract or irritate the audience.

Session conducted By: Jyotsna Pradhan

Designation: Member of Leaders Excellence

Organization: Harvard Square

Guest Profile: Jyotsna Pradhan(Member of Leaders Excellence at Harvard Square)

Having a vast knowledge of Brand Building in pharmaceutical industry with a good understanding of different verticals of industry like Market Access, Healthcare and FMCG segmentation. Looking forward to work with Market Planning domain. I can contribute towards upcoming innovations and manage key projects that impact the organisation as well as broaden my scope of learning from the organisations team members

Target Audience: Students

Topic Covered:

- Plan a presentation keeping the audience in mind.
- Develop clear objectives for their presentation.
- Use 'attention grabbers' to enhance their opening.
- Develop effective visual aids.
- Use several different methods and tools for presenting.



- The top environmental problems and ways to fight them
- Use positive presentation style behaviours.

Summary Of Session: Today we have conducted guest session on Presentation Skill Development Program on How to Developed Presentation Skill. For that we have invited Dr.Jyotsna Pradhan. In this session she has shared her experience, learning's and also explained how participation, Initiatives Certifications plays important role in overall development. The session was very interactive. She has explained Presentation skills help create innovative ideas when students come up with creative and interesting slides to illustrate their talk. The use of presentation aids makes for a much more interesting talk, and the creation of such aids can help develop students' confidence.

Photographs:





11th September 2019

To,

Jyotsna Pradhan

Member of Leaders Excellence

Harvard Square

Subject: Letter of Appreciation

Dear Mam,

Thank you for taking the time to visit our College and delivered an informative session on "Effective Presentation Skills".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

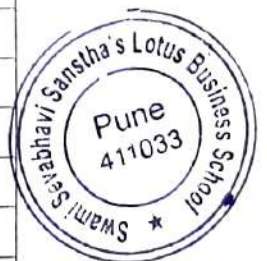
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Lotus Business School, Punawale, Pune -33

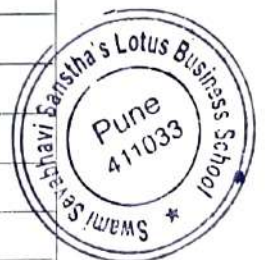
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Lotus Business School
Skill Development on Presentation Skills
11th September 2019

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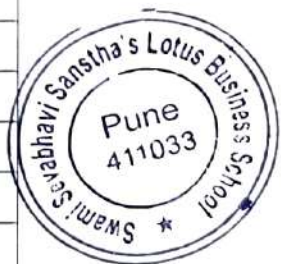


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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Industrial Mentorship Program

Date: Thursday, 19th September 2019

10 AM Onwards

Sr.No	Documents	Approved By IQAC
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5	Payment Invoice	—
6	Thanks Letter	✓

**CHECKED AND SUBMITTED
 LBS- IQAC**


 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Industrial Mentorship Program

Date: Thursday, 19th September 2019

10 AM Onwards


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: How to developed a new technology of dehydration of Fruits, Vegetables, leaves & sprouted grains.

Session Taken By: Mr.G R Kadam

Designation: Director

Profile of Guest Company: ANANDGHANA INDUSTRIES was founded by Mr. G.R.Kadam in 2013 with intent to empower and improve the economic condition of farmers in the villages . ANANDGHANA INDUSTRIES developed a new technology for dehydration of fruits, vegetables, leaves & sprouted grains. The company buys pure raw materials from farmers at good rates, which in turn gives them financial assistance. It has the latest technology, equipment's and all parameters of safety, hygiene and health are followed.The products are 100% natural and pure, residues & bacteria free, no chemicals or preservatives or added colors. The social initiative of Anandghana is rural development, Health for all and women empowerment.

Objectives: To give them a helping hand, ANANDGHANA INDUSTRIES has developed a new technology of dehydration of Fruits, Vegetables, leaves & sprouted grains. The company buys pure raw materials from farmers at good rates, which in turn gives them financial assistance.

Modern agriculture is an evolving approach with innovations in farming practices that helps in increasing agricultural efficiency and reduce the loss of natural resources. By applying this modern technology, farmers are gaining more profits and able to increase their productivity of yield.

Target Audience: Students

Topic Covered in Session:

- Soil and Water Sensors



- Weather Tracking
- Satellite Imaging
- Pervasive Automation
- Minichromosomal Technology
- RFID Technology
- Vertical Farming

Final Thoughts:

Technology is transforming nearly every aspect of our modern lives, and farming is no exception. The produce on your table tonight will have gotten there faster, fresher and more cost-effectively thanks to leading-edge technology in agriculture. Agriculture technology will become ever more computerized in the decades ahead!

Photographs:





31
19th September 2019

To,

Mr.G R Kadam

Director

ANANDGHANA INDUSTRIES

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Industrial Mentorship Program"

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

☎ +91 20 6529 1082 ✉ info@lotuscentre.ac.in 🌐 www.lotuscentre.ac.in



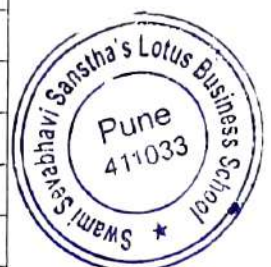
Lotus Business School
Industrial Mentorship Program
Date: Thursday, 19th September 2019

32

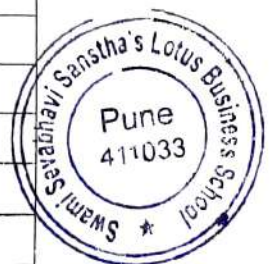
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123	LALIT SHIRISH BEHERE	A

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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Session on Group Discussion

Date: Saturday, 21st September 2019

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

P. K. K.
CHECKED AND SUBMITTED
LBS- IQAC

[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033






Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Session on Group Discussion

Date: Saturday, 21st September 2019

11.00 AM Onwards

**CHECKED AND SUBMITTED
LBS- IQAC**


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Session on Group Discussion & Personal Interview

Objectives: To reach a solution on an issue of concern. To generate new ideas for solving a problem. For choosing the applicants after the written test for a job or for admission to educational institutes. To train ourselves in various interpersonal skills.

To get an offer of a job, and the employer's objective is to find out the following: What you have to offer (your skills, abilities, basic knowledge).

Session conducted By: Shefali Joshi

Designation: DVP Bancaaaurance

Organization: Aviva India

Topic Covered:

- Communication skills
- Logical thinking
- Quick thinking
- Listening skills
- Leadership skills
- Team-building capability
- Spontaneity
- Debating skills

Target Audience: Students

Summary of Session: Today we have conducted guest session on Group Discussion. For that we have invited Mrs. Shefali Joshi. Mam has explained how Group Discussion improves your thinking, listening and speaking skills. It also promotes your confidence level. It is an effective tool in problem solving, decision making and personality assessment. GD skills may ensure academic success, popularity and good admission or job offer.



Photographs:



Contact

www.linkedin.com/in/shefali-joshi-5a9851157 (LinkedIn)

Shefali Joshi

DVP BANCASSURANCE at Aviva India

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Summary

Bancassurance

Experience

Aviva India

DVP BANCASSURANCE

January 2018 - Present (4 years 7 months)

Zone Head for Bank of Maharashtra Relationship for Pune, South Maharashtra & Goa

Tata AIA Life Insurance

AVP

November 2015 - April 2017 (1 year 6 months)

Zonal Head - Bancassurance Sales ROMG - for Indusind Bank Relationship

Max Life Insurance Company Limited

Circle Manager Bancassurance

June 1995 - November 2015 (20 years 6 months)

Bancassurance for Axis Bank Relationship and Co-operative Bank Relationships

Education

Alliance Francaise India

B1 level French language, French language (2017 - 2018)

Symbiosis Institute of Business Management, Pune

MBA, Marketing Communications (2003 - 2005)

University of Pune



M Sc, Organic Chemistry · (1995 - 1997)

University of Pune

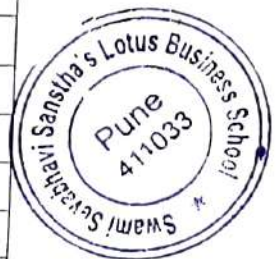
Advanced Diploma, French language · (1994 - 1996)



Lotus Business School
Session on Group Discussion
Date: Saturday, 21st September 2019

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Digitization Session on Career and Opportunities in Digital Marketing

Date: Wednesday, 25th September 2019

11.00 AM Onwards

Exclusively Arranged For Enrolled Students

Lotus Business School, Pune Invites You
To Join A Session On

CAREER AND OPPORTUNITIES IN DIGITAL MARKETING

Mr. Hitesh Shah
Ecosystem and Community Manager
Bajaj Allianz General Insurance Company

25 SEPT **11** AM

Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mum Expressway, Punawale, Pune
For More Info : 74981 21610 | 74981 03036 | 88307 16419

Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Career opportunities in Digital Marketing

Objective: To Increase Sales/Profits: One of the major objectives of digital marketing is to increase the number of sales of your products and services. Ultimately it will increase the wealth of your business and your profit. It involves selling the right product and services to the right customers.

Creative youngsters can make a decent career in digital marketing in the foreseeable future. Almost every company, big or small, requires some form of digital marketing. So you can prepare yourself to work for (or start) an agency that does their digital marketing. A bachelor's or master's degree and certificate in digital marketing would help.

Session conducted By: Mr. Hitesh Shah

Designation: Ecosystem and Community Manager

Organization: Bajaj Allianz General

Guest Profile: Mr. Hitesh Shah

Experienced Social Media and Digital Marketing Manager with a demonstrated History of working in the computer software industry. Team handling and Management. Social Media | Web Analytics | Paid Campaign | Certified Scrum Master® Strong marketing professional with an MBA focused on Marketing from Pune University. Additional skilled in User Research, Usability, User Experience.

Education

Savitribai Phule Pune University

MBA, Marketing · (2004 - 2006)

SSVPS'S BAPUSAHEB SHIVAJIRAO DEORE COLLEGE OF ENGINEERING, DHULE.

Mechanical Engineering, Mechanical Engineering · (1999 - 2003)

New City High School

Graduation · (1995 - 1999)



Photographs:



Target Audience: Students

Topic Covered By Guest:

- Digital Marketing Manager.
- Brand Manager.
- Social Media Manager.
- Online Content Developer.
- Business Analytics Specialist.
- Search Engine Optimisation Specialist.
- Web Designer.
- Professional Blogger.

Summary of Session: Today college has organised Digitization Session on Career and Opportunities in Digital Marketing by Mr. Hitesh Shah. In this session he has explained how Digital marketing is a great career. Through this lesson students have learnt how Digital marketing is more about practical skills than theoretical skills

Guest has explained below given Foundational skills in digital marketing

1. SEO (Search engine optimization)
2. PPC (pay-per-click)
3. Social media marketing
4. Email marketing



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Contact

www.linkedin.com/in/hitesh-shah-digitalmarketing (LinkedIn)

Top Skills

Social Media Marketing

Digital Marketing

Paid Media

Languages

English (Full Professional)

Hindi (Full Professional)

Marathi (Full Professional)

Gujarati (Full Professional)

Hitesh Shah

Ecosystem and Community Manager at Bajaj Allianz General Insurance | Digital Marketing | Social Media

Summary

Experienced Social Media and Digital Marketing Manager with a demonstrated history of working in the computer software industry. Team handling and Management.

Social Media | Web Analytics | Paid Campaign | Certified ScrumMaster®

Strong marketing professional with an MBA focused on Marketing from Pune University.

Additional skilled in User Research, Usability, User Experience.

Experience

Bajaj Allianz General Insurance Co. Ltd.

Community and Ecosystem Manager

February 2019 - Present (3 years 6 months)

Pune, India

Working on creating Insurance Ecosystem and creating a new community for Ecosystem customers.

first in India - Insurance Community to get answers for your every day worry -

<https://www.caringlyyours.com>

Windchimes Communications Pvt Ltd

Social Media Account Director

March 2018 - February 2019 (1 year)

- Handling accounts like YES BANK, Garware Wall Rope, Lupin Pharma
- Responsible for all social media deliverables to client - strategy, content planning & development, execution, community management, reporting, insights & recommendations
- Managing all corporate social profiles / brand. Optimized, promoted and managed all the social profile for clients
- Thinking about new opportunities for innovation within the social space and implementing them on selected accounts
- Create editorial calendars and syndication schedules



- Continuously improve by capturing and analyzing the appropriate social data/ metrics, insights and best practices, and then acting on the information
- Working closely with the planning and creative team to develop best in class social content and engagement

Symantec

7 years 4 months

Social Media / Digital Marketing Manager

July 2015 - February 2018 (2 years 8 months)

- Managed Social Business Intelligence for Symantec.
- Managing a team of digital marketing analysts, specialists, agency
- Delivered social media insights including a real-time voice of the customer, trending sentiment, conversation drivers, and actionable mentions
- Enabled social support, PR response, and rapid-response utility content
- Part of 'Momentum Marketing Programme' which is helping in keeping a close eye on 'Security Industry' and 'Momentum related with Industry'
- Through which we were able to provide the 'right content and Subject' for the 'Own Media' and 'Social media team'
- Delivered real-time social insights to every product team and business function
- Initiated 'Digital Marketing Readout' which gives 360 degree view from various Digital channels
- It covers Number of Inquiries / Lead / Acquisitions spread across various social channel – Social Media, Paid Search, Email, Paid Media, Web
- Delivered social, web and search insights that enable inbound marketing campaign optimization
- Collaborating with other marketing departments (Content Team, Publishing team, Creative team, Agencies)
- Initiated "Digital Trends" a weekly mailer which can give social overview of Symantec products, Competitors insights and Industry Overview in single mailer
- Based on inputs from 'Momentum Marketing' and 'Real Time monitoring', have worked with the Content team and Creative team to decide on future content
- Delivered cross channel data from various tool
- Drove continuous improvement and innovation

Sr Social Business Analyst

July 2013 - June 2015 (2 years)

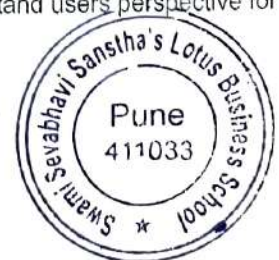


- Working with global team (13 team members across India, China, Japan, Belgium)
- Digital strategist for a Radian6 social media listening implementation
- Identified appropriate search keywords for multiple products and groups, configured Radian6 to find social mentions
- Documented and trained people in social listening
- Built bridges between customers and technical teams using social listening tools.
- Led the social media triage function, analysing data to identify types of actionable social mentions and developing a streamlined assignment process
- Track and analyse various social media campaigns launched by Symantec Digital Marketing team
- Worked on B2B and B2C campaigns for Symantec Enterprise security and Norton Consumer Security
- Analysed campaign data for Various Symantec and Norton Accounts with up-to-date information on overall performance
- Evangelized the value of Social CRM across the enterprise and Consumer product line
- Initiated "Daily Twitter Trends" – which gives top trending posts from Various Symantec products and Competitors in respective categories

Social Media and User Research Analyst November 2010 - June 2013 (2 years 8 months)

- One of the first few team member in Social CRM team
- Part of the team who crafted roadmap for social CRM and digital strategy implementation and evangelized vision from the grass-roots to the executive level
- Train all new members and others from the organisation on Social CRM work
- Work closely with the members to plan and execute the Social CRM Strategy
- Work as User Researcher for many products and helped Engineering team various aspects of Users
- Configured Radian6 topic profiles, building the workflow and macros
- Work closely with Design team to give inputs related with the User Research
- Work with Engineering team members to understand users perspective for the various Enterprise products

Pure IT
4 years 9 months



Lead UXA

June 2008 - November 2010 (2 years 6 months)

User Researcher

March 2006 - June 2008 (2 years 4 months)

Education

Savitribai Phule Pune University

MBA, Marketing · (2004 - 2006)

SSVPS'S BAPUSAHEB SHIVAJIRAO DEORE COLLEGE OF
ENGINEERING, DHULE.

Mechanical Engineering, Mechanical Engineering · (1999 - 2003)

New City High School

Graduation · (1995 - 1999)



----- Forwarded message -----

From: **Vivek keskar** <vivekk@lotuscentre.ac.in>

Date: Thu, Sep 23, 2019 at 1:05 PM

Subject: Invitation as a Guest speaker at Lotus Business School, Punawale ,Pune campus

To: <shah.hitesh.m@gmail.com>

Cc: Ganesh Pathak <ganeshp@lotuscentre.ac.in>, Chandrakant Thorat <chandrakantt@lotuscentre.ac.in>, Manisha Purohit <manishap@lotuscentre.ac.in>, Pushkarni Khade <pushkarnik@lotuscentre.ac.in>, Pranita Arbat <pranita@lotuscentre.ac.in>

Dear Hitesh,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion Yesterday. It was a pleasure discussing with you regarding various aspects of an MBA student's personality development. Thank you very much for showing a keen interest in our institute.

LOTUS BUSINESS SCHOOL is a part of an Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from renowned organizations. ***LOTUS BUSINESS SCHOOL*** is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA students we would like to invite you as a guest speaker coming Saturday, **25th September 2019 (@11.00 AM)**. We are expecting you to deliver the session on **"Career & Opportunities in Digital Marketing"**.

Please note that the students graduated from tier two / three cities across Maharashtra in B.Sc Agri, BBA Agri, B.Tech Food Technology, B.Pharm, B.Sc, B.Com, BBA etc without any work experience.

The Itinerary for the webinar would be

- Short introduction of topic by coordinator -2 to 3 mins.
- Welcome of the Speaker by coordinator 2 - 3 mins.
- Brief Introduction of the Speaker 2-3 mins.
- Speech of the Key Speaker - 40 - 45 mins.



- Q&A - 10 mins
- Thanks note by Coordinator

Total 60 to 75 mins

Kindly confirm your availability for the same

Looking forward....

Thanks & Regards,
Mr. Vivek Kesar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in

[FB LotusBusinessSchool](#) [Youtube LotusBusinessSchool](#) [Twitter LotusBusinessSchool](#)



25th September 2019

To,

Mr. Hitesh Shah

Ecosystem and Community Manager

Bajaj Allianz General

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Career opportunities in Digital Marketing".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

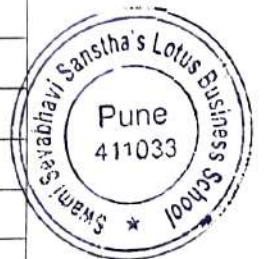
+91 20 6529 1082 info@lotuscentre.ac.in www.lotuscentre.ac.in



Lotus Business School
Digitization Session on
Career and Opportunities in Digital Marketing
25th September 2019

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SR No	Students Name	Attendance
1	SIMRAN NANDKUMAR DESAI	A
2	VISHAL VASANT JANKAR	P
3	SHUBHAM SUNIL CHOUGULE	P
4	PRIYANKA SADASHIV BORCHATE	P
5	YOGESH RANGRAO KARANDE	A
6	SHIVANI PRADEEP DONGARE	P
7	MAYUR DATTATRAYA JADHAV	P
8	POOJA MOHANLAL CHOUDHARY	P
9	SAPANA SHASHIKANT WAGH	P
10	MUGDHA ANAND DEVLEKAR	P
11	ABHISHEK ANANT PIMPALKAR	P
12	SUJATA GULAB JADHAV	P
13	TEJAS SANJAY GHARE	P
14	SUJIT SAKHARAM MOTE	P
15	SHRADDHA DATTATRY NALAWADE	P
16	ASHWINI SAMBHAJI KIRKAR	P
17	JAY NAMDEV SHINDE	P
18	SANJITA PURUSHOTTAM YADAV	P
19	VINIT MADAN MORE	P
20	ZAMDE MAHENDRA DILIPRAO	P
21	VHANMANE SANGRAMSINH MAHADEO	P
22	SAMEER PRATAP WAGH	P
23	CHAITANYA NIVRUTTI MORE	A
24	NEHA LAXMAN SHIRUDE	P
25	PRATIK PRABHAKAR BODKHE	P
26	VIKRAM PRAKASH JADHWAR	P
27	GHANSHYAM NANASAHEB KAMBLE	P
28	SHRIRAME ABHIJEET RAMRAO	P
29	SHOWRAB ASHOK GAVLI	P
30	GANESH NARAYAN OMBALE	A
31	PRAJUKTA ARUN BANSODE	P
32	AKASH EKNATH WAGH	P
33	AKSHAY BALKRISHNA NEVASE	P
34	PRIYANKA SHASHIKANT KAPURE	P
35	SWARANJALI SANJAY GHARE	P
36	SNEHAL UTTAM PAWAR	P



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37	OMKAR HANUMANT BHAGAT	P
38	SOURABH TUKARAM ZAGADE	P
39	SHUBHAM ANANTRAO AMBHOORE	A
40	ASHWIN SUBHASH RATHOD	P
41	RUSHIKESH BABASAHEB DHOKALE	P
42	SNEHA RAMESH DONODE	P
43	PRIYANKA KAILAS MAHAJAN	P
44	AJAY RAMHARI BHOR	A
45	GELE SNEHAL SONYABA	P
46	JUNDALE SHIVKUMAR BHIMRAO	P
47	DIPSHIKA DILIP THUL	P
48	RUPALI PRAFULLA MAHANT	P
49	TEJAS DILIP SAWANT	A
50	APARNA VIJAY ALASPURE	A
51	ABHISHEK KESHAV KUDNAR	P
52	AJAY TUKARAM KACHEWAD	P
53	CHAITANYA TANAJI KHARAT	P
54	SNEHAL DEEPAK BAMBAL	P
55	ANIKET KAILASH SARYAM	P
56	KIRAN SARJERAO JAGDHANE	P
57	RAHUL SUNIL KARANDE	A
58	SANGMESHWAR KASHINATH PHULARI	A
59	SOLUNKE NAMOSH MADHAVRAO	A
60	SHUBHAM DNYANESHWARRAO KADU	P
61	DHANANJAY YASHWANT POKALE	P
62	SWAPNIL VISHWANATH RAUT	P
63	VAIBHAV KESHAV JADHAV	P
64	SHASHANK HIRALAL KALE	A
65	SITARAM KALIDAS THITE	A
66	RAHUL HARIDAS CHAVAN	A
67	SHUBHAM GURUNATH ZUNJARE	P
68	SHUBHAM SUNIL RAJEGORE	P
69	SHIVANI PRAKASH BODAKE	P
70	KAIWALYA SUNIL KULKARNI	P
71	SANIKA PURUSHOTTAM SHINDE	A
72	KUNAL SUBHASH BHOSALE	P
73	AKSHAY LAXMAN BURASE	P
74	SHITAL KISAN POKALE	P
75	PARDESHI APURVA RAJESH	A
76	ADITYA SHIVAJI THORBOLE	P
77	SUNIDHI SAMPATRAO PATIL	P



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78	AKSHAY DHANAJI KAKADE	P
79	ADITI MUKUNDRAO KOTHEKAR	A
80	VISHAL RAMBHAU SHENDGE	P
81	POOJA NITIN BALLAL	P
82	SHAHIR JAYRAM DHAMALE	P
83	RAHUL PRADIPRAO BAMBAL	P
84	SHITAL ASHOK LIGADE	P
85	DIPIKA PRABHAKAR WALSE	P
86	PRACHI SHIVSHANKAR MADYE	P
87	MORE TUSHAR RAVINDRA	P
88	MAYUR ANANDRAO DHAIGUDE	P
89	VINAYA DATTAJI KHAIRE	A
90	ANAGHA SHANKAR THORAT	P
91	SHUBHAM DHANAJI NIMBALKAR	A
92	RUSHIKESH DEVRAM HASE	P
93	JAYANT SACHIN PHASE	P
94	SHARAD RAMNATH KALWANE	P
95	SHUBHAM VIJAY DEORE	P
96	VANASHRI LAXMAN MANNOLKAR	A
97	SUJIT BABURAO SHINDE	P
98	MAHESH AANNAPPA CHAVAN	P
99	MAHESH VAIJINATH PALASKAR	P
100	ROHINI TANAJIRAV KOKATE PATIL	P
101	LAXMIKANT VITTHAL DONODE	P
102	ASHISH WASUDEO MAHAJAN	P
103	MAHESH SANDIPAN SATPUTE	P
104	KOMAL RAJENDRA JAGTAP	A
105	YOGESH SUNIL NARUTE	A
106	OMKAR MACHINDRA GULDAGAD	P
107	GAURAV PRATAP TAMBE	P
108	SHWETA NANDKISHOR BORLE	P
109	RESHMA GUNDAN MAKARAND	P
110	AKSHAY KANTILAL BHUSARI	P
111	SURAJ BALASAHEB KALKHAIR	A
112	MAGAR SAGAR HARIDAS	P
113	CHINCHAMALATPURE ABHIJIT RAJENDRA	P
114	PRAMOD DHARASING RATHOD	P
115	GIRAMKAR SHUBHAM SAMBHAJI	P
116	JAGDALE ADITYA DATTATRAY	P
117	LONDHE CHAITALI KISAN	P
118	ANANDE POONAM RAGHUNATH	P



119	ADARSH RAJESH BHOSALE	P
120	VAIBHAV APPASO KHANDAGALE	P
121	VISHAL VILAS PUDAT	A
122	MEGHA VIJAYSINGH WAGH	P
123	LALIT SHIRISH BEHERE	P

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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Session on
Importance of English Language**

Date: Tuesday, 15th Oct 2019

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	✓

Ribah

**CHECKED AND SUBMITTED
LBS- IQAC**

[Signature]
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Session on
Importance of English Language**

Date: Tuesday, 15th Oct 2019




Director
Swami Sevabhavi Sanstha's
Business School
Pune 411033

Activity Title: Importance of English Language

Objective: To enable the students comprehend the spoken form

- To develop students ability to use English in day-to-day life and real life situation
- To understand the written text and able to use skimming, scanning skills
- To write simple English to express

To know the importance of English language & English language plays an essential role in our lives as it **helps in communication**. It is the main language for studying any subject all over the world. English is important for students as it broadens their minds, develops emotional skills, improve the quality of life by providing job opportunities.

Session conducted By: Dr. Kishan Pawar

Designation: Associate Professor in English Department of English Dayanand

Organization: College of Art, Commerce & Science, Mumbai

Target Audience: Students

Guest Profile: Dr. Kishan Pawar

Profile: Dr. Kishan Pawar , Teacher, Film Writer, Film Actor, Poet, Translator, Published & Prescribed Author and Film Critic ,(Associate Professor in English Department of English Dayanand College of Art, Commerce & Science, Mumbai) , Teacher, Film Writer, Film Actor, Poet, Translator, Published & Prescribed Author and Film Critic .Took a session emphasizing the importance of English language and share his valuable experiences with the students. He shared various small techniques to improve English communication skills



Topic Covered by Guest:

1. English is a global language.
2. Studying English can help *you get a job*.
3. Learning English can help you meet new people.
4. Many *scientific papers are written* in English.
5. Travelling is a lot easier with a good knowledge of English
6. English is one of the *most important languages* for business
7. With English you can study all over the world.
8. English is spoken as a *first language by* around 400 million people around the world
9. English is the official language of 53 countries that's why it is important to learn English.
10. English is also the *language of the internet* many websites are in English so you must learn English.

Target Audience: Students

Summary of Session: Today we have conducted guest session on Importance of English Language. For that we have invited Dr. Kishan Pawar. In this session he has shared his experience, and he has explained how English language plays an essential role in our lives as it helps in communication. It is the main language for studying any subject all over the world. English is important for students as it broadens their minds, develops emotional skills, improve the quality of life by providing job opportunities. Also he has shared the very important technique with students for how to improve English communication. Students enjoyed the session lot.



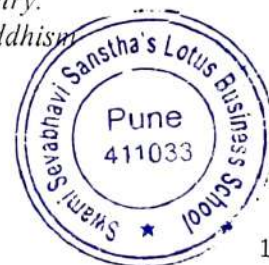
Dr. Kishan H. Pawar

Associate Professor in English
Dept. of English
Maharishi Dayanand College
of Arts, Commerce and Science,
Lower Parel (E) Mumbai -400012
writerkishanpawar@gmail.com
+91 9769386377



Teacher, Film Writer, Film Actor, Poet, Translator, Published & Prescribed Author and Film Critic

- Ph.D. Guide : The University of Mumbai, MS (India)
- Present Address For Correspondence : A/19/6, Government Colony, Bandra East
Mumbai, 400012.
- Date Of Birth : 1st July, 1970
- Teaching (PG & UG) And : 21 Years (Since 1996)
- Research Experience
- Languages Known : English, Hindi & Marathi. (Both Speaking and Writing)
- Mother Tongue : Marathi
- Qualifications : M.A. English (1996), M. Phil.(1998), SET (2000), PGCTE (2001),
Ph.D. (2008)
- Topic of M. Phil : *Man-Woman Relationship in T.S. Eliot's Poetry.*
- Topic of Ph. D. : *Influence of Christianity, Hinduism and Buddhism
on the Plays And Poems of T.S. Eliot.*



OTHERS:

1. Passed Second Exam in Indian Classical Vocal Music at Gandharva Sangeet Mahavidhyalaya, Pune.
2. Diploma in Film and Television Screen writing at Gemini Studios, Mumbai -58
3. Grand Master of Reiki

INTERNATIONAL AWARDS:

1. The Star NGO South Africa International Award for Short Story *TARA* Written in English.(2008). It's the same story on which the movie *Tara* is made in 2013.
2. Best Story & Screenplay for *Tara* - Dr. Prof. Kishan Pawar at South Africa Film Festival 2013 .
3. Best Story & Screenplay Awards for *Tara*- Dr. Prof. Kishan Pawar at BTIFF Film Festival 2013.
4. Best Story & Screenplay - Dr. Prof. Kishan Pawar at Braintree International Film Festival, USA 2013
5. Best Writer for *Tara* at 2nd Darbhanga International Film Festival, 2014

RELEASED FEATURE FILMS AS WRITER:

1. *Manthan – Ek Kashmakash* – Hindi Feature Film Released on 6th Jan 2008.
I wrote the Story and Screen play of the Film.(The Film was produced and Directed by Kumar Raj.
(The film is the story of an IIT, Mumbai, scholar, who invents a software that can stop the film piracy. The invention is not welcome in the underworld that has invested millions of Rupees in Film Piracy. When the other group of the underworld that makes movies, clashes with the pirates, the hero suffers the loss of his family, leading him to revenge the loss...)
2. *Tara-The Journey of Love and Passion*. (Released in 2013 and won more than 100 national and International Awards.
It was also nominated from Togo-South Africa, for 89th Academy Awards in Best Film category- Foreign feature Film. (www.tarathefilm.in)
I have written the complete script of the movie, and also acted as the Patil, (the head of the village) in this movie. The movie is in Hindi.
(The film is the story of a Banjara-Gypsy- woman who is expelled from her village allegedly for adultery, when she is already pregnant by Nine Months. But she comes back and proves her piousness and innocence, and refuses to live with husband, in the end...)
I have won four International Awards as the best story and screenplay writer



Feature Film *Tara-the Journey of Love and Passion*, has Officially been Selected & Screened at the following International Film Festivals Worldwide.

1. 1st Delhi International Film Festival 2012
2. Global International Film Festival 2013
3. Jaipur International Film Festival 2013
4. Nashik International Film Festival 2013
5. Aligarh Shaaz Film Festival 2013
6. University, Aligarh Uttar Pradesh. 2013
7. Bring Your Own Film Festival (BYOFF) 2013 .
8. Virginia Asian Int Film Festival, USA 2013
9. Dada Saheb Phalke Film Festival Noida India 2013
10. Social Justice Film Festival Dublin Ireland 2013
11. North Carolina Family Film Festival 2013
12. Bangladesh Indian Film Festival 2013
13. Sa Film Festival 2013
14. Portobello Film Festival 2013
15. bif International Film Festival 2013
16. Baghdad International Film Festival 2013
17. Braintree International Film Festival . USA 2013
18. Eko International Film Festival Lagos, Nigeria 2013
19. International Film Festival of Kanyakumari 2013
20. Iit Bhu Varanasi's Kashi Yatra Film Festival 2014
21. 1st Navi Mumbai International Film Festival 2014
22. Avalokan Film Festival Aligarh Muslim 2014
23. Chennai Women's International Film Festival 2014
24. Paraj Mumbai Short Film Festival 2014
25. International Film And Entertainment Festival Australia 2014
26. Rafi Peer International Film Festivals 2014
27. 7th Guwahati Film Festival 2014
28. Women's Director International Film Festival 2014
29. World Film Awards Indonesia. 2015
30. International Film Festival of Prayag 2015
31. 17th London Asian Film Festival 2015
32. International Film Festival of Prayag , Allahabad 2015
33. The Bioscope Global Film Festival 2015
34. International Film Festival For Women, Social Issue, & Zero Discrimination , Jakarta 2015
35. North Carolina International South Asian Film Festival ,USA 2015
36. Navatarangam Interactive Film Festival, Hyderabad (HIFF) 2015
37. Melbourne World International Film Festival 2015
38. 16th Bare Bones International Film & Music Festival , USA 2015 .
39. China Women's Film Festival 2015 .
40. Brisbane World International Film Festival 2015
41. International Film Festival Of Sydney, Australia 2015.
42. Festival Of Globe San Francisco Film Festival ,Usa 2015



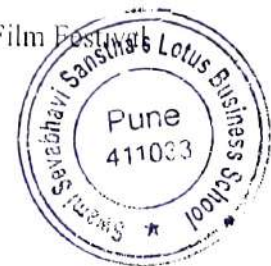
43. Chinese American Film Festival , CA USA 2015
44. 2nd Darbhanga International Film Festival 2014
45. Noida International Film Festival 2014
46. Wiper Film Festival 2015
47. Cinefest Global 2015
48. 1st Youth Peace International Film Festival 2015
49. 2nd Singapore World International Film Festival 2016
50. 2nd Rajasthan International Film Festival 2016
51. Cameroons International Film Festival 2016
52. International Open Film Festival Of Bangladesh 2016
53. 2nd Toronto World International Film Festival. 2016
54. NC "First In Aviation" Global Film Festival Usa 2016
55. Hong Kong World International Film Festival 2016
56. Raipur International Film Festival 2016
57. Manzansi Women Film Festival 2016
58. Direct Monthly Online Film Festival, Usa 2016
59. Los Angeles Cinefest , Usa 2016
60. China Women's Film Festival 2016
61. NEZ International Film Festival 2016

B) Tara Received following International Film Festival Awards:

1. Best Audience Choice Award At 1st Delhi International Film Festival 2012 .
2. Best Story & Screenplay - Dr. Prof. Kishan Pawar At South Africa Film Festival 2013 .
3. Best Actress Award – Rekha Rana At Jaipur International Film Festival 2013 .
4. Best Actress Debut Awards - Rekha Rana At Nashik International Film Festival 2013 .
5. Best Story & Screenplay Award - Dr. Prof. Kishan Pawar at BTIFF Film Festival 2013 .
6. Best Director Award – Kumar Raj At MBIF International Film Festival 2013 .
7. Best Film Award Certificate At Baghdad International Film Festival 2013 .
8. Appreciation Award Certificate At Portobello Film Festival, London 2013 .
9. Best Feature Film Award At North Carolina Family Film Festival, USA 2013 .
10. Official Selection Award Certificate At 3rd Dada Saheb Phalke Film Festival 2013 .
11. Lions Club Award To Director Kumar Raj
12. Best Actress Debut Award – Rekha Rana at Lions Club International Gold Awards 2014 .
13. Certificate Of Excellence At Noida International Film Festival 2014 .
14. Best Film – Kumar Raj At Eko International Film Festival, Nigeria 2013 .
15. Best Story & Screenplay - Dr. Prof. Kishan Pawar At Braintree International Film Festival, Usa 2013 .
16. Best Film – Kumar Raj At Braintree International Film Festival USA 2013.
17. Best Cinematographer - Suresh Beesaveni at Virginia International Film Festival, Usa 2013 .



18. Best Actress Awards – Rekha Rana At International Film Festival of Kanyakumari 2013 .
19. Best Director Award – Kumar Raj At International Film Festival of Kanyakumari 2013 .
20. Certification Of Participation At Bring Your Own Film Festival (BYOFF) 2013 .
21. Best Feature Film Award - Kumar Raj At 2nd Darbhanga International Film Festival 2014 .
22. Best Actress Award – Rekha Rana at 2nd Darbhanga International Film Festival 2014 .
23. Best Actor Awards – Rohan Shroff at 2nd Darbhanga International Film Festival 2014 .
24. Best Cinematographer - Suresh Beesaveni At 2nd Darbhanga International Film Festival 2014 .
25. Best Story , Screenplay & Dialogue Awards – Dr. Prof. Kishan Pawar At 2nd Darbhanga International Film Festival 2014 .
26. Best Music Director – Prakash Prabhakar & Siddharth Kasyap At 2nd Darbhanga International Film Festival 2014 .
27. Best Singer Male – Prakash Prabhakar At 2nd Darbhanga International Film Festival 2014 .
28. Best Singer Female – Madhushree Bhattacharya At 2nd Darbhanga International Film Festival 2014 .
29. Best Director Award Socio-Related Film – To Kumar Raj From Ashtavinayak Trust 2014 .
30. Best Actress Award Socio-Related Film – Rekha Rana From Ashtavinayak Trust.
31. Shakshiyat Award – Rekha Rana From Shakshiyat Magazine At Jaipur 2014 .
32. Best Actress – Rekha Rana At Kaf Business Entertainment Global Award 2014 .
33. Best Film – Kumar Raj At Kaf Business Entertainment Global Award 2014.
34. Certificate Of Appreciation Best Actress Award– Rekha Rana At Chennai Women's International Film Festival 2014.
35. Best Director – Kumar Raj At Bharat Ratna Dr. Ambedkar Award 2014 .
36. Best Producer & Director – Kumar Raj At Paraj Mumbai Short Film Festival 2014 .
37. Best Actress – Rekha Rana At Paraj Mumbai Short Film Festival 2014 .
38. Best Feature Film In Foreign Language Category Award At 16th Bare Bones International Film & Music Festival , USA 2015 .
39. Best Actress Award, Festival Of Globe San Francisco Film Festival ,Usa 2015 .
40. Best Audience Choice Award Tara Film At The Bioscope Global Film Festival 2015 .
41. Best Film Audience Choice Award Certificate At Cinefest Global 2015 .
42. Best Audience Choice Award Certificate At Chinese American Film Festival , LA USA 2015.
43. Certificate Of Best Film At North Carolina International South Asian Film Festival ,Usa 2015
44. Best Actress Award – Rekha Rana At Cameroons International Film Festival 2016 .



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45. Best Film Award At Cameroons International Film Festival 2016
 44. Best Director Awards At 5th Shivraj Mudra Chatrapati Shivaji Awards 2016 .
 45. Best Banjara Culture Film Awards At The Banjara Intellectual Forum
Mumbai, Recognized Outstanding Contribution 2016 .
 46. Certificate Of Finalist At International Open Filmfestival Bangladesh 2016 .
 47. Official Selection & Appreciation Certificate At China Womens Film Festival
2016 .
 48. Official Selection & Best Film Award & Best Actress Award Plus Certificate
At NEZ International Film Festival 2016.

Books Published as the Sole Author with ISBN Numbers

Sl. No	Title of the book	Type of Book, Author and ISBN Number
1	T. S. Eliot's Poems and Plays- The Hindu Perspective (June 2011) Pen Craft Publications, Mumbai.	Reference Book ISBN No.978-81-920774-0-6
2.	The Age of Pace (Poems in English) (July 2011) Pen Craft Publications, Mumbai.	Volume of Poems in English ISBN No.978-81-920774-3-7
3	तिशनीगी (Poems in Hindi) (August 2011) Pen Craft Publications, Mumbai.	Volume of Poems in Hindi ISBN No.978-81-920774-4-4
4	<i>Men and Women in T.S. Eliot's Poems: A Heap of Broken Images</i> March, 2012	Reference Book ISBN No. 978-93-82783-00-8
5	T. S. Eliot's Poems and Plays- The Buddhist Perspective (July 2012) Pen Craft Publications, Mumbai.	Reference Book ISBN No. 978-81-920774-2-0
6	T. S. Eliot's Poems and Plays- The Christian Perspective (July 2012) Pen Craft Publications, Mumbai.	Reference Book ISBN No. 978-81-920774-1-3
7	जीर्ण भूमि —The Translation of T. S. Eliot's Poem <i>The Waste Land</i> (Nov.2014) Wizcraft Publications, Solapur	Reference Book By ISBN No. 978-93-83183-63-0

My Book **जीर्ण भूमि** The Translation of T. S. Eliot's Poem *The Waste Land* was published in Nov.2014, and is prescribed for M.A. English, Part II, Semester IV, in Paper *Translation Theory and Practice* since Academic Year, 2017-18, in The University of Mumbai.

Published Papers in Journals.

S. No	Title of the Paper	Name of the Journal	ISSN No.
1	T. S. Eliot's Waste Land- The Hindu Perspective-PP-43-50	VISHWABHARATI Multi-Disciplinary National Refereed Research Journal	ISSN-0975-9883, Vol-1, Issue-4, Dec. 2010



2	Auto-ethnography and Reconciliation of Cultures in Sally Morgan's <i>My Place</i> PP-50-57	LITERARY INSIGHT A Refereed International Journal	ISSN-0975-6248 Vol-2. Jan-2011
3	The Panchamahabhutas and The Waste Land. PP 194-202	RESEARCH SPECTRUM A Peer Reviewed National Journal.	ISSN-0976-5964 Vol-2, Issue-1, Feb-2011
4	Violence and Human Values	Variorum-Multi-Disciplinary e-Research Journal	Vol-01, Issue-III, Feb. 2011 ISSN-0976-9714
5	Rudali- The Marginalised Professional Mourner. PP-156-160	CONTEMPORARY RESEARCH IN INDIA A Peer Reviewed Multi-Disciplinary International Journal	ISSN-2231-2137. Vol-1, Issue-4, Dec.2011.
6	Elements of Hinduism in T.S.Eliot's <i>Burnt Norton</i>	Research Spectrum- A Peer-Reviewed National Journal	0976-5964 Volume-3, Issue-2 August,2012
7	Myths and Contexts in John Steinbeck's <i>Grapes of Wrath</i> - A Study	Wizcraft Journal of Language and Literature- A Peer Review International Journal	2319-4952 Volume, 2 Issue-4 December, 2013
8	Feminine Sensitivity in the Patriarchal Worlds in Jean Rhys' <i>Wide Sargasso Sea</i> and Charlotte Bronte's <i>Jane Eyre</i> : A Study in Comparison	Research Spectrum: a Peer Reviewed National Journal Volume 5, Issue-1 February, 2014	0976-5964
9	Hinglish-The New Variety of English and its Impact on Indian Culture pp-20-24	Contemporary research A Peer-Reviewed International Journal	2231-2137 Volume-3, Issue-2 3 September, 2014
10	General Survey of Incest in the Myths and Folklores: A Universal View	International Journal of Multi-faceted and Multilingual Studies February, 2016	Volume III, Issue II ISSN-2394-207X

Full Papers in Conference Proceedings

Sr	Title with page nos.	Details of Conference Publication	ISBN
1	Legality of White Collar Crimes and Changing Human Values PP-201-205	UGC Sponsored <i>Interdisciplinary National Seminar On White Collar Crime And Personality</i> , M. D. College, Parel, Mumbai 12 th And 13 th March, 2010.	NIL
2	<i>The Prisons we Broke by Maya Pandit as a Translation of Jina Amucha</i>	UGC Sponsored One Day National Seminar on Translation; Issues and Perspectives Organized by The	978-81-925005-1-5



	<i>by Baby Kamble: A Case study</i>	Department of English, in collaboration with IDOL, The University of Mumbai, on 21 st September, 2013.	
3	<i>The field as Work Place and the Master as Exploiter: Sexual (Mis) use in Hindi films</i>	UGC Sponsored One Day National Seminar on Sexual Harassment at Work Place: Psychological Perspective, organized by The Department of English, Psychology and Political Science, on 25 th January, 2014.	978-93-83183-24-1
4	<i>Frankenstein Complex and the Ethical Dilemma: A Study of the Old Testament, Frankenstein and the Hindi Feature Film Robot</i>	UGC Sponsored One Day National Seminar on Recent Trends in Indian Science Fiction and Fantasy Stories	978-93-83183-70-8

Full Papers in Book Form

Sr.No	Title of the Paper	Book, Editor & Publisher	ISBN No.
1	Film as Literature	<i>Film and Literature</i> , Nagnath Totawad Paithani Prakashan, Aurangabad	978-81-924191-8-3

Books Published as one of the Editors with ISBN Numbers

Sl. No	Title with page nos.	Type of Book & Authorship (with ISSN/ISBN)	No. Of Co-authors
1	Translation: Issues and Perspectives Publisher- Maharshi Dayanand College, Mumbai.	Reference Book- Edited- Sept, 2013 ISBN 978-81-925005-1-5	Two
2	Sexual Harassment-Psychological, Literary and Human right Perspectives Publisher- Wizcraft Publications pvt. Ltd, Solapur	Reference Book- Edited- January, 2014 ISBN 978-93-83183-24-1	Three
3	Recent Trends in Indian Science Fiction and Fantasy Stories Publisher- Wizcraft Publications pvt. Ltd, Solapur	11 th February, 2015 ISBN 978-93-83183-70-8	Two

Thank you,



Dr. Kishan Pawar

Dear Kishan Pawar Sir,

Greetings!!!

Subject- Invitation for Presentation Skill program on **Importance of English Language** on Tuesday, 15th October 2019 At 10.00 AM

This is in reference with the above mentioned subject our college is planning a program under the title of Skill development program on Importance English Language. That is scheduled on 15th October 2019. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : 15th October 2019 , From 10.00 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Importance of English Language

And also request you to kindly share your Brief career profile , Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,
Mr. Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

☎ +91 20 6529 1082 ✉ info@lotuscentre.ac.in 🌐 www.lotuscentre.ac.in



15th October 2019

To,

Dr.Kishan Pawar

Associate Professor in English Department of English Dayanand

College of Art, Commerce & Science, Mumbai

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on **"Importance of English Language"**.

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

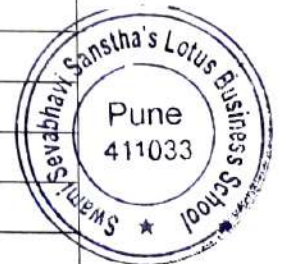
Director

Lotus Business School, Punawale, Pune -33

Lotus Business School
Session on Importance of English Language
on 15th October 2019

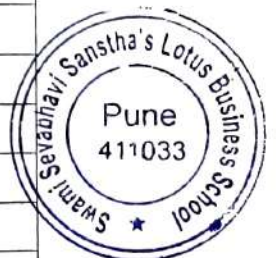
76

SR No	Students Name	Attendance
1	SIMRAN NANDKUMAR DESAI	A
2	VISHAL VASANT JANKAR	P
3	SHUBHAM SUNIL CHOUGULE	P
4	PRIYANKA SADASHIV BORCHATE	P
5	YOGESH RANGRAO KARANDE	P
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35	SWARANJALI SANJAY GHARE	P
36	SNEHAL UTTAM PAWAR	P



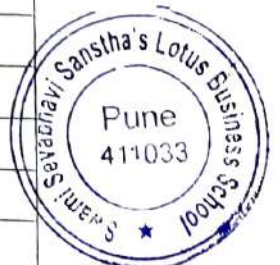
77

37	OMKAR HANUMANT BHAGAT	P
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123	LALIT SHIRISH BEHERE	P

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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development on Personality Development

Date: Wednesday, 18th December 2019

10 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

Pebat
CHECKED AND SUBMITTED
LBS- IQAC

[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033.






Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill Development on Personality Development

Date: Wednesday, 18th December 2019

10 AM Onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Personality Development Session

Objectives:

To help you to gain recognition and acceptance from the society as well as people around. HR professionals should bear in mind that employees are unlikely to be as familiar with the concepts of objective setting as you are. So as part of your communication or training for employees on objective setting, explain what personal development objectives are and why they are important.

In your communications, you could describe personal development objectives as: "Specific areas in which you need to develop in order to achieve your performance objectives, career goals or to improve an aspect of your performance. A personal development objective could be about developing a specific skill or behaviour, or increasing your knowledge in a particular area."

Provide a variety of learning materials to staff on objective setting and make them easily accessible.

Session conducted By: Ashish Patil

Designation: Assistant Professor

Organization: MIT WORLD PEACE UNIVERSITY PUNE

Education

University of Madras

Master of Science (MSc), Psychology · (2014 - 2016)

University of Pune

Bachelor of Science (B.Sc.) · (1999 - 2000)



Guest Profile:

Ashish is a psychologist, author, life coach and leadership development mentor. He is the founder of Mind Shift Mentoring (MSM), a Brain-Based Life Transformation and Leadership Development Initiative. MSM Programs focus on helping professionals, entrepreneurs, students and individuals from all walks of life harness the maximum power of human consciousness to unleash their inherent potential and enhance performance.

Ashish is an NLP practitioner and his js certified by Dr. (Prof.) Shoji Shiba, International Breakthrough Management Guru as a demonstrator under Visionary Learning Community of India. He is recognized as an Expert Mentor in Mind Shift techniques to bring about positive transformation in an individual. Over the past decade, he has expanded his learning and training experience that got him committed to personal-and-professional development in all these years. He has been helping people to transform their lives by providing tools and techniques based on scientific breakthroughs from positive psychology and neuroscience. Ashish's book series – BrainGita – is a philosophical, spiritual and scientific exploration of the power of brain, and provides a practical step-by-step framework for evolving into the next level of human potential and, what Ashish calls, "Brain Integration thpat uses cuttingedge. Scientific research, tools and techniques for life transformation." BrainGita Life Coaching programs are jointly delivered by him and certified Mind Shift Community members who are coaches and trainers, helping students and the youth achieve the highest levels of personal and professional excellence. Ashish's life motto is to bring about a cognitive revolution by uplifting people to their higher consciousness. All his initiatives follow his mantra of "Transform to Achieve."

Target Audience: Students

Topic Covered:

- Activities that improve awareness and identity
- Develop talents and potential
- Build human capital and facilitate employability
- Enhance the quality of life
- Contribute to the realisation of dreams and aspirations

Summary of Session: Today we have conducted guest session on Personality Development Program. For that we have invited Ashish Patil. He has explained how Personality development helps you gain recognition and acceptance from the society as well as people around. Personality development plays an essential role not only in an individual's professional but also personal lives. It makes an individual disciplined, punctual and an asset for his/her organization.



Photographs:



Contact

www.linkedin.com/in/ashish-patil-82502b53 (LinkedIn)

Top Skills

Microsoft Office
Coaching
Public Speaking

Languages

Marathi
English
Hindi

Certifications

Teaching Knowledge Test (TKT) by
University of Cambridge

Ashish Patil

Faculty of Peace Studies, Founder and Chief Mentor

Summary

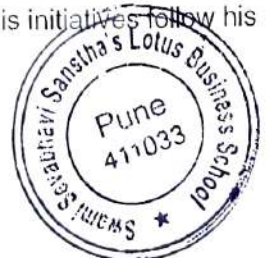
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Ashish's book series – BrainGita – is a philosophical, spiritual and scientific exploration of the power of brain, and provides a practical step-by-step framework for evolving into the next level of human potential and, what Ashish calls, "Brain Integration that uses cutting-edge scientific research, tools and techniques for life transformation." BrainGita Life Coaching programs are jointly delivered by him and certified Mind Shift Community members who are coaches and trainers, helping students and the youth achieve the highest levels of personal and professional excellence.

Ashish's life motto is to bring about a cognitive revolution by uplifting people to their higher consciousness. All his initiatives follow his mantra of "Transform to Achieve."



Experience

MIT WORLD PEACE UNIVERSITY|PUNE

Assistant Professor

December 2021 - Present (8 months)

Guiding students in the Philosophy of Science and Spirituality, Indian Tradition and Culture, Mind, Spirit and Consciousness

Self-employed

Mind Shift Mentoring Founder

January 2016 - Present (6 years 7 months)

VLCI

Project Coordinator, Visionary Learning Community of India, Pune

March 2016 - Present (6 years 5 months)

Asian Institute of Skills Enhancement

Business Partner

April 2012 - May 2016 (4 years 2 months)

Business Development and management, recruitment, training, marketing and promotion

Kotak Mahindra Old Mutual Life Insurance

Assistant Branch Manager

April 2009 - May 2012 (3 years 2 months)

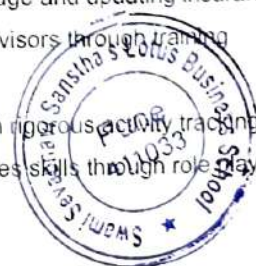
SM recruitment -: Recruiting Sales Managers.

Team Building -: Training SMs for advisors recruitment and their engagement and management

Team Development -: Imparting product knowledge and updating insurance and investment related information to SMs and advisors through training program.

Activity Tracking -: Ensuring productivity through rigorous activity tracking.

Skill enhancement -: Development of various sales skills through role plays



- # Social Relations -: Looking after the public relations with for business sourcing.
- # HNI Sales and Support:- Management of Special Task Force specially designed to serve HNI
- # Handhold of Team Training:- Guidance to new trainers and handholding
- # Sales Quality Assurance:- Auditing of HNI Sales, Training Need Analysis for HNI Sales management

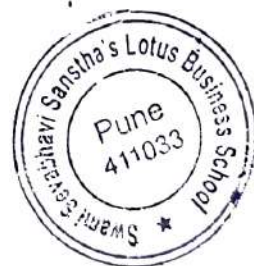
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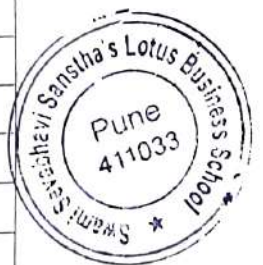
Lotus Business School
Skill Development on Personality Development
19th September 2019

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SR No	Students Name	Attendance
1	SIMRAN NANDKUMAR DESAI	P
2	VISHAL VASANT JANKAR	P
3	SHUBHAM SUNIL CHOUGULE	P
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122	MEGHA VIJAYSINGH WAGH	P
123	LALIT SHIRISH BEHERE	P

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Dear Ashish Sir,

Greetings!!!

Subject- Invitation for Presentation Skill program on Personality Development on Wednesday, 18th December 2019, 10 AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of on Personality Development. That is scheduled on 18th December 2019. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time: Wednesday, 18th December 2019, 10 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Personality Development

And also request you to kindly share your Brief career profile , Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,
Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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18th December 2019

To,

Ashish Patil

MIT WORLD PEACE UNIVERSITY PUNE

Assistant Professor

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on **"Personality Development Session"**.

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development Program on
How to Developed Presentation Skill

Date: Tuesday, 15th January 2020

10.30 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	—

Abhishek
CHECKED AND SUBMITTED
LBS- IQAC

Dr. Deepak
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Program on
How to Developed Presentation Skill**

Date: Tuesday, 15th January 2020

10.30 AM Onwards


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Personality Development & learn New Things

Objective: To develop a specific skill or behaviour, or increasing your knowledge in a particular area." Provide staff with a variety of accessible learning materials on objective setting

Session conducted By: Mr Yash Kumar Rathod

Designation: Assistant Manager at Mahindra Finance

Organization: Mahindra Finance Assistant Manager

Guest Profile: Mrs. Mr Yash Kumar Rathod

Investor, Financial Planner, Mutual Fund Advisor, Market research .etc Working for Nippon India Mutual Fund

Experience : Mahindra Finance Assistant Manager March 2021 - Present (1 year 4 months)
Nagpur, Maharashtra, India Financial Planner Nippon India Mutual Fund 1 year 10 months
Territory Manager November 2020 - March 2021 (5 months) Latur, Maharashtra, India
Territory Manager June 2019 - November 2020 (1 year 6 months) Ratnagiri, Maharashtra,
India Shoppers Stop Summer Intern May 2018 - August 2018 (4 months)

Education: Savitribai Phule Pune University Master's of Business Administration, Business Administration and Management, General · (2017 - 2019) Doctor Babasaheb Ambedkar Marathwada University bachelor's of Commerce, Business/Commerce, General · (2014 - 2017) Shivchhatrapati college Bachelor of Commerce (B.Com.), Accounting and Finance · (2011 - 2014) University of Pune Master of Business Administration - MBA, Business Administration and Management, General

Target Audience: Students



Topic Covered: In his session he shared his experience, learning and also explained how participation, Initiatives Certifications plays important role in overall development. The session was very interactive.

Summary of Session: Today we have organised guest session on Skill Development Program on How to Developed Presentation Skill. For that we have invited Mr.Yashkumar Rathod. In his session he shared his experience, learning's and also explained how participation, Initiatives Certifications plays important role in overall development. The session was very interactive.

Photographs:

The screenshot shows a Zoom meeting window. At the top, a status bar indicates 'You are viewing Yashkumar Rathod's screen' and 'View Options'. Below this, the main content area displays a presentation slide from 'Nippon Mutual Fund' titled 'INDUSTRY EXPOSURE'. The slide includes the text 'Why industry exposure is important?' and two photographs: one of a group of people standing together and another of people walking outdoors. To the right of the slide, a grid of 15 video feeds shows participants. The participants' names are listed below their respective video feeds: Rajkant Chavhan, Rajkant Dh..., Yashkumar Rath..., Bhagyashree..., Kalyani Khade, Ashwarya B..., Pranay Jagtap, Pratik Rajput, gaurav singh, Shubham Rajput, Vicky Kumbhar, sahilwagh..., Aniket dukare, Jaydeep pol, and SURESH KULK.





Contact

www.linkedin.com/in/yashkumar-rathod-b5b5549a (LinkedIn)

Top Skills

accounting
Running
Music

Languages

Hindi (Native or Bilingual)
English (Professional Working)
Marathi (Native or Bilingual)
Rajasthani (Limited Working)

Certifications

Equity Derivatives Certificate

Honors-Awards

Participation in Boxing competition
National level karate champion in
vishakhapatanam

Yashkumar Rathod

Assistant Manager at Mahindra Finance
Nagpur

Summary

Investor, Financial Planner, Mutual Fund Advisor, Market research .etc

Working for Nippon India Mutual Fund

Experience

Mahindra Finance
Assistant Manager
March 2021 - Present (1 year 4 months)
Nagpur, Maharashtra, India
Financial Planner

Nippon India Mutual Fund
1 year 10 months
Territory Manager
November 2020 - March 2021 (5 months)
Latur, Maharashtra, India

Territory Manager
June 2019 - November 2020 (1 year 6 months)
Ratnagiri, Maharashtra, India

Shoppers Stop
Summer Intern
May 2018 - August 2018 (4 months)
Pune Area, India

Education

Savitribai Phule Pune University
Master's of Business Administration, Business Administration and Management, General · (2017 - 2019)

Doctor Babasaheb Ambedkar Marathwada University



bachelor's of Commerce, Business/Commerce, General · (2014 - 2017)

shivchhatrapati college

Bachelor of Commerce (B.Com.), Accounting and Finance · (2011 - 2014)

University of Pune

Master of Business Administration - MBA, Business Administration and
Management, General



15th January 2020

To,

Mr. Yash Kumar Rathod

Mahindra Finance Assistant Manager

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Personality Development & learn New Things".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



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Lotus Business School
Digitization Session on
Presentation Skill
on 15-01-2020

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SR No	Students Name	Attendance
1	GUNJAL RUPALI SAHEBRAO	P
2	JANGAM RUSHIKESH SHIVKUMAR	A
3	JAWARE BHAGYASHRI RAVINDRA	P
4	BHAGWAT ASHOK PATIL	A
5	ABHISHEK HARISH PATKI	P
6	ROHIT RANGNATH GHODKE	P
7	SAURABH GANESH KALE	P
8	KOMAL VITTHAL SARGAR	P
9	SIDDHANT NITIN KHOND	P
10	MORE RAHUL RAJENDRA	A
11	SUMEET ROBERT BHINGARDIVE	P
12	SANKET SUBHASH CHAVAN	A
13	RAHUL RAMCHANDRA DESHPANDE	P
14	JOSHI PRANAV MILIND	P
15	RAMESHWAR KARBHARI NAVPUTE	P
16	ABHISHEK NILKANTH KOTHEKAR	P
17	DHOKARE PRAMOD DHANAJI	A
18	VISHWAJEET SURESHRAO DESHMUKH	P
19	PATIL SUMIT BHAGWAN	P
20	AKSHAY PRAKASH PAHILWAN	P
21	DHANANJAY SHIVAJI JADHAV	P
22	SHUBHAM SHANTARAM GETHE	P
23	VINAYAK BHASKAR SABALE	A
24	CHETAN MARUTI CHAVAN	P
25	SANKET DEVIDAS CHAUDHARI	P
26	VIKAS BHANUDAS DETHE	P
27	RUSHIKESH NAMDEO SAUBHAGE	P
28	DNYANDEEP LAXMAN KHATIK	P
29	DIPAK VITTHAL POTE	P
30	SUDARSHAN BHASKAR BHOJANE	A
31	HARSHADA MACHHINDRA MORE	P
32	GAJANAN BHAGWAN DHARE	P
33	TAKALE AKSHAY SUKHADEO	P
34	NEHA PRAMOD GAIKWAD	P
35	PRIYANKA ROBERT BHINGARDIVE	P
36	VYAVAHARE ROHAN JAYAKUMAR	A



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37	AKSHAY ANNASAHEB DATIR	P
38	AKASH DATTATRAYA TUPE	P
39	KIRAN BALU BANDE	A
40	LALU DASHRATH GIRHE	P
41	PRAJAKTA ANAND BANSODE	A
42	SHIKALP SHIVDAS KAMBLE	P
43	SACHIN GANPAT AGALE	P
44	GOVIND JAIGIR GIRI	P
45	SWAYAM VIJAY PAWAR	A
46	PRAVIN ARJUN SHELKE	P
47	MOHINI RAJU GIRI	P
48	JAYASHREE KASHINATH BHANGARE	P
49	PRIYANKA CHANDRAKANT SANDBHOR	P
50	ASHA SOMA KONDAR	P
51	TUKARAM NATHU BHANGARE	P
52	PRAVIN BARSU EKHARE	P
53	RAMESH KUMAR KADAM	P
54	DHIRAJ ASHOKRAO HANDE	P
55	SANKET VILAS PAWAR	P
56	SHESHANK PRADEEP MURKUMBI	P
57	MANE AKSHAY SUNIL	P
58	BANDE GAJANAN NAMDEV	P
59	MANE JAYESH DEEPAK	P
60	ONKAR BABANRAO PEDGE	A
61	LAVANGE SANJAY BALASAHEB	P
62	GAJANAN NILKANTHRAO VAIRAGAR	P
63	IMRAN MOHMAD HANIB SHAIKH	P
64	SANDEEP SUNIL KENJALE	A
65	KAPIL ISHWAR SONI	A
66	WAGH SUYOG NANDARAM	P
67	LALGE SMITA GANGADHAR	P
68	PRITAM SHIVAJIRAO KALYANKAR	P
69	KIRAN RAMRAO DUDHATE	P
70	ABHINAV DATTATRAY KUMBHAR	A
71	RAMESHWAR CHHABURAO SALUNKE	P
72	RAJESH ANANDRAO MORE	P
73	SNEHAL SATISHRAO PAWAR	P
74	NAMDEV LIMBAJI PATOLE	A
75	MAROTRAO RAVSAHEB KADAM	P
76	SUYASH CHOPADE	A
77	MHASKE DHANANJAY KESHAV	P
78	DHANANJAY RAMESH SOLANKE	A



79	BHOYE KETAN MANOHAR	P
80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	A
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P
88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	PA
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	A
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	A
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	A
108	ZAGADE SHUBHAM LAXMAN	A
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	A
114	SHINDE DHANANJAY VASANT	A
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P



121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	A
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	A
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	A
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Session on
 Communication Skill**

Date: Friday, 21st August 2020

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

P. K. K.

**CHECKED AND SUBMITTED
 LBS- IQAC**

[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Skill Development Session on Communication Skill

Date: Friday, 21st August 2020

11.00 AM Onwards



LOTUS BUSINESS SCHOOL

Invites you to Join Webinar on



Effective Communication The key to a Successful Career



Expertise in :
Communication Skills
Corporate Training

Prof. Amod Ratnaparkhi
Managing Director
Professional English Communication
Academy Nasik



**JOIN US FOR LIVE INTERACTIVE
SESSION ON Friday,
21st AUGUST AT 11AM**

**M.A.(English Literature)
M.Phil LL.B, D.L.L&L.W**



**SESSION IS EXCLUSIVELY
FOR ENROLLED STUDENTS**

CONTACT DETAILS

LOTUS BUSINESS SCHOOL, S.NO. 52/53, JHAMBE ROAD, PUNE-
MUMBAI EXPRESSWAY, PUNAWALE, PUNE.

9527449527 | 7498121610 | 7498103036 | 8805935581

Signature
Director
Swami Sevabnavi Sanstha's
Business School
Pune 411 033



Activity Title: Importance of 7 "C"S of Effective Communication

Objective: The seven C's of communication is a list of principles that you should ensure all of your communications adheres to. Their purpose is to help ensure that the person you're communicating with hears what you're trying to say. The seven C's are: clear, correct, complete, concrete, concise, considered and courteous

Session conducted By: Mr.Amod Ratnaparkhi

Designation: Managing Director

● **Organization:** Professional English Communication Academy (Nashik)

Guest Profile: Mr.Amod Ratnaparkhi

Education: M.A.(English Literature) , M.Phil

LL.B, D.L.L & L.W

Experience: More than fifteen years teaching experience at under graduate and post graduate level at various reputed institutions

Conducted more than 200 seminars on importance of language in Various facets of life.

● Conducted workshops and corporate trainings in National & Multinational companies on importance of communication for the Employees of MICO , Mahindra & Mahindra ,Crompton etc

Target Audience: Students

Summary Of Session:

We have organised the session on Communication Skill for the students. For that we have invited Mr.Amod Ratnaparkhi as a guest speaker. He has explained to students that how the seven C's of communication is a list of principles that you should ensure all of your communications adheres to.

He has given very deep knowledge on below given aspects of communication:



1. Concise

Clear and focused statements often have a greater impact on listeners. Brief, well-delivered messages are also more memorable. The more details included, the more challenging it can be for listeners to follow and recall, especially if the subject matter is new to them.

2. Complete

You may encounter circumstances where you have to discuss complicated subject matter or technical terminology. This is often the case with educational, legal and business matters. Context is equally important, especially when omitting it could change the listeners' understanding of the information.

3. Coherent

Coherence often comes down to structure. Organizing your message so that each idea flows neatly into the next makes it easier to follow and remember. Building logically on your introductory statements to a conclusive summary is the usual approach to essays, speeches and other communications.

4. Clear

Clarity demands your words and delivery be free of unnecessary or confusing vocabulary, phrasing and terminology.

5. Courteous

Sometimes included as "Consideration," courtesy is more than just good manners. Always acknowledge your audience by making eye contact and speaking in a conversational tone.

6. Concrete

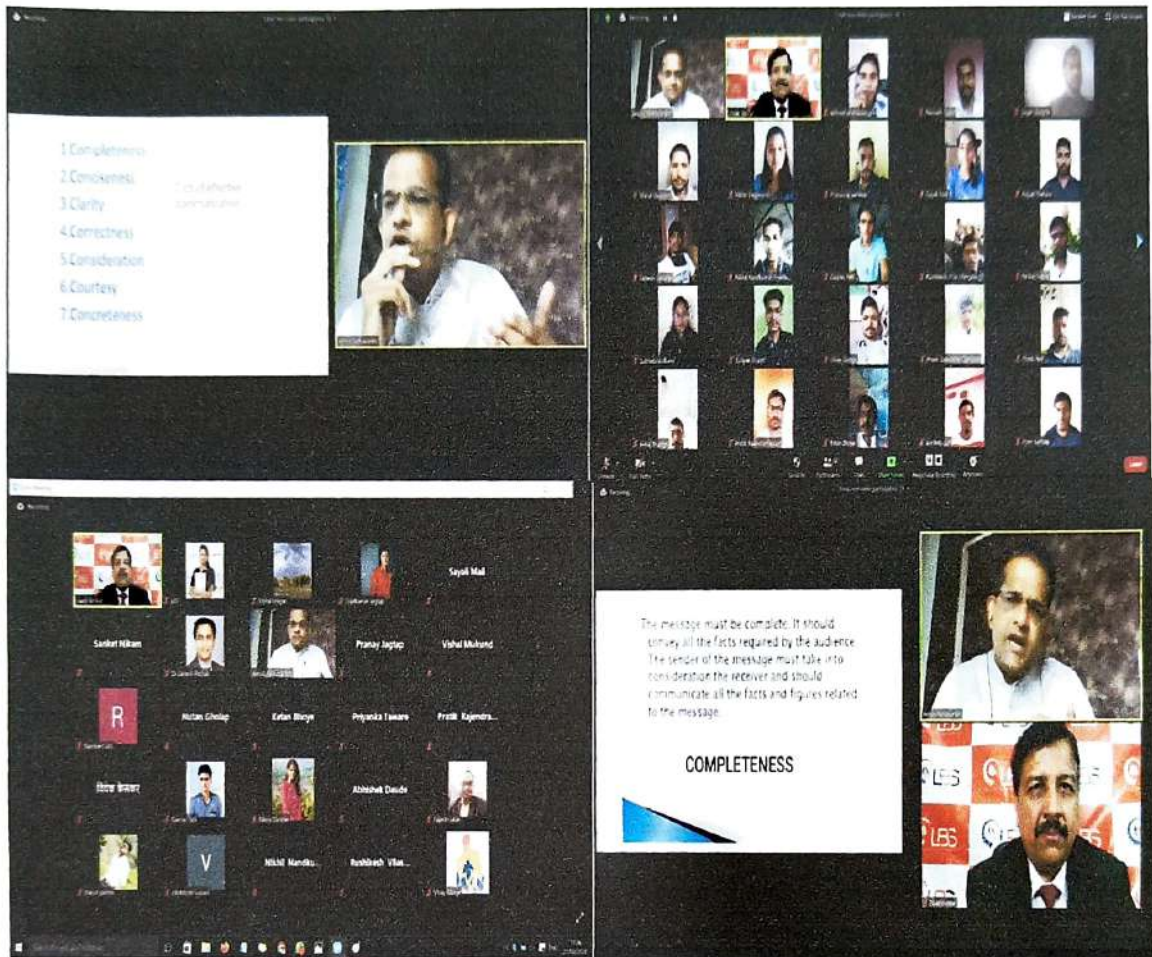
"Authoritative" and "authoritarian" are two different words with similar but different meanings. An authoritative speaker commands the audience's attention with a call to action; an authoritarian demands the audience to act on strict instructions. This specificity of language is essential to effective, professional communications.

7. Correct

Make sure your communication is factually and grammatically accurate to ensure your listener receives it well.



Photographs:



Dear Amod Sir,

Greetings!!!

Subject- Invitation for Skill Development program on Importance of 7 "C"S of Effective Communication Friday, 21st August 2020 11.00 AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of Skill Development Program. That is scheduled on 21st August 2020. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : 21st August 2020 11.00 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Skill Development Program

And also request you to kindly share your Brief career profile , Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,
Mr.Vivek Kesar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
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21st August 2020

To,

Mr. Amod Ratnaparkhi

Managing Director

Professional English Communication Academy (Nashik)

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Importance of 7 "C"S of Effective Communication".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



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Lotus Business School
Communication Skill
on 21-08-2020

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SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	A
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	A
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	A
8	JUHI LILADHAR PARCHAKE	A
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	A
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	A
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	A
24	RANE MANSI VIJAY	A
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	A
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	A
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P



37	BHAGYASHREE MANOHAR TOPALE	P
38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	A
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	A
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	A
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	A
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	A
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	A
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	A
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	A
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	A
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	A
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P

112



79	BHOYE KETAN MANOHAR	A
80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P
88	CHAVHAN GAJANAN BHAGWANRAO	A
89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	A
94	ANKIT BALIRAM SURYAWANSHI	A
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	A
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	A
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	A
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	A
113	RASIKA RAMESH MANDLIK	A
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	A
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	X
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P



121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	A
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	A
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	A
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	A
139	GAURAV SARODE	P

116





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Digitization Session on

Digital Marketing

Date: Tuesday, 1st September 2020

1.00 PM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

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Chandrasekhar
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Digitization Session on Digital Marketing

Date: Tuesday, 1st September 2020

3.00 PM Onwards



LBS  



DIGITAL MARKETING


Mr. Amit Bhise
B.Sc., MBA
Marketing Consultant

 **1** SEPTEMBER |  **1:00 PM**


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Digitization Session on Digital Marketing

Objective: To Learn conceptual techniques like Search Engine Optimization, Search Engine Marketing, Email Marketing, Social Media Marketing, Inbound Marketing, Content Marketing, and Web Analytics to reach their branding to a target audience

Session conducted By: Mr. Amit Bhise

Designation: Head of Business Development Area of Operation

Organization: Catterfly Travel Pvt. Ltd.

Guest Profile: Mr. Amit Bhise

Seasoned sales and marketing individual with 16 years' experience spanning across varied sectors like financial, durables, construction products & services. Adept in, B2B and B2C sales, setting up new businesses, team handling, motivation and mentoring, strategy formulation and implementation, digital sales & marketing, relationship management and expansion of business. Trained extensively by premium agencies like Dale Carnegie and Saint Gobain Corporate Training Department on business development, analytics, and presentation skills. As a part of the role spent a considerable amount of time in defining digital learning model. This included design, execution and revenue delivery from digital marketing campaigns across wider customer segments.

Points Covered By Guest:

- Conversational Marketing
- Video Marketing
- Influencer marketing
- Visual Search
- Social Media Management and Marketing
- Content Marketing and Digital Copywriting
- Email Marketing
- Social Media Stories
- Social Commerce
- Browser Push Notifications

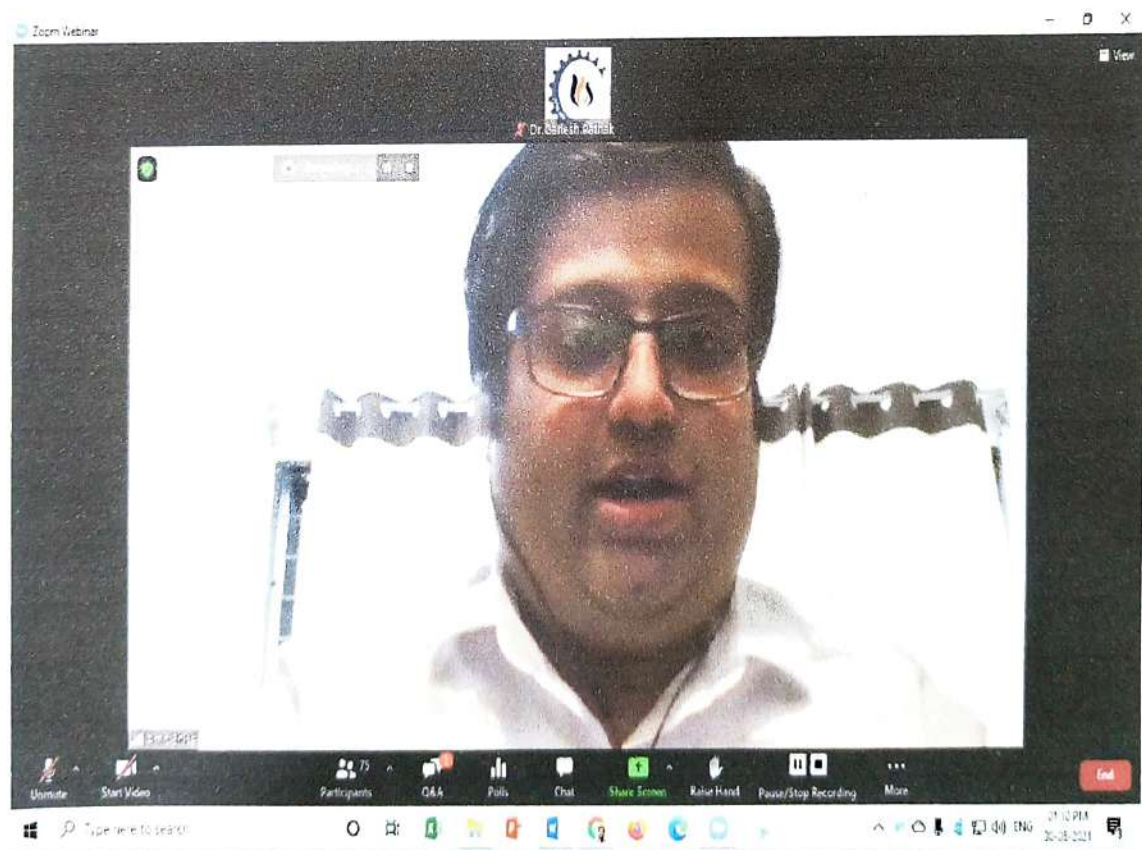


Target Audience: Students

Summary of Session:

We have organised the session on Digital Marketing for the students. For that we have invited Mr. Amit Bhise as a guest speaker. He has explained how the Digital marketing is more important now than ever. He explained how Digital Marketing is one of the hottest industries today, all thanks to the benefits of digital marketing that has brought in a great deal of change in the way marketing operates.

Photographs:



Zoom Web: You are viewing Arin Bhise's screen View Options

Recording...

View

Arin Bhise

Dr. Deshpande

Unmute Start Video Participants Q&A Polls Chat Share Screen Raise Hand Pause/Stop Recording More End

Type here to search

01:12 PM 30-08-2021 ENG



Amit Bhise

Email: amitbhise@yahoo.com , LinkedIn: <https://www.linkedin.com/in/amit-bhise-56455331/>

M: 9318327629

Professional Summary

Seasoned sales and marketing individual with 16 years' experience spanning across varied sectors like financial, durables, construction products & services. Adept in, B2B and B2C sales, setting up new businesses, team handling, motivation and mentoring, strategy formulation and implementation, digital sales & marketing, relationship management and expansion of business. Trained extensively by premium agencies like **Dale Carnegie and Saint Gobain Corporate Training Department** on business development, analytics, and presentation skills. As a part of the role spent a considerable amount of time in **defining digital learning model**. This included design, execution and revenue delivery from digital marketing campaigns across wider customer segments.

Part of a Travel Start Up with diversified interests in Digital Heritage Art & Cultures of India

Sector: Travel & Tourism

Organization: Catterfly Travel Pvt. Ltd.

Duration: April 2019- July 2021

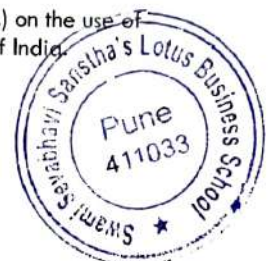
Designation: Head of Business Development
Area of Operation: India, Europe

Pre Covid: (April 2019-March 2020)

- Business development and management for domestic and overseas travel. This included FIT as well as MICE segments.
- Developing a network of travel partners and supporting global service delivery in various locations
- End to End Itinerary management and integration of the technology backend with the inhouse developed App.
- Developing and nurturing corporate travel for Inbound as well as Outbound segments.
- On the go support during the travel across time zones.

Post Covid: (March 2020- Till date)

- Diversification of business into heritage art and culture of India with Native artist.
- Defined and rolled out online learning model for kids, adults, and corporates.
- Identifying, onboarding & training on acclaimed (Padamshri, National Awardees etc.) on the use of digital technology for teaching and performances. These artists from various states of India.



- Defining a new digital teaching channel for the artist and supporting them to sustain & continue the heritage arts.
 - Curating art sessions, promoting & selling through digital channels for creating B2C segment.
 - Defining and closing virtual engagement events for corporates as a part of **digital employee** engagement.
 - Driving digital customer engagement through online channels
-

Sector: Construction Products

Organization: Pidilite Industries Limited (Dr Fixit)

Duration: November 2017-March 2019

Designation: Regional Sales Manager

Area of Operation: Delhi/NCR

Location: Delhi

Revenue Delivery: Rs 53 crore/annum

Reporting To: Zonal Manager: North

- Heading retail sales in Delhi/NCR **Contributing 30% to zonal budget with a 16% Y-o-Y Growth**
 - Liaising and generating business with trade partners in the mentioned geography.
 - Chalking territory wise volume, product mix, topline plans and ensuring delivery.
 - Network expansion and consolidation. This includes dealer and sub dealer network. **Present Network Size: 48 Distributors and 2000 Retailers.**
 - Rolling out and ensuring delivery of monthly trade promotion schemes at the regional level.
 - Cross functional integration with various stakeholders both internal as well as external.
 - Effective implementation of marketing plans, trade promotion schemes and new product launches.
 - Recruitment, training, motivation and mentoring of team. **Team Size: 26 members.**
 - Aligning and driving Major Organizational Initiatives
 - Competition track and market share management.
-

Sector: Construction Products

Organization: Saint Gobain India Pvt Ltd: Gyproc Business

Duration: June 2010-November 2017

Duration: July: 2014-Till Date

Designation: Regional Manager

Area of Operation: Delhi/NCR & Rajasthan

Location: Delhi

Revenue Delivery: Rs 80 crore/annum

Reporting To: General Manager: North & East



- Heading channel and contractor sales in NCR and Rajasthan. Product mix catered: Plasterboards, Metal Joinery, Accessories, and other related products. **Contribution 31% to zonal volume and 33% to zonal value.**
- Chalking out and delivering territory wise product mix and top line plans.
- Network expansion and consolidation. This includes dealer and sub dealer network.
- **Network Size: 60 dealers 120 sub dealers.**
- Rolling out monthly/quarterly trade promotion schemes.
- Cross functional integration with internal as well as external stakeholders.
- Working closely with major contracting firms for project closures.
- Recruitment, training, motivation and mentoring of team. **Team Size: 7 members.**
- Personally, involved in closure of complex/high potential projects.
- Demand forecasting for all the key SKU's. Aligning with SCM and other teams for smooth availability and delivery.
- Demand generation with key accounts team. Reviewing project pipelines and progress on monthly basis.
- Generating business for related verticals in the same project. Grid ceilings/Acoustic ceilings.

Duration: June 2010-July 2014

Designation: Area Manager

Area of Operation: Pune, Rest of Maharashtra, Central India, Goa

Location: Pune

Revenue Handled: Rs 18 crore/annum.

Reporting To: Regional Manager (West)

JOB RESPONSIBILITIES:

- Handling projects and retail business **Contribution 44% to zonal volume and 43% to zonal value. Team Size: 4**
- Creating awareness about Gypsum Plasters vis-à-vis conventional plastering methods amongst Architects, PMCs, and Contractors.
- Liaison with big developers, decision makers and turnkey contractors for generating volume.
- Expansion of footprint to Tier-II towns in ROM and Central India. Understanding practices, deciding strategies for entering markets and ensuring execution.
- Development of channel network. Appointment of new dealers.
- In-house presentations, workshops and plant visit with customers and specifiers.

Sector: Durables

Organization: Godrej & Boyce Mfg. Co. Ltd.

March 2008-June 2010

Designation: Senior Executive Sales

Location: Pune, Goa and Mumbai

Revenue Handled: Rs 6 crore/year

JOB RESPONSIBILITIES:

- Specification generation for modular furniture, carpets, office furniture and conversion to business.
- Creating awareness about modular furniture vis-à-vis conventional wooden methods.
- Working with Architects, Builders and Project Management Consultants for tapping upcoming projects. Ensuring smooth execution of ongoing projects.



- Presentations on new product introduction and modifications to Architects, Builders and Project Management Consultants.
 - Organizing Architect meets for new product launch. Sensitizing about existing product lines and the opportunities.
 - Tapping new areas, ensuring deeper penetration in the existing markets through a network of Wholesale Dealers in Pune, Mumbai, and Goa.
-

Sector: Insurance

Organization: Aviva Life Insurance, Bajaj Allianz Life Insurance

July 2005-March 2008

Duration: March 2007-March 2008

Organization: Aviva Life Insurance

Designation: Sales Manager Bancassurance

Location: Nasik, Pune

Revenue Handled: Rs 4 Cr/year

JOB RESPONSIBILITIES:

- Handling the ABN AMRO Bancassurance Tie Up in Nasik and Pune for Aviva Life Insurance. Ensuring the delivery of the monthly/quarterly/annual sales plan.
 - Sourcing business through the various verticals of the Bank by up selling and cross selling of Insurance products through a dedicated team of 10 Financial Planning Consultants.
 - Presentations to institutions/industries on tax planning, importance of insurance and wealth management.
 - Imparting training to the team as well as to the channel partner FOS on regular intervals.
 - Ensuring high service quality in the sales process. Addressing and resolving customer issues.
-

July 2005-February 2007

Organization: Bajaj Allianz Life Insurance

Designation: Asst. Manager Sales

Location: Nasik

Revenue Handled: Rs 3 Cr/year

JOB RESPONSIBILITIES:

- Recruiting advisors, ensuring the completion of the stipulated IRDA training.
 - Training the advisors on the products, processes and introducing the monthly schemes.
 - Ensuring the fulfillment of the sales plan as well as the recruitment plan on a monthly as well as annual basis.
 - Making presentations in rural areas for creating awareness about the importance of Insurance and driving advisor recruitment and sales.
-



EDUCATIONAL QUALIFICATIONS:

Degree	Institution	Year	Division
Master's in business administration	Bharati Vidyapeeth, Pune	2005	Distinction
BSc	Jwaji University, Gwalior	2002	1 st
HSC	Miss Hill's School	1999	1 st
SSC	Saint Paul's School	1997	1 st

TRAININGS UNDERGONE:

- **New Managers Program** Conducted by Saint Gobain Corporate Training Department. This was a 10-day (by invitation and through performance rating) program conducted in India with participants from 8 countries across the globe.
- **High Impact Presentation Skills** by Dale Carnegie.

INTERESTS/HOBBIES:

- Aviation
- Music (Vocal & Instrumental)
- Photography
- Reading

PERSONAL INFORMATION:

Father's Name: Mr. Deepak Bhlse

Date of Birth: 10/10/1981, Age: 39

Marital Status: Married

About Family: Married to Shilpa a home maker now with 7 years of professional experience. Residing with Wife and two sons' (Yash & Shiv) & Mother.

References:

Mr. Shekhar Kulkarni

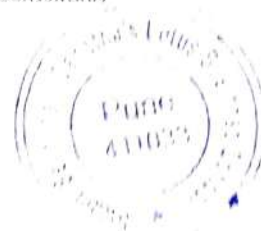
Head of Supply Chain

Saint Gobain India Pvt. Limited- Gyproc Business

Mr. Abhay Kardegudde

CEO & Chief Consultant

HVA Growth Consultants



Dear Amit Sir,

Greetings!!!

Subject- Invitation for Presentation Skill program on Digital Marketing on Saturday, 1st September 2020 At 2.30 PM

This is in reference with the above mentioned subject our college is planning a program under the title of on Digital Marketing. That is scheduled on 1st September 2020. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : Saturday, 1st September 2020 At 2.30 PM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Digital Marketing

And also request you to kindly share your Brief career profile , Photograph as soon as possible. We need it for digital creatives.

Looking forward..

Thanks & Regards,

Mr. Vivek Keskar

Head-Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1082 info@lotuscentre.ac.in www.lotuscentre.ac.in



1st September 2020

To,

Mr. Amit Bhise

Head of Business Development Area of Operation

Catterfly Travel Pvt. Ltd

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Digitization Session on Digital Marketing".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

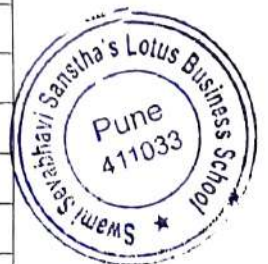
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Lotus Business School
Digitization Session on
Digital Marketing
Tuesday, 1st September 2020

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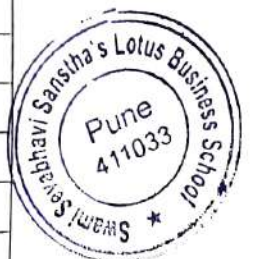
SR No	Students Name	Attendance
1	SIMRAN NANDKUMAR DESAI	P
2	VISHAL VASANT JANKAR	P
3	SHUBHAM SUNIL CHOUGULE	P
4	PRIYANKA SADASHIV BORCHATE	P
5	YOGESH RANGRAO KARANDE	A
6	SHIVANI PRADEEP DONGARE	P
7	MAYUR DATTATRAYA JADHAV	P
8	POOJA MOHANLAL CHOUDHARY	P
9	SAPANA SHASHIKANT WAGH	A
10	MUGDHA ANAND DEVLEKAR	P
11	ABHISHEK ANANT PIMPALKAR	P
12	SUJATA GULAB JADHAV	A
13	TEJAS SANJAY GHARE	P
14	SUJIT SAKHARAM MOTE	P
15	SHRADDHA DATTATRY NALAWADE	P
16	ASHWINI SAMBHAJI KIRKAR	P
17	JAY NAMDEV SHINDE	P
18	SANJITA PURUSHOTTAM YADAV	P
19	VINIT MADAN MORE	A
20	ZAMDE MAHENDRA DILIPRAO	P
21	VHANMANE SANGRAMSINH MAHADEO	P
22	SAMEER PRATAP WAGH	P
23	CHAITANYA NIVRUTTI MORE	A
24	NEHA LAXMAN SHIRUDE	P
25	PRATIK PRABHAKAR BODKHE	P
26	VIKRAM PRAKASH JADHWAR	P
27	GHANSHYAM NANASAHEB KAMBLE	P
28	SHRIRAME ABHIJEET RAMRAO	P
29	SHOWRAB ASHOK GAVLI	P
30	GANESH NARAYAN OMBALE	P
31	PRAJKA ARUN BANSODE	P
32	AKASH EKNATH WAGH	P
33	AKSHAY BALKRISHNA NEVASE	P
34	PRIYANKA SHASHIKANT KAPURE	P
35	SWARANJALI SANJAY GHARE	P
36	SNEHAL UTTAM PAWAR	P



37	OMKAR HANUMANT BHAGAT	P
38	SOURABH TUKARAM ZAGADE	P
39	SHUBHAM ANANTRAO AMBHORE	P
40	ASHWIN SUBHASH RATHOD	P
41	RUSHIKESH BABASAHEB DHOKALE	P
42	SNEHA RAMESH DONODE	P
43	PRIYANKA KAILAS MAHAJAN	P
44	AJAY RAMHARI BHOR	P
45	GELE SNEHAL SONYABA	A
46	JUNDALE SHIVKUMAR BHIMRAO	P
47	DIPSHIKA DILIP THUL	P
48	RUPALI PRAFULLA MAHANT	P
49	TEJAS DILIP SAWANT	P
50	APARNA VIJAY ALASPURE	A
51	ABHISHEK KESHAV KUDNAR	P
52	AJAY TUKARAM KACHEWAD	P
53	CHAITANYA TANAJI KHARAT	P
54	SNEHAL DEEPAK BAMBAL	A
55	ANIKET KAILASH SARYAM	P
56	KIRAN SARJERAO JAGDHANE	P
57	RAHUL SUNIL KARANDE	P
58	SANGMESHWAR KASHINATH PHULARI	P
59	SOLUNKE NAMOSH MADHAVRAO	A
60	SHUBHAM DNYANESHWARRAO KADU	P
61	DHANANJAY YASHWANT POKALE	P
62	SWAPNIL VISHWANATH RAUT	A
63	VAIBHAV KESHAV JADHAV	P
64	SHASHANK HIRALAL KALE	P
65	SITARAM KALIDAS THITE	A
66	RAHUL HARIDAS CHAVAN	P
67	SHUBHAM GURUNATH ZUNJARE	P
68	SHUBHAM SUNIL RAJEGORE	A
69	SHIVANI PRAKASH BODAKE	P
70	KAIWALYA SUNIL KULKARNI	P
71	SANIKA PURUSHOTTAM SHINDE	A
72	KUNAL SUBHASH BHOSALE	P
73	AKSHAY LAXMAN BURASE	P
74	SHITAL KISAN POKALE	P
75	PARDESHI APURVA RAJESH	P
76	ADITYA SHIVAJI THORBOLE	P
77	SUNIDHI SAMPATRAO PATIL	P



78	AKSHAY DHANAJI KAKADE	P
79	ADITI MUKUNDRAO KOTHEKAR	P
80	VISHAL RAMBHAU SHENDGE	P
81	POOJA NITIN BALLAL	P
82	SHAHIR JAYRAM DHAMALE	P
83	RAHUL PRADIPRAO BAMBAL	P
84	SHITAL ASHOK LIGADE	P
85	DIPIKA PRABHAKAR WALSE	P
86	PRACHI SHIVSHANKAR MADYE	P
87	MORE TUSHAR RAVINDRA	P
88	MAYUR ANANDRAO DHAIGUDE	P
89	VINAYA DATTAJI KHAIRE	P
90	ANAGHA SHANKAR THORAT	A
91	SHUBHAM DHANAJI NIMBALKAR	P
92	RUSHIKESH DEVRAM HASE	P
93	JAYANT SACHIN PHASE	P
94	SHARAD RAMNATH KALWANE	P
95	SHUBHAM VIJAY DEORE	P
96	VANASHRI LAXMAN MANNOLKAR	A
97	SUJIT BABURAO SHINDE	P
98	MAHESH AANNAPPA CHAVAN	P
99	MAHESH VAJJINATH PALASKAR	P
100	ROHINI TANAJIRAV KOKATE PATIL	A
101	LAXMIKANT VITTHAL DONODE	P
102	ASHISH WASUDEO MAHAJAN	P
103	MAHESH SANDIPAN SATPUTE	P
104	KOMAL RAJENDRA JAGTAP	P
105	YOGESH SUNIL NARUTE	A
106	OMKAR MACHINDRA GULDAGAD	P
107	GAURAV PRATAP TAMBE	P
108	SHWETA NANDKISHOR BORLE	P
109	RESHMA GUNDAN MAKARAND	P
110	AKSHAY KANTILAL BHUSARI	A
111	SURAJ BALASAHEB KALKHAIR	P
112	MAGAR SAGAR HARIDAS	P
113	CHINCHAMALATPURE ABHIJIT RAJENDRA	P
114	PRAMOD DHARASING RATHOD	P
115	GIRAMKAR SHUBHAM SAMBHAJI	P
116	JAGDALE ADITYA DATTATRAY	P
117	LONDHE CHAITALI KISAN	P
118	ANANDE POONAM RAGHUNATH	P



119	ADARSH RAJESH BHOSALE	P
120	VAIBHAV APPASO KHANDAGALE	P
121	VISHAL VILAS PUDAT	P
122	MEGHA VIJAYSINGH WAGH	A
123	LALIT SHIRISH BEHERE	P

132



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Program on
Personality Development**

Date: Thursday, 6th September 2018

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

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Director
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Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Program on
Personality Development**

Date: Thursday, 6th September 2018


Director

Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Personality Development and Its Importance

Session Conducted By: Trilok Sahani

Designation: Entice Dekor (Director)

Objective: To advised students to learn from mistakes. He advised student's to start with small business and grows the business with hard work and market penetration. He advised students to take start of career from Start-up organization as it would allow them to learn many new things in the business as compared to the exposure one gets in MNC.

He advised students to be ready for every opportunity they get in life. He asked students to set their goals and achieve the goals in next few years. Failure is first step for success was discussed in detail.

Topic Covered by Guest:

- Personality development improves the confidence level
- Personality development helps you to live a positive way of life.
- Personality development decreases stress.
- Personality development improves your skills
- Accepting responsibility for your mistakes
- Showing consideration by being polite, courteous and compassionate
- Never criticizing or complaining
- Smiling and being kind
- Being a good listener
- Giving honest and sincere appreciation
- Practicing humility
- Being enthusiastic about life

Target Audience: Students



Photographs:

6th September 2018

To,

Trilik Sahani

Entice Dekor (Director)

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Personality Development".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1082 info@lotuscentre.ac.in www.lotuscentre.ac.in



Dear Trilok Sir,

Greetings!!!

Subject- Invitation for Personality Development program on Personality Development on Wednesday, Thursday, 6th September 2018, 11 AM onwards

This is in reference with the above mentioned subject our college is planning a program under the title of on Personality Development. That is scheduled on Thursday, 6th September 2018. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time: Thursday, 6th September 2018, 11 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Personality Development

Looking forward...

Thanks & Regards,
Mr. Devang Joshi
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



Lotus Business School
Skill Development Program on
Personality Development
Date: Thursday, 6th September 2018

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SR No	Students Name	Attendance
1	ABHIJEET ANKUSHRAO GAIKWAD	P
2	ADITYA LAXMAN KHANDALE	P
3	AJIT DATTATRAYA ROHOKALE	P
4	AKASH YADAVRAO SONTAKKE	A
5	AKSHAY ASHOK LENDAVE	P
6	AKSHITA ASHOK KINGE	P
7	ALONE ANKT ARUN	P
8	AMIT SOHAN HAJARE	P
9	AMOL NARHARI SALVE	P
10	ANIKET KANTILAL BHADANGE	A
11	ARPIT SURENDRA SALVI	A
12	AVHALE GAJANAN RAJENDRA	P
13	AVINASH CHANDRAKANT PAWAR	P
14	AVINASH MADHUKAR KADAM	P
15	AVINASH VITTHAL WAGHMARE	P
16	AVISHKAR ARUNRAO DESHMUKH	P
17	AWAGAN PAWAN KISHOR	P
18	BETWAR SHUBHAM YOGESHWAR	A
19	BHANGARE SARIKA ANIL	P
20	BHARDWAJ ANKITA ANIL	P
21	BHASKARE JEJERAO MARUTI	P
22	BOTLAWAR BALAJI MAROTI	P
23	CHAITANYA BALAJIRAO PATIL	P
24	CHAVAN AJAY ASHOK	A
25	CHETAN RAVINDRA CHAUDHARI	P
26	DALVI VIVEK ARVIND	P
27	DEOKATE AKASH MAHADEO	P
28	DESHMUKH PRATIK PRAKASH	P
29	DEVENDRA AMBADASJI LOHAKARE	P



30	DIPESH DINKAR MANE	P
31	DNYANESHWAR DHONDIBARAO CHANDA	P
32	GAJANAN RAJESHWAR CHINTAWAR	A
33	GAJANAN VASANTRAO TEKALE	P
34	GANESH SHIVAJI SHIRKE	P
35	GOPAL ABHIMANYU BHORE	P
36	HARISH SINGH	A
37	HARMANPREET SINGH BHAJAN SINGH	P
38	IMRAN HUSSAIN BORBHUYAN	P
39	JAYESH NARENDRA CHITTE	P
40	JYOTIRLING MADHUKAR OHOL	P
41	KAILAS KALYAN THITE	P
42	KAMBLE KIRAN PRAKASHRAO	A
43	KARAN HARJITSINGH CHHABRA	A
44	KHAN SAMEER SHAKOOR	P
45	KIRAN THAKAJI KSHIRSAGAR	P
46	KOMAL RAMESH WALSE	P
47	KRISHNA ANJIRAM SANGULE	P
48	KUMAR RAMESH MANDEKAR	P
49	MAHESH MAHADEV JADHAV	P
50	MAYUR MANIKLAL JAISWAL	P
51	MONALI LAXMAN RITHE	P
52	MORE GAURAV BHAUSAHEB	P
53	NAGESH DIGAMBARAO JAMGE	R
54	NAGESH MAHENDRA PATIL	A
55	NIKHIL RAVINDRA BHUSARE	P
56	NILESH SHANTARAM PAWAR	P
57	NITESH VISHVANATH GORE	P
58	NITIN SHANKAR SAWANT	P
59	NITIN UTTAMRAO KADAM	P
60	PATIL LAXMIKANT SHIVRAJ	P
61	PRABHANJAN YUVRAJ CHAVAN	P
62	PRASHANT DHARMENDRA DOIBALE	P



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63	RAHUL DATTATRAYA MOHITE	A
64	RAHUL MADHUKAR BAVISKAR	P
65	RAHUL RAMDAS GAIKWAD	P
66	REDKAR PRACHI PRAKASH	P
67	RITESH SHASHIBHUSHAN KUMAR	P
68	ROHAN RAJESHWAR SHESH	P
69	ROHIT BHAUSAHEB LAMKHADE	P
70	SACHIN UTTAM MAGAR	A
71	SACHIN VITTHAL KALE	P
72	SADARE ROHIT NISHIKANT	P
73	SAGAR VITHOBA CHONDKAR	P
74	SANDIP JANARDAN DHAGE	A
75	SANKET GAUTAM TAYADE	P
76	SHAILESH RAMCHANDRA BIRVATKAR	P
77	SHREYA ASHOK DATAR	P
78	SHRIKANT VENKATRAO MUSANDE	P
79	SHRINIVAS RAJARAM JADHAV	A
80	SHRUTI RAJESH BAGADE	P
81	SHRUTI RAJESH SHENDE	P
82	SHUBHAM NEMICHAND SETHIYA	P
83	SHUBHANGI SONAJI PUNDGE	P
84	SOLANKE GANESH BANDU	P
85	SOUMYA SRIVASTAVA	P
86	SOURABH CHOUDHARY	P
87	SURAJ SHRISHAIL JAMADAR	P
88	SURAJ SUDHIR PATANE	P
89	SURAJ SUKHDEV KALE	P
90	SUSHANT SITARAM POKALE	P
91	SUTADE MADHAVRAO BALAJI	P
92	SWAPNIL UTTAM KHALADKAR	P
93	SWPNAWALI RAMESHBHAI BORALE	P
94	TAGADE YOGESH CHANDRAKANT	P
95	TAWDE SHIVRAJ SHIVRAJIRAO	P



96	TRUPTI RAJENDRA KHARATE	P
97	UMESH BHAGWAN BAGADE	P
98	UMREKAR SHIVPRASAD NILKANTH	P
99	VAIBHAV TUKARAM TAKAWANE	A
100	VEDANT SURESHRAO JOSHI	A
101	VICKI SURESH MEKA	P
102	VIKAS RANGNATH JADHAV	P
103	VISHAL DNYANESHWAR THORAVE	P
104	VISHWAJEET VINODRAO CHAVAN	P
105	WAGH AISHWARYA SURESH	P
106	YASH RAJENDRA SAKLECHA	P
107	YASHKUMAR GYANSING RATHOD	A
108	YOGESH BALASAHEB TAGAD	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill Development Session on Presentation Skill

Date: Friday, 7th September 2018

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✗
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

P. Babar
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LBS- IQAC

[Signature]
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill Development Session on Presentation Skill

Date: Friday, 7th September 2018


Director

Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Presentation Skill Session

Objective:

- Build presentations that create maximum impact.
- Use your nerves to enhance your presentation.
- Choose the right visual aids.
- Use your voice to greater effect.
- Recognize and transform problem areas.
- Handle your audience with confidence.

Target Audience: Students

Guest Profile: Anand Arun Palsuley, Business

Marketing & Sales | Business Development | Admissions | Strategy | Edtech | Corporate Relations | Outreach | Digital Marketing | Tie-ups & Collaborations | Channel Management | Relationship Management | Team Management

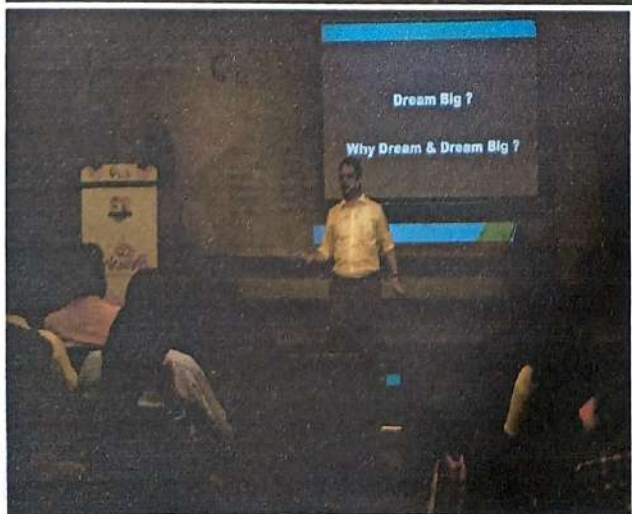
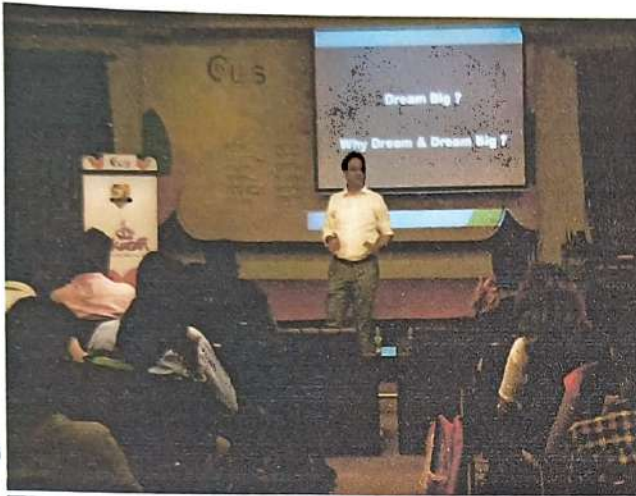
An accomplished business transformation, strategy, marketing & business development professional with 18+ years of work experience mainly in setting up new business verticals & turning them into profitable business units.

My experience at leadership positions in the diverse industries & environments have provided me the capability to adapt to various business dynamics and deliver favorable results under a high pressure scenario. The diverse industry experience has also equipped me with unique skills such as "Out of the box thinking, better team management & understanding of varied perspectives".

A turnaround specialist, delivering steady YOY growth for businesses with P&L ranging between INR 10 Cr. To 250 Cr. across Education (Ed tech, E-Learning, Skills Education), Media & FMCG industries.



Photographs:



7th September 2018

To,

Anand Arun Palsuley

Head Outreach and Digital Marketing

Kirloskar Institute of Advanced Management Studies (KIAMS)

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Presentation Skill".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Contact

anandpalsuley@gmail.com

www.linkedin.com/in/anand-arun-palsuley-9843356 (LinkedIn)

Top Skills

Marketing

Strategy

Marketing Strategy

Anand Arun Palsuley

Marketing & Sales | Business Development | Admissions | Strategy | Edtech | Corporate Relations | Outreach | Digital Marketing | Tie-ups & Collaborations | Channel Management | Relationship Management | Team Management

Pune

Summary

An accomplished business transformation, strategy, marketing & business development professional with 20+ years of work experience mainly in setting up new business verticals & turning them into profitable business units.

My experience at leadership positions in the diverse industries & environments have provided me the capability to adapt to various business dynamics and deliver favorable results under a high pressure scenario. The diverse industry experience has also equipped me with unique skills such as "Out of the box thinking, better team management & understanding of varied perspectives".

A turnaround specialist, delivering steady YOY growth for businesses with P&L ranging between INR 10 Cr. To 250 Cr. across Education (Ed tech, E-Learning, Skills Education), Media & FMCG industries.

Experience

Kirloskar Institute of Advanced Management Studies (KIAMS)

Head Outreach and Digital Marketing

July 2021 - Present (1 year 1 month)

India

Kirloskar is a 130 year old business conglomerate. I am heading their education vertical.

Managing the P&L.

Conceptualized and created the outreach team for Pan India. we are currently covering 18 states.

Creating and managing the Digital Marketing activities for the vertical.

Also responsible for the new business & market development, creating new revenue streams



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Edtech Company
Entrepreneur

December 2018 - June 2021 (2 years 7 months)

Pune Area, India

ISOBEX, International School Of Business Excellence is founded by IIM Alumni in 2018 . We are into Consulting , Professional Training & Coaching.

In my role as a Director with ISOBEX, I managed the

1. P&L for our Empowerment Vertical.
2. New product development.
3. Alliances & Collaborations.
4. Corporate Tie-ups.
5. Business Transformation Strategy

Symbiosis IIM I Premier Institutes

Guest Faculty & Advisory

May 2008 - June 2021 (13 years 2 months)

India

Nava Bharat Media Solutions (Navabharat Group)

Vice President - Marketing & Strategy

November 2017 - November 2018 (1 year 1 month)

India

NMG is a 8 decade old, one of the largest Media Group in India.

I headed the Marketing & Strategy Verticals. I reported to the Executive Director. A part of the core business strategy team.

Profile:

Responsible for starting Brand Activation & Business Strategy Verticals.

Creating separate P&L's for both.

Creating multiple community networks for increased reach.

Initiating the digital marketing vertical

Creating a profitable, sustainable & scalable business model for both the verticals.

Assisting in strategic initiatives like process standardization & automation, digitization, AOP planning etc.



- Responsible for analyzing the market & consumer insight for identifying growth opportunities.

Sakal Media Group

Head of Sales and Marketing

April 2015 - September 2017 (2 years 6 months)

Pune Area, India

Headed the P&L.

Instrumental in transforming the business of Sakal International Learning Center. The Education (Traditional & Skills) arm of SMG.

Created the Annual Operating Plans.

Designed & monitored the performance of multiple 360 degrees marketing campaigns for various projects..

Designed & monitored the performance of multiple Sales Strategies (GTM) for various projects..

Increased the Topline by 37% in 2015-16 & 31% in 2016-2017.

Successfully launched 7 new business verticals in 2 years with a steady organic growth.

Also assisted in creating citizen engagement program for smart city project.

Indira Group Of Insititute

Assistant Vice President Marketing

March 2010 - March 2015 (5 years 1 month)

Pune Area, India

Increased the reach of Indira from 1 location to 18 locations in a span of 5 years. Conducted ICAP in 18 locations across India.

Initiated the digital marketing vertical focusing on brand building & lead generation.

Strategized end to end marketing campaigns for the identified segments.

Reliance Life Insurance

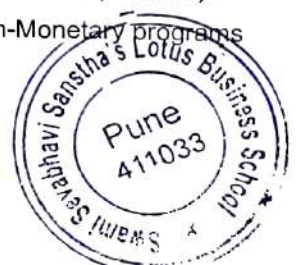
Senior Manager - Sales Development Strategy Mumbai (HO)

January 2007 - July 2008 (1 year 7 months)

This profile was a National Profile wherein I was managing contest & campaign for Advisors Divisions. I was handling overall market size of 1.25 lakhs advisors across India.

Promoted and given a Pan-India responsibility at Head office (Mumbai).

Conceptualized & implemented monetary as well Non-Monetary programs (R&R).



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The cost Vs. Premium achieved is less than 1.5%. The target was 2%.

HDFC Life

Regional Manager - Marketing

December 2005 - December 2006 (1 year 1 month)

Maharashtra, MP, Chattisgarh

This is a core marketing profile (Budget Management, Planning & implementation of BTL, Internal & External Communication, Sales Development Strategy)

Managed a team of 48 Branch Managers & 12 Asst BM, s.

Handled 32 locations.

ITC Limited

Assistant Manager

May 2000 - November 2005 (5 years 7 months)

Maharashtra & Chattisgarh

Trade Marketing & Distribution.

Hold the credit of achieving 108% of the annual budgeted target

Managed a team of 54 sales people including sales officers. DST, etc.

Education

Indian Institute of Management, Calcutta

Business Administration and Management, General · (2009 - 2010)

Lavenir Institute of Professional Studies

Advance Digital Marketing Program - Certificate · (2018 - 2018)

Management Education Research Institute (MERI), New Delhi

Business Administration and Management, General · (May 1998 - May 2000)



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Lotus Business School
Skill Development Session on Presentation Skill
Date: Friday, 7th September 2018

SR No	Students Name	Attendance
1	GUNJAL RUPALI SAHEBRAO	P
2	JANGAM RUSHIKESH SHIVKUMAR	P
3	JAWARE BHAGYASHRI RAVINDRA	P
4	BHAGWAT ASHOK PATIL	P
5	ABHISHEK HARISH PATKI	A
6	ROHIT RANGNATH GHODKE	P
7	SAURABH GANESH KALE	P
8	KOMAL VITTHAL SARGAR	P
9	SIDDHANT NITIN KHOND	P
10	MORE RAHUL RAJENDRA	A
11	SUMEET ROBERT BHINGARDIVE	P
12	SANKET SUBHASH CHAVAN	P
13	RAHUL RAMCHANDRA DESHPANDE	P
14	JOSHI PRANAV MILIND	P
15	RAMESHWAR KARBHARI NAVPUTE	P
16	ABHISHEK NILKANTH KOTHEKAR	P
17	DHOKARE PRAMOD DHANAJI	P
18	VISHWAJEET SURESHRAO DESHMUKH	P
19	PATIL SUMIT BHAGWAN	P
20	AKSHAY PRAKASH PAHILWAN	P
21	DHANANJAY SHIVAJI JADHAV	A
22	SHUBHAM SHANTARAM GETHE	A
23	VINAYAK BHASKAR SABALE	A
24	CHETAN MARUTI CHAVAN	P
25	SANKET DEVIDAS CHAUDHARI	P
26	VIKAS BHANUDAS DETHE	P
27	RUSHIKESH NAMDEO SAUBHAGE	P
28	DNYANDEEP LAXMAN KHATIK	P
29	DIPAK VITTHAL POTE	P



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30	SUDARSHAN BHASKAR BHOJANE	P
31	HARSHADA MACHHINDRA MORE	P
32	GAJANAN BHAGWAN DHARE	P
33	TAKALE AKSHAY SUKHADEO	A
34	NEHA PRAMOD GAIKWAD	A
35	PRIYANKA ROBERT BHINGARDIVE	P
36	VYAVAHARE ROHAN JAYAKUMAR	P
37	AKSHAY ANNASAHEB DATIR	P
38	AKASH DATTATRAYA TUPE	P
39	KIRAN BALU BANDE	P
40	LALU DASHRATH GIRHE	P
41	PRAJAKTA ANAND BANSODE	P
42	SHIKALP SHIVDAS KAMBLE	P
43	SACHIN GANPAT AGALE	P
44	GOVIND JAIGIR GIRI	P
45	SWAYAM VIJAY PAWAR	P
46	PRAVIN ARJUN SHELKE	P P
47	MOHINI RAJU GIRI	P
48	JAYASHREE KASHINATH BHANGARE	A
49	PRIYANKA CHANDRAKANT SANDBHOR	P
50	ASHA SOMA KONDAR	P
51	TUKARAM NATHU BHANGARE	P
52	PRAVIN BARSU EKHARE	P
53	RAMESH KUMAR KADAM	P
54	DHIRAJ ASHOKRAO HANDE	A
55	SANKET VILAS PAWAR	A
56	SHESHANK PRADEEP MURKUMBI	P
57	MANE AKSHAY SUNIL	P
58	BANDE GAJANAN NAMDEV	P
59	MANE JAYESH DEEPAK	P
60	ONKAR BABANRAO PEDGE	A
61	LAVANGE SANJAY BALASAHEB	P
62	GAJANAN NILKANTHRAO VAIRAGAR	P



63	IMRAN MOHMAD HANIB SHAIKH	P
64	SANDEEP SUNIL KENJALE	P
65	KAPIL ISHWAR SONI	A
66	WAGH SUYOG NANDARAM	P
67	LALGE SMITA GANGADHAR	P
68	PRITAM SHIVAJIRAO KALYANKAR	P
69	KIRAN RAMRAO DUDHATE	P
70	ABHINAV DATTATRAY KUMBHAR	P
71	RAMESHWAR CHHABURAO SALUNKE	P
72	RAJESH ANANDRAO MORE	A
73	SNEHAL SATISHRAO PAWAR	P
74	NAMDEV LIMBAJI PATOLE	P
75	MAROTRAO RAVSAHEB KADAM	P
76	SUYASH CHOPADE	P
77	MHASKE DHANANJAY KESHAV	P
78	DHANANJAY RAMESH SOLANKE	A
79	GOSAVI SURAJ MARUTI	P
80	NIKHIL PRADIP KULKARNI	P
81	NIKHIL VAIJNATH CHAVAN	P
82	SALUNKHE AKSHAY JAYWANT	P
83	GAYGOPAL GANESH SADGURU	P
84	JAGATAP PRATIK VILAS	P
85	MANGESH BHARAT SATHE	P
86	GEETANJALI PRABHAKAR THOMBARE	P
87	SHUBHAM SABLOK	P
88	SHAIKH SHAHRUKH SHIRAJ	P
89	PAIGUDE NIKHIL ASHOK	A
90	TAMIL KAVIYA J	P
91	ABHISHEK MAKANI	P
92	CHOWDAM VENKATA BHANU PRATHAP	P
93	NISHANT PRAVINKUMAR MADANE	P
94	RIDDHI PASWAN	P
95	DEBARATI ROY	P



96	ASHWINI KUMAR SINGH	P
97	SWALIKA SINGH	P
98	SUBRADIPTA DEY	P
99	SUCHIT KUMAR VERMA	A
100	ARUN V J	P
101	BENDKHALE SAURABH SURESH	P
102	SONAL DESHMUKH	P
103	GOYAL SHRISHTI MANOJ	A
104	NIDHI KUMARI	A
105	ARPAN GHOSH	A
106	AVIJIT ROY	P
107	ASHISH KUMAR SINGH	P
108	SHAIKH SHAMOIL AZAD	P
109	ISBELLA NIKHILA JOSE	P
110	SNEHA NATH	P
111	SUDHIR DEBNATH	P
112	GAWANDE AARTI ASHOKRAO	A
113	SUBHAM DOLUI	P
114	GIRIDHARI PATRA	P
115	AROHA MILIND DESHPANDE	P
116	PRANAV SUBHASH PATIL	P
117	GAHIWADE TEJAS SURYAKANT	P
118	SWAPNIL JAGANNATH DOIFODE	P
119	BHARAT BABURAO GANGALEWAD	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development Session On
Corporate Etiquette & Business Ethics

Date: Wednesday, 17th October 2018

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	✓

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[Signature]
Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Skill Development Session On Corporate Etiquette & Business Ethics

Date: Wednesday, 17th October 2018



Swami Sevabnavi Sanstha's
LOTUS BUSINESS SCHOOL
Empowering Business Leaders



Invites you to join the webinar on

EXPECTATIONS OF CORPORATE FROM MBA GRADUATES



Mr. Dinesh Desai

Marketing and Sales- Trainer
Worked with
Allenburys- Division of Glaxo
Jain Irrigation System

Expertise In:

Sales and Marketing training



**JOIN US FOR LIVE INTERACTIVE
SESSION ON**

Saturday, 17th October at 2PM



**Session is exclusively arranged
for enrolled students**

Contact Details

Lotus Business School, S.No. 52/53, Jhambe Road, Pune-Mumbai
Expressway, Punawale, Pune,
www.lotuscentre.ac.in


Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Session on Expectation of Corporate From MBA Graduates

Objective: To Pursuing MBA boosts your self-confidence, improves your listening and communication skills, skyrockets your decision-making and analytical skills, and enhances your problem-solving skills, strategic thinking, and self-discipline.

Session Conducted By: Mr. Dinesh Desai

Designation: Marketing & Sales Trainer (Allenburys-Division of Glaxo Jain Irrigation System)

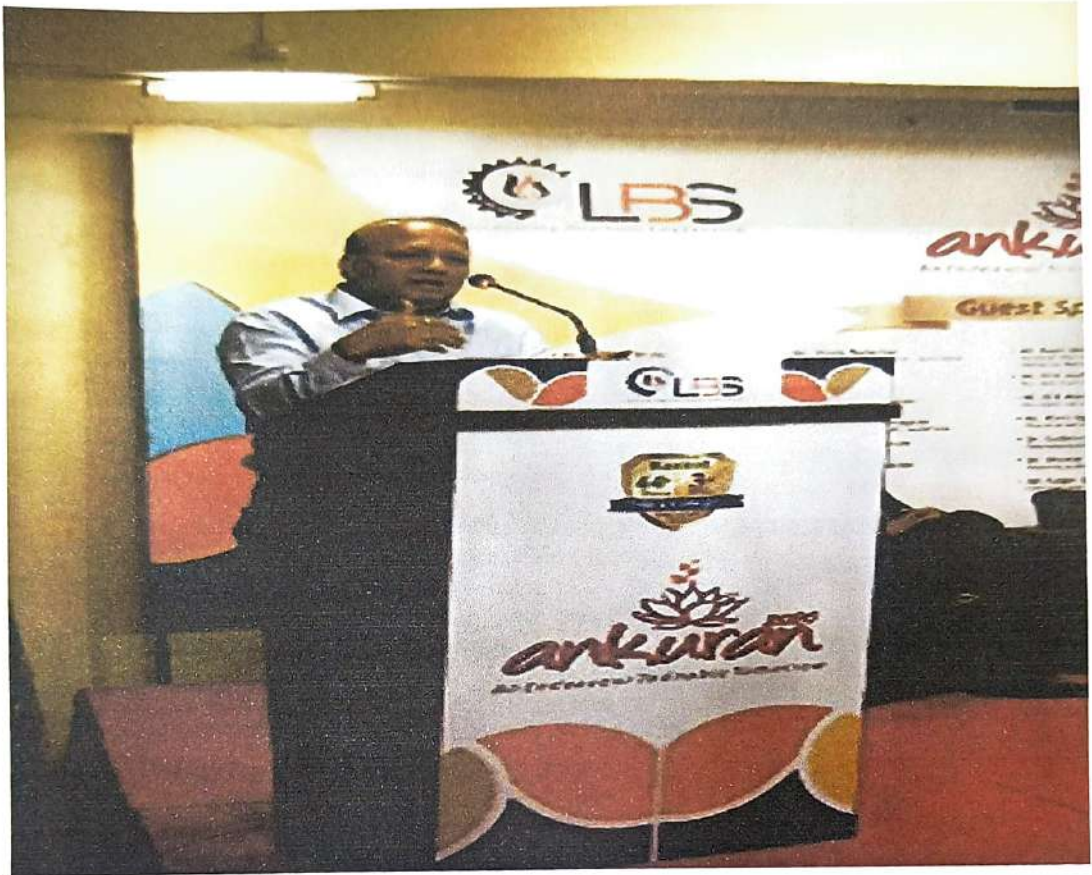
Topics Covered in Session:

- Domain-specific expertise to execute job efficiently and confidently.
- Good communication skills – oral and written.
- A good team player as he/she would be a member of a team.
- Good knowledge and understanding of current technology and insight into future technology.
- Good corporate etiquettes and able to appreciate social culture.
- Understanding of social media and its relevance to corporate.
- Leadership qualities and high level of motivation.

Target Audience: Students



Photographs:



Dear Dinesh Sir,

Greetings!!!

Subject- Invitation for Presentation Skill program on Corporate Etiquette & Business Ethics

On Saturday, Wednesday, 17th October 2018, 2 PM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of Skill development program on Corporate Etiquette & Business Ethics. That is scheduled on 17th October 2018, We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : Wednesday, 17th October 2018, 2 PM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Corporate Etiquette & Business Ethics

Looking forward...

Thanks & Regards,

Devang Joshi

Head-Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

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Lotus Business School

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17th October 2018

To,

Mr.Dinesh Desai

Marketing & Sales Trainer ,

Allenburys-Division of Glaxo Jain Irrigation System

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and conduct the session on Corporate Etiquette & Business Ethics

It was such an honour to be a part of this wonderful session for all of us . On behalf of the Lotus Family I would like to extend my heartfelt gratitude to our esteemed guests Mr.Dinesh Desai.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Lotus Business School
Skill Development Session On
Corporate Etiquette & Business Ethics
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4	BHAGWAT ASHOK PATIL	P
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6	ROHIT RANGNATH GHODKE	P
7	SAURABH GANESH KALE	P
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13	RAHUL RAMCHANDRA DESHPANDE	P
14	JOSHI PRANAV MILIND	A
15	RAMESHWAR KARBHARI NAVPUTE	P
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17	DHOKARE PRAMOD DHANAJI	P
18	VISHWAJEET SURESHRAO DESHMUKH	A
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24	CHETAN MARUTI CHAVAN	P
25	SANKET DEVIDAS CHAUDHARI	P
26	VIKAS BHANUDAS DETHE	P
27	RUSHIKESH NAMDEO SAUBHAGE	A
28	DNYANDEEP LAXMAN KHATIK	P
29	DIPAK VITTHAL POTE	P
30	SUDARSHAN BHASKAR BHOJANE	P
31	HARSHADA MACHHINDRA MORE	P
32	GAJANAN BHAGWAN DHARE	P
33	TAKALE AKSHAY SUKHADEO	P



34	NEHA PRAMOD GAIKWAD	A
35	PRIYANKA ROBERT BHINGARDIVE	A
36	VYAVAHARE ROHAN JAYAKUMAR	P
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54	DHIRAJ ASHOKRAO HANDE	P
55	SANKET VILAS PAWAR	P
56	SHESHANK PRADEEP MURKUMBI	P
57	MANE AKSHAY SUNIL	P
58	BANDE GAJANAN NAMDEV	P
59	MANE JAYESH DEEPAK	A
60	ONKAR BABANRAO PEDGE	P
61	LAVANGE SANJAY BALASAHEB	P
62	GAJANAN NILKANTHRAO VAIRAGAR	P
63	IMRAN MOHMAAD HANIB SHAIKH	P
64	SANDEEP SUNIL KENJALE	P
65	KAPIL ISHWAR SONI	P
66	WAGH SUYOG NANDARAM	P
67	LALGE SMITA GANGADHAR	P
68	PRITAM SHIVAJIRAO KALYANKAR	A
69	KIRAN RAMRAO DUDHATE	X
70	ABHINAV DATTATRAY KUMBHAR	P
71	RAMESHWAR CHHABURAO SALUNKE	P



72	RAJESH ANANDRAO MORE	A
73	SNEHAL SATISHRAO PAWAR	A
74	NAMDEV LIMBAJI PATOLE	P
75	MAROTRAO RAVSAHEB KADAM	P
76	SUYASH CHOPADE	P
77	MHASKE DHANANJAY KESHAV	P
78	DHANANJAY RAMESH SOLANKE	P
79	GOSAVI SURAJ MARUTI	A
80	NIKHIL PRADIP KULKARNI	P
81	NIKHIL VAIJNATH CHAVAN	P
82	SALUNKHE AKSHAY JAYWANT	P
83	GAYGOPAL GANESH SADGURU	P
84	JAGATAP PRATIK VILAS	P
85	MANGESH BHARAT SATHE	P
86	GEETANJALI PRABHAKAR THOMBARE	P
87	SHUBHAM SABLOK	P
88	SHAIKH SHAHRUKH SHIRAJ	A
89	PAIGUDE NIKHIL ASHOK	P
90	TAMIL KAVIYA J	P
91	ABHISHEK MAKANI	P
92	CHOWDAM VENKATA BHANU PRATHAP	P
93	NISHANT PRAVINKUMAR MADANE	P
94	RIDDHI PASWAN	P
95	DEBARATI ROY	P
96	ASHWINI KUMAR SINGH	P
97	SWALIKA SINGH	P
98	SUBRAIPTA DEY	P
99	SUCHIT KUMAR VERMA	P
100	ARUN V J	P
101	BENDKHALE SAURABH SURESH	P
102	SONAL DESHMUKH	A
103	GOYAL SHRISHTI MANOJ	P
104	NIDHI KUMARI	P
105	ARPAN GHOSH	P
106	AVIJIT ROY	P
107	ASHISH KUMAR SINGH	P
108	SHAIKH SHAMOIL AZAD	P
109	ISBELLA NIKHILA JOSE	P



110	SNEHA NATH	P
111	SUDHIR DEBNATH	P
112	GAWANDE AARTI ASHOKRAO	A
113	SUBHAM DOLUI	P
114	GIRIDHARI PATRA	P
115	AROHA MILIND DESHPANDE	P
116	PRANAV SUBHASH PATIL	A
117	GAHIWADE TEJAS SURYAKANT	P
118	SWAPNIL JAGANNATH DOIFODE	P
119	BHARAT BABURAO GANGALEWAD	P

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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development Session on
Importance of English Communication Skill

Date: Saturday, 20th Oct2018

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

P. Babu
CHECKED AND SUBMITTED
LBS- IQAC

Dr. S. S. S. S.
Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Session on
Importance of English Communication Skill**

Date: Saturday, 20th Oct 2018

CHECKED AND SUBMITTED
LBS/MAE


Director

Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Importance of English Communication

Session Conducted By: Shrinivas Jadhav (OPPO MU Pvt.Ltd)

Designation: Marketing Manager

Objectives:

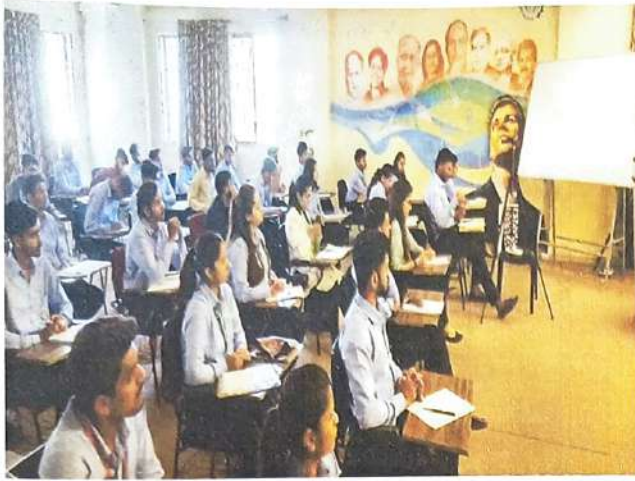
To get communication knowledge & Students will be able to understand and apply knowledge of human communication and language processes as they occur across various contexts, e.g., interpersonal, intrapersonal, small group, organizational, media, gender, family, intercultural communication, technologically mediated communication, etc. from multiple perspectives.

Main Topics Covered:

He shared his experience at LBS . He guided students to improve communication skills. He discussed on Interviews preparation and students attitude change for corporate life . He advised students to take part in different activities in college to learn leadership skills through these activities. He also stressed that HARD WORK is key to success. Self grooming is also necessary for corporate life and it would help students build confidence. He advised students to watch English movies, web series for improving English communication. He explained the Importance of CPP Certification and its plus point in the interview and selection process.

Photographs:







Dear Shriniwas Jadhav,

Greetings!!!

Subject- Invitation for Communication Skill program on Saturday, 20th October 2018, 10 AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of on Communication Skill Development. That is scheduled on 20th October 2018. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time: 20th October 2018, 10 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Importance of Communication Skill Development

Thanks & Regards,

Mr.Vivek Keskar

Head-Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

☎ +91 20 6529 1082 ✉ info@lotuscentre.ac.in 🌐 www.lotuscentre.ac.in



Dear Shriniwas Jadhav,

Greetings!!!

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Topic : Importance of Communication Skill Development

Thanks & Regards;

Mr. Vivek Kesar

Head-Placement & Corporate Relations

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Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Lotus Business School
Skill Development Session on
Importance of English Communication Skill
Date: Saturday, 20th Oct 2018

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SR No	Students Name	Attendance
1	ABHIJEET ANKUSHRAO GAIKWAD	P
2	ADITYA LAXMAN KHANDALE	P
3	AJIT DATTATRAYA ROHOKALE	P
4	AKASH YADAVRAO SONTAKKE	P
5	AKSHAY ASHOK LENDAVE	A
6	AKSHITA ASHOK KINGE	P
7	ALONE ANKT ARUN	P
8	AMIT SOHAN HAJARE	P
9	AMOL NARHARI SALVE	P
10	ANIKET KANTILAL BHADANGE	P
11	ARPIT SURENDRA SALVI	P
12	AVHALE GAJANAN RAJENDRA	P
13	AVINASH CHANDRAKANT PAWAR	P
14	AVINASH MADHUKAR KADAM	P
15	AVINASH VITTHAL WAGHMARE	P
16	AVISHKAR ARUNRAO DESHMUKH	A
17	AWAGAN PAWAN KISHOR	P
18	BETWAR SHUBHAM YOGESHWAR	P
19	BHANGARE SARIKA ANIL	P
20	BHARDWAJ ANKITA ANIL	P
21	BHASKARE JEJERAO MARUTI	P
22	BOTLAWAR BALAJI MAROTI	A
23	CHAITANYA BALAJIRAO PATIL	P
24	CHAVAN AJAY ASHOK	P
25	CHETAN RAVINDRA CHAUDHARI	P
26	DALVI VIVEK ARVIND	P
27	DEOKATE AKASH MAHADEO	P
28	DESHMUKH PRATIK PRAKASH	P
29	DEVENDRA AMBADASJI LOHAKARE	P



30	DIPESH DINKAR MANE	P
31	DNYANESHVAR DHONDIBARAO CHANDA	P
32	GAJANAN RAJESHWAR CHINTAWAR	P
33	GAJANAN VASANTRAO TEKALE	P
34	GANESH SHIVAJI SHIRKE	P
35	GOPAL ABHIMANYU BHOORE	P
36	HARISH SINGH	A
37	HARMANPREET SINGH BHAJAN SINGH	P
38	IMRAN HUSSAIN BORBHUYAN	P
39	JAYESH NARENDRA CHITTE	A
40	JYOTIRLING MADHUKAR OHOL	A
41	KAILAS KALYAN THITE	P
42	KAMBLE KIRAN PRAKASHRAO	P
43	KARAN HARJITSINGH CHHABRA	P
44	KHAN SAMEER SHAKOOR	P
45	KIRAN THAKAJI KSHIRSAGAR	P
46	KOMAL RAMESH WALSE	P
47	KRISHNA ANJIRAM SANGULE	P
48	KUMAR RAMESH MANDEKAR	P
49	MAHESH MAHADEV JADHAV	A
50	MAYUR MANIKLAL JAISWAL	P
51	MONALI LAXMAN RITHE	P
52	MORE GAURAV BHAUSAHEB	P
53	NAGESH DIGAMBARRAO JAMGE	P
54	NAGESH MAHENDRA PATIL	P
55	NIKHIL RAVINDRA BHUSARE	P
56	NILESH SHANTARAM PAWAR	X
57	NITESH VISHVANATH GORE	P
58	NITIN SHANKAR SAWANT	P
59	NITIN UTTAMRAO KADAM	P
60	PATIL LAXMIKANT SHIVRAJ	P
61	PRABHANJAN YUVRAJ CHAVAN	P
62	PRASHANT DHARMENDRA DOIBALE	P

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63	RAHUL DATTATRAYA MOHITE	P
64	RAHUL MADHUKAR BAVISKAR	P
65	RAHUL RAMDAS GAIKWAD	P
66	REDKAR PRACHI PRAKASH	P
67	RITESH SHASHIBHUSHAN KUMAR	P
68	ROHAN RAJESHWAR SHESH	P
69	ROHIT BHAUSAHEB LAMKHADE	A
70	SACHIN UTTAM MAGAR	P
71	SACHIN VITTHAL KALE	P
72	SADARE ROHIT NISHIKANT	P
73	SAGAR VITHOBA CHONDKAR	P
74	SANDIP JANARDAN DHAGE	A
75	SANKET GAUTAM TAYADE	P
76	SHAILESH RAMCHANDRA BIRVATKAR	P
77	SHREYA ASHOK DATAR	P
78	SHRIKANT VENKATRAO MUSANDE	P
79	SHRINIVAS RAJARAM JADHAV	P
80	SHRUTI RAJESH BAGADE	P
81	SHRUTI RAJESH SHENDE	A
82	SHUBHAM NEMICHAND SETHIYA	P
83	SHUBHANGI SONAJI PUNDGE	P
84	SOLANKE GANESH BANDU	P
85	SOUMYA SRIVASTAVA	P
86	SOURABH CHOUDHARY	P
87	SURAJ SHRISHAIL JAMADAR	A
88	SURAJ SUDHIR PATANE	P
89	SURAJ SUKHDEV KALE	P
90	SUSHANT SITARAM POKALE	P
91	SUTADE MADHAVRAO BALAJI	A
92	SWAPNIL UTTAM KHALADKAR	P
93	SWPNAWALI RAMESHBHAI BORALE	P
94	TAGADE YOGESH CHANDRAKANT	P
95	TAWDE SHIVRAJ SHIVRAJIRAO	P



96	TRUPTI RAJENDRA KHARATE	P
97	UMESH BHAGWAN BAGADE	A
98	UMREKAR SHIVPRASAD NILKANTH	P
99	VAIBHAV TUKARAM TAKAWANE	P
100	VEDANT SURESHRAO JOSHI	A
101	VICKI SURESH MEKA	P
102	VIKAS RANGNATH JADHAV	P
103	VISHAL DNYANESHWAR THORAVE	P
104	VISHWAJEET VINODRAO CHAVAN	P
105	WAGH AISHWARYA SURESH	P
106	YASH RAJENDRA SAKLECHA	P
107	YASHKUMAR GYANSING RATHOD	P
108	YOGESH BALASAHEB TAGAD	A

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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Digitization Session on Microsoft Office tools, Email Writing

Date-Monday, 17th December 2018

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

Pratik
**CHECKED AND SUBMITTED
LBS- IQAC**

Swami Sevabhavi
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033






Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Digitization Session on Microsoft Office tools, Email Writing

Date-Monday, 17th December 2018




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Digitization Session on Microsoft Office tools, Email Writing.**Objective:**

Microsoft Office offers a bouquet of applications suitable for every need and situation. With advancement in technology such applications are no longer limited to your PCs and laptops anymore. You can download and use them as effectively in your mobiles and smart phones to stay connected with people irrespective of geographical or time constraints. Given the popularity and importance of Microsoft Office tools, it is essential that you undergo a training course in it and know more about its top ten tools. All the tools are extremely user-friendly and versatile for application in different types of jobs.

Companies often send out emails to employees to notify them of upcoming trainings. These emails usually include information about the training's purpose, date, location and benefits. If you're a member of a company's administration, learning how to write a clear and concise training email may be useful for you. In this article, we discuss what a training email is, explain how to write one and provide a template and example training email to use as a guide.

Guest Profile:

1) Rajnikant Dhamal: System Administrator at SSS's Lotus Business School, Pune

2) Prof. Sudhir Patil: Assistant Professor (Lotus Business School)

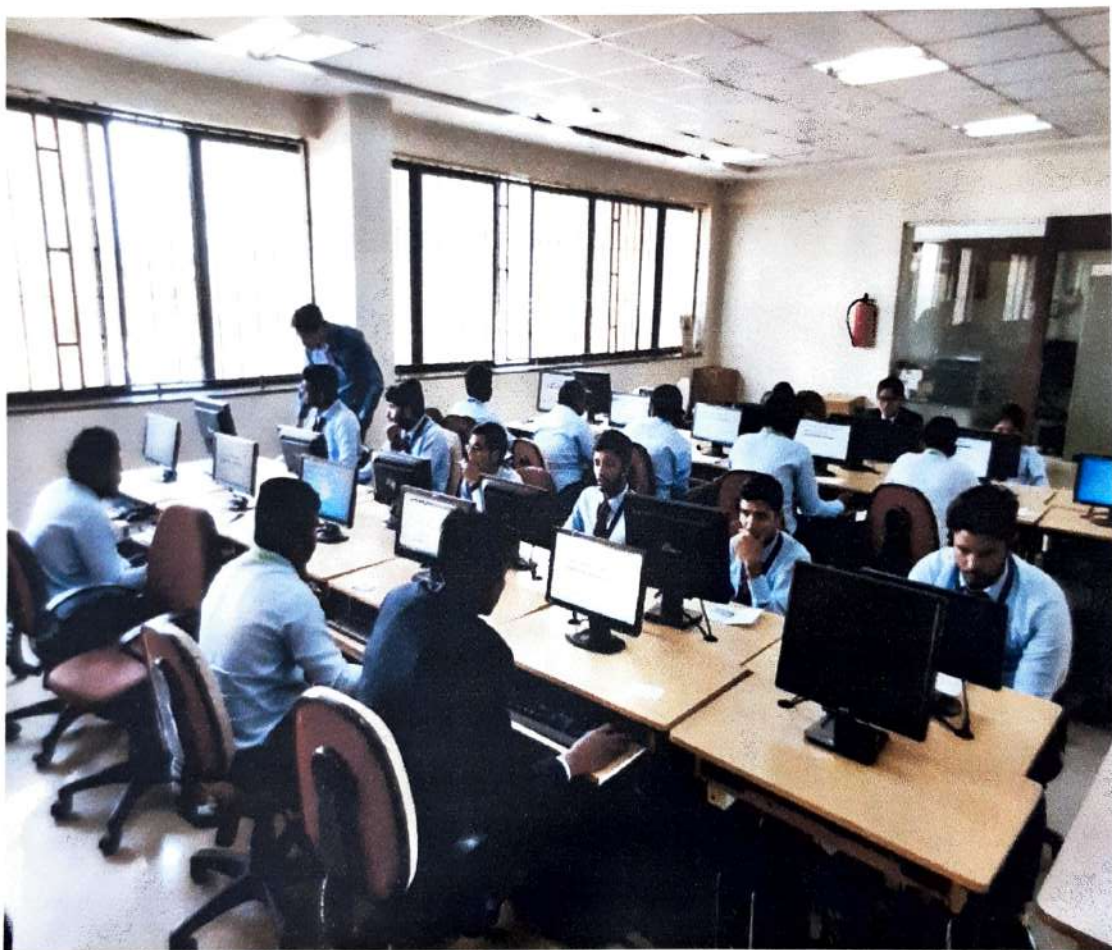
Topic Covered in Session:

- Microsoft Office Word
- Microsoft Office Excel
- Microsoft Office PowerPoint
- Microsoft Publisher
- Microsoft Lync
- Microsoft Outlook
- Microsoft SharePoint



Target Audience: Students

Photographs:





Contact

www.linkedin.com/in/rajnikant-dhamal-16407220 (LinkedIn)

Top Skills

Network Administration

DHCP

Active Directory

Languages

Marathi

English

Hindi

Rajnikant Dhamal

System Administrator at SSS's Lotus Business School, Pune
Pune

Experience

Lotus Business School
System Administrator
August 2011 - Present (11 years)
Pune Area, India

Analyzing system logs and identifying potential issues with computer systems. Performing routine audits of systems and software. Performing backups. Applying operating system updates, patches, and configuration changes.

Installing and configuring new hardware and software.

Adding, removing, or updating user account information, resetting passwords, etc. Responsibility for security. Troubleshooting any reported problems. System performance tuning.

Ensuring that the network infrastructure is up and running.

Lotus Business School, Pune
System Administrator
August 2011 - Present (11 years)
Pune Area, India

VIT's PVPCOA, Pune
System Administrator
August 2009 - August 2011 (2 years 1 month)

Take care of all network setup as well as troubleshooting of desktop and Laptop Computers. Lease line Support. installation of OS, Application software, system software, wi-fi setup..etc.

Education

VITS, SCSR, Pune
MCM, Pune University, Computer/Information Technology Administration and Management · (2010 - 2012)

PBSVA, Asawali, Tal-Khandala, Dist-Satara
SSC · (2000 - 2001)



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Lotus Business School

Digitization Session on Microsoft Office tools, Email Writing

Date-Monday, 17th December 2018

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SR No	Students Name	Attendance
1	GUNJAL RUPALI SAHEBRAO	P
2	JANGAM RUSHIKESH SHIVKUMAR	P
3	JAWARE BHAGYASHRI RAVINDRA	P
4	BHAGWAT ASHOK PATIL	P
5	ABHISHEK HARISH PATKI	P
6	ROHIT RANGNATH GHODKE	A
7	SAURABH GANESH KALE	P
8	KOMAL VITTHAL SARGAR	P
9	SIDDHANT NITIN KHOND	P
10	MORE RAHUL RAJENDRA	P
11	SUMEET ROBERT BHINGARDIVE	P
12	SANKET SUBHASH CHAVAN	A
13	RAHUL RAMCHANDRA DESHPANDE	P
14	JOSHI PRANAV MILIND	P
15	RAMESHWAR KARBHARI NAVPUTE	P
16	ABHISHEK NILKANTH KOTHEKAR	A
17	DHOKARE PRAMOD DHANAJI	P
18	VISHWAJEET SURESHRAO DESHMUKH	P
19	PATIL SUMIT BHAGWAN	P
20	AKSHAY PRAKASH PAHILWAN	P
21	DHANANJAY SHIVAJI JADHAV	A
22	SHUBHAM SHANTARAM GETHE	A
23	VINAYAK BHASKAR SABALE	P
24	CHETAN MARUTI CHAVAN	P
25	SANKET DEVIDAS CHAUDHARI	P
26	VIKAS BHANUDAS DETHE	P
27	RUSHIKESH NAMDEO SAUBHAGE	P
28	DNYANDEEP LAXMAN KHATIK	A
29	DIPAK VITTHAL POTE	P



30	SUDARSHAN BHASKAR BHOJANE	P
31	HARSHADA MACHHINDRA MORE	P
32	GAJANAN BHAGWAN DHARE	P
33	TAKALE AKSHAY SUKHADEO	P
34	NEHA PRAMOD GAIKWAD	P
35	PRIYANKA ROBERT BHINGARDIVE	P
36	VYAVAHARE ROHAN JAYAKUMAR	A
37	AKSHAY ANNASAHEB DATIR	P
38	AKASH DATTATRAYA TUPE	P
39	KIRAN BALU BANDE	P
40	LALU DASHRATH GIRHE	P
41	PRAJAKTA ANAND BANSODE	P
42	SHIKALP SHIVDAS KAMBLE	P
43	SACHIN GANPAT AGALE	P
44	GOVIND JAIGIR GIRI	A
45	SWAYAM VIJAY PAWAR	P
46	PRAVIN ARJUN SHELKE	P
47	MOHINI RAJU GIRI	P
48	JAYASHREE KASHINATH BHANGARE	P
49	PRIYANKA CHANDRAKANT SANDBHOR	P
50	ASHA SOMA KONDAR	P
51	TUKARAM NATHU BHANGARE	A
52	PRAVIN BARSU EKHARE	P
53	RAMESH KUMAR KADAM	P
54	DHIRAJ ASHOKRAO HANDE	P
55	SANKET VILAS PAWAR	P
56	SHESHANK PRADEEP MURKUMBI	P
57	MANE AKSHAY SUNIL	A
58	BANDE GAJANAN NAMDEV	P
59	MANE JAYESH DEEPAK	P
60	ONKAR BABANRAO PEDGE	P
61	LAVANGE SANJAY BALASAHEB	P
62	GAJANAN NILKANTHRAO VAIRAGAR	P



63	THIRANI RAOHIRAO HANIB SHAIKH	P
64	SANDEEP SUNIL KENJALE	P
65	KAPIL ISHWAR SONI	P
66	WAGH SUYOG NANDARAM	P
67	LALGE SMITA GANGADHAR	A
68	PRITAM SHIVAJIRAO KALYANKAR	P
69	KIRAN RAMRAO DUDHATE	P
70	ABHINAV DATTATRAY KUMBHAR	P
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75	MAROTRAO RAVSAHEB KADAM	A
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77	MHASKE DHANANJAY KESHAV	P
78	DHANANJAY RAMESH SOLANKE	P
79	GOSAVI SURAJ MARUTI	P
80	NIKHIL PRADIP KULKARNI	A
81	NIKHIL VAJUNATH CHAVAN	P
82	SALUNKHE AKSHAY JAYWANT	P
83	GAYGOPAL GANESH SADGURU	P
84	JAGATAP PRATIK VILAS	P
85	MANGESH BHARAT SATHE	P
86	GEETANJALI PRABHAKAR THOMBARE	P
87	SHUBHAM SABLOK	P
88	SHAIKH SHAHRUKH SHIRAJ	P
89	PAIGUDE NIKHIL ASHOK	A
90	TAMIL KAVIYA J	P
91	ABHISHEK MAKANI	P
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94	RIDDHI PASWAN	P
95	DEBARATI ROY	P



96	ASHWINI KUMAR SINGH	P
97	SWALIKA SINGH	A
98	SUBRADIPTA DEY	P
99	SUCHIT KUMAR VERMA	P
100	ARUN V J	P
101	BENDKHALE SAURABH SURESH	P
102	SONAL DESHMUKH	A
103	GOYAL SHRISHTI MANOJ	P
104	NIDHI KUMARI	P
105	ARPAN GHOSH	P
106	AVIJIT ROY	A
107	ASHISH KUMAR SINGH	P
108	SHAIKH SHAMOIL AZAD	P
109	ISBELLA NIKHILA JOSE	P
110	SNEHA NATH	A
111	SUDHIR DEBNATH	A
112	GAWANDE AARTI ASHOKRAO	A
113	SUBHAM DOLUI	P
114	GIRIDHARI PATRA	P
115	AROHA MILIND DESHPANDE	P
116	PRANAV SUBHASH PATIL	P
117	GAHIWADE TEJAS SURYAKANT	P
118	SWAPNIL JAGANNATH DOIFODE	P
119	BHARAT BABURAO GANGALEWAD	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Session on
 Importance of Group Discussion**

Date: Thursday, 09th May, 2019

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	—

[Signature]
**CHECKED AND SUBMITTED
 LBS- IQAC**

[Signature]
Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

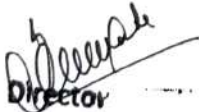




Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Session on
Importance of Group Discussion**

Date: Thursday, 09th May, 2019


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune 411 033



Activity Title: Importance of Group Discussion

Objectives: To reach a solution on an issue of concern. To generate new ideas for solving a problem. For choosing the applicants after the written test for a job or for admission to educational institutes. To train ourselves in various interpersonal skills.

To get an offer of a job, and the employer's objective is to find out the following: What you have to offer (your skills, abilities, basic knowledge).

It improves your thinking, listening and speaking skills. It also promotes your confidence level. It is an effective tool in problem solving, decision making and personality assessment. GD skills may ensure academic success, popularity and good admission or job offer.

Session conducted By: Shefali Joshi

Designation: DVP Bancaaaurance

Organization: Aviva India

Topic Covered:

- What is a Group Discussion?
- How does Group Discussion differ from a Debate?
- Why is a group discussion an important activity at college level?
- The objective of a selection in GD
- There are four major areas
- Subject Knowledge:
- Oral Communication Skills:
- Listening Skills
- Clarity of thought and expression

Target Audience: Students



Photographs:



Contact

www.linkedin.com/in/shefali-joshi-5a9851157 (LinkedIn)

Shefali Joshi

DVP BANCASSURANCE at Aviva India

Pune

Summary

Bancassurance

Experience

Aviva India

DVP BANCASSURANCE

January 2018 - Present (4 years 7 months)

Pune, Maharashtra, India

Zone Head for Bank of Maharashtra Relationship for Pune, South Maharashtra & Goa

Tata AIA Life Insurance

AVP

November 2015 - April 2017 (1 year 6 months)

Pune - Rest of Maharashtra & Goa

Zonal Head - Bancassurance Sales ROMG - for Indusind Bank Relationship

Max Life Insurance Company Limited

Circle Manager Bancassurance

June 1995 - November 2015 (20 years 6 months)

Pune

Bancassurance for Axis Bank Relationship and Co-operative Bank Relationships

Education

Alliance Francaise India

B1 level French language, French language · (2017 - 2018)

Symbiosis Institute of Business Management, Pune

MBA, Marketing Communications · (2003 - 2005)

University of Pune



M Sc, Organic Chemistry · (1995 - 1997)

University of Pune

Advanced Diploma, French language · (1994 - 1996)



Lotus Business School
Skill Development Session on
Importance of Group Discussion
Date: Thursday, 09th May, 2019

209

SR No	Students Name	Attendance
1	GUNJAL RUPALI SAHEBRAO	P
2	JANGAM RUSHIKESH SHIVKUMAR	P
3	JAWARE BHAGYASHRI RAVINDRA	P
4	BHAGWAT ASHOK PATIL	P
5	ABHISHEK HARISH PATKI	A
6	ROHIT RANGNATH GHODKE	P
7	SAURABH GANESH KALE	P
8	KOMAL VITTHAL SARGAR	P
9	SIDDHANT NITIN KHOND	P
10	MORE RAHUL RAJENDRA	A
11	SUMEET ROBERT BHINGARDIVE	P
12	SANKET SUBHASH CHAVAN	P
13	RAHUL RAMCHANDRA DESHPANDE	A
14	JOSHI PRANAV MILIND	P
15	RAMESHWAR KARBHARI NAVPUTE	P
16	ABHISHEK NILKANTH KOTHEKAR	P
17	DHOKARE PRAMOD DHANAJI	P
18	VISHWAJEET SURESHRAO DESHMUKH	P
19	PATIL SUMIT BHAGWAN	P
20	AKSHAY PRAKASH PAHILWAN	P
21	DHANANJAY SHIVAJI JADHAV	P
22	SHUBHAM SHANTARAM GETHE	P
23	VINAYAK BHASKAR SABALE	P
24	CHETAN MARUTI CHAVAN	P
25	SANKET DEVIDAS CHAUDHARI	P
26	VIKAS BHANUDAS DETHE	P
27	RUSHIKESH NAMDEO SAUBHAGE	P
28	DNYANDEEP LAXMAN KHATIK	P
29	DIPAK VITTHAL POTE	P
30	SUDARSHAN BHASKAR BHOJANE	A
31	HARSHADA MACHHINDRA MORE	P
32	GAJANAN BHAGWAN DHARE	P
33	TAKALE AKSHAY SUKHADEO	P



34	NEHA PRAMOD GAIKWAD	P
35	PRIYANKA ROBERT BHINGARDIVE	P
36	VYAVAHARE ROHAN JAYAKUMAR	P
37	AKSHAY ANNASAHEB DATIR	P
38	AKASH DATTATRAYA TUPE	A
39	KIRAN BALU BANDE	P
40	LALU DASHRATH GIRHE	P
41	PRAJAKTA ANAND BANSODE	P
42	SHIKALP SHIVDAS KAMBLE	P
43	SACHIN GANPAT AGALE	P
44	GOVIND JAIGIR GIRI	P
45	SWAYAM VIJAY PAWAR	A
46	PRAVIN ARJUN SHELKE	P
47	MOHINI RAJU GIRI	P
48	JAYASHREE KASHINATH BHANGARE	P
49	PRIYANKA CHANDRAKANT SANDBHOR	P
50	ASHA SOMA KONDAR	A
51	TUKARAM NATHU BHANGARE	P
52	PRAVIN BARSU EKHARE	P
53	RAMESH KUMAR KADAM	P
54	DHIRAJ ASHOKRAO HANDE	A
55	SANKET VILAS PAWAR	P
56	SHESHANK PRADEEP MURKUMBI	P
57	MANE AKSHAY SUNIL	P
58	BANDE GAJANAN NAMDEV	P
59	MANE JAYESH DEEPAK	P
60	ONKAR BABANRAO PEDGE	P
61	LAVANGE SANJAY BALASAHEB	P
62	GAJANAN NILKANTHRAO VAIRAGAR	P
63	IMRAN MOHMAD HANIB SHAIKH	P
64	SANDEEP SUNIL KENJALE	P
65	KAPIL ISHWAR SONI	A
66	WAGH SUYOG NANDARAM	P
67	LALGE SMITA GANGADHAR	P
68	PRITAM SHIVAJIRAO KALYANKAR	P
69	KIRAN RAMRAO DUDHATE	P
70	ABHINAV DATTATRAY KUMBHAR	P
71	RAMESHWAR CHHABURAO SALUNKE	P



72	RAJESH ANANDRAO MORE	A
73	SNEHAL SATISHRAO PAWAR	A
74	NAMDEV LIMBAJI PATOLE	P
75	MAROTRAO RAVSAHEB KADAM	P
76	SUYASH CHOPADE	P
77	MHASKE DHANANJAY KESHAV	P
78	DHANANJAY RAMESH SOLANKE	P
79	GOSAVI SURAJ MARUTI	P
80	NIKHIL PRADIP KULKARNI	P
81	NIKHIL VAIJNATH CHAVAN	A
82	SALUNKHE AKSHAY JAYWANT	A
83	GAYGOPAL GANESH SADGURU	P
84	JAGATAP PRATIK VILAS	P
85	MANGESH BHARAT SATHE	A
86	GEETANJALI PRABHAKAR THOMBARE	P
87	SHUBHAM SABLOK	P
88	SHAIKH SHAHRUKH SHIRAJ	P
89	PAIGUDE NIKHIL ASHOK	A
90	TAMIL KAVIYA J	P
91	ABHISHEK MAKANI	P
92	CHOWDAM VENKATA BHANU PRATHAP	P
93	NISHANT PRAVINKUMAR MADANE	P
94	RIDDHI PASWAN	P
95	DEBARATI ROY	P
96	ASHWINI KUMAR SINGH	A
97	SWALIKA SINGH	P
98	SUBRADEPTA DEY	P
99	SUCHIT KUMAR VERMA	P
100	ARUN V J	P
101	BENDKHALE SAURABH SURESH	P
102	SONAL DESHMUKH	A
103	GOYAL SHRISHTI MANOJ	P
104	NIDHI KUMARI	P
105	ARPAN GHOSH	P
106	AVIJIT ROY	P
107	ASHISH KUMAR SINGH	P
108	SHAIKH SHAMOIL AZAD	P
109	ISBELLA NIKHILA JOSE	P



110	SNEHA NATH	A
111	SUDHIR DEBNATH	P
112	GAWANDE AARTI ASHOKRAO	P
113	SUBHAM DOLUI	P
114	GIRIDHARI PATRA	A
115	AROHA MILIND DESHPANDE	P
116	PRANAV SUBHASH PATIL	P
117	GAHIWADE TEJAS SURYAKANT	P
118	SWAPNIL JAGANNATH DOIFODE	P
119	BHARAT BABURAO GANGALEWAD	P

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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

International Yoga Day

Date: Friday, 21st June, 2019

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

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 Swami Sevabhavi Sanstha's
 Lotus Business School
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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

International Yoga Day

Date: Friday, 21st June, 2019


Director

Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title:**One day Yoga Session on International Yoga Day****Objectives:**

1. To Practice mental hygiene.
2. To possess emotional stability
3. To integrate moral values.
4. To attain higher level of consciousness.

Significance:

Yoga education helps in self discipline & self-control, leading to immense amount of awareness, concentration & higher level of consciousness.

Target Audience:

All the employees of Lotus Business School.

Schedule:

Timings: 3 pm to 4 pm on Friday, 21st June, 2019.

Work Distribution:

Arranged & coordinated by Ms. Trupti Rai.

Expenditure Statement:

Expenditure for this session was Rs. 1500/-

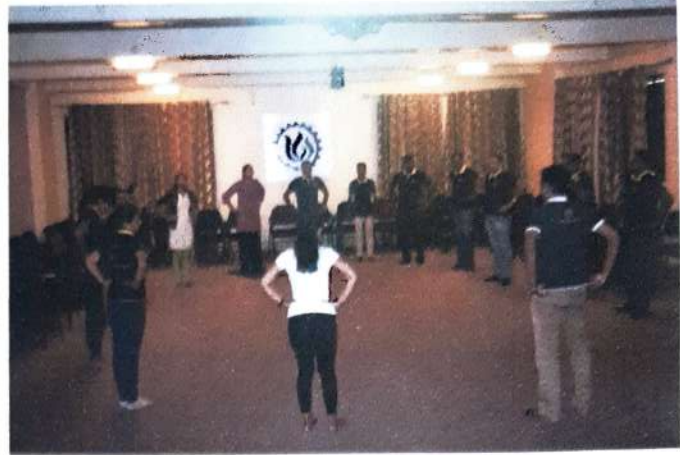
Participants:

Sr.No.	Participants
1	Satish A Warpade
2	Rajesh Gade
3	Rajnikant Dhamal
4	SudhirPatil
5	Ganesh Pathak
6	Pushkarni Khade
7	Pranita Arbat
8	Trupti Kiran Rai
9	Nutan Gholap
10	Rushikesh Kolhe
11	Sunil Prajapati
12	Navnath Tanpur
13	Shyam Puyed
14	Pravin Talekar
15	Sonali Indalkar
16	Vanashree Gosavi
17	Pandhari Dhone





Photographs



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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development Session on Group Discussion

Date: Thursday, 14th September, 2017

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

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Director
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 Lotus Business School
 Pune 411 033



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Swami Sevachari Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill Development Session on Group Discussion

Date: Thursday, 14th September, 2017




Director
Swami Sevachari Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Importance of Group Discussion In students Carrier Life

Objective:

- Better understanding of the subject
- Solve problems
- Improve listening skills and confidence
- Enhance communication and interpersonal skills
- Team building exercise

Group discussion (GD), by virtue of the term, means exchange of views by participants on a given subject. The whole idea is to bring together a set of people on a common platform to share their ideas, thereby giving an opportunity to exhibit not only their knowledge, but also to understand and enhance their learning by absorbing the thoughts of other people.

Guest Profile: Sutanu Bhowmick, Business strategy. Data Science. Value delivered

Client focused, data science driven, experienced in retail and investment banking professional. Applying experience over 20 years of frontline investment solutions advisory, program management, operations oversight and IT engineering experience in the field of data and AI strategy for a large European bank

Target Audience: Students

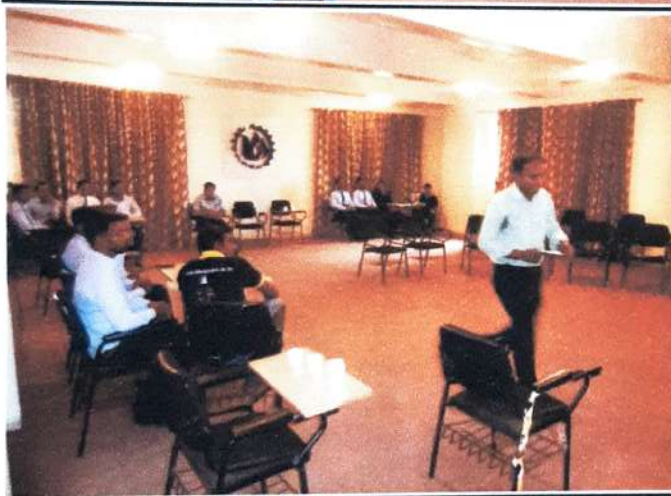
Topics Covered By Guest:

1. Be an active listener and don't let your attention drift. ...
2. Identify the main ideas being discussed.
3. Evaluate what is being said. ...
4. Listen with an open mind and be receptive to new ideas and points of view. ...
5. Test your understanding. ...
6. Ask yourself questions as you listen.





Photographs:



Contact

www.linkedin.com/in/sutanu-bhowmick-b36745 (LinkedIn)

Top Skills

Banking
Retail Banking
Business Analysis

Languages

English
French
Bengali
Hindi

Sutanu Bhowmick

Business strategy. Data Science. Value delivered
Bengali II

Summary

Client focused, data science driven, **experienced** in retail and investment banking professional.

Applying experience over 20 years of frontline investment solutions advisory, program management, operations oversight and IT engineering experience in the field of data and AI strategy for a large European bank

Experience

Societe Generale

13 years 11 months

Head - Data Science and AI strategy

June 2021 - Present (1 year 2 months)

Bengaluru, Karnataka, India

Head - Investment Solutions Technology and Operations (GBSU/EQD SGGSC)

July 2019 - June 2021 (2 years)

Head - Tech Tribe (Exotic Products)

December 2018 - June 2019 (7 months)

Bengaluru, Karnataka, India

Head of Transformation and Operations - Recon Utility D.A.R.E

June 2016 - November 2018 (2 years 6 months)

Bengaluru Area, India

Sr Functional Consultant, Manager - Projects (GBIS Operations)

March 2014 - June 2016 (2 years 4 months)

Bengaluru Area, India

Global Project Portfolio and Transversal Programs Management

May 2010 - March 2014 (3 years 11 months)

Associate, Project Manager



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September 2008 - March 2011 (2 years 7 months)

Polaris Software Labs PTY Ltd, Sydney
Sr.Consultant, AVP
June 2006 - August 2008 (2 years 3 months)
Sydney Area, Australia, Bangalore Area, India

CITIGROUP
BRANCH MANAGER
November 2003 - May 2006 (2 years 7 months)

ICICI BANK LTD
BRANCH SALES MANAGER
June 2000 - October 2003 (3 years 5 months)

Education

Birla Institute of Technology and Science, Pilani
M.SC(Tech) Finance, Finance and Portfolio MANAGEMENT · (1995 - 1999)

Birla Institute of Technology & Science, Pilani



14th September, 2017

To,

Sutanu Bhowmick

Business strategy, Data Science

Subject:- Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Importance of Group Discussion".

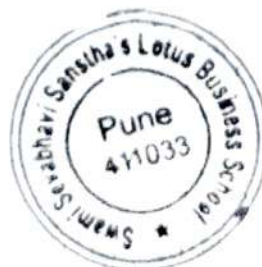
It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Dear Sutanu Sir,

Greetings !!!

Subject- Invitation for Group Discussion Session on , 14th September, 2017, 11 AM onwards
This is in reference with the above mentioned subject we are delighted by having the opportunity to invite you as a guest speaker under the title of Group Discussion Session. This session is scheduled on 14th September 2017. We would like to invite you as a guest speaker.

We hope that we will benefit a lot from your presence

Date & Time : 14th September, 2017, 11 AM onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Group Discussion

Thanks & Regards,

Mr.Devang Joshi

Head-Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Lotus Business School

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Skill Development Session on Group Discussion

Date: Thursday, 14th September, 2017

SR No	Students Name	Attendance
1	ABHIJEET ANKUSHRAO GAIKWAD	P
2	ADITYA LAXMAN KHANDALE	P
3	AJIT DATTATRAYA ROHOKALE	P
4	AKASH YADAVRAO SONTAKKE	P
5	AKSHAY ASHOK LENDAVE	A
6	AKSHITA ASHOK KINGE	P
7	ALONE ANKT ARUN	P
8	AMIT SOHAN HAJARE	P
9	AMOL NARHARI SALVE	P
10	ANIKET KANTILAL BHADANGE	P
11	ARPIT SURENDRA SALVI	P
12	AVHALE GAJANAN RAJENDRA	A
13	AVINASH CHANDRAKANT PAWAR	P
14	AVINASH MADHUKAR KADAM	P
15	AVINASH VITTHAL WAGHMARE	P
16	AVISHKAR ARUNRAO DESHMUKH	P
17	AWAGAN PAWAN KISHOR	A
18	BETWAR SHUBHAM YOGESHWAR	P
19	BHANGARE SARIKA ANIL	P
20	BHARDWAJ ANKITA ANIL	P
21	BHASKARE JEJERAO MARUTI	P
22	BOTLAWAR BALAJI MAROTI	P
23	CHAITANYA BALAJIRAO PATIL	P
24	CHAVAN AJAY ASHOK	P
25	CHETAN RAVINDRA CHAUDHARI	P
26	DALVI VIVEK ARVIND	P
27	DEOKATE AKASH MAHADEO	P
28	DESHMUKH PRATIK PRAKASH	P
29	DEVENDRA AMBADASJI LOHAKARE	P



30	DIPESH DINKAR MANE	P
31	DNYANESHWAR DHONDIBARAO CHANDA	P
32	GAJANAN RAJESHWAR CHINTAWAR	P
33	GAJANAN VASANTRAO TEKALE	P
34	GANESH SHIVAJI SHIRKE	P
35	GOPAL ABHIMANYU BHOORE	A
36	HARISH SINGH	P
37	HARMANPREET SINGH BHAJAN SINGH	P
38	IMRAN HUSSAIN BORBHUYAN	P
39	JAYESH NARENDRA CHITTE	P
40	JYOTIRLING MADHUKAR OHOL	P
41	KAILAS KALYAN THITE	P
42	KAMBLE KIRAN PRAKASHRAO	P
43	KARAN HARJITSINGH CHHABRA	P
44	KHAN SAMEER SHAKOOR	A
45	KIRAN THAKAJI KSHIRSAGAR	P
46	KOMAL RAMESH WALSE	P
47	KRISHNA ANJIRAM SANGULE	P
48	KUMAR RAMESH MANDEKAR	P
49	MAHESH MAHADEV JADHAV	P
50	MAYUR MANIKLAL JAISWAL	P
51	MONALI LAXMAN RITHE	A
52	MORE GAURAV BHAUSAHEB	P
53	NAGESH DIGAMBARAO JAMGE	P
54	NAGESH MAHENDRA PATIL	P
55	NIKHIL RAVINDRA BHUSARE	P
56	NILESH SHANTARAM PAWAR	A
57	NITESH VISHVANATH GORE	P
58	NITIN SHANKAR SAWANT	P
59	NITIN UTTAMRAO KADAM	P
60	PATIL LAXMIKANT SHIVRAJ	P
61	PRABHANJAN YUVRAJ CHAVAN	P
62	PRASHANT DHARMENDRA DOIBALE	P

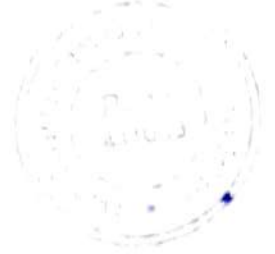


63	RAHUL DATTATRAYA MOHITE	A
64	RAHUL MADHUKAR BAVISKAR	A
65	RAHUL RAMDAS GAIKWAD	P
66	REDKAR PRACHI PRAKASH	P
67	RITESH SHASHIBHUSHAN KUMAR	P
68	ROHAN RAJESHWAR SHESH	P
69	ROHIT BHAUSAHEB LAMKHADE	P
70	SACHIN UTTAM MAGAR	P
71	SACHIN VITTHAL KALE	P
72	SADARE ROHIT NISHIKANT	P
73	SAGAR VITHOBA CHONDKAR	P
74	SANDIP JANARDAN DHAGE	P
75	SANKET GAUTAM TAYADE	P
76	SHAILESH RAMCHANDRA BIRVATKAR	P
77	SHREYA ASHOK DATAR	P
78	SHRIKANT VENKATRAO MUSANDE	P
79	SHRINIVAS RAJARAM JADHAV	P
80	SHRUTI RAJESH BAGADE	P
81	SHRUTI RAJESH SHENDE	P
82	SHUBHAM NEMICHAND SETHIYA	P
83	SHUBHANGI SONAJI PUNDGE	P
84	SOLANKE GANESH BANDU	P
85	SOUMYA SRIVASTAVA	P
86	SOURABH CHOUDHARY	P
87	SURAJ SHRISHAIL JAMADAR	P
88	SURAJ SUDHIR PATANE	P
89	SURAJ SUKHDEV KALE	A
90	SUSHANT SITARAM POKALE	P
91	SUTADE MADHAVRAO BALAJI	P
92	SWAPNIL UTTAM KHALADKAR	P
93	SWPNAWALI RAMESHBHAI BORALE	P
94	TAGADE YOGESH CHANDRAKANT	P
95	TAWDE SHIVRAJ SHIVRAJIRAO	P



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96	TRUPTI RAJENDRA KHARATE	P
97	UMESH BHAGWAN BAGADE	P
98	UMREKAR SHIVPRASAD NILKANTH	P
99	VAIBHAV TUKARAM TAKAWANE	P
100	VEDANT SURESHRAO JOSHI	P
101	VICKI SURESH MEKA	A
102	VIKAS RANGNATH JADHAV	A
103	VISHAL DNYANESHWAR THORAVE	P
104	VISHWAJEET VINODRAO CHAVAN	P
105	WAGH AISHWARYA SURESH	P
106	YASH RAJENDRA SAKLECHA	P
107	YASHKUMAR GYANSING RATHOD	P
108	YOGESH BALASAHEB TAGAD	P



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Digitization Session on Understanding the Basics of
 Computer Hardware**

Date: Thursday, 6th October 2017

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓


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 Lotus Business School
 Pune - 411 033




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LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Digitization Session on Understanding the Basics of Computer
Hardware**

Date: Thursday, 6th October 2017

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Director

**Swami Sevabhavi Sanstha's
Lotus Business School
Pune 411033**

Objective:

- To Develop problem-solving skills
- Attain an in-depth knowledge in computing system
- Understand the fundamental principles of computing
- Cultivate general intellectual skills in liberal arts education in relation to computing
- Students will be able to use and differentiate between basic concepts of computer hardware and software

Session Conducted By: Rajanikant Dhamal

Designation: System Administrator at SSS's Lotus Business School, Pune

Activity Title:

- Understanding the Basics of Computer Hardware
- Microsoft Word Skills
- Microsoft Power point Skills
- Awareness Regarding Fundamentals of Computer Hardware
- Fundamentals of Computer Hardware

Target Audience: Students

Photographs:



Contact

www.linkedin.com/in/rajnikant-dhamal-16407220 (LinkedIn)

Top Skills

Network Administration

DHCP

Active Directory

Languages

Marathi

English

Hindi

Rajnikant Dhamal

System Administrator at SSS's Lotus Business School, Pune
Pune

Experience

Lotus Business School
System Administrator
August 2011 - Present (11 years)

Pune Area, India

Analyzing system logs and identifying potential issues with computer systems. Performing routine audits of systems and software. Performing backups. Applying operating system updates, patches, and configuration changes.

Installing and configuring new hardware and software.

Adding, removing, or updating user account information, resetting passwords etc. Responsibility for security. Troubleshooting any reported problems. System performance tuning.

Ensuring that the network infrastructure is up and running.

Lotus Business School, Pune
System Administrator
August 2011 - Present (11 years)

Pune Area, India

VIT's PVPCOA, Pune
System Administrator
August 2009 - August 2011 (2 years 1 month)

Take care of all network setup as well as troubleshooting of desktop and Laptop Computers. Lease line Support. Installation of OS, Application software, system software, wi-fi setup..etc.

Education

VITS, SCSR, Pune
MCM, Pune University, Computer/Information Technology Administration and Management · (2010 - 2012)

PBSVA, Asawali, Tal-Khandala, Dist-Satara
SSC · (2000 - 2001)



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Lotus Business School
Digitization Session on Understanding the Basics of Computer
Hardware

Date: Thursday, 6th October 2017

SR No	Students Name	Attendance
1	ABHIJEET ANKUSHRAO GAIKWAD	P
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3	AJIT DATTATRAYA ROHOKALE	P
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6	AKSHITA ASHOK KINGE	P
7	ALONE ANKT ARUN	A
8	AMIT SOHAN HAJARE	P
9	AMOL NARHARI SALVE	P
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22	BOTLAWAR BALAJI MAROTI	A
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25	CHETAN RAVINDRA CHAUDHARI	P
26	DALVI VIVEK ARVIND	P
27	DEOKATE AKASH MAHADEO	P
28	DESHMUKH PRATIK PRAKASH	P



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29	DEVENDRA AMBADASJI LOHAKARE	P
30	DIPESH DINKAR MANE	P
31	DNYANESHVAR DHONDIBARAO CHANDA	P
32	GAJANAN RAJESHWAR CHINTAWAR	P
33	GAJANAN VASANTRAO TEKALE	A
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36	HARISH SINGH	A
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50	MAYUR MANIKLAL JAISWAL	P
51	MONALI LAXMAN RITHE	P
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53	NAGESH DIGAMBARRAO JAMGE	A
54	NAGESH MAHENDRA PATIL	A
55	NIKHIL RAVINDRA BHUSARE	P
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64	RAHUL MADHUKAR BAVISKAR	P
65	RAHUL RAMDAS GAIKWAD	P
66	REDKAR PRACHI PRAKASH	A
67	RITESH SHASHIBHUSHAN KUMAR	P
68	ROHAN RAJESHWAR SHESH	P
69	ROHIT BHAUSAHEB LAMKHADE	P
70	SACHIN UTTAM MAGAR	P
71	SACHIN VITTHAL KALE	A
72	SADARE ROHIT NISHIKANT	A
73	SAGAR VITHOBA CHONDKAR	P
74	SANDIP JANARDAN DHAGE	P
75	SANKET GAUTAM TAYADE	P
76	SHAILESH RAMCHANDRA BIRVATKAR	P
77	SHREYA ASHOK DATAR	P
78	SHRIKANT VENKATRAO MUSANDE	P
79	SHRINIVAS RAJARAM JADHAV	P
80	SHRUTI RAJESH BAGADE	P
81	SHRUTI RAJESH SHENDE	P
82	SHUBHAM NEMICHAND SETHIYA	P
83	SHUBHANGI SONAJI PUNDGE	P
84	SOLANKE GANESH BANDU	P
85	SOUMYA SRIVASTAVA	P
86	SOURABH CHOUDHARY	P
87	SURAJ SHRISHAIL JAMADAR	A
88	SURAJ SUDHIR PATANE	A
89	SURAJ SUKHDEV KALE	P
90	SUSHANT SITARAM POKALE	A
91	SUTADE MADHAVRAO BALAJI	P
92	SWAPNIL UTTAM KHALADKAR	P
93	SWPNAWALI RAMESHBHAI BORALE	P
94	TAGADE YOGESH CHANDRAKANT	P



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95	TAWDE SHIVRAJ SHIVRAJIRAO	P
96	TRUPTI RAJENDRA KHARATE	A
97	UMESH BHAGWAN BAGADE	P
98	UMREKAR SHIVPRASAD NILKANTH	P
99	VAIBHAV TUKARAM TAKAWANE	P
100	VEDANT SURESHRAO JOSHI	P
101	VICKI SURESH MEKA	P
102	VIKAS RANGNATH JADHAV	A
103	VISHAL DNYANESHWAR THORAVE	P
104	VISHWAJEET VINODRAO CHAVAN	P
105	WAGH AISHWARYA SURESH	P
106	YASH RAJENDRA SAKLECHA	P
107	YASHKUMAR GYANSING RATHOD	P
108	YOGESH BALASAHEB TAGAD	P



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Session on
 Corporate Etiquette & Business Ethics**

Date: Friday, 13-10-2017

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	✓

P. Babu
**CHECKED AND SUBMITTED
 LBS- IQAC**


[Signature]
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Session on
Corporate Etiquette & Business Ethics**

Date: Friday, 13-10-2017


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Corporate Etiquette & Business Ethics

Objectives:

- Don't be a business card pusher
- Show genuine interest.
- Email Etiquette
- Business Etiquette

Session Conducted by: Ashish Dharap (Chief Operating Officer)

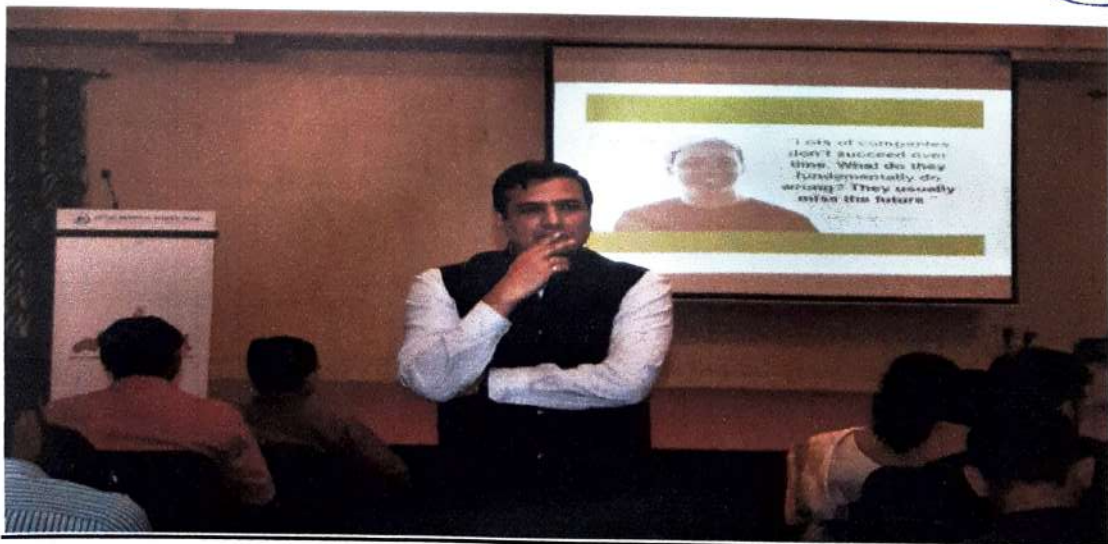
Guest Profile:

- 1) Started career as maintenance engineer in petrochemical industry
- 2) Worked in ABB for more than 11 years in Automation segment
- 3) Worked in Honeywell for 9 years and handled variety of projects
- 4) Presently working as Chief Operating Officer in Detection Instruments (India) Pvt Ltd., Mumbai

Topics Covered by Guest:

Target Audience: Students

Photographs:





Contact

www.linkedin.com/in/ashish-dharap-54255058 (LinkedIn)

Top Skills

Commissioning
Process Control
Engineering

Certifications

Six Sigma Black Belt

Ashish Dharap

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Versatile experience in Automation Industry.

Mumbai

Summary

- 1) Started career as maintenance engineer in petrochemical industry
- 2) Worked in ABB for more than 11 years in Automation segment
- 3) Worked in Honeywell for 9 years and handled variety of projects
- 4) Presently working as Chief Operating Officer in Detection Instruments (India) Pvt Ltd., Mumbai

Experience

Detection Instruments (India) P. Ltd.

Chief Operating Officer

September 2015 - March 2021 (5 years 7 months)

Mumbai Area, India

Honeywell Automation India Limited

Senior Project Manager

September 2006 - August 2015 (9 years)

ABB Ltd.

Sr. Manager - Sales & Marketing

April 1995 - September 2006 (11 years 6 months)

Mumbai

Joined as Commissioning Engineer. then moved in various roles viz Field Services, Projects, S&M

Alkyl Amines Chemicals Ltd

Sr. Maintenance Engineer

February 1992 - March 1995 (3 years 2 months)

Patalganga, Near Mumbai

Education

V K High School

B.E - Electronics (Mumbai University), Electronics



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Dear Ashish Sir,

Greetings!!!

Subject- Invitation for Presentation Skill program on Corporate Etiquette & Business Ethics

On Saturday, Wednesday, 13th October 2017, 2 PM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of Skill development program on Corporate Etiquette & Business Ethics. That is scheduled on 13th October 2017, We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : Wednesday, 13th October 2017, 2 PM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Corporate Etiquette & Business Ethics

Thanks & Regards,

Anamica Bansal

Academic coordinator

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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13th October 2017

To,

Mr. Ashish Dharap

Chief Operating Officer

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Corporate Etiquette & Business Ethics".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Lotus Business School
Skill Development Session on
Corporate Etiquette & Business Ethics
Date: Friday, 13-10-2017

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SR No	Students Name	Attendance
1	ABHIJEET ANKUSHRAO GAIKWAD	A
2	ADITYA LAXMAN KHANDALE	P
3	AJIT DATTATRAYA ROHOKALE	P
4	AKASH YADAVRAO SONTAKKE	P
5	AKSHAY ASHOK LENDAVE	A
6	AKSHITA ASHOK KINGE	P
7	ALONE ANKT ARUN	P
8	AMIT SOHAN HAJARE	P
9	AMOL NARHARI SALVE	P
10	ANIKET KANTILAL BHADANGE	P
11	ARPIT SURENDRA SALVI	A
12	AVHALE GAJANAN RAJENDRA	P
13	AVINASH CHANDRAKANT PAWAR	P
14	AVINASH MADHUKAR KADAM	P
15	AVINASH VITTHAL WAGHMARE	P
16	AVISHKAR ARUNRAO DESHMUKH	P
17	AWAGAN PAWAN KISHOR	A
18	BETWAR SHUBHAM YOGESHWAR	A
19	BHANGARE SARIKA ANIL	P
20	BHARDWAJ ANKITA ANIL	P
21	BHASKARE JEJERAO MARUTI	P
22	BOTLAWAR BALAJI MAROTI	A
23	CHAITANYA BALAJIRAO PATIL	A
24	CHAVAN AJAY ASHOK	P
25	CHETAN RAVINDRA CHAUDHARI	P
26	DALVI VIVEK ARVIND	P
27	DEOKATE AKASH MAHADEO	P
28	DESHMUKH PRATIK PRAKASH	P
29	DEVENDRA AMBADASJI LOHAKARE	P



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30	DIPESH DINKAR MANE	P
31	DNYANESHWAR DHONDIBARAO CHANDA	P
32	GAJANAN RAJESHWAR CHINTAWAR	P
33	GAJANAN VASANTRAO TEKALE	P
34	GANESH SHIVAJI SHIRKE	P
35	GOPAL ABHIMANYU BHORE	P
36	HARISH SINGH	P
37	HARMANPREET SINGH BHAJAN SINGH	A
38	IMRAN HUSSAIN BORBHUYAN	P
39	JAYESH NARENDRA CHITTE	P
40	JYOTIRLING MADHUKAR OHOL	P
41	KAILAS KALYAN THITE	P
42	KAMBLE KIRAN PRAKASHRAO	P
43	KARAN HARJITSINGH CHHABRA	P
44	KHAN SAMEER SHAKOOR	P
45	KIRAN THAKAJI KSHIRSAGAR	A
46	KOMAL RAMESH WALSE	P
47	KRISHNA ANJIRAM SANGULE	P
48	KUMAR RAMESH MANDEKAR	P
49	MAHESH MAHADEV JADHAV	P
50	MAYUR MANIKLAL JAISWAL	A
51	MONALI LAXMAN RITHE	P
52	MORE GAURAV BHAUSAHEB	P
53	NAGESH DIGAMBARRAO JAMGE	P
54	NAGESH MAHENDRA PATIL	P
55	NIKHIL RAVINDRA BHUSARE	P
56	NILESH SHANTARAM PAWAR	P
57	NITESH VISHVANATH GORE	P
58	NITIN SHANKAR SAWANT	P
59	NITIN UTTAMRAO KADAM	A
60	PATIL LAXMIKANT SHIVRAJ	P
61	PRABHANJAN YUVRAJ CHAVAN	P
62	PRASHANT DHARMENDRA DOIBALE	P



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63	RAHUL DATTATRAYA MOHITE	P
64	RAHUL MADHUKAR BAVISKAR	P
65	RAHUL RAMDAS GAIKWAD	P
66	REDKAR PRACHI PRAKASH	P
67	RITESH SHASHIBHUSHAN KUMAR	P
68	ROHAN RAJESHWAR SHESH	P
69	ROHIT BHAUSAHEB LAMKHADE	P
70	SACHIN UTTAM MAGAR	P
71	SACHIN VITTHAL KALE	P
72	SADARE ROHIT NISHIKANT	A
73	SAGAR VITHOBA CHONDKAR	P
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81	SHRUTI RAJESH SHENDE	P
82	SHUBHAM NEMICHAND SETHIYA	A
83	SHUBHANGI SONAJI PUNDGE	A
84	SOLANKE GANESH BANDU	P
85	SOUMYA SRIVASTAVA	P
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91	SUTADE MADHAVRAO BALAJI	P
92	SWAPNIL UTTAM KHALADKAR	P
93	SWPNAWALI RAMESHBHAI BORALE	P
94	TAGADE YOGESH CHANDRAKANT	P
95	TAWDE SHIVRAJ SHIVRAJIRAO	A



96	TRUPTI RAJENDRA KHARATE	P
97	UMESH BHAGWAN BAGADE	P
98	UMREKAR SHIVPRASAD NILKANTH	P
99	VAIBHAV TUKARAM TAKAWANE	P
100	VEDANT SURESHRAO JOSHI	P
101	VICKI SURESH MEKA	A
102	VIKAS RANGNATH JADHAV	P
103	VISHAL DNYANESHWAR THORAVE	P
104	VISHWAJEET VINODRAO CHAVAN	P
105	WAGH AISHWARYA SURESH	P
106	YASH RAJENDRA SAKLECHA	P
107	YASHKUMAR GYANSING RATHOD	P
108	YOGESH BALASAHEB TAGAD	G

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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Session on
 Personality Development**

Date: Tuesday, 5th December 2017, 10.30 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	—

P. Babar
**CHECKED AND SUBMITTED
 LBS- IQAC**

[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033




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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Session on
Personality Development**

Date: Tuesday, 5th December 2017, 10.30 AM onwards

CHECKED AND SUBMITTED
LBS- IQAC


Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 032



Activity Title: Personality Development Session**Objective:**

To Personal development goals are objectives you set to improve your character, skills and capabilities. Setting these goals involves assessing yourself and identifying the areas in which you can improve to maximize your potential. To get started with personal development, you should create a plan with actionable steps.

“Specific areas in which you need to develop in order to achieve your performance objectives, career goals or to improve an aspect of your performance. A personal development objective could be about developing a specific skill or behaviour, or increasing your knowledge in a particular area.”

Topic Covered:

- Bring positivity in your outlook
- Read more often and develop new interests
- Be a good listener
- Work on your Body Language
- Check your attire

Target Audience: Students

Session Conducted By: Mr.Devang Joshi

Designation-Placement Head (At Lotus Business School)



Photographs:



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Lotus Business School
Skill Development Session on
Personality Development
Date: Tuesday, 5th Dec 2017

SR No	Students Name	Attendance
1	ABHIJEET ANKUSHRAO GAIKWAD	P
2	ADITYA LAXMAN KHANDALE	P
3	AJIT DATTATRAYA ROHOKALE	P
4	AKASH YADAVRAO SONTAKKE	A
5	AKSHAY ASHOK LENDAVE	P
6	AKSHITA ASHOK KINGE	P
7	ALONE ANKT ARUN	P
8	AMIT SOHAN HAJARE	A
9	AMOL NARHARI SALVE	P
10	ANIKET KANTILAL BHADANGE	P
11	ARPIT SURENDRA SALVI	P
12	AVHALE GAJANAN RAJENDRA	P
13	AVINASH CHANDRAKANT PAWAR	P
14	AVINASH MADHUKAR KADAM	P
15	AVINASH VITTHAL WAGHMARE	P
16	AVISHKAR ARUNRAO DESHIMUKH	P
17	AWAGAN PAWAN KISHOR	A
18	BETWAR SHUBHAM YOGESHWAR	P
19	BHANGARE SARIKA ANIL	P
20	BHARDWAJ ANKITA ANIL	P
21	BHASKARE JEJERAU MARUTI	P
22	BOTLAWAR BALAJI MARUTI	P
23	CHAITANYA BALAJIRAO PATIL	P
24	CHAVAN AJAY ASHOK	P
25	CHETAN RAVINDRA CHAUDHARI	P
26	DALVI VIVEK ARVIND	P
27	DEOKATE AKASH MAHADEO	P
28	DESHIMUKH PRATIK PRAKASH	P



29	DEVENDRA AMBADASJI LOHAKARE	P 264
30	DIPESH DINKAR MANE	P
31	DNYANESHWAR DHONDIBARAO CHANDA	P
32	GAJANAN RAJESHWAR CHINTAWAR	A
33	GAJANAN VASANTRAO TEKALE	P
34	GANESH SHIVAJI SHIRKE	P
35	GOPAL ABHIMANYU BHORE	P
36	HARISH SINGH	P
37	HARMANPREET SINGH BHAJAN SINGH	P
38	IMRAN HUSSAIN BORBHUYAN	P
39	JAYESH NARENDRA CHITTE	A
40	JYOTIRLING MADHUKAR OHOL	P
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42	KAMBLE KIRAN PRAKASHRAO	P
43	KARAN HARJITSINGH CHHABRA	P
44	KHAN SAMEER SHAKOOR	P
45	KIRAN THAKAJI KSHIRSAGAR	P
46	KOMAL RAMESH WALSE	A
47	KRISHNA ANJIRAM SANGULE	P
48	KUMAR RAMESH MANDEKAR	P
49	MAHESH MAHADEV JADHAV	A
50	MAYUR MANIKLAL JAISWAL	X
51	MONALI LAXMAN RITHE	P
52	MORE GAURAV BHAUSAHEB	P
53	NAGESH DIGAMBARAO JAMGE	P
54	NAGESH MAHENDRA PATIL	P
55	NIKHIL RAVINDRA BHUSARE	P
56	NILESH SHANTARAM PAWAR	P
57	NITESH VISHVANATH GORE	P
58	NITIN SHANKAR SAWANT	P
59	NITIN UTTAMRAO KADAM	P
60	PATIL LAXMIKANT SHIVRAJ	P
61	PRABHANJAN YUVRAJ CHAVAN	P



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62	PRASHANT DHARMENDRA DOIBALE	A
63	RAHUL DATTATRAYA MOHITE	P
64	RAHUL MADHUKAR BAVISKAR	P
65	RAHUL RAMDAS GAIKWAD	P
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72	SADARE ROHIT NISHIKANT	P
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90	SUSHANT SITARAM POKALE	P
91	SUTADE MADHAVRAO BALAJI	P
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93	SWPNAWALI RAMESHBHAI BORALE	P
94	TAGADE YOGESH CHANDRAKANT	P



95	TAWDE SHIVRAJ SHIVRAJIRAO	A
96	TRUPTI RAJENDRA KHARATE	P
97	UMESH BHAGWAN BAGADE	P
98	UMREKAR SHIVPRASAD NILKANTH	P
99	VAIBHAV TUKARAM TAKAWANE	P
100	VEDANT SURESHRAO JOSHI	A
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104	VISHWAJEET VINODRAO CHAVAN	P
105	WAGH AISHWARYA SURESH	P
106	YASH RAJENDRA SAKLECHA	P
107	YASHKUMAR GYANSING RATHOD	P
108	YOGESH BALASAHEB TAGAD	P



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development Session on Communication Skill

Date: Wednesday, 03-01-2018 at 10AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	✓

Pikar
CHECKED AND SUBMITTED
LBS- IQAC

[Signature]
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033




Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill Development Session on Communication Skill

Date: Wednesday, 03-01-2018 at 10AM Onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Interpersonal communication in business relationships & Nonverbal communication and behaviour

Objective:

- To convey information—instructions, policies, procedures, decisions, etc., so the listener will hear, read, understand what is said, agree and accept the message, and react as intended by the manager or sender of communication.
- Creating Interest
- To Motivating People/Audiences
- To Promoting the brand, product or service
- To Organizing Resources
- To Offering better Coordination

Session Conducted by: Rutuja Joshi

Guest Profile: Experienced Corporate Specialist with a demonstrated history of working in the education management industry. Skilled in Microsoft Excel, Communication, Presentations, Gardening, and English. Strong administrative professional graduated from DAV Public School Pune.

Experience: Manpower Group, Human Resources Intern, May 2022 - Present (3 months), India

Balaji Institute of Management and Human Resource Development

Corporate Project Studies Team (CPS)

November 2021 - Present (9 months)

Education: Sri Balaji University, Pune, Master of Business Administration - MBA, Human resource management, DAV Public school Pune, Savitribai Phule Pune University, Bachelor of Commerce - BCom, Commerce



Photographs:





Contact

www.linkedin.com/in/rutuja-joshi-52304020b (LinkedIn)

Top Skills

English
Presentations
Microsoft Excel

Languages

English (Full Professional)

Rutuja Joshi

Master of business administration in Human resource development - BIMHRD'23

411008

Summary

Experienced Corporate Specialist with a demonstrated history of working in the education management industry. Skilled in Microsoft Excel, Communication, Presentations, Gardening, and English. Strong administrative professional graduated from DAV Public school Pune.

Experience

ManpowerGroup
Human Resources Intern
May 2022 - Present (3 months)
India

Balaji Institute of Management and Human Resource Development
Corporate Project Studies Team (CPS)
November 2021 - Present (9 months)

Education

Sri Balaji University,Pune
Master of Business Administration - MBA, Human resource management

DAV Public school Pune

Savitribai Phule Pune University
Bachelor of Commerce - BCom, Commerce





Dear Rutuja Mam,

Greetings!!!

Subject- Invitation for Communication Skill Development program on Wednesday, 03-01-2018 at 10AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of on Communication Skill Development program. That is scheduled Wednesday; 03-01-2018. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time: Wednesday, 03-01-2018 at 10AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Communication Skill Development

Thanks & Regards,
Mr.Devang Joshi
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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3rd January 2018

To,

Rutuja Joshi

ManpowerGroup, Human Resources Intern

Subject: Letter of Appreciation

Dear Mam,

Thank you for taking the time to visit our College and delivered an informative session on "Communication Skill".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Lotus Business School
Skill Development Session on
Importance of English Communication Skill
Date: Wednesday, 03-01-2018

SR No	Students Name	Attendance
1	ABHIJEET ANKUSHRAO GAIKWAD	P
2	ADITYA LAXMAN KHANDALE	P
3	AJIT DATTATRAYA ROHOKALE	A
4	AKASH YADAVRAO SONTAKKE	P
5	AKSHAY ASHOK LENDAVE	P
6	AKSHITA ASHOK KINGE	P
7	ALONE ANKT ARUN	P
8	AMIT SOHAN HAJARE	P
9	AMOL NARHARI SALVE	P
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14	AVINASH MADHUKAR KADAM	P
15	AVINASH VITTHAL WAGHMARE	A
16	AVISHKAR ARUNRAO DESHMUKH	P
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23	CHAITANYA BALAJIRAO PATIL	P
24	CHAVAN AJAY ASHOK	P
25	CHETAN RAVINDRA CHAUDHARI	P
26	DALVI VIVEK ARVIND	A
27	DEOKATE AKASH MAHADEO	P
28	DESHMUKH PRATIK PRAKASH	P
29	DEVENDRA AMBADASJI LOHAKARE	P



30	DIPESH DINKAR MANE	P
31	DNYANESHVAR DHONDIBARAO CHANDA	P
32	GAJANAN RAJESHWAR CHINTAWAR	A
33	GAJANAN VASANTRAO TEKALE	A
34	GANESH SHIVAJI SHIRKE	P
35	GOPAL ABHIMANYU BHORE	P
36	HARISH SINGH	P
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42	KAMBLE KIRAN PRAKASHRAO	P
43	KARAN HARJITSINGH CHHABRA	A
44	KHAN SAMEER SHAKOOR	A
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65	RAHUL RAMDAS GAIKWAD	P
66	REDKAR PRACHI PRAKASH	P
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73	SAGAR VITHOBA CHONDKAR	A
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81	SHRUTI RAJESH SHENDE	A
82	SHUBHAM NEMICHAND SETHIYA	A
83	SHUBHANGI SONAJI PUNDGE	P
84	SOLANKE GANESH BANDU	P
85	SOUMYA SRIVASTAVA	P
86	SOURABH CHOUDHARY	P
87	SURAJ SHRISHAIL JAMADAR	P
88	SURAJ SUDHIR PATANE	P
89	SURAJ SUKHDEV KALE	P
90	SUSHANT SITARAM POKALE	A
91	SUTADE MADHAVRAO BALAJI	P
92	SWAPNIL UTTAM KHALADKAR	P
93	SWPNAWALI RAMESHBHAI BORALE	P
94	TAGADE YOGESH CHANDRAKANT	P
95	TAWDE SHIVRAJ SHIVRAJIRAO	P



96	TRUPTI RAJENDRA KHARATE	P
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98	UMREKAR SHIVPRASAD NILKANTH	P
99	VAIBHAV TUKARAM TAKAWANE	A
100	VEDANT SURESHRAO JOSHI	P
101	VICKI SURESH MEKA	P
102	VIKAS RANGNATH JADHAV	P
103	VISHAL DNYANESHWAR THORAVE	P
104	VISHWAJEET VINODRAO CHAVAN	P
105	WAGH AISHWARYA SURESH	P
106	YASH RAJENDRA SAKLECHA	P
107	YASHKUMAR GYANSING RATHOD	P
108	YOGESH BALASAHEB TAGAD	P

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Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Session on
 How to Improve Presentation Skill**

Date: Thursday, 1st June 2018

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	✓

Pibor
**CHECKED AND SUBMITTED
 LBS- IQAC**



Director
**Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033**

Swami Sevabhavi Sanstha's


LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill Development Session on
How to Improve Presentation Skill

Date: Thursday, 1st June 2018




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: How to Improve Presentation Skill of Students

Objective:

- Communicate complex information in simple and interesting ways to keep the audience engaged.
- Communicate thoughts and feelings effectively.
- Develop self-confidence.
- Gain real-world skills, such as the ability to present accomplishments and skills during a job interview.

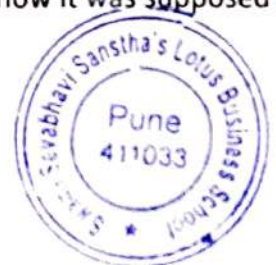
Session Conducted By: Siddharth Pujari

Designation: MD & CEO at Sendriya Jeevan

Profile of Guest: Siddharth Pujari, Experienced Co-Founder with a demonstrated history of working in the Leisure & Travel industry. Skilled in Market Planning, Advertising, Management, Project Implementation, and Travel Planning.

Topic Covered by Guest:

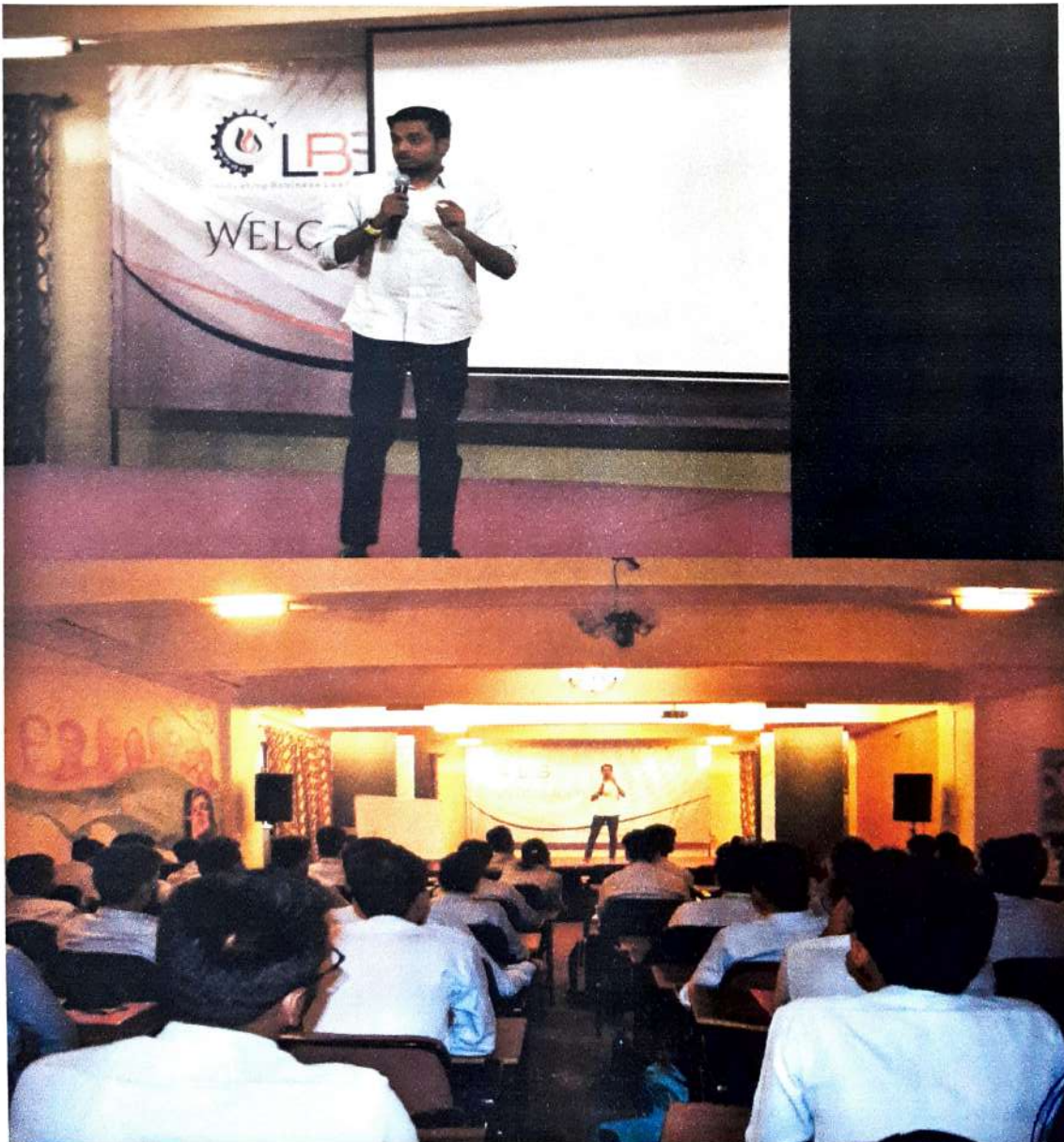
- Dress neatly. Pick something you feel good and comfortable in.
- Smile.
- Remember to breathe.
- Make eye contact with people in the room.
- Pay attention to your body language.
- Watch for unconscious mannerisms (e.g., fiddling with a pen or swaying).
- Take a breath or pause instead of saying filler words like 'um' or 'like'.
- Pause before and after important ideas so that your audience can digest what you have said.
- Be aware of your audience and select language that they will understand.
- If something unexpected happens, go with it. Only you know how it was supposed to go.



- Pause before and after important ideas so that your audience can digest what you have said.
- Be aware of your audience and select language that they will understand.
- If something unexpected happens, go with it. Only you know how it was supposed to go.

Target Audience: Students

Photographs:



Contact

www.linkedin.com/in/siddharth-pujari-303b3136 (LinkedIn)

Top Skills

Project Implementation
Market Planning
Adventure Travel

Certifications

certificate of recognition

Siddharth Pujari

MD & CEO at Sendriya Jeevan - Digitising farming supply chain |
Increasing farmer incomes | Improving farming

Pune

Summary

Experienced Co-Founder with a demonstrated history of working in the Leisure & Travel industry.

Skilled in Market Planning, Advertising, Management, Project Implementation, and Travel Planning.

Strong business development professional with a Master of Business Administration - MBA focused in Business, Management, Marketing, and Related Support Services from Welinkar Institute of Management.

Experience

Sendriya Jeevan pvt ltd
Managing Director
January 2019 - Present (3 years 7 months)
Pune, Maharashtra

Sendriya Jeevan works for the upliftment of the Indian Farmer. Our startup digitises the supply chain, eliminate the middleman and brings better price realisation to the farmers.

With better selling price we align Earth sustainable technologies to make farming better and healthier.

Workstation Coworking Spaces

Owner
August 2013 - Present (9 years)
Koregaon Park, Pune

Right at the cusp of a new trend emerging , co-working spaces caught my eye. Began the journey with 1500 sq ft of space in 2013 and 20 seats. The community has now grown to 14000+ sq ft and 250 happy co-workers.

Absolute Scuba India



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Co-Founder

July 2012 - Present (10 years 1 month)

Pune Area, India

[linkedin.com/in/absolutescubaindia](https://www.linkedin.com/in/absolutescubaindia)

Lacadives

Manager - Sales & Marketing

September 2005 - July 2012 (6 years 11 months)

Bandra , Mumbai

Education

Welingkar Institute of Management

Master of Business Administration - MBA, Business, Management, Marketing
and Related Support Services · (2011 - 2013)

Neas Wadia Collage of commerce

Bachelor of Commerce - BCom, Development Economics and International
Development · (2003 - 2006)

Greenlawns High School, Breach Candy, , Bombay





Dear Siddharth Pujari,

Greetings!!!

Subject: Invitation for Presentation Skill program on Thursday, 1st June 2018, 11 AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of on Presentation Skill. That is scheduled on 1st June 2018 We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time: Thursday, 1st June 2018, 11 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Presentation Skill Development

Thanks & Regards,

Mr.Devang Joshi

Head-Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



Lotus Business School

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1st June 2018

To,

Mr. Siddharth Pujari

MD & CEO at Sendriya Jeevan

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Presentation Skill".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

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Lotus Business School
Skill Development Session on
How to Improve Presentation Skill
Date: Thursday, 1st June 2018

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SR No	Students Name	Attendance
1	ABHIJEET ANKUSHRAO GAIKWAD	P
2	ADITYA LAXMAN KHANDALE	P
3	AJIT DATTATRAYA ROHOKALE	A
4	AKASH YADAVRAO SONTAKKE	P
5	AKSHAY ASHOK LENDAVE	P
6	AKSHITA ASHOK KINGE	P
7	ALONE ANKT ARUN	P
8	AMIT SOHAN HAJARE	A
9	AMOL NARHARI SALVE	A
10	ANIKET KANTILAL BHADANGE	P
11	ARPIT SURENDRA SALVI	P
12	AVHALE GAJANAN RAJENDRA	P
13	AVINASH CHANDRAKANT PAWAR	P
14	AVINASH MADHUKAR KADAM	P
15	AVINASH VITTHAL WAGHMARE	P
16	AVISHKAR ARUNRAO DESHMUKH	P
17	AWAGAN PAWAN KISHOR	P
18	BETWAR SHUBHAM YOGESHWAR	P
19	BHANGARE SARIKA ANIL	P
20	BHARDWAJ ANKITA ANIL	P
21	BHASKARE JEJERAO MARUTI	P
22	BOTLAWAR BALAJI MAROTI	P
23	CHAITANYA BALAJIRAO PATIL	P
24	CHAVAN AJAY ASHOK	P
25	CHETAN RAVINDRA CHAUDHARI	P
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