





Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill Development Program on

Personality Development

Date: Saturday, 16th January 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

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CHECKED AND SUBMITTED LBS- IQAC

Swami Sevabnavi Sanstha's Lotus Business Scheoi Pune - 411 037







Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL Innovating Business Leadership

Skill Development Program on

Personality Development

Date: Saturday, 16th January 2021

11.00 AM Onwards



Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 037 **Activity Title:** Personality Development Program

Objectives:

To create impact on Personality development not only makes you look good and presentable but also helps you face the world with a smile. Personality development goes a long way in reducing stress and conflicts. It encourages individuals to look at the brighter sides of life. Face even the worst situations with a smile.

Session conducted By: Mrs. Swarupa Sanap

Designation: Research Associate

Organization: Lupin

Guest Profile: Mrs. Swarupa Sanap

Experience:

1)Lupin, Research Associate December 2016-Present (5 years 7 months)

2) Army Public School, Pune Biology Teacher. April 2016

Education:

University of Pune
Master's Degree, Microbiology, General · (2013 - 2015)
University of Pune,
Bachelor of Science (BSc), Microbiology, General (2013-2015)
University of Pune,
Bachelor of Science (BSc), Microbiology, General (2011-2013)

Target Audience: Students



Topic Covered:

- Self Understanding
- Strengths / Weaknesses
- Communication (Listening, Public Speaking, Presenting)
- Leadership
- Self Understanding
- Optimism / Positivity / Happiness

Summary of Session: Today we have conducted session on Personality Development program, for that We have invited Mrs.Swarupa Sanap to conduct the session. Through this session Swarupa mam has guide the students about their respective long-term career objectives. Mam has explained to students what are the benefits of personality development program are.

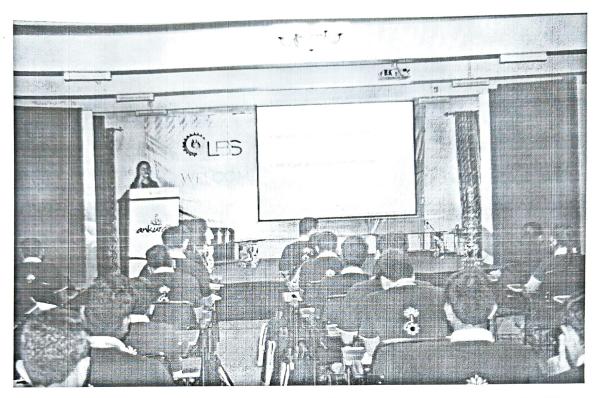
Photographs: Date-Saturday,16th January 2021

Personality Development Session Conducted For Students by Mrs.Swarupa Sanap





Date-Saturday,16th January 2021 Personality Development Session Conducted For Students by Mrs.Swarupa Sanap







----- Forwarded message ------

From: Vivek keskar <vivekk@lotuscentre.ac.in>

Date: Tue, Jan 12, 2021 at 4:52 PM

Subject: Invitation as a Guest Speaker at Lotus Business School, Pune

To: <swarupasanap@gmail.com>

Cc: Manisha Purohit <manishap@lotuscentre.ac.in>, Ganesh Pathak

<ganeshp@lotuscentre.ac.in>, Sonali Indalkar <sonali9336@gmail.com>, Pushkarni

Khade <pushkarnik@lotuscentre.ac.in>

Dear Madam,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion Today. It was a pleasure discussing with you various aspects of the MBA freshers. Thank you very much for showing a keen interest in our institute.

LOTUS BUSINESS SCHOOL is a part of a Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from renowned organizations. *LOTUS BUSINESS SCHOOL* is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA First Year (With B.Sc Agri / B.Tech Food Technology / B.Pharm / B.Sc / B.Com / B.A. etc background) students we are arranging one hour Guest lecture on every Saturday. The objective of such a webinar is to guide and motivate students by adding value to their knowledge and help them to better prepare them for future challenges.

We are pleased to inform you that for the current week that is on **Saturday**, **16th Jan 2021** (@ **11.00 AM**)we would like to invite you as a Key Guest Speaker for the same.

The itinerary for the webinar would be



- Short introduction of topic by coordinator -2 to 3 mins.
- Welcome of the Speaker by coordinator 2 3 mins.
- Brief Introduction of the Speaker 2-3 mins.
- Speech of the Key Speaker 40 45 mins.
- Q&A 10 mins
- Thanks note by Coordinator

Total 60 to 75 mins

Topic for the webinar can be decided as per your interest & expertise suitable for the students.

Kindly request you to forward us your professional photograph, brief career profile & topic for the session also request you to confirm your suitability for the same to proceed further.

Looking forward....

Thanks & Regards,

Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in





16th January 2021

To,

Mrs.Swarupa Sanap

Research Associate (Lupin)

Subject: Letter of Appreciation

Dear Mam,

Thank you for taking the time to visit our College and delivered an informative session on "Personality Development Program".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

♥ Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



Lotus Business School Skill Development Program on Personality Development on 16-01-2021

	on 16-01-2021	
SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	A
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	A
9	SINGH GAURAV PREMBAHADUR	2
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	
12	GAVIT RAHUL BARINDRAKUMAR	D
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	
15	MAYURI BHAGWANRAO SAPATE	T D
16	RAHATE AKSHAY DILIP	1
17	DANDILE NIKITA PRALHAD	D
18	SHINDE MADHAVI DNYANESHWAR	
19	VINAY SURESH GADGE	A
20	GHODAKE SHARAYU PRADIP	0
20	SANCHITA SUNIL WAGH	A
22	MALI SAYALI KANTALING	0
23	NAGARE GANESH SOPAN	8
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	0
26	CHOUNDKAR SURAJ VILAS	0
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	<u> </u>
29	BALGUDE AKASH BALAJI	<i>X</i>
30	SHINGADE RUSHIKESH VILAS	8
31	SANGRAM SUNIL PATIL	1
32	RAJPUT PRATIK RAJENDRA	
33	KUMBHAR VIKEE BAPU	to
34	DEOKAR PRAVIN RAJENDRA	0
35	YOGESH DHANAJI SHITOLE	<u> </u>
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84	BHOITE ABHISHEK NANDKUMAR	A
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87	SEJAL NEMICHAND SETHIYA	A
88	CHAVHAN GAJANAN BHAGWANRAO	A
89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	A
93	RACHITA RAMESH KANTEWAR	
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	ρ
98	SACHIN NITIN RAJBHOJ	P
99	VAIBHAV LAXMAN PARIHAR	P
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102	YASH VINOD DESHMUKH	P
103	PHADTARE NIKHIL NANDKUMAR	P
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PANKAJ LAXMAN MUKHEKAR	P
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Swami Sevabhavi Sanstha's

Lotus Business School

Near Sai Expessway Petrol Pun info@lotusce	np, Mumbai Pune Expressway, F entre.ac.in 🕟 www.lotuscentr	Punawale, Pune 411 033. e.ac.in
Pay Mr. /Mrs. Ms. Swalupa a sum of Rs. One thousand Being (ash food Cogniand debit on	Sanap - quest Lecoure only Account.	Date: 16/01/2021, farer. received the sum of Rs. 1000
Bank Date Cheque No Date	Principal / Director	Kuaw Pa Receiver's Signature







Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL Innovating Business Leadership

Skill development program on

Personal Interview Session

Date: Friday & Saturday, 9thApril 2021 & 10th April 2021

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	1
3	Guest Profile	L
4	Attendance Sheet	
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Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033







Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL Innovating Business Leadership

Skill development program on

Personal Interview Session

Date: Friday & Saturday, 9th April 2021 & 10th April 2021

Time: 10 AM onwards



Swami Sevabnavi Sanstha's Lotus Business School **Activity Title:** Personal Interview Session

Objectives:

- To most significant aspect of students final selection process for any MBA school is the Personal Interview (PI). It allows the recruitment firm and the students to interact with one another
- The way of communication in an interview is two-way and so are the benefits. As a
 candidate, you get acquainted with a lot of new things and traits that are very important to
 thrive in a world full of competition. The panellists, as interviewers, ensure that the student
 potentially feels comfortable in the b-school, has the ability to network well with the people
 and can handle the pressure of balancing multiple things in one go
- Basically, the personal interview round is like a "research round" wherein you reflect upon
 your own strengths and weaknesses to convince the panellists that you will be a valuable
 addition to the b-school.

Guest Profile:

1) Dr. Chandrakant Thorat – (Assistant Professor at Lotus Business School)

22 Years Industial Experience in Various Industry .Work in Industrial Engineering dept,Planning dept,Supply Chain dept,Materials Department,Purchase Department,Quality Control Department.

In academics 8 years of experience teaching MBA students in Marketing and Operations Specilization.

2) **Dr.Manisha Purohit**-(Associate Professor at LOTUS BUSINESS SCHOOL, PUNE)
Experienced Associate Professor and Ph.D Guide (Management) in Savitri Bai Phule Pune
University with a demonstrated history of working in the education management industry. Skilled in Management, Human Resource and Personnel Management. Strong education professional with a Master of Business Administration (M.B.A.) focused in Human Resources Management-Ph.D(Management)

3)Vivek Keskar: (Marketing Strategy and Career Consultant (UG/PG Management and Engineering Courses)

Highly motivated experienced marketing professional having zeal to face challenges Excellent proven track record in Training, Development and Placement of Post graduate Students in Technology and Management.

Positive attitude with creative ability useful to resolve the problems and set the landmarks for others.

Excellent leadership and team building ability to achieve the predefined organization

Strong impressive personality with good ability to communicate, impress and convince people for right cause.

More than 24 years experience in Sales/Marketing for Services selling, technical product selling and Educational product selling right from strategic planning to after sales support.

Target Audience: Students

Topics Covered by this session:

- 1. Introduction
- 2. What goes on in a personal interview?
- 3. Quick steps to help you tackle most situations during your D-Day.
- 4. Few Quick Personal Interviews Tips
- 5. Final Thoughts
- 6. Prepare Frequently Asked Questions
- 7. Focus on Non-Verbal Communication

Summary of Session:

Today college has organised Personal interview session of students by our Internal faculty members. In this session students have learnt how to describes interviewing techniques and presents effective methods of preparing for and conducting employment interviews

Photographs: Date-Friday & Saturday,9th &10th April 2021

Personal Interview Session Conducted for Students by Internal Faculties of the College



Personal Interview Session Conducted for Students by Internal Faculties of the College





Date-Friday & saturday,9th & 10th April 2021

Lotus Business School Personal Interview Session on 9th April 2021 & 10th April 2021

SR No	Students Name	09-04-2021	10.04.2024
1	MACHADE TEJASWINA NANDKISHOR	09-04-2021	10-04-2021
2	AKASH DHANRAJ KHIRADKAR	5	
3	PAWAR SEJAL SANDIP	0	
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	90	BORKAR PIYUSH JITENDRA	P	P	
	91	AASHIYA RAHUL DHEPE	P	P	
	92	KARANKAR PAVANKUMAR RAVINDRA	R'	P	
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	111	MUNGDE RAHUL SHANKARRAO	P	P	
	112	GAWANDE RUSHIKESH VIJAY	P	P	
	113	RASIKA RAMESH MANDLIK	P	P	
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124	THORAVE ARACHANA DADABHAU	P	P
125	BHANDARE SHUBHAM BAPURAO	P	P
126	SHUBHAM NAGNATH SHINDE	P	P
127	RUSHIKESH ANIL YADAV	A	À
128	DHAKANE SHWETA ANKUSH	A	Á
129	DIWAKAR DNYANESHWAR VILASRAO	P	10
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135	MAYURI VAIJANATH YADDE	A.	A
136	SOLUNKE SAURABH ANKUSH	P	f.
137	PISOLKAR RUCHA RAVINDRA	P.	P
138	NAVALE MAYUR RAJENDRA	P	P
139	GAURAV SARODE	Υ	P







Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL

Innovating Business Leadership

International Yoga Day

21st June, 2021

Sr.No	Documents	Approved By IQAC
1	Session Details File	
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Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

International Yoga Day

21st June, 2021

Date-Monday,21th June 2021

International Yoga Day Celebrated Online for students



Activity Title:

One day Yoga Session on International Yoga Day

Objectives:

This year, the theme for International Yoga day is "Yoga for Wellness". Due to Pandemic condition for this year Lotus Business School, Pune has celebrated International Yoga Day on 21st June 2021 with all students through online platform. All students actively participated during celebration of yoga day with some Asana's, Pranayama and Mediation. During the program Dr. Ganesh Pathak has given brief about International Yoga Day, Importance of Yoga & Meditation in everyone's life and specifically for budding managers and entrepreneurs.

Target Audience:

All the employees (in offline mode) and students (in online mode) of Lotus Business School.

Schedule:

Timings: 10 AM to 11 AM on Monday, 21st June, 2021 at LBS campus

Work Distribution:

Arranged & coordinated by Prof. Pranita Arbat

Session conducted by Dr. Ganesh Pathak.

Technical support by Mr. Rajnikant Dhamal.

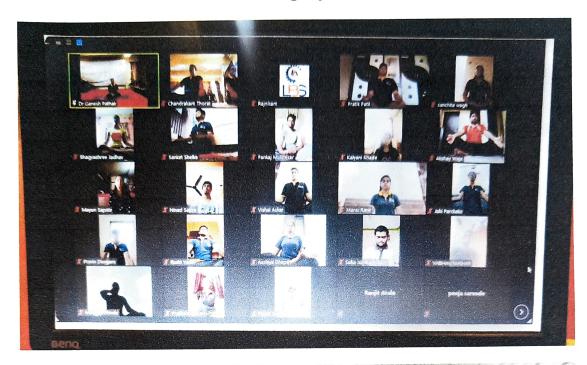


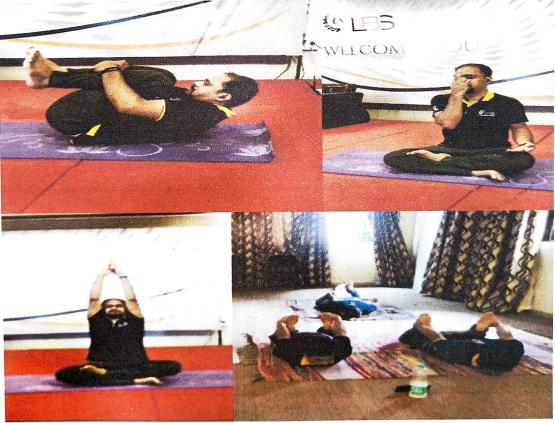
Expenditure Statement:

Date-Monday,21th June 2021

International Yoga Day Celebrated Online for students

Photographs







Lotus Business School International Yoga Day 21st June, 2021

SR No	Students Name	Attendance
1	Satish A Warpade	P
2	Rajesh Gade	
3	Rajnikant Dhamal	
4	Manisha Purohit	, <i>k</i>
5	Ganesh Pathak	Y
6	Pushkarni Khade	P
7	Pranita Arbat	
8	Trupti Kiran Rai	
9	Nutan Gholap	P
10	Pravin Talekar	
11	Sonali Indalkar	V.
12	Vanashree Gosawi	l l
13	AKASH DHANRAJ KHIRADKAR	l P
14	PAWAR SEJAL SANDIP	
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26	MAYURI BHAGWANRAO SAPATE	P
27	RAHATE AKSHAY DILIP	R'
28	DANDILE NIKITA PRALHAD	
29	SHINDE MADHAVI DNYANESHWAR	P
30	VINAY SURESH GADGE	P
31	GHODAKE SHARAYU PRADIP	A
32	SANCHITA SUNIL WAGH	P
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35		P
36	CLUMBA DA CUANU MUNICADAN	P
37		P



38	SHELKE SANKET RAMCHANDRA	P
39	DATRE NIKITA NANAJI	P
40	BALGUDE AKASH BALAJI	P
41	SHINGADE RUSHIKESH VILAS	
- 42	SANGRAM SUNIL PATIL	ρ'
43	RAJPUT PRATIK RAJENDRA	
44	KUMBHAR VIKEE BAPU	P
45	DEOKAR PRAVIN RAJENDRA	· P
46	YOGESH DHANAJI SHITOLE	A
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48	BHAGYASHREE MANOHAR TOPALE	γρ
49	SALUNKE GANESH NANASAHEB	1
50	BHADANGE AISHWARYA SAYAJI	
51	UDHANE SANCHITA RAJESH	· f
52	SAHIL DEVRAJ WAGH	(F)
53	KRUSHNA SHESHERAO INGLE	<u> </u>
54	AVIRAJ JOTIRAM BHANGE	f .
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57	TANMAY MEENBAHADUR RANA	Á
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59	GANESH BALASAHEB DEOKAR	`P
60	AKSHAY PRAFULLA PATEL	P
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75	SAKRE SATYAM JANAK	A
76	UBHALE DATTA DHANRAJ	P
77	VISHAL MOHAN MAGAR	K
78	PRANJALI SANJAY SHINDE	V
79	TAMBE PRANAV GANESH	P



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. 127	SUMIT RAJESH TOTALE	P
128	ANIL KHANDU LOKARE	P
129	WAJE AKSHAY GANGADHAR	A.
130	JAYESH RAJENDRA PATIL	P
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144	GAIKWAD SUDHANSHU KARTIK	
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146	MAYURI VAIJANATH YADDE	P
147	SOLUNKE SAURABH ANKUSH	P
148	PISOLKAR RUCHA RAVINDRA	P
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150	GAURAV SARODE	

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Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Industrial Mentorship Program

Date: Saturday, 27th August 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	\checkmark
3	Guest Profile	\checkmark
4	Attendance Sheet	
5	Payment Invoice	-
6	Thanks Letter	

CHECKED AND SUBMITTED LBS- IQAC

Swami Sevabnavi Sanstha's Lotus Business School

Industrial Mentorship Program

Date: Saturday, 27th August 2021

11.00 AM Onwards



Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL



Innovating Business Leadership Invites you to join the webinar on

Expectations of Food, FMCG and Pharma Industry from Fresh Management Professionals



Dr.Deepak Toshniwal CEO Deesha Foods



Expertise in:

Global Business Strategist Export and Import Entrepreneurship



JOIN US FOR LIVE INTERACTIVE SESSION ON THURSDAY, 27th AUGUST AT 11 AM



SESSION IS EXCLUSIVELY FOR ENROLLED STUDENTS

Contact Details Lotus Business School, S.No. 52/53, Jhambe Road,Pune-Mumbai Expressway,Punawale,Pune.

> Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033



Activity Title: Industrial Mentorship Program

Objectives:

To fast-moving consumer goods have such a high turnover rate, the market is not only very large, it is also very competitive. Some of the world's largest companies compete for market share in this industry including Tyson Foods, Coca-Cola, Unilever, Procter & Gamble, Nestlé, PepsiCo, and DANONE. Companies like these need to focus their efforts on marketing fast-moving consumer goods to entice and attract consumers to buy their products.

Session conducted By:Mr.Deepak Toshniwal

Designation: CEO

Organization: Deesha Foods

Guest Profile: Mr.Deepak Toshniwal

I am an innovative thinker, able to apply analysis and creativity to problem solving. I am a highly personable, self-motivated and diligent individual with flexibility to adapt to new situations. My core competencies include Business Development, Business Planning, Research & Development, Procurement, Outsourcing, Process Development, Corporate Affairs, Operations, CRAMS, Regulatory Outsourcing, Dossiers Acquiring, International Marketing, Dealing with CRO s, Vendor Management, Techno Commercial Operations Management, Team Management and Liaison & Coordination. Deesha Chocolates is an innovative and fast-growing chocolate company, offering a range of over 230 plus varieties of chocolates in India and various parts of the world. Flavorful, rich, melt-in-your-mouth tender comes from the carefully chosen ingredients and Deesha's unique chocolate-crafting process and years of research and experience.

Experience:

Deesha Foods Chief Executive Officer August 2012 - Present (9 years 11 months)

Education: St.Joseph Convent school Gulbarga Bachelors of Pharmacy University of Pune, Bachelor of Science (BSc), Microbiology, General (2013-2015)
University of Pune,

Bachelor of Science (BSc), Microbiology, General (2011-2013)

Target Audience: Students



Topic Covered:

- Fast-moving consumer goods (FMCG)
- FMCG Market Size
- Sustainability. Consumers are becoming more conscious of climate change and its impact on the environment
- FMCG e-Commerce
- Big Data & Analytics
- Impact of COVID-19 on the FMCG sector in India
- FMCG during the pre-COVID world

Summary of Session: Today we have conducted session on Industrial Mentorship Program, for that We have invited Mr.Deepak Toshniwal sir to conduct the session. Through this session Deepak sir has guide the students about how FMCG industry constantly comes up with new ideas for packaging, marketing, advertising, and communicating their brands. He has also explained how MBA degree is the minimum qualification needed to be a part of this industry for leading the roles in junior management, brand marketing, or finance parts. The sector certainly offers plentiful opportunities to those seeking rewarding and growing job opportunities. In this industry, there is a constant need for fresh and exciting ideas relating to product packaging, advertising, marketing, and communications.

Photographs:

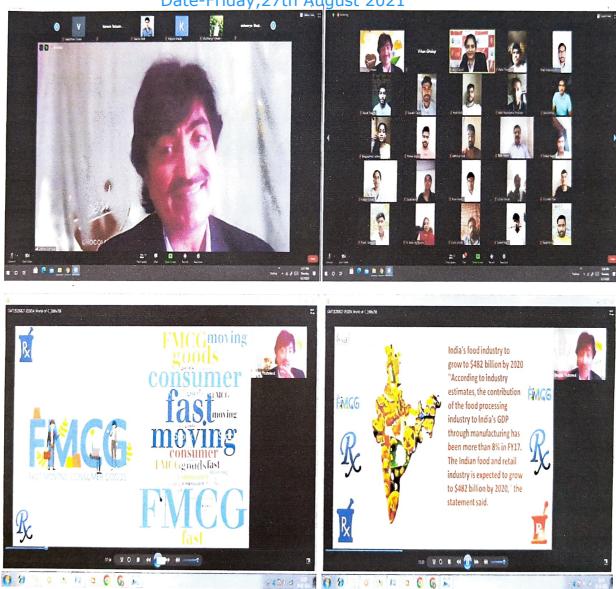
Industrial Mentorship program conducted for students by Mr.Deepak Toshniwal

Date- Friday, 27th August 2021



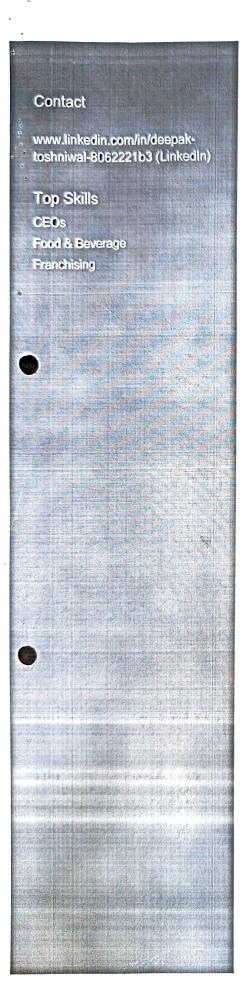
Industrial Mentorship program conducted for students by Mr.Deepak Toshniwal

Date-Friday, 27th August 2021



Session Link: https://youtu.be/7F5jwcVOAH0





Deepak toshniwal

Chief Executive Officer at Deesha Foods

Summary

I am an innovative thinker, able to apply analysis and creativity to problem solving. I am a highly personable, self-motivated and diligent individual with flexibility to adapt to new situations. My core competencies include Business Development, Business Planning, Research & Development, Procurement, Outsourcing, Process Development, Corporate Affairs, Operations, CRAMS, Regulatory Outsourcing, Dossiers Acquiring, International Marketing, Dealing with CRO s, Vendor Management, Techno Commercial Operations Management, Team Management and Liaison & Coordination. Deesha Chocolates is an innovative and fast-growing chocolate company, offering a range of over 230 plus varieties of chocolates in India and various parts of the world.

Flavorful, rich, melt-in-your-mouth tender comes from the carefully chosen ingredients and Deesha's unique chocolate-crafting process and years of research and experience.

Experience

Deesha Foods
Chief Executive Officer
August 2012 - Present (9 years 11 months)

Education

St.Joseph Convent school Gulbarga Bachelors of Pharmacy



----- Forwarded message -----

From: Pushkarni Khade <pushkarnik@lotuscentre.ac.in>

Date: Sat, Aug 14, 2021 at 4:56 PM

Subject: Invitation for the Webinar at Lotus Business School, Pune

To: <fepzee@gmail.com>

Cc: Vivek keskar <vivekk@lotuscentre.ac.in>

Dear Sir,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion today. Thank you very much for showing a keen interest in our institute.

LOTUS BUSINESS SCHOOL is a part of an Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from

renowned organizations. *LOTUS BUSINESS SCHOOL* is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA students we are arranging one hour webinars (Mostly on Zoom Platform) on Thursday.

We are pleased to inform you that for the Next week that is on Friday, 27th August2021 (@ 11.00 AM)we would like to invite you as a Key Guest Speaker for the Webinar.

The itinerary for the webinar would be

- § Short introduction of topic by coordinator -2 to 3 mins.
- EWelcome of the Speaker by coordinator 2 3 mins.
- [£] Brief Introduction of the Speaker 2-3 mins.
- ESpeech of the Key Speaker 40 45 mins.
- 4 Q&A 10 mins
- F Thanks note by Coordinator

Total 60 to 75 mins

Kindly request you to forward us your professional photograph, brief career profile & topic for the webinar also request you to confirm your suitability for the



same to proceed further.

Looking forward....

Thanks & Regards

Prof Pushkarni Khade

Asst. Prof and Placement Coordinator Lotus Business School Innovating Business Leadership Punawale Campus Pune-411033 Tel No. +91 - 8380037115

www.lotuscentre.ac.in







To,

Mr.Deepak Toshniwal

Deesha Food(CEO)

Subject:- Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Industrial Mentorship Program".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33





Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



4

Lotus Business School Industrial Mentorship Program on 27-08-2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	5
3	PAWAR SEJAL SANDIP	
4	KHADE KALYANI SUNIL	6)
5	MALI POOJA RAVINDRA	8
6	JADHAV BHAGYASHREE HARISHCHANDRA	D
7	THAKARE RUPAK RAJENDRA	B
8	JUHI LILADHAR PARCHAKE	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
9	SINGH GAURAV PREMBAHADUR	A
10	SALKE ABHILASH YASHVANTRAO	P
_	APOORVA SANJAYKUMAR WANKHADE	
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1/	HINDE MADHAVI DNYANESHWAR	1
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39	BHADANGE AISHWARYA SAYAJI	ρ
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	
42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	
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45	SHELAR PRANJAL JAGANNATH	
46	TANMAY MEENBAHADUR RANA	7
47	SHINDE SHWETA SAMPAT	ρ
48	GANESH BALASAHEB DEOKAR	A
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	1
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55	TILEKAR MANISHA SHAILESH	X
56	DESHMUKH NIKITA ANIL	6
57	RAJPUT SHUBHAM PRAVINSING	P
	PATIL VIJAY PRAKASH	A
58	VIKAS ACHYUTRAO SONWANE	0
59	KHAWATODE SIDDHARTH DHANAJI	P
60	DINESH SHANKAR LOBHE	P
61	PATIL PRATIK AJABSING	7
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	83	ASHUTOSH SANTOSH GHANMODE	1
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	85	SANKET DILIPRAO NIKAM	P
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	87	SEJAL NEMICHAND SETHIYA	λ
	88	CHAVHAN GAJANAN BHAGWANRAO	0
	89	SAURABH DILIP DEOKAR	1
	90	BORKAR PIYUSH JITENDRA	1
	91	AASHIYA RAHUL DHEPE	P
	92	KARANKAR PAVANKUMAR RAVINDRA	
	93	RACHITA RAMESH KANTEWAR	A
	94	ANKIT BALIRAM SURYAWANSHI	1 8
	95	RAM BABURAO SOLANKE	P
r	96	UDAY ARUN RAUT	T P
	97	GAJJALWAR DURGATAI GANGADHAR	7
	98	SACHIN NITIN RAJBHOJ	10
	99	VAIBHAV LAXMAN PARIHAR	P
	100	TUSHAR KISAN TIKANDE	P
	101	PRIYA SHIVAJI WAGHMODE	1
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	106	PRAFUL SUDHAKAR GADGE	R
r	107	ROHIT PRADEEP PAWAR	R
	108	ZAGADE SHUBHAM LAXMAN	P
\vdash	109	GOSAVI PRATIKSHA HARI	
	110	RAVIKIRAN LAXMAN PATIL	P
	111	MUNGDE RAHUL SHANKARRAO	A
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	114	SHINDE DHANANJAY VASANT	P
	115	POUL SANDIP BALIRAM	P
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124	THORAVE ARACHANA DADABHAU	R
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	R_
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128	DHAKANE SHWETA ANKUSH	A
129	DIWAKAR DNYANESHWAR VILASRAO	()
130	RAHUL RAJENDRA KUMBHAR	P
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	A
133	GAIKWAD SUDHANSHU KARTIK	A
134	ASHLESHA SUDHISH PACHPANDE	D
134	MAYURI VAIJANATH YADDE	P
	SOLUNKE SAURABH ANKUSH	P
136	PISOLKAR RUCHA RAVINDRA	P
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138	GAURAV SARODE	P
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Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill Development Session on Corporate Etiquette & Business Ethics

Date: Saturday, 28 August 2021

2.00 PM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	/
2	Invitation Letter	V
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	✓

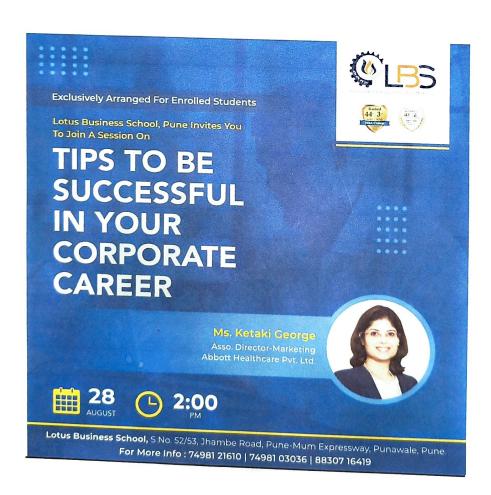
CHECKED AND SUBMITTED LBS- IQAC

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

Skill Development Session on Corporate Etiquette & Business Ethics

Date: Saturday, 28 August 2021

2.00 PM Onwards





Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 037 Activity Title: Corporate Etiquette & Business Ethics

Objective:

To create a professional, mutually respectful atmosphere and improves communication, which helps an office serve as a productive place. People feel better about their jobs when they feel respected, and that translates into better customer relationships as well.

Session conducted By: Ms.Ketaki George

Designation: Marketing leader I Strategist I ADP practitioner I Mentor

Organization: Abbott Healthcare Pvt. Ltd

Guest Profile: Ms. Ketaki George

Summary I am a passionate marketing professional with 15+ years of industry expertise in building portfolios & leading teams. In my current global role, I have led brands across various therapies where I lead global cross functional team to drive brand strategies across geographies. In my GSK India stint, I have spearheaded marketing of two business units managing brands across product lifecycle. I took myriad strategic initiatives, including focus on lifecycle strategies that led to above-market growth of the portfolio. New brands launched under my leadership have received internal and external recognition. Being a certified ADP practitioner & mentor, I establish structure in chaos in every project that I lead. I have shaped shape future leaders and in my tenure as a leader, 5 team members got promoted into various roles. I am an alumna of GSK talent development programs which enables me to use my leadership abilities to navigate complex situations for decision making with clear focus on output. Specialties handled (domestic business) Acute care, paediatrics, Gastro, Ortho Global marketing: Respiratory, Allergy, Urology, Dermatology

Topics covered by Guest:

1. Patience/Endurance

The foremost quality HR managers look for in a candidate is his/her ability to endure an unpleasant situation. Since turnovers can be expensive for the company, HR prefers to hire a person who has high commitment levels and can stick long

2. Trustworthy

This is the most important characteristic to identify in a candidate. A trustworthy employee is sure to have long-term benefits for the organisations and is most likely to stick around with the company for long

3. Multi-tasking skills

With growing competition in all the sectors, companies prefer to hire multi-tasking employees. This quality not only becomes plus point for the company but also enhances individual's job profile. Many a times businesses resort to cost cutting and have fewer employees who can multi-task. Hence being a multi-tasker can help you grab that job

4. Ambitious

Everyone wants an asset in their kitty and not a liability, hence motivated and self-driven people become the best bet for any organization. Employees who are ambitious in nature work hard and surpass their own excellence at work.

5. Team player

Organizations are full of different beings, while some are afraid of competition, others are too relaxed to even bother. Hence a team player's role is much needed as he needs maintain the balance. A person who shows high level of perseverance and gratitude to work makes a good employee to be hired.

6. Positive attitude

A positive person brings in winners attitude, hence organizations look out for employees with positive attitude. A person with positive attitude can stand up to failure and competition with confidence so they are more likely to get hired

Summary of Session:

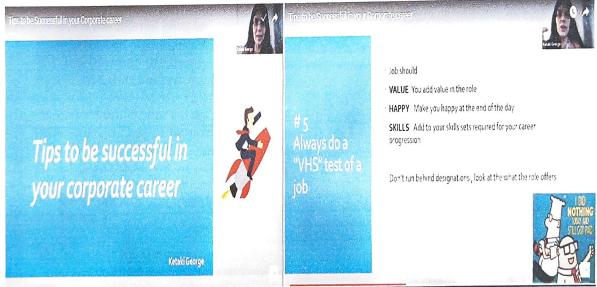
We have organised the session on Corporate Etiquette & Business Ethics for the students. For that we have invited Ms.Ketaki George as a guest speaker. She has explained how the Corporate Etiquette & Business is more important now than ever. She explained how business etiquette is important because it creates a professional, mutually respectful atmosphere and improves communication, which helps an office serve as a productive place. People feel better about their jobs when they feel respected, and that translates into better customer relationships as well.

Photographs:

9

Date-Saturday,28th August 2021
Corporate Etiquettes & Business Ethics Session taken for Students By Ms.Ketaki George.





Session Link: https://youtu.be/ODDu6dDVHgY



----- Forwarded message -----

From: Pushkarni Khade <pushkarnik@lotuscentre.ac.in>

Date: Mon, Aug 23, 2021 at 3:01 PM

Subject: Invitation for the Webinar at Lotus Business School, Pune

To: <ketaki.george@gmail.com>

Cc: Vivek keskar <vivekk@lotuscentre.ac.in>

Dear Ma'am,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion Yesterday. Thank you very much for showing a keen interest in our institute.

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As discussed, for our newly admitted MBA students we are arranging a one hour webinar (On Zoom Platform) on Saturday.

We are pleased to inform you that for the Next week that is on Saturday, 28th August 2021 (@2.00 PM)we would like to invite you as a Key Guest Speaker for the Webinar.

We are expecting you to deliver the session on Industry expectations from MBA Graduates.

The Itinerary for the webinar would be

- Short introduction of topic by coordinator -2 to 3 mins.
- Welcome of the Speaker by coordinator 2 3 mins.
- Brief Introduction of the Speaker 2-3 mins.
- Speech of the Key Speaker 40 45 mins.
- Q&A 10 mins
- Thanks note by Coordinator

Total 60 to 75 mins

Kindly request you to forward us your professional photograph, brief career profile & topic for the webinar also request you to confirm your suitability for the



same to proceed further.

Looking forward....

Thanks & Regards

Prof Pushkarni Khade

Asst. Prof and Placement Coordinator Lotus Business School Innovating Business Leadership Punawale Campus Pune-411033 Tel No. +91 - 8380037115

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To,

Ms.Ketaki George

Marketing leader I Strategist I ADP practitioner I Mentor

Abbott Healthcare Pvt. Ltd

Subject:- Letter of Appreciation

Dear Mam,

Thank you very much for delivering an informative session on "Corporate Etiquette & Business Ethics".

The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.



Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Contact www.linkedin.com/in/ketakigeorge-7a15886 (LinkedIn) Top Skills Urology **Brand Management** Market Access Languages **English** Marathi indi Certifications Critical Thinking Mind Map 7 Critical Thinking for Better Judgment and Decision-Making Improving Your Judgment for Better Decision-Making Management Development Program Honors-Awards Star Award, Singapore Star Award, Dubai Star Award, Hongkong JEM Presidents Award Star Award, Singapore

Ketaki George

Marketing leader I Strategist I ADP practitioner I Mentor Mumbai

Summary

I am a passionate marketing professional with 15+ years of industry expertise in building portfolios & leading teams.

In my current global role, I have led brands across various therapies where I lead global cross functional team to drive brand strategies across geographies.

In my GSK India stint, I have spearheaded marketing of two business units managing brands across product lifecycle. I took myriad strategic initiatives, including focus on lifecycle strategies that led to above-market growth of the portfolio. New brands launched under my leadership have received internal and external recognition.

Being a certified ADP practitioner & mentor, I establish structure in chaos in every project that I lead. I have a shaped shape future leaders and in my tenure as a leader, 5 team members got promoted into various roles.

I am an alumna of GSK talent development programs which enables me to use my leadership abilities to navigate complex situations for decision making with clear focus on output.

Specialties handled (domestic business) Acute care , paediatrics , Gastro , Ortho

Global marketing: Respiratory, Allergy, Urology, Dermatology

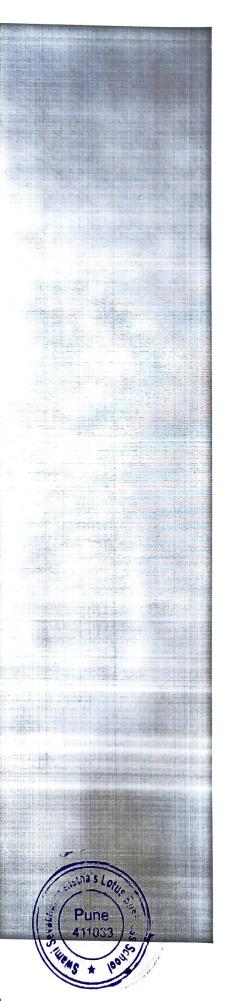
Experience

Abbott

Associate Director - Marketing Excellence Digital and Communication
May 2021 - Present (1 year 2 months)

Mumbai, Maharashtra, India

Page 1 of 4



GSK

4 years

Global Marketing Manager August 2020 - May 2021 (10 months)

Mumbai, Maharashtra, India

Associate Marketing Head , Respiratory COE ,Classic and Established Products

April 2019 - July 2020 (1 year 4 months)

Mumbai, Maharashtra, India

Associate Marketing Head - Allergy June 2018 - March 2019 (10 months)

Mumbai, Maharashtra, India

Head the global Allergy portfolio - Avamys and Xyzal

Associate Marketing Head - Dermatology April 2018 - May 2018 (2 months) Mumbai, Maharashtra, India

Responsible for global patented asset Toctino and Dutasteride AGA portfolio. would co create strategy and plans along with key markets. I along with my team member would also be responsible for developing and driving strategies in identified launch markets to increase access

Senior Marketing Manager - Urology Center of Excellence(CoE)
June 2017 - March 2018 (10 months)

Mumbai, Maharashtra, India

Drive the Urology portfolio across various geographies (ex US).

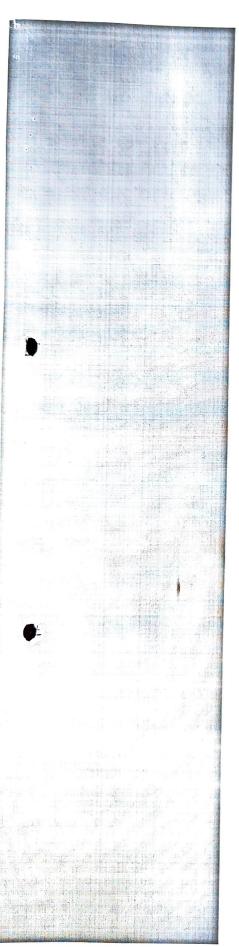
The Urology portfolio of GSK consist of brands Duodart and Avodart indicated in the BPH segment.

GSK Pharmaceuticals India 9 years 8 months

Senior Marketing Manager April 2017 - May 2017 (2 months)

Mumbai, Maharashtra, India

Manage mass market marketing of GSK's power brands like Calpol Zinetac Zentel Phexin Betnesol Cetzine. Launched new brand Enteroplus and relaunched Neosporin in 2017. Manage a team of 6 brand managers.



My passion for marketing also pushed me to be the chairperson of the Marketing Council of GSK India and drive to make changes in strategic outlook and reduce operational drag of marketers in GSK.

Marketing Manager
July 2014 - March 2017 (2 years 9 months)

Responsible for handling marketing function of 2 SBUs. Manage turnover size of 650 cr across specialities with experience of handling high turnover mass brands and build new brands

Product Group Manager April 2012 - June 2014 (2 years 3 months)

Handle 150 cr portfolio , strategise and drive inititatives for the brands.Contribute & drive SBU level initiatives and activities.

Ensure Market Share improvement & Rx & Dr base growth for brands.

Product Manager

October 2007 - March 2012 (4 years 6 months)

Instrumental in making Calpol from 72 cr to 125 cr in my career in GSK.

Launched Calpol T which received GSK APJEM Presidents Award - as a successful launch within 1st year of launch

Handle Gastro portfolio - Parit and manage the key KOLs scientific engagement program. Done webcast with renowed international speaker to to disseminate information on GERD.

Mentored several summer trainess and management trainees.

Nicholas Piramal India Ltd Product Manager February 2006 - October 2007 (1 year 9 months)

Handled the paediatric portfolio along with the Nicholas 4 Kids service line which involved activity planning along with top Paediatric KOLs.

Was associated with Top Paediatrcians to conduct first of its kind clinical trial relevant to the category and my brand.

Awarded the Star Award in 2006

Nicholas Piramal India Ltd. Management Trainee June 2005 - February 2006 (9 months) Mumbai





Inducted as a Management Trainee from my Campus and was based at Surat as a Medical Rep and worked as shadow ABM in Bangalore before joining the Marketing Team

Education

SIES College of Management Studies

Master of Business Administration (M.B.A.), Pharmaceutical Marketing and

Management · (2003 - 2005)

University of Mumbai Bachelor's Degree, B Pharmacy · (1999 - 2003)

Lotus Business School Corporate Etiquette & Business Ethics on 28-08-2021

on 28-08-2021		
SR No	Students Name	Attendance
. 1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	
_ 10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	, ,
13	DONGARE PRAVIN BALASAHEB	0
14	SUMEET POPAT KADAM	Δ
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P
17	DANDILE NIKITA PRALHAD	P
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
20	GHODAKE SHARAYU PRADIP	A
21	SANCHITA SUNIL WAGH	D
122	MALI SAYALI KANTALING	0
23	NAGARE GANESH SOPAN	<u> </u>
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	
26	CHOUNDKAR SURAJ VILAS	
27	SHELKE SANKET RAMCHANDRA	A
28	DATRE NIKITA NANAJI	
29	BALGUDE AKASH BALAJI	
	SHINGADE RUSHIKESH VILAS	
30	SANGRAM SUNIL PATIL	A A
31	RAJPUT PRATIK RAJENDRA	7)
32	KUMBHAR VIKEE BAPU	P
33	DEOKAR PRAVIN RAJENDRA	1
34	YOGESH, DHANAJI SHITOLE	P
33	POL JAYDEEP MAHESH	0
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	40	JDHANE SANCHITA RAJESH	(
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		KRUSHNA SHESHERAO INGLE	P	
		AVIRAJ JOTIRAM BHANGE	P	
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		SHELAR PRANJAL JAGANNATH	Α'	
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	47	SHINDE SHWETA SAMPAT	P	
	48	GANESH BALASAHEB DEOKAR	P	
	49	AKSHAY PRAFULLA PATEL	P	
	50	KAMBLE MAYUR MURLIDHAR	A	
		SHITAL ANIL KACHARE	P	
	51	SARVADE POOJA MARUTI	ρ]
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	55	DESHMUKH NIKITA ANIL	A]
-	56	RAJPUT SHUBHAM PRAVINSING	À	
	57	PATIL VIJAY PRAKASH	P	
-	58	VIKAS ACHYUTRAO SONWANE	P	
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		GAHINE MAYUR DATTATRAY	A (Car Lange
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	78	DUKARE ANIKET MAHADEO	(Pune A11033 SS
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	79	BHOYE KETAN MANOHAR	D
\	80	KHADEKAR HARSHAL RAJESH	P
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	85	SANKET DILIPRAO NIKAM	P
	86	PRANAVRAJ DILIP PARLEKAR	0
	87	SEJAL NEMICHAND SETHIYA	$\overline{\lambda}$
	88	CHAVHAN GAJANAN BHAGWANRAO	Δ
	89	SAURABH DILIP DEOKAR	P
	90	BORKAR PIYUSH JITENDRA	P
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	92	KARANKAR PAVANKUMAR RAVINDRA	$\overline{\rho}$
	93	RACHITA RAMESH KANTEWAR	D
	94	ANKIT BALIRAM SURYAWANSHI	P
	95	RAM BABURAO SOLANKE	<u>, </u>
	96	UDAY ARUN RAUT	P
	97	GAJJALWAR DURGATAI GANGADHAR	P
	98	SACHIN NITIN RAJBHOJ	P
	99	VAIBHAV LAXMAN PARIHAR	X
	100	TUSHAR KISAN TIKANDE	A
	101	PRIYA SHIVAJI WAGHMODE	<i>P</i> .
	102	CHATE MAYUR ASHOK	P
	103	YASH VINOD DESHMUKH	P
	104	PHADTARE NIKHIL NANDKUMAR	, p
	105	PAVAN MAROTI MUNGADE	Р
	106	PRAFUL SUDHAKAR GADGE	0
	107	ROHIT PRADEEP PAWAR	P
	108	ZAGADE SHUBHAM LAXMAN.	^
	109	GOSAVI PRATIKSHA HARI	<i>p</i>
	110	RAVIKIRAN LAXMAN PATIL	P
	111	MUNGDE RAHUL SHANKARRAO	Δ_
	112	GAWANDE RUSHIKESH VIJAY	A
	113	RASIKA RAMESH MANDLIK	P
	114	SHINDE DHANANJAY VASANT	P
	115	POUL SANDIP BALIRAM	P
	116	SUMIT RAJESH TOTALE	P
	117	ANIL KHANDU LOKARE	P
	118	WAJE AKSHAY GANGADHAR	
	119	JAYESH RAJENDRA PATIL	0
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121	BALDAWA PRAPTI BALKISHAN	A
122	MARALGAURI PRAKASH	P
123	MANE DIPALEE RAJARAM	P
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125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	A
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
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135	MAYURI VAIJANATH YADDE	7
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	Δ
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P
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Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill development program on

Group Discussion Session

Date: Saturday, 8^h September 2021

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	_
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

CHECKED AND SUBMITTED
LBS-IQAC

Director Swami Sevabnavi Sanstha's Lotus Business School









Skill development program on

Group Discussion

Date: Saturday, 8^h September 2021

Time: 10 AM onwards

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 032



Activity Title: Group Discussion on 8th Sept 2021

Objectives:

To enhance students confidence & all know that recruitment process nowadays is not a cake walk process. It is complex than it used to be in earlier times. Gone are those days, when only basis mark sheets and degree one used to grab a job. Now selection in a company or even in a management college depends on how you perform during your Group Discussion and Personal Interview. While watching many reality shows, singing or dancing contests on television, we get to see that the judges evaluate the candidates skills, not only basis their singing or dancing skill, but factor is also important. Now, what is this factor? This X factor is determined through the group discussions. Hence GD plays an important part in letting the recruiters know, identify and acknowledge your skills other than your educational degrees.

Session conducted By:

- Dr.Chandrakant Thorat
- Dr.Manisha Purohit

Guest Profile:

1) Dr.Chandrakant Thorat (Assistant Professor at Lotus Business School)
22 Years Industrial Experience in Various Industry .Work in Industrial Engineering
dept,Planning dept,Supply Chain dept,Materials Department,Purchase
Department,Quality Control Department.

In academics 8 years of experience teaching MBA students in Marketing and Operations Specilization.

2) Dr.Manisha Purohit(Asso. Professor in Lotus Business School)
Experienced Associate Professor and Ph.D Guide (Management) in Savitri Bai Phule
Pune University with a demonstrated history of working in the education management
industry. Skilled in Management, Human Resource and Personnel Management.
Strong education professional with a Master of Business Administration (M.B.A.)
focused in Human Resources Management-Ph.D(Management)

Target Audience: Students



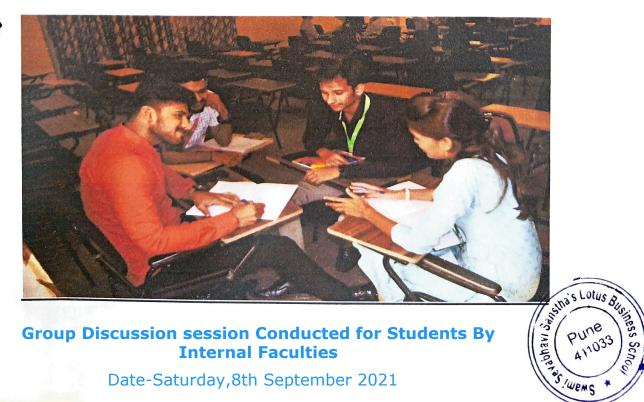
Topics For Group Discussion:

- Swachyata Abhyan
- Rich People Vs Poor People
- Social Media Affecting to normal life
- Importance of English in Daily Life
- Future of the Internet
- Fast food culture
- Global warming Causes, Effects & Solutions
- Importance of recycling
- How can we make the internet a safer place?
- Alternative work arrangements
- Smart farming

Summary Of Session:

We have organised Group discussion on above given topics for the students. Group discussions are conducted in a group of 5-8 students. Different topics have been given and a time period of 15-20 minutes have allocated to build-up and organise their thoughts on the given topic individually. When the time is up, the discussion starts. The discussion takes place in front of a Faculty members and containing important faculty members are applying for who will carefully observing. It is totally up to them to decide whether three performance was worthy enough to get selected or rejected. Today's Group discussion activity has helped students to improve the kills, such as leadership skills, communication skills, social skills and behaviour, politeness, teamwork, listening ability, General awareness, confidence, problem-solving skills, etc.

Photographs:

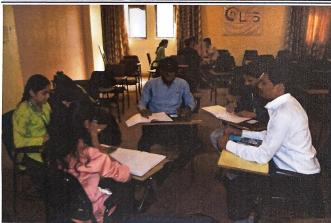


Group Discussion session Conducted for Students By Internal Faculties

Date-Saturday,8th September 2021









Group Discussion session Conducted for Students By
Internal Faculties
Date-Saturday,8th September 2021

Lotus Business School Skill development program on Group Discussion on 08-09-2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	
2	AKASH DHANRAJ KHIRADKAR	P ,
3	PAWAR SEJAL SANDIP	V
4	KHADE KALYANI SUNIL	D'
5	MALI POOJA RAVINDRA	. P
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	1HAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P.
11	APOORVA SANJAYKUMAR WANKHADE	
12	GAVIT RAHUL BARINDRAKUMAR	(-)
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14	SUMEET POPAT KADAM	0
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	P *
17	DANDILE NIKITA PRALHAD	^
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19	VINAY SURESH GADGE	(C)
20	GHODAKE SHARAYU PRADIP	
21	SANCHITA SUNIL WAGH	P
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23	NAGARE GANESH SOPAN	(°
24	RANE MANSI VIJAY	6
25	SUKHADA SUNIL KULKARNI	P
26	CHOUNDKAR SURAJ VILAS	P
27	SHELKE SANKET RAMCHANDRA	P
28	DATRE NIKITA NANAJI	P
29	BALGUDE AKASH BALAJI	P
30	SHINGADE RUSHIKESH VILAS	A
31	SANGRAM ŠUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	X



33	KUMBHAR VIKEE BAPU	P
34	DEOKAR PRAVIN RAJENDRA	Å
35	YOGESH DHANAJI SHITOLE	R
36	POL JAYDEEP MAHESH	1
37	BHAGYASHREE MANOHAR TOPALE	P
38	SALUNKE GANESH NANASAHEB	1 7
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	P
41	SAHIL DEVRAJ WAGH	φ'
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87	SEJAL NEMICHAND SETHIYA	
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89	SAURABH DILIP DEOKAR	A
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	1
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101	PRIYA SHIVAJI WAGHMODE	
102	CHATE MAYUR ASHOK	D.
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107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	1
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137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P









Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Session on Digitization Program on ICT Skills

Date: Saturday, 17th September 2021

10 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	
3	Guest Profile	/
4	Attendance Sheet	✓
5	Payment Invoice	,
6	Thanks Letter	~

CHECKED AND SUBMITTED
LBS-IQAC

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033









Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL Innovating Business Leadership

Session On Digitization Program on ICT Skills

Date: Friday, 17th September 2021

10 AM Onwards

Chrecton
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033



Activity Title: Session on ICT, Excel, Google & Digital Marketing Session

Objective:

To increase Awareness regarding Fundamental of Computer hardware for Budding Management. One of the main aims of ICT is to help students to become competent and confident users who can use the basic knowledge and skills acquired to assist them in their daily lives. It is also supposed to prepare students for the world of tomorrow. It aims to help learners to have an open and flexible mind.

Guest Profile:

1)Rajnikant Dhamal-

(System Administrator at SSS's Lotus Business School, Pune) VITS,SCSR,Pune,MCM,Pune University, Computer-Information Technology Administration and Management- (2010-2012)

Analyzing system logs and identifying potential issues with computer systems. Performing routine audits of systems and software. Performing backups. Applying operating system updates, patches, and configuration changes. Installing and configuring new hardware and software. Adding, removing, or updating user account information, resetting passwords, etc. Responsibility for security. Troubleshooting any reported problems. System performance tuning. Ensuring that the network infrastructure is up and running. Experience Lotus Business School System Administrator August 2011 - Present (10 years 11 months)

2)Prof.Sonali Indalkar-

Sonali Indalkar, (Admissions Counselor at Lotus Business School, Pune) Shri Jain Fattechand College of Arts, Commerce & Science, Chinchwad IBMR's College of Computer Science, Wakad, JSPM's Rajashri Shahu College of Engg, Tathwade, Computer Science, Management · (August 2018 - February 2020)

Target Audience: Students

Topic Covered by Guests:

Session By Rajnikant Dhamal

- What is Hardware?
- Types of computer hardware
 - 1. Motherboard
 - 2. Monitor
 - Keyboard
 - 4. mouse



- Relationship between hardware and software
- Key learnings from the Chapter

Session By Prof. Sonali Indalkar

- Blackboard
- Google Classroom
- Microsoft Teams
- Subject Specific Tools
- YouTube:
- Microsoft PowerPoint

Date-Friday,17th September 2021

Photographs: Digitization Session on ICT Skills Conducted for students By Mr.Rajnikant Dhamal





Date Fiday,17th September 202

Digitization Session on ICT Skills Conducted for students By Mr.Rajnikant Dhamal

Photographs:



75

Lotus Business School Session on Digitization Program on ICT Skills Date: Saturday, 17th September 2021

R No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	B
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	
4	KHADE KALYANI SUNIL	0
5	MALI POOJA RAVINDRA	
6	JADHAV BHAGYASHREE HARISHCHANDRA	0
7	THAKARE RUPAK RAJENDRA	
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	À
10	SALKE ABHILASH YASHVANTRAO	T D
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	D 4
13	DONGARE PRAVIN BALASAHEB	10
14	SUMEET POPAT KADAM	$\frac{1}{\lambda}$
15	MAYURI BHAGWANRAO SAPATE	1 7
16	RAHATE AKSHAY DILIP	
17	DANDILE NIKITA PRALHAD	V _O
18	SHINDE MADHAVI DNYANESHWAR	+ 5
19	VINAY SURESH GADGE	- P
20	GHODAKE SHARAYU PRADIP	D [†]
21	SANCHITA SUNIL WAGH	V _O
	MALI SAYALI KANTALING	1
23	NAGARE GANESH SOPAN	
24	RANE MANSI VIJAY	PA
25	SUKHADA SUNIL KULKARNI	
26	CHOUNDKAR SURAJ VILAS	70
27	SHELKE SANKET RAMCHANDRA	
28	DATRE NIKITA NANAJI	
29	BALGUDE AKASH BALAJI	6
30	SHINGADE RUSHIKESH VILAS	01
31	SANGRAM SUNIL PATIL	1
32	RAJPUT PRATIK RAJENDRA	1
33	KUMBHAR VIKEE BAPU	0
34	DEOKAR PRAVIN RAJENDRA	0
35	YOGESH DHANAJI SHITOLE	V 0
36	POL JAYDEEP MAHESH	V A
37	BHAGYASHREE MANOHAR TOPALE	



20	SALUNKE GANESH NANASAHEB	
38	BHADANGE AISHWARYA SAYAJI	
39	UDHANE SANCHITA RAJESH	P
40	SAHIL DEVRAJ WAGH	- R
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42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	A
44	SAPRE NINAD ATUL	
45	SHELAR PRANJAL JAGANNATH	Tik
46	TANMAY MEENBAHADUR RANA	φ
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	, 6
49	AKSHAY PRAFULLA PATEL	A
50	KAMBLE MAYUR MURLIDHAR	P
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	D
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	P
55	TILEKAR MANISHA SHAILESH	\(\lambda\)
56	DESHMUKH NIKITA ANIL	7
57	RAJPUT SHUBHAM PRAVINSING	70
58	PATIL VIJAY PRAKASH	. 0
59	VIKAS ACHYUTRAO SONWANE	5
60	KHAWATODE SIDDHARTH DHANAJI	A
61	DINESH SHANKAR LOBHE	0
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	
64	SAKRE SATYAM JANAK	
65	UBHALE DATTA DHANRAJ	6
66	VISHAL MOHAN MAGAR	
67	PRANJALI SANJAY SHINDE	
68	TAMBE PRANAV GANESH	
69	RANJIT GAJINATH ATOLE	
70	SURAJ TANAJI WAGHMARE	
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83	ASHUTOSH SANTOSH GHANMODE	P
84	BHOITE ABHISHEK NANDKUMAR	' A
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86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	•
88	CHAVHAN GAJANAN BHAGWANRAO	ρ
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	Q'
91	AASHIYA RAHUL DHEPE	, β
92	KARANKAR PAVANKUMAR RAVINDRA	P.
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	- P
95	RAM BABURAO SOLANKE	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	ρ
98	SACHIN NITIN RAJBHOJ	A
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	D,
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	Q
104	PHADTARE NIKHIL NANDKUMAR	0
105	PAVAN MAROTI MUNGADE	D,
106	PRAFUL SUDHAKAR GADGE	A
107	ROHIT PRADEEP PAWAR	7
108	ZAGADE SHUBHAM LAXMAN	ρ.
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	D'
111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	P
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	8
116	SUMIT RAJESH TOTALE	Ä
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	P
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P
121	BALDAWA PRAPTI BALKISHAN	(



122	MARALGAURI PRAKASH	Δ
123	MANE DIPALEE RAJARAM	
124	THORAVE ARACHANA DADABHAU	P
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	A
128	DHAKANE SHWETA ANKUSH	7
129	DIWAKAR DNYANESHWAR VILASRAO	Υ
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	
132	PANKAJ LAXMAN MUKHEKAR	.()
133	GAIKWAD SUDHANSHU KARTIK	
134	ASHLESHA SUDHISH PACHPANDE	A
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	P









Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill Development Program on

Importance of English communication

Date: Saturday, 18^h September 2021

10 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	
3	Guest Profile	✓
4	Attendance Sheet	\checkmark
5	Payment Invoice	
6	Thanks Letter	✓ ·

CHECKED AND SUBMITTED









Swami Sevabhayi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill development program on Importance of English communication

Date: Saturday, 18^h September 2021

10 AM Onwards



Activity Title: Importance of English Communication

Objectives:

- To enable the learner to communicate effectively and appropriately in real life situation ,
- To use English effectively for students
- To develop interest in and appreciation of Literature.
- To develop and integrate the use of the four language skills i.e. Reading, Listening,
 Speaking

Session conducted By:Mr.Satyajit Wale

Designation: Principal Consultant

Organization: Veridical Consultancy Services

Guest Profile: Mr. Satyajit Wale

Expert level communication skills, Superior Listening Skills, Strong ability to build caring relationships, friendly, Excellent Organization Skills, Strong Work Ethicks

Experience: Veridical Consultancy Services Principal Consultant November 2009 - Present (12 years 8 months) Pune, Maharashtra, India Various Management Colleges Visiting Faculty June 2013 - Present (9 years 1 month) Pune Area, India I am a Visiting Faculty at various management colleges in Pune. I teach Marketing, Digital Marketing, Retail Marketing, Product Marketing Management, Entrepreneurship Development, Supply Chain Management, Human-Computer Interaction (HCI), Application Packaging, Indian Constitution, Triumph Systems & Solutions Pvt. Ltd. Manager - Business Development April 2008 - November 2009 (1 year 8 months) SEED Infotech Ltd. 3 years 6 months Manager - Corporate Training September 2006 - October 2007 (1 year 2 months) SEED Infotech Limited; based in Pune, is the leading training provider in the field of Information Technologies (IT), Project Management, General Management and soft skills.

Education: Savitribai Phule Pune University Master of Business Administration - MBA, Business, Management, Marketing, and Related Support Services · (June 2003 - March 2005) Savitribai Phule Pune University Master in Management Studies (MMS), Marketing · (2004 - 2005) Savitribai Phule Pune University PG DBM, Business Administration and Management, General · (June 2001 - March 2003) Savitribai Phule Pune University Post-Graduate Diploma, Business Administration and Management, General · (2001 - 2003), Shivaji University Master of Science - MS, Electronics · (June 1996 - March 1998)

Target Audience: Students

Topic Covered by Guest:

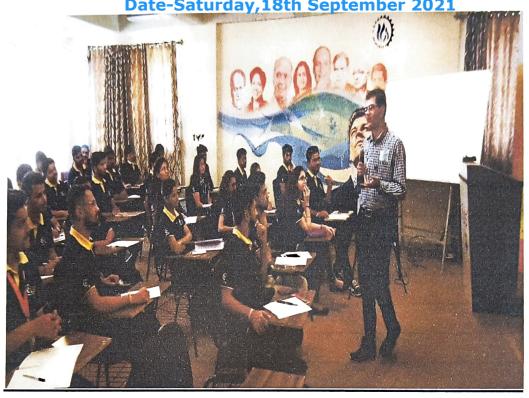
- ACTIVE LISTENING SKILLS
- COMMUNICATING UNDER STRESS
- WRITING ENGAGING CONTENT
- ARTICULATION OF THOUGHT
- WRITING WINNING PROPOSALS
- EMOTIONAL INTELLIGENCE

Summury of Session: Today we have conducted session on English communication for the We have invited Mr.Satyajit Wale to conduct the session. He has explained how Communication skills are essential for the successful future career of a student. In todays competitive world, communication skills in business are the most sought after quality of an educated person. Reading, writing and listening carefully are the three most important communication skills for students. These skills like most of the communication skills sounds too familiar as a result of which we take them for granted.



Photos:

Importance of English Communication Session Conducted for Students By Mr.Satyajit Wale Date-Saturday,18th September 2021







----- Forwarded message -----

From: Vivek keskar <vivekk@lotuscentre.ac.in>

Date: Fri, Sept 14, 2021 at 12:11 PM

Subject: Invitation for Webinar as a Key Guest Speaker

To: <satyajit w@yahoo.com>

Cc: Ganesh Pathak <ganeshp@lotuscentre.ac.in>, Manisha Purohit

<manishap@lotuscentre.ac.in>, Pushkarni Khade <pushkarnik@lotuscentre.ac.in>, Satish

Warpade <satishw@lotuscentre.ac.in>

Dear Sir,

Greetings from Lotus Business School !!!

Hope you and your loved ones are doing well and keeping safe.

This is in reference to the above-mentioned subject & our subsequent telephonic discussion today. It was a pleasure discussing with you various aspects of the MBA freshers. Thank you very much for showing a keen interest in our institute.

LOTUS BUSINESS SCHOOL is a part of an Industrial Group. It is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. In fact, Lotus encourages students to challenge the very basic concepts of management and leadership. The Lotus core team comprises of individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc. and other ex-corporate employees from renowned organizations. *LOTUS BUSINESS SCHOOL* is an attempt to not only bridge the gap between the theory & practical but also the effort at ensuring the relevance of academics with the practicality of the subject.

As discussed, for our newly admitted MBA First Year (With B.Sc Agri / B.Tech Food Technology / B.Pharm / B.Sc / B.Com / B.A. etc background) students we are arranging one hour webinars (Mostly on Zoom Platform) on every Saturday. The objective of such a webinar is to guide and motivate students by adding value to their knowledge and help them to better prepare them for future challenges.

We are pleased to inform you that for the current week that is on Saturday, 18th Sept 2021 (@ 10.00 AM)we would like to invite you as a Key Guest Speaker for the Webinar.

The itinerary for the webinar would be

- § Short introduction of topic by coordinator -2 to 3 mins.
- Welcome of the Speaker by coordinator 2 3 mins.
- Brief Introduction of the Speaker 2-3 mins.
- Speech of the Key Speaker 40 45 mins.



€ Q&A - 10 mins

Thanks note by Coordinator

Total 60 to 75 mins

Topic for the webinar can be decided as per your interest & expertise suitable for the students.

Kindly request you to forward us your professional photograph, brief career profile & topic for the webinar also request you to confirm your suitability for the same to proceed further.

Looking forward....

Thanks & Regards,
Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



18th September 2021

To,

Mr.Satyajit Wale,

Veridical Consultant Services

Subject:- Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "Skill development program on the Importance of English Communication

The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



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Lotus Business School Importance of English Communication On 18th September 2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	R
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	A.
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	1
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	ρ
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	Α
12	GAVIT RAHUL BARINDRAKUMAR	P
13	DONGARE PRAVIN BALASAHEB	R
14	SUMEET POPAT KADAM	R
15	MAYURI BHAGWANRAO SAPATE	P
16	RAHATE AKSHAY DILIP	b,
17	DANDILE NIKITA PRALHAD	P
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28	BALGUDE AKASH BALAJI	
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38	SALUNKE GANESH NANASAHEB	λ
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43	AVIRAJ JOTIRAM BHANGE	2
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45	SHELAR PRANJAL JAGANNATH	P
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55	TILEKAR MANISHA SHAILESH	P
	DESHMUKH NIKITA ANIL	1
56	RAJPUT SHUBHAM PRAVINSING	$\frac{V}{Q}$
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80	KHADEKAR HARSHAL RAJESH	P
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82	ZAGADE PRASHANT SATISH	A
. 83	ASHUTOSH SANTOSH GHANMODE	Δ
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86	PRANAVRAJ DILIP PARLEKAR	P
87	SEJAL NEMICHAND SETHIYA	7
88	CHAVHAN GAJANAN BHAGWANRAO	P
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	A
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	0
95	RAM BABURAO SOLANKE	(?
96	UDAY ARUN RAUT	Ď
97	GAJJALWAR DURGATAI GANGADHAR	Þ
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99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	P
102	CHATE MAYUR ASHOK	P
103	YASH VINOD DESHMUKH	P
104	PHADTARE NIKHIL NANDKUMAR	6
105	PAVAN MAROTI MUNGADE	P
106	PRAFUL SUDHAKAR GADGE	'e
107	ROHIT PRADEEP PAWAR	P
108	ZAGADE SHUBHAM LAXMAN	P
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111	MUNGDE RAHUL SHANKARRAO	P
112	GAWANDE RUSHIKESH VIJAY	P
113	RASIKA RAMESH MANDLIK	B
114	SHINDE DHANANJAY VASANT	A
115	POUL SANDIP BALIRAM	P
116	SUMIT RAJESH TOTALE	R.
117	ANIL KHANDU LOKARE	P
118	WAJE AKSHAY GANGADHAR	δ.
119	JAYESH RAJENDRA PATIL	P
120	KOLEKAR GOVIND BALIRAM	P.
121	BALDAWA PRAPTI BALKISHAN	. 8



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122	MARALGAURI PRAKASH	0
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133	GAIKWAD SUDHANSHU KARTIK	
134	ASHLESHA SUDHISH PACHPANDE	P
135	MAYURI VAIJANATH YADDE	
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	
138	NAVALE MAYUR RAJENDRA	b
139	GAURAV SARODE	
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Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL Innovating Business Leadership

Skill development program On Presentation skill

Date: Saturday, 13th November 2021

Time 10.30 Am Onwards

Documents	Approved By IQAC
Session Details File	
Invitation Letter	-
Guest Profile	
Attendance Sheet	
Payment Invoice	
Thanks Letter	~
	Session Details File Invitation Letter Guest Profile Attendance Sheet Payment Invoice

CHECKED AND SUBMITTED

LBS-IQAC









Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill development program On Presentation skill

Date: Saturday, 13th November 2021

Time 10.30 Am Onwards





Activity Title: How to improve Presentation Skill

Objectives: To Improve Presentation Skill, Presenting information clearly and effectively is a key skill in getting your message across. Today, presentation skills are required in almost every field, and most of us are required to give presentations on occasions. While some people take this in their stride, others find it much more challenging.

It is, however, possible to improve your presentation skills with a bit of work. This section of Skills You Need is designed to help.

Session conducted By: Vivek Keskar(Marketing Strategy and Career Consultant (UG/PG Management and Engineering Courses)

Guest Profile:_Vivek Keskar, Marketing Strategy and Career Consultant (UG/PG Management and Engineering Courses)

Highly motivated experienced marketing professional having zeal to face challenges Excellent proven track record in Training, Development and Placement of Post graduate Students in Technology and Management. Positive attitude with creative ability useful to resolve the problems and set the landmarks for others. Excellent leadership and team building ability to achieve the predefined organizational goals. Strong impressive personality with good ability to communicate, impress and convince people for right cause. More than 24 years experience in Sales/Marketing for Services selling, technical product selling and Educational product selling right from strategic planning to after sales support.

Experience Lotus Business School Head Placement & Corporate Relations November 2019 - Present (2 years 8 months) Pune, Maharashtra, India Indian Institute of Cost and Management Studies & Research - INDSEARCH Placement Head & Marketing Faculty July 2015 - March 2018 (2 years 9 months) Pune, Maharashtra, India As a Placement Head

Target Audience: Students

Topic Covered by Guest:

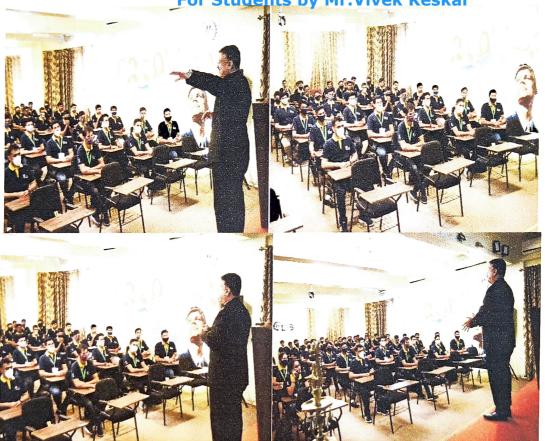
- · Start with an outline
- Include personal anecdotes to connect to your audience.
- Say lines aloud as you write
- Build in repetition
- Create several takeaways
- Be authentic



- Make eye contact with audience members
- Interact with the audience

Summury of Session: We have arranged today's session for the students for how to improve Presentation skill and how effective communication skills are a valuable life skill, which will help you in your further education and in your future careers. For that we have invited Vivek Keskar sir to conduct the session.

Date-Saturday,13th November 2021
Photographs: Presentation Skills Development Session Conducted
For Students by Mr.Vivek Keskar





Lotus Business School Presentation Skill On 13th November 2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	()
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
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7	THAKARE RUPAK RAJENDRA	
8	JUHI LILADHAR PARCHAKE	R'
9	SINGH GAURAV PREMBAHADUR	, 6
10	SALKE ABHILASH YASHVANTRAO	P.
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	Δ
. 13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAQ SAPATE	P
16	RAHATE AKSHAY DILIP	Q
17	DANDILE NIKITA PRALHAD	A
18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	P
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28	DATRE NIKITA NANAJI	D
29	BALGUDE AKASH BALAJI	Δ
30	SHINGADE RUSHIKESH VILAS	P
31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	D
33	KUMBHAR VIKEE BAPU	- P
34	DEOKAR PRAVIN RAJENDRA	Ŕ
35	YOGESH DHANAJI SHITOLE	P
36	POL JAYDEEP MAHESH	Q
37	BHAGYASHREE MANOHAR TOPALE	1





38	SALUNKE GANESH NANASAHEB	P
39	BHADANGE AISHWARYA SAYAJI	P
. 40	UDHANE SANCHITA RAJESH	A
41	SAHIL DEVRAJ WAGH	P
. 42	KRUSHNA SHESHERAO INGLE	P
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	P
45	SHELAR PRANJAL JAGANNATH	P
46	TANMAY MEENBAHADUR RANA	ρ'
47	SHINDE SHWETA SAMPAT	· P
48	GANESH BALASAHEB DEOKAR	6
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	P'
51	SHITAL ANIL KACHARE	' ()
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	()
54	SALUNKHE SANJEEVAN RAJARAM	A
55	TILEKAR MANISHA SHAILESH	P
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	R
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	P
61	DINESH SHANKAR LOBHE	P
62	PATIL PRATIK AJABSING	P
63	SURVE CHANDRAKANT RAYBA	6
64	SAKRE SATYAM JANAK	V
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	R
67	PRANJALI SANJAY SHINDE	R
68	TAMBE PRANAV GANESH	(
69	RANJIT GAJINATH ATOLE	
70	SURAJ TANAJI WAGHMARE	\(\frac{1}{2}\)
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72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	A
76	JYOTI SHRIPATI GHADGE	P
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87	CHAVHAN GAJANAN BHAGWANRAO	P
88		P
89	SAURABH DILIP DEOKAR	
90	BORKAR PIYUSH JITENDRA	01
91	AASHIYA RAHUL DHEPE	1 D
92	KARANKAR PAVANKUMAR RAVINDRA	\overline{D}
93	RACHITA RAMESH KANTEWAR	-
94	ANKIT BALIRAM SURYAWANSHI	1
95	RAM BABURAO SOLANKE	- \
96	UDAY ARUN RAUT	$\frac{P_1}{\Omega}$
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98	SACHIN NITIN RAJBHOJ	$\frac{1}{1}$
99	VAIBHAV LAXMAN PARIHAR	
100	TUSHAR KISAN TIKANDE	
101	PRIYA SHIVAJI WAGHMODE	#
102	CHATE MAYUR ASHOK	W. Company
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	ROHIT PRADEEP PAWAR	
107	ZAGADE SHUBHAM LAXMAN	A
108	GOSAVI PRATIKSHA HARI	<u> </u>
109	RAVIKIRAN LAXMAN PATIL	
110	MUNGDE RAHUL SHANKARRAO	
111	GAWANDE RUSHIKESH VIJAY	
112	RASIKA RAMESH MANDLIK	
113	SHINDE DHANANJAY VASANT	Ψ
114	POUL SANDIP BALIRAM	A
115	SUMIT RAJESH TOTALE	P
116	ANTI KHANDU LOKARE	R'
117	WAIF AKSHAY GANGADHAR	
118	JAYESH RAJENDRA PATIL	
119	KOLEKAR GOVIND BALIRAM	P
120	BALDAWA PRAPTI BALKISHAN	V



122	MARALGAURI PRAKASH	A
123	MANE DIPALEE RAJARAM	P
` 124	THORAVE ARACHANA DADABHAU	A
125	BHANDARE SHUBHAM BAPURAO	A
126	SHUBHAM NAGNATH SHINDE	<u>C</u>
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	P
130	RAHUL RAJENDRA KUMBHAR	A
131	ANKUR KUMAR SRIVASTAVA	
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	P
134	ASHLESHA SUDHISH PACHPANDE	V
135	MAYURI VAIJANATH YADDE	P
136	SOLUNKE SAURABH ANKUSH	P
137	PISOLKAR RUCHA RAVINDRA	P
138	NAVALE MAYUR RAJENDRA	P
139	GAURAV SARODE	









Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Industrial Mentorship Program on Task-Brand Strategy Framework Building

Date: Monday 15th November 2021

Time: 3 PM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	V
3	Guest Profile	
4	Attendance Sheet	~
5	Payment Invoice	
6	Thanks Letter	

Pune A 11033 Res School

CHECKED AND SUBMITTED LBS- IQAC







Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Industrial Mentorship Program on Task-Brand Strategy Framework Building

Date: Monday 15th November 2021

Time: 3 PM Onwards



PREMIUM BRAND MANAGEMENT

15 NOVEMBER | @ 3:00 PM





Activity Title: Task-Brand Strategy Framework Building

<u>Objectives</u>: To goal of brand strategy is to shape the perceptions of a brand's audience so that ultimately we can influence them. Therefore, the brand strategy sets out the plan for shaping those perceptions through different forms of expression both visual and verbal. The Industry Mentoring Program provides a unique opportunity for students to directly connect with industry representatives in a mentor-mentee program. Industry mentors will interact with student mentees to provide them with a deeper insight into professional environments and their future careers.

Session conducted By:Mr. Yogesh Bafna

Designation: Managing Director

Organization: Co- Founder - Brand Consultant & marketing Strategist Optimist Brand

Design LLP

Guest Profile: Mr. Yogesh Bafna(Co- Founder - Brand Consultant & marketing Strategist at Optimist Brand Design LLP)

As a Co-founder of Optimist Brand Design LLP, a Brand & Marketing consultancy with a 12 years track record helping companies grow. My aim to enable entrepreneurs and small business owners to realise their truths through strategic and systematic marketing. With over 16 years of marketing blood, sweat and tears invested in growing a range of 100+businesses in the India, USA, Spain, Germany, UK and Singapore., My purpose is use this experience to get marketers & business owners to think differently about their brands, and to explore new ways to grow by providing entire set of consulting services across marketing, branding, digital marketing and innovation, focusing on obtaining deep customer insight, crafting compelling brand identities, and growing the business. My work balances strategic marketing and practical application to build stronger brands and stronger businesses. I work with CEO's, CMO's, VP's of Sales & Marketing heads to adapt their marketing & Brand strategy to match the modern customer customer journey. My personal promise is to help you solve your Marketing and Brand Building Challenges, So you can unlock future growth of your brand. I am also a proud Core member of the JITO (jain International trade Organisation) Business

Network. If you want to find out why I am always told 'you're not like other Consultants...'

Experience: Optimist Brand Design LLP 13 years Managing Director July 2009 Present (13 years) Pune/Pimpri-Chinchwad Area Co- Founder - Brand Consultant &
marketing Strategist July 2009 - Present (13 years) Pune, Maharashtra Areas of expertise
include: • Brand Positioning and Strategy • Brand Identity Design • Marketing Strategy •
Communications & Copywriting • Social Media Marketing • Content Marketing • Email
Marketing • Competitive Audits & Analysis • Naming & Nomenclature • Consumer
Research • Trends & Insights • Presentation Development • New Business Development
AffinityX Team Lead April 2006 - May 2009 (3 years 2 months)

Education: Savitribai Phule Pune University, AKM - Abhinav Kala Mahavidyalaya,
Bachelor In Fine Arts & Design, Finer Arts - painting · (1999 - 2003) Vidyanand Bhavan
High School High School · (1985 - 1995)

Target Audience: Students

Topics covered by the Guest:

- What is brand strategy?
- Exactly what is brand strategy?
- Major advantages of strategic branding
- A proven 5-step brand strategy framework
- Increase the efficiency and return of our marketing and sales
- Create Instant affinity and desire with our target audiences
- Get our team, investors, and partners all on the same page
- Build consistency while still providing a framework for evoluation

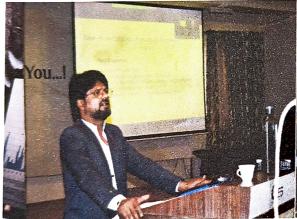
Summury of Session: College has organised Industrial mentorship program on Task-Brand Strategy Framework Building. For that we have invited Mr. Yogesh Bafna as a guest to conduct the session. In this session students has learnt all about the branding methods and essential elements of a branding strategy you need to grow a brand that'll stand the test of time.



Date-Monday,15th November 2021
Photographs: Industrial Mentorship Program Conducted For students
by Mr.Yogesh Bafna











Dear Yogesh Bafana Sir,

Greetings III

Subject- Invitation for Industrial Mentorship Program on Premium Brand Management Saturday 15th Nov 2021 (3.00 PM to 4.30 PM)

This is in reference with the above mentioned subject we are delighted by having the opportunity to invite you as a guest speaker under the title of Industrial Mentorship Program on Premium Brand Management .That is scheduled on 15th November 2021.We would like to invite you as a guest speaker. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

We hope that we will benefit a lot from your presence

Date & Time: 15th Nov 2021, From 3.00 PM to 4.30 PM

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Premium Brand Management

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,
Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 88888851323
www.lotuscentre.ac.in



15th November 2021

To,

Mr. Yogesh Bafana

Optimist Brand Designs Director

Subject:- Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and delivered an informative session on "Task-Brand Strategy Framework Building".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



Lotus Business School Industrial Mentorship Program on 15-11-2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	ρ
2	AKASH DHANRAJ KHIRADKAR	P
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	Q "
5	MALI POOJA RAVINDRA	. 6
6	JADHAV BHAGYASHREE HARISHCHANDRA	P
7	THAKARE RUPAK RAJENDRA	ρ
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	P
12	GAVIT RAHUL BARINDRAKUMAR	À
13	DONGARE PRAVIN BALASAHEB	P.
14	SUMEET POPAT KADAM	P
15	MAYURI BHAGWANRAO SAPATE	10
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20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	18
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23	NAGARE GANESH SOPAN	P
24	RANE MANSI VIJAY	P
25	SUKHADA SUNIL KULKARNI	8
26	CHOUNDKAR SURAJ VILAS	χ.
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31	SANGRAM SUNIL PATIL	P
32	RAJPUT PRATIK RAJENDRA	P
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37	BHAGYASHREE MANOHAR TOPALE	0



38	SALUNKE GANESH NANASAHEB	D
	BHADANGE AISHWARYA SAYAJI	<u> </u>
39	UDHANE SANCHITA RAJESH	
. 40	SAHIL DEVRAJ WAGH	
41	KRUSHNA SHESHERAO INGLE	P
42	AVIRAL JOTIRAM BHANGE	0
43	SAPRE NINAD ATUL	0
44	SHELAR PRANJAL JAGANNATH	0
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50	KAMBLE MAYUR MURLIDHAR	A
51	SHITAL ANIL KACHARE	P
52	SARVADE POOJA MARUTI	P
53	KAMBLE RAHUL NAMDEVRAO	P
54	SALUNKHE SANJEEVAN RAJARAM	Υ
55	TILEKAR MANISHA SHAILESH	<u> </u>
56	DESHMUKH NIKITA ANIL	P
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	Q [']
59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	A
61	DINESH SHANKAR LOBHE	8
62	PATIL PRATIK AJABSING	P
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70	SURAJ TANAJI WAGHMARE	P
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72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
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78	DUKARE ANIKET MAHADEO	À
79	BHOYE KETAN MANOHAR	β



90	KHADEKAR HARSHAL RAJESH	
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83	BHOITE ABHISHEK NANDKUMAR	
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88	CHAVHAN GAJANAN BHAGWANRAO	A
89	SAURABH DILIP DEOKAR	P
90	BORKAR PIYUSH JITENDRA	P
91	AASHIYA RAHUL DHEPE	P
92	KARANKAR PAVANKUMAR RAVINDRA	P
93	RACHITA RAMESH KANTEWAR	P
94	ANKIT BALIRAM SURYAWANSHI	P
95	RAM BABURAO SOLANKÉ	P
96	UDAY ARUN RAUT	P
97	GAJJALWAR DURGATAI GANGADHAR	P
98	SACHIN NITIN RAJBHOJ	P.
99	VAIBHAV LAXMAN PARIHAR	P
100	TUSHAR KISAN TIKANDE	P
101	PRIYA SHIVAJI WAGHMODE	À
102	CHATE MAYUR ASHOK	D
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105	PAVAN MAROTI MUNGADE	D
106	PRAFUL SUDHAKAR GADGE	P
107	ROHIT PRADEEP PAWAR	A
108	ZAGADE SHUBHAM LAXMAN	P
109	GOSAVI PRATIKSHA HARI	P
110	RAVIKIRAN LAXMAN PATIL	D
111	MUNGDE RAHUL SHANKARRAO	0
112	GAWANDE RUSHIKESH VIJAY	10
113	RASIKA RAMESH MANDLIK	0
114	SHINDE DHANANJAY VASANT	P
115	POUL SANDIP BALIRAM	Ö
116	SUMIT RAJESH TOTALE	P
117	ANIL KHANDU LOKARE	P
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119	JAYESH RAJENDRA PATIL	ρ
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	124	THORAVE ARACHANA DADABHAU	P
	125	BHANDARE SHUBHAM BAPURAO	P
	126	SHUBHAM NAGNATH SHINDE	ρ
	127	RUSHIKESH ANIL YADAV	P
	128	DHAKANE SHWETA ANKUSH	P
	129	DIWAKAR DNYANESHWAR VILASRAO	A
	130	RAHUL RAJENDRA KUMBHAR	P
	131	ANKUR KUMAR SRIVASTAVA	ρ
	132	PANKAJ LAXMAN MUKHEKAR	P
	133	GAIKWAD SUDHANSHU KARTIK	P
	134	ASHLESHA SUDHISH PACHPANDE	À
	135	MAYURI VAIJANATH YADDE	P
	136	SOLUNKE SAURABH ANKUSH	Pa
	137	PISOLKAR RUCHA RAVINDRA	P
	138	NAVALE MAYUR RAJENDRA	9
	139	GAURAV SARODE	P









Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill Development Program on

Corporate Etiquette & Business Ethics

Date: Saturday, 20^h Nov 2021

Time: 10 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	\vee
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	
6	Thanks Letter	

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Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 037









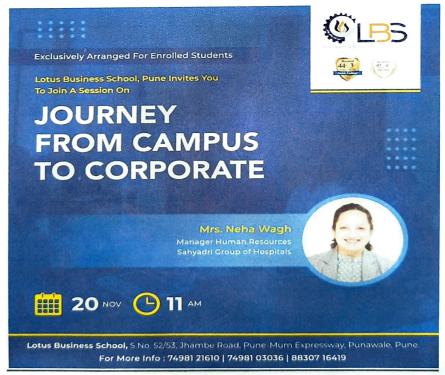
Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL Innovating Business Leadership

Skill development program on

Corporate Etiquette & Business Ethics

Date: Saturday, 20^h Nov 2021

Time: 10 AM onwards





Director Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033

Activity Title: Corporate Etiquette & Business Ethics

Objectives:

To Budding Manager Business etiquette is important because it creates a professional, mutually respectful atmosphere and improves communication, which helps an office serve as a productive place. People feel better about their jobs when they feel respected, and that translates into better customer relationships as well.

Session conducted By: Mrs. Neha Wagh

Designation: Sr. Manager Learning and Development

Organization: Sahyadri Hospitals

Guest Profile: TTT certified experienced trainer and facilitator with a progressive track record of learning strategy and execution. Strong emphasis on learning development, driving leadership initiatives, strategic planning, program implementation, change management and collaborative partnerships all designed to improve performance. Strong command on developing performance management strategies and welfare schemes, understanding human behaviour, driving motivation and team building, drawing up personalised career progression plans, coaching, staff development and managing overall employee relations. Extensive experience in developing learning strategies, curriculum designing and planning. Decisive leader capable of managing multi-sited teams comprised of varied members while ensuring judicious resource allocation and utilization. Learning & Development ☆ L&D Strategy ☆ Organizational Effectiveness ☆ Instructional Planning ☆ E-Learning ☆ Succession Planning ☆ HiPot Identification and Coaching ☆ Curriculum Design ☆ Presentation Skills ☆ Process Improvements ☆ User Support & Training ☆ Team Management

Experience: Sahyadri Hospitals 6 years 6 months Sr. Manager Learning and Development April 2022 - Present (3 months) Human Resources Manager March 2017 - April 2022 (5 years 2 months)

Education: Sinhgad Institute Of Management Master of Business Administration - MBA, Human Resources Management/ Personnel Administration, General · (2011 - 2013) University of Pune Master of Business Administration (MBA), Human Resources Management · (2011 - 2013) University of Pune Page 3 of 4 BCA (Bachelor of Computer Education) · (2008 - 2011) Symbiosis Center for Distance Learning DCW (Diploma in Creative Writing), Creative Writing · (2011 - 2012) Kaveri College of Science and Commerce HSC Pure Science · (2008 - 2008)

Target Audience: Students

Topic Covered By Guest:

1. Have a solid CV/Resume

2. Naukri.com and Linked in Profile

3. English and Hindi Language

4. MS Excel ,Powerpoint and word.

5. Public speaking

6. Effective email writing.

Summary of Session: Today we have conducted session on Corporate Etiquette & Business Ethics for our students. For that we have invited Mrs.Neha Wagh for the session.Mr.Neha Wagh has explained how Business etiquette is important because it creates a professional, mutually respectful atmosphere and improves communication, which helps an office serve as a productive place. People feel better about their jobs when they feel respected, and that translates into better customer relationships as well.

Photographs:



Corporate Etiquettes & Business Ethics Session Conducetd for Students by Mrs. Neha Wagh Date-Saturday, 20th November 2021



Date-Saturday, 20th November 2021 Corporate Etiquettes & Business Ethics Session Conducetd for Students by Mrs. Neha Wagh











Dear Neha Wagh Mam,

Greetings !!!

Subject- Invitation for Skill Development program on Corporate Etiquette & Business Ethics Saturday 20^{th} Nov 2021 (10.00 AM to 11.30 AM)

This is in reference with the above mentioned subject out college is planning a program under the title of Skill Development program on Corporate Etiquette & Business Ethics. That is scheduled on 20th November 2021. We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honor for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time: 20th Nov 2021, From 10.00 AM to 11.30AM

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Corporate Etiquette & Business Ethics

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,
Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in





Neha Wagh

Sr. Manager Talent Management, NLP Master Practitioner, Employee Engagement Specialist

Summary

TTT certified experienced trainer and facilitator with a progressive track record of learning strategy and execution. Strong emphasis on learning development, driving leadership initiatives, strategic planning, program implementation, change management and collaborative partnerships all designed to improve performance. Strong command on developing performance management strategies and welfare schemes, understanding human behaviour, driving motivation and team building, drawing up personalised career progression plans, coaching, staff development and managing overall employee relations. Extensive experience in developing learning strategies, curriculum designing and planning. Decisive leader capable of managing multi-sited teams comprised of varied members while ensuring judicious resource allocation and utilization.

Learning & Development 公 L&D Strategy 公 Organizational Effectiveness 公 Instructional Planning 公 E-Learning 公 Succession Planning 公 HiPot Identification and Coaching 公 Curriculum Design 公 Presentation Skills 公 Process Improvements 公 User Support & Training 公 Team Management

► CONTACT INFORMATION:

☑: nehadeshmukh4390@gmail.com

◊: +91 9765421125

Experience

Sahyadri Hospitals 6 years 7 months Sr. Manager Talent Management April 2022 - Present (4 months)

Punc, Maharashtra, India





Human Resources Manager March 2017 - April 2022 (5 years 2 months)

Punc Aren, India

The overall role is to lead the human resources function and provide holistic view for enabling decision making on all people related issues, majorly including Learning and Coaching Interventions, Managerial Development, Succession Planning, Hi-Potential Identification and Development of 2nd line Managers, Leadership Development, Employee Engagement, Mentoring & Motivation and Workforce integration across all branches.

- Identify and ensure career progression of high performing potential employees and provide them with required coaching and other learning opportunities while giving them Performance Measurement Tools
- Build and implement impactful People Strategies for the Organization creating strong cross-functional partnerships to curb Attrition Ratio thereby increasing retention and productivity. Played a vital role in designing KRAs of mid-level positions
- Design Performance Improvement Plans for employees identified at the bottom of the 'Bell Curve' to enable them to move up the curve
- Provide corporate and business unit-specific learning programs as well as manage the development of the learning content and deliver development solutions, in an effort to increase performance capability
- Evaluate and communicate the overall measurement and effectiveness of learning solutions to senior leaders and key business stakeholders.
- Conduct comprehensive process audits in order to determine gaps and bridge them using relevant process improvement tools

Assistant Manager Training January 2016 - March 2017 (1 year 3 months)

Pune Area, India

SJMMCS Limited

Assistant Manager-Training and Development March 2015 - January 2016 (11 months)

FC Road, Pune

Responsible for effective design, development, coordination and facilitation of training and development programs for the staff including Product, Process Training, Soft Skills and Behavioural Training.

 Consulted with management, supervisors and employees to gain knowledge of work situations requiring training and to better understand changes in policies, procedures, regulations, business initiatives and technologies





- Managed all phases of a learning project analysis, design, development, implementation & evaluation. Managed content revisions and versioning, created and maintained quick reference guides.
- Measured training effectiveness and regularly provided management updates of progress toward training while leading a team of 15 trainers PAN India

Universal Training Solutions Pvt. Ltd. Team Leader- E-Learning July 2013 - March 2015 (1 year 9 months)

UTS is an enabler of online education to universities and academic organizations.

Hired to manage the design, development and implementation of engaging and effective eLearning content for distance learning universities using the latest technologies and methods while leading a team of 12 eLearning trainers.

- Coordinated with the potential clients to provide business solution with special emphasis on e-learning based interventions.
- Created engaging supporting material/media including audio, video, simulations, role plays, games for online courses.
- Facilitated and taught the training courses for users of the application at various universities and schools.

Buzzle Software Solutions Pvt. Ltd Content Writer June 2011 - August 2011 (3 months) Pune

Published more than 20 articles online

Education

Sinhgad Institute Of Management

Master of Business Administration - MBA, Human Resources Management/ Personnel Administration, General · (2011 - 2013)

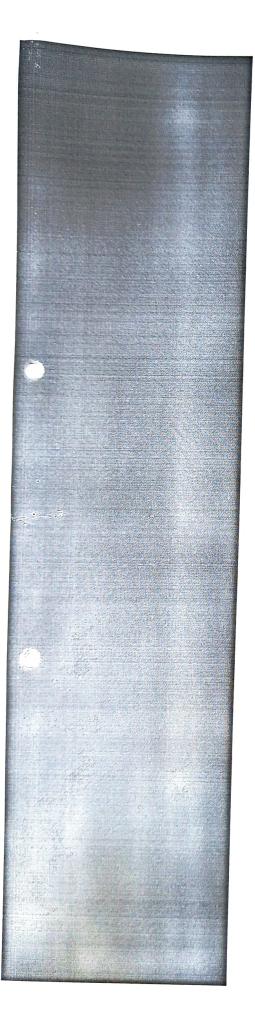
University of Pune

Master of Business Administration (MBA), Human Resources

Management · (2011 - 2013)

University of Pune

Sansina's Lorge



BCA (Bachelor of Computer Education) · (2008 - 2011)

Symbiosis Center for Distance Learning
DCW (Diploma in Creative Writing), Creative Writing (2011 - 2012)

Kaveri College of Science and Commerce HSC, Pure Science · (2008 - 2008)





10th November 2021

To,

Mrs. Neha Wagh

Manager Human resources

Sahyadri Hospital

Subject: Letter of Appreciation

Dear Mam,

Thank you for taking the time to visit our College and delivered an informative session on "Corporate Etiquette & Business Ethics".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

Q Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.



Lotus Business School Skill Development Program on Corporate Etiquette & Business Ethics on 20-11-2021

SR No	Students Name	Attendance
1	SIMBAN NANDAUMAR DESAF	O,
`	VISHAL VASANT JANKAR	P
3	SHUBHAM SUNIL CHOUGULE	P
4	PRIVANKA SADASHIV BORCHATE	P
5	YOGESH RANGRAO KARANDI	0
	SHIVANI PRADEEP DONGARE	D
6	MAYUR DATTATRAYA JADHAV	P
7	POOJA MOHANLAL CHOUDHARY	P
8	SAPANA SHASHIKANT WAGH	P
	MUGDHA ANAND DEVLEKAR	()
10	ABHISHEK ANANT PIMPALKAR	E.
11	SUJATA GULAB JADHAV	Λ
12	TEJAS SANJAY GHARE	0
13	SUJIT SAKHARAM MOTE	0
14	SHRADDHA DATTATRY NALAWADE	0
15	ASHWINI SAMBHAJI KIRKAR	
16	JAY NAMDEV SHINDE	
17		
18	SANJITA PURUSHOTTAM YADAV	P
19	VINIT MADAN MORE	A
20	ZAMDE MAHENDRA DILIPRAO	A
21	VHANMANE SANGRAMSINH MAHADEO	P
21	SAMEER PRATAP WAGH	D
22	CHAITANYA NIVRUTTI MORE	P
23	NEHA LAXMAN SHIRUDE	
24	PRATIK PRABHAKAR BODKHE	Λ
25	VIKRAM PRAKASH JADHWAR	0
26	GHANSHYAM NANASAHEB KAMBLE	V ()
27	SHRIRAME ABHIJEET RAMRAO	/′
28	SHOWRAB ASHOK GAVLI	<u> </u>
29		
30	GANESH NARAYAN OMBALE	· · · · · · · · · · · · · · · · · · ·
31	PRAJKTA ARUN BANSODE	A



32	AKASH EKNATH WAGH	P
33	AKSHAY BALKRISHNA NEVASE	8
34	PRIYANKA SHASHIKANT KAPURE	P
35	SWARANJALI SANJAY GHARE	D
-36	SNEHAL UTTAM PAWAR	P
. 37	OMKAR HANUMANT BHAGAT	P
38	SOURABH TUKARAM ZAGADE	\wedge
39	SHUBHAM ANANTRAO AMBHORE	P
40	ASHWIN SUBHASH RATHOD	P
41	RUSHIKESH BABASAHEB DHOKALE	R
42	SNEHA RAMESH DONODE	P
43	PRIYANKA KAILAS MAHAJAN	0
4	AJAY RAMHARI BHOR	
45	GELE SNEHAL SONYABA	P
46	JUNDALE SHIVKUMAR BHIMRAO	D'
47	DIPSHIKA DILIP THUL	P
48	RUPALI PRAFULLA MAHANT	P
49	TEJAS DILIP SAWANT	P
50	APARNA VIJAY ALASPURE	P
51	ABHISHEK KESHAV KUDNAR	Δ
52	AJAY TUKARAM KACHEWAD	A
53	CHAITANYA TANAJI KHARAT	Q
54	SNEHAL DEEPAK BAMBAL	P
55	ANIKET KAILASH SARYAM	P
56	KIRAN SARJERAO JAGDHANE	P
57	RAHUL SUNIL KARANDE	ρ
58	SANGMESHWAR KASHINATH PHULARI	Δ
59	SOLUNKE NAMOSH MADHAVRAO	P
60	SHUBHAM DNYANESHWARRAO KADU	P
61	DHANANJAY YASHWANT POKALE	P
62	SWAPNIL VISHWANATH RAUT	()
63	VAIBHAV KESHAV JADHAV	0
64	SHASHANK HIRALAL KALE	()
65	SITARAM KALIDAS THITE	
66	RAHUL HARIDAS CHAVAN	
00		<u> </u>



67	SHUBHAM GURUNATH ZUNJARE	λ
. 68	SHUBHAM SUNIL RAJEGORE	P
69	SHIVANI PRAKASH BODAKE	P
70	KAIWALYA SUNIL KULKARNI	A
.71	SANIKA PURUSHOTTAM SHINDE	1
. 72	KUNAL SUBHASH BHOSALE	A
73	AKSHAY LAXMAN BURASE	P
74	SHITAL KISAN POKALE	P
75	PARDESHI APURVA RAJESH	P
76	ADITYA SHIVAJI THORBOLE	P
77	SUNIDHI SAMPATRAO PATIL	ρ
78	AKSHAY DHANAJI KAKADE	Ď.
9	ADITI MUKUNDRAO KOTHEKAR	P
80	VISHAL RAMBHAU SHENDGE	A
81	POOJA NITIN BALLAL	P
82	SHAHIR JAYRAM DHAMALE	P
83	RAHUL PRADIPRAO BAMBAL	β
84	SHITAL ASHOK LIGADE	P
85	DIPIKA PRABHAKAR WALSE	P
86	PRACHI SHIVSHANKAR MADYE	P
87	MORE TUSHAR RAVINDRA	A
88	MAYUR ANANDRAO DHAIGUDE	P
89	VINAYA DATTAJI KHAIRE	P
90	ANAGHA SHANKAR THORAT	ρ
91	SHUBHAM DHANAJI NIMBALKAR	P
92	RUSHIKESH DEVRAM HASE	P
93	JAYANT SACHIN PHASE	P
94	SHARAD RAMNATH KALWANE	6
95	SHUBHAM VIJAY DEORE	P
96	VANASHRI LAXMAN MANNOLKAR	R
97	SUJIT BABURAO SHINDE	P
98	MAHESH AANNAPPA CHAVAN	R
99	MAHESH VAIJINATH PALASKAR	P
100	ROHINI TANAJIRAV KOKATE PATIL	P
	LAXMIKANT VITTHAL DONODE	P
101	Į	\



102	ASHISH WASUDEO MAHAJAN	P
103	MAHESH SANDIPAN SATPUTE	À
104	KOMAL RAJENDRA JAGTAP	À
105	YOGESH SUNIL NARUTE	
106	OMKAR MACHINDRA GULDAGAD	<u> </u>
107	GAURAV PRATAP TAMBE	<u> </u>
108	SHWETA NANDKISHOR BORLE	V)
109	RESHMA GUNDAN MAKARAND	P
110	AKSHAY KANTILAL BHUSARI	
111	SURAJ BALASAHEB KALKHAIR	()
112	MAGAR SAGAR HARIDAS	A
113	CHINCHAMALATPURE ABHIJIT RAJENDRA	<u> </u>
. 14	PRAMOD DHARASING RATHOD	()
115	GIRAMKAR SHUBHAM SAMBHAJI	P
116	JAGDALE ADITYA DATTATRAY	P
117	LONDHE CHAITALI KISAN	P
118	ANANDE POONAM RAGHUNATH	A
119	ADARSH RAJESH BHOSALE	P
120	VAIBHAV APPASO KHANDAGALE	P
121	VISHAL VILAS PUDAT	P
122	MEGHA VIJAYSINGH WAGH	P
123	LALIT SHIRISH BEHERE	P







Swami Sevabhavi Sanstha's

Lotus Business School

Near Sai Expessway Petiinfo@	rol Pump, Mumb lotuscentre.ac.in	ai Pune Expressw	vay, Punawale, Pune 411 033. centre.ac.in
Post	PA MI	nvouerier	No.:
Pay Mr. /Mrs. Guest Le	cture CEN.	eha wash)	Date: 09 12.2021
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Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill Development Session on

Group Discussion Activity & Mock Interview

Date: Monday, 22nd November 2021

11.00 AM Onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	\checkmark
3	Guest Profile	\checkmark
4	Attendance Sheet	V.
5	Payment Invoice	
6	Thanks Letter	\checkmark

CHECKED AND SUBMITTED LBS- IQAC

Director
Swami Sevabnavi Sanstha's
Lotus Business Schoor
Pune - 411 037









Skill Development Session on Group Discussion Activity & Mock Interview

Date: Monday, 22nd November 2021 11.00 AM Onwards



Director
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 032

Activity Title: Group Discussion Activity & Mock Interview Activity

Objective:

- **Group Discussion:** To serve various purposes. It is a two-way communication process through which recruiters get to assess the soft skills of candidates, while the candidates can gain clarity about their own thoughts, opinions and views. GD is an opportunity for an organisation to evaluate a candidate's communication skills, knowledge, leadership skills, listening skills, social skills, ability to think on the spot and improvise. A typical GD has about 8-12 participants and 2 or more assessors. The assessors sit where they can clearly see and hear all the candidates.
- Mock Interview: To learn how to answer difficult questions, develop interview strategies, improve your communication skills, and reduce your stress before an actual job interview. During a mock interview, the interviewer may use a semi-structured interview format rather than asking a formal list of questions. A mock interview is an emulation of a job interview used for training purposes. The conversational exercise usually resembles a real interview as closely as possible, for the purpose of providing experience for a candidate. It can help a job applicant to understand what is expected in a real job interview, and can help an applicant improve his or her self-presentation.

Session conducted By: Dr.Sujata Bolake

Designation: – Associate Professor

Organization: Spicer Adventist University

Guest Profile: Dr.Sujata Bolake

Education: Doctor of Philosophy in Management from Tilak Maharashtra Vidyapeeth 2013.

- MSc Psychology in Counselling and Training from University of Madras in 2015.
- Early Childhood Care Education (ECCE) in 2019.
- Masters of Management Science with HR Spl from Pune University (Indsearch) in May-2007 with First Class.
 Master degree in Commerce from Pune University with HR as a Spl in May-2006 with First Class.
- Post Graduation Diploma in Business Management with Marketing as a Spl from Pune University (IMCC) in May-2006 with First Class.
- Degree in Business Administration Commerce from SNDT University in May-2004 with First Class.

Experience: Worked in Spicer Adventist University as a faculty for Business and Commerce department from September 2014.

Principal at Cocomelon preschool, Director and founder of The Legacy Academy.

- Worked as Asst Professor & placement coordinator at NBN Sinhgad Institute of Management studies from August 2011 – August 2013.
- Worked as Asst Manager HR for ICFAI University Fed Uni (Taking care of Maharashtra & Goa Territory) from July 2007 - Aug 10.
- Worked with Patni Computers in GRP Pool (HR Department).
- Worked as Executive Training & Placements at Maples ESM Technologies from Jul-05 June -07.

Target Audience: Students

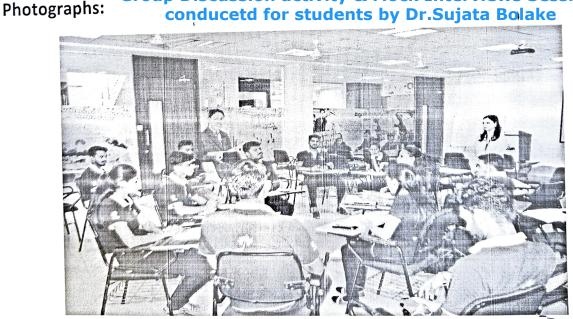
Summary Of Session:

We have organised the session of 2 days on Group Discussion & Mock Interview for the students. For that we have invited Dr.Sujata Bolake mam a guest speaker. Mam has explained how Group discussion is an important activity in academic, business and administrative spheres. It is a systematic and purposeful interactive oral process.

Mam has conducted the mock interviews of students & also explained how mock interviews allow candidates to evaluate their current skill level and identify their weaknesses. Not just that, by simulating an interview environment, they can test out their conversational abilities and understand how well they perform under pressure. Business communication and verbal abilities are as important as logical reasoning and technical skills.

Session was very sinformative!

Date-Monday, 22nd November 2021 **Group Discussion activity & Mock Interviews Session** conducetd for students by Dr.Sujata Bolake





Date-Monday,22nd November 2021 Group Discussion activity & Mock Interviews Session conducetd for students by Dr.Sujata Bolake

130















MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

LOTUS BUSINESS SCHOOL

Jhambe Road, S.No. 52/53, Old Mumbai - Pune Hwy, Punawale, Pune, 411033

And

ASPIRE TRAINING SOLUTIONS, PUNE

7, Meghrang Building, Near Aditya Floraa, Warje. Pune – 411058.

FOR

PLACEMENT READINESS TRAINING PROGRAM

(LANGUAGE DEVELOPMENT & SOFT SKILLS)

TO THE SEM II MBA STUDENTS



MEMORANDUM OF UNDERSTANDING

This $\mathbf{Memorandum}$ of $\mathbf{Understanding}$ (hereinafter called as the 'MOU') is entered into on: by and between

Date:

Lotus Business School, Pune. THE CLIENT herein represented as the FIRST PARTY

AND

Aspire Training Solutions, Pune. THE SERVICE PROVIDER represented herein as the SECOND PARTY.

PURPOSE OF MOU

In particular, this MOU is intended to have a fruitful association between the 2 parties and the end user, (students) are trained efficiently so that they can appear for the placement selection process confidently.

RESPONSIBILITIES OF SECOND PARTY

- 1. Enhance the Employability skills of the **MBA** students, by providing language development & soft skills training to them, which would be useful during the final placement.
- 2. Organize regular training sessions in accordance to the academic timetable.
- 3. Conduct pre/post assessment of the students as a part of the training.
- 4. Arrange experienced and passionate trainers/facilitators to deliver the training program.
- 5. Provide, study material and learning resources in the form of electronic format to the students for self-study.
- 6. Ensure excellent feedback from the students and make this association fruitful for all the stakeholders.





RESPONSIBILITIES OF FIRST PARTY

- 1. To allot the training sessions in accordance to the academic timetable.
- 2. To nominate a session moderator/mentor, who will help the trainer in maintaining the attendance record of the students.
- 3. To arrange LCD Projector, Sound system to deliver the training program in the classrooms.
- 4. Adherent to all the COVID-19 protocols by the students, support staff and college authorities.
- 5. To strictly adhere to the payment formalities to the second party as mutually agreed upon.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL RESPONSIBILITIES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

Clause 1 - CO-OPERATION

- 1.1 Both parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations. The parties shall keep each other informed of potential opportunities and share all information that may be relevant to secure additional opportunities for one another that would benefit the students.
- 1.2 The co-operation between First Party and Second Party will facilitate effective utilization of the intellectual capabilities of the Second Party providing significant inputs to them in developing suitable teaching/ training systems, keeping in mind the needs of the First Party.

Clause 2 - SCOPE OF THE MOU

- 2.1 Both parties believe that close co-operation between the two would be a major benefit to the student community to enhance their skills and knowledge.
- 2.2 The Second Party will give valuable inputs to the First Party in teaching/ training methodology so that the students fit into the industrial scenario meaningfully.
- 2.3 The Second Party will train the students of the First Party on the emerging new trends in order to bridge the gap in skill and make them ready for industry.





Clause 3 - TRAINING IMPLEMENTATION PROCEDURE.

- 3.1 The training program is divided in 3 parts.
 - **Profiling of the students** There would be a one-on-one assessment of every student on the parameters set by the Master Trainers of ATS and a Pre- Training SKILL EVALUATION MATRIX will be prepared.
 - The division of 100 hours of training: Online Training The first 30 hours of Module related to English Language development will be conducted through online mode and would be provided by the trainers.
 - Offline Training As per the directives of the Govt. to reopen the colleges, the remaining module (50 hours) related to placement training would be delivered by trainers and (20 hours) related to assessment and management games would be conducted by the master trainers via classroom intervention.
- 3.2 The students would be divided into **3 categories** basis their performance during profiling. Average, Below Average and Above Average. Post analysis, 4 batches would be formed with **30 -32** students in each batch. The profiling and internal assessment done by the authorities would be the bench mark for this categorization.

Clause 4 - PAYMENT DETAILS & METHODOLOGY

3.1 The payment terms agreed upon are as follows:

Total number of students: 130

Training Charges per student: Rs. 2500/-

Total Cost to the First Party: 325,000/-

Disbursement of the financials:

- The amount would be disbursed in 5 installments.
- Each installment of **20%** of the total amount to be disbursed at the end of every month.
- The last 20% of the amount, would be disbursed after observing the holistic development of the students and also a substantial growth in the number of students placed during the final interview process compared to previous records. Whether the student accepts the offer or not, does not come under our performance matrix.
- All payments to be done by online transfer to the account:

Bank Details:

Account: Aspire Training Solutions

Bank: ICICI

Account Number: 239305001277

Branch: Warje IFSC: ICICI0002393 Type: Current





VALIDITY

- $3.2\,$ The validity of the agreement is for one year from the date of agreement.
- 3.3 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties have to discharge their obligations.

AGREED:

For: Lotus Business School

For: Aspire Training Solutions

Dr. Satish Warpade

Director - Lotus Business School

Authorized Signatory

Ms. Anjali Atre

Director - Aspire Training Solutions

Authorized Signatory





Dr.Sujata Umesh Bolake

E-Mail: sujata.rt@gmail.com Mobile Phone: +91- 8484009499

A focused professional with dynamic career of over 18+ years in working on international and multi-cultural environments with the credit of enhancing process from scratch and streamlining operations

CORE COMPETENCIES

Team Motivation & Employee
Relationship
Human Resource Management
Decision-making skills
Employability skills
Interpersonal skills
Continuous Process Improvement

ACADEMIC DETAILS

Doctor of Philosophy in Management from Tilak Maharashtra Vidyapeeth 2013.

Masters of Management Science from Pune University in 2007

Master of Commerce from Pune University in 2006

PROFILE SUMMARY

- Worked in Spicer Adventist University as a faculty for Business and Commerce department from September 2014.
- Principal at Cocomelon preschool, Director and founder of The Legacy Academy.
- Worked as Asst Professor & placement coordinator at NBN Sinhgad Institute of Management studies from August 2011 – August 2013.
- Worked as Asst Manager HR for ICFAI University Fed Uni (Taking care of Maharashtra & Goa Territory) from July 2007 Aug 10.
- Worked with Patni Computers in GRP Pool (HR Department).
- Worked as Executive Training & Placements at Maples ESM Technologies from Jul-05 June -07.

NOTABLE ACCOMPLISHMENTS ACROSS THE CAREER

- Resource person at International Conference on International Debate on Examinations and Assessments 202 India 8th June 21 11 June 21.
- Committee Member International Conference On Multidisciplinary Research (ICMR 2021)
- Professional certified as an Accredited Teacher Trainer under the common seal of "Bestow Edutrex International, June 18, 2021.
- Panel Member at International Conference at Future Trends in distance and Online Education 18th June – 19 June 21.
- Awarded with "InSc Research Excellence Award 2021"
- Awarded with Best Principal Award 2020
- Speaker at 13th World Education Summit 2018.
- Received certificate of recognition at 12th School Education Summit 2019 for the contribution done in Education sector.
- Won 1st Prize in Paper Presentation at National Conference NATCON, Sangola (Solapur).
- Won 1st Prize in Paper Presentation at National Conference INDIRA College – Pune.
- Co Authored books International Economics, Indian & Global Economic Development, Business Regulatory Framework
- Subtitle winner Mrs. India Confident at Mrs. India Pride of Nation 2018.

ORGANIZATIONAL EXPERIENCE

Growth Path:

Sept'14 to to till date

Spicer Adventist University, Pune - Associate Professor (Division of Management)

Aug'11 to Aug '13

NBN Sinhgad Institute of Management studies, Pune - Assistant professor (Management Dept)

July'07 to Aug'10

ICFAI University - Fed Uni - HR Assistant Manager (Maharashtra & Goa Territory)

Jul'05 to Jun '07

Maples ESM Technologies, Pune – Executive (Training & Placements)

ROFESSIONAL SUMMARY

- Associate Editor of World Review of Business Research (WRBR)
- Editorial Board Members of "SAMVAD" Symbiosis Institute of Business Management.
- Life Member of Business Ethics Foundation India.
- Member of National HRD Network (NHRD) Pune chapter.
- Member of International Association of Educator & Corporate Trainers (IAECT), Mumbai (India)
- Member of International Association of Commerce and Management (IACM)
- Active Member of Professional Association IEEE, 3 Park Avenue, 17th Floor New York, NY 10016-5997 USA New York, USA (Member No - 92030476)
- Member of International Economics Development Research Center (IEDRC) Room5, 6/F., Shun On Commercial Building, 112-114 Des Voeux Road, Central, Hong Kong (Member No 90080112)
- Member of the Harvard Business Review Advisory Council.
- Member of NITI Aayog's Women Entrepreneurship Platform
- Ph.D. Guide for Shri J J T University, Churu Bisau Road, Jhunjhunu (JJT/2K9/CMG/768).

GUEST SPEAKER

- Pratibha Institute of Management, Pune, Session MBA II year students on Campus to Corporate 2013.
- Workshop on teaching methodology, Stress Management at Bharati Vidhyapeeth Secondary School, Banner 2013.
- Faculty development program for pre primary teacher of Bachpan Play School, Banner, Pune.
- Bharati Vidhyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2015.
- Workshop on Grooming, Life Skills, Interview techniques at Bharati Vidhyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2019.
- Bharati Vidhyapeeth, Solhapur.MBA I & II, BBA II & III year Students on Campus to Corporate 2015

RESEARCH PUBLICATIONS

Papers Presented at International & National Conferences

- "Improving Business Competitiveness through Integrated System" International Conference on Business and Management, Widyatama University Bandung, Indonesia, 27-28th of April, 2011
- Presented paper at IOCBM International Conference Malaysia June 2011(Online conference).
- Study on Employee Job Satisfaction in I.T Industry, Pune" at World Business, Economics and Finance Conference at Bangkok, Thailand, 26th & 27th September 2011
- "Supply Chain Management Integration Demand and supply strategy In India" at World Business, Economics and Finance Conference at Bangkok, Thailand, 26th & 27th September 2011
- International Marketing conference 2011, Mumbai on Changing Dynamics' of Management through Innovation and Creativity at Indian Education Society's Management college and research Center at Nerul, Mumbai on 13th January, 2011.
- Satisfied employees A Promise made or promise kept' in Conference National level journal of Natcon Blaze 2013 in 2013, ISSN No. 978-81-921232-1-9ment studies and Research, Paper Presented on "Study on Business Competitiveness at BVG Ltd, Wadala, Mumbai on 6th August 2011.
- International Conference on "Case Study and Recent Trends In Management" at Sir M Visvesvaraya Institute of Manage' Empirical Study On Employee Job Satisfaction & Retention, Pune' In Conference National level level journal of National Conference on Strategies for Managing in the New Normal in 2012, ISSN No. 978-81-920768-3-6
- 'Employees First Customer Next' in Conference National level journal of National Conclave in 2012, ISSN No. 978-93-5051-660-7
- 'Innovative HR Practices' in Conference National level journal of National Conclave in 2012, ISSN No. 978-93-5051-660-
- 'Innovation in HR Practices' in Conference National level journal of KHOJ MAEER MIT in 2012, ISSN No. 0976-8262
- 'Employee Job satisfaction is a right step towards enhance the Human Capital ' in Conference National level journal of ABHINAVAN in 2013, ISSN No. 978-81-8407-695-0

ACADEMIC CREDENTIALS

- Doctor of Philosophy in Management from Tilak Maharashtra Vidyapeeth 2013.
- MSc Psychology in Counselling and Training from University of Madras in 2015.
- Early Childhood Care Education (ECCE) in 2019.
- Masters of Management Science with HR Spl from Pune University (Indsearch) in May-2
- Master degree in Commerce from Pune University with HR as a Spl in May-2006 with First Class.



- Post Graduation Diploma in Business Management with Marketing as a Spl from Pune University (PMCC) in May-2006 with First Class.
- Degree in Business Administration Commerce from SNDT University in May-2004 with First Class.

Certification

- Certified in Advance Handwriting analysis from Organization for Graphology & Graphotherapy.
- Reiki Levels 1, 2 and 3 from Dr. Mikao Usui Reiki Institute.
- Cambridge ESOL Level Certificate in ESOL International (Business English Vantage).
- Advance Excel MS- office, Word, PowerPoint, MS Outlook
- Complete Early Childhood Care Education (ECCE).
- 'B' CERT & 'C' CERT Holder from 2 MAH Girls Battalion
- Silver medal in Firing at National Level Camp, NCC

Personal Details

Date of Birth: Husband Name: 6th May 1984 Umesh Bolake

Languages Known:

English, Hindi, Marathi

ddress:

Ashirwad Niwas, Police Colony, Rahatani, Kalewadi, MH, India – 411017

assport: Valid Passport





23rd November 2021

To,

Dr. Sujata Bolake

Associate Professor

Spicer Adventist University

Subject: Letter of Appreciation

Dear Sir,

Thank you for taking the time to visit our College and conducted an informative session on "Group Discussion Activity & Mock Interview Activity".

It was a great pleasure to listen to your wise words and learn so much from it. I take this opportunity to thank you on behalf of our entire LBS team and LBS students who were captivated by your talk.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punawale, Pune -33



Lotus Business School

🗘 Near Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.

www.lotuscentre.ac.in



Lotus Business School Group Discussion Activity on 22nd & 23rd November 2021

SR No	Students Name	Attendance	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P	P
2	AKASH DHANRAJ KHIRADKAR	P	P
3	PAWAR SEJAL SANDIP	P	P
4	KHADE KALYANI SUNIL	P	"P
5	MALI POOJA RAVINDRA	P	P
6	JADHAV BHAGYASHREE HARISHCHANDRA	A	p
7	THAKARE RUPAK RAJENDRA	D.	P
8	JUHI LILADHAR PARCHAKE	.	P
9	SINGH GAURAV PREMBAHADUR	eV	R
10	SALKE ABHILASH YASHVANTRAO	ρ	P
11	APOORVA SANJAYKUMAR WANKHADE	γ γ	<u></u>
12	GAVIT RAHUL BARINDRAKUMAR	7	
13	DONGARE PRAVIN BALASAHEB	1	- P
14	SUMEET POPAT KADAM		-
15	MAYURI BHAGWANRAO SAPATE	D.	- 1 0
16	RAHATE AKSHAY DILIP	A	
17	DANDILE NIKITA PRALHAD	7	T/)
18	SHINDE MADHAVI DNYANESHWAR		X
19	VINAY SURESH GADGE	(h)	
20	GHODAKE SHARAYU PRADIP		<u></u>
21	SANCHITA SUNIL WAGH		71
22	MALI SAYALI KANTALING		1
23	NAGARE GANESH SOPAN	- K	<u> </u>
24	RANE MANSI VIJAY	T 0	(F)
25	SUKHADA SUNIL KULKARNI		
26	CHOUNDKAR SURAJ VILAS	A	.\
27	SHELKE SANKET RAMCHANDRA	A	H
28	DATRE NIKITA NANAJI		
29	BALGUDE AKASH BALAJI		<u> </u>
30	SHINGADE RUSHIKESH VILAS	P x	<u> </u>
31	SANGRAM SUNIL PATIL	A	<u>+</u>
32	RAJPUT PRATIK RAJENDRA	- K	<u> </u>
33	KUMBHAR VIKEE BAPU	A	-\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
34	DEOKAR PRAVIN RAJENDRA	1	
35	YOGESH DHANAJI SHITOLE	A	A See
36	POL JAYDEEP MAHESH	A	A LEE

	T00:		
37	BHAGYASHREE MANOHAR TOPALE	l f	0
38	SALUNKE GANESH NANASAHEB	A	A
39	BHADANGE AISHWARYA SAYAJI	P	P
40	UDHANE SANCHITA RAJESH	P	· R
41	SAHIL DEVRAJ WAGH	10	P
42	KRUSHNA SHESHERAO INGLE	A	A
43	AVIRAJ JOTIRAM BHANGE	P	6
44	SAPRE NINAD ATUL	P	P
45	SHELAR PRANJAL JAGANNATH	P	P
46	TANMAY MEENBAHADUR RANA	ρ	P
47	SHINDE SHWETA SAMPAT	P	l P
48	GANESH BALASAHEB DEOKAR	P	P
49	AKSHAY PRAFULLA PATEL	P	P
50	KAMBLE MAYUR MURLIDHAR	P	f
51	SHITAL ANIL KACHARE	ρ	P
52	SARVADE POOJA MARUTI	P	A
53	KAMBLE RAHUL NAMDEVRAO	P	P
54	SALUNKHE SANJEEVAN RAJARAM	P	P
55	TILEKAR MANISHA SHAILESH	P	P
56	DESHMUKH NIKITA ANIL	P	À
57	RAJPUT SHUBHAM PRAVINSING	À	P
58	PATIL VIJAY PRAKASH	A	A
59	VIKAS ACHYUTRAO SONWANE	P	10
	KHAWATODE SIDDHARTH DHANAJI	f	À
61	DINESH SHANKAR LOBHE	P	P
62	PATIL PRATIK AJABSING	\$	f.
63	SURVE CHANDRAKANT RAYBA	ΪΔ	A
64	SAKRE SATYAM JANAK	P	P
65	UBHALE DATTA DHANRAJ	P	P
66	VISHAL MOHAN MAGAR	P	P
67	PRANJALI SANJAY SHINDE	6,	ρ
68	TAMBE PRANAV GANESH	P	P
69	RANJIT GAJINATH ATOLE	R	O P
70	SURAJ TANAJI WAGHMARE	P	P
71	GOPAL SITARAM PATIL	P	P
72	ASKAR VISHAL RAJARAM	P	P
73	PATIL GAURAV SANJAY	P	R
74	CHAVAN AKSHAY VITTHAL		Å
75	GAHINE MAYUR DATTATRAY	R	P
76	JYOTI SHRIPATI GHADGE	P	P
77,	VIRKAR SHANKAR VITTHAL	D	P
78` 😓	DUKARE ANIKET MAHADEO	P	P

79	BHOYE KETAN MANGUE		
	BHOYE KETAN MANOHAR	Å	D
80	KHADEKAR HARSHAL RAJESH	P	A
81	KADU AJAY MAROTRAO	A	P
. 82	ZAGADE PRASHANT SATISH	A	P
83	ASHUTOSH SANTOSH GHANMODE	P	0
84	BHOITE ABHISHEK NANDKUMAR	ρ	R
85	SANKET DILIPRAO NIKAM	A	X
86	PRANAVRAJ DILIP PARLEKAR	P	R
87	SEJAL NEMICHAND SETHIYA	C	8
88	CHAVHAN GAJANAN BHAGWANRAO	P	R
89	SAURABH DILIP DEOKAR	A	X
90	BORKAR PIYUSH JITENDRA	λ	P
91	AASHIYA RAHUL DHEPE	FR	R
92	KARANKAR PAVANKUMAR RAVINDRA	Δ	2
93	RACHITA RAMESH KANTEWAR	P	B
94	ANKIT BALIRAM SURYAWANSHI	*	Ä
95	RAM BABURAO SOLANKE	P	P
96	UDAY ARUN RAUT	D.	P
97	GAJJALWAR DURGATAI GANGADHAR	0	P
98	SACHIN NITIN RAJBHOJ	P	P
99	VAIBHAV LAXMAN PARIHAR	PU	
100	TUSHAR KISAN TIKANDE	P	P
101	PRIYA SHIVAJI WAGHMODE	P.	
102	CHATE MAYUR ASHOK	8	P
103	YASH VINOD DESHMUKH	P	R
104	PHADTARE NIKHIL NANDKUMAR	1 0	P
105	PAVAN MAROTI MUNGADE	D	P
106	PRAFUL SUDHAKAR GADGE	P	P
107	ROHIT PRADEEP PAWAR	<u> </u>	X
108	ZAGADE SHUBHAM LAXMAN	R	A
109	GOSAVI PRATIKSHA HARI	T D	T D
110	RAVIKIRAN LAXMAN PATIL		
111	MUNGDE RAHUL SHANKARRAO	 	6
111	GAWANDE RUSHIKESH VIJAY	\downarrow	5
113	RASIKA RAMESH MANDLIK	\(\begin{array}{c} \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	V
	SHINDE DHANANJAY VASANT		10
114	POUL SANDIP BALIRAM		P
115	SUMIT RAJESH TOTALE	<u> </u>	U
116	ANIL KHANDU LOKARE		7
117	WAJE AKSHAY GANGADHAR	\(\frac{1}{2}\)	TO
118	JAYESH RAJENDRA PATIL	f _D .	5
119	KOLEKAR GOVIND BALIRAM	1	<u> </u>
120	THE PERSON SOUTHER BALIKAPI	1	J

121	BALDAWA PRAPTI BALKISHAN	P	P
122	MARALGAURI PRAKASH		\triangle
123	MANE DIPALEE RAJARAM	A	A
124	THORAVE ARACHANA DADABHAU	Å	A
125	BHANDARE SHUBHAM BAPURAO		R
126	SHUBHAM NAGNATH SHINDE	Å	\nearrow
127	RUSHIKESH ANIL YADAV	(2)	P
128	DHAKANE SHWETA ANKUSH	\mathcal{P}	
129	DIWAKAR DNYANESHWAR VILASRAO	A	-/\
130	RAHUL RAJENDRA KUMBHAR		f.
131	ANKUR KUMAR SRIVASTAVA		7
132	PANKAJ LAXMAN MUKHEKAR	4	\triangle
133	GAIKWAD SUDHANSHU KARTIK	, (>	P
134	ASHLESHA SUDHISH PACHPANDE	P	À
135	MAYURI VAIJANATH YADDE	P	P
136	SOLUNKE SAURABH ANKUSH	ρ	P
137	PISOLKAR RUCHA RAVINDRA		A
138	NAVALE MAYUR RAJENDRA	ρ	P
139	GAURAV SARODE	1	P



Swami Sevabhavi Sanstha-Original 20-21

Aspire Traning Solution Ledger Account

1-Apr-2020 to 31-Mar-2023

Date	Particulars	Vch Type	Vch No.	Debit	Credit
15-9-2021 By	Visiting Faculty Fees(Honorarium)	Journal	595		60,300.00
	RBL Bank -309008320449 (LBS)	Payment	435	30,150.00	
	Visiting Faculty Fees(Honorarium)	Journal	803		45,000.00
	RBL Bank -309008320449 (LBS)	Payment	521	75,150.00	
	Visiting Faculty Fees(Honorarium)	Journal	884		45,000.00
	RBL Bank -309008320449 (LBS)	Payment	562	45,000.00	
	Visiting Faculty Fees(Honorarium)	Journal	1367		45,000.00
	RBL Bank -309008320449 (LBS)	Payment	719	45,000.00	
	Visiting Faculty Fees(Honorarium)	Journal	1458	•	54,000.00
	RBL Bank -309008320449 (LBS)	Payment	818	54,000.00	- 4
				2,49,300.00	2,49,300.00









Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Skill development program on

Importance of Personality Development

Date: Saturday, 27^h November 2021

Time: 11 AM onwards

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	\checkmark
3	Guest Profile	
4	Attendance Sheet	
5	Payment Invoice	\vee
6	Thanks Letter	



CHECKED AND SUBMITTED LBS- IQAC

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033







Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

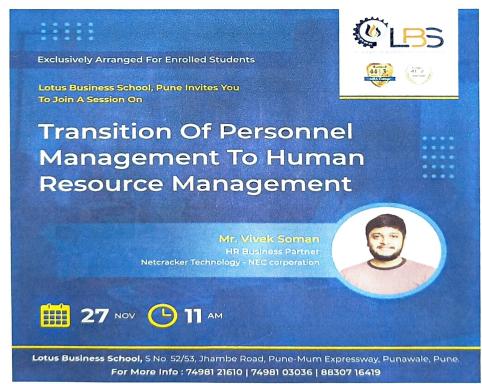
Innovating Business Leadership

Skill development program on

Importance of Personality Development

Date: Saturday, 27^h November 2021

Time: 11 AM onwards





Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033 Activity Title: Personality Development Program

Objectives:

- To cover the following areas for the benefit of the students as under; Improves communication skills, interpersonal skills, leadership skills and technical skills of the students. Guides the students about their respective long-term career objectives.
- To personality development trainings also give us an opportunity to work on and change our inner landscape. Factors like our attitude, motivation, fears and complexes which directly and indirectly affect our lives all form our inner world. And the fact is; not everyone is born with a positive attitude, good selfesteem and confident personality.

Session conducted By:Mr.Vivek Soman

Designation: Human Resources Business Partner

Organization: Netcracker Technology

Guest Profile: Mr. Vivek Soman (Human Resources Business Partner)

Experience: Netcracker Technology Human Resources Business Partner August 2021 - Present (11 months) Pune, Maharashtra, India Infosys Human Resource Business Partner June 2018 - August 2021 (3 years 3 months) Pune, Maharashtra, India - Supporting one of the fastest growing Unit at Infosys - CIS and Cyber Security - Onboarding and Induction through QuikStart Program, achieved improvement in New Joiner satisfaction score for the unit. - Employee engagement through 5C module impacted highest ESAT. - Retention champ at Unit during FY20, FY21 - Data Analytics and program closures - Grievance handling - Support during employee emergency cases at Pune Delivery center. - Actively involved in Small DC growth Team for Nagpur Delivery center. - D&I Initiatives - Awards at Infosys: Bravo Award, Retention champ, Special recognition award, winning team of first ever Ideathon, AFE Team award for People Development, Pune DC special contribution, recognized as Covid-19 warrior at Pune DC. Hyundai Engineering & Construction Co.,Ltd. Sr. Executive Human Resources July 2016 - June 2018 (2 years) Pune Area, India,

Education: IndSearch, Pune Master of Business Administration (M.B.A.), Human Resources Management/ Personnel Administration, General · (2014 - 2016) University of Mumbai Bachelor's Degree, Business/Commerce, General · (2011 - 2014)

Target Audience: Students

Topics covered:

Speaker advised students to be digitally active to have new ideas and keep updated with World. He told students to be flexible regarding change in the field and environment. Keep theoretical knowledge and curiosity to use the same in corporate life. $1/3^{rd}$ recruiters decide within 90 seconds if they will hire a candidate.

HR has important role to play in the organization and Talent acquisition, handle employees and solve their problems. HR will observe your confidence in the interview and how much domain knowledge you have. He explained the difference in Personnel Management and Human Resource Management. He advised students to learn different languages .Keep eyes open and learn latest in your field and remain update.

Summary of Session: Today we have conducted the session on Personality development session of students. For the we have invited Mr. Vivek Soman to conduct the session. This session helpsstudents to improve their confidence level and creating a good and lasting impression on others. And as a result of good personality development training, one can have better personal and professional relationships as well as improved productivity and growth.

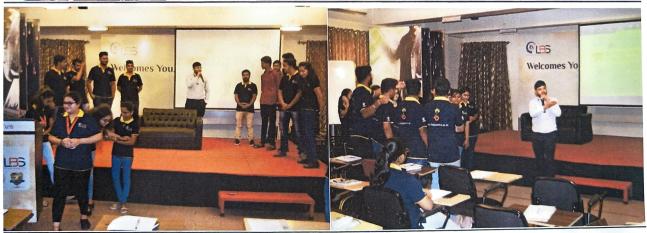
Photographs: Date-Saturday ,27th November 2021
Importance of Personality Development Session conducted for students by Mr.Vivek Soman



Pune

Date-Saturday ,27th November 2021 Importance of Personality Development Session conducted for students by Mr.Vivek Soman





Dear Vivek Soman Sir,

Greetings !!!

Subject- Invitation for Skill Development program on Importance of Personality Development Saturday 27^{th} Nov 2021 (11.00 AM to 12 PM)

This is in reference with the above mentioned subject out college is planning a program under the title of Skill Development program on Importance of Personality Development. That is scheduled on 27th November 2021.We would like to invite you as a guest speaker. In which you will be given the opportunity to express your views and it will be an honour for us. It was a pleasure discussing with you about various aspects of MBA education. Details of the Session are as follows,

Date & Time: 27th Nov 2021, From 100 AM to 12.00 AM

Audience: Newly admitted first year MBA students with B.Sc Agri, B.Tech Food Technology B.Pharma, B.Sc, B.Com etc fresh graduates pursuing career in Management.

Topic: Importance of Personality Development

And also request you to kindly share your Brief career profile, Photograph as soon as possible. We need it for digital creatives.

Looking forward...

Thanks & Regards,
Mr.Vivek Keskar
Head-Placement & Corporate Relations
Lotus Business School
Punawale Campus,
Pune-411033
Tel No. +91 - 8888851323
www.lotuscentre.ac.in



27th November 2021

To,

Mr. Vivek Soman

HR Business Partner

Netcracker Technology-NEC Corporation

Subject:- Letter of Appreciation

Dear Sir,

Thank you very much for delivering an informative session on "Importance of Personality Developement".

The students who attended your session are enjoyed your presentation. Your valuable thoughts and knowledge sharing will definitely help our students for their career growth.

We look forward for the long term association with you.

Thank you again for your contribution.

Dr.Satish Warpade

Director

Lotus Business School, Punwale, Pune -33



Lotus Business School Importance of Personality Development On 27th November 2021

SR No	Students Name	Attendance
1	MACHADE TEJASWINA NANDKISHOR	P
2	AKASH DHANRAJ KHIRADKAR	ρ
3	PAWAR SEJAL SANDIP	P
4	KHADE KALYANI SUNIL	P
5	MALI POOJA RAVINDRA	ρ
6	JADHAV BHAGYASHREE HARISHCHANDRA	A
7	THAKARE RUPAK RAJENDRA	P
8	JUHI LILADHAR PARCHAKE	P
9	SINGH GAURAV PREMBAHADUR	P
10	SALKE ABHILASH YASHVANTRAO	P
11	APOORVA SANJAYKUMAR WANKHADE	'ρ
12	GAVIT RAHUL BARINDRAKUMAR	ρ
13	DONGARE PRAVIN BALASAHEB	P
14	SUMEET POPAT KADAM	D
15	MAYURI BHAGWANRAO SAPATE	D
15	RAHATE AKSHAY DILIP	D
17	DANDILE NIKITA PRALHAD	P
 18	SHINDE MADHAVI DNYANESHWAR	P
19	VINAY SURESH GADGE	D
20	GHODAKE SHARAYU PRADIP	P
21	SANCHITA SUNIL WAGH	R
	MALI SAYALI KANTALING	10
22	NAGARE GANESH SOPAN	b
	RANE MANSI VIJAY	
24	SUKHADA SUNIL KULKARNI	P
25	CHOUNDKAR SURAJ VILAS	P
26	SHELKE SANKET RAMCHANDRA	
27	DATRE NIKITA NANAJI	D
28	BALGUDE AKASH BALAJI	10
29	SHINGADE RUSHIKESH VILAS	
30	SANGRAM SUNIL PATIL	0
31	RAJPUT PRATIK RAJENDRA	
32	KUMBHAR VIKEE BAPU	0
33	DEOKAR PRAVIN RAJENDRA	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
34	YOGESH DHANAJI SHITOLE	
35	POL JAYDEEP MAHESH	
36	BHAGYASHREE MANOHAR TOPALE	F (2)
37	BHAGTASTIKEL MANOHAK TOPALE	



38	SALUNKE GANESH NANASAHEB	
39	BHADANGE AISHWARYA SAYAJI	P
40	UDHANE SANCHITA RAJESH	
41	SAHIL DEVRAJ WAGH	P
42	KRUSHNA SHESHERAO INGLE	0,
43	AVIRAJ JOTIRAM BHANGE	P
44	SAPRE NINAD ATUL	0
45	SHELAR PRANJAL JAGANNATH	'P
46	TANMAY MEENBAHADUR RANA	P
47	SHINDE SHWETA SAMPAT	P
48	GANESH BALASAHEB DEOKAR	V
49	AKSHAY PRAFULLA PATEL	P
50	KAMBLE MAYUR MURLIDHAR	()
51	SHITAL ANIL KACHARE	A
52	SARVADE POOJA MARUTI	\triangle
53	KAMBLE RAHUL NAMDEVRAO	ρ
54	SALUNKHE SANJEEVAN RAJARAM	Ô
55	TILEKAR MANISHA SHAILESH	ρ
56	DESHMUKH NIKITA ANIL	Ò
57	RAJPUT SHUBHAM PRAVINSING	P
58	PATIL VIJAY PRAKASH	A
- 59	VIKAS ACHYUTRAO SONWANE	P
60	KHAWATODE SIDDHARTH DHANAJI	0
61	DINESH SHANKAR LOBHE	0
62	PATIL PRATIK AJABSING	D'
63	SURVE CHANDRAKANT RAYBA	P
64	SAKRE SATYAM JANAK	P
65	UBHALE DATTA DHANRAJ	P
66	VISHAL MOHAN MAGAR	P
67	PRANJALI SANJAY SHINDE	8
68	TAMBE PRANAV GANESH	(D)
69	RANJIT GAJINATH ATOLE	A
70	SURAJ TANAJI WAGHMARE	P
71	GOPAL SITARAM PATIL	P
72	ASKAR VISHAL RAJARAM	P
73	PATIL GAURAV SANJAY	P
74	CHAVAN AKSHAY VITTHAL	P
75	GAHINE MAYUR DATTATRAY	P
76	JYOTI SHRIPATI GHADGE	P
77	VIRKAR SHANKAR VITTHAL	Δ
78	DUKARE ANIKET MAHADEO	
79	BHOYE KETAN MANOHAR	S
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80 KHADEKAR HARSHAL RAJESH	
KADU AJAY MAROTRAO	
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82 ASHUTOSH SANTOSH GHANMODE	Λ
83 BHOITE ABHISHEK NANDKUMAR	X
SANKET DILIPRAO NIKAM	P
85	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
86 PRANAVRAJ DILIP PARLEKAR	0
87 SEJAL NEMICHAND SETHIYA	
CHAVHAN GAJANAN BHAGWANRAO	1
SAURABH DILIP DEOKAR	//
90 BORKAR PIYUSH JITENDRA	<u>A</u>
91 AASHIYA RAHUL DHEPE	<u> </u>
92 KARANKAR PAVANKUMAR RAVINDRA	\ \(\frac{1}{\chi} \)
93 RACHITA RAMESH KANTEWAR	1 1
94 ANKIT BALIRAM SURYAWANSHI	K
95 RAM BABURAO SOLANKE	P
96 UDAY ARUN RAUT	P
97 GAJJALWAR DURGATAI GANGADHAR	12
98 SACHIN NITIN RAJBHOJ	P
99 VAIBHAV LAXMAN PARIHAR	ρ
100 TUSHAR KISAN TIKANDE	A
101 PRIYA SHIVAJI WAGHMODE	P
102 CHATE MAYUR ASHOK	P
103 YASH VINOD DESHMUKH	P
104 PHADTARE NIKHIL NANDKUMAR	Ρ
105 PAVAN MAROTI MUNGADE	P
PRAFUL SUDHAKAR GADGE	A
ROHIT PRADEEP PAWAR	P
107 ZAGADE SHUBHAM LAXMAN	P
108 GOSAVI PRATIKSHA HARI	P
RAVIKIRAN LAXMAN PATIL	P
MUNGDE RAHUL SHANKARRAO	P
GAWANDE RUSHIKESH VIJAY	A
RASIKA RAMESH MANDLIK	P
SHINDE DHANANIAY VASANT	
POUL SANDIP BALIRAM	P
SUMIT RAJESH TOTALE	P
116 ANIL KHANDU LOKARE	1
117 WAJE AKSHAY GANGADHAR	<u> </u>
118	10
119 JAYESH RAJENDRA PATIL	1
120 KOLEKAR GOVIND BALIRAM	V
121 BALDAWA PRAPTI BALKISHAN	7



122	MARALGAURI PRAKASH	D
123	MANE DIPALEE RAJARAM	P
12.4	THORAVE ARACHANA DADABHAU	A
125	BHANDARE SHUBHAM BAPURAO	P
126	SHUBHAM NAGNATH SHINDE	P
127	RUSHIKESH ANIL YADAV	P
128	DHAKANE SHWETA ANKUSH	P
129	DIWAKAR DNYANESHWAR VILASRAO	ρ
130	RAHUL RAJENDRA KUMBHAR	\triangle
131	ANKUR KUMAR SRIVASTAVA	P
132	PANKAJ LAXMAN MUKHEKAR	P
133	GAIKWAD SUDHANSHU KARTIK	A
134	ASHLESHA SUDHISH PACHPANDE	ρ
135	MAYURI VAIJANATH YADDE	ρ
136	SOLUNKE SAURABH ANKUSH	Þ
137	PISOLKAR RUCHA RAVINDRA	ρ'ρ
138	NAVALE MAYUR RAJENDRA	<u>'</u> ρ
139	GAURAV SARODE	ρ







Accountant

Swami Sevabhavi Sanstha's

Lotus Business School

info@lotuscentre.ac.in www.lotuscentre.ac.in		
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Principal / Directo

Pune Sai Expessway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 033.





Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

Zumba Session

Date: Thursday, 16th December 2021

Sr.No	Documents	Approved By IQAC
1	Session Details File	
2	Invitation Letter	_
3	Guest Profile	_
4	Attendance Sheet	
5	Payment Invoice	_
6	Thanks Letter	-

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CHECKED AND SUB-

Swami Sevabnavi Sanstha's Lotus Business School Pune - 411 033







Swami Sevabhavi Sanstha's

LOTUS BUSINESS SCHOOL

Innovating Business Leadership

ZUMBA SESSION



Swami Sevabravi Sansiha's LOTUS BUSINESS SCHOOL





Organizing Zumba session Exclusively for LBS students in association with







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Date: 16th Dec 2021 Time: 10 AM to 11.30 AM Venue: LBS Campus.

Durecto:
Swami Sevabnavi Sanstha's
Lotus Business School
Pune - 411 033

Activity Title:

One day Zumba Session

Objectives:

Zumba is a fun and versatile total body workout. While grooving to its beats, you can burn calories and improve overall health, coordination and endurance without even realizing it. Because laughing while working out makes you more happy and healthy. At LBS we organized zumba session to create awareness of the same and to make students happy and refreshed. 65 students participated in this session.

Target Audience:

Students and staff of Lotus Business School.

Schedule:

Timings: 10 AM to 11.30 AM on Thursday, 16th Dec 2021 at LBS campus.

Work Distribution:

Arranged & coordinated by Prof. Pranita Arbat & Student coordinator- Piyush Borkar

Session conducted by C5 training space.

Technical support by Mr. Rajnikant Dhamal

Expenditure Statement:

No expenditure was incurred.

Participants:

Sr.No.	Dautiainants
	Participants
1	Ganesh Pathak
2	Rajesh Gade
3	Rajnikant Dhamal
4	Manisha Purohit
5	Pranita Arbat
6	Nutan Gholap
7	Pravin Talekar
8	Sonali Indalkar
9	Vanashree Gosawi
10	Abhilash Yashvantrao Salke
11	Akshay Dilip Rahate
12	Archana Dadabhau Thorave
13	Dinesh Shankar Lobhe
14	Ganesh Nanasaheb Salunke
15	Gaurav Sanjay Patil
16	Govind Baliram Kolekar
17	Harshal Rajesh Khadekar
18	Jaydeep Mahesh Pol
19	Ketan Manohar Bhoye
20	Madhavi Dnyaneshwar Shinde
21	Manisha Shailesh Tilekar
22	Mansi Vijay Rane
23	Pranjal Jagannath Shelar
24	Prashant Satish Zagade
25	Pratik Ajabsing Patil
26	Pratik Rajendra Rajput



1	
27	Pratiksha Hari Gosavi
28	Pravin Rajendra Deokar
29	Rahul Barindrakumar Gavit
30	Rahul Namdevrao Kamble
31	Ranjit Gajinath Atole
32	Rasika Ramesh Mandlik
	Ravikiran Laxman Patil
33	Sanchita Rajesh Udhane
34	Sandip Baliram Poul
35	Sangram Sunil Patil
36	
37	Sanket Diliprao Nikam
38	Satyam Janak Sakre
39	Bhagyashree Manohar Topale
40	Rupak Rajendra Thakare
	Vishal Mohan Magar
41	
42	Pavankumar Ravindra Karankar
43	Piyush Jitendra Borkar
44	Praful Sudhakar Gadge
45	Rahul Shankarrao Mungde
	Gaurav Prembahadur Singh
46	
40	Rushikesh Anil Yadav
47	41.1.0
48	Akshay Gangadhar Waje
49	Apoorva Sanjaykumar Wankhade
50	Gajanan Bhagwanrao Chavhan
51	Jayesh Rajendra Patil
52	Krushna Shesherao Ingle
53	Kushal Patil



55	Vikas Achyutrao Sonwane
56	Yogesh Dhanaji Shitole
57	Yogesh Avhale
58	Pravin Bhakade
59	Priyanka Bobade
60	Meher Chandurkar
61	Prajwal Chavan
62	Sachin Deshmukh
63	Siddhika Deshmukh
64	Prashant Dhanure
65	Kanchan Gavit



Swami Sevabhavi Sanstha's LOTUS BUSINESS SCHOOL





Organizing Zumba session Exclusively for LBS students in association with







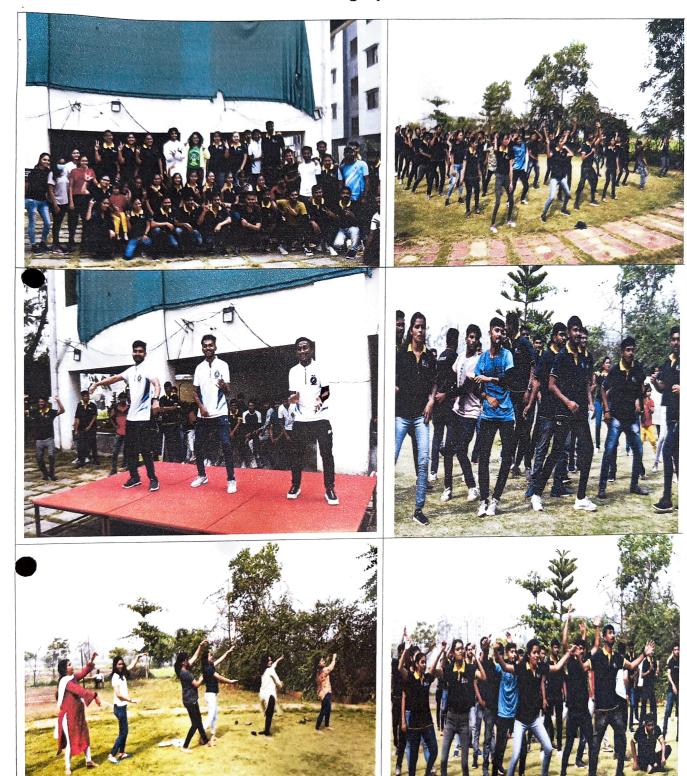
Date: 16th Dec 2021 Time: 10 AM to 11.30 AM Venue: LBS Campus.



Date-16th December 2021 Zumba Session Conducted for Students & staff members

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Photographs



Sanstha's Lournes Business 1000005