

Criteria 5- Student Support And Progression

Key Indicator - 5.1.2 Capacity Building And skill Enhancement Initiatives taken by the institution include the Following Index

SR No	Year	Initiatives	Year	Page No
1	Academic Year 2020-2021	Personality development	16-01-2021	2-14
2		Skill Development session on Personal Interview	09-04-2021 & 10-04-2021	15-23
3		Yoga Day Celebration	21-06-2021	24-31
4		Industrial Mentorship Program	27-08-2021	32-44
5		Corporate Etiquette & Business Ethics	28-08-2021	45-60
6		Group Discussion	08-09-2021	61-69
7		Digitization Session on ICT skills	17-09-2021	70-78
8		Communication Skill	18-09-2021	79-90
9		Presentation Skills and Public Speaking	13-11-2021	91-98
10		Industrial Mentorship Program	15-11-2021	99-109
11		Corporate Etiquette & Business Ethics	20-11-2021	110-125
12		Skill Development session on Group Discussion & Mock interviews	22-11-2021	126-144
13		Personality development	27-11-2021	145-156
14		Zoomba Session	16-12-2021	157-163
15	Academic Year 2021-2022	Skill Development Program on Team Building Activity	12-02-2022	164-172
16		Importance of Hygiene for women health	09-03-2022	173-177
17		Session on Importance of Hygiene for Women's Health	13-04-2022	178-183
18		Skill Development Session on Communication Skill	21-03-2022	184-206
19		Industry Mentorship Session By Mr.Sagar Desai	30-04-2022	207-227
20		Digitization Session on MS Power Point Skill Development Session	02-05-2022	228-242
21		Corporate Etiquette & Business Ethics	04-06-2022	243-258
22		Yoga Day Celebration	21-06-2022	259-272
23		Skill Development Session On Personal Interview Session	01-07-2022	273-290
24		Skill Development Session On Group Discussion	02-07-2022	291-303
25		Presentation Skill & Public Speaking	11-07-2022	304-319



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Program on
 Personality Development**

Date: Saturday, 16th January 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓



Pibak
 CHECKED AND SUBMITTED
 LBS- IQAC

Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill Development Program on

Personality Development

Date: Saturday, 16th January 2021

11.00 AM Onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Personality Development Program

Objectives:

To create impact on Personality development not only makes you look good and presentable but also helps you face the world with a smile. Personality development goes a long way in reducing stress and conflicts. It encourages individuals to look at the brighter sides of life. Face even the worst situations with a smile.

Session conducted By: Mrs. Swarupa Sanap

Designation: Research Associate

Organization: Lupin

Guest Profile: Mrs. Swarupa Sanap

Experience:

1) Lupin, Research Associate December 2016-Present (5 years 7 months)

2) Army Public School, Pune Biology Teacher. April 2016

Education:

University of Pune

Master's Degree, Microbiology, General - (2013 - 2015)

University of Pune,

Bachelor of Science (BSc), Microbiology, General (2013-2015)

University of Pune,

Bachelor of Science (BSc), Microbiology, General (2011-2013)

Target Audience: Students



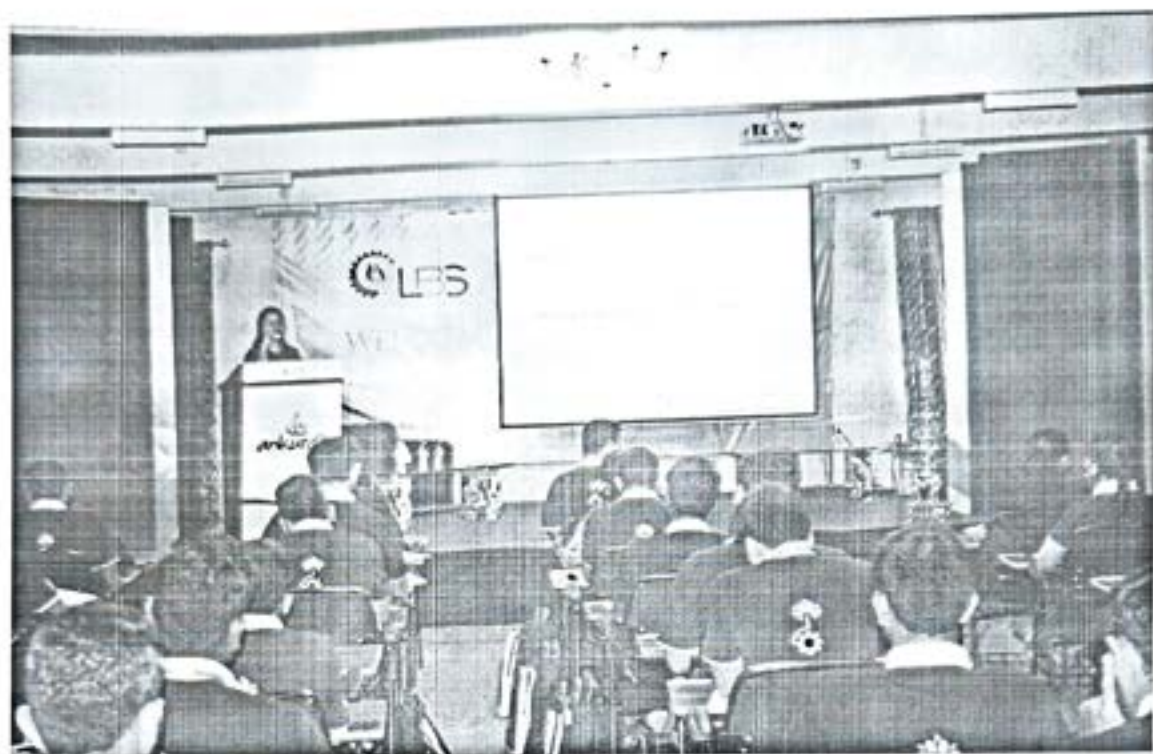
Topic Covered:

- Self Understanding
- Strengths / Weaknesses
- Communication (Listening, Public Speaking, Presenting)
- Leadership
- Self Understanding
- Optimism / Positivity / Happiness

Summary of Session: Today we have conducted session on Personality Development program, for that We have invited Mrs.Swarupa Sanap to conduct the session. Through this session Swarupa mam has guide the students about their respective long-term career objectives. Mam has explained to students what are the benefits of personality development program are.

Photographs:





----- Forwarded message -----

From: **Vivek keskar** <vivekk@lotuscentre.ac.in>

Date: Tue, Jan 12, 2021 at 4:52 PM

Subject: Invitation as a Guest Speaker at Lotus Business School, Pune

To: <swarupasanap@gmail.com>

Cc: Manisha Purohit <manishap@lotuscentre.ac.in>, Ganesh Pathak

<ganeshp@lotuscentre.ac.in>, Sonali Indalkar <sonali9336@gmail.com>, Pushkarni

Khade <pushkarnik@lotuscentre.ac.in>

Dear Madam,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion Today. It was a pleasure discussing with you various aspects of the MBA freshers. Thank you very much for showing a keen interest in our institute.

LOTUS BUSINESS SCHOOL is a part of a Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from renowned organizations. ***LOTUS BUSINESS SCHOOL*** is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA First Year (With B.Sc Agri / B.Tech Food Technology / B.Pharm / B.Sc / B.Com / B.A. etc background) students we are arranging one hour Guest lecture on every Saturday. The objective of such a webinar is to guide and motivate students by adding value to their knowledge and help them to better prepare them for future challenges.

We are pleased to inform you that for the current week that is on **Saturday, 16th Jan 2021 (@ 11.00 AM)** we would like to invite you as a Key Guest Speaker for the same.

The itinerary for the webinar would be



- Short introduction of topic by coordinator -2 to 3 mins.
- Welcome of the Speaker by coordinator 2 - 3 mins.
- Brief Introduction of the Speaker 2-3 mins.
- Speech of the Key Speaker - 40 - 45 mins.
- Q&A - 10 mins
- Thanks note by Coordinator

Total 60 to 75 mins

Topic for the webinar can be decided as per your interest & expertise suitable for the students.

Kindly request you to forward us your professional photograph , brief career profile & topic for the session also request you to confirm your suitability for the same to proceed further.

Looking forward....

Thanks & Regards,

Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



16th January 2021

To,

Mrs.Swarupa Sanap

Research Associate (Lupin)

Subject: Letter of Appreciation

Dear Mam,

Thank you for taking the time to visit our College and delivered an informative session on "Personality Development Program".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1062 info@lotuscentre.ac.in www.lotuscentre.ac.in



Lotus Business School
Skill Development Program on
Personality Development
on 16-01-2021

10

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	A
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	A
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	A
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	A
19	VINAY SURESH GADGE	A
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	A
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	A
29	BALGUDE AKASH BALAJI	A
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	A
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	A
36	POL JAYDEEP MAHESH	P



37	BHAGYASHREE MANOHAR TOPALE	P
38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	A
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	A
44	SAPRE NINAD ATUL	A
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	A
52	SARVADE POOJA MARUTI	A
53	KAMBLE RAHUL NAMDEVRAO	A
54	SALUNKHE SANJEEVAN RAJARAM	A
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	A
62	PATIL PRATIK AJABSING	A
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	A
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	A
72	ASKAR VISHAL RAJARAM	A
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	A
76	JYOTI SHRIPATI GHADGE	A
77	VIRKAR SHANKAR VITTHAL	A
78	DUKARE ANIKET MAHADEO	P



79	BHOYE KETAN MANOHAR	P
80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH GHANMODE	A
84	BHOITE ABHISHEK NANDKUMAR	A
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	A
88	CHAVHAN GAJANAN BHAGWANRAO	A
89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	A
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	A
101	PRIYA SHIVAJI WAGHMODE	A
102	CHATE MAYUR ASHOK	A
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	A
107	ROHIT PRADEEP PAWAR	A
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P



13

121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	A
124	THORAVE ARACHANA DADABHAU	A
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	A
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P A
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	A
135	MAYURI VAIJANATH YADDE	A
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P



**LBS**

Innovating Business Leadership

Swami Sevabhavi Sanstha's

Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

● info@lotuscentre.ac.in ● www.lotuscentre.ac.in

PAYMENT VOUCHER

No.:

Date: 16/01/2024.

Rs. 1000/-

Pay Mr./Mrs. MS Swarupa Sanap - Guest Lecturer.a sum of Rs. one thousand onlyBeing Cash paid against Guest Lecturer charges

and debit on _____ Account.

Paid by cash/ cheque on Cash

Bank _____

Branch _____

Cheque No. _____ Date: _____

Received the sum of

Rs. 1000/-
Accountant
Principal/Director
Receiver's Signature



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill development program on

Personal Interview Session

Date: Friday & Saturday, 9th April 2021 & 10th April 2021

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	—

Pink
**CHECKED AND SUBMITTED
 LBS- IQAC**



Director
**Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033**



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill development program on
 Personal Interview Session**

Date: Friday & Saturday, 9th April 2021 & 10th April 2021

Time: 10 AM onwards



[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Activity Title: Personal Interview Session

Objectives:

- To most significant aspect of students final selection process for any MBA school is the Personal Interview (PI). It allows the recruitment firm and the students to interact with one another
- The way of communication in an interview is two-way and so are the benefits. As a candidate, you get acquainted with a lot of new things and traits that are very important to thrive in a world full of competition. The panellists, as interviewers, ensure that the student potentially feels comfortable in the b-school, has the ability to network well with the people and can handle the pressure of balancing multiple things in one go
- Basically, the personal interview round is like a "research round" wherein you reflect upon your own strengths and weaknesses to convince the panellists that you will be a valuable addition to the b-school.

Guest Profile:

1) Dr. Chandrakant Thorat – (Assistant Professor at Lotus Business School)

22 Years Industrial Experience in Various Industry .Work in Industrial Engineering dept, Planning dept, Supply Chain dept, Materials Department, Purchase Department, Quality Control Department.
In academics 8 years of experience teaching MBA students in Marketing and Operations Specilization.

2) Dr. Manisha Purohit- (Associate Professor at LOTUS BUSINESS SCHOOL, PUNE)

Experienced Associate Professor and Ph.D Guide (Management) in Savitri Bai Phule Pune University with a demonstrated history of working in the education management industry. Skilled in Management, Human Resource and Personnel Management. Strong education professional with a Master of Business Administration (M.B.A.) focused in Human Resources Management- Ph.D (Management)

3) Vivek Kesar: (Marketing Strategy and Career Consultant (UG/PG Management and Engineering Courses)

Highly motivated experienced marketing professional having zeal to face challenges
Excellent proven track record in Training, Development and Placement of Post graduate Students in Technology and Management.

Positive attitude with creative ability useful to resolve the problems and set the landmarks for others.

Excellent leadership and team building ability to achieve the predefined organizational goals.



Strong impressive personality with good ability to communicate, impress and convince people for right cause.

More than 24 years experience in Sales/Marketing for Services selling, technical product selling and Educational product selling right from strategic planning to after sales support.

Target Audience: Students

Topics Covered by this session:

1. Introduction
2. What goes on in a personal interview?
3. Quick steps to help you tackle most situations during your D-Day.
4. Few Quick Personal Interviews Tips
5. Final Thoughts
6. Prepare Frequently Asked Questions
7. Focus on Non-Verbal Communication

Summary of Session:

Today college has organised Personal interview session of students by our Internal faculty members. In this session students have learnt how to describes interviewing techniques and presents effective methods of preparing for and conducting employment interviews

Photographs:





Lotus Business School
Personal Interview Session
on 9th April 2021 & 10th April 2021

SR No	Students Name	09-04-2021	10-04-2021
1	MACHADE TEJASWINA NANDKISHOR	A	P
2	AKASH DHANRAJ KHIRADKAR	P	P
3	PAWAR SEJAL SANDIP	P	P
4	KHADE KALYANI SUNIL	P	P
5	MALI POOJA RAVINDRA	P	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P	P
7	THAKARE RUPAK RAJENDRA	P	P
8	JUHI LILADHAR PARCHAKE	P	P
9	SINGH GAURAV PREMBAHADUR	P	P
10	SALKE ABHILASH YASHVANTRAO	P	P
11	APOORVA SANJAYKUMAR WANKHADE	P	P
12	GAVIT RAHUL BARINDRAKUMAR	P	P
13	DONGARE PRAVIN BALASAHEB	P	P
14	SUMEET POPAT KADAM	P	P
15	MAYURI BHAGWANRAO SAPATE	P	P
16	RAHATE AKSHAY DILIP	A	P
17	DANDILE NIKITA PRALHAD	P	P
18	SHINDE MADHAVI DNYANESHWAR	P	P
19	VINAY SURESH GADGE	A	A
20	GHODAKE SHARAYU PRADIP	P	P
21	SANCHITA SUNIL WAGH	P	P
22	MALI SAYALI KANTALING	P	P
23	NAGARE GANESH SOPAN	P	P
24	RANE MANSI VIJAY	P	P
25	SUKHADA SUNIL KULKARNI	A	A
26	CHOUNDKAR SURAJ VILAS	P	P
27	SHELKE SANKET RAMCHANDRA	A	P
28	DATRE NIKITA NANAJI	P	P
29	BALGUDE AKASH BALAJI	A	A
30	SHINGADE RUSHIKESH VILAS	P	P
31	SANGRAM SUNIL PATIL	P	P
32	RAJPUT PRATIK RAJENDRA	P	P
33	KUMBHAR VIKEE BAPU	P	P
34	DEOKAR PRAVIN RAJENDRA	P	P
35	YOGESH DHANAJI SHITOLE	P	P
36	POL JAYDEEP MAHESH	P	P



37	BHAGYASHREE MANOHAR TOPALE	A	P
38	SALUNKE GANESH NANASAHEB	A	A
39	BHADANGE AISHWARYA SAYAJI	P	P
40	UDHANE SANCHITA RAJESH	P	P
41	SAHIL DEVRAJ WAGH	P	P
42	KRUSHNA SHESHERAO INGLE	P	P
43	AVIRAJ JOTIRAM BHANGE	A	A
44	SAPRE NINAD ATUL	P	P
45	SHELAR PRANJAL JAGANNATH	P	P
46	TANMAY MEENBAHADUR RANA	A	P
47	SHINDE SHWETA SAMPAT	P	P
48	GANESH BALASAHEB DEOKAR	P	P
49	AKSHAY PRAFULLA PATEL	P	P
50	KAMBLE MAYUR MURLIDHAR	P	P
51	SHITAL ANIL KACHARE	A	A
52	SARVADE POOJA MARUTI	A	A
53	KAMBLE RAHUL NAMDEVRAO	P	P
54	SALUNKHE SANJEEVAN RAJARAM	P	P
55	TILEKAR MANISHA SHAILESH	P	P
56	DESHMUKH NIKITA ANIL	P	P
57	RAJPUT SHUBHAM PRAVINSING	P	P
58	PATIL VIJAY PRAKASH	P	P
59	VIKAS ACHYUTRAO SONWANE	P	P
60	KHAWATODE SIDDHARTH DHANAJI	P	P
61	DINESH SHANKAR LOBHE	P	P
62	PATIL PRATIK AJABSING	A	A
63	SURVE CHANDRAKANT RAYBA	A	A
64	SAKRE SATYAM JANAK	A	P
65	UBHALE DATTA DHANRAJ	A	P
66	VISHAL MOHAN MAGAR	P	P
67	PRANJALI SANJAY SHINDE	P	P
68	TAMBE PRANAV GANESH	P	P
69	RANJIT GAJINATH ATOLE	P	P
70	SURAJ TANAJI WAGHMARE	A	A
71	GOPAL SITARAM PATIL	P	P
72	ASKAR VISHAL RAJARAM	P	P
73	PATIL GAURAV SANJAY	P	P
74	CHAVAN AKSHAY VITTHAL	P	P
75	GAHINE MAYUR DATTATRAY	P	P
76	JYOTI SHRIPATI GHADGE	P	P
77	VIRKAR SHANKAR VITTHAL	P	P
78	DUKARE ANIKET MAHADEO	P	P



79	BHOYE KETAN MANOHAR	A	A
80	KHADEKAR HARSHAL RAJESH	A	A
81	KADU AJAY MAROTRAO	P	P
82	ZAGADE PRASHANT SATISH	P	P
83	ASHUTOSH SANTOSH GHANMODE	P	P
84	BHOITE ABHISHEK NANDKUMAR	A	A
85	SANKET DILIPRAO NIKAM	P	P
86	PRANAVRAJ DILIP PARLEKAR	P	P
87	SEJAL NEMICHAND SETHIYA	P	P
88	CHAVHAN GAJANAN BHAGWANRAO	A	A
89	SAURABH DILIP DEOKAR	A	A
90	BORKAR PIYUSH JITENDRA	P	P
91	AASHIYA RAHUL DHEPE	P	P
92	KARANKAR PAVANKUMAR RAVINDRA	P	P
93	RACHITA RAMESH KANTEWAR	P	P
94	ANKIT BALIRAM SURYAWANSHI	P	P
95	RAM BABURAO SOLANKE	A	A
96	UDAY ARUN RAUT	P	P
97	GAJJALWAR DURGATAI GANGADHAR	P	P
98	SACHIN NITIN RAJBHOJ	A	A
99	VAIBHAV LAXMAN PARIHAR	P	P
100	TUSHAR KISAN TIKANDE	P	P
101	PRIYA SHIVAJI WAGHMODE	A	A
102	CHATE MAYUR ASHOK	A	A
103	YASH VINOD DESHMUKH	P	P
104	PHADTARE NIKHIL NANDKUMAR	P	P
105	PAVAN MAROTI MUNGADE	P	P
106	PRAFUL SUDHAKAR GADGE	A	A
107	ROHIT PRADEEP PAWAR	P	P
108	ZAGADE SHUBHAM LAXMAN	P	P
109	GOSAVI PRATIKSHA HARI	P	P
110	RAVIKIRAN LAXMAN PATIL	P	P
111	MUNGDE RAHUL SHANKARRAO	P	P
112	GAWANDE RUSHIKESH VIJAY	P	P
113	RASIKA RAMESH MANDLIK	P	P
114	SHINDE DHANANJAY VASANT	P	P
115	POUL SANDIP BALIRAM	P	P
116	SUMIT RAJESH TOTALE	A	A
117	ANIL KHANDU LOKARE	A	A
118	WAJE AKSHAY GANGADHAR	P	P
119	JAYESH RAJENDRA PATIL	P	P
120	KOLEKAR GOVIND BALIRAM	P	P



121	BALDAWA PRAPTI BALKISHAN	A	A
122	MARALGAURI PRAKASH	P	P
123	MANE DIPALEE RAJARAM	P	P
124	THORAVE ARACHANA DADABHAU	P	P
125	BHANDARE SHUBHAM BAPURAO	P	P
126	SHUBHAM NAGNATH SHINDE	P	P
127	RUSHIKESH ANIL YADAV	A	A
128	DHAKANE SHWETA ANKUSH	A	A
129	DIWAKAR DNYANESHWAR VILASRAO	P	P
130	RAHUL RAJENDRA KUMBHAR	P	P
131	ANKUR KUMAR SRIVASTAVA	P	P
132	PANKAJ LAXMAN MUKHEKAR	A	A
133	GAIKWAD SUDHANSHU KARTIK	P	P
134	ASHLESHA SUDHISH PACHPANDE	P	P
135	MAYURI VAIJANATH YADDE	A	A
136	SOLUNKE SAURABH ANKUSH	P	P
137	PISOLKAR RUCHA RAVINDRA	P	P
138	NAVALE MAYUR RAJENDRA	P	P
139	GAURAV SARODE	P	P



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

International Yoga Day

21st June, 2021

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓



Signature

**CHECKED AND SUBMITTED
 LBS- IQAC**

Signature
 Director

Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

International Yoga Day

21st June, 2021



[Signature]
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title:

One day Yoga Session on International Yoga Day

Objectives:

This year, the theme for International Yoga day is "Yoga for Wellness". Due to Pandemic condition for this year Lotus Business School, Pune has celebrated International Yoga Day on 21st June 2021 with all students through online platform. All students actively participated during celebration of yoga day with some Asana's, Pranayama and Meditation. During the program Dr. Ganesh Pathak has given brief about International Yoga Day, Importance of Yoga & Meditation in everyone's life and specifically for budding managers and entrepreneurs.

Target Audience:

All the employees (in offline mode) and students (in online mode) of Lotus Business School.

Schedule:

Timings: 10 AM to 11 AM on Monday, 21st June, 2021 at LBS campus

Work Distribution:

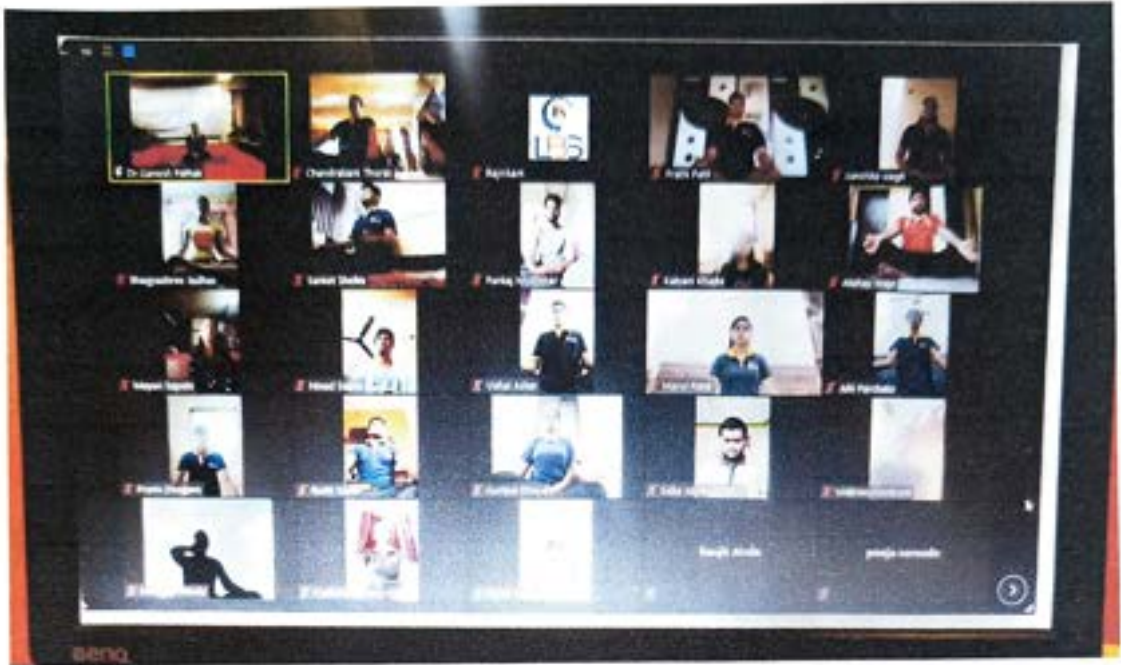
Arranged & coordinated by Prof. Pranita Arbat

Session conducted by Dr. Ganesh Pathak.

Technical support by Mr. Rajnikant Dhamal.

**Expenditure Statement:**

Photographs



Lotus Business School
International Yoga Day
21st June, 2021

28

SR No	Students Name	Attendance
1	Satish A Warpade	P
2	Rajesh Gade	P
3	Rajnikant Dhamal	P
4	Manisha Purohit	P
5	Ganesh Pathak	P
6	Pushkarni Khade	P
7	Pranita Arbat	P
8	Trupti Kiran Rai	P
9	Nutan Gholap	P
10	Pravin Talekar	P
11	Sonali Indalkar	P
12	Vanashree Gosawi	P
13	AKASH DHANRAJ KHIRADKAR	P
14	PAWAR SEJAL SANDIP	P
15	KHADE KALYANI SUNIL	P
16	MALI POOJA RAVINDRA	P
17	JADHAV BHAGYASHREE HARISHCHANDRA	P
18	THAKARE RUPAK RAJENDRA	P
19	JUHI LILADHAR PARHAKE	P
20	SINGH GAURAV PREMBAHADUR	P
21	SALKE ABHILASH YASHVANTRAO	P
22	APOORVA SANJAYKUMAR WANKHADE	P
23	GAVIT RAHUL BARINDRAKUMAR	P
24	DONGARE PRAVIN BALASAHEB	P
25	SUMEET POPAT KADAM	P
26	MAYURI BHAGWANRAO SAPATE	P
27	RAHATE AKSHAY DILIP	P
28	DANDILE NIKITA PRALHAD	P
29	SHINDE MADHAVI DNYANESHWAR	P
30	VINAY SURESH GADGE	P
31	GHODAKE SHARAYU PRADIP	P
32	SANCHITA SUNIL WAGH	P
33	MALI SAYALI KANTALING	P
34	NAGARE GANESH SOPAN	P
35	RANE MANSI VIJAY	P
36	SUKHADA SUNIL KULKARNI	P
37	CHOUNDKAR SURAJ VILAS	P



38	SHELKE SANKET RAMCHANDRA	P
39	DATRE NIKITA NANAJI	P
40	BALGUDE AKASH BALAJI	P
41	SHINGADE RUSHIKESH VILAS	P
42	SANGRAM SUNIL PATIL	P
43	RAJPUT PRATIK RAJENDRA	P
44	KUMBHAR VIKEE BAPU	P
45	DEOKAR PRAVIN RAJENDRA	P
46	YOGESH DHANAJI SHITOLE	A
47	POL JAYDEEP MAHESH	A
48	BHAGYASHREE MANOHAR TOPALE	P
49	SALUNKE GANESH NANASAHEB	P
50	BHADANGE AISHWARYA SAYAJI	P
51	UDHANE SANCHITA RAJESH	P
52	SAHIL DEVRAJ WAGH	P
53	KRUSHNA SHESHERAO INGLE	P
54	AVIRAJ JOTIRAM BHANGE	P
55	SAPRE NINAD ATUL	A
56	SHELAR PRANJAL JAGANNATH	A
57	TANMAY MEENBAHADUR RANA	A
58	SHINDE SHWETA SAMPAT	A
59	GANESH BALASAHEB DEOKAR	P
60	AKSHAY PRAFULLA PATEL	P
61	KAMBLE MAYUR MURLIDHAR	P
62	SHITAL ANIL KACHARE	P
63	SARVADE POOJA MARUTI	P
64	KAMBLE RAHUL NAMDEVRAO	A
65	SALUNKHE SANJEEVAN RAJARAM	P
66	TILEKAR MANISHA SHAILESH	P
67	DESHMUKH NIKITA ANIL	P
68	RAJPUT SHUBHAM PRAVINSING	P
69	PATIL VIJAY PRAKASH	P
70	VIKAS ACHYUTRAO SONWANE	P
71	KHAWATODE SIDDHARTH DHANAJI	P
72	DINESH SHANKAR LOBHE	P
73	PATIL PRATIK AJABSING	P
74	SURVE CHANDRAKANT RAYBA	P
75	SAKRE SATYAM JANAK	A
76	UBHALE DATTA DHANRAJ	P
77	VISHAL MOHAN MAGAR	P
78	PRANJALI SANJAY SHINDE	P
79	TAMBE PRANAV GANESH	P



80	RANJIT GAJINATH ATOLE	P
81	SURAJ TANAJI WAGHMARE	P
82	GOPAL SITARAM PATIL	P
83	ASKAR VISHAL RAJARAM	A
84	PATIL GAURAV SANJAY	P
85	CHAVAN AKSHAY VITTHAL	P
86	GAHINE MAYUR DATTATRAY	P
87	JYOTI SHRIPATI GHADGE	P
88	VIRKAR SHANKAR VITTHAL	P
89	DUKARE ANIKET MAHADEO	A
90	BHOYE KETAN MANOHAR	A
91	KHADEKAR HARSHAL RAJESH	A
92	KADU AJAY MAROTRAO	P
93	ZAGADE PRASHANT SATISH	P
94	ASHUTOSH SANTOSH GHANMODE	A
95	BHOITE ABHISHEK NANDKUMAR	A
96	SANKET DILIPRAO NIKAM	P
97	PRANAVRAJ DILIP PARLEKAR	P
98	SEJAL NEMICHAND SETHIYA	P
99	CHAVHAN GAJANAN BHAGWANRAO	P
100	SAURABH DILIP DEOKAR	A
101	BORKAR PIYUSH JITENDRA	P
102	AASHIYA RAHUL DHEPE	P
103	KARANKAR PAVANKUMAR RAVINDRA	A
104	RACHITA RAMESH KANTEWAR	A
105	ANKIT BALIRAM SURYAWANSHI	A
106	RAM BABURAO SOLANKE	P
107	UDAY ARUN RAUT	P
108	GAJJALWAR DURGATAI GANGADHAR	P
109	SACHIN NITIN RAJBHOJ	P
110	VAIBHAV LAXMAN PARIHAR	P
111	TUSHAR KISAN TIKANDE	P
112	PRIYA SHIVAJI WAGHMODE	P
113	CHATE MAYUR ASHOK	P
114	YASH VINOD DESHMUKH	A
115	PHADTARE NIKHIL NANDKUMAR	P
116	PAVAN MAROTI MUNGADE	P
117	PRAFUL SUDHAKAR GADGE	P
118	ROHIT PRADEEP PAWAR	A
119	ZAGADE SHUBHAM LAXMAN	P
120	GOSAVI PRATIKSHA HARI	P
121	RAVIKIRAN LAXMAN PATIL	P



122	MUNGDE RAHUL SHANKARRAO	P
123	GAWANDE RUSHIKESH VIJAY	P
124	RASIKA RAMESH MANDLIK	P
125	SHINDE DHANANJAY VASANT	A
126	POUL SANDIP BALIRAM	P
127	SUMIT RAJESH TOTALE	P
128	ANIL KHANDU LOKARE	P
129	WAJE AKSHAY GANGADHAR	A
130	JAYESH RAJENDRA PATIL	P
131	KOLEKAR GOVIND BALIRAM	P
132	BALDAWA PRAPTI BALKISHAN	P
133	MARALGAURI PRAKASH	P
134	MANE DIPALEE RAJARAM	P
135	THORAVE ARACHANA DADABHAU	A
136	BHANDARE SHUBHAM BAPURAO	P
137	SHUBHAM NAGNATH SHINDE	P
138	RUSHIKESH ANIL YADAV	P
139	DHAKANE SHWETA ANKUSH	A
140	DIWAKAR DNYANESHWAR VILASRAO	P
141	RAHUL RAJENDRA KUMBHAR	P
142	ANKUR KUMAR SRIVASTAVA	P
143	PANKAJ LAXMAN MUKHEKAR	P
144	GAIKWAD SUDHANSHU KARTIK	A
145	ASHLESHA SUDHISH PACHPANDE	A
146	MAYURI VAJJANATH YADDE	P
147	SOLUNKE SAURABH ANKUSH	P
148	PISOLKAR RUCHA RAVINDRA	P
149	NAVALE MAYUR RAJENDRA	P
150	GAURAV SARODE	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Industrial Mentorship Program

Date: Saturday, 27th August 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	✓

**CHECKED AND SUBMITTED
 LBS- IQAC**

Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Phone - 411 032

Industrial Mentorship Program

Date: Saturday, 27th August 2021

11.00 AM Onwards



Swami Sevabnavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership



Invites you to join the webinar on

Expectations of Food, FMCG and Pharma Industry from Fresh Management Professionals



Dr. Deepak Toshniwal
CEO
Deesha Foods



Expertise in:

**Global Business Strategist
Export and Import
Entrepreneurship**



**JOIN US FOR LIVE INTERACTIVE
SESSION ON
THURSDAY, 27th AUGUST
AT 11 AM**



**SESSION IS EXCLUSIVELY
FOR ENROLLED STUDENTS**

Contact Details

**Lotus Business School, S.No. 52/53, Jhambe Road, Pune-
Mumbai Expressway, Punawale, Pune.**



[Signature]
Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Industrial Mentorship Program

Objectives:

To fast-moving consumer goods have such a high turnover rate, the market is not only very large, it is also very competitive. Some of the world's largest companies compete for market share in this industry including Tyson Foods, Coca-Cola, Unilever, Procter & Gamble, Nestlé, PepsiCo, and DANONE. Companies like these need to focus their efforts on marketing fast-moving consumer goods to entice and attract consumers to buy their products.

Session conducted By: Mr. Deepak Toshniwal

Designation: CEO

Organization: Deesha Foods

Guest Profile: Mr. Deepak Toshniwal

I am an innovative thinker, able to apply analysis and creativity to problem solving. I am a highly personable, self-motivated and diligent individual with flexibility to adapt to new situations. My core competencies include Business Development, Business Planning, Research & Development, Procurement, Outsourcing, Process Development, Corporate Affairs, Operations, CRAMS, Regulatory Outsourcing, Dossiers Acquiring, International Marketing, Dealing with CROs, Vendor Management, Techno Commercial Operations Management, Team Management and Liaison & Coordination. Deesha Chocolates is an innovative and fast-growing chocolate company, offering a range of over 230 plus varieties of chocolates in India and various parts of the world. Flavorful, rich, melt-in-your-mouth tender comes from the carefully chosen ingredients and Deesha's unique chocolate-crafting process and years of research and experience.

Experience:

Deesha Foods Chief Executive Officer August 2012 - Present (9 years 11 months)

Education: St. Joseph Convent school Gulbarga Bachelors of Pharmacy University of Pune,
Bachelor of Science (BSc), Microbiology, General (2013-2015)
University of Pune,
Bachelor of Science (BSc), Microbiology, General (2011-2013)

Target Audience: Students



Topic Covered:

- Fast-moving consumer goods (FMCG)
- FMCG Market Size
- Sustainability. Consumers are becoming more conscious of climate change and its impact on the environment
- FMCG e-Commerce
- Big Data & Analytics
- Impact of COVID-19 on the FMCG sector in India
- FMCG during the pre-COVID world

Summary of Session: Today we have conducted session on Industrial Mentorship Program, for that We have invited Mr. Deepak Toshniwal sir to conduct the session. Through this session Deepak sir has guide the students about how FMCG industry constantly comes up with new ideas for packaging, marketing, advertising, and communicating their brands. He has also explained how MBA degree is the minimum qualification needed to be a part of this industry for leading the roles in junior management, brand marketing, or finance parts. The sector certainly offers plentiful opportunities to those seeking rewarding and growing job opportunities. In this industry, there is a constant need for fresh and exciting ideas relating to product packaging, advertising, marketing, and communications.

Photographs:





Session Link: <https://youtu.be/7F5jwcVOAH0>



Contact

www.linkedin.com/in/deepak-toshniwal-8062221b3 (LinkedIn)

Top Skills

CEOs
Food & Beverage
Franchising

Deepak toshniwal

Chief Executive Officer at Deesha Foods

Pune

Summary

I am an innovative thinker, able to apply analysis and creativity to problem solving. I am a highly personable, self-motivated and diligent individual with flexibility to adapt to new situations. My core competencies include Business Development, Business Planning, Research & Development, Procurement, Outsourcing, Process Development, Corporate Affairs, Operations, CRAMS, Regulatory Outsourcing, Dossiers Acquiring, International Marketing, Dealing with CRO s, Vendor Management, Techno Commercial Operations Management, Team Management and Liaison & Coordination. Deesha Chocolates is an innovative and fast-growing chocolate company, offering a range of over 230 plus varieties of chocolates in India and various parts of the world. Flavorful, rich, melt-in-your-mouth tender comes from the carefully chosen ingredients and Deesha's unique chocolate-crafting process and years of research and experience.

Experience

Deesha Foods
Chief Executive Officer
August 2012 - Present (9 years 11 months)

Education

St. Joseph Convent school Gulbarga
Bachelors of Pharmacy



----- Forwarded message -----

From: **Pushkarni Khade** <pushkarnik@lotuscentre.ac.in>

Date: Sat, Aug 14, 2021 at 4:56 PM

Subject: Invitation for the Webinar at Lotus Business School, Pune

To: <fepzee@gmail.com>

Cc: Vivek keskar <vivekk@lotuscentre.ac.in>

Dear Sir,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion today. Thank you very much for showing a keen interest in our institute.

LOTUS BUSINESS SCHOOL is a part of an Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from renowned organizations. ***LOTUS BUSINESS SCHOOL*** is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA students we are arranging one hour webinars (Mostly on Zoom Platform) on Thursday.
We are pleased to inform you that for the Next week that is on Friday, 27th August 2021 (@ 11.00 AM) we would like to invite you as a Key Guest Speaker for the Webinar.

The itinerary for the webinar would be

- | Short introduction of topic by coordinator -2 to 3 mins.
- | Welcome of the Speaker by coordinator 2 - 3 mins.
- | Brief Introduction of the Speaker 2-3 mins.
- | Speech of the Key Speaker - 40 - 45 mins.
- | Q&A - 10 mins
- | Thanks note by Coordinator

Total 60 to 75 mins



Kindly request you to forward us your professional photograph , brief career profile & topic for the webinar also request you to confirm your suitability for the

same to proceed further.

Looking forward....

--

Thanks & Regards

Prof Pushkarni Khade
Asst. Prof and Placement Coordinator
Lotus Business School
Innovating Business Leadership
Punawale Campus
Pune-411033
Tel No. +91 - 8380037115
www.lotuscentre.ac.in



27th August 2021

To,

Mr. Deepak Toshniwal

Deesha Food (CEO)

Subject:- Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Industrial Mentorship Program".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



41

Lotus Business School
Industrial Mentorship Program
on 27-08-2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P



42

37	BHAGYASHREE MANOHAR TOPALE	P
38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	A
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	A
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	A
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	A
55	TILEKAR MANISHA SHAILESH	A
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	A
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	A
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	A
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	A
72	ASKAR VISHAL RAJARAM	A
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P



79	BHOYE KETAN MANOHAR	P
80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	A
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	A
88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	A
93	RACHITA RAMESH KANTEWAR	A
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	A
104	PHADTARE NIKHIL NANDKUMAR	A
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	A
112	GAWANDE RUSHIKESH VIJAY	A
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	A
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P



121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	A
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	A
133	GAIKWAD SUDHANSHU KARTIK	A
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAJJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill Development Session on Corporate

Etiquette & Business Ethics

Date: Saturday, 28 August 2021

2.00 PM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	
6	Thanks Letter	✓


CHECKED AND SUBMITTED
LBS- IQAC




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 032

Skill Development Session on Corporate

Etiquette & Business Ethics

Date: Saturday, 28 August 2021

2.00 PM Onwards





Exclusively Arranged For Enrolled Students

Lotus Business School, Pune invites You To Join A Session On


TIPS TO BE SUCCESSFUL IN YOUR CORPORATE CAREER

Ms. Ketaki George
Asso. Director Marketing
Abbott Healthcare Pvt. Ltd.





28
AUGUST



2:00
PM

Lotus Business School, S.No. 52/53, Jhambhe Road, Pune-Mum Expressway, Punawale, Pune.
For More Info : 74981 21610 | 74981 03036 | 88307 16419



(Signature)
Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Corporate Etiquette & Business Ethics

Objective:

To create a professional, mutually respectful atmosphere and improves communication, which helps an office serve as a productive place. People feel better about their jobs when they feel respected, and that translates into better customer relationships as well.

Session conducted By: Ms.Ketaki George

Designation: Marketing leader | Strategist | ADP practitioner | Mentor

Organization: Abbott Healthcare Pvt. Ltd

Guest Profile: Ms.Ketaki George

Summary I am a passionate marketing professional with 15+ years of industry expertise in building portfolios & leading teams. In my current global role, I have led brands across various therapies where I lead global cross functional team to drive brand strategies across geographies. In my GSK India stint, I have spearheaded marketing of two business units managing brands across product lifecycle. I took myriad strategic initiatives, including focus on lifecycle strategies that led to above-market growth of the portfolio. New brands launched under my leadership have received internal and external recognition. Being a certified ADP practitioner & mentor, I establish structure in chaos in every project that I lead. I have shaped future leaders and in my tenure as a leader, 5 team members got promoted into various roles. I am an alumna of GSK talent development programs which enables me to use my leadership abilities to navigate complex situations for decision making with clear focus on output. Specialties handled (domestic business) Acute care , paediatrics , Gastro , Ortho
Global marketing : Respiratory , Allergy , Urology, Dermatology

Topics covered by Guest:

1. Patience/Endurance

The foremost quality HR managers look for in a candidate is his/her ability to endure an unpleasant situation. Since turnovers can be expensive for the company, HR prefers to hire a person who has high commitment levels and can stick long



2. Trustworthy

This is the most important characteristic to identify in a candidate. A trustworthy employee is sure to have long-term benefits for the organisations and is most likely to stick around with the company for long

3. Multi-tasking skills

With growing competition in all the sectors, companies prefer to hire multi-tasking employees. This quality not only becomes plus point for the company but also enhances individual's job profile. Many a times businesses resort to cost cutting and have fewer employees who can multi-task. Hence being a multi-tasker can help you grab that job

4. Ambitious

Everyone wants an asset in their kitty and not a liability, hence motivated and self-driven people become the best bet for any organization. Employees who are ambitious in nature work hard and surpass their own excellence at work.

5. Team player

Organizations are full of different beings, while some are afraid of competition, others are too relaxed to even bother. Hence a team player's role is much needed as he needs maintain the balance. A person who shows high level of perseverance and gratitude to work makes a good employee to be hired.

6. Positive attitude

A positive person brings in winners attitude, hence organizations look out for employees with positive attitude. A person with positive attitude can stand up to failure and competition with confidence so they are more likely to get hired

Summary of Session:

We have organised the session on Corporate Etiquette & Business Ethics for the students. For that we have invited Ms.Ketaki George as a guest speaker. She has explained how the Corporate Etiquette & Business is more important now than ever. She explained how business etiquette is important because it creates a professional, mutually respectful atmosphere and improves communication, which helps an office serve as a productive place. People feel better about their jobs when they feel respected, and that translates into better customer relationships as well.



Photographs:



Session Link: <https://youtu.be/ODDu6dDVHgY>



----- Forwarded message -----

From: **Pushkarni Khade** <pushkarnik@lotuscentre.ac.in>

Date: Mon, Aug 23, 2021 at 3:01 PM

Subject: Invitation for the Webinar at Lotus Business School, Pune

To: <ketaki.george@gmail.com>

Cc: Vivek keskar <vivekk@lotuscentre.ac.in>

Dear Ma'am,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion Yesterday. Thank you very much for showing a keen interest in our institute.

LOTUS BUSINESS SCHOOL is a part of an Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from renowned organizations. ***LOTUS BUSINESS SCHOOL*** is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA students we are arranging a one hour webinar (On Zoom Platform) on Saturday.

We are pleased to inform you that for the Next week that is on Saturday, 28th August 2021 (@2.00 PM) we would like to invite you as a Key Guest Speaker for the Webinar.

We are expecting you to deliver the session on Industry expectations from MBA Graduates.

The Itinerary for the webinar would be

- Short introduction of topic by coordinator -2 to 3 mins.
- Welcome of the Speaker by coordinator 2 - 3 mins.
- Brief Introduction of the Speaker 2-3 mins.
- Speech of the Key Speaker - 40 - 45 mins.
- Q&A - 10 mins
- Thanks note by Coordinator

Total 60 to 75 mins

Kindly request you to forward us your professional photograph , brief career profile & topic for the webinar also request you to confirm your suitability for the



51
same to proceed further.

Looking forward....

--

Thanks & Regards

Prof Pushkarni Khade

Asst. Prof and Placement Coordinator

Lotus Business School

Innovating Business Leadership

Punawale Campus

Pune-411033

Tel No. +91 - 8380037115

www.lotuscentre.ac.in

FB [LotusBusinessSchool](#) Youtube [LotusBusinessSchool](#) Twitter [LotusBusinessSchool](#)



52
28th August 2021

To,

Ms.Ketaki George

Marketing leader | Strategist | ADP practitioner | Mentor

Abbott Healthcare Pvt. Ltd

Subject:- Letter of Appreciation

Dear Mam,

Thank you very much for delivering an informative session on "Corporate Etiquette & Business Ethics".

The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Contact

www.linkedin.com/in/ketaki-george-7a15886 (LinkedIn)

Top Skills

Urology
Brand Management
Market Access

Languages

English
Marathi
Hindi

Certifications

Critical Thinking
Mind Map 7
Critical Thinking for Better Judgment and Decision-Making
Improving Your Judgment for Better Decision-Making
Management Development Program

Honors-Awards

Star Award, Singapore
Star Award, Dubai
Star Award, Hongkong
JEM Presidents Award
Star Award, Singapore

Ketaki George

Marketing leader | Strategist | ADP practitioner | Mentor
Mumbai

Summary

I am a passionate marketing professional with 15+ years of industry expertise in building portfolios & leading teams.

In my current global role, I have led brands across various therapies where I lead global cross functional team to drive brand strategies across geographies.

In my GSK India stint, I have spearheaded marketing of two business units managing brands across product lifecycle. I took myriad strategic initiatives, including focus on lifecycle strategies that led to above-market growth of the portfolio. New brands launched under my leadership have received internal and external recognition.

Being a certified ADP practitioner & mentor, I establish structure in chaos in every project that I lead. I have shaped future leaders and in my tenure as a leader, 5 team members got promoted into various roles.

I am an alumna of GSK talent development programs which enables me to use my leadership abilities to navigate complex situations for decision making with clear focus on output.

Specialties handled (domestic business) Acute care, paediatrics, Gastro, Ortho

Global marketing: Respiratory, Allergy, Urology, Dermatology

Experience

Abbott

Associate Director - Marketing Excellence Digital and Communication
May 2021 - Present (1 year 2 months)
Mumbai, Maharashtra, India



GSK

4 years

Global Marketing Manager

August 2020 - May 2021 (10 months)

Mumbai, Maharashtra, India

Associate Marketing Head , Respiratory COE ,Classic and Established Products

April 2019 - July 2020 (1 year 4 months)

Mumbai, Maharashtra, India

Associate Marketing Head - Allergy

June 2018 - March 2019 (10 months)

Mumbai, Maharashtra, India

Head the global Allergy portfolio - Avamys and Xyzal

Associate Marketing Head - Dermatology

April 2018 - May 2018 (2 months)

Mumbai, Maharashtra, India

Responsible for global patented asset Tactino and Dutasteride AGA portfolio. would co create strategy and plans along with key markets . I along with my team member would also be responsible for developing and driving strategies in identified launch markets to increase access

Senior Marketing Manager - Urology Center of Excellence(CoE)

June 2017 - March 2018 (10 months)

Mumbai, Maharashtra, India

Drive the Urology portfolio across various geographies (ex US).

The Urology portfolio of GSK consist of brands Duodart and Avodart indicated in the BPH segment.

GSK Pharmaceuticals India

9 years 8 months

Senior Marketing Manager

April 2017 - May 2017 (2 months)

Mumbai, Maharashtra, India

Manage mass market marketing of GSK's power brands like Calpol Zinetac Zentel Phexin Betnesol Cetzine. Launched new brand Enteroplus and relaunched Neosporin in 2017. Manage a team of 6 brand managers.



My passion for marketing also pushed me to be the chairperson of the Marketing Council of GSK India and drive to make changes in strategic outlook and reduce operational drag of marketers in GSK.

Marketing Manager

July 2014 - March 2017 (2 years 9 months)

Responsible for handling marketing function of 2 SBUs. Manage turnover size of 650 cr across specialities with experience of handling high turnover mass brands and build new brands

Product Group Manager

April 2012 - June 2014 (2 years 3 months)

Handle 150 cr portfolio, strategise and drive initiatives for the brands. Contribute & drive SBU level initiatives and activities. Ensure Market Share improvement & Rx & Dr base growth for brands.

Product Manager

October 2007 - March 2012 (4 years 6 months)

Instrumental in making Calpol from 72 cr to 125 cr in my career in GSK. Launched Calpol T which received GSK APJEM Presidents Award - as a successful launch within 1st year of launch. Handle Gastro portfolio - Parit and manage the key KOLs scientific engagement program. Done webcast with renowned international speaker to to disseminate information on GERD. Mentored several summer trainees and management trainees.

Nicholas Piramal India Ltd

Product Manager

February 2006 - October 2007 (1 year 9 months)

Handled the paediatric portfolio along with the Nicholas 4 Kids service line which involved activity planning along with top Paediatric KOLs. Was associated with Top Paediatricians to conduct first of its kind clinical trial relevant to the category and my brand. Awarded the Star Award in 2006

Nicholas Piramal India Ltd.

Management Trainee

June 2005 - February 2006 (9 months)

Mumbai



Inducted as a Management Trainee from my Campus and was based at Surat as a Medical Rep and worked as shadow ABM in Bangalore before joining the Marketing Team

Education

SIES College of Management Studies

Master of Business Administration (M.B.A.), Pharmaceutical Marketing and Management · (2003 - 2005)

University of Mumbai

Bachelor's Degree, B Pharmacy · (1999 - 2003)



Lotus Business School
Corporate
Etiquette & Business Ethics
on 28-08-2021

57

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMAHADUR	A
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	A
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	A
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	A
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	A
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	A
27	SHELKE SANKET RAMCHANDRA	A
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	A
31	SANGRAM SUNIL PATIL	A
32	RAJPUT PRATIK RAJENDRA	A
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	A
35	YOGESH, DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P



37	BHAGYASHREE MANOHAR TOPALE	A
38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	A
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	A
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	A
57	RAJPUT SHUBHAM PRAVINSING	A
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	A
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	A
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	A
68	TAMBE PRANAV GANESH	A
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	A
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P



79	BHOYE KETAN MANOHAR	P
80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	A
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	A
88	CHAVHAN GAJANAN BHAGWANRAO	A
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	A
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	A
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	A
100	TUSHAR KISAN TIKANDE	A
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	A
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	A
112	GAWANDE RUSHIKESH VIJAY	A
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	A
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P



121	BALDAWA PRAPTI BALKISHAN	A
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	A
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	A
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAJJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	A
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill development program on

Group Discussion Session

Date: Saturday, 8th September 2021

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	<input checked="" type="checkbox"/>
2	Invitation Letter	<input checked="" type="checkbox"/>
3	Guest Profile	<input checked="" type="checkbox"/>
4	Attendance Sheet	<input checked="" type="checkbox"/>
5	Payment Invoice	<input type="checkbox"/>
6	Thanks Letter	<input type="checkbox"/>



Pibal
**CHECKED AND SUBMITTED
LBS- IQAC**

Director
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill development program on

Group Discussion

Date: Saturday, 8^h September 2021

Time: 10 AM onwards



[Signature]
 Director

Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Activity Title: Group Discussion on 8th Sept 2021

Objectives:

To enhance students confidence & all know that recruitment process nowadays is not a cake walk process. It is complex than it used to be in earlier times. Gone are those days, when only basis mark sheets and degree one used to grab a job. Now selection in a company or even in a management college depends on how you perform during your Group Discussion and Personal Interview. While watching many reality shows, singing or dancing contests on television, we get to see that the judges evaluate the candidates skills, not only basis their singing or dancing skill, but factor is also important. Now, what is this factor? This X factor is determined through the group discussions. Hence GD plays an important part in letting the recruiters know, identify and acknowledge your skills other than your educational degrees.

Session conducted By:

- Dr.Chandrakant Thorat
- Dr.Manisha Purohit

Guest Profile:

1) Dr.Chandrakant Thorat (Assistant Professor at Lotus Business School)

22 Years Industrial Experience in Various Industry .Work in Industrial Engineering dept,Planning dept,Supply Chain dept,Materials Department,Purchase Department,Quality Control Department.

In academics 8 years of experience teaching MBA students in Marketing and Operations Specilization.

2) Dr.Manisha Purohit(Asso. Professor in Lotus Business School)

Experienced Associate Professor and Ph.D Guide (Management) in Savitri Bai Phule Pune University with a demonstrated history of working in the education management industry. Skilled in Management, Human Resource and Personnel Management.

Strong education professional with a Master of Business Administration (M.B.A.) focused in Human Resources Management-Ph.D(Management)

Target Audience: Students



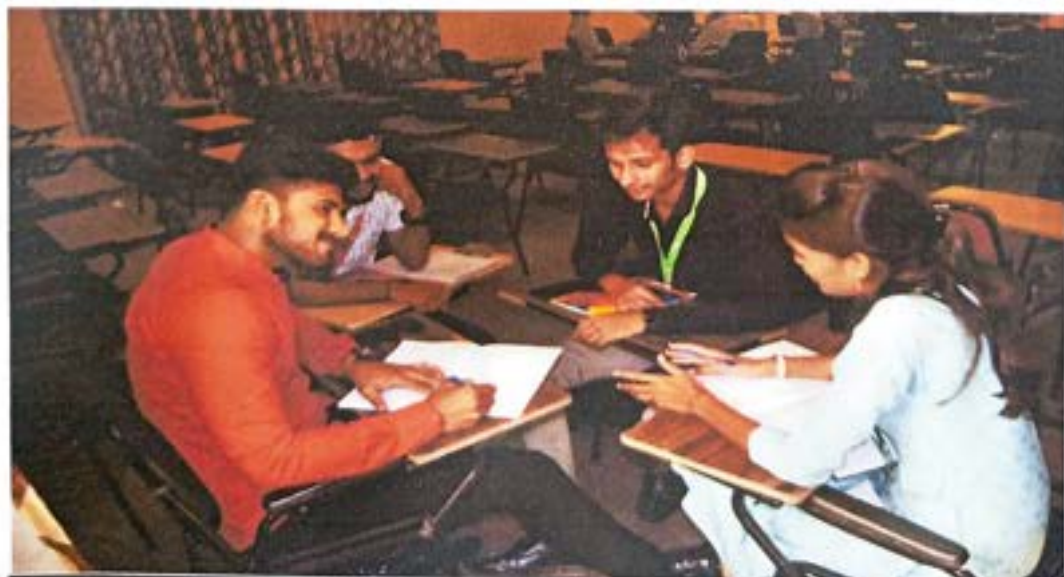
Topics For Group Discussion:

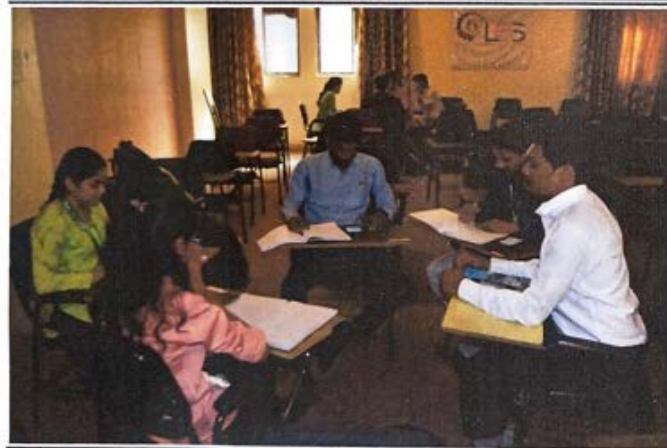
- Swachyata Abhyan
- Rich People Vs Poor People
- Social Media Affecting to normal life
- Importance of English in Daily Life
- Future of the Internet
- Fast food culture
- Global warming – Causes, Effects & Solutions
- Importance of recycling
- How can we make the internet a safer place?
- Alternative work arrangements
- Smart farming

Summary Of Session:

We have organised Group discussion on above given topics for the students. Group discussions are conducted in a group of 5-8 students. Different topics have been given and a time period of 15-20 minutes have allocated to build-up and organise their thoughts on the given topic individually. When the time is up, the discussion starts. The discussion takes place in front of a Faculty members and containing important faculty members are applying for who will carefully observing. It is totally up to them to decide whether three performance was worthy enough to get selected or rejected. Today's Group discussion activity has helped students to improve the skills, such as **leadership skills, communication skills, social skills and behaviour, politeness, teamwork, listening ability, General awareness, confidence, problem-solving skills**, etc.

Photographs:





Lotus Business School
Skill development program on Group Discussion
on 08-09-2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMLEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANI MANJVI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHILKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGODE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P



33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	A
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P
38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	A
51	SHITAL ANIL KACHARE	A
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	A
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	A
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	A
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	P
69	RANJIT GAJINATH ATOLE	P



70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	X
73	PATIL GAURAV SANJAY	A
74	CHAVAN AKSHAY VITTHAL	T
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	A
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P
79	BHOYE KETAN MANOHAR	A
80	KHADEKAR HARSHAL RAJESH	A
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	A
88	CHAVHAN GAJANAN BHAGWANRAO	A
89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	A
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	A
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	A
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	A
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADGE	P
106	PRAFUL SUDHAKAR GADGE	P



107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	A
112	GAWANDE RUSHIKESH VIJAY	X
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	A
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	X
124	THORAVE ARACHANA DADABHAU	A
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	A
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAJJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Session on Digitization Program on ICT Skills

Date: Saturday, 17th September 2021

10 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	—

Pink
 CHECKED AND SUBMITTED
 LBS- IQAC

Director
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Session On Digitization Program on ICT Skills

Date: Friday, 17th September 2021

10 AM Onwards

Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Session on ICT, Excel, Google & Digital Marketing Session

Objective:

To increase Awareness regarding Fundamental of Computer hardware for Budding Management. One of the main aims of ICT is to help students to become competent and confident users who can use the basic knowledge and skills acquired to assist them in their daily lives. It is also supposed to prepare students for the world of tomorrow. It aims to help learners to have an open and flexible mind.

Guest Profile:

1)Rajnikant Dhamal-

(System Administrator at SSS's Lotus Business School, Pune)

VITS,SCSR,Pune,MCM,Pune University, Computer-Information Technology Administration and Management- (2010-2012)

Analyzing system logs and identifying potential issues with computer systems.Performing routine audits of systems and software.Performing backups.Applying operating system updates, patches, and configuration changes. Installing and configuring new hardware and software. Adding, removing, or updating user account information, resetting passwords, etc.Responsibility for security.Troubleshooting any reported problems.System performance tuning. Ensuring that the network infrastructure is up and running.Experience Lotus Business School System Administrator August 2011 - Present (10 years 11 months)

2)Prof.Sonali Indalkar-

Sonali Indalkar,(Admissions Counselor at Lotus Business School, Pune)Shri Jain Fattechand College of Arts, Commerce & Science, Chinchwad IBMR's College of Computer Science, Wakad, JSPM's Rajashri Shahu College of Engg, Tathwade, Computer Science, Management · (August 2018 - February 2020)

Target Audience: Students

Topic Covered by Guests:

Session By Rajnikant Dhamal

- What is Hardware?
- Types of computer hardware
 1. Motherboard
 2. Monitor
 3. Keyboard
 4. mouse



- Relationship between hardware and software
- Key learnings from the Chapter

Session By Prof. Sonali Indalkar

- Blackboard
- Google Classroom
- Microsoft Teams
- Subject Specific Tools
- YouTube:
- Microsoft PowerPoint

Photographs:



Photographs:



74



75

Lotus Business School
Session on Digitization Program on ICT Skills
Date: Saturday, 17th September 2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	A
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	A
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	A
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	A
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	A
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P



38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	A
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	A
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	A
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	A
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	P
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	A
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P
79	BHOYE KETAN MANOHAR	P



80	KHADEKAR HARSHAL RAJESH	A
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	A
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P
88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	A
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	A
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P



122	MARALGAURI PRAKASH	A
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	A
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	A
135	MAYURI VAJJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Program on
Importance of English communication**

Date: Saturday, 18th September 2021

10 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	
6	Thanks Letter	✓

Pitab
**CHECKED AND SUBMITTED
LBS- IQAC**

Deepak
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill development program on
Importance of English communication**

Date: Saturday, 18th September 2021

10 AM Onwards


Director

Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Importance of English Communication

Objectives:

- To enable the learner to communicate effectively and appropriately in real life situation ,
- To use English effectively for students
- To develop interest in and appreciation of Literature.
- To develop and integrate the use of the four language skills i.e. Reading, Listening, Speaking

Session conducted By: Mr. Satyajit Wale

Designation: Principal Consultant

Organization: Veridical Consultancy Services

Guest Profile: Mr. Satyajit Wale

Expert level communication skills, Superior Listening Skills, Strong ability to build caring relationships, friendly, Excellent Organization Skills, Strong Work Ethicks

Experience: Veridical Consultancy Services Principal Consultant November 2009 -

Present (12 years 8 months) Pune, Maharashtra, India Various Management Colleges
Visiting Faculty June 2013 - Present (9 years 1 month) Pune Area, India I am a Visiting Faculty at various management colleges in Pune. I teach Marketing, Digital Marketing, Retail Marketing, Product Marketing Management, Entrepreneurship Development, Supply Chain Management, Human-Computer Interaction (HCI), Application Packaging, Indian Constitution, Triumph Systems & Solutions Pvt. Ltd. Manager - Business Development April 2008 - November 2009 (1 year 8 months) SEED Infotech Ltd. 3 years 6 months Manager - Corporate Training September 2006 - October 2007 (1 year 2 months) SEED Infotech Limited; based in Pune, is the leading training provider in the field of Information Technologies (IT), Project Management, General Management and soft skills.



Education: Savitribai Phule Pune University Master of Business Administration - MBA, Business, Management, Marketing, and Related Support Services · (June 2003 - March 2005) Savitribai Phule Pune University Master in Management Studies (MMS), Marketing · (2004 - 2005) Savitribai Phule Pune University PG DBM, Business Administration and Management, General · (June 2001 - March 2003) Savitribai Phule Pune University Post-Graduate Diploma, Business Administration and Management, General · (2001 - 2003), Shivaji University Master of Science - MS, Electronics · (June 1996 - March 1998)

Target Audience: Students

Topic Covered by Guest:

- ACTIVE LISTENING SKILLS
- COMMUNICATING UNDER STRESS
- WRITING ENGAGING CONTENT
- ARTICULATION OF THOUGHT
- WRITING WINNING PROPOSALS
- EMOTIONAL INTELLIGENCE

Summary of Session: Today we have conducted session on English communication for the We have invited Mr.Satyajit Wale to conduct the session. He has explained how Communication skills are essential for the successful future career of a student. In todays competitive world, communication skills in business are the most sought after quality of an educated person. Reading, writing and listening carefully are the three most important communication skills for students. These skills like most of the communication skills sounds too familiar as a result of which we take them for granted.



Photos:



----- Forwarded message -----

From: Vivek keskar <vivekk@lotuscentre.ac.in>

Date: Fri, Sept 14, 2021 at 12:11 PM

Subject: Invitation for Webinar as a Key Guest Speaker

To: <satyajit_w@yahoo.com>

Cc: Ganesh Pathak <ganeshp@lotuscentre.ac.in>, Manisha Purohit

<manishap@lotuscentre.ac.in>, Pushkarni Khade <pushkarnik@lotuscentre.ac.in>, Satish

Warpade <satishw@lotuscentre.ac.in>

Dear Sir,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion today. It was a pleasure discussing with you various aspects of the MBA freshers. Thank you very much for showing a keen interest in our institute.

LOTUS BUSINESS SCHOOL is a part of an Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises of individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from renowned organizations. ***LOTUS BUSINESS SCHOOL*** is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA First Year (With B.Sc Agri / B.Tech Food Technology / B.Pharm / B.Sc / B.Com / B.A. etc background) students we are arranging one hour webinars (Mostly on Zoom Platform) on every Saturday. The objective of such a webinar is to guide and motivate students by adding value to their knowledge and help them to better prepare them for future challenges.

We are pleased to inform you that for the current week that is on Saturday, 18th Sept 2021 (@ 10.00 AM) we would like to invite you as a Key Guest Speaker for the Webinar.

The itinerary for the webinar would be

- | Short introduction of topic by coordinator -2 to 3 mins.
- | Welcome of the Speaker by coordinator 2 - 3 mins.
- | Brief Introduction of the Speaker 2-3 mins.
- | Speech of the Key Speaker - 40 - 45 mins.



- Q&A - 10 mins
- Thanks note by Coordinator

Total 60 to 75 mins

Topic for the webinar can be decided as per your interest & expertise suitable for the students.

Kindly request you to forward us your professional photograph , brief career profile & topic for the webinar also request you to confirm your suitability for the same to proceed further.

Looking forward....

Thanks & Regards,
Mr.Vivek Kesar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



18th September 2021

To,

Mr.Satyajit Wale,

Veridical Consultant Services

Subject:- Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "Skill development program on the Importance of English Communication

The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



Lotus Business School
Importance of English Communication
On 18th September 2021

87

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	A
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARHAKE	P
9	SINGH GAURAV PREMAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	A
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	A
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P



38	SALUNKE GANESH NANASAHEB	A
39	BHADANGE AISHWARYA SAYAJI	A
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	A
63	SURVE CHANDRAKANT RAYBA	A
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	P
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	A
73	PATIL GAURAV SANJAY	A
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P
79	BHOYE KETAN MANOHAR	P



80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH GHANMODE	A
84	BHOITE ABHISHEK NANDKUMAR	A
85	SANKET DILIPRAO NIKAM	A
86	PRANAVRAJ DILIP PARLEKAR	A
87	SEJAL NEMICHAND SETHIYA	A
88	CHAVHAN GAJANAN BHAGWANRAO	A
89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	A
91	AASHIYA RAHUL DHEPE	A
92	KARANKAR PAVANKUMAR RAVINDRA	A
93	RACHITA RAMESH KANTEWAR	A
94	ANKIT BALIRAM SURYAWANSHI	A
95	RAM BABURAO SOLANKE	A
96	UDAY ARUN RAUT	A
97	GAJJALWAR DURGATAI GANGADHAR	A
98	SACHIN NITIN RAJBHOJ	A
99	VAIBHAV LAXMAN PARIHAR	A
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	A
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	A
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P



90

122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	A
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAJJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill development program On Presentation skill

Date: Saturday, 13th November 2021

Time 10.30 Am Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓



Pibak
 CHECKED AND SUBMITTED
 LBS- IQAC

Director
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill development program On Presentation skill

Date: Saturday, 13th November 2021

Time 10.30 Am Onwards



Signature
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Activity Title: How to improve Presentation Skill

Objectives: To Improve Presentation Skill, Presenting information clearly and effectively is a key skill in getting your message across. Today, presentation skills are required in almost every field, and most of us are required to give presentations on occasions. While some people take this in their stride, others find it much more challenging.

It is, however, possible to improve your presentation skills with a bit of work. This section of Skills You Need is designed to help.

Session conducted By: Vivek Kesar (Marketing Strategy and Career Consultant (UG/PG Management and Engineering Courses)

Guest Profile: Vivek Kesar, Marketing Strategy and Career Consultant (UG/PG Management and Engineering Courses)

Highly motivated experienced marketing professional having zeal to face challenges Excellent proven track record in Training, Development and Placement of Post graduate Students in Technology and Management. Positive attitude with creative ability useful to resolve the problems and set the landmarks for others. Excellent leadership and team building ability to achieve the predefined organizational goals. Strong impressive personality with good ability to communicate, impress and convince people for right cause. More than 24 years experience in Sales/Marketing for Services selling, technical product selling and Educational product selling right from strategic planning to after sales support.

Experience Lotus Business School Head Placement & Corporate Relations November 2019 - Present (2 years 8 months) Pune, Maharashtra, India Indian Institute of Cost and Management Studies & Research - INDSEARCH Placement Head & Marketing Faculty July 2015 - March 2018 (2 years 9 months) Pune, Maharashtra, India As a Placement Head

Target Audience: Students

Topic Covered by Guest:

- Start with an outline
- Include personal anecdotes to connect to your audience.
- Say lines aloud as you write
- Build in repetition
- Create several takeaways
- Be authentic



- Make eye contact with audience members
- Interact with the audience

Summary of Session: We have arranged today's session for the students for how to improve Presentation skill and how effective communication skills are a valuable life skill, which will help you in your further education and in your future careers. For that we have invited Vivek Keskar sir to conduct the session.

Photographs:



Lotus Business School
Presentation Skill
On 13th November 2021

95

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	A
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	A
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	A
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	A
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	A
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P



38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	A
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	A
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	P
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	A
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P
79	BHOYE KETAN MANOHAR	P



80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	A
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	P
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P
88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	A
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	A
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	A
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	A
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
	BAIDAWA PRAPTI BALKISHAN	P



122	MARALGAURI PRAKASH	A
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	A
125	BHANDARE SHUBHAM BAPURAO	A
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAJJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	A





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Industrial Mentorship Program on Task-Brand Strategy
 Framework Building**

Date: Monday 15th November 2021

Time: 3 PM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	
6	Thanks Letter	✓



P. Babu
**CHECKED AND SUBMITTED
 LBS- IQAC**

[Signature]
Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Industrial Mentorship Program on Task-Brand Strategy Framework
 Building**

Date: Monday 15th November 2021

Time: 3 PM Onwards



**PREMIUM BRAND
 MANAGEMENT**

15 NOVEMBER | 3:00 PM



Mr. Yogesh Bafana
 Optimist Brand Design
 Director



[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Activity Title: Task-Brand Strategy Framework Building

Objectives: The goal of brand strategy is to shape the perceptions of a brand's audience so that ultimately we can influence them. Therefore, the brand strategy sets out the plan for shaping those perceptions through different forms of expression both visual and verbal. The Industry Mentoring Program provides a unique opportunity for students to directly connect with industry representatives in a mentor-mentee program. Industry mentors will interact with student mentees to provide them with a deeper insight into professional environments and their future careers.

Session conducted By: Mr. Yogesh Bafna

Designation: Managing Director

Organization: Co- Founder - Brand Consultant & marketing Strategist Optimist Brand Design LLP

Guest Profile: Mr. Yogesh Bafna (Co- Founder - Brand Consultant & marketing Strategist at Optimist Brand Design LLP)

As a Co-founder of Optimist Brand Design LLP, a Brand & Marketing consultancy with a 12 years track record helping companies grow. My aim is to enable entrepreneurs and small business owners to realise their truths through strategic and systematic marketing. With over 16 years of marketing blood, sweat and tears invested in growing a range of 100+ businesses in the India, USA, Spain, Germany, UK and Singapore., My purpose is to use this experience to get marketers & business owners to think differently about their brands, and to explore new ways to grow by providing an entire set of consulting services across marketing, branding, digital marketing and innovation, focusing on obtaining deep customer insight, crafting compelling brand identities, and growing the business. My work balances strategic marketing and practical application to build stronger brands and stronger businesses. I work with CEO's, CMO's, VP's of Sales & Marketing heads to adapt their marketing & Brand strategy to match the modern customer journey. My personal promise is to help you solve your Marketing and Brand Building Challenges, So you can unlock future growth of your brand. I am also a proud Core member of the JITO (Jain International Trade Organisation) Business



Network. If you want to find out why I am always told 'you're not like other Consultants...'

Experience: Optimist Brand Design LLP 13 years Managing Director July 2009 - Present (13 years) Pune/Pimpri-Chinchwad Area Co- Founder - Brand Consultant & marketing Strategist July 2009 - Present (13 years) Pune, Maharashtra Areas of expertise include: • Brand Positioning and Strategy • Brand Identity Design • Marketing Strategy • Communications & Copywriting • Social Media Marketing • Content Marketing • Email Marketing • Competitive Audits & Analysis • Naming & Nomenclature • Consumer Research • Trends & Insights • Presentation Development • New Business Development AffinityX Team Lead April 2006 - May 2009 (3 years 2 months)

Education: Savitribai Phule Pune University, AKM - Abhinav Kala Mahavidyalaya, Bachelor In Fine Arts & Design, Finer Arts - painting • (1999 - 2003) Vidyanand Bhavan High School High School • (1985 - 1995)

Target Audience: Students

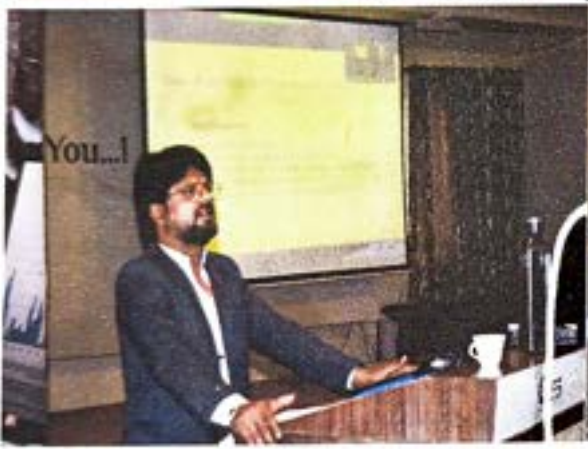
Topics covered by the Guest:

- What is brand strategy?
- Exactly what is brand strategy?
- Major advantages of strategic branding
- A proven 5-step brand strategy framework
- Increase the efficiency and return of our marketing and sales
- Create Instant affinity and desire with our target audiences
- Get our team, investors, and partners all on the same page
- Build consistency while still providing a framework for evolution

Summary of Session: College has organised Industrial mentorship program on Task-Brand Strategy Framework Building. For that we have invited Mr.Yogesh Bafna as a guest to conduct the session. In this session students has learnt all about the branding methods and essential elements of a branding strategy you need to grow a brand that'll stand the test of time.



Photographs:



Dear Yogesh Bafana Sir,

Greetings !!!

Subject- Invitation for Industrial Mentorship Program on Premium Brand Management
Saturday 15th Nov 2021 (3.00 PM to 4.30 PM)

This is in reference with the above mentioned subject we are delighted by having the opportunity to invite you as a guest speaker under the title of Industrial Mentorship Program on Premium Brand Management .That is scheduled on 15th November 2021.We would like to invite you as a guest speaker. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

We hope that we will benefit a lot from your presence

Date & Time : 15th Nov 2021 , From 3.00 PM to 4.30 PM

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Premium Brand Management

And also request you to kindly share your Brief career profile , Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,

Mr.Vivek Keskar

Head Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



15th November 2021

To,

Mr.Yogesh Bafana

Optimist Brand Designs Director

Subject:- Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Task-Brand Strategy Framework Building".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



Lotus Business School
Industrial Mentorship Program
on 15-11-2021

106

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	A
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	A
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	A
27	SHELKE SANKET RAMCHANDRA	A
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	A
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P



38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	A
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	A
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	A
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	A
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	A
79	BHOYE KETAN MANOHAR	P



80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	P
83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	A
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P
88	CHAVHAN GAJANAN BHAGWANRAO	A
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	A
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	A
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P



122	MARALGAURI PRAKASH	A
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	A
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	A
135	MAYURI VAJJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P

109





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Program on
 Corporate Etiquette & Business Ethics**

Date: Saturday, 20th Nov 2021

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓



Pink
**CHECKED AND SUBMITTED
 LBS- IQAC**

Deepak
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill development program on
Corporate Etiquette & Business Ethics**

Date: Saturday, 20th Nov 2021

Time: 10 AM onwards

Exclusively Arranged For Enrolled Students

Lotus Business School, Pune Invites You
To Join A Session On

JOURNEY FROM CAMPUS TO CORPORATE

Mrs. Neha Wagh
Manager Human Resources
Sahyadri Group of Hospitals

20 NOV 11 AM

Lotus Business School, S No. 52/53, Shamda Road, Pune- Mum Expressway, Punawale, Pune
For More Info : 74981 21610 | 74981 03036 | 88307 16419



Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Corporate Etiquette & Business Ethics

Objectives:

To Budding Manager Business etiquette is important because it creates a professional, mutually respectful atmosphere and improves communication, which helps an office serve as a productive place. People feel better about their jobs when they feel respected, and that translates into better customer relationships as well.

Session conducted By: Mrs. Neha Wagh

Designation: Sr. Manager Learning and Development

Organization: Sahyadri Hospitals

Guest Profile: TTT certified experienced trainer and facilitator with a progressive track record of learning strategy and execution. Strong emphasis on learning development, driving leadership initiatives, strategic planning, program implementation, change management and collaborative partnerships all designed to improve performance. Strong command on developing performance management strategies and welfare schemes, understanding human behaviour, driving motivation and team building, drawing up personalised career progression plans, coaching, staff development and managing overall employee relations. Extensive experience in developing learning strategies, curriculum designing and planning. Decisive leader capable of managing multi-sited teams comprised of varied members while ensuring judicious resource allocation and utilization. Learning & Development ☆ L&D Strategy ☆ Organizational Effectiveness ☆ Instructional Planning ☆ E-Learning ☆ Succession Planning ☆ HiPot Identification and Coaching ☆ Curriculum Design ☆ Presentation Skills ☆ Process Improvements ☆ User Support & Training ☆ Team Management

Experience: Sahyadri Hospitals 6 years 6 months Sr. Manager Learning and Development April 2022 - Present (3 months) Human Resources Manager March 2017 - April 2022 (5 years 2 months)

Education: Sinhgad Institute Of Management Master of Business Administration - MBA, Human Resources Management/ Personnel Administration, General - (2011 - 2013) University of Pune Master of Business Administration (MBA), Human Resources Management - (2011 - 2013) University of Pune Page 3 of 4 BCA (Bachelor of Computer Education) - (2008 - 2011) Symbiosis Center for Distance Learning DCW (Diploma in Creative Writing), Creative Writing - (2011 - 2012) Kaveri College of Science and Commerce HSE, Pure Science - (2008 - 2008)



Target Audience: Students

Topic Covered By Guest:

1. Have a solid CV/Resume
2. Naukri.com and Linked in Profile
3. English and Hindi Language
4. MS Excel ,Powerpoint and word.
5. Public speaking
6. Effective email writing.

Summary of Session: Today we have conducted session on Corporate Etiquette & Business Ethics for our students. For that we have invited Mrs.Neha Wagh for the session.Mr.Neha Wagh has explained how Business etiquette is important because it creates a professional, mutually respectful atmosphere and improves communication, which helps an office serve as a productive place. People feel better about their jobs when they feel respected, and that translates into better customer relationships as well.

Photographs:





Dear Neha Wagh Mam,

Greetings !!!

Subject- Invitation for Skill Development program on Corporate Etiquette & Business Ethics
Saturday 20th Nov 2021 (10.00 AM to 11.30 AM)

This is in reference with the above mentioned subject out college is planning a program under the title of Skill Development program on Corporate Etiquette & Business Ethics. That is scheduled on 20th November 2021. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time : 20th Nov 2021 , From 10.00 AM to 11.30AM

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Corporate Etiquette & Business Ethics

And also request you to kindly share your Brief career profile , Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,
Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



Contact

www.linkedin.com/in/nehawagh-04ba4766 (LinkedIn)
www.buzzle.com/authors.asp
(Other)

Top Skills

Behavioral Training
Induction Program
Soft Skills

Neha Wagh

Sr. Manager Talent Management, NLP Master Practitioner,
Employee Engagement Specialist

Pune

Summary

TTT certified experienced trainer and facilitator with a progressive track record of learning strategy and execution. Strong emphasis on learning development, driving leadership initiatives, strategic planning, program implementation, change management and collaborative partnerships all designed to improve performance. Strong command on developing performance management strategies and welfare schemes, understanding human behaviour, driving motivation and team building, drawing up personalised career progression plans, coaching, staff development and managing overall employee relations. Extensive experience in developing learning strategies, curriculum designing and planning. Decisive leader capable of managing multi-sited teams comprised of varied members while ensuring judicious resource allocation and utilization.

Learning & Development ☆ L&D Strategy ☆ Organizational Effectiveness ☆ Instructional Planning ☆ E-Learning ☆ Succession Planning ☆ HiPot Identification and Coaching ☆ Curriculum Design ☆ Presentation Skills ☆ Process Improvements ☆ User Support & Training ☆ Team Management

CONTACT INFORMATION:

✉: nehadeshmukh4390@gmail.com
☎: +91 9765421125

Experience

Sahyadri Hospitals
6 years 7 months

Sr. Manager Talent Management
April 2022 - Present (4 months)

Pune, Maharashtra, India



Human Resources Manager
March 2017 - April 2022 (5 years 2 months)

Pune Area, India

The overall role is to lead the human resources function and provide holistic view for enabling decision making on all people related issues, majority including Learning and Coaching Interventions, Managerial Development, Succession Planning, Hi-Potential Identification and Development of 2nd line Managers, Leadership Development, Employee Engagement, Mentoring & Motivation and Workforce integration across all branches.

- Identify and ensure career progression of high performing potential employees and provide them with required coaching and other learning opportunities while giving them Performance Measurement Tools
- Build and implement impactful People Strategies for the Organization creating strong cross-functional partnerships to curb Attrition Ratio thereby increasing retention and productivity. Played a vital role in designing KRAs of mid-level positions
- Design Performance Improvement Plans for employees identified at the bottom of the 'Bell Curve' to enable them to move up the curve
- Provide corporate and business unit-specific learning programs as well as manage the development of the learning content and deliver development solutions, in an effort to increase performance capability
- Evaluate and communicate the overall measurement and effectiveness of learning solutions to senior leaders and key business stakeholders.
- Conduct comprehensive process audits in order to determine gaps and bridge them using relevant process improvement tools

Assistant Manager Training
January 2016 - March 2017 (1 year 3 months)

Pune Area, India

SJMMCS Limited
Assistant Manager-Training and Development
March 2015 - January 2016 (11 months)

Pune Area, India

Responsible for effective design, development, coordination and facilitation of training and development programs for the staff including Product, Process Training, Soft Skills and Behavioural Training.

- Consulted with management, supervisors and employees to gain knowledge of work situations requiring training and to better understand changes in policies, procedures, regulations, business initiatives and technologies



- Managed all phases of a learning project – analysis, design, development, implementation & evaluation. Managed content revisions and versioning, created and maintained quick reference guides.
- Measured training effectiveness and regularly provided management updates of progress toward training while leading a team of 15 trainers PAN India

Universal Training Solutions Pvt. Ltd.

Team Leader- E-Learning

July 2013 - March 2015 (1 year 9 months)

Pune

UTS is an enabler of online education to universities and academic organizations.

Hired to manage the design, development and implementation of engaging and effective eLearning content for distance learning universities using the latest technologies and methods while leading a team of 12 eLearning trainers.

- Coordinated with the potential clients to provide business solution with special emphasis on e-learning based interventions.
- Created engaging supporting material/media including audio, video, simulations, role plays, games for online courses.
- Facilitated and taught the training courses for users of the application at various universities and schools.

Buzzle Software Solutions Pvt. Ltd

Content Writer

June 2011 - August 2011 (3 months)

Pune

Published more than 20 articles online

Education

Sinhgad Institute Of Management

Master of Business Administration - MBA, Human Resources Management/
Personnel Administration, General - (2011 - 2013)

University of Pune

Master of Business Administration (MBA), Human Resources
Management - (2011 - 2013)

University of Pune



BCA (Bachelor of Computer Education) · (2008 - 2011)

Symbiosis Center for Distance Learning

DCW (Diploma in Creative Writing), Creative Writing · (2011 - 2012)

Kaveri College of Science and Commerce

HSC, Pure Science · (2008 - 2008)



10th November 2021

To,

Mrs. Neha Wagh

Manager Human resources

Sahyadri Hospital

Subject: Letter of Appreciation

Dear Mam,

Thank you for taking the time to visit our College and delivered an informative session on "Corporate Etiquette & Business Ethics".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

☎ +91 20 6529 1082 ✉ info@lotuscentre.ac.in 🌐 www.lotuscentre.ac.in



Lotus Business School
Skill Development Program on Corporate Etiquette &
Business Ethics on 20-11-2021

SR No	Students Name	Attendance
1	SIMRAN NANI/PAULAR DESAI	P
2	VISHAL ANANT JANKAR	P
3	SHUBHAM SUNIL CHOUKULE	P
4	PRYANKA SAWASHI BORCHATE	P
5	YANESH RANGRAO KARANIM	P
6	SHIVANI PRADIP DONGARI	P
7	NIKHIL DATTATRAYA JADHAV	P
8	POOJA MOHANLAL CHOUDHARY	P
9	SAPANA SHASHIKANT WAGH	P
10	MUGDHA ANAND DEVLEKAR	P
11	ABHISHEK ANANT PIMPALKAR	P
12	SUJATA GULAB JADHAV	A
13	TEJAS SANJAY GHARE	P
14	SUJIT SAKHARAM MOTE	P
15	SHRADDHA DATTATRY NALAWADE	P
16	ASHVINI SAMBHAJI KIRKAR	P
17	JAY NAMDEV SHINDE	P
18	SANJITA PURUSHOTTAM YADAV	P
19	VINIT MADAN MORE	A
20	ZAMDE MAHENDRA DILIPRAO	A
21	VHANMANE SANGRAMSINH MAHADEO	P
22	SAMEER PRATAP WAGH	P
23	CHAITANYA NIVRUTTI MORE	P
24	NEHA LAXMAN SHIRUDE	P
25	PRATIK PRABHAKAR BODKHE	A
26	VIKRAM PRAKASH JADHWAR	P
27	GHANSHYAM NANASAHEB KAMBLE	P
28	SHRIRAME ABHIJEET RAMRAO	P
29	SHOWRAB ASHOK GAVLI	A
30	GANESH NARAYAN OMBALE	P
31	PRAKTA ARUN BANSODE	P



32	AKASH EKNATH WAGH	P
33	AKSHAY BALKRISHNA NEVASE	P
34	PRIYANKA SHASHIKANT KAPURE	P
35	SWARANJALI SANJAY GHARE	P
36	SNEHAL UTTAM PAWAR	P
37	OMKAR HANUMANT BHAGAT	P
38	SOURABH TUKARAM ZAGADI	A
39	SHUBHAM ANANTRAO AMBHORE	P
40	ASHWIN SUBHASH RATHOD	P
41	RUSHIKESH BABASAHEB DHOKALE	P
42	SNEHA RAMESH DONODE	P
43	PRIYANKA KAILAS MAHAJAN	P
44	AJAY RAMHARI BHOR	P
45	GELE SNEHAL SONYABA	P
46	JUNDALE SHIVKUMAR BHIMRAO	P
47	DIPSHIKA DILIP THUL	P
48	RUPALI PRAFULLA MAHANT	P
49	TEJAS DILIP SAWANT	P
50	APARNA VIJAY ALASPURE	P
51	ABHISHEK KESHAV KUDNAR	A
52	AJAY TUKARAM KACHEWAD	A
53	CHAITANYA TANAJI KHARAT	P
54	SNEHAL DEEPAK BAMBAL	P
55	ANIKET KAILASH SARYAM	P
56	KIRAN SARJERAO JAGDHANE	P
57	RAHUL SUNIL KARANDE	P
58	SANGMESHWAR KASHINATH PHULARI	A
59	SOLUNKE NAMOSH MADHAVRAO	P
60	SHUBHAM DNYANESHWARRAO KADU	P
61	DHANANJAY YASHWANT POKALE	P
62	SWAPNIL VISHWANATH RAUT	P
63	VAIBHAV KESHAV JADHAV	P
64	SHASHANK HIRALAL KALE	P
65	SITARAM KALIDAS THITE	P
66	RAHUL HARIDAS CHAVAN	P

122



123

67	SHUBHAM GURUNATH ZUNJARE	A
68	SHUBHAM SUNIL RAJEGORE	P
69	SHIVANI PRAKASH BODAKE	P
70	KAIWALYA SUNIL KULKARNI	A
71	SANIKA PURUSHOTTAM SHINDE	A
72	KUNAL SUBHASH BHOSALE	A
73	AKSHAY LAXMAN BURASE	P
74	SHITAL KISAN POKALE	P
75	PARDESHI APURVA RAJESH	P
76	ADITYA SHIVAJI THORBOLE	P
77	SUNIDHI SAMPATRAO PATIL	P
78	AKSHAY DHANAJI KAKADE	P
79	ADITI MUKUNDRAO KOTHEKAR	P
80	VISHAL RAMBHAU SHENDGE	A
81	POOJA NITIN BALLAL	P
82	SHAHIR JAYRAM DHAMALE	P
83	RAHUL PRADIPRAO BAMBAL	P
84	SHITAL ASHOK LIGADE	P
85	DIPIKA PRABHAKAR WALSE	P
86	PRACHI SHIVSHANKAR MADYE	P
87	MORE TUSHAR RAVINDRA	A
88	MAYUR ANANDRAO DHAIGUDE	P
89	VINAYA DATTAJI KHAIRE	P
90	ANAGHA SHANKAR THORAT	P
91	SHUBHAM DHANAJI NIMBALKAR	P
92	RUSHIKESH DEVRAM HASE	P
93	JAYANT SACHIN PHASE	P
94	SHARAD RAMNATH KALWANE	P
95	SHUBHAM VIJAY DEORE	P
96	VANASHRI LAXMAN MANNOLKAR	P
97	SUJIT BABURAO SHINDE	P
98	MAHESH AANNAPPA CHAVAN	P
99	MAHESH VAJJINATH PALASKAR	P
100	ROHINI TANAJIRAV KOKATE PATIL	P
101	LAXMIKANT VITTHAL DONODE	P



124

102	ASHISH WASUDEO MAHAJAN	P
103	MAHESH SANDIPAN SATPUTE	A
104	KOMAL RAJENDRA JAGTAP	A
105	YOGESH SUNIL NARUTE	P
106	OMKAR MACHINDRA GULDAGAD	P
107	GAURAV PRATAP TAMBE	P
108	SHWETA NANDKISHOR BORLE	P
109	RESHMA GUNDAN MAKARAND	P
110	AKSHAY KANTILAL BHUSARI	P
111	SURAJ BALASAHEB KALKHAIR	P
112	MAGAR SAGAR HARIDAS	A
113	CHINCHAMALATPURE ABHIJIT RAJENDRA	P
114	PRAMOD DHARASING RATHOD	P
115	GIRAMKAR SHUBHAM SAMBHAJI	P
116	JAGDALE ADITYA DATTATRAY	P
117	LONDHE CHAITALI KISAN	P
118	ANANDE POONAM RAGHUNATH	A
119	ADARSH RAJESH BHOSALE	P
120	VAIBHAV APPASO KHANDAGALE	P
121	VISHAL VILAS PUDAT	P
122	MEGHA VIJAYSINGH WAGH	P
123	LALIT SHIRISH BEHERE	P





LBS

Innovating Business Leadership

Dwami Sevabhavi Sanstha's

Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawala, Pune 411 033.

info@lotuscentre.ac.in www.lotuscentre.ac.in

✓ 125

PAYMENT VOUCHER

No. :

Date : 09.12.2021

Rs. 1500/-

Pay Mr./Mrs. Guest Lecture (Sneha wagh)

a sum of Rs. One Thousand Five Hundred only

Being Dated 22.11.21 Industry speaker

and debit on _____ Account.

Received the sum of

Paid by cash/ cheque on _____

Rs. 1500/-

Bank _____

Branch _____

Cheque No. _____ Date : _____



RK
Accountant

Principal / Director

Receiver's Signature



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development Session on
Group Discussion Activity & Mock Interview

Date: Monday, 22nd November 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓



Pebat
CHECKED AND SUBMITTED
LBS- IQAC

Director
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Session on
Group Discussion Activity & Mock Interview**

Date: Monday, 22nd November 2021

11.00 AM Onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Group Discussion Activity & Mock Interview Activity

Objective:

- **Group Discussion:** To serve various purposes. It is a two-way communication process through which recruiters get to assess the soft skills of candidates, while the candidates can gain clarity about their own thoughts, opinions and views. GD is an opportunity for an organisation to evaluate a candidate's communication skills, knowledge, leadership skills, listening skills, social skills, ability to think on the spot and improvise. A typical GD has about 8-12 participants and 2 or more assessors. The assessors sit where they can clearly see and hear all the candidates.
- **Mock Interview:** To learn how to answer difficult questions, develop interview strategies, improve your communication skills, and reduce your stress before an actual job interview. During a mock interview, the interviewer may use a semi-structured interview format rather than asking a formal list of questions. A mock interview is an emulation of a job interview used for training purposes. The conversational exercise usually resembles a real interview as closely as possible, for the purpose of providing experience for a candidate. It can help a job applicant to understand what is expected in a real job interview, and can help an applicant improve his or her self-presentation.

Session conducted By: Dr.Sujata Bolake

Designation: – Associate Professor

Organization: Spicer Adventist University

Guest Profile: Dr.Sujata Bolake

Education: Doctor of Philosophy in Management from Tilak Maharashtra Vidyapeeth 2013.

- MSc Psychology in Counselling and Training from University of Madras in 2015.
- Early Childhood Care Education (ECCE) in 2019.
- Masters of Management Science with HR Spl from Pune University (Indsearch) in May-2007 with First Class.
- Master degree in Commerce from Pune University with HR as a Spl in May-2006 with First Class.
- Post Graduation Diploma in Business Management with Marketing as a Spl from Pune University (IMCC) in May-2006 with First Class.
- Degree in Business Administration Commerce from SNDT University in May-2004 with First Class.

Experience: Worked in Spicer Adventist University as a faculty for Business and Commerce department from September 2014.

- Principal at Cocomelon preschool, Director and founder of The Legacy Academy.



- Worked as Asst Professor & placement coordinator at NBN Sinhgad Institute of Management studies from August 2011 – August 2013.
- Worked as Asst Manager - HR for ICFAI University – Fed Uni (Taking care of Maharashtra & Goa Territory) from July 2007 – Aug 10.
- Worked with Patni Computers in GRP Pool (HR Department).
- Worked as Executive – Training & Placements at Maples ESM Technologies from Jul-05 – June -07.

Target Audience: Students

Summary Of Session:

We have organised the session of 2 days on Group Discussion & Mock Interview for the students. For that we have invited Dr. Sujata Bolake mam a guest speaker. Mam has explained how Group discussion is an important activity in academic, business and administrative spheres. It is a systematic and purposeful interactive oral process.

Mam has conducted the mock interviews of students & also explained how mock interviews allow candidates to evaluate their current skill level and identify their weaknesses. Not just that, by simulating an interview environment, they can test out their conversational abilities and understand how well they perform under pressure. Business communication and verbal abilities are as important as logical reasoning and technical skills.

Session was very sinformative!

Photographs:





MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

LOTUS BUSINESS SCHOOL

Jhambe Road, S.No. 52/53, Old Mumbai - Pune Hwy, Punawale, Pune, 411033

And

ASPIRE TRAINING SOLUTIONS, PUNE

7, Meghrang Building, Near Aditya Floraa, Warje. Pune - 411058.

FOR

PLACEMENT READINESS TRAINING PROGRAM

(LANGUAGE DEVELOPMENT & SOFT SKILLS)

TO THE SEM II MBA STUDENTS



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on:
by and between

Date:

Lotus Business School, Pune. THE CLIENT herein represented as the **FIRST PARTY**
AND

Aspire Training Solutions, Pune. THE SERVICE PROVIDER represented herein as the
SECOND PARTY.

PURPOSE OF MOU

In particular, this MOU is intended to have a fruitful association between the 2 parties and the end user, (students) are trained efficiently so that they can appear for the placement selection process confidently.

RESPONSIBILITIES OF SECOND PARTY

1. Enhance the Employability skills of the **MBA** students, by providing language development & soft skills training to them, which would be useful during the final placement.
2. Organize regular training sessions in accordance to the academic timetable.
3. Conduct pre/post assessment of the students as a part of the training.
4. Arrange experienced and passionate trainers/facilitators to deliver the training program.
5. Provide, study material and learning resources in the form of electronic format to the students for self-study.
6. Ensure excellent feedback from the students and make this association fruitful for all the stakeholders.



RESPONSIBILITIES OF FIRST PARTY

1. To allot the training sessions in accordance to the academic timetable.
2. To nominate a session moderator/mentor, who will help the trainer in maintaining the attendance record of the students.
3. To arrange LCD Projector, Sound system to deliver the training program in the classrooms.
4. Adherent to all the COVID-19 protocols by the students, support staff and college authorities.
5. To strictly adhere to the payment formalities to the second party as mutually agreed upon.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL RESPONSIBILITIES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

Clause 1 - CO-OPERATION

- 1.1 Both parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations. The parties shall keep each other informed of potential opportunities and share all information that may be relevant to secure additional opportunities for one another that would benefit the students.
- 1.2 The co-operation between First Party and Second Party will facilitate effective utilization of the intellectual capabilities of the Second Party providing significant inputs to them in developing suitable teaching/ training systems, keeping in mind the needs of the First Party.

Clause 2 - SCOPE OF THE MOU

- 2.1 Both parties believe that close co-operation between the two would be a major benefit to the student community to enhance their skills and knowledge.
- 2.2 The Second Party will give valuable inputs to the First Party in teaching/ training methodology so that the students fit into the industrial scenario meaningfully.
- 2.3 The Second Party will train the students of the First Party on the emerging new trends in order to bridge the gap in skill and make them ready for industry.



Clause 3 – TRAINING IMPLEMENTATION PROCEDURE.

3.1 The training program is divided in 3 parts.

- **Profiling of the students** – There would be a one-on-one assessment of every student on the parameters set by the Master Trainers of ATS and a Pre- Training SKILL EVALUATION MATRIX will be prepared.
- **The division of 100 hours of training: Online Training** – The first 30 hours of Module related to English Language development will be conducted through online mode and would be provided by the trainers.
- **Offline Training** – As per the directives of the Govt. to reopen the colleges, the remaining module (50 hours) related to placement training would be delivered by trainers and (20 hours) related to assessment and management games would be conducted by the master trainers via classroom intervention.

3.2 The students would be divided into 3 categories basis their performance during profiling. Average, Below Average and Above Average. Post analysis, 4 batches would be formed with 30 -32 students in each batch. The profiling and internal assessment done by the authorities would be the bench mark for this categorization.

Clause 4 - PAYMENT DETAILS & METHODOLOGY

3.1 The payment terms agreed upon are as follows:

Total number of students: 130
 Training Charges per student: Rs. 2500/-
 Total Cost to the First Party: 325,000/-
 Disbursement of the financials:

- The amount would be disbursed in 5 installments.
- Each installment of 20% of the total amount to be disbursed at the end of every month.
- The last 20% of the amount, would be disbursed after observing the holistic development of the students and also a substantial growth in the number of students placed during the final interview process compared to previous records. Whether the student accepts the offer or not, does not come under our performance matrix.
- All payments to be done by online transfer to the account:

Bank Details:


Account: Aspire Training Solutions
 Bank: ICICI
 Account Number: 239305001277
 Branch: Warje
 IFSC: ICICI0002393
 Type: Current



VALIDITY


3.2 The validity of the agreement is for one year from the date of agreement.

3.3 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties have to discharge their obligations.

AGREED:**For: Lotus Business School****For: Aspire Training Solutions**
Dr. Satish Warpade

Director - Lotus Business School

Authorized Signatory


Ms. Anjali Atre

Director - Aspire Training Solutions

Authorized Signatory



A focused professional with dynamic career of over 18+ years in working on international and multi-cultural environments with the credit of enhancing process from scratch and streamlining operations

CORE COMPETENCIES

Team Motivation & Employee
Relationship

Human Resource Management

Decision-making skills

Employability skills

Interpersonal skills

Continuous Process Improvement

ACADEMIC DETAILS

Doctor of Philosophy in Management
from Tilak Maharashtra Vidyapeeth
2013.

Masters of Management Science from
Pune University in 2007

Master of Commerce from Pune
University in 2006

PROFILE SUMMARY

- Worked in Spicer Adventist University as a faculty for Business and Commerce department from September 2014.
- Principal at Cocomelon preschool, Director and founder of The Legacy Academy.
- Worked as Asst Professor & placement coordinator at NBN Sinhgad Institute of Management studies from August 2011 – August 2013.
- Worked as Asst Manager - HR for ICFAI University – Fed Uni (Taking care of Maharashtra & Goa Territory) from July 2007 – Aug 10.
- Worked with Patni Computers in GRP Pool (HR Department).
- Worked as Executive – Training & Placements at Maples ESM Technologies from Jul-05 – June -07.

NOTABLE ACCOMPLISHMENTS ACROSS THE CAREER

- Resource person at International Conference on International Debate on Examinations and Assessments 202 India 8th June 21 – 11 June 21.
- Committee Member International Conference On Multidisciplinary Research (ICMR – 2021)
- Professional certified as an Accredited Teacher Trainer under the common seal of "Bestow Edutrex International, June 18, 2021.
- Panel Member at International Conference at Future Trends in distance and Online Education 18th June – 19 June 21.
- Awarded with "InSc Research Excellence Award 2021"
- Awarded with Best Principal Award 2020
- Speaker at 13th World Education Summit 2018.
- Received certificate of recognition at 12th School Education Summit 2019 for the contribution done in Education sector.
- Won 1st Prize in Paper Presentation at National Conference – NATCON, Sangola (Solapur).
- Won 1st Prize in Paper Presentation at National Conference – INDIRA College – Pune.
- Co Authored books - International Economics, Indian & Global Economic Development, Business Regulatory Framework
- Subtitle winner Mrs. India Confident at Mrs. India Pride of Nation 2018.

ORGANIZATIONAL EXPERIENCE

Growth Path:

Sept'14 to till date	Spicer Adventist University, Pune – Associate Professor (Division of Management)
Aug'11 to Aug '13	NBN Sinhgad Institute of Management studies, Pune – Assistant professor (Management Dept)
July'07 to Aug'10	ICFAI University – Fed Uni – HR Assistant Manager (Maharashtra & Goa Territory)
Jul'05 to Jun '07	Maples ESM Technologies, Pune – Executive (Training & Placements)



PROFESSIONAL SUMMARY

- Associate Editor of World Review of Business Research (WRBR)
- Editorial Board Members of "SAMVAD" Symbiosis Institute of Business Management.
- Life Member of Business Ethics Foundation – India.
- Member of National HRD Network (NIIRD) Pune chapter.
- Member of International Association of Educator & Corporate Trainers (IAECT), Mumbai (India)
- Member of International Association of Commerce and Management (IACM)
- Active Member of Professional Association - IEEE, 3 Park Avenue, 17th Floor New York, NY 10016-5997 USA New York, USA (Member No - 92030476)
- Member of International Economics Development Research Center (IEDRC) – Room5, 6/F., Shun On Commercial Building, 112-114 Des Voeux Road, Central, Hong Kong (Member No – 90080112)
- Member of the Harvard Business Review Advisory Council.
- Member of NITI Aayog's Women Entrepreneurship Platform
- Ph.D. Guide for Shri J J T University, Churu Bisau Road, Jhunjhunu (JJT/2K9/CMG/768).

GUEST SPEAKER

- Pratibha Institute of Management, Pune, Session MBA II year students on Campus to Corporate 2013.
- Workshop on teaching methodology, Stress Management at Bharati Vidhyapeeth Secondary School, Banner 2013.
- Faculty development program for pre - primary teacher of Bachpan Play School, Banner, Pune.
- Bharati Vidhyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2015.
- Workshop on Grooming, Life Skills, Interview techniques at Bharati Vidhyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2019.
- Bharati Vidhyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2015

RESEARCH PUBLICATIONS

Papers Presented at International & National Conferences

- "Improving Business Competitiveness through Integrated System" International Conference on Business and Management, Widyatama University Bandung, Indonesia, 27- 28th of April, 2011
- Presented paper at IOCBM International Conference Malaysia – June 2011(Online conference).
- Study on Employee Job Satisfaction in I.T Industry, Pune" at World Business, Economics and Finance Conference at Bangkok, Thailand, 26th & 27th September 2011
- "Supply Chain Management – Integration Demand and supply strategy In India" at World Business, Economics and Finance Conference at Bangkok, Thailand, 26th & 27th September 2011
- International Marketing conference 2011, Mumbai on Changing Dynamics' of Management through Innovation and Creativity at Indian Education Society's Management college and research Center at Nerul , Mumbai on 13th January ,2011.
- Satisfied employees - A Promise made or promise kept' in Conference - National level journal of Natcon Blaze - 2013 in 2013, ISSN No. 978-81-921232-1-9ment studies and Research, Paper Presented on "Study on Business Competitiveness at BVG Ltd , Wadala , Mumbai on 6th August 2011.
- International Conference on "Case Study and Recent Trends In Management" at Sir M Visvesvaraya Institute of Manage' Empirical Study On Employee Job Satisfaction & Retention, Pune' In Conference National level level journal of National Conference on Strategies for Managing in the New Normal in 2012, ISSN No. 978-81-920768-3-6
- 'Employees First Customer Next' in Conference - National level journal of National Conclave in 2012, ISSN No. 978-93-5051-660-7
- 'Innovative HR Practices' in Conference - National level journal of National Conclave in 2012, ISSN No. 978-93-5051-660-
- 'Innovation in HR Practices' in Conference - National level journal of KHOJ - MAEER MIT in 2012, ISSN No. 0976-8262
- 'Employee Job satisfaction is a right step towards enhance the Human Capital ' in Conference - National level journal of ABHINAVAN in 2013, ISSN No. 978-81-8407-695-0

ACADEMIC CREDENTIALS

- Doctor of Philosophy in Management from Tilak Maharashtra Vidyapeeth 2013.
- MSc Psychology in Counselling and Training from University of Madras in 2015.
- Early Childhood Care Education (ECCE) in 2019.
- Masters of Management Science with HR Spl from Pune University (Indsearch) in May-2006 with First Class.
- Master degree in Commerce from Pune University with HR as a Spl in May-2006 with First Class.



- 138
- Post Graduation Diploma in Business Management with Marketing as a Spl from Pune University (MCC) in May-2006 with First Class.
 - Degree in Business Administration Commerce from SNDT University in May-2004 with First Class.

Certification

- Certified in Advance Handwriting analysis from Organization for Graphology & Graphotherapy.
- Reiki Levels 1, 2 and 3 from Dr. Mikao Usui Reiki Institute.
- Cambridge ESOL Level Certificate in ESOL International (Business English - Vantage).
- Advance Excel - MS- office, Word, PowerPoint, MS Outlook
- Complete Early Childhood Care Education (ECCE).
- 'B' CERT & 'C' CERT Holder from 2 MAH Girls Battalion
- Silver medal in Firing at National Level Camp, NCC

PERSONAL DETAILS

Date of Birth: 6th May 1984
Husband Name: Umesh Bolake
Languages Known: English, Hindi, Marathi
Address: Ashirwad Niwas, Police Colony, Rahatani, Kalewadi, MH, India - 411017
Passport: Valid Passport



23rd November 2021

To,

Dr. Sujata Bolake

Associate Professor

Spicer Adventist University

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and conducted an informative session on "**Group Discussion Activity & Mock Interview Activity**".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1062 info@lotuscentre.ac.in www.lotuscentre.ac.in



Lotus Business School
Group Discussion Activity
on 22nd & 23rd November 2021

140

SR No	Students Name	Attendance	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P	P
2	AKASH DHANRAJ KHIRADKAR	P	P
3	PAWAR SEJAL SANDIP	P	P
4	KHADE KALYANI SUNIL	P	P
5	MALI POOJA RAVINDRA	P	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	A	P
7	THAKARE RUPAK RAJENDRA	P	P
8	JUHI LILADHAR PARCHAKE	P	P
9	SINGH GAURAV PREMBAHADUR	P	P
10	SALKE ABHILASH YASHVANTRAO	P	P
11	APOORVA SANJAYKUMAR WANKHADE	A	A
12	GAVIT RAHUL BARINDRAKUMAR	P	P
13	DONGARE PRAVIN BALASAHEB	P	P
14	SUMEET POPAT KADAM	P	P
15	MAYURI BHAGWANRAO SAPATE	P	P
16	RAHATE AKSHAY DILIP	A	P
17	DANDILE NIKITA PRALHAD	P	P
18	SHINDE MADHAVI DNYANESHWAR	A	X
19	VINAY SURESH GADGE	P	P
20	GHODAKE SHARAYU PRADIP	P	P
21	SANCHITA SUNIL WAGH	P	P
22	MALI SAYALI KANTALING	P	P
23	NAGARE GANESH SOPAN	P	P
24	RANE MANSI VIJAY	P	P
25	SUKHADA SUNIL KULKARNI	A	A
26	CHOUNDKAR SURAJ VILAS	A	A
27	SHELKE SANKET RAMCHANDRA	P	P
28	DATRE NIKITA NANAJI	P	P
29	BALGUDE AKASH BALAJI	P	P
30	SHINGADE RUSHIKESH VILAS	A	A
31	SANGRAM SUNIL PATIL	P	P
32	RAJPUT PRATIK RAJENDRA	A	P
33	KUMBHAR VIKEE BAPU	A	P
34	DEOKAR PRAVIN RAJENDRA	A	A
35	YOGESH DHANAJI SHITOLE	A	A
36	POL JAYDEEP MAHESH	P	P



37	BHAGYASHREE MANOHAR TOPALE	P	P
38	SALUNKE GANESH NANASAHEB	A	A
39	BHADANGE AISHWARYA SAYAJI	P	P
40	UDHANE SANCHITA RAJESH	P	P
41	SAHIL DEVRAJ WAGH	P	P
42	KRUSHNA SHESHERAO INGLE	A	A
43	AVIRAJ JOTIRAM BHANGE	P	P
44	SAPRE NINAD ATUL	P	P
45	SHELAR PRANJAL JAGANNATH	P	P
46	TANMAY MEENBAHADUR RANA	P	P
47	SHINDE SHWETA SAMPAT	P	P
48	GANESH BALASAHEB DEOKAR	P	P
49	AKSHAY PRAFULLA PATEL	P	P
50	KAMBLE MAYUR MURLIDHAR	P	P
51	SHITAL ANIL KACHARE	P	P
52	SARVADE POOJA MARUTI	P	A
53	KAMBLE RAHUL NAMDEVRAO	P	P
54	SALUNKHE SANJEEVAN RAJARAM	P	P
55	TILEKAR MANISHA SHAILESH	P	P
56	DESHMUKH NIKITA ANIL	P	A
57	RAJPUT SHUBHAM PRAVINSING	A	P
58	PATIL VIJAY PRAKASH	A	A
59	VIKAS ACHYUTRAO SONWANE	P	P
60	KHAWATODE SIDDHARTH DHANAJI	P	A
61	DINESH SHANKAR LOBHE	P	P
62	PATIL PRATIK AJABSING,	P	P
63	SURVE CHANDRAKANT RAYBA	A	A
64	SAKRE SATYAM JANAK	P	P
65	UBHALE DATTA DHANRAJ	P	P
66	VISHAL MOHAN MAGAR	P	P
67	PRANJALI SANJAY SHINDE	P	P
68	TAMBE PRANAV GANESH	P	P
69	RANJIT GAJINATH ATOLE	P	P
70	SURAJ TANAJI WAGHMARE	P	P
71	GOPAL SITARAM PATIL	P	P
72	ASKAR VISHAL RAJARAM	P	P
73	PATIL GAURAV SANJAY	P	P
74	CHAVAN AKSHAY VITTHAL	A	A
75	GAHINE MAYUR DATTATRAY	P	P
76	JYOTI SHRIPATI GHADGE	P	P
77	VIRKAR SHANKAR VITTHAL	P	P
78	DUKARE ANIKET MAHADEO	P	P

141

79	BHOYE KETAN MANOHAR	A	P
80	KHADEKAR HARSHAL RAJESH	P	P
81	KADU AJAY MAROTRAO	A	P
82	ZAGADE PRASHANT SATISH	A	P
83	ASHUTOSH SANTOSH GHANMODE	P	P
84	BHOITE ABHISHEK NANDKUMAR	P	P
85	SANKET DILIPRAO NIKAM	A	X
86	PRANAVRAJ DILIP PARLEKAR	P	P
87	SEJAL NEMICHAND SETHIYA	P	P
88	CHAVHAN GAJANAN BHAGWANRAO	P	P
89	SAURABH DILIP DEOKAR	A	X
90	BORKAR PIYUSH JITENDRA	A	P
91	AASHIYA RAHUL DHEPE	P	P
92	KARANKAR PAVANKUMAR RAVINDRA	A	A
93	RACHITA RAMESH KANTEWAR	P	P
94	ANKIT BALIRAM SURYAWANSHI	A	A
95	RAM BABURAO SOLANKE	P	P
96	UDAY ARUN RAUT	P	P
97	GAJJALWAR DURGATAI GANGADHAR	P	P
98	SACHIN NITIN RAJBHOJ	P	P
99	VAIBHAV LAXMAN PARIHAR	P	P
100	TUSHAR KISAN TIKANDE	P	P
101	PRIYA SHIVAJI WAGHMODE	P	P
102	CHATE MAYUR ASHOK	P	P
103	YASH VINOD DESHMUKH	P	P
104	PHADTARE NIKHIL NANDKUMAR	P	P
105	PAVAN MAROTI MUNGADE	P	P
106	PRAFUL SUDHAKAR GADGE	P	P
107	ROHIT PRADEEP PAWAR	A	A
108	ZAGADE SHUBHAM LAXMAN	P	P
109	GOSAVI PRATIKSHA HARI	P	P
110	RAVIKIRAN LAXMAN PATIL	A	P
111	MUNGDE RAHUL SHANKARRAO	P	P
112	GAWANDE RUSHIKESH VIJAY	P	P
113	RASIKA RAMESH MANDLIK	P	P
114	SHINDE DHANANJAY VASANT	P	P
115	POUL SANDIP BALIRAM	A	P
116	SUMIT RAJESH TOTALE	P	P
117	ANIL KHANDU LOKARE	P	P
118	WAJE AKSHAY GANGADHAR	P	P
119	JAYESH RAJENDRA PATIL	P	P
120	KOLEKAR GOVIND BALIRAM	P	P

121	BALDAWA PRAPTI BALKISHAN	P	P
122	MARALGAURI PRAKASH	A	A
123	MANE DIPALEE RAJARAM	A	A
124	THORAVE ARACHANA DADABHAU	A	A
125	BHANDARE SHUBHAM BAPURAO	P	P
126	SHUBHAM NAGNATH SHINDE	A	A
127	RUSHIKESH ANIL YADAV	P	P
128	DHAKANE SHWETA ANKUSH	P	P
129	DIWAKAR DNYANESHWAR VILASRAO	A	A
130	RAHUL RAJENDRA KUMBHAR	P	P
131	ANKUR KUMAR SRIVASTAVA	P	P
132	PANKAJ LAXMAN MUKHEKAR	A	A
133	GAIKWAD SUDHANSHU KARTIK	P	P
134	ASHLESHA SUDHISH PACHPANDE	P	A
135	MAYURI VAJJANATH YADDE	P	P
136	SOLUNKE SAURABH ANKUSH	P	P
137	PISOLKAR RUCHA RAVINDRA	A	A
138	NAVALE MAYUR RAJENDRA	P	P
139	GAURAV SARODE	P	P

143



144

Swami Sevabhavi Sanstha-Original 20-21

Aspire Traning Solution

Ledger Account

1-Apr-2020 to 31-Mar-2023

				Page 1	
Date	Particulars	Vch Type	Vch No.	Debit	Credit
15-9-2021	By Visiting Faculty Fees(Honorarium)	Journal	595		60,300.00
13-10-2021	To RBL Bank -309008320449 (LBS)	Payment	435	30,150.00	
9-11-2021	By Visiting Faculty Fees(Honorarium)	Journal	803		45,000.00
24-11-2021	To RBL Bank -309008320449 (LBS)	Payment	521	75,150.00	
6-12-2021	By Visiting Faculty Fees(Honorarium)	Journal	884		45,000.00
10-12-2021	To RBL Bank -309008320449 (LBS)	Payment	562	45,000.00	
8-1-2022	By Visiting Faculty Fees(Honorarium)	Journal	1367		45,000.00
16-2-2022	To RBL Bank -309008320449 (LBS)	Payment	719	45,000.00	
16-3-2022	By Visiting Faculty Fees(Honorarium)	Journal	1458		54,000.00
17-3-2022	To RBL Bank -309008320449 (LBS)	Payment	818	54,000.00	
				2,49,300.00	2,49,300.00



145



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill development program on
Importance of Personality Development

Date: Saturday, 27th November 2021

Time: 11 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓



P. K. K.
CHECKED AND SUBMITTED
LBS- IQAC

[Signature]
Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill development program on
Importance of Personality Development

Date: Saturday, 27th November 2021

Time: 11 AM onwards

Exclusively Arranged For Enrolled Students

Lotus Business School, Pune Invites You
 To Join A Session On

**Transition Of Personnel
 Management To Human
 Resource Management**

Mr. Vivek Soman
 HR Business Partner
 Netcracker Technology - NEC corporation

27 NOV 11 AM

Lotus Business School, S No. 52/53, Jhambhe Road, Pune-Mum Expressway, Punawale, Pune.
 For More Info : 74981 21610 | 74981 03036 | 88307 16419



[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Activity Title: Personality Development Program

Objectives:

- To cover the following areas for the benefit of the students as under; Improves communication skills, interpersonal skills, leadership skills and technical skills of the students. Guides the students about their respective long-term career objectives.
- To personality development trainings also give us an opportunity to work on and change our inner landscape. Factors like our attitude, motivation, fears and complexes which directly and indirectly affect our lives all form our inner world. And the fact is; not everyone is born with a positive attitude, good self-esteem and confident personality.

Session conducted By: Mr. Vivek Soman

Designation: Human Resources Business Partner

Organization: Netcracker Technology

Guest Profile: Mr. Vivek Soman (Human Resources Business Partner)

Experience: Netcracker Technology Human Resources Business Partner August 2021 - Present (11 months) Pune, Maharashtra, India Infosys Human Resource Business Partner June 2018 - August 2021 (3 years 3 months) Pune, Maharashtra, India - Supporting one of the fastest growing Unit at Infosys - CIS and Cyber Security - Onboarding and Induction through QuikStart Program, achieved improvement in New Joiner satisfaction score for the unit. - Employee engagement through 5C module impacted highest ESAT. - Retention champ at Unit during FY20, FY21 - Data Analytics and program closures - Grievance handling - Support during employee emergency cases at Pune Delivery center. - Actively involved in Small DC growth Team for Nagpur Delivery center. - D&I Initiatives - Awards at Infosys : Bravo Award, Retention champ, Special recognition award, winning team of first ever Ideathon, AFE Team award for People Development, Pune DC special contribution, recognized as Covid-19 warrior at Pune DC. Hyundai Engineering & Construction Co., Ltd. Sr. Executive Human Resources July 2016 - June 2018 (2 years) Pune Area, India,

Education: IndSearch, Pune Master of Business Administration (M.B.A.), Human Resources Management/ Personnel Administration, General · (2014 - 2016) University of Mumbai Bachelor's Degree, Business/Commerce, General · (2011 - 2014)



Target Audience: Students

Topics covered:

Speaker advised students to be digitally active to have new ideas and keep updated with World. He told students to be flexible regarding change in the field and environment. Keep theoretical knowledge and curiosity to use the same in corporate life. 1/3rd recruiters decide within 90 seconds if they will hire a candidate.

HR has important role to play in the organization and Talent acquisition, handle employees and solve their problems. HR will observe your confidence in the interview and how much domain knowledge you have. He explained the difference in Personnel Management and Human Resource Management. He advised students to learn different languages .Keep eyes open and learn latest in your field and remain update.

Summary of Session: Today we have conducted the session on Personality development session of students. For the we have invited Mr.Vivek Soman to conduct the session. This session helps students to improve their confidence level and creating a good and lasting impression on others. And as a result of good personality development training, one can have better personal and professional relationships as well as improved productivity and growth.

Photographs:





Dear Vivek Soman Sir,

Greetings !!!

Subject- Invitation for Skill Development program on Importance of Personality Development
Saturday 27th Nov 2021 (11.00 AM to 12 PM)

This is in reference with the above mentioned subject out college is planning a program under the title of Skill Development program on Importance of Personality Development. That is scheduled on 27th November 2021. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time : 27th Nov 2021 , From 11.00 AM to 12.00 AM

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Importance of Personality Development

And also request you to kindly share your Brief career profile , Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,
Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



27th November 2021

To,

Mr. Vivek Soman

HR Business Partner

Netcracker Technology-NEC Corporation

Subject:- Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "Importance of Personality Development".

The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



Lotus Business School
Importance of Personality Development
On 27th November 2021

152

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	A
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	P
22	MALI SAYALI KANTALING	P
23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	A
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	P
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	P
37	BHAGYASHREE MANOHAR TOPALE	P



38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	P
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	P
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	P
68	TAMBE PRANAV GANESH	P
69	RANJIT GAJINATH ATOLE	P
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	P
78	DUKARE ANIKET MAHADEO	P
79	BHOYE KETAN MANOHAR	P



154

80	KHADEKAR HARSHAL RAJESH	P
81	KADU AJAY MAROTRAO	P
82	ZAGADE PRASHANT SATISH	A
83	ASHUTOSH SANTOSH GHANMODE	A
84	BHOITE ABHISHEK NANDKUMAR	A
85	SANKET DILIPRAO NIKAM	P
86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	P
88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	A
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	A
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	P
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	A
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	P
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	A
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	P



122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
124	THORAVE ARACHANA DADABHAU	A
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	A
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAJJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P





LBS

Innovating Business Leadership

Swami Sevabhavi Sanstha's

Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

📧 info@lotuscentre.ac.in

🌐 www.lotuscentre.ac.in

PAYMENT VOUCHER

No. :

Rs. 1500/-

Date : 09.12.21

Pay Mr./Mrs. Guest Lecture (Vivek Soman)

a sum of Rs. One Thousand Five Hundred only

Being 27.11.2021 Industry speaker

and debit on _____ Account.

Received the sum of

Paid by cash/ cheque on _____

Rs. 1500/-

Bank _____

Branch _____

Cheque No. _____ Date : _____

PCC
Accountant

[Signature]
Principal/Director



[Signature]
Receiver's Signature



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Zumba Session

Date: Thursday, 16th December 2021

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	-
3	Guest Profile	-
4	Attendance Sheet	✓
5	Payment Invoice	-
6	Thanks Letter	-



Pesab
 CHECKED AND SUBMITTED
 LBS- IQAC

Sevabhavi
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

ZUMBA SESSION



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL



**Organizing Zumba session Exclusively for LBS students
 in association with**



Date: 16th Dec 2021
Time: 10 AM to 11.30 AM
Venue: LBS Campus.



[Signature]
Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033.

Activity Title:

One day Zumba Session

Objectives:

Zumba is a fun and versatile total body workout. While grooving to its beats, you can burn calories and improve overall health, coordination and endurance without even realizing it. Because laughing while working out makes you more happy and healthy. At LBS we organized zumba session to create awareness of the same and to make students happy and refreshed. 65 students participated in this session.

Target Audience:

Students and staff of Lotus Business School.

Schedule:

Timings: 10 AM to 11.30 AM on Thursday, 16th Dec 2021 at LBS campus.

Work Distribution:

Arranged & coordinated by Prof. Pranita Arbat & Student coordinator- Piyush Borkar

Session conducted by C5 training space.

Technical support by Mr. Rajnikant Dhamal



Expenditure Statement:

No expenditure was incurred.

Participants:

Sr.No.	Participants
1	Ganesh Pathak
2	Rajesh Gade
3	Rajnikant Dhamal
4	Manisha Purohit
5	Pranita Arbat
6	Nutan Gholap
7	Pravin Talekar
8	Sonali Indalkar
9	Vanashree Gosawi
10	Abhilash Yashvantrao Salke
11	Akshay Dilip Rahate
12	Archana Dadabhau Thorave
13	Dinesh Shankar Lobhe
14	Ganesh Nanasaheb Salunke
15	Gaurav Sanjay Patil
16	Govind Baliram Kolekar
17	Harshal Rajesh Khadekar
18	Jaydeep Mahesh Pol
19	Ketan Manohar Bhoys
20	Madhavi Dnyaneshwar Shinde
21	Manisha Shailesh Tilekar
22	Mansi Vijay Rane
23	Pranjal Jagannath Shelar
24	Prashant Satish Zagade
25	Pratik Ajabsing Patil
26	Pratik Rajendra Rajput



27	Pratiksha Hari Gosavi
28	Pravin Rajendra Deokar
29	Rahul Barindrakumar Gavit
30	Rahul Namdevrao Kamble
31	Ranjit Gajinath Atole
32	Rasika Ramesh Mandlik
33	Ravikiran Laxman Patil
34	Sanchita Rajesh Udhane
35	Sandip Baliram Poul
36	Sangram Sunil Patil
37	Sanket Diliprao Nikam
38	Satyam Janak Sakre
39	Bhagyashree Manohar Topale
40	Rupak Rajendra Thakare
41	Vishal Mohan Magar
42	Pavankumar Ravindra Karankar
43	Piyush Jitendra Borkar
44	Praful Sudhakar Gadge
45	Rahul Shankarrao Mungde
46	Gaurav Prembahadur Singh
47	Rushikesh Anil Yadav
48	Akshay Gangadhar Waje
49	Apoorva Sanjaykumar Wankhade
50	Gajanan Bhagwanrao Chavhan
51	Jayesh Rajendra Patil
52	Krushna Shesherao Ingle
53	Kushal Patil
54	Tushar Kisan Tikande



55	Vikas Achyutrao Sonwane
56	Yogesh Dhanaji Shitole
57	Yogesh Avhale
58	Pravin Bhakade
59	Priyanka Bobade
60	Meher Chandurkar
61	Prajwal Chavan
62	Sachin Deshmukh
63	Siddhika Deshmukh
64	Prashant Dhanure
65	Kanchan Gavit



Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL



**Organizing Zumba session Exclusively for LBS students
in association with**



**Date: 16th Dec 2021
Time: 10 AM to 11.30 AM
Venue: LBS Campus.**



Photographs





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development Program on Team Building Activity

Date: Saturday, 12th February 2022

Time 3.00 PM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	—



Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

CHECKED AND SUBMITTED
LBS- IQAC



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Skill Development Program on Team Building Activity

Date: Saturday, 12th February 2022

Time 3.00 PM Onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Team Building Activity

Objectives:

- To motivate your people to work together, to develop their strengths, and to address any weaknesses. So, any team building exercise should encourage collaboration rather than competition. Be sure to incorporate team building into your workplace routines and practices.
- To motivate your people to work together, to develop their strengths, and to address any weaknesses. So, any team building exercise should encourage collaboration rather than competition. Be sure to incorporate team building into your workplace routines and practices.
- To Encourage Communication and Teamwork
- To Improve Morale and Engagement
- To Build Trust and Team Bonds
- To Encourage Communication and Teamwork

Session conducted By:

- 1) Mrs. Vanashree Gosavi (Admin Assistant at Lotus Business School)
- 2) Mrs. Nutan Gholap (Admin Assistant at Lotus Business School)
- 3) Prof. Prajakta Gajare (Professor at Lotus Business School)

Target Audience: Students

Topic Covered by Guest:

1. Whiteboard challenge: The whiteboard challenge is great for strengthening verbal, listening and teamwork bonds. It's also a good option if you're looking for team building activities for small groups, as only two small teams are required for the game to work.

2. Campfire Stories: A classic activity that inspires storytelling and improves team bonding.

Teams gather in a circle and share their workplace experiences. Along the way, they learn things about each other and relive old memories.



3. Odd Couples: On any team, you'll have people with different personalities. But sometimes, these different personalities actually have things in common. Getting these team members to appreciate their differences and similarities can improve team bonding.

4. Blind draw: This activity is similar to back-to-back drawing, except that it focuses on teams instead of individuals. The goal is the same: draw an object using only verbal instructions. Teamwork and communication are vital to be good at this game.

5. Tied Together: A great, easy game for building relationships and getting people to work together. Teammates are tied together by the wrist and must complete a series of simple tasks. To be successful, everyone has to collaborate closely and communicate well.

Summary of Session: Today we have arranged Team Building activity for students. Students Coming together is a beginning, staying together is progress, working together is success. Students learnt how these activities required team work, adaptability, planning, mutual-trust and communication. Each task touched upon different attributes of management. The activities required high degree of communication amongst team players, honing problem-solving skills, creativity and instilling faith among the teams.

Photographs:





Lotus Business School
Skill Development Program On Team Building Activity
on 12-02-2022

169

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	A
9	SNEHAL ARVIND HINGE	P
10	THAKARE SAURABH ASHOK	P
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	A
14	KUMBHAR NIKHIL ANIL	A
15	CHANDURKAR MEHER SHATRUGHAN	A
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	P
19	ASHWINI BALASAHEB JADHAV	P
20	KALE SAIPRASAD ANKUSH	A
21	DHANASHREE SATISH PATIL	P
22	NALAWADE YASH DILIP	P
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	A
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	P
27	VISHAL DIWAKAR KHADE	A
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	P
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	A
37	PRAVIN BHAGAWAT BHAKADE	P
38	DOKE ADITYA NAMDAEV	P
39	ANKUSH ROHIT RAJU	P
40	BHANDARE INDRAJEET RAJENDRA	A
41	JAGDALE PANKAJ SANJAY	A
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	A
45	PATIL KOMAL AVINASH	A
46	JADHAO PRANJALI VIJAY	A
47	KALE SHIVRAM VIJAY	A



170

48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
56	NIMBALKAR ADESH BRAHAMDEV	A
57	BHOSALE PRATIKSHA MADHUKAR	P
58	BANDE DATTA BHIMRAO	P
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	A
61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	A
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	A
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	A
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	P
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	A
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	A
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	P
87	DHAINJE SAHYADRI DATTATRAY	A
88	KSHIRSAGAR SHRADDHA SUNIL	A
89	TUPE ASHISH PRAKASH	A
90	YACHAWAD BALAJI PRALHADRAO	A
91	ADITYA PRAKASH SALAM	A
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P



100	SHINDE BHUMIKA RAVINDRA	P
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	A
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	P
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	P
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	A
115	PATIL VAIBHAV SURESH	A
116	PULATE ASHISH DINKAR	P
117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	A
122	RAJPUT GANESH VIJAY	A
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	P
125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	A
127	BACHATE SHUBHAM EKANATH	A
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	A
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	A
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	A
135	DESHMUKH MAYUR VISHWANATH	A
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	A
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	A
143	KADAM AKSHAYKUMAR VAIJNATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHMED	A
146	PARWE NIKITA SAHEBRAO	P
147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	P



172

152	MATHEKAR MAHESH SURESH	P
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	A
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	P
157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	A
161	PARIHAR AJAY AATMARAM	A
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	A
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	P
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	A
174	RAJGURU ROHITASHAV KAILAS	P
175	DOKE DHIRAJ MANMATH	P
176	CHAUGULE SIDHESHWAR GOVIND	P
177	SHAIKH ABDUL KADAR ABDUL RUF	P
178	VIKHE MUKTA SANJAY	P
179	MORE PRASAD ARUNRAO	P
180	VALSE SHWETA RAM	P
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	P
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	P
187	SATISH SANJAY TALOLE	P
188	SHINDE MADHURI BABASAHEB	P
189	AKSHAY KUMAR VASANTRAO TEKALE	P
190	KARADKAR GOURAVEE DIPAK	A
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	A
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	A
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	A
200	NAGRE PANKAJ SANJAY	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Session on "Importance of hygiene for women's health"

Date: 9th March 2022

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓



Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Purab
CHECKED AND SUBMITTED
LBS- IQAC



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Empowering Business Education

Session on "Importance of hygiene for women's health"

Date: 9th March 2022



Activity Title:

One day Session on Session on "Importance of hygiene for women's health"

Objectives:

As we all know 8th March is celebrated as International Women's Day so Lotus Business School took initiatives to spread awareness regarding importance of hygiene for women's health.

On the very next day i.e 9th March 2022, we started our journey to Chandkhed Village where the awareness related to importance of hygiene for women's health was needed, Lotus Business School invited Dr. Madhuri Kanse, Gynecologist to guide girls who are at early stage of their maturity.

We reached Government school of Chandkhed and conducted awareness program for 170 school girls along with the staff members of the school. Program started with the general awareness of the health and sanitary guided by gynaecologist Dr. Madhuri Kanse. From Lotus Business school Dr. Manisha Purohit, Prof. Pranita Arbat, Mrs. Vanashree Gosavi and students volunteers were present.

Target Audience:

School Girls of New English School, Chandkhed.

Schedule:

Timings: 12.30 PM to 1.30 PM on Wednesday, 9th March 2022



Work Distribution:

Arranged & coordinated by Prof. Pranita Arbat &

Students coordinator- Ms. Pradnya Gaikwad

School Coordinator – Mrs. Rani Shinde

Session conducted by Dr. Madhuri Kanse

Expenditure Statement:

Bouquet	500
Flex designing & Printing	300
Total	800



Photograph





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Session on Importance of Hygiene for Women's Health

Date: Wednesday, 13th April 2022

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	—
4	Attendance Sheet	—
5	Payment Invoice	—
6	Thanks Letter	—



[Signature]
CHECKED AND SUBMITTED
LBS- IQAC

[Signature]
Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Session on "Importance of hygiene for women's health"

Date: 13th April 2022



Signature
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411033

Activity Title:

One day Session on Session on "Importance of hygiene for women's health"

Objectives:

As a part of CSR activity Lotus Business School took initiative to spread awareness regarding importance of hygiene for women's health. On 13th April 2022 we visited Jambhe grampanchayat with Dr. Madhuri Badgujar (Salunkhe), to guide women about the importance of hygiene for their health. The program commenced with the general awareness of health and sanitation guided by Dr. Madhuri Badgujar (salunkhe). From Lotus Business School Dr. Manisha Purohit, Prof Pranita Arbat and Prof Prajakta Gajare were present. Head of grampanchayat Reshma Jagtap helped us to organize the session.

Target Audience:

Local women from Jambhe Gaon.

Schedule:

Timings: 1.30 PM to 2.30 PM on 13th April 2022

Work Distribution:

Arranged & coordinated by Prof. Prajakta Gajare

Students coordinator- Ms. Pradnya Gaikwad

Gram Panchayat Coordinator – Mrs. Reshma Jagtap

Session conducted by Dr. Madhuri Badgujar (Salunkhe)



Expenditure Statement:

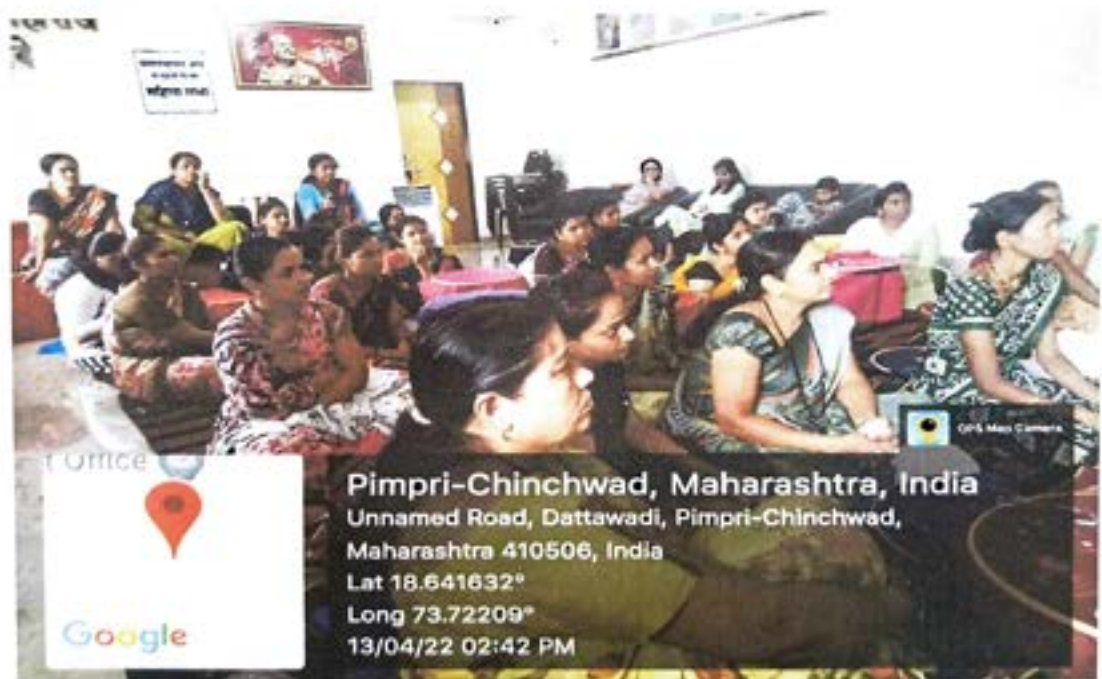
Bouquet & Cab charges	500
Total	500

*Honorarium had offered to Dr. Madhuri but mam denied to accept it as its for social cause.





Photograph





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Program on
 Importance of English communication**

Date: Monday, 21st March 2022

10 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	
6	Thanks Letter	✓



Acceptance

Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Pikar

**CHECKED AND SUBMITTED
 LBS- IQAC**



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Program on
Importance of English communication**

Date: Monday, 21st March 2022

10 AM Onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033.

Activity Title: How to Improve English Communication**Objectives:**

- To communicate effectively and appropriately in real-life situation.
- To use English effectively for study purpose across the curriculum.
- To develop and integrate the use of the four language skills i.e. Reading, Listening, Speaking, Writing.
- To develop interest in and appreciation of Literature.

Session conducted By: Puneet Raman

Designation: Entrepreneur | Founder at prowisdom.in | Public Speaker | Author

Organization: Prowisdom.in

Guest Profile: Puneet Raman

The purpose of my life is to "Empower the Youth", by bridging the existing gap between Education & Livelihood. I believe every individual has a capability & responsibility to become the best they can be, it can be made possible for them through the democratization of Knowledge & Skills. To accomplish a goal of empowering 10 Million Youth by 2025 to thrive in Entrepreneurship or Employability, a global team of professionals are building prowisdom.in: a Skill development & Mentoring E-learning platform, which connects Youth with national & global mentors. With a professional experience of 24 years in the Sales & Marketing function, I have been mentored by accomplished Professionals & have worked for industry leading Organizations : Tata Communications Ltd, Reliance Communications Ltd, Bharti Airtel Ltd, Mahindra & Mahindra Ltd, Procall Ltd. Education from Columbia Business School (2015) US & an MBA from IMT, Ghaziabad (2004) India, gave me the courage to think beyond myself & to start building Economic Empowerment for the Youth. I'm passionate about sharing my professional experiences, failures, learning with the youth & believe in collaborative success, where the working professionals share their knowledge, skills & most crucial "leveraging professional wisdom" on a sustainable manner, to build the talent pipeline of the new world, we all want to live in. Bringing a positive impact to the life of the Youth & their families gives me immense happiness. I have committed my time, resources & professional network to empower the Youth, build their skills, develop entrepreneurs & create income, work opportunities for the skilled resources.





Contact

www.linkedin.com/in/puneet-raman
(LinkedIn)
www.prowisdom.in (Company)

Top Skills

Business Development
Team Management
Telecommunications

Languages

English
Hindi
Punjabi

Honors-Awards

"Blue Ribbon" award for excellent sales performance in Q3-2013
Exceptional Contributor during annual appraisal ratings (EC) 2013-17 and 2007-13
"Best Sales Team Leader" for the month of Sept-2012
Certificate of Excellence for business contribution in FY 13-14
"Blue Ribbon" award for excellent sales performance in Q2-2014

Publications

Journeys To Success: 21 International Authors share their captivating stories of Failure & Success (Based on the Success Principles of Napoleon Hill). Bestseller on Amazon.com

Puneet Raman

Entrepreneur | Founder at prowisdom.in | Public Speaker | Author

Summary

The purpose of my life is to "Empower the Youth", by bridging the existing gap between Education & Livelihood. I believe every individual has a capability & responsibility to become the best they can be, it can be made possible for them through the democratization of Knowledge & Skills.

To accomplish a goal of empowering 10 Million Youth by 2025 to thrive in Entrepreneurship or Employability, a global team of professionals are building prowisdom.in: a Skill development & Mentoring E-learning platform, which connects Youth with national & global mentors.

With a professional experience of 24 years in the Sales & Marketing function, I have been mentored by accomplished Professionals & have worked for industry leading Organizations: Tata Communications Ltd, Reliance Communications Ltd, Bharti Airtel Ltd, Mahindra & Mahindra Ltd, Procall Ltd.

Education from Columbia Business School (2015) US & an MBA from IMT, Ghaziabad (2004) India, gave me the courage to think beyond myself & to start building Economic Empowerment for the Youth.

I'm passionate about sharing my professional experiences, failures, learning with the youth & believe in collaborative success, where the working professionals share their knowledge, skills & most crucial "leveraging professional wisdom" on a sustainable manner, to build the talent pipeline of the new world, we all want to live in.

Bringing a positive impact to the life of the Youth & their families gives me immense happiness. I have committed my time, resources & professional network to empower the Youth, build their skills, develop entrepreneurs & create income/work opportunities for the skilled resources.



Professional Focus :

1. Democratize education through professional wisdom.
2. Empower the Youth to make informed & timely : Career & Life choices.
3. Connect Role models with the Youth, to help them achieve their goals & get timely direction.
4. Mentoring.
5. Entrepreneurship & Employability Skill Development.
6. Public speaking.

Experience

Prowisdom Growth Pvt Ltd
 Entrepreneur | Founder & Director | Public Speaker
 April 2015 - Present (7 years 4 months)

"You give but little when you give of your possessions, it is when you give of yourself that you truly give"- a quote by Kahlil Gibran.

Nowadays, there is no "shortage" of ambition, however our youth and future leaders need to "redefine" success. We strongly believe, that one day "Great" companies would compete for not just being the best in the world, but to become the Best "for" the world.

Prowisdom.in is a hybrid E- Learning platform, building future talent & upskilling current workforce by connecting Mentees (young employees and students of schools, colleges) to some of the most accomplished global Mentors (Industry/Academia) for Mentoring & structured Skill Development.

Here, the Industry & Academia Mentors take committed time out to impart professional wisdom with the Youth on a sustainable manner, with an objective to help them grow & achieve their goals.

Prowisdom.in connects Education (academia) with Livelihood (Employability/ Entrepreneurship).



By 2025 we aim to positively impact 10 Million Youth, across the world through Professional Skill Development, Mentoring, creating opportunities of Employment & Entrepreneurship to foster Economic Empowerment.

Tata Communications

Head Sales(North & East) - Enterprise Growth Accounts(GES)
April 2012 - April 2015 (3 years 1 month)

The role of our team was : new business acquisition (Hunting) and complete customer life cycle & revenue management of the acquired enterprise customers.

We focused on new account acquisition along with maintaining a consistent growth of revenue and market share in the existing set of global enterprise accounts through :

1.Network services (MPLS VPN,Internet bandwidth, GVPN, Ethernet, IPLC) and

2.Managed services (Data Centre :Co location, Managed Hosting,Virtualization) ; (Security:Managed Firewall, Token authentication, Intrusion detection and prevention) ;(Collaboration : Audio Conference, Web Conference, PublicTelepresence, Global Meeting Exchange Service)

The objective was to provide services which add value to advance the reach and leadership of our customers.

Reliance Communications

AGM-Global Enterprise Business Unit
March 2010 - April 2012 (2 years 2 months)

I joined RCOM to lead the Gurgaon Enterprise Sales team. The role was to grow the business of RCOM in the existing set of SMB accounts.

In Jan 2011, I was called to head one of the channel teams at Delhi where our team grew the channel business : revenue growth & new customer additions by increasing channel market coverage and adding new channel partners.



In my last assignment since Jan 2012, I lead one of the Key/Large account team with a focus on creating entry barriers for competition and increasing the existing revenue and market share in their set of accounts.

Bharti Airtel Limited
B2B Head Voice Business(North Delhi Zone)
 January 2006 - March 2010 (5 years 3 months)

I began my stint as an Assistant Manager-Corporate Sales at Gurgaon in Jan-06, moved up as a Manager in 2007 handling a team of 5 account managers.

The role was to position Bharti Airtel Ltd as the customer's preferred telecom partner for voice and data services in Gurgaon.

The role was a combination of hunting and farming. It involved managing revenue from the existing corporate accounts as well as bringing in new business from corporate/enterprises setting up their office in Gurgaon.

In my last assignment at Bharti Airtel Ltd, I was leading the B2B Voice business for North Delhi Zone - a combination of the direct sales team as well as indirect (channel) sales team.

Our team's focus on voice business helped the North Delhi Zone win the coveted award for the Best Zone of the country(2009-10) for consistent growth in voice and data business.

Mahindra & Mahindra
Account Manager
 May 2003 - January 2005 (1 year 9 months)

As an account manager, my role was to grow sales in Transport Solution Group of M&M Ltd by generating long term(1-3 year) business contracts for logistics management/outsourcing from corporate in North India.

We had to position M&M Ltd-Transport Solution Group as an organized and reliable logistics provider among the available options to a corporate from the available unorganized sector and niche players.

The two business verticals were People Logistics and Goods Logistics.



ProCall Private Limited

Senior Sales Executive

July 1999 - May 2003 (3 years 11 months)

My role at Procall Ltd (Motorola & Punwire JV) was of concept selling in the business communication domain through radio trunking(wireless radios)solutions for the SME business segment in Delhi NCR.

I managed a set of SME accounts and one key account:US Embassy.

As a marketing initiative, i led the weekly training assignment on wireless usage and benefits at IRTE(Institute of Road Traffic Education),Okhla Delhi .

Education

Columbia University - Columbia Business School

Executive Program in Management, Leadership , Strategy & Finance · (2014 - 2015)

Institute of Management Technology, Ghaziabad

MBA, Marketing · (2001 - 2004)

National Institute of Sales, New Delhi

Post Graduate Diploma in Sales & Marketing, Selling Skills and Sales Operations · (1997 - 1999)

Ramjas College

Bachelor of Commerce (B.Com.), Commerce · (1995 - 1998)

Sachdeva Public School, Delhi

XII, Commerce · (1987 - 1995)





Prowisdom Growth[®]
People. Relationship. Opportunities.

Employability Skill Development Program for Lotus Business School, Pune.

LOTUS BUSINESS SCHOOL, is a part of a Rs. 600 Cr. Industrial Group. It is an Institute which has been created with a vision of imparting quality management education and create world class leaders. Infact, Lotus encourages the students to challenge the very basic concepts of management and leadership.

The Lotus core team comprises of individuals who are the alumni of IIMs, JBIMS, Symbiosis etc. and other ex-corporate employees from renowned organizations. In today's world where the industry and corporate life has become highly demanding and dynamic, it is imperative that the future leaders are innovative and do not take things for granted.

Infact the encouragement to be innovative and be a maverick is also the essence of the Lotus Pedagogy. Formed by a group of renowned Industrialists and Academicians, Lotus is an attempt to not only bridge the gap between the theory and the practical but also the effort at ensuring that the relevance of academics with the practicality of the subject.

B. Prowisdom Growth Private Limited, a Mentoring & Skill Development Platform to bridge the existing gap between Education (academia) and Livelihood (through Employability/Entrepreneurship) **.www.prowisdom.in** is a hybrid platform where :

Professionals, subject experts & Industry leaders across the world share their knowledge, best practices, industry & functional awareness, merits & demerits of a role, industry trends, Industry expected skills & their professional wisdom with the youth to help them in achieving their personal & professional goals. Their core values are **Teamwork | Respect | Integrity | Excellence |** and they do business keeping in front these 4 values.

C. Both the Parties are desirous of entering into this MoU to declare their respective intentions and to establish a basis of cooperation and collaboration between them upon the terms as contained herein.

Our understanding & offer on the scope of collaboration as per this is mentioned below:



194

Employability Skill Development Program for Lotus Business School, Pune.

Proposal Prepared by: Mr. Puneet Raman (Founder & Director): 9818217829/ 9310017829

Contact Hours: 150 Hours in a Year with 3 Batches (50 Hours per batch) within 8-12 Months.

Email: puneet.raman@prowisdom.in

Session Duration: 1-2 Hours

No. of participants per batch for personal attention: 40-50 students per batch (approx.).



Prowisdom Growth
People. Performance. Possibilities.

Program Objective:

The Capability Enhancement Program (as a part of your Career Progression Program) would focus on developing Professional Skill Development w.r.t Essential Communication & Presentation Skills (including aspects of Corporate Etiquette, Resume Building, Social Media Networking, G.D & P.I practice, Industry Sector & Job Description understanding with a final objective to **perform their best during the 1 year Internships as well as convert the Job Interviews in target Companies based on the sectors (Agri, Pharma, Domain of Marketing & Finance).**

The objective from this skill development engagement would be to enable a **visible improvement** in communication, Self-leadership, collaboration & assertiveness in all the students, during the upcoming work opportunities & Jobs ahead.

Problem to be solved (as suggested during our discussions with the College Management Team): The specific students, who seek an Employment, need to build essential professional skills, not limited to cracking a Job Interview/Internship or performing to their best during a Group Discussion.



They need to understand the relevance of this expected change in their attitude towards self-development, focus on setting and achieving their Goals, being self-aware and understanding their own self better, **improve Communication Skills covering the crucial aspects of Reading, Writing, Listening & Speaking**, improve their professional work ethics, attitude, Body Language, Etiquette, develop a high level of Industry awareness to get placed in a reputed brand.

Methodology: Skill Awareness, Assessment, Development, Enablement through Role Plays, Case Studies, Group Competition, Peer to Peer learning, Mentoring by Industry Professionals & Leaders, Prowisdom.in subscription for specified duration, Analysis through Video Recording, Public Speaking, Business English Communication Skill improvement (Reading Writing Speaking Listening), a Hybrid learning experience (offline and online), including assessments.

Program Objective: To enhance the Employability skills, build Self-awareness & Goal Orientation with a focus on building essential Career Skills for the MBA students.

LEARNING OUTCOMES

- To perform to their best in the 1 Year of their Industry Internship.
- To get selected in the on campus Interview of a reputed brand in their specified Industry Sector.
- To identify their own struggles with the Employability & begin work on them (practice) with the help of a Mentor.
- To identify the challenge they may face on the job interview/group discussion & to be able to deal with them with improved confidence & conviction.
- To gain Industry Overview & Insights to develop their confidence while dealing with the Interview Panel & Office colleagues thereafter.
- To understand & represent the brand image & the service culture of the Company they would work with & to demonstrate Team work by improving upon intra & inter team communication.
- To lead their-own Self through Self Awareness so that they can understand their own potential & achieve their best potential while being on the assigned Job.
- Identification of professional skills within to develop into self-confidence, reflected during group discussions, Interviews and during the corporate work environment.
- Making the students confident in communication skills, job relevant skills & support for performing to their best during the upcoming work opportunities.
- A hybrid learning experience (online and offline) where they can grow & learn 24/7.



Program Overview

Our communication skills account for 85% of our success in personal & professional life on a sustainable basis, with due respect & value to our technical skills. The employers nowadays, are looking for team players who are good in communication skills, are flexible to work with global teams, can represent their brand, can speak up their points of value in a group discussion, can display the values which match the company ethics and are global not just local in their outlook but their approach to life, since the business of Companies has shifted from being local to being global in nature.

Image Management, Body Language, Communication Skills and Corporate Etiquette are the elements of an employee's Image and are of paramount importance professionally, as it sets a

positive and successful environment for their professional future once they step out into the real world. Just as a company maintains its brand image by following a set of quality procedures and principles, display of proper & professional corporate etiquette on the part of students ensures that an excellent impression is created in the minds of the employers who visit the campus or any professional out of campus who interacts with them for work opportunities in personal or on social media.

Globalization has also changed the trend of client meetings, business meetings, conferences and networking meets which are now held indoors, outdoors, over brunch, lunch etc. This demands a wholesome knowledge of habit formation, follow through, mind power & effective world class communication skills on the part of students to rise to the situation and make a positive impact in all such events.

Gains to your Institution:

1. Convenience of a single service provider and our ability to customize the offering.
2. Confidence to fall back upon through a structured follow up mechanism to maintain learning continuity rather than one time engagement.
3. Happy student: Have a smile back from your internal customers as a feedback to Academic team, for the value being co-created in supporting your students to achieve their professional goals.
4. Increase in institute's productivity through your human capital & effective team work through a collaborative working culture.
5. Enhancement in the brand value of your institution, as through our platform the professional contributors across the world would come to know about your institution and its student capabilities.
6. All the students exhibit appropriate and cordial behaviour and adapt to the corporate expectations setting higher standards for themselves and their institution as a whole. They become brand ambassadors for their institution and start progressing on their professional goals.
7. Etiquette towards other people in general improves the interpersonal relationships between internal departments, customers and professionals with whom they interact with. This change in their awareness and behaviour makes them great and effective team players and makes it easy to adapt to a new environment
8. The students become confident of themselves through critical communication skills, understand their own social style, strengths and display effective use of body language when deputed on assignments within their company. Confidence to represent their brand with the outside world
9. Collaboration with peers in different geography to understand where the world is moving & practise team work in group projects/assignments. Better negotiation and verbal communication. Improved efficiencies through a collaborative model of team work.

Public speaking and articulating thoughts during communication (internal as well as external)
 Practice 10 steps as Projects.



Expected Student Contributions

The class will be based on activities and the effectiveness of the Program would be directly proportional to the student's attendance & thereafter an active involvement during the sessions.

The students are expected to actively participate in the activities and contribute to encourage peer learning. The students would be expected to do a lot of experience sharing to discuss various nuances of their skills & life so far.

The Program would be customized for the student w.r.t the 3 categories of their Skills as assessed by your team to have a focus group. Program Agenda (Topics of Skill Development)

First set of 15 hours

1. Skill Awareness, Skill Evaluation: Communication Skills (Active Listening & Articulating your thoughts in a professional manner)
2. Mock Group Discussion & Evaluation.
3. Body Language for Professionals.
4. Social Style Awareness & Self-Assessment to discover your Inner self, Communication Style.
5. Corporate Etiquette awareness

Second set of 15 hours

1. Interview Skills (Understand the Employer perspective) & Practise Mock Interviews
2. Professional Presentation Skills (Role Plays of Subject based Presentations)
3. Image Management & First Impression.
4. Crafting your Elevator Pitch (Brevity)
5. Time Management & Goal Setting.

Third set of 10 hours

1. Resume Preparation & Business writing skills (Email etiquette)
2. LinkedIn for Personal Branding
3. Networking Skills to build Relationships & Practising small talk
4. How to give (CRC technique) & receive feedback
5. Professional Habits (Being assertive/How to say No) & Influencing Others

Fourth set of 10 hours

1. Interview Skills (Mock Interviews)
2. Public Speaking Essentials
3. Group Discussion (Mock G.D's)
4. How to understand and connect with the Purpose & Core Values (Company & Self): Draw their personal Lifeline.
5. Industry Research (abstract research writing) & Content generation, Understanding Job Description, Job Roles & Domain specific Skills.

Investment for 150 Hours Employability Skill Development Program: INR 1,100/- per Hour for a minimum number of 150 Hours (50 students per batch with 3 batches). The charges are exclusive of the Govt. applicable taxes.

Payment: 50% in advance; 25% at the end of 4 Months & the balance 25% at the end of 8th month.



The Program content & Methodology is Copyright to Prowisdom Growth Pvt. Ltd.

DURATION AND TERMINATION

This MoU shall remain in effect for the **duration of 1 Year from the effective date** or until terminated by either party with ninety (90) days written notice. This MoU may be extended for a further period as may be agreed in writing by the Parties.

Prowisdom Growth Financial Details	
Account Name:	Prowisdom Growth Private Limited
Account Number:	50200012001162
Bank & Branch:	HDFC bank, North-Ex mall, Sector-9, Rohini, Delhi-110085.
IFSC Code:	HDFC0001347
GSTIN Number:	07AAICP0995L1ZU
Service Tax Registration No:	AAICP0995LSD001
PAN NO:	AAICP099L



21st March 2022

To,

Puneet Raman

Entrepreneur | Founder at prowisdom.in | Public Speaker | Author

Prowisdom.in

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on **"Importance of English Language"**.

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

☎ +91 20 6529 1062 ✉ info@lotuscentre.ac.in 🌐 www.lotuscentre.ac.in



Lotus Business School
Skill Development Program on
Importance of English communication
Date: Monday, 21st March 2022

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	A
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	P
10	THAKARE SAURABH ASHOK	P
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	P
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	P
19	ASHWINI BALASAHEB JADHAV	P
20	KALE SAIPRASAD ANKUSH	P
21	DHANASHREE SATISH PATIL	P
22	NALAWADE YASH DILIP	A
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	P
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	A
27	VISHAL DIWAKAR KHADE	P
28	SHELKE SNEHA SUNIL	P



201

29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	P
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	A
36	MANDLIK PRATHMESH DEVIDAS	P
37	PRAVIN BHAGAWAT BHAKADE	P
38	DOKE ADITYA NAMDAEV	P
39	ANKUSH ROHIT RAJU	P
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	A
44	BANGAR RUSHIKESH NAVNATH	A
45	PATIL KOMAL AVINASH	A
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
56	NIMBALKAR ADESH BRAHAMDEV	A
57	BHOSALE PRATIKSHA MADHUKAR	A
58	BANDE DATTA BHIMRAO	A
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	P



61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	A
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	P
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	X
77	CHAVAN PRAJWAL BHARAT	A
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	P
87	DHAINJE SAHYADRI DATTATRAY	P
88	KSHIRSAGAR SHRADDHA SUNIL	P
89	TUPE ASHISH PRAKASH	P
90	YACHAWAD BALAJI PRALHADRAO	P
91	ADITYA PRAKASH SALAM	A
92	PAWAN VIKRAM GOGAWALE	P



93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	P
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	P
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	P
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	P
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	P
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P
117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	P
122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	P



204

125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	P
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	P
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	P
143	KADAM AKSHAYKUMAR VAIJNATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHMED	P
146	PARWE NIKITA SAHEBRAO	P
147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	P
152	MATHEKAR MAHESH SURESH	P
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	P
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	P



205

157	SAGAR BAPURAO GORE	A
158	MULEY DIPAK RAJU	X
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	P
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	X
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	P
175	DOKE DHIRAJ MANMATH	P
176	CHAUGULE SIDHESHWAR GOVIND	P
177	SHAIKH ABDUL KADAR ABDUL RUF	P
178	VIKHE MUKTA SANJAY	P
179	MORE PRASAD ARUNRAO	X
180	VALSE SHWETA RAM	P
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	P
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	A
187	SATISH SANJAY TALOLE	P
188	SHINDE MADHURI BABASAHEB	P



189	AKSHAY KUMAR VASANTRAO TEKALE	X
190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	A
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leaders

Industry Mentorship Program

Date: Saturday, 30th April 2022

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	
6	Thanks Letter	✓

Signature
CHECKED AND SUBMITTED
LBS- IQAC

Signature
Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Industry Mentorship Program

Date: Saturday, 30th April 2022

Time: 10 AM onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Agriculture & Food Industry Environmental Analysis

Objectives:

- To discuss what industrial agriculture is and the social and environmental impacts that it has;
- To explain the unique issues raised by the use of livestock animals;
- To describe connections between food-agriculture systems and nutrition;
- To discuss major societal issues in food choice and policy.

Session conducted By: Mr. Sagar Desai

Guest Profile:

Humble upbringing in a small farming family, constant desire to achieve greater heights in life, and perseverance against several odds define Segar's personality. His core strength is B2B and Institutional business development in domestic as well as overseas markets. He is currently working with Olam International handling the Cocoa business for India. His responsibilities include building strategic direction for the business, managing P&L and contract book, building B2B business relationships, and leading the operations team. He is leading the Sales and Business Development for more than 20 large key accounts for the entire Olam Food Ingredients portfolio which includes Cocoa, Edible Nuts, Spices and Sugar.

Target Audience: Students

Topics Covered By Guest:

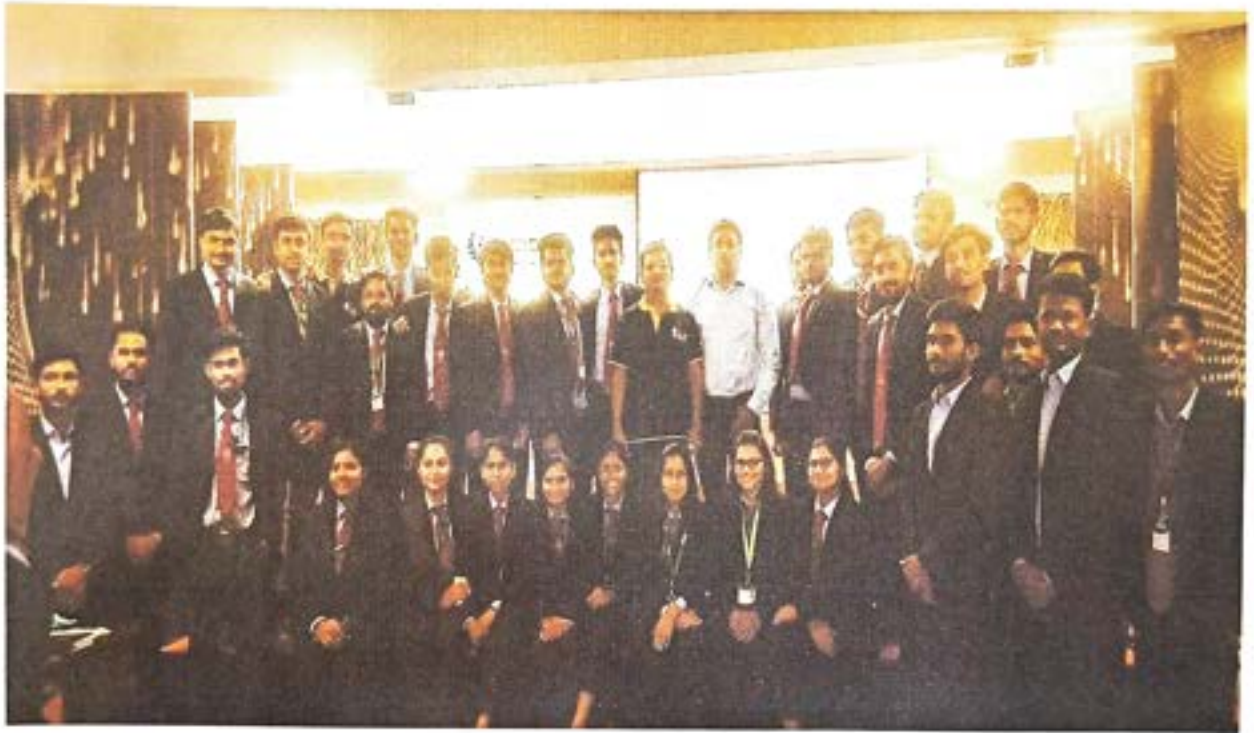
- Food security and climate change have strong gender and equity dimensions
- Agriculture and the food system are key to global climate change responses. Combining supply-side actions such as efficient production, transport, and processing with demand-side interventions such as modification of food choices, and reduction of food loss and waste, reduces GHG emissions and enhances food system resilience
- Reduction of food loss and waste could lower GHG emissions and improve food security
- Consumption of healthy and sustainable diets presents major opportunities for reducing GHG emissions from food systems and improving health outcomes
- Supply-side practices can contribute to climate change mitigation by reducing crop and livestock emissions, sequestering carbon in soils and biomass, and by decreasing emissions intensity within sustainable production systems
- About 21–37% of total greenhouse gas (GHG) emissions are attributable to the food system.
- Food security and climate change have strong gender and equity dimensions



Summary of Session:

We have Conducted session Agriculture & Food Industry Environmental Analysis on above given topics for the students.. Sir has explained how Agriculture can have significant impacts on the environment. While negative impacts are serious, and can include pollution and degradation of soil, water, and air, agriculture can also positively impact the environment, for instance by trapping greenhouse gases within crops and soils, or mitigating flood risks through the adoption of certain farming practices. Session was very Information.

Photographs:





Contact

www.linkedin.com/in/sagar-desai-74b1878 (LinkedIn)

Top Skills

Intellectual Property

Marketing

Business Strategy

Languages

Marathi

Hindi

Sagar Desai

Sales and Business Development Leader | P&L Owner | IIMA | Key Accounts Management | UDCT Food Tech
Mumbai

Summary

Humble upbringing in a small farming family, constant desire to achieve greater heights in life, and perseverance against several odds define Sagar's personality. His core strength is B2B and Institutional business development in domestic as well as overseas markets.

He is currently working with Olam International handling the Cocoa business for India. His responsibilities include building strategic direction for the business, managing P&L and contract book, building B2B business relationships, and leading the operations team. He is leading the Sales and Business Development for more than 20 large key accounts for the entire Olam Food Ingredients portfolio which includes Cocoa, Edible Nuts, Spices and Sugar.

His areas of expertise include:

- Building long term business relationships/partnerships,
- Developing new businesses from scratch
- Developing customized products and services to satisfy customer needs,
- Managing overseas offices/operations from India,
- Managing operations, logistics, warehousing, import/exports logistics etc.

He has worked with Mapro Foods, leading company's International Business and Key Accounts Business. He was responsible for entire operations of International Business viz. Sales, Logistics, Documentation, and Compliance (DGFT, Banking).

With Excel Crop Care, He was responsible for export business in Asia Pacific and Middle East regions. He developed several new customers in Central America and Andean region.



213

Elected placement secretary for PGP-FABM at IIMA, he was responsible for all placement related activities for 2 batches.

At ITC, He developed price forecasting and procurement models for three spices (8 varieties) using fundamental and technical analysis. His exceptional performance during the summer internship fetched him a Pre-Placement Offer (PPO) from ITC.

At Pangea3, he developed automation tools that increased efficiency by about 10% to 25%. He also designed improvements to the client deliverables which resulted in additional revenue of about 5% to 10% per project delivered.

At Evalueserve, he was a benchmark performer in the IP team of around 250 people with an annual performance rating of 1. He was a consistent academic performer and has presented seven technical review papers at international and national level symposiums across India.

He is very passionate about outdoor sports and has represented several teams in Cricket and Volleyball.

Experience

of

1 year 4 months

General Manager

April 2022 - Present (4 months)

Mumbai, Maharashtra, India

Deputy General Manager

April 2021 - March 2022 (1 year)

Mumbai, Maharashtra, India

Olam

Senior Manager

October 2017 - March 2021 (3 years 6 months)

Mapro Foods Pvt Ltd

Head - International and Key Accounts Business



May 2015 - September 2017 (2 years 5 months)

Pune Area, India

Responsible for Sales and Business Development activities in International markets as well as for Key Accounts business in India

Completely responsible for entire operations of International Business viz. Sales, Export Logistics, pre and post-shipment Documentation, and Compliance (DGFT, Banking)

Lead General Trade sales team in India for a period just shy of an year - team of 150 people across India

Excel Crop Care Ltd

Deputy General Manager - International Business

April 2011 - May 2015 (4 years 2 months)

Mumbai Area, India

Responsible for exports business in Asia Pacific and Middle east region

Working on business development activities in Central American and Andean region countries

Work mainly includes developing exports business through developing new customers, managing existing customer relationships, travelling to different markets for business

IIM Ahmedabad

Secretary - Student Placement Committee for PGP-ABM

May 2009 - March 2011 (1 year 11 months)

Secretary, Student Placement Committee for PGP-ABM

Second Year Student of PGP-ABM

1. Responsible for all placement activities of 2 batches for PGP-ABM programme
2. Work includes leading a team of 3 people, pitching to firms, coordinating and managing all placement related activities on campus, formulating placement related policies
3. Successfully placed first year batch for Summer Internships within 3 days with each student receiving more than 1.25 offers each in diverse roles ranging from Marketing, Business Development, Financial Advisory, SCM, Procurement, Niche Consulting

ITC Ltd

Summer Intern, ITC Ltd, ABD-ILTD (Spices Business), Guntur



April 2010 - June 2010 (3 months)

1. Worked on a project titled 'To develop a procurement model for spices incorporating forecasting and risk management techniques'
2. Conducted fundamental and technical analysis of three spices namely Chilli (4 varieties), Turmeric (3 varieties), and Coriander (1 variety); visited spot markets; interviewed market participants; and studied the historical price behaviour for each variety
3. Developed price forecasting and procurement models using time series models that best explain the price behaviour
4. Secured a Pre-Placement Offer (PPO) from ITC for exceptional performance during the summer internship

Pangea3

Senior Specialist - Intellectual Property

June 2007 - May 2009 (2 years)

1. Responsible for IP Research and Analysis projects in Food technology and processing, Dairy technology, Biochemistry, Biotechnology, Microbiology, Pharmaceuticals, and Polymers domains with varying project duration from 10 hours to 500 hours
2. Managed teams with variable team size ranging from 2 to 5 team members on different projects
3. Developed innovations that improved work product quality and resulted in additional revenue of around 5% to 10%
4. Developed automation tools that improved the time efficiency by around 10% to 25% based on the total project execution time
5. Prepared and administered training modules and presentations related to various Intellectual Property aspects to the group
6. Successfully completed a certificate course titled 'General Course on Intellectual Property' administered by WIPO Academy

Evalueserve

Research Associate - Intellectual Property

May 2006 - May 2007 (1 year 1 month)

1. Managed a client relationship that resulted in Full Time Engagement contract and revenues of about 8000 USD per month
2. Secured an annual performance rating of 1 for benchmark performance among 200 employees in Evalueserve's IP division
3. Worked on projects like 'Life Cycle Management of Drugs', 'Have-Need Analysis' and delivered customized solutions



4. Worked on development of a new work product named 'Competitive Intelligence Dashboard' which has been a success
5. Commended by manager for highest quality work products, consistency, readiness to work on challenging projects, planning, and fine execution

Hindustan Coca-Cola Beverages Private Limited

Trainee

May 2005 - June 2005 (2 months)

1. Worked mainly in Quality Assurance department
2. Worked on a project related to Bottle Store Room management

Kellogg India Private Limited

Trainee

May 2004 - June 2004 (2 months)

Worked on a project related to study of ash, alcoholic acidity, and moisture meter standardization for RTE Cereal Products and Cereal Flours

Education

Indian Institute of Management Ahmedabad

PGP-ABM, Agri-Business Management - (2009 - 2011)

Institute of Chemical Technology (ICT), University of Mumbai

B. Tech., Food Technology and Engineering - (2002 - 2006)





Chandrakant Thorat <chandrakantt@lotuscentre.ac.in>

**Career Progression Program (CPP) Syllabus of Environment analysis - Agri.
Business Management**

5 messages

Wed, Mar 23, 2022 at 11:25 AM

Chandrakant Thorat <chandrakantt@lotuscentre.ac.in>
To: 9sagars@ima.ac.in

Dear Sir,

Greetings from Lotus Business School, Pune

As discussed, we would like to invite you as a Key resource person to conduct an Online (Through zoom call) career progression program for our first-year MBA (Agri-Business Management) students. Thank you very much for your keen interest in the same.

Details are as follows :**Name of the Certification:** Agriculture & Food Industry Environmental Analysis**Venue:** Lotus Business School, Punawale Pune Campus**Total No of hours** : 10 per batch**Total No of students** : 106**Total Batches: 2 Batch***** We conduct this session in two batches (53 students in one batch) as the count is more than 100****Date & Time** : As per telephonic discussion date for CPP session would Batch no.1 on

Saturday 2/4/2022 and Sunday 3/4/2022

Batch no.2 : CPP session would Batch no.2 on Saturday 9/4/2022 and

Sunday 10/4/2022

Students background : B.Sc. Agriculture, B.Tech Food Technology, BBA Agri etc. freshers pursuing MBA (Agri-Business Management) Pune University**Compensation:** Rs 2000/- hr

After successful completion of the course, a certificate would be awarded LBS logo & your organization logo along with the respective signing authorities signature to all successful students.

Also, request you to kindly share your brief profile and photograph for designing the creative.

Please confirm the dates of the session.

Yours truly ,

Prof.Chandrakant Thorat
8830260426


5/12/22, 2:06 PM

Lotus Business School Mail - Career Progression Program (CPP) Syllabus of Environment analysis - Agri. Business Manag...

Warm regards,
Sagar
[Quoted text hidden]

219

2 attachments

 MSP - RMS 2022-23.pdf
405K

 Economic Survey Chapter on Agriculture and Food Management.pdf
6808K

Desai Sagar Sambhajirao <9sagars@iima.ac.in>
To: Chandrakant Thorat <chandrakant@lotuscentre.ac.in>


Tue, Mar 29, 2022 at 7:59 PM


Dear Prof. Thorat:

Attaching reading materials 3 of 3.
Please confirm safe receipt of all the 3 emails and attachments.

Warm regards,
Sagar
[Quoted text hidden]

2 attachments

 MSP - Kharif Season 2021-22.pdf
5502K

 Economic_Survey_FY21-22.pdf
4005K



30th April 2022

To,

Mr. Sagar Desai

Sales and Business Development Leader

P&L Owner | IIMA | Key Accounts Management | UDCT Food Tech

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Agriculture & Food Industry Environmental Analysis".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Q Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

☎ +91 20 6529 1082 ✉ info@lotuscentre.ac.in 🌐 www.lotuscentre.ac.in



Lotus Business School
Industry Mentorship Program
Date: Saturday, 30th April 2022

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	A
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	P
10	THAKARE SAURABH ASHOK	P
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	X
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	P
19	ASHWINI BALASAHEB JADHAV	P
20	KALE SAIPRASAD ANKUSH	P
21	DHANASHREE SATISH PATIL	P
22	NALAWADE YASH DILIP	P
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	A
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	P



27	VISHAL DIWAKAR KHADE	A
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	P
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	P
37	PRAVIN BHAGAWAT BHAKADE	P
38	DOKE ADITYA NAMDAEV	P
39	ANKUSH ROHIT RAJU	P
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	P
45	PATIL KOMAL AVINASH	P
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
56	NIMBALKAR ADESH BRAHAMDE	P



57	BHOSALE PRATIKSHA MADHUKAR	A
58	BANDE DATTA BHIMRAO	A
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	P
61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	A
73	LOKESH SURENDRA DHAGRATWAR	P
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	A



87	DHAINJE SAHYADRI DATTATRAY	P
88	KSHIRSAGAR SHRADDHA SUNIL	P
89	TUPE ASHISH PRAKASH	P
90	YACHAWAD BALAJI PRALHADRAO	A
91	ADITYA PRAKASH SALAM	P
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	P
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	P
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	A
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	P
109	DESHMUKH RAMKUMAR SANJAY	A
110	KAKADE YASHPAL BANDU	A
111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	P
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	P
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P



117	ULHAS SANJAY PATIL	A
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	P
122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	A
125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	P
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	A
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	A
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	A
143	KADAM AKSHAYKUMAR VAJINATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHMED	P
146	PARWE NIKITA SAHEBRAO	P



147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	P
152	MATHEKAR MAHESH SURESH	P
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	P
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	P
157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	P
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	P
175	DOKE DHIRAJ MANMATH	P
176	CHAUGULE SIDHESHWAR GOVIND	P



177	SHAIKH ABDUL KADAR ABDUL RUF	P
178	VIKHE MUKTA SANJAY	P
179	MORE PRASAD ARUNRAO	P
180	VALSE SHWETA RAM	A
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	P
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	P
187	SATISH SANJAY TALOLE	P
188	SHINDE MADHURI BABASAHEB	P
189	AKSHAY KUMAR VASANTRAO TEKALE	A
190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	A
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Digitization Session on
MS Power Point Skill Development Session

Date: Monday, 2nd May 2022

11 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓

Pebat
 CHECKED AND SUBMITTED
 LBS- IQAC



[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Lotus Business School, Pune Invites You
To Join A Session On

**MS POWER
POINT SKILL
DEVELOPMENT
SESSION**

Mr. Amankhan Pathan
CEO, Bubble Byte Ventures Pvt.Ltd.



 **02**
MAY 2022

 **11:00 - 1:00**
AM PM


Lotus Business School, S.No. 52/53, Dhambhe Road, Pune-Mum Expressway, Punawale, Pune.
For More Info : 74981 21610 | 74981 03036 | 88307 16419

Digitization Session on
MS Power Point Skill Development Session

Date: Monday, 2nd May 2022

11 AM Onwards




Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: MS Power Point Skill Development

Objectives:

To communicate with your audience. You can add pictures, graphics, text, and videos in your PowerPoint .. Microsoft PowerPoint is synonymous with presentations. Whether in an office, a classroom, or a conference: there is simply no better tool for creating professional presentations than Microsoft PowerPoint. It is an absolute must-have skill for any career that requires communicating with groups of people.

Microsoft PowerPoint is a presentation graphics program that you can easily use to create professional-level presentations. Users can easily add animation, photos, videos, and sound effects to make their presentation more engaging.

PowerPoint is a part of the iconic Microsoft Office software suite. The other programs in Microsoft Office are Word (word processing), Excel (spreadsheets), Outlook (email client), Publisher (desktop publishing), and Access (database).

Session conducted By: Mr. Amankhan Pathan

Designation: CEO Bubble Byte

Organization: Member at Dream Team 1%

Guest Profile: Mr. Amankhan Pathan

Mr. Amankhan is an entrepreneur who is passionate about teaching and learning technology and what the next generation of startups can do for the higher education landscape. I am currently Co-Founder & CEO of Bubble Byte India a startup tackling the big challenges of getting students acquainted with the technical skill courses. And I am a good team player and an initiator. I always look for opportunities to put my efforts into the betterment of the company. My goal is to build an environment where enthusiasts can utilize their skills and gain further experience while enhancing their productivity and career goals. I am a poet by passion and a basketball player by hobby. I am good at graphic designing and exploring computer technology. Also, I am a certified Microsoft PowerPoint Specialist. I believe in the quote, "If you can't bring the change, be the change."



Target Audience: Students

Topic Covered by Guest:

- Use a template to design your slides. Rather than starting from scratch, you can use a presentation template. ...
- Add notes to your presentation. ...
- Add interest to your slides with images, animation, and audio. ...
- Reuse a slide from another presentation. ...
- Use Slide Sorter view to reorder slides.
- Prepared to Win. Research, plan and prepare your presentation professionally. It helps you deliver an effective message to your target audience.
- Designed Correctly. Your visual points should stand out without overwhelming your audience. A good PowerPoint presentation visual shouldn't complicate your message.
- Practiced to Perfection. Rehearse your timing and delivery so that your points land as practiced with a live audience.
- Delivered with Poise. Present with a relaxed inner-calm and confident outward projection. Give your audience warmth, excitement, and energy.
- Free from Mistakes. Avoid typos, cheesy clip art, and miscues like reading directly from your slides.

● **Summary of Session:** Today we have conducted session on MS Power Point Skill Development for the We have invited Mr. Amankhan Pathan to conduct the session. He has explained how It increases the memory capacity of the mind. It also helps students remember information for a long time. A PowerPoint presentation can enhance the intellect of students. At the same time, it helps the teachers in their teaching methods.



Photographs:



Contact

www.linkedin.com/in/ak1393
(LinkedIn)

Top Skills

Project Coordination
Business Negotiation
Learning

Certifications

The Fundamentals of Digital Marketing
Microsoft PowerPoint Specialist
StartUp India Learning Program

Amankhan Pathan

CEO Bubble Byte | Member at Dream Team 1%

Co-founder, Bubble Byte

Summary

I am an entrepreneur who is passionate about teaching and learning technology and what the next generation of startups can do for the higher education landscape. I am currently Co-Founder & CEO of Bubble Byte India a startup tackling the big challenges of getting students acquainted with the technical skill courses. And I am a good team player and an initiator. I always for opportunities to put my efforts into the betterment of the company. My goal is to build an environment where enthusiasts can utilize their skills and gain further experience while enhancing their productivity and career goals. I am a poet by passion and a basketball player by hobby. I am good at graphic designing and exploring computer technology. Also, I am a certified Microsoft PowerPoint Specialist. I believe in the quote, "If you can't bring the change, be the change."

Experience

Bubble Byte India
Chief Executive Officer
March 2018 - Present (4 years 5 months)
India

Backbenchers Crew
Presidential Head
June 2016 - June 2018 (2 years 1 month)
Korad, Maharashtra, India



Education

Rajarambapu Institute of Technology, Rajaramnagar, SAKHARALE
Bachelor of Technology - BTech, Automobile/Automotive Mechanics
Technology/Technician - (2017)

Dear Aman Sir,

Greetings!!!

Subject- Invitation for Digital Marketing Session on Monday, 2nd May 2022, 11.00 AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of on Digital Marketing. That is scheduled on 2nd May 2022. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : Monday, 2nd May 2022, 11.00 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Digital Marketing

Looking forward...

Thanks & Regards,

Mr. Vivek Keshkar

Head-Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1082 • info@lotuscentre.ac.in • www.lotuscentre.ac.in





Dear Aman Sir,

Greetings!!!

Subject- Invitation for Digital Marketing Session on Monday, 2nd May 2022, 11.00 AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of on Digital Marketing. That is scheduled on 2nd May 2022. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : Monday, 2nd May 2022, 11.00 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Digital Marketing

Looking forward...

Thanks & Regards,

Mr. Vivek Keskar

Head-Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



Lotus Business School

Q Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1082 • info@lotuscentre.ac.in • www.lotuscentre.ac.in



236



LBS

Innovating Business Leadership

Swami Sevabhavi Sanstha's

Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

info@lotuscentre.ac.in

www.lotuscentre.ac.in

PAYMENT VOUCHER

No. :

Rs. 2200/-

Date : 02/05/2022

Pay Mr. /Mrs. Aman Khan Rathan

a sum of Rs. Two Thousand Two Hundred only

Being MS Power point skill Development session for students

and debit on _____ Account.

Received the sum of

Paid by cash/ cheque on _____

Rs. 2200/-

Bank _____

Branch _____

Cheque No. _____ Date : _____


 Accountant

Principal / Director



Receiver's Signature





Bubble Byte Ventures Pvt. Ltd.

M NO 1857 A/P Hajarmachi, Tal. Karad, Satara, Maharashtra, India, 415110
CIN: U80903PN2021PTC201764

237

Date: 30/04/2022

Ref: BBV/APR22/PRP009

To,
The Director,
Lotus Business School,
Punawale, Pune.

Subject: MS PowerPoint Skill Development session for students.

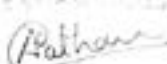
Respected Sir/Madam,

This is Amankhan Pathan, CEO at Bubble Byte Ventures Pvt. Ltd, an incorporated startup from NRIT-TBI with an aim to empower learners to grow by providing interactive and easy to access techniques with the help of emerging technologies.

Looking forward into the demand from industry regarding presentation preparation and its delivery, we would like to conduct the following training sessions for your institute students to impart the skill of fluent and effective presentation. This training sessions will be conducted by a Certified MS Office Specialist.

Session Title	Duration	Charges
Essentials of Effective Presentation	45 mins	800/-
Graphics with PowerPoint	90 mins	1400/-

Looking forward for your response.


Director

Yours Sincerely,
Mr. Amankhan Pathan
CEO, Bubble Byte Ventures.



P. do te new
31
30/04/2022



+91 8605445039
+91 7745098384



C-04 NRIT-TBI, Rajarambapu Institute of Technology,
Islampur, Dist. Sangli, Maharashtra 415414



bubble_byte_india@ritindia.edu
www.bubblebyteindia.com

Lotus Business School
Digitization Session on
MS Power Point Skill Development Session
on 02-07-2022

238

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	A
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	P
10	THAKARE SAURABH ASHOK	P
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	A
14	KUMBHAR NIKHIL ANIL	A
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	P
19	ASHWINI BALASAHEB JADHAV	A
20	KALE SAIPRASAD ANKUSH	A
21	DHANASHREE SATISH PATIL	P
22	NALAWADE YASH DILIP	P
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	P
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	P
27	VISHAL DIWAKAR KHADE	P
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	A
31	SARDAR SWETAMBARI ASHUTOSH	P
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	P



38	DOKE ADITYA NAMDAEV	A
39	ANKUSH ROHIT RAJU	A
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	P
45	PATIL KOMAL AVINASH	P
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
56	NIMBALKAR ADESH BRAHAMDEV	P
57	BHOSALE PRATIKSHA MADHUKAR	P
58	BANDE DATTA BHIMRAO	P
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	P
61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	P
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P



80	DIVATE DNYANADA DADA	A
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	P
87	DHAINJE SAHYADRI DATTATRAY	P
88	KSHIRSAGAR SHRADDHA SUNIL	P
89	TUPE ASHISH PRAKASH	P
90	YACHAWAD BALAJI PRALHADRAO	P
91	ADITYA PRAKASH SALAM	P
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	A
99	NIKALAJE ANCHAL SUNIL	A
100	SHINDE BHUMIKA RAVINDRA	P
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	P
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	A
108	PATKI ABHISHEK MANOJ	P
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	A
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	P
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P
117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	P



241

122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	P
125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	P
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	A
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	P
139	RETWADE PRADNYA BABAN	A
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	P
143	KADAM AKSHAYKUMAR VAJINATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHEMAD	P
146	PARWE NIKITA SAHEBRAO	A
147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	P
152	MATHEKAR MAHESH SURESH	A
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	A
155	KUSHAL RAJARAM PATIL	A
156	BODKE VISHAL RAJESHWAR	P
157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	A
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	P



164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	P
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	P
175	DOKE DHIRAJ MANMATH	P
176	CHAUGULE SIDHESHWAR GOVIND	A
177	SHAIKH ABDUL KADAR ABDUL RUF	P
178	VIKHE MUKTA SANJAY	P
179	MORE PRASAD ARUNRAO	P
180	VALSE SHWETA RAM	P
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	A
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	P
187	SATISH SANJAY TALOLE	A
188	SHINDE MADHURI BABASAHEB	P
189	AKSHAY KUMAR VASANTRAO TEKALE	P
190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	A
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





Swami Sevabnavi Sanstha's
LOTUS BUSINESS SCHOOL

Session on Corporate Etiquette & Business Ethics

Date: Saturday, 4th June 2022

11 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	
6	Thanks Letter	✓

Chhab
**CHECKED AND SUBMITTED
LBS- IQAC**



Chhab
**Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033**

244



Swami Sevabnavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

Session on Corporate Etiquette & Business Ethics

Date: Saturday, 4th June 2022

11 AM Onwards




Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Corporate Etiquette & Business Ethics

Objectives:

To helping advance in your career. It helps you show others the kind of values and belief systems you follow. Business etiquette is a set of social and professional rules that govern the way people interact with one another in business settings. Business etiquette is a set of rules that govern the way people interact with one another in business, with customers, suppliers, with inside or outside bodies. It is all about conveying the right image and behaving properly.

Session conducted By: Mr. Chetan Yeolekar

Designation: Lead-Compensation and Benefits

Organization: Thermax Limited

Guest Profile: Mr. Chetan Yeolekar

Result oriented HR business partner with 11 years of experience in various domains of HR & contributing towards the success.

Experience: Thermax Limited 5 years 8 months Lead-Compensation and Benefits August 2021 - Present (1 year)

Education: Indian Institute of Education & Business Management MBA, Human Resources+Marketing - (2008 - 2010) K.K.Wagh College, Pune University
B.Sc, Biotechnology - (2005 - 2008) Maharashtra State Board HSC, Science - (2004 - 2005)
Maharashtra State SSC - (2001 - 2002)

Target Audience: Students



Topic Covered by Guest:

- Improved communication
- You are rewarded with respect
- Business etiquettes help people in professional growth
- Non-verbal communication also gets a boost
- Business etiquettes are a kind of social investment

Summary of Session: Today we have conducted session on Corporate Etiquette & Business Ethics for that We have invited Mr. Chetan Yeolekar to conduct the session. He has explained Some basic business etiquette practices He has also explained some Do's and Don'ts at workplace. He has also explained how to Improve business etiquette by below given points

- Using please and thank you as appropriate
- Addressing others using Mr., Mrs., Miss, or Ms. unless otherwise requested
- Speaking clearly and distinctly while using a pleasant tone of voice
- Maintaining eye contact
- Smiling and offering a firm handshake when meeting someone new
- Writing thank-you notes and letters of appreciation, congratulation, and condolence as appropriate

Photographs:





Contact

www.linkedin.com/in/chetanyeolekar (LinkedIn)

Top Skills

Sourcing
Planning & Organizing
Self-Management

Chetan Yeolekar

Human Resource professional-Creating Stories @ Work
Pune

Summary

Result oriented HR business partner with 11 years of experience in various domains of HR & contributing towards the success.

Experience

Thermax Limited

5 years 8 months

Lead-Compensation and Benefits

August 2021 - Present (1 year)

Pune, Maharashtra, India

Assistant Manager

December 2016 - July 2021 (4 years 8 months)

Pune Area, India

Human Resource Professional partnering with businesses and contributing towards people development.

Sterling Holidays

Assistant Manager-HR

February 2015 - December 2016 (1 year 11 months)

Pune

Human Resource Professional-

- Involved in hiring of sales & Customer Service candidates. (End to End process)
- Also drawn in Training, Orientation of new entrants.
- Making Rewards and Recognition schemes to increase productivity and better engagement of employees.
- Up keeping Payroll inputs.
- Ensuring smooth employee exit management.
- Ensuring smooth Performance Management activities & getting it done in given time frame.
- Mentoring employees to increase their productivity as well as retaining them.
- Conducted branch wise & region wise engagement activities.



Vishay Components

Human Resources

November 2010 - February 2015 (4 years 4 months)

Job Title

Human Resource Professional-

- Managing end to end hiring process of Diploma & Graduate Engineers as well as Laterals.
- Also drawn in Inducting new hires, in house training's & various engagement activities for factory employees.
- Ensuring smooth exit formalities & capturing employee feedback's.
- Handling of employee grievances.
- Coordination with external agencies, colleges, government bodies.
- Involved in wage Agreement Surveys & HR Audits
- Maintained Library for employees.
- Preparing HR MIS. Providing Payroll Inputs.

Vishay Components

HR trainee

October 2009 - December 2009 (3 months)

HRIS, ISEI, EMS

Education

Indian Institute of Education & Business Management
MBA, Human Resources+Marketing - (2008 - 2010)

K.K.Wagh College,Pune University
B.Sc, Biotechnology - (2005 - 2008)

Maharashtra State Board
HSC, Science - (2004 - 2005)

Maharashtra State
SSC - (2001 - 2002)





Dear Chetan Sir,

Greetings!!!

Subject- Invitation for Presentation Skill program on Corporate Etiquette & Business Ethics

On Saturday, 4th June 2022 At 11.00 AM Onwards

This is in reference with the above mentioned subject our college is planning a program under the title of Skill development program on Corporate Etiquette & Business Ethics. That is scheduled on 4th June 2022. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. Details of the Session are as follows,

Date & Time : Saturday, 4th June 2022 At 11.00 AM Onwards

Audience : Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic : Corporate Etiquette & Business Ethics

Looking forward...

Thanks & Regards,
Mr. Vivek Keshkar

Head-Placement & Corporate Relations

Lotus Business School

Punawale Campus,

Pune-411033

Tel No. +91 - 8888851323

www.lotuscentre.ac.in



Lotus Business School

Q Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1062 info@lotuscentre.ac.in www.lotuscentre.ac.in



4th June 2022

To,

Chetan Yeolekar

Thermax Limited

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Corporate Etiquette & Business Ethics".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

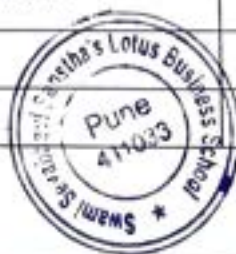
Q Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

☎ +91 20 6529 1062 ✉ info@lotuscentre.ac.in 🌐 www.lotuscentre.ac.in



Lotus Business School
Session on Corporate Etiquette & Business Ethics
Date: Saturday, 4th June 2022
11 AM Onwards

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	A
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	P
10	THAKARE SAURABH ASHOK	P
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	P
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	P
19	ASHWINI BALASAHEB JADHAV	P
20	KALE SAIPRASAD ANKUSH	P
21	DHANASHREE SATISH PATIL	P
22	NALAWADE YASH DILIP	P
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	P
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	P



27	VISHAL DIWAKAR KHADE	P
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	P
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	P
37	PRAVIN BHAGAWAT BHAKADE	P
38	DOKE ADITYA NAMDAEV	P
39	ANKUSH ROHIT RAJU	P
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	P
45	PATIL KOMAL AVINASH	P
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
56	NIMBALKAR ADESH BRAHAMDEV	P



57	BHOSALE PRATIKSHA MADHUKAR	P
58	BANDE DATTA BHIMRAO	P
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	P
61	KANCHAN RAMESH WAGHMARE	A
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	A
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	A
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	A
77	CHAVAN PRAJWAL BHARAT	A
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	A
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	A



87	DHAINJE SAHYADRI DATTATRAY	A
88	KSHIRSAGAR SHRADDHA SUNIL	A
89	TUPE ASHISH PRAKASH	P
90	YACHAWAD BALAJI PRALHADRAO	P
91	ADITYA PRAKASH SALAM	P
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	A
100	SHINDE BHUMIKA RAVINDRA	P
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	P
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	A
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	P
112	HRUSHIKESH MILIND MORE	P
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	P
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P



117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	P
122	RAJPUT GANESH VIJAY	A
123	GAIKWAD PRADNYA LIMBAJI	A
124	MANDWADE VAIBHAV LAXMAN	P
125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	P
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	A
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	A
138	WAYKAR SHUBHAM VASANT	P
139	RETWADE PRADNYA BABAN	A
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	P
143	KADAM AKSHAYKUMAR VAJINATH	A
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHMED	A
146	PARWE NIKITA SAHEBRAO	P



147	KHENGARE PRASAD NAMDEV	A
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	A
152	MATHEKAR MAHESH SURESH	P
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	P
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	P
157	SAGAR BAPURAO GORE	A
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	A
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	A
175	DOKE DHIRAJ MANMATH	P
176	CHAUGULE SIDHESHWAR GOVIND	P



177	SHAIKH ABDUL KADAR ABDUL RUF	A
178	VIKHE MUKTA SANJAY	A
179	MORE PRASAD ARUNRAO	P
180	VALSE SHWETA RAM	P
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	P
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	A
187	SATISH SANJAY TALOLE	P
188	SHINDE MADHURI BABASAHEB	P
189	AKSHAY KUMAR VASANTRAO TEKALE	P
190	KARADKAR GOURAVEE DIPAK	P
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

International Yoga Day

Date: Tuesday, 21st June, 2022

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	✓
6	Thanks Letter	✓



LBS
CHECKED AND SUBMITTED
LBS- IQAC

Director
Director:
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

International Yoga Day

Date: Tuesday, 21st June, 2022

INTERNATIONAL YOGA DAY CELEBRATION
 In association with
THE ART OF LIVING

COACH - Ms. Dipali Pawar (Certified Yoga Teacher)

Date: 21st June 2022 (Tuesday) | Time: 10 AM
Venue: LBS Campus

Note: Please carry yoga mat & do breakfast before 2 hrs. of the scheduled time



[Signature]
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033

Activity Title:

One day Yoga Session on International Yoga Day

Overview:

Yoga is an ancient Indian practice that helps to boost one's mental and social well-being. The theme for International Yoga Day 2022 is 'Yoga for Humanity'.

Lotus Business School has celebrated International Yoga Day 2022 for students and staff members in association with Art of Living on 21st June 2022. Ms. Dipali Pawar (Certified Yoga trainer) conducted the session very enthusiastically. All students actively participated during celebration of yoga day with some Asana's, Pranayama and Mediation. Dr. Satish Warpade, Director, Lotus Business School has felicitated Ms. Dipali Pawar with token of appreciation.

Target Audience:

All the employees and students of Lotus Business School.

Schedule:

Timings: 10 AM to 11 AM on Tuesday, 21st June, 2022 at LBS campus

Work Distribution:

Arranged & coordinated by Dr. Ganesh Pathak & Prof. Pranita Arbat

Session conducted by Ms. Dipali Pawar (Certified Yoga Trainer), Art of Living

Technical support by Mr. Rajnikant Dhamal



Expenditure Statement:

Sr. No.	Expenses	Amount
1	Honorarium to trainer	1000/-
2	Rent for mats	200/-
	Total	1200/-

Photographs:





Dear Dipali Mam,

Greetings!!!

Subject- Invitation for International Yoga Day program on Tuesday 21st June 2022 10.00 AM

This is in reference with the above mentioned subject out college is planning a program under the title of International Yoga Day. That is scheduled on 21st June 2022 .We would like to invite you as a guest to conduct the session. In which you will be given the opportunity to express the importance of Yoga and it will be an honour for us. Details of the Session are as follows,

Date & Time : 21st June 2022 10.00 AM Onwards

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharm , B.Sc, B.Com etc fresh graduates pursuing career in Management & LBS staff Members

Topic : International Yoga Day

Looking forward...

Thanks & Regards,
Mrs. Pranita Arbat
Asst. Professor,
Lotus Business School
Punawale Campus
Pune-411033
Tel No. +91 - 8087111873



Lotus Business School

📍 Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

☎ +91 20 6529 1082 ✉ info@lotuscentre.ac.in 🌐 www.lotuscentre.ac.in



**LBS**

Innovating Business Leadership

Swami Sevabhavi Sansha's

Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

info@lotuscentre.ac.in www.lotuscentre.ac.in

266

PAYMENT VOUCHER

No. :

Date : 21/06/22

Rs. 1000/-

Pay Mr./Mrs. Deepali Pawar

a sum of Rs. One Thousand only

Being Yoga Training

and debit on _____ Account.

Paid by cash/ cheque on _____

Bank _____

Branch _____

Cheque No. _____ Date : _____

Received the sum of

Rs. 1000/-


Accountant
Principal/Director
Receiver's Signature

Lotus Business School

Q Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

info@lotuscentre.ac.in

www.lotuscentre.ac.in

PAYMENT VOUCHER

No. :

Rs. 200/-

Date : 22-06-22

Pay Mr./Mrs. Office Exp

a sum of Rs. Two Hundred only

Being Yoga Dan mat

and debit on _____ Account.

Received the sum of

Paid by cash/ cheque on _____

Rs. 200/-

Bank _____

Branch _____

Cheque No. _____ Date : _____


Accountant


Principal / Director


Receiver's Signature



267

268

Lotus Business School

दि. 21-6-22

रु. 2000/-

रु. 2000/-

साक्षात् मंडल डायरेक्टर
प्रमाणित



21st June 2022

To,

Ms. Dipali Pawar

Certified Yoga Trainer

Subject: Letter of Appreciation

Dear Madam,

Thank you for taking the time to visit our College and conduct the session on International Yoga Day.

It was such an honour to be a part of this wonderful event for all of us . On behalf of the Lotus Family I would like to extend my heartfelt gratitude to our esteemed guests Ms.Dipali Pawar.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1082 info@lotuscentre.ac.in www.lotuscentre.ac.in



Lotus Business School
International Yoga Day
Date: Tuesday, 21st June, 2022

270

SR No	Students Name	Attendance
1	Satish A Warpade	P
2	Rajesh Gade	P
3	Rajnikant Dhamal	P
4	Manisha Purohit	P
5	Ganesh Pathak	P
6	Pushkarni Khade	P
7	Pranita Arbat	P
8	Trupti Kiran Rai	P
9	Nutan Gholap	P
10	Pravin Talekar	P
11	Sonali Indalkar	P
12	Vanashree Gosawi	P
13	Vivek Keskar	P
14	Ganesh Nanasaheb Salunke	P
15	Gaurav Sanjay Patil	P
16	Govind Baliram Kolekar	P
17	Harshal Rajesh Khadekar	P
18	Jaydeep Mahesh Pol	P
19	Ketan Manohar Bhoje	P
20	Madhavi Dnyaneshwar Shinde	P
21	Manisha Shailesh Tilekar	P
22	Mansi Vijay Rane	P
23	Pranjal Jagannath Shelar	P
24	Prashant Satish Zagade	P
25	KAPADNIS GAURAV KHUSHAL	P
26	ASHWINI BALASAHEB JADHAV	P
27	KALE SAIPRASAD ANKUSH	A
28	DHANASHREE SATISH PATIL	P
29	NALAWADE YASH DILIP	P
30	GEETANJALI RAMHARI TANDALE	P
31	JADHAV RAJESH GAJANAN	P
32	MANDLIK PRATHMESH DEVIDAS	P
33	BHANDARE INDRAJEET RAJENDRA	P
34	KHATRI SAURABH BHAGWANDAS	P
35	KANADE GAURI SANJAY	P
36	AGA SALONI AYUB	P



271

37	NIMBALKAR ADESH BRAHAMDEV	P
38	BHOSALE PRATIKSHA MADHUKAR	P
39	BANDE DATTA BHIMRAO	P
40	DHAMANE ASHWINI VITTHAL	P
41	PATIL TUSHAR VASANTRAO	P
42	KANCHAN RAMESH WAGHMARE	P
43	NEHA LAXMAN KHANDKE	P
44	SHEWALE PRATHAMESH RAJENDRA	P
45	RUPANWAR KETAN SUBHASH	P
46	ANKIT PURUSHOTTAM BHOYAR	P
47	GAIKWAD KISHOR RAMDAS	P
48	LOKESH SURENDRA DHAGRATWAR	P
49	SHINDE TUSHAR ASHOK	P
50	MARKAD SHUBHAM RATNADIP	P
51	KANCHAN RAMESH GAVIT	P
52	CHAVAN PRAJWAL BHARAT	P
53	DHAWADE SACHIN RAJU	P
54	SANAP AMOL VILAS	P
55	DIVATE DNYANADA DADA	P
56	CHAVAN AKSHAY RAMDAS	P
57	DHAINJE SAHYADRI DATTATRAY	P
58	ADITYA PRAKASH SALAM	P
59	PAWAN VIKRAM GOGAWALE	P
60	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
61	SARANG RAVIKANT KAKDE	P
62	BADAL MARKAND THAVARE	P
63	DNYANESHWARI SANJAY HUDE	P
64	KAKADE YASHPAL BANDU	P
65	VISHNU SAJJAN PARATWAGH	P
66	HRUSHIKESH MILIND MORE	P
67	JAGTAP AMEYA AVINASH	P
68	LOKESH ARJUN WAGH	P
69	PATIL VAIBHAV SURESH	P
70	PULATE ASHISH DINKAR	P
71	ULHAS SANJAY PATIL	P
72	GAIKWAD PRADNYA LIMBAJI	P
73	MANDWADE VAIBHAV LAXMAN	P
74	KOKARE GANESHJI DATTU	P
75	UDEKAR JYOTI MAHADEV	P
76	BACHATE SHUBHAM EKANATH	P
77	LULLA PURU VIJAY	P



272

78	KHOSE GANESH BHAGAVANRAO	P
79	RETWADE PRADNYA BABAN	P
80	SHINGARE VAIBHAV GHANSHAM	P
81	DAVE YOGESH JETHAN	P
82	PAWAR SURPIYA BALASO	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

**Skill Development Program on
 Personal Interview Session**

Date: Friday, 1st July 2022

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	—



Pebah
**CHECKED AND SUBMITTED
 LBS- IQAC**

Deepak
Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Program on
Personal Interview Session**

Date: Friday, 1st July 2022

Time: 10 AM onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Personal Interview Session

Objectives:

- Interview gives an opportunity to the interviewer to know about the applicant. Verifies quality and accuracy of information obtained through application form and tests.
- 2. Interview helps to obtain additional information from the candidates as required by the job.
- 3. Verifies the candidate has written in the CV are the main points. What other additional skill set does he have? All these are known by conducting interviews.
- 4. Gives the candidate necessary facts and information about the job, organization policies, products manufactured and so forth.
- 5. It not only gives the interviewer information about the candidate's technical knowledge but also gives an insight into his much needed creative and analytical skills.

Guest Profile:

1) **Dr. Ganesh Pathak** – Associate Professor, Agri Business Management, Pharma and Healthcare Management at Lotus Business School

Dr. Ganesh Pathak has a vast work experience of 12+ years and currently working as an Innovative Practice and Research Head & Associate Professor of Marketing Management and Research Methodology at Lotus Business School, Pune which is affiliated with Savitribai Phule Pune University Pune, Maharashtra, India.

2) **Prof. Pranita Arbat** - Assistant Professor at Lotus Business School, Pune

Target Audience: Students



Topics Covered by this session:

1. Introduction
2. What goes on in a personal interview?
3. Quick steps to help you tackle most situations during your D-Day.
4. Few Quick Personal Interviews Tips
5. Final Thoughts
6. Prepare Frequently Asked Questions
7. Focus on Non-Verbal Communication

Summary of Session:

Today college has organised Personal interview session of students by our Internal faculty members. In this session students have learnt how to describes *interviewing* techniques and presents effective methods of preparing for and conducting employment *interviews*

Photographs:





Contact

www.linkedin.com/in/dr-ganesh-pathak-8b852a4a (LinkedIn)

Top Skills

Data Analysis

Research

Leadership

Languages

English (Professional Working)

Hindi (Limited Working)

Marathi (Native or Bilingual)

Honors-Awards

Best Teacher Award-2015

Publications

1. Evolution towards Prescribing
Anticancer Products

2. Study of Market Potential of
Agriculture Industry in Salara Taluka

3. Women Entrepreneurship

4. Study of Current Scenario of SCM
practices in manufacturing industries
-Salara MIDC

5. Impact of promotional items
on Business Outcomes in
Pharmaceutical Industry

Dr. Ganesh Pathak

278

Associate Professor, Agri Business Management, Pharma and
Healthcare Management at Lotus Business School

Summary

Dr. Ganesh Pathak has a vast work experience of 12+ years and currently working as an Innovative Practice and Research Head & Associate Professor of Marketing Management and Research Methodology at Lotus Business School, Pune which is affiliated with Savitribai Phule Pune University Pune, Maharashtra, India.

Currently, he is in the development of various certifications for Agri-Business Management and Pharma & Healthcare Management with industry collaboration.

He has wide experience in Social Science Research, Marketing Research, SWOT analysis for career development, Executive training, and Management consulting. He has expertise in the preparation of research proposals, research design, data collection, data analysis, and report writing. He has conducted and worked for various professional and academic research activities.

He is working as a Marketing and Branding consultant for various companies. He has developed a model of Customer Relationship Management for the Pharmaceutical Industry.

He has conducted various workshops on Research Methodology, Data Analysis using Excel & SPSS, SWOT for career development for students and teachers. These workshops are well received by the participants.

His papers are published by reputed international and national journals. He is also working as a reviewer for various research journals.

In January 2021 he has owned one International Patent from the Australian Government.

One more patent has been published in Indian Patent Publication.



He received "Best Teacher Award-2015" from Ajinkya D Y Patil University, Pune, and Lions Club Pune.

Experience

Lotus Business School

Research & Innovation Head and Associate Professor

July 2019 - Present (3 years 1 month)

Working as MBA Course- Academic Head Focused on Agri Business Management and Pharma and Healthcare

Working as SPPU Ph.D. Research Center Coordinator

Working as Editor for "Ideation" Biannual Newsletter

Working as NAAC and IQAC Coordinator

Working on content development for different certification program

Worked as Convener for 2 State Level Workshop and 1 FDP association with SPPU, Pune.

Rajeev Business School-RBS

Associate Professor

July 2013 - June 2019 (6 years)

- Prepare students to meet industry expectations.
- Develop and Discuss case studies in class rooms.
- Create and provide platform for student to participate in various research activity.
- Implement the best instructional techniques for meeting desired learning outcomes.
- Communicate with students in order to solve problems and guide them towards a better understanding of course material.

Rayat Shikshan Santhas - KBPIMSR Satara and Balawant College vita

Assistant Professor

June 2010 - July 2013 (3 years 2 months)

- Prepare students to meet industry expectations.
- Develop and Discuss case studies in class rooms



- Create and provide platform for student to participate in various research activity.
- Implement the best instructional techniques for meeting desired learning outcomes.
- Communicate with students in order to solve problems and guide them towards a better understanding of course material.

The Himalaya Drug Company

Sales Executive

June 2008 - June 2010 (2 years 1 month)

- Active member of market research team involving in finding out the market potential for different range of products of the company.
- To keep the bird-eye-view on competitors movements and different market strategies constantly.
- Promote products in market
- Market Research
- Product promotion
- Selling Activities
- Sales Review
- Product Launching
- Strategy Implementation

Education

Savitribai Phule Pune University

Masters in Arts (Economics), Economics · (2019 - 2021)

Shivaji University

Doctor of Philosophy (Ph.D.), Business, Management, Marketing, and Related Support Services · (2011 - 2013)

Shivaji University

M.Phil., Marketing/Marketing Management, General · (2008 - 2010)

Karmaveer Bahurao Patil Institute of Management Studies & Research,

Master of Business Administration - MBA, Marketing/Marketing Management General · (2006 - 2008)



281

Yashvantrao Chavan Institute of Science, Satara

Bsc. , Business Administration and Management, General (2003 - 2006)



Contact

www.linkedin.com/in/pranita-arbat-74a0234a (LinkedIn)

Top Skills

Teaching
Public Speaking
Higher Education

Pranita Arbat

Assistant Professor at Lotus Business School, Pune

Experience

Lotus Business School
Assistant Professor
January 2018 - Present (4 years 7 months)

ASM Group of Institutes

Assistant Professor
January 2012 - January 2018 (6 years 1 month)

- Working as a faculty member undertaking "Product & Brand Management", "Marketing Strategies & relationship management", "Basics of Marketing", "Services Marketing".
- Working as a Course Coordinator.
- Examination: Examination work such as Co- ordination, invigilation & controlling, Setting the Question paper & model Answers, Evaluation of answer scripts.
- Extra co-curricular activities: Working in Seminar & attendance committee, Admission Committee, Guiding the students for their summer internship Projects, Actively participation in socio-cultural & Sports Programmes, Participation in Faculty Development Programme.

Sipna College of Engg. & Mgt.

Lecturer
July 2010 - December 2011 (1 year 6 months)

- Working as a faculty member undertaking "Organizational Behavior", "Principles of Management", "Engineering Economics".
- In charge of the Semester wise time table for the department.
- Committee member in College Annual Gathering.
- Acting as a guide for Dissertations and other minor projects.

ICA (Institute of Computer Accountants)
Admin Head & PDP Trainer
August 2008 - July 2010 (2 years)

- Handling the major Responsibility of the Administrative Dept.



- Providing Training of Personality Development to the Students.
- Handling the Finance of the Branch.
- Maintaining the Software of the company.

Education

Sant Gadge Baba Amravati University, Amravati

Master of Business Administration (MBA), Finance & Marketing - (2006 - 2008)

Sant Gadge Baba Amravati University, Amravati

Bachelor of Business Administration (BBA), Business Administration and Management, General - (2003 - 2006)



Lotus Business School
Skill Development Program on
Personal Interview Session
Date: Friday, 1st July 2022

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	A
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	A
10	THAKARE SAURABH ASHOK	P
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	A
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	P
15	CHANDURKAR MEHER SHATRUGHAN	A
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVER	P
18	KAPADNIS GAURAV KHUSHAL	P
19	ASHWINI BALASAHEB JADHAV	A
20	KALE SAIPRASAD ANKUSH	P
21	DHANASHREE SATISH PATIL	A
22	NALAWADE YASH DILIP	P
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	P
25	PRADIP UTTAM SAWANT	P



26	PATIL RUSHIKESH RATNAKAR	P
27	VISHAL DIWAKAR KHADE	P
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	A
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	P
37	PRAVIN BHAGAWAT BHAKADE	P
38	DOKE ADITYA NAMDAEV	A
39	ANKUSH ROHIT RAJU	P
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	P
45	PATIL KOMAL AVINASH	P
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	A
49	CHOUDHARI SWAPNALI LAXMAN	A
50	MUNGDE SANDEEP BHIMRAO	A
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P



56	NIMBALKAR ADESH BRAHAMDEV	A
57	BHOSALE PRATIKSHA MADHUKAR	A
58	BANDE DATTA BHIMRAO	A
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	P
61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	A
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	A
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	A
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P



86	CHAVAN AKSHAY RAMDAS	P
87	DHAINJE SAHYADRI DATTATRAY	P
88	KSHIRSAGAR SHRADDHA SUNIL	P
89	TUPE ASHISH PRAKASH	P
90	YACHAWAD BALAJI PRALHADRAO	P
91	ADITYA PRAKASH SALAM	P
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	P
96	JAIWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	P
98	SARANG RAVIKANT KAKDE	P
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	X
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	P
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	P
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	X
112	HRUSHIKESH MILIND MORE	P
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	P
115	PATIL VAIBHAV SURESH	P



116	PULATE ASHISH DINKAR	P
117	ULHAS SANJAY PATIL	P
118	KANGLE RAMESHWAR SURESH	A
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	A
122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	P
125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	A
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	P
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	A
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	P
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	A
142	MHASKE SACHIN ROHIDAS	P
143	KADAM AKSHAYKUMAR VAIJNATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHMED	P



146	PARWE NIKITA SAHEBRAO	A
147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	A
152	MATHEKAR MAHESH SURESH	P
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	P
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	P
157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	A
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	A
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	A
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	P
175	DOKE DHIRAJ MANMATH	P



176	CHAUGULE SIDHESHWAR GOVIND	A
177	SHAIKH ABDUL KADAR ABDUL RUF	P
178	VIKHE MUKTA SANJAY	P
179	MORE PRASAD ARUNRAO	A
180	VALSE SHWETA RAM	A
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	P
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	P
187	SATISH SANJAY TALOLE	A
188	SHINDE MADHURI BABASAHEB	P
189	AKSHAY KUMAR VASANTRAO TEKALE	A
190	KARADKAR GOURAVEE DIPAK	A
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	A
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	P
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
 Innovating Business Leadership

Skill Development Program on

Group Discussion Session

Date: Saturday, 2nd July 2022

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	—
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	—
6	Thanks Letter	—



Pikar
 CHECKED AND SUBMITTED
 LBS- IQAC

Director
 Director
 Swami Sevabhavi Sanstha's
 Lotus Business School
 Pune - 411 033



Swami Sevabhavi Sanstha's
LOTUS BUSINESS SCHOOL
Innovating Business Leadership

**Skill Development Program on
Group Discussion Session**

Date: Saturday, 2nd July 2022

Time: 10 AM onwards




Director
Swami Sevabhavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Group Discussion Activity

Objectives:

- To Collecting data
- To Breeding fresh ideas and taking inputs from a particular group
- To Perception of common people on a particular topic
- To Identify a solution to a specific problem or issue
- To Selecting candidates after their written test for hiring in a company
- To Selecting candidates for admission in an educational institute

The group discussion is a two-way helpful process. A candidate who goes through the process gains clarity of his/her own thoughts, views and opinion. He/She learns how to evolve thinking and come to a solution or conclusion for a certain topic. And on recruiter's part, it is helpful as they evaluate a candidate's soft skills through Group discussion.

This also allows people to walk around a concept in greater detail and learn the topic in depth. This practice is also being applied during campus interviews and selection process. A group discussion among students is being organized to see and evaluate their thinking skills, listening abilities and how they are communicating their thoughts. One should learn to control the conversation through listening attentively and then having the perseverance to mould it towards his/her own direction.

Session conducted By:

- Prof Prajakta Gajare
- Dr.Chandrakant Thorat

Guest Profile:

- 1) Prof Prajakta Gajare: Pharma & Healthcare Management-Assistant Professor at Lotus Business School
- 2) Dr. Chandrakant Thorat : Assistant Professor at Lotus Business School (32 years work experience , 22 Years Industial Experience in Various Industry .Work in Industrial Engineering dept,Planning dept,Supply Chain dept,Materials Department,Purchase Department,Quality Control Department.
In academics 8 years of experience teaching MBA students in Marketing and Operations Specilization.)

Target Audience: Students



Topics for Group Discussion:

- Digital India: Whom Does it Benefit?
- Merits and Demerits of Cashless Economy
- Is the Aadhaar database secured enough?
- Making Aadhaar Mandatory: Benefits and Drawbacks
- Impact of Technology on Jobs
- Whether Digital Education has taken over Traditional Education?
- Education industry is a business these days.

Summary of Session:

We have organised Group discussion on above given topics for the students.. Different topics have been given and a time period of 15-20 minutes have allocated to build-up and organise their thoughts on the given topic individually. When the time is up, the discussion starts. The discussion takes place in front of a Faculty members and containing important faculty members are applying for who will carefully observing. It is totally up to them to decide whether their performance was worthy enough to get selected or rejected. Today's Group discussion activity has helped students to improve the skills, such as leadership skills, communication skills, social skills and behaviour, politeness, teamwork, listening ability, General awareness, confidence, problem-solving skills, etc.

Photographs:





Contact

www.linkedin.com/in/dr-chandrakant-thorat-2b1b451a5
(LinkedIn)

Top Skills

Diverse Groups
Online Programs
Networking

296

Dr.Chandrakant Thorat

Assistant Professor at Lotus Business School

Summary

32 years work experience , 22 Years Industrial Experience in Various Industry .Work in Industrial Engineering dept,Planning dept,Supply Chain dept,Materials Department,Purchase Department,Quality Control Department.

In academics 8 years of experience teaching MBA students in Marketing and Operations Specilization.

Experience

Lotus Business School
Assistant Professor
January 2021 - Present (1 year 7 months)

Symboisis Centre for Distance Learning
Assistant Professor
January 2020 - Present (2 years 7 months)

Education

Savitribai Phule Pune University
Ph.d in Marketing Management , Business Administration and Management.
General - (August 2018 - June 2022)

Ashok Public School ,Ashoknagar,Tal.Shrirampur ,Dist: Ahmednag
B.E (Industrial Engineering), Industrial Engineering - (August 1987 - August 1990)



Lotus Business School
Group Discussion Session
Date: Saturday, 2nd July 2022

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	P
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	P
10	THAKARE SAURABH ASHOK	A
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	P
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	A
19	ASHWINI BALASAHEB JADHAV	P
20	KALE SAIPRASAD ANKUSH	P
21	DHANASHREE SATISH PATIL	P
22	NALAWADE YASH DILIP	P
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	P
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	P



27	VISHAL DIWAKAR KHADE	P
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	P
32	WAGH MANGESH SHEKHAR	P
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	P
37	PRAVIN BHAGAWAT BHAKADE	P
38	DOKE ADITYA NAMDAEV	P
39	ANKUSH ROHIT RAJU	P
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	P
45	PATIL KOMAL AVINASH	P
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	P
55	AGA SALONI AYUB	P
56	NIMBALKAR ADESH BRAHAMDEV	P



57	BHOSALE PRATIKSHA MADHUKAR	P
58	BANDE DATTA BHIMRAO	P
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	P
61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	P
64	KHAIRNAR HARSHAL SUNIL	A
65	PADOL MAYUR RAJENDRA	A
66	THORVE SHUBHAM BHARAT	P
67	PALGHADMAL HARSHADA BABASAHEB	P
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	P
74	SHINDE TUSHAR ASHOK	P
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	P
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	A
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	P



87	DHAINJE SAHYADRI DATTATRAY	
88	KSHIRSAGAR SHRADDHA SUNIL	
89	TUPE ASHISH PRAKASH	
90	YACHAWAD BALAJI PRALHADRAO	
91	ADITYA PRAKASH SALAM	
92	PAWAN VIKRAM GOGAWALE	
93	RAUNDAL JAYESH BAPU	
94	BURAN VAISHNAVI VIJAYRAO	
95	PATIL SHIVANJALI SURESH	
96	JAIWAL ADITYA KISHOR	
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	
98	SARANG RAVIKANT KAKDE	
99	NIKALAJE ANCHAL SUNIL	
100	SHINDE BHUMIKA RAVINDRA	
101	MANDLIK AJIT PANDURANG	
102	ABHIJIT ZANAKRAO INGALE	
103	BHIRUD HEMANT MEGHASHYAM	
104	BADAL MARKAND THAVARE	
105	DNYANESHWARI SANJAY HUDE	
106	TALE AJAY RAJENDRA	
107	ARBAT MAYURI VINOD	
108	PATKI ABHISHEK MANOJ	
109	DESHMUKH RAMKUMAR SANJAY	
110	KAKADE YASHPAL BANDU	
111	VISHNU SAJJAN PARATWAGH	
112	HRUSHIKESH MILIND MORE	
113	JAGTAP AMEYA AVINASH	
114	LOKESH ARJUN WAGH	
115	PATIL VAIBHAV SURESH	
116	PULATE ASHISH DINKAR	



117	ULHAS SANJAY PATIL	A
118	KANGLE RAMESHWAR SURESH	P
119	KALE SHRIKANT KESHAO	A
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	P
122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	P
125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	A
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	A
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	A
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	P
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	A
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	P
143	KADAM AKSHAYKUMAR VAJINATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHEMAD	P
146	PARWE NIKITA SAHEBRAO	P



147	KHENGARE PRASAD NAMDEV	P
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	P
152	MATHEKAR MAHESH SURESH	P
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	P
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	P
157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	P
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	A
167	SHASHIKANT VASUDEO MAHURE	A
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	P
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	P
175	DOKE DHIRAJ MANMATH	P
176	CHAUGULE SIDHESHWAR GOVIND	P



177	SHAIKH ABDUL KADAR ABDUL RUF	P
178	VIKHE MUKTA SANJAY	P
179	MORE PRASAD ARUNRAO	P
180	VALSE SHWETA RAM	P
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	A
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	A
186	NIRMAL HRUSHIKESH DINKAR	A
187	SATISH SANJAY TALOLE	P
188	SHINDE MADHURI BABASAHEB	P
189	AKSHAY KUMAR VASANTRAO TEKALE	A
190	KARADKAR GOURAVEE DIPAK	A
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	A
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P





Swami Sevabnavi Sanstha's
LOTUS BUSINESS SCHOOL

Skill Development Presentation Skills & Public Speaking

Date: Friday, 11th July 2022

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	✓
2	Invitation Letter	✓
3	Guest Profile	✓
4	Attendance Sheet	✓
5	Payment Invoice	
6	Thanks Letter	✓

Pibab

**CHECKED AND SUBMITTED
LBS- IQAC**



Director

Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033






Presentation Skills and Public Speaking

11 JULY 10 AM - 5 PM

Dr. Sujata Umesh Bolake
Aspire Training Solutions

Skill Development Session on Presentation Skills & Public Speaking

Date: Friday, 11th July 2022

Time: 10 AM onwards



Dr. Sujata Umesh Bolake
Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title: Skill Development Presentation Skills & Public Speaking

Objectives:

- To Presenting or making a speech at a conference or event.
 - To Objecting to a planning proposal at a council meeting.
 - To Making a speech at a wedding.
 - To Proposing a vote of thanks to someone at a club or society.
 - To On behalf of a team, saying goodbye and presenting a gift to a colleague who is leaving.
- Presenting information clearly and effectively is a key skill in getting your message across. Today, presentation skills are required in almost every field, and most of us are required to give presentations on occasions. While some people take this in their stride, others find it much more challenging.

It is, however, possible to improve your presentation skills with a bit of work. This section of SkillsYouNeed is designed to help.

Many people feel terrified when asked to talk in public, especially to bigger groups. However, these fears can be reduced by good preparation, which will also lay the groundwork for making an effective presentation.

Session conducted By: Dr.Sujata Bolake

Designation: – Associate Professor

Organization: Spicer Adventist University

Guest Profile: Dr.Sujata Bolake

Education: Doctor of Philosophy in Management from Tilak Maharashtra Vidyapeeth 2013.

- MSc Psychology in Counselling and Training from University of Madras in 2015.
- Early Childhood Care Education (ECCE) in 2019.
- Masters of Management Science with HR Spl from Pune University (Indsearch) in May-2007 with First Class.
- Master degree in Commerce from Pune University with HR as a Spl in May-2006 with First Class.
- Post Graduation Diploma in Business Management with Marketing as a Spl from Pune University (IMCC) in May-2006 with First Class.
- Degree in Business Administration Commerce from SNDT University in May-2004 with First Class.

Experience: Worked in Spicer Adventist University as a faculty for Business and Commerce from September 2014.

- Principal at Cocomelon preschool, Director and founder of The Legacy Academy.



- Worked as Asst Professor & placement coordinator at NBN Sinhgad Institute of Management studies from August 2011 – August 2013.
- Worked as Asst Manager - HR for ICFAI University – Fed Uni (Taking care of Maharashtra & Goa Territory) from July 2007 – Aug 10.
- Worked with Patni Computers in GRP Pool (HR Department).
- Worked as Executive – Training & Placements at Maples ESM Technologies from Jul-05 – June -07.

Target Audience: Students

Topics Covered by this session:

- How can you improve public speaking skills?
- What leadership style is the most suitable for your personality?
- The internet should be free for everyone
- Is our society too dependent on technology?
- Why we need to support local businesses
- Why the minimum wage should be raised?
- Top reasons why best employees invest in employee wellness programs
- 36. The best ways to increase employee engagement for better performance

Summary of Session:

Today college has organised Skill Development Presentation Skills & Public Speaking for students by Dr.Sujata Bolake. In this session Mam has explained how Presentations skills and public speaking skills are very useful in many aspects of work and life. Effective presentations and public speaking skills are important in business, sales and selling, training, teaching, lecturing, and generally feeling comfortable speaking to a group of people. & how Developing the confidence and capability to give good presentations, and to stand up in front of an audience and speak well, are also extremely helpful competencies for self-development and social situations.



Photographs:



Dr.Sujata Umesh Bolake

E-Mail: sujataart@gmail.com

Mobile Phone: +91- 8484009499

A focused professional with dynamic career of over 18+ years in working on international and multi-cultural environments with the credit of enhancing process from scratch and streamlining operations

CORE COMPETENCIES

Team Motivation & Employee Relationship

Human Resource Management

Decision-making skills

Employability skills

Interpersonal skills

Continuous Process Improvement

ACADEMIC DETAILS

Doctor of Philosophy in Management from Tilak Maharashtra Vidyapeeth 2013.

Masters of Management Science from Pune University in 2007

Master of Commerce from Pune University in 2006

PROFILE SUMMARY

- Worked in Spicer Adventist University as a faculty for Business and Commerce department from September 2014.
- Principal at Cocomelon preschool. Director and founder of The Legacy Academy.
- Worked as Asst Professor & placement coordinator at NBN Sinhgad Institute of Management studies from August 2011 – August 2013.
- Worked as Asst Manager - HR for ICFAI University – Fed Uni (Taking care of Maharashtra & Goa Territory) from July 2007 – Aug 10.
- Worked with Patni Computers in GRP Pool (HR Department).
- Worked as Executive – Training & Placements at Maples ESM Technologies from Jul-05 – June -07.

NOTABLE ACCOMPLISHMENTS ACROSS THE CAREER

- Resource person at International Conference on International Debate on Examinations and Assessments 202 India 8th June 21 – 11 June 21.
- Committee Member International Conference On Multidisciplinary Research (ICMR – 2021)
- Professional certified as an Accredited Teacher Trainer under the common seal of "Bestow Edutrex International, June 18, 2021.
- Panel Member at International Conference at Future Trends in distance and Online Education 18th June – 19 June 21.
- Awarded with "InSc Research Excellence Award 2021"
- Awarded with Best Principal Award 2020
- Speaker at 13th World Education Summit 2018.
- Received certificate of recognition at 12th School Education Summit 2019 for the contribution done in Education sector.
- Won 1st Prize in Paper Presentation at National Conference – NATCON, Sangola (Solapur).
- Won 1st Prize in Paper Presentation at National Conference – INDIRA College – Pune.
- Co Authored books - International Economics, Indian & Global Economic Development, Business Regulatory Framework
- Subtitle winner Mrs. India Confident at Mrs. India Pride of Nation 2018.

ORGANIZATIONAL EXPERIENCE

Growth Path:

Sept'14 to till date	Spicer Adventist University, Pune – Associate Professor (Division of Management)
Aug'11 to Aug '13	NBN Sinhgad Institute of Management studies, Pune – Assistant professor (Management Dept)
July'07 to Aug'10	ICFAI University – Fed Uni – IIR Assistant Manager (Maharashtra & Goa Territory)
Jul'05 to Jun '07	Maples ESM Technologies, Pune – Executive (Training & Placements)



PROFESSIONAL SUMMARY

310

- Associate Editor of World Review of Business Research (WRBR)
- Editorial Board Members of "SAMVAD" Symbiosis Institute of Business Management.
- Life Member of Business Ethics Foundation - India.
- Member of National HRD Network (NHRD) Pune chapter.
- Member of International Association of Educator & Corporate Trainers (IAECT), Mumbai (India)
- Member of International Association of Commerce and Management (IACM)
- Active Member of Professional Association - IEEE, 3 Park Avenue, 17th Floor New York, NY 10016-5997 USA New York, USA (Member No - 92030476)
- Member of International Economics Development Research Center (IEDRC) - Room5, 6/F., Shun On Commercial Building, 112-114 Des Voeux Road, Central, Hong Kong (Member No - 90080112)
- Member of the Harvard Business Review Advisory Council.
- Member of NITI Aayog's Women Entrepreneurship Platform
- Ph.D. Guide for Shri J J T University, Churn Bisau Road, Jhunjhunu (JJT/2K9/CMG/768).

GUEST SPEAKER

- Pratibha Institute of Management, Pune, Session MBA II year students on Campus to Corporate 2013.
- Workshop on teaching methodology, Stress Management at Bharati Vidyapeeth Secondary School, Banner 2013.
- Faculty development program for pre - primary teacher of Bachpan Play School, Banner, Pune.
- Bharati Vidyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2015.
- Workshop on Grooming, Life Skills, Interview techniques at Bharati Vidyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2019.
- Bharati Vidyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2015

RESEARCH PUBLICATIONS

Papers Presented at International & National Conferences

- "Improving Business Competitiveness through Integrated System" International Conference on Business and Management, Widyatama University Bandung, Indonesia, 27- 28th of April, 2011
- Presented paper at IOCBM International Conference Malaysia - June 2011(Online conference).
- Study on Employee Job Satisfaction in I.T Industry, Pune" at World Business, Economics and Finance Conference at Bangkok, Thailand, 26th & 27th September 2011
- "Supply Chain Management - Integration Demand and supply strategy In India" at World Business, Economics and Finance Conference at Bangkok, Thailand, 26th & 27th September 2011
- International Marketing conference 2011, Mumbai on Changing Dynamics' of Management through Innovation and Creativity at Indian Education Society's Management college and research Center at Nerul , Mumbai on 13th January ,2011.
- Satisfied employees - A Promise made or promise kept' in Conference - National level journal of Natcon Blaze - 2013 in 2013, ISSN No. 978-81-921232-1-9ment studies and Research, Paper Presented on "Study on Business Competitiveness at BVG Ltd , Wadala , Mumbai on 6th August 2011.
- International Conference on "Case Study and Recent Trends In Management" at Sir M Visvesvaraya Institute of Manage' Empirical Study On Employee Job Satisfaction & Retention, Pune' In Conference National level journal of National Conference on Strategies for Managing in the New Normal in 2012, ISSN No. 978-81-920768-3-6
- 'Employees First Customer Next' in Conference - National level journal of National Conclave in 2012, ISSN No. 978-93-5051-660-7
- 'Innovative HR Practices' in Conference - National level journal of National Conclave in 2012, ISSN No. 978-93-5051-660-
- 'Innovation in HR Practices' in Conference - National level journal of KHOJ - MAEER MIT in 2012, ISSN No. 0976-8262
- 'Employee Job satisfaction is a right step towards enhance the Human Capital ' in Conference - National level journal of ABHINAVAN in 2013, ISSN No. 978-81-8407-695-0

ACADEMIC CREDENTIALS

- Doctor of Philosophy in Management from Tilak Maharashtra Vidyapeeth 2013.
- MSc Psychology in Counselling and Training from University of Madras in 2015.
- Early Childhood Care Education (ECCE) in 2019.
- Masters of Management Science with HR Spl from Pune University (Indsearch) in May-2006 with First Class
- Master degree in Commerce from Pune University with HR as a Spl in May-2006 with First Class



- Post Graduation Diploma in Business Management with Marketing as a Spl from Pune University (IMCC) in May-2006 with First Class.
- Degree in Business Administration Commerce from SNDT University in May-2004 with First Class.

Certification

- Certified in Advance Handwriting analysis from Organization for Graphology & Graphotherapy.
- Reiki Levels 1, 2 and 3 from Dr. Mikao Utsi Reiki Institute.
- Cambridge ESOL Level Certificate in ESOL International (Business English - Vantage).
- Advance Excel - MS- office, Word, PowerPoint, MS Outlook
- Complete Early Childhood Care Education (ECCE).
- 'B' CERT & 'C' CERT Holder from 2 MAH Girls Battalion
- Silver medal in Firing at National Level Camp, NCC

PERSONAL DETAILS

Date of Birth:	6th May 1984
Husband Name:	Umesh Bolake
Languages Known:	English, Hindi, Marathi
Address:	Ashirwad Niwas, Police Colony, Rahatani, Kalewadi, MH, India - 411017
Passport:	Valid Passport



11th July 2022

To,

Dr. Sujata Bolake

Spicer Adventist University

Subject: Letter of Appreciation

Dear Madam,

Thank you for taking the time to visit our College and delivered an informative session on "Skill Development Presentation Skills & Public Speaking".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr. Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

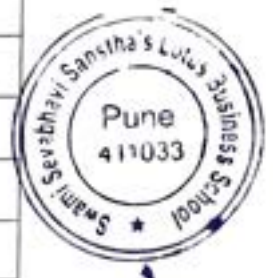
Near Sai Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

+91 20 6529 1082 • info@lotuscentre.ac.in • www.lotuscentre.ac.in



Lotus Business School
Skill Development Presentation Skills & Public Speaking
Date: Friday, 11th July 2022

SR No	Students Name	Attendance
1	BORADE SWATI RAJARAM	P
2	BONDRE RAJ SUDHIR	P
3	PATIL RUCHITA DILIP	P
4	TEJASWINI KAMLESH HASTE	P
5	SRUSHTI SATISH PATIL	A
6	TANUSHRI VERMA	P
7	PRACHI SUNIL GADE	P
8	PARMAR VISHWARAJ YOGENDRASINGH	P
9	SNEHAL ARVIND HINGE	P
10	THAKARE SAURABH ASHOK	P
11	YOGESH RAJENDRA AVHALE	P
12	SAURABH DEVIDAS SANKPAL	P
13	PRASANNA DATTAPRASAD CHILHAL	P
14	KUMBHAR NIKHIL ANIL	P
15	CHANDURKAR MEHER SHATRUGHAN	P
16	KATHALE PRAJWAL MOHAN	P
17	CHAITRALI BALKRUSHNA BHAVAR	P
18	KAPADNIS GAURAV KHUSHAL	P
19	ASHWINI BALASAHEB JADHAV	P
20	KALE SAIPRASAD ANKUSH	P
21	DHANASHREE SATISH PATIL	P
22	NALAWADE YASH DILIP	A
23	LANDAGE MAHESH DAGDU	P
24	DESHMUKH SUDARSHAN CHANDRAKANT	P
25	PRADIP UTTAM SAWANT	P
26	PATIL RUSHIKESH RATNAKAR	P



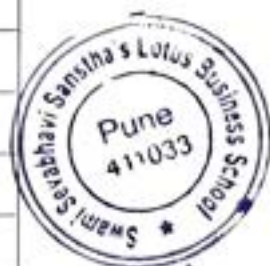
27	VISHAL DIWAKAR KHADE	A
28	SHELKE SNEHA SUNIL	P
29	GEETANJALI RAMHARI TANDALE	P
30	JADHAV RAJESH GAJANAN	P
31	SARDAR SWETAMBARI ASHUTOSH	P
32	WAGH MANGESH SHEKHAR	A
33	SUYOG BHEDLAL LILHARE	P
34	BOBADE PRIYANKA VITTHAL	P
35	AKSHAY BALAJIRAO PAWAR	P
36	MANDLIK PRATHMESH DEVIDAS	P
37	PRAVIN BHAGAWAT BHAKADE	P
38	DOKE ADITYA NAMDAEV	P
39	ANKUSH ROHIT RAJU	P
40	BHANDARE INDRAJEET RAJENDRA	P
41	JAGDALE PANKAJ SANJAY	P
42	BAGUL VAIBHAV NANDKISHOR	P
43	GADKAR CHETAN MUKUND	P
44	BANGAR RUSHIKESH NAVNATH	P
45	PATIL KOMAL AVINASH	P
46	JADHAO PRANJALI VIJAY	P
47	KALE SHIVRAM VIJAY	P
48	SHINDE RUSHIKESH NANDKISHOR	P
49	CHOUDHARI SWAPNALI LAXMAN	P
50	MUNGDE SANDEEP BHIMRAO	P
51	KABADE SWARUP PRASHANT	P
52	SHINDE AKASH ANGADRAO	P
53	KHATRI SAURABH BHAGWANDAS	P
54	KANADE GAURI SANJAY	A
55	AGA SALONI AYUB	P
56	NIMBALKAR ADESH BRAHAMDEV	P



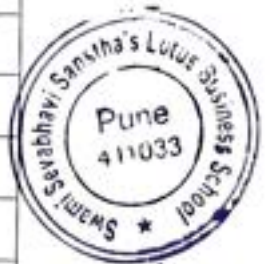
57	BHOSALE PRATIKSHA MADHUKAR	P
58	BANDE DATTA BHIMRAO	P
59	DHAMANE ASHWINI VITTHAL	P
60	PATIL TUSHAR VASANTRAO	P
61	KANCHAN RAMESH WAGHMARE	P
62	NEHA LAXMAN KHANDKE	P
63	DINESHKUMAR BABURAO RATHOD	A
64	KHAIRNAR HARSHAL SUNIL	P
65	PADOL MAYUR RAJENDRA	P
66	THORVE SHUBHAM BHARAT	A
67	PALGHADMAL HARSHADA BABASAHEB	A
68	SURYAWANSHI RUTUJA RAMDAS	P
69	SHEWALE PRATHAMESH RAJENDRA	P
70	RUPANWAR KETAN SUBHASH	P
71	ANKIT PURUSHOTTAM BHOYAR	P
72	GAIKWAD KISHOR RAMDAS	P
73	LOKESH SURENDRA DHAGRATWAR	P
74	SHINDE TUSHAR ASHOK	A
75	MARKAD SHUBHAM RATNADIP	P
76	KANCHAN RAMESH GAVIT	P
77	CHAVAN PRAJWAL BHARAT	P
78	DHAWADE SACHIN RAJU	P
79	SANAP AMOL VILAS	A
80	DIVATE DNYANADA DADA	P
81	PARSUWALE TOUFIK MAHAMAD RAFIK	P
82	PAWAR MADHUKAR SHESHERAO	P
83	LOKHANDE GAURAV KAMALAKAR	P
84	REVANSIDHA SHIVANAND MALI	P
85	TAKATE RUSHIKESH ARJUN	P
86	CHAVAN AKSHAY RAMDAS	P



87	DHAINJE SAHYADRI DATTATRAY	P
88	KSHIRSAGAR SHRADDHA SUNIL	P
89	TUPE ASHISH PRAKASH	P
90	YACHAWAD BALAJI PRALHADRAO	P
91	ADITYA PRAKASH SALAM	P
92	PAWAN VIKRAM GOGAWALE	P
93	RAUNDAL JAYESH BAPU	P
94	BURAN VAISHNAVI VIJAYRAO	P
95	PATIL SHIVANJALI SURESH	P
96	JAISWAL ADITYA KISHOR	P
97	CHAUDHARY SHASHIKIRAN SUDHAKAR	X
98	SARANG RAVIKANT KAKDE	A
99	NIKALAJE ANCHAL SUNIL	P
100	SHINDE BHUMIKA RAVINDRA	P
101	MANDLIK AJIT PANDURANG	P
102	ABHIJIT ZANAKRAO INGALE	P
103	BHIRUD HEMANT MEGHASHYAM	P
104	BADAL MARKAND THAVARE	P
105	DNYANESHWARI SANJAY HUDE	P
106	TALE AJAY RAJENDRA	P
107	ARBAT MAYURI VINOD	P
108	PATKI ABHISHEK MANOJ	P
109	DESHMUKH RAMKUMAR SANJAY	P
110	KAKADE YASHPAL BANDU	P
111	VISHNU SAJJAN PARATWAGH	X
112	HRUSHIKESH MILIND MORE	A
113	JAGTAP AMEYA AVINASH	P
114	LOKESH ARJUN WAGH	P
115	PATIL VAIBHAV SURESH	P
116	PULATE ASHISH DINKAR	P



117	ULHAS SANJAY PATIL	A
118	KANGLE RAMESHWAR SURESH	A
119	KALE SHRIKANT KESHAO	P
120	SHUBHAM SHANKAR NIMJE	P
121	PRACHI DEEPAK GAIKWAD	P
122	RAJPUT GANESH VIJAY	P
123	GAIKWAD PRADNYA LIMBAJI	P
124	MANDWADE VAIBHAV LAXMAN	P
125	KOKARE GANESHJI DATTU	P
126	UDEKAR JYOTI MAHADEV	P
127	BACHATE SHUBHAM EKANATH	P
128	LULLA PURU VIJAY	A
129	KHOSE GANESH BHAGAVANRAO	P
130	SHELKE GHANSHYAM GAJANAN	P
131	AHIRE PRASAD SANJAY	P
132	MANDE SANKET CHANDRABHAN	P
133	SHWETA VYANKATESH SAKHARE	P
134	MOON AKASH SANJAY	P
135	DESHMUKH MAYUR VISHWANATH	P
136	MALI NILESH SANTOSH	P
137	RUSHIKESH VIJAY KALE	P
138	WAYKAR SHUBHAM VASANT	P
139	RETWADE PRADNYA BABAN	P
140	INGLE ANIKET GANGADHAR	P
141	TUSHAR KISAN POKHARKAR	P
142	MHASKE SACHIN ROHIDAS	A
143	KADAM AKSHAYKUMAR VAJINATH	P
144	VISHAL BHAGWAN MAHAJAN	P
145	SAYYAD AAREEB AHMED	P
146	PARWE NIKITA SAHEBRAO	P



147	KHENGARE PRASAD NAMDEV	A
148	KALGANE LAKHAN KAMLAKAR	P
149	MANTE SWAPNIL SHIVANAND	P
150	LANDAGE SAMADHAN ASHOK	P
151	UPHADE AKSHAY SAHEBRAO	P
152	MATHEKAR MAHESH SURESH	P
153	GORE NILESH PRAKASH	P
154	KANETKAR SAMRUDDHI JAYANT	P
155	KUSHAL RAJARAM PATIL	P
156	BODKE VISHAL RAJESHWAR	P
157	SAGAR BAPURAO GORE	P
158	MULEY DIPAK RAJU	P
159	AVIRAT YUVRAJ SALUNKE	P
160	SHELAR UNNATI UTTAM	P
161	PARIHAR AJAY AATMARAM	P
162	SHANTANU EKNATH RAHANE	A
163	PILLEY VYANKTESH SUBHASH	P
164	WAGH CHETAN SOPANRAO	P
165	MAHESH GOPICHAND NIKAM	P
166	SHINGARE VAIBHAV GHANSHAM	P
167	SHASHIKANT VASUDEO MAHURE	P
168	MORE SHUBHANGI BALASAHEB	P
169	SACHIN SANJAY DESHMUKH	P
170	KHADE ABHIJIT VASUDEO	A
171	KHEDKAR KISHOR DATTU	P
172	RAJGURU RUSHIKESH KAILAS	P
173	DHANURE PRASHANT IRVANT	P
174	RAJGURU ROHITASHAV KAILAS	P
175	DOKE DHIRAJ MANMATH	P
176	CHAUGULE SIDHESHWAR GOVIND	P



177	SHAIKH ABDUL KADAR ABDUL RUF	A
178	VIKHE MUKTA SANJAY	P
179	MORE PRASAD ARUNRAO	P
180	VALSE SHWETA RAM	P
181	DHOOT RADHIKA SATISHKUMAR	P
182	OZA ADITI NITIN	P
183	MANE RUSHIKESH DILIP	P
184	PATIL RUSHIKESH HANUMANT	P
185	MAROTI MADHAV DHALE	P
186	NIRMAL HRUSHIKESH DINKAR	P
187	SATISH SANJAY TALOLE	P
188	SHINDE MADHURI BABASAHEB	P
189	AKSHAY KUMAR VASANTRAO TEKALE	A
190	KARADKAR GOURAVEE DIPAK	A
191	NAVAL VIJAY GANESH	P
192	DAVE YOGESH JETHAN	P
193	PAWAR SURPIYA BALASO	P
194	AHER SUYOG SITARAM	P
195	SHIVAM UTTAM SALUNKE	P
196	MUKUND PRATIK DILIP	P
197	MULLA SAMEER ESAK	P
198	DESHMUKH SIDDHIKA SATYAVIJAY	A
199	YEWALE ASMITA PRAVIN	P
200	NAGRE PANKAJ SANJAY	P

