



महाराष्ट्र MAHARASHTRA

© 2020 ©

YK 117293

29 APR 2021

(२२वें अंशकात रत्नदत्त त्वाघरणन्वराठी अाह/जाहा.)

विद्यार्थी -संख्या/क... 756 ... 1904  
 एकाच विद्यापीठात/उच्चशिक्षण प्रणालीत  
 एकाच शैक्षणिक प्रणालीत/उच्चशिक्षण प्रणालीत  
 शैक्षणिक क्षेत्रात/उच्चशिक्षण प्रणालीत  
 शैक्षणिक क्षेत्रात/उच्चशिक्षण प्रणालीत  
 शैक्षणिक क्षेत्रात/उच्चशिक्षण प्रणालीत  
 शैक्षणिक क्षेत्रात/उच्चशिक्षण प्रणालीत  
 शैक्षणिक क्षेत्रात/उच्चशिक्षण प्रणालीत  
 शैक्षणिक क्षेत्रात/उच्चशिक्षण प्रणालीत  
 शैक्षणिक क्षेत्रात/उच्चशिक्षण प्रणालीत

सहायक विद्यापीठात/उच्चशिक्षण प्रणालीत/पत्रा/परिचय प्रमाण

श्री. रत्नदत्त वि. त्वाघरण  
 पत्नी. २२२२२२  
 म.नं. २/२२, शैक्षणिक क्षेत्रात, उच्चशिक्षण प्रणालीत  
 मोबा. ९८५५९९९९९

07 APR 2021  
 Lotus Business School  
 शैक्षणिक क्षेत्रात/उच्चशिक्षण प्रणालीत

NOTARY  
 SANGEET ASHOK BHAGAT  
 AREA PUNE DIST. MAHARASHTRA  
 Regd. No. 15790  
 Exp. On 29/11/2024  
 GOVERNMENT OF INDIA

SANGEET ASHOK BHAGAT  
 AREA PUNE DIST. MAHARASHTRA  
 Regd. No. 15790  
 Exp. On 29/11/2024

Lotus Business School  
 Pune  
 411033

SANGEET ASHOK BHAGAT  
 AREA PUNE DIST. MAHARASHTRA  
 Regd. No. 15790  
 Exp. On 29/11/2024

Lotus Business School  
 Pune  
 411033



MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

SARHAD COLLEGE OF ART'S, COMMERCE AND SCIENCE, KATRAJ, PUNE-46



&

LOTUS BUSINESS SCHOOL, PUNE.

FOR



CERTIFICATION PROGRAM, FACULTY DEVELOPMENT PROGRAM,  
WORKSHOP, PLACEMENT ASSISTANCE & RESEARCH ACTIVITY



## MEMORANDUM OF UNDERSTANDING

THIS AGREEMENT, herein after called as the MOU is entered into on this the **Twelfth May Two Thousand Twenty One (12/05/2021)**, by and between the **Sarhad College of Arts, Commerce & Science, Katraj Pune-46**, the **(First Party)** represented here in by its Mr. Sanjay Nahar (here in after referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

AND

**Lotus Business School, Jhambe Road, S.No. 52/53, Old Mumbai - Pune Hwy, Punawale, Pune, Maharashtra 411033 (Second Party)** The Second Party, and represented here in by its **Dr. Satish Warpade**, (here in after referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First Party and Second Party are here in after jointly referred to as 'Parties' and individually as 'Party') as

WITNESSETH THAT:

WHEREAS,

**Sarhad College of Arts, Commerce & Science, Katraj, Pune-46 (First Party) and the Lotus Business School, Pune (Second Party)** desire to promote the enrichment of their teaching & learning, student Development, Research and engagement missions; and

WHEREAS, **Sarhad College of Arts, Commerce & Science, Katraj, Pune-46 (First Party) and the Lotus Business School, Pune (Second Party)** desire to strengthen and expand the mutual contacts between the two organizations; and

WHEREAS, **Sarhad College of Arts, Commerce & Science, Katraj, Pune-46 (First Party) and the Lotus Business School, Pune (Second Party)** desire to provide for a vibrant collaboration between the two organizations on the terms and conditions hereinafter set forth;

NOW THEREFORE, it is mutually agreed as follows:

**I. Scope of Agreement** - The Agreement, shall include, but not be limited to, the following types of collaboration:

- A. Conduct Various Training / Certification program for Student Development.
- B. Assist in Teacher Training/ FDP/ Workshop.
- C. Students Placement assistance.
- D. Seek mutual advice and support in planning and executing programs promoting excellence in respective areas of research and education.
- E. Collaborative Research and Discovery, Learning and Teaching, and Engagement.
- F. Encourage the faculty members of either institute to attend lectures, seminars, workshops and conferences in the respective areas of interest.
- G. Share the library support (Physical/Digital) and scientific literature facilities mutually by giving access to library and other resources of either institute to the student's/research personnel of other institute.
- H. Other mutually agreed educational programs.

**II. Definitions** – As used herein the terms "First Party" and "Second Party" shall have the following meanings.

- A. **First Party** – the organization accepting the faculty member/scientist or student.
- B. **Second Party** – the organization providing the faculty member/scientist or student.

**Period of Agreement** – This MOU shall remain in force for five years from the date of the last signature. Prior to the expiration date, this agreement may be reviewed for possible renewal for a further five-year period. Either party may terminate this MOU by providing 60 days advance written notice to the other party.

The validity of the MEMORANDUM OF UNDERSTANDING (MoU) is for the period 12/05/2021 to 11/05/2026. i.e. for 5 years.

III. In this case Personnel already participating in the exchange shall serve out their terms under the conditions specified at the time of their appointment.

IV. **Activities under This Agreement** – It is expected that activities taking place under this agreement will be initiated primarily in coordination with their respective administrative units concerned with such activities. All activities undertaken must conform to the policies and procedures in place at each institution. Activities planned are as follows

1. Two Certification program for students (Offline/ Online)
2. One Faculty Development Program/ Workshop for Faculty
3. Placement Assistance
4. Collaborative Research activity

V. **Planning and Management of Activities** – Each distinct collaboration program or activity will be described in separate Activity Agreement drawn up jointly by the collaborating units, and signed by the heads of these units. Such agreements will specify the names of those individuals on each institution responsible for the implementation of the program.

VI. **Funding of Activities** - Activity Agreement's should make financial costs and obligations explicit. Collaborating units are encouraged to work together to identify and secure any outside funding which may be needed. Projects requiring funding must be approved by both institutions.

VII. First Party should settle applicable financial matter before conclusion of the particular activity decided to implement for students?

**VIII. Limitation and Warranties:**

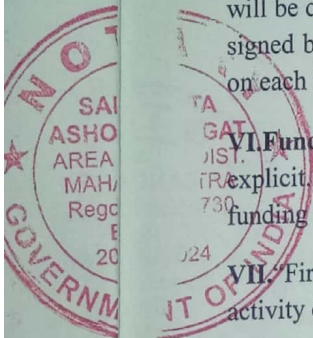
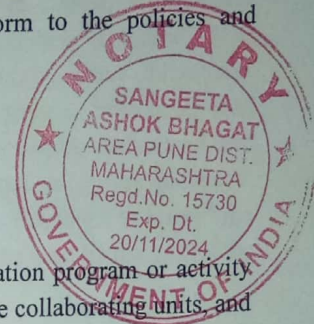
- Each party shall ensure that the other is not put to any liability for any act of the respective party under this MOU.
- Each party represents that they have full power and authority to enter into this MOU in general.

**IX. Commercial:**

The training, field visit shall be conducted at the second party in a time bound manner as per availability and schedule at second party.

The Commercial for each activity is as follows

1. **Two Certification program for students (Offline/ Online)-**  
Expenses of Traveling of Guest, Accommodation, Food and Honorarium of Guest, Certificate Printing and Distribution shall bear from First Party. As well as total execution of program will be coordinate by First Party.  
Second Party will coordinate for finding right resource person, Content of certification, Execution planning, Certificate Designing.
2. **One Faculty Development Program/ Workshop for Faculty**  
Expenses of Traveling of Guest, Accommodation, Food and Honorarium of Guest, Certificate Printing and Distribution shall bear from First Party.  
Second Party will coordinate for finding right resource person, Content of certification, Execution planning, Certificate Designing.



**3. Placement Assistance**

Second Party will introduce a company for First Party and also try to create opportunities for students of First Party.  
Expenses of Traveling of Guest, Accommodation, Food and Honorarium (if any) of Guest shall bear from First Party.

**4. Collaborative Research activity**

Expenses occurred for Joint research work will take care by both the institute (50 % First Party and 50% Second Party)

**X. General:**

• Both the parties may receive information proprietary to other party (the "Confidential Information") in the course of performance of their obligations under this MOU. Confidential Information is not meant to include any information which (a) is publicly available (b) is rightfully received by the parties from third parties without accompanying secrecy obligations; (c) is already in either party's possession and was lawfully received from sources other than the parties or (d) is independently developed by the parties. The two bodies understand and acknowledge that the Confidential Information is valuable and confidential and agrees that it will at all times be kept in trust, to be disclosed only to such persons as have a "need to know" the same for the effective implementation of this MOU and that it will only be used by the parties for the benefit of others.

• Both the parties understand and agrees that all written or other tangible data and documentation developed or procured by the other party in performing its obligations under this MOU, whether in printed or electronic form, belongs to other party and that other party will have all rights, title and interest therein.

• Both parties shall not use the name and brand of the other party in any advertisement or make any public announcement without the prior written approval of the other.

• Any and all disputes or differences arising out of or in connection with this MOU or its performance shall, so far as it is possible, be settled by negotiations between the Parties amicably through consultation & understanding.

**XI. Indemnification:**

Both the parties shall indemnify and hold each other harmless from and against any claim, loss, liability, or expense, including, but not limited to, damages, patent and trademark infringement, costs and attorneys' fees, arising out of or in connection with any acts or omissions of their agents or employees.

**XII. Nondiscrimination** – Sarhad College of Arts, Commerce & Science, Katraj Pune-46 (First Party) and the Lotus Business School, Pune (Second Party) agree that no person shall on the grounds of race, color, national origin, gender, sexual orientation, or creed be excluded from participation under the terms of this Agreement.

**XIII. Modification** – The terms of this Agreement may be changed or modified only by written amendment signed by authorized agents of the parties hereto.

IN WITNESS THEREOF, Sarhad College of Arts, Commerce & Science, Katraj Pune-46 (First Party) and the Lotus Business School, Pune (Second Party) have executed this Agreement as of the date first above written.

First Party

Second Party



AGREED:

For Sarhad College of Arts, Commerce & Science for

Lotus Business School, Pune

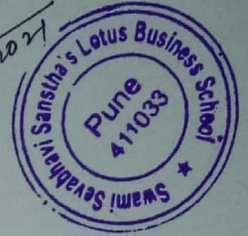
*[Signature]*

Authorized Signatory  
Principal  
Sarhad College of  
Arts, Commerce & Science  
Katraj, Pune-411 046



*[Signature]*  
16/10/2021

Authorized Signatory



Sarhad College of Arts, Commerce & Science	Lotus Business School
Sr.No.79,80,81,76/4 (new), Near Rajaram Gas Agency, Pune-Kashmir MaitriChowk, Katraj, Pune, Maharashtra 411046.	Jhambe Road, S.No. 52/53, Old Mumbai - Pune Hwy, Punawale, Pune, Maharashtra 411033
020 24368621	+91 94227 11641
sarhadcollege@gmail.com	anilp@lotuscentre.ac.in
www.sarhadcollege.education	www.lotuscentre.ac.in



Witness1: *[Signature]*  
Shailesh Waidekar

*[Signature]*  
Witness2:  
Dr. Ganesh Pathak  
Associate Professor, LBS, Pune

Witness3: *[Signature]*  
Rahul D. Mengade

*[Signature]*  
Witness4:  
Dr. Anil Poman  
Associate professor.



BEFORE ME

*[Signature]*  
SANGEETA ASHOK BHAGAT  
Notary Govt. of India, Pune

Noted and Registered  
at Sr. No. 742/2021  
Date:- 22 OCT 2021



**MEMORANDUM OF UNDERSTANDING (MOU)**

**BETWEEN**

**LOTUS BUSINESS SCHOOL**

**Jhambe Road, S.No. 52/53, Old Mumbai - Pune Hwy, Punawale, Pune, 411033**

**And**

**ASPIRE TRAINING SOLUTIONS, PUNE**

**7, Meghrang Building, Near Aditya Floraa, Warje. Pune - 411058.**

**FOR**

**PLACEMENT READINESS TRAINING PROGRAM  
(LANGUAGE DEVELOPMENT & SOFT SKILLS)  
TO THE SEM II MBA STUDENTS**

## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on:  
by and between

**Date:**

**Lotus Business School, Pune. THE CLIENT** herein represented as the **FIRST PARTY**

**AND**

**Aspire Training Solutions, Pune. THE SERVICE PROVIDER** represented herein as the **SECOND PARTY.**

### PURPOSE OF MOU

In particular, this MOU is intended to have a fruitful association between the 2 parties and the end user, (students) are trained efficiently so that they can appear for the placement selection process confidently.

### RESPONSIBILITIES OF SECOND PARTY

1. Enhance the Employability skills of the **MBA** students, by providing language development & soft skills training to them, which would be useful during the final placement.
2. Organize regular training sessions in accordance to the academic timetable.
3. Conduct pre/post assessment of the students as a part of the training.
4. Arrange experienced and passionate trainers/facilitators to deliver the training program.
5. Provide, study material and learning resources in the form of electronic format to the students for self-study.
6. Ensure excellent feedback from the students and make this association fruitful for all the stakeholders.





## **RESPONSIBILITIES OF FIRST PARTY**

1. To allot the training sessions in accordance to the academic timetable.
2. To nominate a session moderator/mentor, who will help the trainer in maintaining the attendance record of the students.
3. To arrange LCD Projector, Sound system to deliver the training program in the classrooms.
4. Adherent to all the COVID-19 protocols by the students, support staff and college authorities.
5. To strictly adhere to the payment formalities to the second party as mutually agreed upon.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL RESPONSIBILITIES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

### **Clause 1 - CO-OPERATION**

- 1.1 Both parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations. The parties shall keep each other informed of potential opportunities and share all information that may be relevant to secure additional opportunities for one another that would benefit the students.
- 1.2 The co-operation between First Party and Second Party will facilitate effective utilization of the intellectual capabilities of the Second Party providing significant inputs to them in developing suitable teaching/ training systems, keeping in mind the needs of the First Party.

### **Clause 2 - SCOPE OF THE MOU**

- 2.1 Both parties believe that close co-operation between the two would be a major benefit to the student community to enhance their skills and knowledge.
- 2.2 The Second Party will give valuable inputs to the First Party in teaching/ training methodology so that the students fit into the industrial scenario meaningfully.
- 2.3 The Second Party will train the students of the First Party on the emerging new trends in order to bridge the gap in skill and make them ready for industry.



### Clause 3 – TRAINING IMPLEMENTATION PROCEDURE.

3.1 The training program is divided in 3 parts.

- **Profiling of the students** – There would be a one-on-one assessment of every student on the parameters set by the Master Trainers of ATS and a Pre- Training SKILL EVALUATION MATRIX will be prepared.
- **The division of 100 hours of training: Online Training** – The first 30 hours of Module related to English Language development will be conducted through online mode and would be provided by the trainers.
- **Offline Training** – As per the directives of the Govt. to reopen the colleges, the remaining module (50 hours) related to placement training would be delivered by trainers and (20 hours) related to assessment and management games would be conducted by the master trainers via classroom intervention.

3.2 The students would be divided into 3 categories basis their performance during profiling. Average, Below Average and Above Average. Post analysis, 4 batches would be formed with 30 -32 students in each batch. The profiling and internal assessment done by the authorities would be the bench mark for this categorization.

### Clause 4 - PAYMENT DETAILS & METHODOLOGY

3.1 The payment terms agreed upon are as follows:

Total number of students: 130  
Training Charges per student: Rs. 2500/-  
Total Cost to the First Party: 325, 000/-  
Disbursement of the financials:

- The amount would be disbursed in 5 installments.
- Each installment of 20% of the total amount to be disbursed at the end of every month.
- The last 20% of the amount, would be disbursed after observing the holistic development of the students and also a substantial growth in the number of students placed during the final interview process compared to previous records. Whether the student accepts the offer or not, does not come under our performance matrix.
- All payments to be done by online transfer to the account:

**Bank Details:**  
Account: Aspire Training Solutions  
Bank: ICICI  
Account Number: 239305001277  
Branch: Warje  
IFSC: ICICI0002393  
Type: Current



**VALIDITY**

- 3.2 The validity of the agreement is for one year from the date of agreement.
- 3.3 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties have to discharge their obligations.

**AGREED:**

**For: Lotus Business School**



Dr. Satish Warpade  
Director - Lotus Business School  
Authorized Signatory

**For: Aspire Training Solutions**



Ms. Anjali Atre  
Director - Aspire Training Solutions  
Authorized Signatory



**VALIDITY**

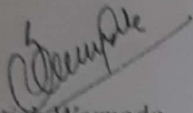
3.2 The validity of the agreement is for one year from the date of agreement

3.3 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties have to discharge their obligations.

**AGREED:**

**For: Lotus Business School**

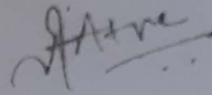
**For: Aspire Training Solutions**



Dr. Satis Warpade

Director - Lotus Business School

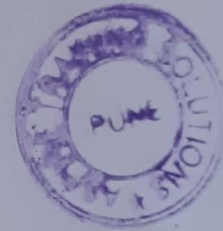
Authorized Signatory

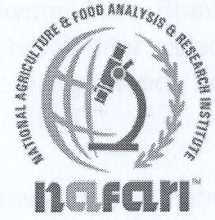


Ms. Anjali Atre

Director - Aspire Training Solutions

Authorized Signatory





**Memorandum of Association for Mutually Beneficial MBA Programme Enhancement**

Between

**Lotus Business School, Pune**

And

**National Agriculture And Food Analysis And Research Institute, NAFARI, Pune**

This Agreement made on 02/01/2020, between Lotus Business School, under Swami Seva Bhavi Sanstha Pune, a Registered trust and having its office at S No. 52/53, Punawale, hereinafter called "The College" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the ONEPART;

AND

NAFARI, having their registered office at 1012, A R Bhatt Path Dadawadi, ShukrawarPeth 2<sup>nd</sup> and 3 rd floor MCCI Building, Pune, Maharashtra 411042 hereinafter called "Industry Partner" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the other part:

WHEREAS the College is engaged in the Conducting Several Educational Programs and has decided to appoint an Industry Partner for the whole of India with canvassing rights and the Industry Partner has agreed to work as such;

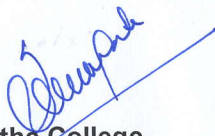
AND

WHEREAS the Industry Partner is a reputed Person/brand / company / organization in its respective professional field; and

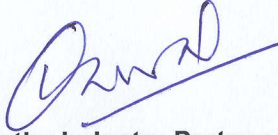
NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. The College has joined hands with the Industry Partner for enhancing the Industry relevance and exposure of the MBA Agri. Business Management Program conducted by it and the Industry Partner agrees to act as a Industry Expert on the terms and conditions contained herein;
2. This association will be for a period of 3 year commencing from the date of this agreement.
3. The college may advertise the Industry Partner at its own cost and expenses by advertisements in newspapers, journals, magazines, Internet or by any other means. However, the Industry Partner may advertise at its own costs at its discretion, by any other means and shall indicate the same to the College.
4. The Industry Partner agrees to offer references or Inroads of the respective companies for **Paid Internships to the students** from The College opting for the Specialization mentioned above and the in Hand Stipend expected from the corporate is **of minimum Rs.12, 000/- per month onwards depending on the Internship for which candidate is going to be placed** for a duration of **12 months**. The Industry Partner reserved the rights to select the students for the Internship programme at the outset and could do so for as many as possible.
5. The Industry Partner also agrees to offer references or Inroads of the respective companies for **Final Placement to the students** from The College opting for the Specialization mentioned above and the in Hand Salary expected from the corporate is **of minimum Rs.22, 000/- per month onwards depending on the Job Profile for which candidate is going to be placed**.
6. The college agrees to pay **Rs 5000/- per Internship and Rs 6000/- per final placement** offered by Industry partner or their references.
7. The Industry Partner agrees to develop content together for effective learning of the programme and have modules as a part of one year for real time projects. The industry partner agrees to conduct certification course on Quality assurance and Control Management for 90 Students in 20 Hrs at Lotus Business school, Punawale Campus and also reserves a right to give the students a certification for duly completing a programme at each stage of evaluation.
8. The College agrees to pay Rs. 60,000/- plus 18% GST for conducting above certification course after completion.
9. The Industry Partner agrees to assist the College in organizing Field Visits, Industrial Trainings, Workshops or any other activity deemed fit for Academic Enhancement.
10. The Industry Partner and the college hereby agree to use each other's business Collaterals like Logos, photos, website URL etc in their individual Business Collaterals after mutual consent.

11. The college agrees to promote events, training programs, courses offered by the Industry Partner to its students and associates.
12. The Industry Partner agrees to pay to the college 10% of the fee charged to the participants forwarded by the college.
13. The College or the Industry Partner may terminate this Agreement, at any time during the period of three Years, after giving one year notice thereof, in case either party fails to comply with the instructions issued by it or if it omits to comply with its obligation imposed upon it under this agreement.
14. However, notwithstanding such notice or effective termination, parties shall complete their pending obligations. The ongoing program needs to be completed and ensure that the interest and rights of the admitted students would be protected by both the parties.
15. Any and all disputes, controversies, differences arising between the parties hereto out of or in relation to this agreement or any breach thereof shall be finally settled by arbitration by two arbitrators, one to be appointed by each party to the dispute and the arbitrators shall, before taking upon themselves the burden of reference appoint an umpire. The award given by the arbitrators or umpire as the case may be, shall be, final and binding on the parties.
16. This agreement shall be executed in duplicate. The College shall retain the original and the Industry Partner the duplicate.
15. Unless otherwise agreed upon, the respective addresses for communication in respect of any matter relating to this agreement shall be as under:

  
**For the College**  
**Dr. Satish Warpade**  
**Director,**  
**Lotus Business School, Pune**



  
**For the Industry Partner**  
**Mr. Vinay Oswal**  
**Director,**  
**NAFARI, Pune**





Swami SevaBhaviSanstha's

**Lotus Business School**

Sr. No. 52/53 Punawale, Pune -411033, Website: lotuscentre.ac.in  
(Approved by A.I.C.T.E., Recognized by DTE (Govt. of Maharashtra) and  
Affiliated to SavitribaiPhule Pune University)

## Memorandum of Understanding

Between

Swami SevaBhavi Sanstha

**Lotus Business School**

S No. 52/53, Punawale, Pune

And

**Prowisdom Growth Pvt.Ltd.**

Grafio, Bungalow No. 02, Plot No 4,

S.No 110/11/2, Baner, Pune -411 045.

This MoU is signed with an objective to bridge the gap between industry & Institutions. This MoU will help students of LBS in the areas of professional development, employability Skill Development & making students Industry ready. This MoU also mainly focus on Employability Skill Development & Mentoring.

**It is mutually agreed by Prowisdom Growth Pvt.Ltd & Lotus Business School that**

1. Both the parties have agreed to collaborate in following area.
  - a) Training Program related to professional development and Employability Skill Development of the MBA students.
  - b) Interview Skills & Group Discussion including Resume Preparation
  - c) Presentation & Communication Skills.
  - d) Corporate Etiquette, Industry Research & Ethics.





2. Either party shall make available appropriate infrastructure facilities for the collaboration, which may include general access to the Physical & Technical facilities.

3. Both the organizations will maintain relationship based on transparency, persistence, Mutual Trust & Integrity.

4. This collaboration is non exclusive and each party shall be free to enter into similar collaboration with other institutions/organization with prior intimation.

**The MoU hereunder shall commence on 11<sup>th</sup> March 2019 valid for duration of 3 Years and extend until terminated in writing by either party hereunder with a notice of 90 days.**

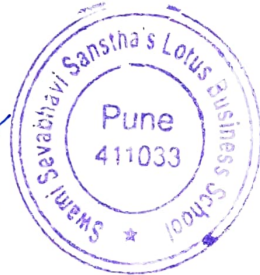
For & On behalf of

  
**Dr. Satish Warpade**

Director

Lotus Business School

Pune.



For & On behalf of

  
For Prowisdom Growth Pvt. Ltd.  
Director

**Mr. Puneet Raman**

Founder & Director

Prowisdom Growth Pvt. Ltd

Pune

**Memorandum of Association for Mutually  
Beneficial MBA Program Enhancement**

**between**

1. Lotus Business School, Pune
2. Dr. Mahesh Burande, Director, IPER, Pune

THIS AGREEMENT made on 12/4/2018, Thursday between **Lotus Business School**, under Swami Seva Bhavi Sanstha Pune, a Registered trust and having its office at S No. 52/53, Punawale, hereinafter called "**The College**" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the ONE PART;

**AND;**

**Dr. Mahesh Burande, Director, IPER Pune a pioneer Pharma Management Institute** having registered office at **IPER, 15, Ideal Chamber, Paud road, Pune 411038**, hereinafter called "**Industry Partner**" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the OTHER PART:

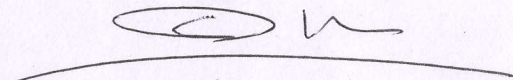
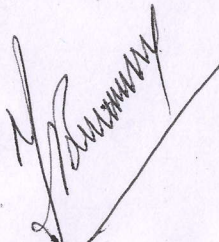
WHEREAS the **College** is engaged in the Conducting Several Educational Programs and has decided to appoint a **Director, Skill Development Healthcare Management** and the **Industry Partner** has agreed to work as such;

**AND**

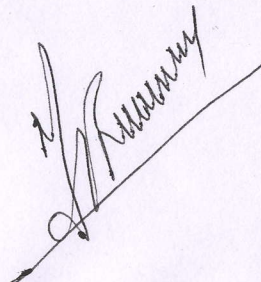
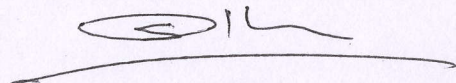
WHEREAS the **Industry Partner** is a reputed Person/brand / company / organization in its respective professional field; and

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. The **College** has joined hands with the Industry Partner for enhancing the Industry relevance and exposure of the **MBA - Healthcare Management** Program conducted by it and the **Industry Partner** agrees to act as a Industry Expert on the terms and conditions contained herein.;
2. The **Industry Partner** agrees to work as follows
  1. Making Effective PPP and AV for promotion of **MBA HCM**
  2. Conducting 50 programmes in leading Pharma and Healthcare Colleges in India of 1 hour duration to increase influx of Quality Students for **MBA HCM**.
  3. Organizing 20 Guest Lectures of top Personalities of Pharma and Healthcare for **MBA HCM** students in a year.
  4. Organizing Two conventions in a year of two days with eminent personalities of Pharma Profession in collaboration with Pharmacy Professional Bodies in INDIA like IPA, IPGA, APTI, IHPA, AIDCOC, AIOCD, IDMA, OPPI.
  5. One to One Student Counseling with SWOT Analysis to decide Career path of each student and giving inputs to achieve destination.
  6. Delivering 20 Lectures in a semester of 1 hour duration with high impact on specialized topics of Pharma.
  7. Creating one class room with Pharma Environment promoting positivity in Learning.

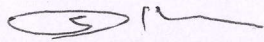


8. Collaborating with Pharma Industries and Healthcare Organizations and make at least 30 MOU with Pharma and healthcare industry for placing the students in paid Internship (**in hand Stipend of minimum Rs. 10,000 to Rs.20, 000/- per month** for a duration of **12 months.**) Of **MBA HCM** for Project and Training offer.
  9. Building and Promoting Placement s through Placement Cell of **College**.
  10. Giving 15 minutes presentation of **MBA HCM** when IPER conducts Training in Colleges.
- 
3. The **College** may advertise the **Industry Partner** at its own cost and expenses by advertisements in newspapers, journals, magazines, Internet or by any other means. However, the **Industry Partner** may advertise at its own costs at its discretion, by any other means and shall indicate the same to the **College**.
  4. The **Industry Partner** agrees to ensure and conduct a Final Placement and Selection drive and will also ensure that sufficient companies will visit to LBS campus for selection of the students of the **College** who have successfully completed the course.
  5. The **Industry Partner** agrees to arrange the **College** in organizing Field Visits, Industrial Trainings, Workshops or any other activity deemed fit for Academic Enhancement.
  6. The **Industry Partner** and the **College** hereby agree to use each other's business Collaterals like Logos, photos, website URL etc in their individual Business Collaterals.
  7. Remuneration paid to **Industrial Partner** as per Annexure I
  8. The **Industry Partner** will not sign any similar agreement, with any other educational organization operating in a field that may be conflicting the area of business of the **College**, for the period of the agreement and one year after the termination of the agreement. In case the **Industry Partner** defaults, the **College** has the right to take appropriate legal action.
  9. The **College** or the **Industry Partner** may terminate this Agreement, at any time during the period, after giving three months notice thereof, in case either party fails to comply with the instructions issued by it or if it omits to comply with its obligation imposed upon it under this agreement.



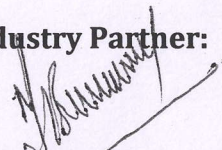
10. However, notwithstanding such notice or effective termination, parties shall complete their pending obligations. The ongoing program needs to be completed and ensure that the interest and rights of the admitted students would be protected by both the parties.
11. Any and all disputes, controversies, differences arising between the parties hereto out of or in relation to this agreement or any breach thereof shall be finally settled by arbitration by two arbitrators, one to be appointed by each party to the dispute and the arbitrators shall, before taking upon themselves the burden of reference appoint an umpire. The award given by the arbitrators or umpire as the case may be shall be, final and binding on the parties.
12. This agreement is Valid of intake of 30 students for **MBA HCM** and increase in number of students above 30; separate agreement will be made proportionally.
13. For the Promotion of **MBA-HCM** in different college, Pharma industry, Hospital **College** will make all transport, hospitality and accommodation arrangement.
14. This agreement shall be executed in duplicate. The **College** shall retain the original and the **Industry Partner** the duplicate.
15. Unless otherwise agreed upon, the respective addresses for communication in respect of any matter relating to this agreement shall be as under:

**For the College:**



**Mr. Charudatta Bodhankar**  
Executive Director  
Lotus Business School  
Pune.

**For the Industry Partner:**



**Dr. Mahesh Burande**  
Director, IPER, Pune.

## Annexure I

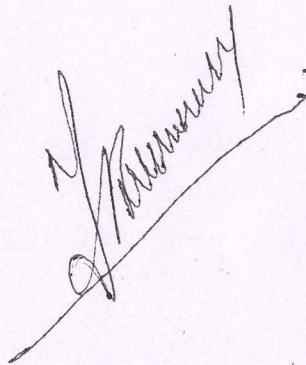
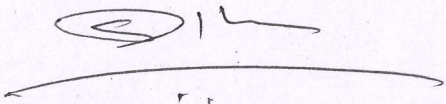
Remuneration Paid to Industrial Partner will be as follows.

From Agreement Date to 31<sup>ST</sup> of July 2018 Rs. 40,000(Rupees Forty Thousand only) per Month.

LBS will analyze the situation of Admissions for **MBA Health Care Management** and position of MOU done with Industry, if students enrolled to **MBA HCM** course is greater than 30 then Remuneration will be Rs. 60,000(Rupees Sixty Thousand only) per month till 31<sup>st</sup> July 2019.

LBS again will analyze the situation and if everything is as per plan and every student is placed for on job placement then remuneration will be Rs. 1,00,000 (Rupees one lakh only) per month.

The Above schedule of remuneration is subjected to meet set of targets by Industry **Partner** of Industry MOU and LBS able to admit 30 students for **MBA Health Care Management** Specialization.





## **Memorandum of Understanding (MoU)**

**between**

- 1. Lotus Business School, Pune**
- 2. Global Fortune Mission India Pvt.Ltd**

THIS AGREEMENT made on 19/04/2017, between Lotus Business School, under Swami Seva Bhavi SansthaPune,a Registered trust and having its office at S No. 52/53, Punawale, hereinafter called "The College" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the ONE PART;

AND;

**Global Fortune Mission India Pvt.Ltd** , B 102,Cristal ,Near Chavan Baug,Dhayari,Pune -41 Called "Industry Partner"(which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the OTHER PART:

WHEREAS the College is engaged in the Conducting Several Educational Programs and has decided to appoint a Industry Partner for and the Industry Partner has agreed to work as such;

AND

WHEREAS the Industry Partneris a reputed brand / company / organization in its respective professional field; and

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. The College has joined hands with the Industry Partner for enhancing the Industry relevance and exposure of the MBA-Agri,Pharma,Marketing &Financial Management Program conducted by it and the Industry Partner agrees to act as a Industry Expert on the terms and conditions contained herein.;
2. This association will be for a period of 5 year commencing from the date of this agreement,
3. The college may advertise the Industry Partner at its own cost and expenses by advertisements in newspapers, journals, magazines, Internet or by any other means. However, the Industry Partner may advertise at its own costs at its discretion, by any other means and shall indicate the same to the College.
4. The Industry Partner will conducts hands on training program or workshop, offer Internships to the students from The College opting for the Specialization mentioned above for experiential leaning. The Industry Partner reserved the rights to select the students for the Internship programme at the outset and could do so for as many as possible.





5. In case of non-performance or issues related to discipline, punctuality or followance of code of ethics etc the industry partner can take disciplinary steps (includes suspension and can even be termination of the internship) asper the organizational HR policy.
6. The Industry Partner agrees to relieve the students to appear in University mandated examinations for specific number of days as per University requirements.
7. The Industry Partner agrees to conduct a Final Placement (if vacancy exists) and Selection drive for the students of the College who have successfully completed the course.
8. Remuneration paid to Industry Partner as per Mutual Agreement for Industrial Trainings, Workshops or any other activity deemed fit for Academic Enhancement.
9. The Industry Partner will help to develop content together for effective learning of the programme. The industry partner reserves a right to give the students a certification for duly completing a programme at each stage of evaluation.
10. The Industry Partner agrees to appoint a High ranked senior professional amongst its employees as a Representative in the Academic Council for the program
11. The Industry Partner agrees to assist the College in organizing Field Visits, Industrial Trainings, Workshops or any other activity deemed fit for Academic Enhancement.
12. The Industry Partner and the college hereby agree to use each other's business Collaterals like Logos, photos, website URL etc in their individual Business Collaterals after mutual consent.



13. The College or the Industry Partner may terminate this Agreement, at any time during the period of three Years, after giving one year notice thereof, in case either party fails to comply with the instructions issued by it or if it omits to comply with its obligation imposed upon it under this agreement.
14. Any and all disputes, controversies, differences arising between the parties hereto out of or in relation to this agreement or any breach thereof shall be finally settled by arbitration by two arbitrators, one to be appointed by each party to the dispute and the arbitrators shall, before taking upon themselves the burden of reference appoint an umpire. The award given by the arbitrators or umpire as the case may be, shall be, final and binding on the parties.
15. This agreement shall be executed in duplicate. The College shall retain the original and the Industry Partner the duplicate.
16. Unless otherwise agreed upon, the respective addresses for communication in respect of any matter relating to this agreement shall be as under:

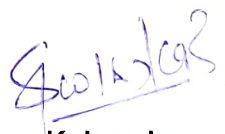
**For the College:**



**Dr. Satish Warpade**  
Director  
Lotus Business School  
Pune.



**For the Industry Partner:**



**Sushma Kolwankar**  
Founder Director  
Global Fortune Mission India Pvt.Ltd  
Pune





## Memorandum of Understanding

between

1. Lotus Business School, Pune
2. Vikram Tea Processor Private Limited

THIS AGREEMENT made on 02/08/2016, between Lotus Business School, under Swami Seva Bhavi Sanstha Pune, a Registered trust and having its office at S No. 52/53, Punawale, hereinafter called "The College" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the ONE PART;

**AND;**

**Vikram Tea Processor Private Limited**, Bhaishree Chambers" 2nd Floor, Veer Sawarkar Chowk, Jalna – 431203, Maharashtra, India Called "Industry Partner"(which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the OTHER PART:

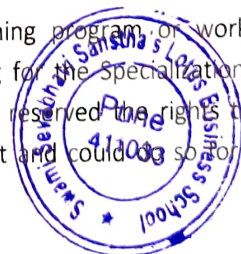
WHEREAS the College is engaged in the Conducting Several Educational Programs and has decided to appoint a Industry Partner for and the Industry Partner has agreed to work as such;

**AND**

WHEREAS the Industry Partner is a reputed brand / company / organization in its respective professional field; and

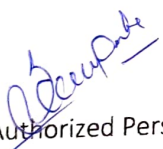
**NOW TERMS & CONDITIONS OF MOU AS FOLLOWS:**

1. The College has joined hands with the Industry Partner for enhancing the Industry relevance and exposure of the MBA-ABM, PHM, Marketing Management Financial Management Program conducted by it and the Industry Partner agrees to act as a Industry Expert on the terms and conditions contained herein.;
2. This association will be for a period of 6 year commencing from the date of this agreement,
3. The college may advertise the Industry Partner at its own cost and expenses by advertisements in newspapers, journals, magazines, Internet or by any other means. However, the Industry Partner may advertise at its own costs at its discretion, by any other means and shall indicate the same to the College.
4. The Industry Partner will conduct hands on training program or workshop, offer Internships to the students from The College opting for the Specialization mentioned above for experiential learning. The Industry Partner reserved the rights to select the students for the Internship programme at the outset and could do so for as many as possible.




13. The College or the Industry Partner may terminate this Agreement, at any time during the period of three Years, after giving one year notice thereof, in case either party fails to comply with the instructions issued by it or if it omits to comply with its obligation imposed upon it under this agreement.
14. Any and all disputes, controversies, differences arising between the parties hereto out of or in relation to this agreement or any breach thereof shall be finally settled by arbitration by two arbitrators, one to be appointed by each party to the dispute and the arbitrators shall, before taking upon themselves the burden of reference appoint an umpire. The award given by the arbitrators or umpire as the case may be, shall be, final and binding on the parties.
15. This agreement shall be executed in duplicate. The College shall retain the original and the Industry Partner the duplicate.

For the College:

  
Authorized Person  
Lotus Business School  
Pune.



For the Industry Partner:

  
Authorized Person  
Vikram Tea Processor Private Limited  
Jalna





## Memorandum of Understanding

between

1. Lotus Business School, Pune
2. Bhaishree Landmarks

THIS AGREEMENT made on 09/01/2023, between Lotus Business School, under Swami SevaBhaviSansthaPune, a Registered trust and having its office at S No. 52/53, Punawale, hereinafter called "The College" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the ONE PART;

**AND;**

Bhaishree Landmarks, Survey no 42/18 A,A/1,A/2,22, Chandralakshya Apartment Rd, Imperium Sky Garden, Balewadi, Pune, Maharashtra 411045 Called "Industry Partner" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the OTHER PART:

WHEREAS the College is engaged in the Conducting Several Educational Programs and has decided to appoint an Industry Partner for and the Industry Partner has agreed to work as such;

**AND**

WHEREAS the Industry Partner is a reputed brand / company / organization in its respective professional field; and

**NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:**

The College has joined hands with the Industry Partner for enhancing the Industry relevance and exposure of the MBA Program conducted by it and the Industry Partner agrees to act as a Industry Expert on the terms and conditions contained herein.;

1. This association will be for a period of 5 year commencing from the date of this agreement,
2. The college may advertise the Industry Partner at its own cost and expenses by advertisements in newspapers, journals, magazines, Internet or by any other means. However, the Industry Partner may advertise at its own costs at its discretion, by any other means and shall indicate the same to the College.
3. The Industry Partner will conduct hands on training program or workshop, offer Internships to the students from The College opting for the Specializations offered by College for experiential leaning. The Industry Partner reserved the rights to select the students for the Internship programme at the outset and could do so for as many as possible.



4. The Industry Partner agrees to relieve the students to appear in University mandated examinations for specific number of days as per University requirements.
5. The Industry Partner agrees to conduct a Final Placement (if vacancy exists) and Selection drive for the students of the College who have successfully completed the course.
6. Remuneration paid to Industry Partner as per Mutual Agreement for Industrial Trainings, Workshops or any other activity deemed fit for Academic Enhancement.
7. The Industry Partner will help to develop content together for effective learning of the programme. The industry partner reserves a right to give the students a certification for duly completing a programme at each stage of evaluation.
8. The Industry Partner agrees to appoint a High ranked senior professional amongst its employees as a Representative in the Academic Council for the program
9. The College & Industry Partner will perform Collaborative activities for research, Faculty exchange, Student exchange/ internship etc
10. The Industry Partner agrees to assist the College in organizing Field Visits, Industrial Trainings, Workshops or any other activity deemed fit for Academic Enhancement.
11. The College & Industry Partner will perform extension and outreach Programmes/activities including the programmes such as Swatch Bharat, AIDS awareness, Gender issues or any other as per neighborhood community development & societal wellbeing etc.
12. The Industry Partner and the college hereby agree to use each other's business Collaterals like Logos, photos, website URL etc in their individual Business Collaterals after mutual consent.





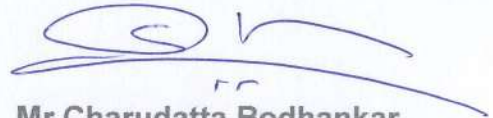
13. The College or the Industry Partner may terminate this Agreement, at any time during the period of three Years, after giving one year notice thereof, in case either party fails to comply with the instructions issued by it or if it omits to comply with its obligation imposed upon it under this agreement.
14. Any and all disputes, controversies, differences arising between the parties hereto out of or in relation to this agreement or any breach thereof shall be finally settled by arbitration by two arbitrators, one to be appointed by each party to the dispute and the arbitrators shall, before taking upon themselves the burden of reference appoint an umpire. The award given by the arbitrators or umpire as the case may be, shall be, final and binding on the parties.
17. This agreement shall be executed in duplicate. The College shall retain the original and the Industry Partner the duplicate.
18. Unless otherwise agreed upon, the respective addresses for communication in respect of any matter relating to this agreement shall be as under:

**For the College:**



**Dr. Satish Warpade**  
Director  
Lotus Business School Pune.

**For the Industry Partner:**



**Mr. Charudatta Bodhankar**  
Managing Director  
Bhaishree Landmarks Pune.

Date:

Place: Pune

